A bill to be entitled

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An act relating to contracting for efficiency or conservation measures by state agencies; amending s. 489.145, F.S.; including water and wastewater efficiency and conservation in the measures encouraged by the Legislature; revising definitions; providing for inclusion of water and wastewater efficiency and conservation measures in guaranteed performance savings contracts entered into by state agencies, municipalities, or political subdivisions; requiring the Department of Management Services to adopt specified rules relating to guaranteed performance savings contractors; amending s. 287.064, F.S., relating to consolidated financing of deferred-payment purchases, to conform; providing an effective date.

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Be It Enacted by the Legislature of the State of Florida:

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Section 1. Section 489.145, Florida Statutes, is amended to read:

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489.145 Guaranteed energy performance savings contracting.--

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(1) SHORT TITLE.--This section may be cited as the "Guaranteed Energy Performance Savings Contracting Act."

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(2) LEGISLATIVE FINDINGS.--The Legislature finds that investment in energy, water, and wastewater efficiency or conservation measures in agency facilities can reduce the amount of energy and water consumed and wastewater to be treated and

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produce immediate and long-term savings. It is the policy of this state to encourage <u>each agency agencies</u> to invest in energy, water, and wastewater efficiency or conservation measures that provide such reductions reduce energy consumption, produce a cost savings for the agency, and, for energy measures, improve the quality of indoor air in public facilities and to operate, maintain, and, when economically feasible, build or renovate existing agency facilities in such a manner as to minimize energy and water consumption and wastewater production and maximize energy, water, and wastewater savings. It is further the policy of this state to encourage <u>each agency agencies</u> to reinvest any <u>energy</u> savings resulting from energy, water, and wastewater efficiency or conservation measures in additional energy, water, and wastewater efficiency or conservation measures efforts.

- (3) DEFINITIONS.--As used in this section, the term:
- (a) "Agency" means the state, a municipality, or a political subdivision.
- (b) "Energy, water, or wastewater efficiency or conservation measure" means a training program, facility alteration, or equipment purchase to be used in new <u>facilities</u> or in retrofitting or adding to existing facilities or <u>infrastructure that</u> construction, including an addition to an existing facility, which reduces energy, water, wastewater, or operating costs and includes, but is not limited to:
- 1. Insulation of the facility structure and systems within the facility.
  - 2. Storm windows and doors, caulking or weatherstripping,

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multiglazed windows and doors, heat-absorbing, or heat-reflective, glazed and coated window and door systems, additional glazing, reductions in glass area, and other window and door system modifications that reduce energy consumption.

- 3. Automatic energy control systems.
- 4. Heating, ventilating, or air-conditioning system modifications or replacements.
- 5. Replacement or modifications of lighting fixtures to increase the energy efficiency of the lighting system, which, at a minimum, must conform to the applicable state or local building code.
  - 6. Energy recovery systems.

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- 7. Cogeneration systems that produce steam or forms of energy such as heat, as well as electricity, for use primarily within a facility or complex of facilities.
- 8. Energy conservation measures that provide long-term operating cost reductions or significantly reduce Btu consumed.
- 9. Renewable energy systems, such as solar, biomass, or wind systems.
- 10. Devices that reduce water consumption or  $\underline{\text{wastewater}}$  sewer charges.
- 11. <u>Energy</u> storage systems, such as fuel cells and thermal storage.
- 12. <u>Energy-generating generating</u> technologies, such as microturbines.
  - 13. Cool roof coating.
- 83 14. Automated electronic or remotely controlled systems or measures that reduce direct personnel costs.

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15. Equipment upgrades that improve the accuracy of billable revenue-generating systems.

- 16.13. Any other repair, replacement, or upgrade of existing equipment.
- 17. Any other conservation measures that provide measurable operating cost reductions or billable revenue increases.
- (c) "Energy, water, or wastewater cost savings" means a measured reduction in the cost of fuel, energy or water consumption, or wastewater production and stipulated improvement in the operation and maintenance created from the implementation of one or more energy, water, or wastewater efficiency or conservation measures when compared with an established baseline for the previous cost of fuel, energy or water consumption, or wastewater production and stipulated operation and maintenance.
- (d) "Guaranteed energy performance savings contract" means a contract for the evaluation, recommendation, and implementation of energy, water, or wastewater efficiency or conservation measures, which, at a minimum, shall include:
- 1. The design and installation of equipment to implement one or more of such measures and, if applicable, operation and maintenance of such measures.
- 2. The amount of any actual annual savings that meet or exceed total annual contract payments made by the agency for the contract.
- 3. The finance charges incurred by the agency over the life of the contract.
  - (e) "Guaranteed energy performance savings contractor"

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means a person or business that is licensed under chapter 471, chapter 481, or this chapter, and is experienced in the analysis, design, implementation, or installation of energy, water, or wastewater efficiency or conservation measures through quaranteed energy performance savings contracts.

(4) PROCEDURES. --

- (a) An agency may enter into a guaranteed energy performance savings contract with a guaranteed energy performance savings contractor to significantly reduce energy, water, or wastewater or operating costs of an agency facility through one or more energy, water, or wastewater efficiency or conservation measures.
- wastewater efficiency and conservation measures, the agency must obtain from a guaranteed energy performance savings contractor a report that summarizes the costs associated with the energy conservation measures and provides an estimate of the amount of the associated energy cost savings or operational improvements. The agency and the guaranteed energy performance savings contractor may enter into a separate agreement to pay for costs associated with the preparation and delivery of the report; however, payment to the contractor shall be contingent upon the report's projection of energy cost savings being equal to or greater than the total projected costs of the design and installation of the report's energy conservation or efficiency measures.
- (c) The agency may enter into a guaranteed energy performance savings contract with a guaranteed energy

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performance savings contractor if the agency finds that the amount the agency would spend on the energy conservation or efficiency measures will not likely exceed the amount of the associated energy cost savings for up to 20 years from the date of installation, based on the life cycle cost calculations provided in s. 255.255, if the recommendations in the report were followed and if the qualified provider or providers give a written guarantee that such the energy cost savings will meet or exceed the costs of the system. The contract may provide for installment payments for a period not to exceed 20 years.

- (d) A guaranteed energy performance savings contractor must be selected in compliance with s. 287.055, recept that if fewer than three firms are qualified to perform the required services, the requirement for agency selection of three firms, as provided in s. 287.055(4)(b), and the bid requirements of s. 287.057 do not apply.
- (e) Before entering into a guaranteed energy performance savings contract, an agency must provide published notice of the meeting in which it proposes to award the contract, the names of the parties to the proposed contract, and the contract's purpose.
- (f) A guaranteed energy performance savings contract may provide for financing, including tax-exempt financing, by a third party. The contract for third-party third party financing may be separate from the guaranteed energy performance savings contract. A separate contract for third-party third party financing must include a provision that the third-party third party financier must not be granted rights or privileges that

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exceed the rights and privileges available to the guaranteed energy performance savings contractor.

- (g) In determining the amount the agency will finance to acquire the <u>efficiency or energy</u> conservation measures, the agency may reduce such amount by the application of any grant moneys, rebates, or capital funding available to the agency for the purpose of buying down the cost of the guaranteed energy performance savings contract. However, in calculating the life cycle cost as required in paragraph (c), the agency shall not apply any grants, rebates, or capital funding.
  - (5) CONTRACT PROVISIONS.--

- (a) A guaranteed energy performance savings contract must include a written guarantee that may include, but is not limited to the form of, a letter of credit, insurance policy, or corporate guarantee by the guaranteed energy performance savings contractor that annual associated energy cost savings will meet or exceed the amortized cost of the efficiency or energy conservation measures.
- (b) The guaranteed energy performance savings contract must provide that all payments, except obligations on termination of the contract before its expiration, may be made over time, but not to exceed 20 years from the date of complete installation and acceptance by the agency, and that the annual savings are guaranteed to the extent necessary to make annual payments to satisfy the guaranteed energy performance savings contract.
- (c) The guaranteed <del>energy</del> performance savings contract must require that the guaranteed <del>energy</del> performance savings

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contractor to whom the contract is awarded provide a 100-percent public construction bond to the agency for its faithful performance, as required by s. 255.05.

- (d) The guaranteed energy performance savings contract may contain a provision allocating to the parties to the contract any annual associated energy cost savings that exceed the amount of the associated energy cost savings guaranteed in the contract.
- (e) The guaranteed energy performance savings contract shall require the guaranteed energy performance savings contractor to provide to the agency an annual reconciliation of the guaranteed associated energy cost savings. If the reconciliation reveals a shortfall in such annual energy cost savings, the guaranteed energy performance savings contractor is liable for such shortfall. If the reconciliation reveals an excess in such annual energy cost savings, the excess savings may be allocated under paragraph (d) but may not be used to cover potential energy cost savings shortages in subsequent contract years.
- (f) The guaranteed energy performance savings contract must provide for payments of not less than one-twentieth of the price to be paid within 2 years from the date of the complete installation and acceptance by the agency, and the remaining costs to be paid at least quarterly, not to exceed a 20-year term, based on life cycle cost calculations.
- (g) The guaranteed energy performance savings contract may extend beyond the fiscal year in which it becomes effective; however, the term of any contract expires at the end of each

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fiscal year and may be automatically renewed annually for up to 20 years, subject to the agency making sufficient annual appropriations based upon continued realized energy, water, or wastewater savings.

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- (h) The guaranteed energy performance savings contract must stipulate that it does not constitute a debt, liability, or obligation of the state.
- PROGRAM ADMINISTRATION AND CONTRACT REVIEW. -- The Department of Management Services, with the assistance of the Office of the Chief Financial Officer, may, within available resources, provide technical assistance to state agencies contracting for energy, water, or wastewater efficiency or conservation measures and engage in other activities considered appropriate by the department for promoting and facilitating guaranteed energy performance savings contracting by state agencies. The Office of the Chief Financial Officer, with the assistance of the Department of Management Services, may, within available resources, develop model contractual and related documents for use by state agencies. Prior to entering into a quaranteed energy performance savings contract, any contract or lease for third-party financing, or any combination of such contracts, a state agency shall submit such proposed contract or lease to the Office of the Chief Financial Officer for review and approval.
- (7) RULES.--The Department of Management Services shall adopt rules to define the experience qualifications of guaranteed performance savings contractors.
  - Section 2. Subsection (10) of section 287.064, Florida

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253 Statutes, is amended to read:

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287.064 Consolidated financing of deferred-payment purchases.--

(10) Costs incurred pursuant to a guaranteed energy performance savings contract, including the cost of energy, water, or wastewater efficiency and conservation measures, each as defined in s. 489.145, may be financed pursuant to a master equipment financing agreement; however, the costs of training, operation, and maintenance may not be financed. The period of time for repayment of the funds drawn pursuant to the master equipment financing agreement under this subsection may exceed 5 years but may not exceed 10 years.

Section 3. This act shall take effect July 1, 2008.

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