By Senator Bennett

	21-01094A-10 20102618
1	A bill to be entitled
2	An act relating to warranty associations; amending s.
3	628.4615, F.S., relating to specialty insurers;
4	conforming a cross-reference; amending s. 634.011,
5	F.S.; revising the definition of the term "motor
6	vehicle service agreement"; amending s. 634.031, F.S.;
7	providing penalties for certain licensure violations;
8	amending s. 634.041, F.S., relating to qualifications
9	for licensure; conforming cross-references; amending
10	s. 634.095, F.S.; prohibiting service agreement
11	companies from issuing certain deceptive
12	advertisements, operating without a subsisting
13	license, or remitting premiums to a person other than
14	the obligated service agreement company; amending s.
15	634.121, F.S.; deleting a requirement that certain
16	service agreement forms be approved by the Office of
17	Insurance Regulation of the Financial Services
18	Commission; amending s. 634.1213, F.S.; authorizing
19	the office to order a service agreement company to
20	stop using forms that do not comply with specified
21	requirements; amending s. 634.137, F.S.; deleting a
22	schedule for the submissions of certain reports;
23	amending s. 634.141, F.S.; providing guidelines for
24	the office to use in determining whether to examine a
25	company; amending s. 634.1815, F.S.; requiring certain
26	rebates to be approved by the company issuing a
27	service agreement; amending s. 634.282, F.S.;
28	clarifying provisions relating to the refund of excess
29	premiums or charges; requiring that a consumer receive

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30 a sample copy of the service agreement prior to the 31 sale of a service agreement; amending s. 634.301, 32 F.S.; revising certain definitions relating to home 33 warranties; amending s. 634.303, F.S.; providing that 34 it is a first-degree misdemeanor for a person without 35 a subsisting license to provide or offer to provide 36 home warranties; amending s. 634.308, F.S.; providing 37 an exception to certain grounds for licensure 38 suspension or revocation; amending s. 634.312, F.S.; 39 deleting a requirement that certain home warranty 40 agreement forms be approved by the office; amending s. 41 634.3123, F.S.; authorizing the office to order a home 42 warranty association to stop using forms that do not 43 comply with specified requirements; amending s. 44 634.314, F.S.; providing guidelines for the office to 45 use in determining whether to examine an association; amending s. 634.3205, F.S.; requiring certain rebates 46 47 to be approved by the association issuing a service 48 agreement; amending s. 634.336, F.S.; requiring that a 49 consumer receive a sample copy of the service 50 agreement prior to the sale of a service agreement; 51 amending s. 634.344, F.S.; prohibiting certain 52 coercive actions relating to the sale of a home 53 warranty in connection with the lending of money; 54 amending s. 634.401, F.S.; redefining the term 55 "indemnify"; amending s. 634.403, F.S.; providing that 56 it is a first-degree misdemeanor for a person without 57 a subsisting license to provide or offer to provide 58 service warranties; amending s. 634.406, F.S.,

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59	relating to financial requirements; conforming a
60	cross-reference; amending s. 634.414, F.S.; deleting a
61	requirement that certain service warranty forms be
62	approved by the office; deleting certain requirements
63	relating to the display of the issuing association's
64	name on literature; amending s. 634.4145, F.S.;
65	authorizing the office to order a service warranty
66	association to stop using forms that do not comply
67	with specified requirements; amending s. 634.415,
68	F.S.; deleting a requirement that associations file
69	certain quarterly statements and special reports;
70	amending s. 634.416, F.S.; providing guidelines for
71	the office to use in determining whether to examine a
72	service warranty association; amending s. 634.4225,
73	F.S.; requiring certain rebates to be approved by the
74	association issuing a service warranty; amending s.
75	634.436, F.S.; requiring that a consumer receive a
76	sample copy of the service agreement prior to the sale
77	of a service agreement; repealing s. 634.1216, F.S.,
78	relating to required rate filings; repealing s.
79	634.136(2) and (3), F.S., relating to certain records
80	required to be maintained by motor vehicle service
81	contract companies; repealing s. 634.3126, F.S.,
82	relating to required rate filings; repealing s.
83	634.313(4), F.S., relating to required reports
84	relating to taxes on premiums; providing an effective
85	date.
86	
87	Be It Enacted by the Legislature of the State of Florida:

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          Section 1. Subsection (1) of section 628.4615, Florida
 90
     Statutes, is amended to read:
 91
          628.4615 Specialty insurers; acquisition of controlling
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     stock, ownership interest, assets, or control; merger or
     consolidation.-
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94
           (1) For the purposes of this section, the term "specialty
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     insurer" means any person holding a license or certificate of
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     authority as:
97
           (a) A motor vehicle service agreement company authorized to
     issue motor vehicle service agreements as those terms are
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99
     defined in s. 634.011;
100
           (b) A home warranty association authorized to issue "home
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     warranties" as those terms are defined in s. 634.301(2) and (3)
102
     s. 634.301(3) and (4);
103
           (c) A service warranty association authorized to issue
104
     "service warranties" as those terms are defined in s.
105
     634.401(13) and (14);
106
           (d) A prepaid limited health service organization
107
     authorized to issue prepaid limited health service contracts, as
108
     those terms are defined in chapter 636;
109
           (e) An authorized health maintenance organization operating
110
     pursuant to s. 641.21;
           (f) An authorized prepaid health clinic operating pursuant
111
     to s. 641.405;
112
113
           (g) A legal expense insurance corporation authorized to
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     engage in a legal expense insurance business pursuant to s.
     642.021;
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116
           (h) A provider which is licensed to operate a facility
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117	which undertakes to provide continuing care as those terms are
118	defined in s. 651.011(2), (4), (5), and (6);
119	(i) A multiple-employer welfare arrangement operating
120	pursuant to ss. 624.436-624.446;
121	(j) A premium finance company authorized to finance
122	insurance premiums pursuant to s. 627.828; or
123	(k) A corporation authorized to accept donor annuity
124	agreements pursuant to s. 627.481.
125	Section 2. Subsection (8) of section 634.011, Florida
126	Statutes, is amended to read:
127	634.011 DefinitionsAs used in this part, the term:
128	(8) "Motor vehicle service agreement" or "service
129	agreement" means any contract or agreement indemnifying the
130	service agreement holder for the motor vehicle listed on the
131	service agreement and arising out of the ownership, operation,
132	and use of the motor vehicle against loss caused by failure of
133	any mechanical or other component part, or any mechanical or
134	other component part that does not function as it was originally
135	intended; however, nothing in this part shall prohibit or affect
136	the giving, free of charge, of the usual performance guarantees
137	by manufacturers or dealers in connection with the sale of motor
138	vehicles. Transactions exempt under s. 624.125 are expressly
139	excluded from this definition and are exempt from the provisions
140	of this part. <u>Service agreements that are sold to persons other</u>
141	than consumers are excluded from this definition and are exempt
142	from regulation under the Florida Insurance Code. The term
143	"motor vehicle service agreement" includes any contract or
144	agreement that provides:
145	(a) For the coverage or protection defined in this

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stolen motor vehicle.

21-01094A-10 20102618 146 subsection and which is issued or provided in conjunction with 147 an additive product applied to the motor vehicle that is the 148 subject of such contract or agreement; 149 (b) For payment of vehicle protection expenses. 150 1.a. "Vehicle protection expenses" means a preestablished 151 flat amount payable for the loss of or damage to a vehicle or 152 expenses incurred by the service agreement holder for loss or 153 damage to a covered vehicle, including, but not limited to, 154 applicable deductibles under a motor vehicle insurance policy; 155 temporary vehicle rental expenses; expenses for a replacement 156 vehicle that is at least the same year, make, and model of the 157 stolen motor vehicle; sales taxes or registration fees for a 158 replacement vehicle that is at least the same year, make, and 159 model of the stolen vehicle; or other incidental expenses 160 specified in the agreement. 161 b. "Vehicle protection product" means a product or system 162 installed or applied to a motor vehicle or designed to prevent 163 the theft of the motor vehicle or assist in the recovery of the

165 2. Vehicle protection expenses shall be payable in the event of loss or damage to the vehicle as a result of the 166 167 failure of the vehicle protection product to prevent the theft 168 of the motor vehicle or to assist in the recovery of the stolen 169 motor vehicle. Vehicle protection expenses covered under the 170 agreement shall be clearly stated in the service agreement form, 171 unless the agreement provides for the payment of a 172 preestablished flat amount, in which case the service agreement 173 form shall clearly identify such amount.

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3. Motor vehicle service agreements providing for the

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201 2. "Paintless dent-removal" means the process of removing 202 dents, dings, and creases, including hail damage, from a vehicle 203 without affecting the existing paint finish, but does not

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204	
205	panels or sanding, bonding, or painting.
206	Section 3. Subsection (7) is added to section 634.031,
207	Florida Statutes, to read:
208	634.031 License required
209	(7) Any person who violates this section commits, in
210	addition to any other violation, a misdemeanor of the first
211	degree, punishable as provided in s. 775.082 or s. 775.083.
212	Section 4. Paragraph (b) of subsection (8) and paragraph
213	(b) of subsection (11) of section 634.041, Florida Statutes, are
214	amended to read:
215	634.041 Qualifications for license.—To qualify for and hold
216	a license to issue service agreements in this state, a service
217	agreement company must be in compliance with this part, with
218	applicable rules of the commission, with related sections of the
219	Florida Insurance Code, and with its charter powers and must
220	comply with the following:
221	(8)
222	(b) A service agreement company does not have to establish
223	and maintain an unearned premium reserve if it purchases and
224	maintains contractual liability insurance in accordance with the
225	following:
226	1. The insurance covers 100 percent of its claim exposure
227	and is obtained from an insurer approved by the office which
228	holds a certificate of authority to do business within this
229	state.
230	2. If the service agreement company does not meet its
231	contractual obligations, the contractual liability insurance
232	policy binds its issuer to pay or cause to be paid to the

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21-01094A-10 20102618 233 service agreement holder all legitimate claims and cancellation 234 refunds for all service agreements issued by the service 235 agreement company while the policy was in effect. This 236 requirement also applies to those service agreements for which 237 no premium has been remitted to the insurer. 238 3. If the issuer of the contractual liability policy is 239 fulfilling the service agreements covered by the contractual liability policy and the service agreement holder cancels the 240 service agreement, the issuer must make a full refund of 241 242 unearned premium to the consumer, subject to the cancellation fee provisions of s. 634.121(3) s. 634.121(5). The sales 243 244 representative and agent must refund to the contractual 245 liability policy issuer their unearned pro rata commission. 246 4. The policy may not be canceled, terminated, or 247 nonrenewed by the insurer or the service agreement company 248 unless a 90-day written notice thereof has been given to the 249 office by the insurer before the date of the cancellation, 250 termination, or nonrenewal. 251 5. The service agreement company must provide the office 252 with the claims statistics. 253 254 All funds or premiums remitted to an insurer by a motor vehicle 255 service agreement company under this part shall remain in the 256 care, custody, and control of the insurer and shall be counted 257 as an asset of the insurer; provided, however, this requirement 258 does not apply when the insurer and the motor vehicle service 259 agreement company are affiliated companies and members of an insurance holding company system. If the motor vehicle service 260

261 agreement company chooses to comply with this paragraph but also

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262
     maintains a reserve to pay claims, such reserve shall only be
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     considered an asset of the covered motor vehicle service
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     agreement company and may not be simultaneously counted as an
265
     asset of any other entity.
266
          (11)
267
           (b) Notwithstanding any other requirement of this part, a
268
     service agreement company maintaining an unearned premium
269
     reserve on all service agreements in accordance with paragraph
270
     (8) (a) may offer service agreements providing vehicle protection
271
     expenses if it maintains contractual liability insurance only on
272
     all service agreements providing vehicle protection expenses and
273
     continues to maintain the 50-percent reserve for all service
274
     agreements not providing vehicle protection expenses. A service
275
     agreement company maintaining contractual liability insurance
276
     for all service agreements providing vehicle protection expenses
     and the 50-percent reserve for all other service agreements
277
278
     must, in the service agreement register as required under s.
279
     634.136(2) s. 634.136(4), distinguish between insured service
280
     agreements providing vehicle protection expenses and service
281
     agreements not providing vehicle protection expenses.
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282 Section 5. Section 634.095, Florida Statutes, is amended to 283 read:

634.095 Prohibited acts.—Any service agreement company or
salesperson that engages in one or more of the following acts
is, in addition to any applicable denial, suspension,
revocation, or refusal to renew or continue any appointment or
license, guilty of a misdemeanor of the second degree,
punishable as provided in s. 775.082 or s. 775.083:
(1) No salesperson or agent who participates in or

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291	influences the processing, administration, or adjustment of
292	claims shall enter into any agreement or understanding in which
293	the effect is to make the amount of any salesperson's or agent's
294	commission contingent upon savings effected in the adjustment,
295	settlement, and payment of losses covered by the service
296	agreement company's or insurer's service agreement. Any
297	agreement or understanding now existing is declared unlawful and
298	shall be terminated immediately.
299	(2) Offering or attempting to offer the service agreement
300	holder a return of all or a portion of the premium paid if the
301	service agreement holder does not file any claims or files a
302	limited number of claims or files claims the dollar amount of
303	which does not exceed a set amount or percentage.
304	(3) Issuing or causing to be issued any advertisement
305	which:
306	(a) Does not fully disclose in boldfaced type the name,
307	address, and license number of the service agreement company.
308	(b) In any respect is in violation of or does not comply
309	with this part, applicable provisions of the Florida Insurance
310	Code, or applicable rule of the commission.
311	(c) Is ambiguous, misleading, or deceptive.
312	(d) Is false, deceptive, or misleading with respect to:
313	1. The service agreement company's affiliation with a motor
314	vehicle manufacturer;
315	2. The service agreement company's possession of
316	information regarding a motor vehicle owner's current motor
317	vehicle manufacturer's original equipment warranty;
318	3. The expiration of a motor vehicle owner's current motor
319	vehicle manufacturer's original equipment warranty; or

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21-01094A-10 20102618 320 4. Any requirement that the motor vehicle owner register 321 for a new motor vehicle service agreement with the company in 322 order to maintain coverage under the current motor vehicle 323 service agreement or manufacturer's original equipment warranty. 324 (4) Denying claims for lack of service or maintenance on 325 component parts that do not require servicing or routine 326 maintenance or are unrelated to servicing. 327 (5) Requiring that the purchaser or insured agree to 328 purchase noninsurance services, commodities, or other insurance 329 including automobile services as specified in s. 624.124 or 330 exempt motor vehicle service agreements specified in s. 624.125. 331 (6) The practice, known as sliding, by any person whereby 332 the person: (a) Represents to the applicant that a specific ancillary 333 334 coverage or product is required by law in conjunction with the 335 purchase of a service agreement, when in fact the specific 336 ancillary coverage or product is not required; 337 (b) Represents to the applicant that a specific ancillary 338 coverage or product is included in the service agreement applied 339 for without an additional charge, when in fact an additional 340 charge is applied; or 341 (c) Charges an applicant for a specific ancillary coverage 342 or product, over and above the cost of the service coverage 343 applied for, without the informed consent of the applicant. 344 (7) Remitting premiums received on motor vehicle service 345 agreements sold to any person other than the licensed service 346 agreement company that is obligated to perform thereunder, if 347 the agreement between such company and the salesperson requires 348 that premiums be submitted directly to the service agreement

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21-01094A-10 20102618 349 company. 350 Section 6. Section 634.121, Florida Statutes, is amended to 351 read: 634.121 Filing of Forms, required procedures, provisions.-352 353 (1) A service agreement form or related form may not be 354 issued or used in this state unless it has been filed with and 355 approved by the office. Upon application for a license, the 356 office shall require the applicant to submit for approval each 357 brochure, pamphlet, circular, form letter, advertisement, or 358 other sales literature or advertising communication addressed or 359 intended for distribution. The office shall disapprove any 360 document which is untrue, deceptive, or misleading or which contains misrepresentations or omissions of material facts. 361 362 (a) After an application has been approved, a licensee is not required to submit brochures or advertisement to the office 363 364 for approval; however, a licensee may not have published, and a 365 person may not publish, any brochure or advertisement which is 366 untrue, deceptive, or misleading or which contains 367 misrepresentations or omissions of material fact. 368 (b) For purposes of this section, brochures and advertising 369 includes, but is not limited to, any report, circular, public 370 announcement, certificate, or other printed matter or 371 advertising material which is designed or used to solicit or 372 induce any persons to enter into any motor vehicle service 373 agreement. 374 (c) The office shall disapprove any service agreement form 375 providing vehicle protection expenses which does not clearly 376 indicate either the method for calculating the benefit to be 377 paid or provided to the service agreement holder or the

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378	preestablished flat amount payable pursuant to the terms of the
379	service agreement. All service agreement forms providing vehicle
380	protection expenses shall clearly indicate the term of the
381	service agreement, whether new or used cars are eligible for the
382	vehicle protection product, and that the service agreement
383	holder may not make any claim against the Florida Insurance
384	Guarantee Association for vehicle protection expenses. The
385	service agreement shall be provided to a service agreement
386	holder on a form that provides only vehicle protection expenses.
387	A service agreement form providing vehicle protection expenses
388	must state that the service agreement holder must have in force
389	at the time of loss comprehensive motor vehicle insurance
390	coverage as a condition precedent to requesting payment of
391	vehicle protection expenses.
392	(2) Every filing required under this section must be made
202	not logg than 20 days in advance of issuance on was. At the

not less than 30 days in advance of issuance or use. At the 393 394 expiration of 30 days from the date of filing, a form so filed 395 becomes approved unless prior thereto it has been affirmatively 396 disapproved by written notice of the office. The office may 397 extend by not more than an additional 15 days the period within 398 which it may affirmatively approve or disapprove any form by 399 giving notice of extension before the expiration of the initial 30-day period. At the expiration of any period as so extended 400 401 and in the absence of prior affirmative disapproval, the form 402 becomes approved.

403 <u>(1)(3)</u> Before the sale of any service agreement, written 404 notice must be given to the prospective purchaser by the service 405 agreement company or its agent or salesperson, on an office-406 approved form, that purchase of the service agreement is not

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407 required in order to purchase or obtain financing for a motor 408 vehicle.

409 (2) (4) All motor vehicle service agreements are assignable in a consumer transaction and must contain a statement in 410 conspicuous, boldfaced type, informing the purchaser of the 411 412 service agreement of her or his right to assign it to a 413 subsequent retail purchaser of the motor vehicle covered by the 414 service agreement and all conditions on such right of transfer. 415 The assignment must occur within a period of time specified in 416 the agreement, which period may not expire earlier than 15 days 417 after the date of the sale or transfer of the motor vehicle. The 418 service agreement company may charge an assignment fee not to 419 exceed \$40.

420 <u>(3)(5)</u>(a) Each service agreement must contain a 421 cancellation provision. Any service agreement is cancelable by 422 the purchaser within 60 days after purchase. The refund must be 423 100 percent of the gross premium paid, less any claims paid on 424 the agreement. A reasonable administrative fee may be charged 425 not to exceed 5 percent of the gross premium paid by the 426 agreement holder.

(b) After the service agreement has been in effect for 60
days, it may not be canceled by the insurer or service agreement
company unless:

430 1. There has been a material misrepresentation or fraud at431 the time of sale of the service agreement;

432 2. The agreement holder has failed to maintain the motor433 vehicle as prescribed by the manufacturer;

434 3. The odometer has been tampered with or disabled and the435 agreement holder has failed to repair the odometer; or

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456 rata commission.

457 (5) (7) If a service agreement company violates any lawful 458 order of the office or fails to meet its contractual obligations 459 under this part, upon notice from the office, the sales 460 representative or agent must refund to the service agreement 461 holder the unearned pro rata commission, unless the sales 462 representative or agent has made other arrangements, 463 satisfactory to the office, with the service agreement holder. 464 (6) (8) Each service agreement, which includes a copy of the

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494	previous approval thereof, if the form or brochure:
495	(1) Is in any respect in violation of or does not comply
496	with this part, any applicable provision of the Florida
497	Insurance Code, or any applicable rule of the <u>office</u> commission .
498	(2) Contains or incorporates by reference when such
499	incorporation is otherwise permissible, any inconsistent,
500	ambiguous, or misleading clauses, or exceptions and conditions
501	which deceptively affect the risk purported to be assumed in the
502	general coverage of the service agreement.
503	(3) Has any title, heading, or other indication of its
504	provisions which is misleading.
505	(4) Is printed or otherwise reproduced in such manner as to
506	render any material provision of the form substantially
507	illegible.
508	(5) Contains any provision which is unfair or inequitable
509	or which encourages misrepresentation.
510	(6) Contains any provision which makes it difficult to
511	determine the actual insurer or service agreement company
512	issuing the form.
513	(7) Contains any provision for reducing claim payments due
514	to depreciation of parts, except for marine engines.
515	Section 8. Subsection (1) of section 634.137, Florida
516	Statutes, is amended to read:
517	634.137 Financial and statistical reporting requirements
518	(1) Each service agreement company shall, by March 1 of
519	each year, submit to the office annual financial reports on
520	forms prescribed by the commission and furnished by the office $.$
521	as follows:
522	(a) Reports for a period ending December 31 are due by

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523	March 1.
524	(b) Reports for a period ending March 31 are due by May 15.
525	(c) Reports for a period ending June 30 are due by August
526	15.
527	(d) Reports for a period ending September 30 are due by
528	November 15.
529	Section 9. Section 634.141, Florida Statutes, is amended to
530	read:
531	634.141 Examination of companies
532	(1) Motor vehicle service agreement companies licensed
533	under this part <u>may</u> shall be subject to periodic examination by
534	the office in the same manner and subject to the same terms and
535	conditions as applies to insurers under part II of chapter 624.
536	The commission may by rule establish provisions whereby a
537	company may be exempted from examination.
538	(2) The office shall determine whether to conduct an
539	examination of a company by considering:
540	(a) The amount of time that the company has been
541	continuously licensed and operating under the same management
542	and control;
543	(b) The company's history of compliance with applicable
544	law;
545	(c) The number of consumer complaints against the company;
546	and
547	(d) The financial condition of the company, demonstrated by
548	the financial reports submitted pursuant to s. 634.137.
549	Section 10. Paragraph (b) of subsection (1) of section
550	634.1815, Florida Statutes, is amended to read:
551	634.1815 Rebating; when allowed

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(1) No salesperson shall rebate any portion of his or her 553 commission except as follows: 554 (b) The rebate shall be in accordance with a rebating 555 schedule filed with and approved by the salesperson with the service agreement company issuing the service agreement to which 556 557 the rebate applies. The service agreement company shall maintain a copy of all rebating schedules for a period of 3 years. 558 559 Section 11. Subsection (13) of section 634.282, Florida 560 Statutes, is amended, and subsection (17) is added to that 561 section, to read: 562 634.282 Unfair methods of competition and unfair or 563 deceptive acts or practices defined.-The following methods, 564 acts, or practices are defined as unfair methods of competition 565 and unfair or deceptive acts or practices: 566 (13) ILLEGAL DEALINGS IN PREMIUMS; EXCESS OR REDUCED 567 CHARGES FOR MOTOR VEHICLE SERVICE AGREEMENTS.-568 (a) Knowingly collecting any sum as a premium or charge for 569 a motor vehicle service agreement, which is not then provided, 570 or is not in due course to be provided, subject to acceptance of 571 the risk by a service agreement company or an insurer, by a 572 motor vehicle service agreement issued by a service agreement 573 company or an insurer as permitted by this part. 574 (b) Knowingly collecting as a premium or charge for a motor 575 vehicle service agreement any sum in excess of or less than the 576 premium or charge applicable to such motor vehicle service 577 agreement, in accordance with the applicable classifications and rates as filed with the office, and as specified in the motor 578 579 vehicle service agreement. However, there is no violation of this subsection if excess premiums or charges are refunded to 580

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581	the service agreement holder within 45 days after receipt of the
582	agreement by the service agreement company or if the licensed
583	sales representative's commission is reduced by the amount of
584	any premium undercharge.
585	(17) FAILURE TO PROVIDE TERMS AND CONDITIONS PRIOR TO
586	SALE
587	(a) Failing to provide a consumer with a complete sample
588	copy of the terms and conditions of the service agreement prior
589	to the time of sale upon a request for the same by the consumer.
590	(b) A service agreement company may comply with this
591	provision by providing the consumer with a sample copy of the
592	terms and conditions of the service agreement or by directing
593	the consumer to a website that displays a complete sample of the
594	terms and conditions of the service agreement.
595	
596	No provision of this section shall be deemed to prohibit a
597	service agreement company or a licensed insurer from giving to
598	service agreement holders, prospective service agreement
599	holders, and others for the purpose of advertising, any article
600	of merchandise having a value of not more than \$25.
601	Section 12. Section 634.301, Florida Statutes, as amended
602	by section 1 of chapter 2007-235, Laws of Florida, is amended to
603	read:
604	634.301 DefinitionsAs used in this part, the term:
605	(1) "Gross written premiums" means the total amount of
606	premiums, paid for the entire period of the home warranty,
607	inclusive of commissions, for which the association is obligated
608	under home warranties issued.
609	(2) "Home improvement" means major remodeling, enclosure of
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610	a garage, addition of a room, addition of a pool, and other like
611	items that add value to the residential property. The term does
612	not include normal maintenance for items such as painting,
613	reroofing, and other like items subject to normal wear and tear.
614	(2) (3) "Home warranty" or "warranty" means any contract or
615	agreement÷
616	(a) Offered in connection with the sale of residential
617	property;
618	(b) Offered in connection with a loan of \$5,000 or more
619	which is secured by residential property that is the subject of
620	the warranty, but not in connection with the sale of such
621	property;
622	(c) Offered in connection with a home improvement of \$7,500
623	or more for residential property that is the subject of the
624	warranty, but not in connection with the sale of such property;
625	or
626	(d) Offered in connection with a home inspection service as
627	defined under s. 468.8311(4) or a mold assessment as defined
628	under s. 468.8411(3);
629	
630	whereby a person undertakes to indemnify the warranty holder
631	against the cost of repair or replacement, or actually furnishes
632	repair or replacement, of any structural component or appliance
633	of a home, necessitated by wear and tear or an inherent defect
634	of any such structural component or appliance or necessitated by
635	the failure of an inspection to detect the likelihood of any
636	such loss. However, this part does not prohibit the giving of
637	usual performance guarantees by either the builder of a home or
638	the manufacturer or seller of an appliance, as long as no

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21-01094A-10 20102618 639 identifiable charge is made for such guarantee. This part does 640 not permit the provision of indemnification against 641 consequential damages arising from the failure of any structural 642 component or appliance of a home, which practice constitutes the 643 transaction of insurance subject to all requirements of the 644 insurance code. This part does not apply to service contracts 645 entered into between consumers and nonprofit organizations or 646 cooperatives the members of which consist of condominium associations and condominium owners and which perform repairs 647 648 and maintenance for appliances or maintenance of the residential 649 property. This part does not apply to a contract or agreement 650 offered in connection with a sale of residential property by a 651 warranty association in compliance with part III, provided such 652 contract or agreement only relates to the systems and appliances 653 of the covered residential property and does not cover any 654 structural component of the residential property. 655 (3) (4) "Home warranty association" means any corporation or 656 any other organization, other than an authorized insurer,

657 issuing home warranties.

658 (4)(5) "Impaired" means having liabilities in excess of 659 assets.

(5) (6) "Insolvent" means the inability of a corporation to
 pay its debts as they become due in the usual course of its
 business.

663 (6) (7) "Insurance code" means the Florida Insurance Code.
 664 (7) (8) "Insurer" means any property or casualty insurer
 665 duly authorized to transact such business in this state.

666 (8)(9) "Listing period" means the period of time 667 residential property is listed for sale with a licensed real

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21-01094A-10 20102618 estate broker, beginning on the date the residence is first 668 669 listed for sale and ending on either the date the sale of the 670 residence is closed, the date the residence is taken off the 671 market, or the date the listing contract with the real estate 672 broker expires. (9) (10) "Net assets" means the amount by which the total 673 674 statutory assets of an association exceed the total liabilities 675 of the association. (10) (11) "Person" includes an individual, company, 676 677 corporation, association, insurer, agent, and every other legal 678 entity. 679 (11) (12) "Premium" means the total consideration received, 680 or to be received, by an insurer or home warranty association 681 for or related to the issuance and delivery of any binder or 682 warranty, including any charges designated as assessments or 683 fees for policies, surveys, inspections, or service or any other 684 charges. 685 (12) (13) "Sales representative" means any person with whom an insurer or home inspection or warranty association has a 686 687 contract and who is utilized by such insurer or association for 688 the purpose of selling or issuing home warranties. The term 689 includes all employees of an insurer or association engaged 690 directly in the sale or issuance of home warranties. 691 (13) (14) "Structural component" means the roof, plumbing 692 system, electrical system, foundation, basement, walls, 693 ceilings, or floors of a home. 694 Section 13. Subsection (4) is added to section 634.303, 695 Florida Statutes, to read: 696

634.303 License required.-

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697	(4) Any person who provides, offers to provide, or holds
698	oneself out as providing or offering to provide home warranties
699	in this state or from this state without holding a subsisting
700	license commits, in addition to any other violation, a
701	misdemeanor of the first degree, punishable as provided in s.
702	775.082 or s. 775.083.
703	Section 14. Paragraph (f) of subsection (2) of section
704	634.308, Florida Statutes, is amended to read:
705	634.308 Grounds for suspension or revocation of license
706	(2) The license of any home warranty association shall be
707	suspended, revoked, or not renewed if it is determined that such
708	association:
709	(f) Has issued warranty contracts which renewal contracts
710	provide that the cost of renewal exceeds the then-current cost
711	for new warranty contracts, unless the increase is supported by
712	the claims history or claims cost data, or impose a fee for
713	inspection of the premises.
714	Section 15. Section 634.312, Florida Statutes, is amended
715	to read:
716	634.312 Forms; required provisions and procedures Filing;
717	approval of forms
718	(1) No warranty form or related form shall be issued or
719	used in this state unless it has been filed with and approved by
720	the office. Also upon application for a license, the office
721	shall require the applicant to submit for approval each
722	brochure, pamphlet, circular, form letter, advertisement, or
723	other sales literature or advertising communication addressed or
724	intended for distribution. Approval of the application
725	constitutes approval of such documents, unless the applicant has

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21-01094A-10 20102618 consented otherwise in writing. The office shall disapprove any 72.6 727 document which is untrue, deceptive, or misleading or which 728 contains misrepresentations or omissions of material facts. 729 (a) After an application has been approved, a licensee is 730 not required to submit brochures or advertisement to the office 731 for approval; however, a licensee may not have published, and a 732 person may not publish, any brochure or advertisement which is 733 untrue, deceptive, or misleading or which contains 734 misrepresentations or omissions of material fact. 735 (b) For purposes of this section, brochures and advertising 736 includes, but is not limited to, any report, circular, public 737 announcement, certificate, or other printed matter or 738 advertising material which is designed or used to solicit or 739 induce any persons to enter into any home warranty agreement. 740 (2) Every such filing shall be made not less than 30 days 741 in advance of issuance or use. At the expiration of 30 days from 742 date of filing, a form so filed shall be deemed approved unless 743 prior thereto it has been affirmatively approved or disapproved 744 by written order of the office. 745 (3) The office shall not approve any such form that imposes 746 a fee for inspection of the premises. 747 (1) (4) All home warranty contracts are assignable in a 748 consumer transaction and must contain a statement informing the 749 purchaser of the home warranty of her or his right to assign it, 750 at least within 15 days from the date the home is sold or 751 transferred, to a subsequent retail purchaser of the home 752 covered by the home warranty and all conditions on such right of 753 transfer. The home warranty company may charge an assignment fee 754 not to exceed \$40. Home warranty assignments include, but are

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21-01094A-10 20102618 755 not limited to, the assignment from a home builder who purchased 756 the home warranty to a subsequent home purchaser. 757 (2) (2) (5) Subject to the insurer's or home warranty 758 association's requirement as to payment of premium, every home 759 warranty shall be mailed or delivered to the warranty holder not 760 later than 45 days after the effectuation of coverage, and the 761 application is part of the warranty contract document. 762 (3) (6) All home warranty contracts must state in 763 conspicuous, boldfaced type that the home warranty may not 764 provide listing period coverage free of charge. 765 (4) (7) All home warranty contracts must disclose any 766 exclusions, restrictions, or limitations on the benefits offered 767 or the coverage provided by the home warranty contract in

boldfaced type, and must contain, in boldfaced type, a statement on the front page of the contract substantially similar to the following: "Certain items and events are not covered by this contract. Please refer to the exclusions listed on page of this document."

773 (5) (8) Each home warranty contract shall contain a 774 cancellation provision. Any home warranty agreement may be 775 canceled by the purchaser within 10 days after purchase. The 776 refund must be 100 percent of the gross premium paid, less any 777 claims paid on the agreement. A reasonable administrative fee 778 may be charged, not to exceed 5 percent of the gross premium 779 paid by the warranty agreement holder. After the home warranty 780 agreement has been in effect for 10 days, if the contract is 781 canceled by the warranty holder, a return of premium shall be 782 based upon 90 percent of unearned pro rata premium less any 783 claims that have been paid. If the contract is canceled by the

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784	association for any reason other than for fraud or
785	misrepresentation, a return of premium shall be based upon 100
786	percent of unearned pro rata premium, less any claims paid on
787	the agreement.
788	Section 16. Section 634.3123, Florida Statutes, is amended
789	to read:
790	634.3123 <u>Noncompliant</u> Grounds for disapproval of forms.—The
791	office may order a home warranty association to stop using any
792	contract shall disapprove any form that filed under s. 634.312
793	or withdraw any previous approval if the form:
794	(1) Is in violation of or does not comply with this part.
795	(2) Contains or incorporates by reference, when such
796	incorporation is otherwise permissible, any inconsistent,
797	ambiguous, or misleading clauses or exceptions or conditions
798	which deceptively affect the risk purported to be assumed in the
799	general coverage of the contract.
800	(3) Has any title, heading, or other indication of its
801	provisions which is misleading.
802	(4) Is printed or otherwise reproduced in such a manner as
803	to render any material provision of the form illegible.
804	(5) Provides that the cost of renewal exceeds the then-
805	current cost for new warranty contracts, unless the increase is
806	supported by the claims history or claims cost data, or impose a
807	fee for inspection of the premises.
808	Section 17. Section 634.314, Florida Statutes, is amended
809	to read:
810	634.314 Examination of associations
811	(1) Home warranty associations licensed under this part <u>may</u>
812	shall be subject to periodic examinations by the office, in the

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813	same manner and subject to the same terms and conditions as
814	apply to insurers under part II of chapter 624 of the insurance
815	code.
816	(2) The office shall determine whether to conduct an
817	examination of a home warranty association by considering:
818	(a) The amount of time that the association has been
819	continuously licensed and operating under the same management
820	and control;
821	(b) The association's history of compliance with applicable
822	law;
823	(c) The number of consumer complaints against the
824	association; and
825	(d) The financial condition of the association,
826	demonstrated by the financial reports submitted pursuant to s.
827	<u>634.313.</u>
828	Section 18. Paragraph (b) of subsection (1) of section
829	634.3205, Florida Statutes, is amended to read:
830	634.3205 Rebating; when allowed
831	(1) No sales representative shall rebate any portion of his
832	or her commission except as follows:
833	(b) The rebate shall be in accordance with a rebating
834	schedule filed <u>with and approved</u> by the sales representative
835	with the home warranty association issuing the home warranty to
836	which the rebate applies. The home warranty association shall
837	maintain a copy of all rebating schedules for a period of 3
838	years.
839	Section 19. Subsection (8) of section 634.336, Florida
840	Statutes, is amended, and subsection (9) is added to that
841	section, to read:

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842	
843	deceptive acts or practices defined.—The following methods,
844	acts, or practices are defined as unfair methods of competition
845	and unfair or deceptive acts or practices:
846	(8) COERCION OF DEBTORS.—When a home warranty is sold as
847	authorized by s. 634.301(3)(b):
848	(a) Requiring, as a condition precedent or condition
849	subsequent to the lending of the money or the extension of the
850	credit or any renewal thereof, that the person to whom such
851	credit is extended purchase a home warranty; or
852	(b) Failing to provide the advice required by s. 634.344.
853	(9) FAILURE TO PROVIDE TERMS AND CONDITIONS PRIOR TO SALE
854	(a) Failing to provide a consumer with a complete sample
855	copy of the terms and conditions of the home warranty contract
856	prior to the time of sale upon a request for the same by the
857	consumer.
858	(b) A home warranty association may comply with this
859	provision by providing the consumer with a sample copy of the
860	terms and conditions of the home warranty contract or by
861	directing the consumer to a website that displays a complete
862	sample of the terms and conditions of the contract.
863	Section 20. Section 634.344, Florida Statutes, is amended
864	to read:
865	634.344 Coercion of debtor prohibited
866	(1) When a home warranty is sold <u>in connection with the</u>
867	<u>lending of money</u> as authorized by s. 634.301(3)(b) , <u>a</u> no person
868	may <u>not</u> require, as a condition precedent or condition
869	subsequent to the lending of the money or the extension of the
870	credit or any renewal thereof, that the person to whom such

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871	money or credit is extended purchase a home warranty.
872	(2) When a home warranty is purchased in connection with
873	the lending of money as authorized by s. 634.301(3)(b) , the
874	insurer or home warranty association or the sales representative
875	of the insurer or home warranty association shall advise the
876	borrower or purchaser in writing that Florida law prohibits the
877	lender from requiring the purchase of a home warranty as a
878	condition precedent or condition subsequent to the making of the
879	loan.
880	Section 21. Subsection (5) of section 634.401, Florida
881	Statutes, is amended to read:
882	634.401 Definitions.—As used in this part, the term:
883	(5) "Indemnify" means to undertake repair or replacement of
884	a consumer product, or pay compensation for such repair or
885	replacement by cash, check, store credit, gift card, or other
886	similar means, in return for the payment of a segregated
887	premium, when such consumer product suffers operational failure.
888	Section 22. Subsection (5) is added to section 634.403,
889	Florida Statutes, to read:
890	634.403 License required
891	(5) Any person who provides, offers to provide, or holds
892	oneself out as providing or offering to provide a service
893	warranty in this state or from this state without holding a
894	subsisting license commits, in addition to any other violation,
895	a misdemeanor of the first degree, punishable as provided in s.
896	775.082 or s. 775.083.
897	Section 23. Paragraph (e) of subsection (3) of section
898	634.406, Florida Statutes, is amended to read:
899	634.406 Financial requirements

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21-01094A-10 20102618 900 (3) An association will not be required to establish an 901 unearned premium reserve if it has purchased contractual 902 liability insurance which demonstrates to the satisfaction of 903 the office that 100 percent of its claim exposure is covered by 904 such policy. The contractual liability insurance shall be 905 obtained from an insurer that holds a certificate of authority 906 to do business within the state. For the purposes of this 907 subsection, the contractual liability policy shall contain the 908 following provisions: 909 (e) In the event the issuer of the contractual liability 910 policy is fulfilling the service warranty covered by policy and 911 in the event the service warranty holder cancels the service warranty, it is the responsibility of the contractual liability 912 913 policy issuer to effectuate a full refund of unearned premium to 914 the consumer. This refund shall be subject to the cancellation 915 fee provisions of s. 634.414(3). The salesperson or agent shall 916 refund to the contractual liability policy issuer the unearned 917 pro rata commission. 918 Section 24. Section 634.414, Florida Statutes, is amended to read: 919 920 634.414 Cancelation provisions required Filing; approval of 921 forms.-922 (1) No service warranty form or related form shall be

923 issued or used in this state unless it has been filed with and 924 approved by the office. Upon application for a license, the 925 office shall require the applicant to submit for approval each 926 brochure, pamphlet, circular, form letter, advertisement, or 927 other sales literature or advertising communication addressed or 928 intended for distribution. The office shall disapprove any

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929	document which is untrue, deceptive, or misleading or which
930	contains misrepresentations or omissions of material facts.
931	(a) After an application has been approved, a licensee is
932	not required to submit brochures or advertisement to the office
933	for approval; however, a licensee may not have published, and a
934	person may not publish, any brochure or advertisement which is
935	untrue, deceptive, or misleading or which contains
936	misrepresentations or omissions of material fact.
937	(b) For purposes of this section, brochures and advertising
938	includes, but is not limited to, any report, circular, public
939	announcement, certificate, or other printed matter or
940	advertising material which is designed or used to solicit or
941	induce any persons to enter into any service warranty agreement.
942	(2) Each filing shall be made not less than 30 days in
943	advance of its issuance or use. At the expiration of 30 days
944	from date of filing, a form so filed shall be deemed approved
945	unless prior thereto it has been affirmatively disapproved by
946	written order of the office.
947	(3) Each service warranty contract shall contain a
948	cancellation provision. If In the event the contract is canceled
949	by the warranty holder, return of premium shall be based upon <u>no</u>
950	<u>less than</u> 90 percent of unearned pro rata premium less any
951	claims that have been paid or less the cost of repairs made on
952	behalf of the warranty holder. <u>If</u> In the event the contract is
953	canceled by the association, return of premium shall be based
954	upon 100 percent of unearned pro rata premium, less any claims
955	paid or the cost of repairs made on behalf of the warranty
956	holder.
957	(4) The name of the service warranty association issuing

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958	the contract must be more prominent than any other company name
959	or program name on the service warranty form or sales brochure.
960	Section 25. Section 634.4145, Florida Statutes, is amended
961	to read:
962	634.4145 <u>Noncompliant</u> Grounds for disapproval of forms.—The
963	office may order a service warranty association to stop using
964	any contract shall disapprove any form that filed under s.
965	634.414 if the form:
966	(1) Violates this part;
967	(2) Is misleading in any respect;
968	(3) Is reproduced so that any material provision is
969	substantially illegible; or
970	(4) Contains provisions which are unfair or inequitable or
971	which encourage misrepresentation.
972	Section 26. Section 634.415, Florida Statutes, is amended
973	to read:
974	634.415 Tax on premiums; annual statement; reports ;
975	quarterly_statements
976	(1) In addition to the license fees provided in this part
977	for service warranty associations and license taxes as provided
978	in the insurance code as to insurers, each such association and
979	insurer shall, annually on or before March 1, file with the
980	office its annual statement, in the form prescribed by the
981	commission, showing all premiums or assessments received by it
982	in connection with the issuance of service warranties in this
983	state during the preceding calendar year and using accounting
984	principles which will enable the office to ascertain whether the
985	financial requirements set forth in s. 634.406 have been
986	satisfied.

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21-01094A-10 20102618 987 (2) The gross amount of premiums and assessments is subject 988 to the sales tax imposed by s. 212.0506. 989 (3) The office may levy a fine of up to \$100 a day for each 990 day an association neglects to file the annual statement in the form and within the time provided by this part. The amount of 991 992 the fine shall be established by rules adopted by the 993 commission. The office shall deposit all sums collected by it 994 under this section to the credit of the Insurance Regulatory 995 Trust Fund. 996 (4) In addition to an annual statement, the office may 997 require of licensees, under oath and in the form prescribed by 998 it, quarterly statements or special reports which it deems 999 necessary to the proper supervision of licensees under this 1000 part. For manufacturers as defined in s. 634.401, the office 1001 shall require only the annual audited financial statements of 1002 the warranty operations and corporate reports as filed by the 1003 manufacturer with the Securities and Exchange Commission, 1004 provided that the office may require additional reporting by 1005 manufacturers upon a showing by the office that annual reporting 1006 is insufficient to protect the interest of purchasers of service 1007 warranty agreements in this state or fails to provide sufficient 1008 proof of the financial status required by this part. 1009 (4) (4) (5) The office may suspend or revoke the license of a 1010 service warranty association failing to file its annual

1012 <u>(5)</u> (6) The commission may by rule require each service 1013 warranty association to submit to the office, as the commission 1014 may designate, all or part of the information contained in the 1015 financial statements and reports required by this section in a

statement or quarterly report when due.

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1016	computer-readable form compatible with the electronic data
1017	processing system specified by the office.
1018	Section 27. Section 634.416, Florida Statutes, is amended
1019	to read:
1020	634.416 Examination of associations
1021	(1) <u>(a)</u> Service warranty associations licensed under this
1022	part <u>may be</u> a re subject to periodic examination by the office,
1023	in the same manner and subject to the same terms and conditions
1024	that apply to insurers under part II of chapter 624.
1025	(b) The office shall determine whether to conduct an
1026	examination of a service warranty association by considering:
1027	1. The amount of time that the association has been
1028	continuously licensed and operating under the same management
1029	and control;
1030	2. The association's history of compliance with applicable
1031	law;
1032	3. The number of consumer complaints against the
1033	association; and
1034	4. The financial condition of the association, demonstrated
1035	by the financial reports submitted pursuant to s. 634.313.
1036	(2) However, The rate charged a service warranty
1037	association by the office for examination may be adjusted to
1038	reflect the amount collected for the Form 10-K filing fee as
1039	provided in this section.
1040	(3) On or before May 1 of each year, an association may
1041	submit to the office the Form 10-K, as filed with the United
1042	States Securities and Exchange Commission pursuant to the
1043	Securities Exchange Act of 1934, as amended. Upon receipt and
1044	review of the most current Form 10-K, the office may waive the

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1045	examination requirement; if the office determines not to waive
1046	the examination, such examination will be limited to that
1047	examination necessary to ensure compliance with this part. The
1048	Form 10-K shall be accompanied by a filing fee of \$2,000 to be
1049	deposited into the Insurance Regulatory Trust Fund.
1050	(4) (2) The office is not required to examine an association
1051	that has less than \$20,000 in gross written premiums as
1052	reflected in its most recent annual statement. The office may
1053	examine such an association if it has reason to believe that the
1054	association may be in violation of this part or is otherwise in
1055	an unsound financial condition. If the office examines an
1056	association that has less than \$20,000 in gross written
1057	premiums, the examination fee may not exceed 5 percent of the
1058	gross written premiums of the association.
1059	Section 28. Paragraph (b) of subsection (1) of section
1060	634.4225, Florida Statutes, is amended to read:
1061	634.4225 Rebating; when allowed
1062	(1) No sales representative shall rebate any portion of his
1063	or her commission except as follows:
1064	(b) The rebate shall be in accordance with a rebating
1065	schedule filed with and approved by the sales representative
1066	with the association issuing the service warranty to which the
1067	rebate applies. The association shall maintain a copy of all
1068	rebating schedules for a period of 3 years.
1069	Section 29. Subsection (9) is added to section 634.436,
1070	Florida Statutes, to read:
1071	634.436 Unfair methods of competition and unfair or
1072	deceptive acts or practices definedThe following methods,
1073	acts, or practices are defined as unfair methods of competition

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1074	and unfair or deceptive acts or practices:
1075	(9) FAILURE TO PROVIDE TERMS AND CONDITIONS PRIOR TO SALE
1076	(a) Failing to provide a consumer with a complete sample
1077	copy of the terms and conditions of the service warranty prior
1078	to the time of sale upon a request for the same by the consumer.
1079	(b) A service warranty association may comply with this
1080	provision by providing the consumer with a sample copy of the
1081	terms and conditions of the warranty contract or by directing
1082	the consumer to a website that displays a complete sample of the
1083	terms and conditions of the contract.
1084	Section 30. Section 634.1216, Florida Statutes, is
1085	repealed.
1086	Section 31. Subsections (2) and (3) of section 634.136,
1087	Florida Statutes, are repealed.
1088	Section 32. Section 634.3126, Florida Statutes, is
1089	repealed.
1090	Section 33. Subsection (4) of section 634.313, Florida
1091	Statutes, is repealed.
1092	Section 34. This act shall take effect July 1, 2010.

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