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A bill to be entitled

2 An act relating to the Department of Management Services; 3 amending s. 287.042, F.S.; providing that fees collected 4 by the department for the use of its electronic 5 information services in excess of the obligations and 6 encumbrances to cover the department's costs of providing 7 the services shall be calculated annually and transferred 8 to the General Revenue Fund; amending s. 287.057, F.S.; 9 providing that fees collected by the department for the 10 use of the services of its online procurement systems in 11 excess of the obligations and encumbrances to cover the department's costs of providing the services shall be 12 calculated annually and transferred to the General Revenue 13 14 Fund; amending s. 287.05721, F.S.; repealing the definition of "council" as it relates to the Council on 15 16 Efficient Government; repealing s. 287.0573, F.S., relating to creation of the Council on Efficient 17 Government within the department; amending s. 287.0574, 18 19 F.S.; conforming provisions to the elimination of the Council on Efficient Government; requiring that a business 20 21 case be submitted in the form and manner required by the 22 budget instructions; providing an effective date. 23 24 Be It Enacted by the Legislature of the State of Florida: 25 26 Section 1. Paragraph (h) of subsection (1) of section 27 287.042, Florida Statutes, is amended to read: 28 Powers, duties, and functions.-The department 287.042 Page 1 of 9

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29 shall have the following powers, duties, and functions: 30 (1)

The department may collect fees for the use of its 31 (h)1. 32 electronic information services. The fees may be imposed on an 33 individual transaction basis or as a fixed subscription for a 34 designated period of time. At a minimum, the fees shall be 35 determined in an amount sufficient to cover the department's 36 projected costs of the services, including overhead in 37 accordance with the policies of the Department of Management 38 Services for computing its administrative assessment. All fees 39 collected under this paragraph shall be deposited in the 40 Operating Trust Fund for disbursement as provided by law.

41 <u>2. Effective July 1, 2010, any fees collected pursuant to</u> 42 <u>subparagraph 1. and remaining in the Operating Trust Fund in</u> 43 <u>excess of the obligations and encumbrances to cover the</u> 44 <u>department's costs of providing services pursuant to</u> 45 <u>subparagraph 1. shall be calculated as of June 5 each year and</u> 46 <u>transferred to the General Revenue Fund before June 30 of each</u> 47 year.

48 Section 2. Paragraph (c) of subsection (23) of section
49 287.057, Florida Statutes, is amended to read:

50 287.057 Procurement of commodities or contractual 51 services.-

52 (23) The department, in consultation with the Agency for 53 Enterprise Information Technology and the Comptroller, shall 54 develop a program for online procurement of commodities and 55 contractual services. To enable the state to promote open 56 competition and to leverage its buying power, agencies shall

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57 participate in the online procurement program, and eligible 58 users may participate in the program. Only vendors prequalified 59 as meeting mandatory requirements and qualifications criteria 60 may participate in online procurement.

(c) The department may impose and shall collect all feesfor the use of the online procurement systems.

1. The fees may be imposed on an individual transaction basis or as a fixed percentage of the cost savings generated. At a minimum, the fees must be set in an amount sufficient to cover the projected costs of the services, including administrative and project service costs in accordance with the policies of the department.

69 2. If the department contracts with a provider for online 70 procurement, the department, pursuant to appropriation, shall 71 compensate the provider from the fees after the department has 72 satisfied all ongoing costs. The provider shall report 73 transaction data to the department each month so that the 74 department may determine the amount due and payable to the 75 department from each vendor.

76 All fees that are due and payable to the state on a 3. 77 transactional basis or as a fixed percentage of the cost savings 78 generated are subject to s. 215.31 and must be remitted within 79 40 days after receipt of payment for which the fees are due. For 80 fees that are not remitted within 40 days, the vendor shall pay interest at the rate established under s. 55.03(1) on the unpaid 81 balance from the expiration of the 40-day period until the fees 82 83 are remitted.

4. All fees and surcharges collected under this paragraph Page 3 of 9

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85	shall be deposited in the Operating Trust Fund <u>for disbursement</u>
86	as provided by law.
87	5. Effective July 1, 2010, any fees collected pursuant to
88	subparagraph 1. and remaining in the Operating Trust Fund in
89	excess of the obligations and encumbrances to cover the
90	department's costs of providing services pursuant to
91	subparagraph 1. shall be calculated as of June 5 each year and
92	transferred to the General Revenue Fund before June 30 of each
93	year.
94	Section 3. Section 287.05721, Florida Statutes, is amended
95	to read:
96	287.05721 DefinitionsAs used in ss. 287.0571-287.0574,
97	the term÷
98	(1) "Council" means the Council on Efficient Government.
99	(2) "outsource" means the process of contracting with a
100	vendor to provide a service as defined in s. 216.011(1)(f), in
101	whole or in part, or an activity as defined in s.
102	216.011(1)(rr), while a state agency retains the responsibility
103	and accountability for the service or activity and there is a
104	transfer of management responsibility for the delivery of
105	resources and the performance of those resources.
106	Section 4. Section 287.0573, Florida Statutes, is
107	repealed.
108	Section 5. Subsections (1) through (4) of section
109	287.0574, Florida Statutes, are amended to read:
110	287.0574 Business cases to outsource; review and analysis;
111	requirements
112	(1) A business case to outsource having a projected cost
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113 exceeding \$10 million in any fiscal year shall require: 114 (a) An initial business case analysis conducted by the 115 state agency and submitted to the council, the Governor, the 116 President of the Senate, and the Speaker of the House of 117 Representatives at least 60 days before a solicitation is 118 issued. The council shall evaluate the business case analysis 119 and submit an advisory report to the state agency, the Governor, 120 the President of the Senate, and the Speaker of the House of 121 Representatives when the advisory report is completed, but at least 30 days before the agency issues the solicitation. 122

(b) A final business case analysis conducted by the state agency and submitted after the conclusion of any negotiations, at least 30 days before execution of a contract, to the council, the Governor, the President of the Senate, and the Speaker of the House of Representatives.

(2) A proposal to outsource having a projected cost that ranges from \$1 million to \$10 million in any fiscal year shall require:

(a) An initial business case analysis conducted by the
state agency and submission of the business case, at least 30
days before issuing a solicitation, to the council, the
Governor, the President of the Senate, and the Speaker of the
House of Representatives.

(b) A final business case analysis conducted by the state
agency and submitted after the conclusion of any negotiations,
at least 30 days before execution of a contract, to the council,
the Governor, the President of the Senate, and the Speaker of
the House of Representatives.

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(3) A business case to outsource having a projected cost that is less than \$1 million in any fiscal year shall require a final business case analysis conducted by the state agency after the conclusion of any negotiations and provided at least 30 days before execution of a contract to the council. The council shall provide such business cases in its annual report to the Legislature.

(4) For any proposed outsourcing, the state agency shall 148 149 develop a business case that justifies the proposal to 150 outsource. In order to reduce any administrative burden, the council may allow a state agency shall to submit the business 151 152 case in the form and manner required by the budget instructions issued pursuant to s. 216.023(1), (2), and (4)(a)7., augmented 153 154 with additional information if necessary, to ensure that the requirements of this section are met. The business case is not 155 156 subject to challenge or protest pursuant to chapter 120. The 157 business case must include, but need not be limited to:

(a) A detailed description of the service or activity forwhich the outsourcing is proposed.

(b) A description and analysis of the state agency's
current performance, based on existing performance metrics if
the state agency is currently performing the service or
activity.

164 (c) The goals desired to be achieved through the proposed165 outsourcing and the rationale for such goals.

(d) A citation to the existing or proposed legal authorityfor outsourcing the service or activity.

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(e)

A description of available options for achieving the

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169 goals. If state employees are currently performing the service 170 or activity, at least one option involving maintaining state 171 provision of the service or activity shall be included.

(f) An analysis of the advantages and disadvantages of each option, including, at a minimum, potential performance improvements and risks.

(g) A description of the current market for the contractual services that are under consideration for outsourcing.

A cost-benefit analysis documenting the direct and 178 (h) 179 indirect specific baseline costs, savings, and qualitative and 180 quantitative benefits involved in or resulting from the 181 implementation of the recommended option or options. Such 182 analysis must specify the schedule that, at a minimum, must be adhered to in order to achieve the estimated savings. All 183 184 elements of cost must be clearly identified in the cost-benefit 185 analysis, described in the business case, and supported by 186 applicable records and reports. The state agency head shall 187 attest that, based on the data and information underlying the business case, to the best of his or her knowledge, all 188 189 projected costs, savings, and benefits are valid and achievable. As used in this section, the term "cost" means the reasonable, 190 191 relevant, and verifiable cost, which may include, but is not 192 limited to, elements such as personnel, materials and supplies, services, equipment, capital depreciation, rent, maintenance and 193 repairs, utilities, insurance, personnel travel, overhead, and 194 interim and final payments. The appropriate elements shall 195 196 depend on the nature of the specific initiative. As used in this

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197 section, the term "savings" means the difference between the 198 direct and indirect actual annual baseline costs compared to the 199 projected annual cost for the contracted functions or 200 responsibilities in any succeeding state fiscal year during the 201 term of the contract.

(i) A description of differences among current state
agency policies and processes and, as appropriate, a discussion
of options for or a plan to standardize, consolidate, or revise
current policies and processes, if any, to reduce the
customization of any proposed solution that would otherwise be
required.

(j) A description of the specific performance standardsthat must, at a minimum, be met to ensure adequate performance.

(k) The projected timeframe for key events from the beginning of the procurement process through the expiration of a contract.

213 (1) A plan to ensure compliance with the public records 214 law.

(m) A specific and feasible contingency plan addressing contractor nonperformance and a description of the tasks involved in and costs required for its implementation.

(n) A state agency's transition plan for addressing changes in the number of agency personnel, affected business processes, employee transition issues, and communication with affected stakeholders, such as agency clients and the public. The transition plan must contain a reemployment and retraining assistance plan for employees who are not retained by the state agency or employed by the contractor.

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225 (o) A plan for ensuring access by persons with disabilities in compliance with applicable state and federal 226 227 law. (p) A description of legislative and budgetary actions 228 necessary to accomplish the proposed outsourcing. 229

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Section 6. This act shall take effect July 1, 2010.

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