By Senator Latvala

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A bill to be entitled

An act relating to economic development; creating the "Small Business Jobs Creation Act"; amending s. 288.061, F.S.; reducing the time period within which Enterprise Florida, Inc., and the Office of Tourism, Trade, and Economic Development must review and evaluate applications for state economic development incentives; amending s. 288.106, F.S.; reducing the time period within which a local government must adopt a resolution to provide financial support to a business applying to participate in the tax refund program for qualified target industry businesses; reducing the time period within which a business applying to participate in the tax refund program for qualified target industry must sign an agreement with the Office of Tourism, Trade, and Economic Development; authorizing an extension of time for a business to sign an agreement under certain circumstances; requiring the Office of Tourism, Trade, and Economic Development to return the unused portion of local financial support within a specified time period if a business fails to timely sign an agreement or no longer participates in the tax refund program; waiving the requirements for certain businesses to pay a minimum average wage during the first year of an agreement under the tax refund program for qualified target industry businesses; amending s. 400.462, F.S.; redefining the term "remuneration" as used in the Home Health Services Act to exclude certain items having a

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value less than a specified threshold amount; providing an effective date.

WHEREAS, Florida has more than 2 million small businesses and more than 1 million self-employed persons, according to a 2009 report produced by the U.S. Small Business Administration's Office of Advocacy, and

WHEREAS, Florida's small businesses comprise more than 90 percent of the total number of businesses in Florida and employ at least 44 percent of private-sector employees, and

WHEREAS, from 2003 until 2006, the greatest number of jobs attributable to small businesses were created by companies having fewer than five employees, according to the U.S. Small Business Administration, and

WHEREAS, the Great Recession of 2009-2010 afflicted even more agile small businesses in Florida and nationwide with losses of jobs, contracts, and capital, and

WHEREAS, Florida's unemployment rate is at 12 percent, equating to 1.1 million Floridians out of work, many of whom are former employees of a small business, and

WHEREAS, in surveys and at public forums provided by the Florida Office of Small Business Advocate in 2010, small business owners revealed that their top three concerns were access to capital, the lack of small business incentives, and an unstable or less favorable climate for small businesses, and

WHEREAS, Florida's target industry sectors, including all types of manufacturing, offer the promise of jobs that pay higher wages and more stable employment, NOW, THEREFORE,

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Be It Enacted by the Legislature of the State of Florida:

Section 1. This act may be cited as the "Small Business Jobs Creation Act."

Section 2. Section 288.061, Florida Statutes, is amended to read:

288.061 Economic development incentive application process.—

- (1) Within 4 10 business days after receiving a submitted economic development incentive application, Enterprise Florida, Inc., shall review the application and inform the applicant business whether or not its application is complete. Within 10 business days after the application is deemed complete, Enterprise Florida, Inc., shall evaluate the application and recommend approval or disapproval of the application to the director of the Office of Tourism, Trade, and Economic Development. In recommending an applicant business for approval, Enterprise Florida, Inc., shall include in its evaluation a recommended grant award amount and a review of the applicant's ability to meet specific program criteria.
- (2) Within $\underline{3}$ 10 calendar days after the Office of Tourism, Trade, and Economic Development receives the evaluation and recommendation from Enterprise Florida, Inc., the office shall notify Enterprise Florida, Inc., whether or not the application is reviewable. Within $\underline{14}$ 22 calendar days after the office receives the recommendation from Enterprise Florida, Inc., the director of the office shall review the application and issue a letter of certification to the applicant that approves or disapproves an applicant business and includes a justification

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of that decision, unless the business requests an extension of that time. The final order shall specify the total amount of the award, the performance conditions that must be met to obtain the award, and the schedule for payment.

Section 3. Subsection (5) of section 288.106, Florida Statutes, is amended, present subsection (8) of that section is renumbered as subsection (9), and a new subsection (8) is added to that section, to read:

288.106 Tax refund program for qualified target industry businesses.—

- (5) TAX REFUND AGREEMENT.-
- (a) Each qualified target industry business must enter into a written agreement with the office that specifies, at a minimum:
- 1. The total number of full-time equivalent jobs in this state which that will be dedicated to the project, the average wage of those jobs, the definitions that will apply for measuring the achievement of these terms during the pendency of the agreement, and a time schedule or plan for when such jobs will be in place and active in this state.
- 2. The maximum amount of tax refunds that the qualified target industry business is eligible to receive on the project and the maximum amount of a tax refund that the qualified target industry business is eligible to receive for each fiscal year, based on the job creation and maintenance schedule specified in subparagraph 1.
- 3. That the office may review and verify the financial and personnel records of the qualified target industry business to ascertain whether that business is in compliance with this

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4. The date by which, in each fiscal year, the qualified target industry business may file a claim under subsection (6) to be considered to receive a tax refund in the following fiscal year.

- 5. That local financial support will be annually available and will be paid to the account. The office may not enter into a written agreement with a qualified target industry business if the local financial support resolution is not passed by the local governing body within $\underline{45}$ $\underline{90}$ days after the office has issued the letter of certification under subsection $\underline{(4)}$.
- 6. That the office may conduct a review of the business to evaluate whether the business is continuing to contribute to the area's or state's economy.
- 7. That in the event the business does not complete the agreement, the business will provide the office with the reasons the business was unable to complete the agreement.
- (b) Compliance with the terms and conditions of the agreement is a condition precedent for the receipt of a tax refund each year. The failure to comply with the terms and conditions of the tax refund agreement results in the loss of eligibility for receipt of all tax refunds previously authorized under this section and the revocation by the office of the certification of the business entity as a qualified target industry business, unless the business is eligible to receive and elects to accept a prorated refund under paragraph (6) (e) or the office grants the business an economic recovery extension.
- 1. A qualified target industry business may submit a request to the office for an economic recovery extension. The

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request must provide quantitative evidence demonstrating how negative economic conditions in the business's industry, the effects of a named hurricane or tropical storm, or specific acts of terrorism affecting the qualified target industry business have prevented the business from complying with the terms and conditions of its tax refund agreement.

- 2. Upon receipt of a request under subparagraph 1., the office has 45 days to notify the requesting business, in writing, whether its extension has been granted or denied. In determining whether an extension should be granted, the office shall consider the extent to which negative economic conditions in the requesting business's industry have occurred in the state or the effects of a named hurricane or tropical storm or specific acts of terrorism affecting the qualified target industry business have prevented the business from complying with the terms and conditions of its tax refund agreement. The office shall consider current employment statistics for this state by industry, including whether the business's industry had substantial job loss during the prior year, when determining whether an extension shall be granted.
- 3. As a condition for receiving a prorated refund under paragraph (6)(e) or an economic recovery extension under this paragraph, a qualified target industry business must agree to renegotiate its tax refund agreement with the office to, at a minimum, ensure that the terms of the agreement comply with current law and office procedures governing application for and award of tax refunds. Upon approving the award of a prorated refund or granting an economic recovery extension, the office shall renegotiate the tax refund agreement with the business as

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required by this subparagraph. When amending the agreement of a business receiving an economic recovery extension, the office may extend the duration of the agreement for a period not to exceed 2 years.

- 4. A qualified target industry business may submit a request for an economic recovery extension to the office in lieu of any tax refund claim scheduled to be submitted after January 1, 2009, but before July 1, 2012.
- 5. A qualified target industry business that receives an economic recovery extension may not receive a tax refund for the period covered by the extension.
- (c) The agreement must be signed by the director and by an authorized officer of the qualified target industry business within 60 120 days after the issuance of the letter of certification under subsection (4), but not before passage and receipt of the resolution of local financial support. The office may grant an extension of this period for up to 60 days at the written request of the qualified target industry business if the business provides the office with compelling reasons for the delay. If an agreement is not signed by the business within 120 days after the letter of certification is issued, the office must withdraw the certification. The target industry business may not reapply to participate in the program until the subsequent state fiscal year.
- (d) If an agreement is not signed by a target industry business within the time specified in paragraph (c), or if a business withdraws from the agreement or the office terminates the agreement for noncompliance under paragraph (b), the office must return the unused portion of the local financial support to

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the applicable local government within 6 months after those events.

- (e) (d) The agreement must contain the following legend, clearly printed on its face in bold type of not less than 10 points in size: "This agreement is not a general obligation of the State of Florida, nor is it backed by the full faith and credit of the State of Florida. Payment of tax refunds is conditioned on and subject to specific annual appropriations by the Florida Legislature sufficient to pay amounts authorized in section 288.106, Florida Statutes."
- (8) WAIVER OF AVERAGE ANNUAL WAGE REQUIREMENT.—The average annual wage requirement is waived for the first year of an agreement for any target industry business that enters into a tax refund agreement under subsection (5) between July 1, 2011, and June 30, 2012, and agrees to expand its operations within this state.

Section 4. Subsection (27) of section 400.462, Florida Statutes, is amended to read:

400.462 Definitions.—As used in this part, the term:

(27) "Remuneration" means any payment or other benefit made directly or indirectly, overtly or covertly, in cash or in kind. The term does not include items having an individual value of less than \$10 such as plaques, certificates, trophies, or novelties that are intended solely for presentation or are customarily given away solely for promotional or advertising purposes or to recognize a person for an achievement.

Section 5. This act shall take effect July 1, 2011.