A bill to be entitled 1 2 An act relating to Medicaid managed care; creating pt. IV 3 of ch. 409, F.S., entitled "Medicaid Managed Care"; 4 creating s. 409.961, F.S.; providing for statutory 5 construction; providing applicability of specified 6 provisions throughout the part; providing rulemaking 7 authority for specified agencies; creating s. 409.962, 8 F.S.; providing definitions; creating s. 409.963, F.S.; 9 designating the Agency for Health Care Administration as 10 the single state agency to administer the Medicaid 11 program; providing for specified agency responsibilities; requiring client consent for release of medical records; 12 creating s. 409.964, F.S.; establishing the Medicaid 13 14 program as the statewide, integrated managed care program 15 for all covered services; authorizing the agency to apply 16 for and implement waivers; providing for public notice and comment; creating s. 409.965, F.S.; providing for 17 mandatory enrollment; providing for exemptions; creating 18 19 s. 409.966, F.S.; providing requirements for eligible plans that provide services in the Medicaid managed care 20 21 program; establishing provider service network 22 requirements for eligible plans; providing for eligible 23 plan selection; requiring the agency to use an invitation 24 to negotiate; requiring the agency to compile and publish 25 certain information; establishing seven regions for separate procurement of plans; providing quality criteria 26 27 for plan selection; providing limitations on serving 28 recipients during the pendency of procurement litigation;

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creating s. 409.967, F.S.; providing for managed care plan accountability; establishing contract terms; providing for contract extension under certain circumstances; establishing payments to noncontract providers; establishing requirements for access; requiring plans to establish and maintain an electronic database; establishing requirements for the database; requiring plans to provide encounter data; requiring the agency to maintain an encounter data system; requiring the agency to establish performance standards for plans; providing program integrity requirements; establishing a grievance resolution process; providing penalties for early termination of contracts or reduction in enrollment levels; establishing prompt payment requirements; requiring plans to accept electronic claims; requiring fair payment to providers with a controlling interest in a provider service network by other plans; requiring the agency and prepaid plans to use a uniform method for certain financial reports; providing income-sharing ratios; providing a timeframe for a plan to pay an additional rebate under certain circumstances; requiring the agency to return prepaid plan overpayments; creating s. 409.968, F.S.; establishing managed care plan payments; providing payment requirements for provider service networks; requiring the agency to conduct annual cost reconciliations to determine certain cost savings and report the results of the reconciliations to the fee-forservice provider; providing a timeframe for the provider

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service to respond to the report; creating s. 409.969, F.S.; requiring enrollment in managed care plans by all nonexempt Medicaid recipients; creating requirements for plan selection by recipients; providing for choice counseling; establishing choice counseling vendor requirements; authorizing disenrollment under certain circumstances; defining the term "good cause" for purposes of disenrollment; providing time limits on an internal grievance process; providing requirements for agency determination regarding disenrollment; requiring recipients to stay in plans for a specified time; creating s. 409.97, F.S.; authorizing the agency to accept the transfer of certain revenues from local governments; requiring the agency to contract with a representative of certain entities participating in the low-income pool for the provision of enhanced access to care; providing for support of these activities by the low-income pool as authorized in the General Appropriations Act; establishing the Access to Care Partnership; requiring the agency to seek necessary waivers and plan amendments; providing requirements for prepaid plans to submit data; authorizing the agency to implement a tiered hospital rate system; creating s. 409.971, F.S.; creating the managed medical assistance program; providing deadlines to begin and finalize implementation of the program; creating s. 409.972, F.S.; providing eligibility requirements for mandatory and voluntary enrollment; creating s. 409.973, F.S.; establishing minimum benefits for managed care plans

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to cover; authorizing plans to customize benefit packages; requiring plans to establish a program to encourage healthy behaviors; creating s. 409.974, F.S.; establishing a deadline for issuing invitations to negotiate; establishing a specified number or range of eligible plans to be selected in each region; establishing quality selection criteria; establishing requirements for participation by specialty plans; establishing the Children's Medical Service Network as an eligible plan; creating s. 409.975, F.S.; providing for managed care plan accountability; authorizing plans to limit providers in networks; requiring plans to include essential Medicaid providers in their networks unless an alternative arrangement is approved by the agency; identifying statewide essential providers; specifying provider payments under certain circumstances; requiring plans to include certain statewide essential providers in their networks; requiring good faith negotiations; specifying provider payments under certain circumstances; allowing plans to exclude essential providers under certain circumstances; requiring plans to offer a contract to home medical equipment and supply providers under certain circumstances; establishing the Florida medical school quality network; requiring the agency to contract with a representative of certain entities to establish a clinical outcome improvement program in all plans; providing for support of these activities by certain expenditures and federal matching funds; requiring the agency to seek

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necessary waivers and plan amendments; providing for eligibility for the quality network; requiring plans to monitor the quality and performance history of providers; establishing the MomCare network; requiring the agency to contract with a representative of all Healthy Start Coalitions to provide certain services to recipients; providing for support of these activities by certain expenditures and federal matching funds; requiring plans to enter into agreements with local Healthy Start Coalitions for certain purposes; requiring specified programs and procedures be established by plans; establishing a screening standard for the Early and Periodic Screening, Diagnosis, and Treatment Service; requiring managed care plans and hospitals to negotiate rates, methods, and terms of payment; providing a limit on payments to hospitals; establishing plan requirements for medically needy recipients; creating s. 409.976, F.S.; providing for managed care plan payment; requiring the agency to establish payment rates for statewide inpatient psychiatric programs; requiring payments to managed care plans to be reconciled to reimburse actual payments to statewide inpatient psychiatric programs; creating s. 409.977, F.S.; establishing choice counseling requirements; providing for automatic enrollment in a managed care plan for certain recipients; establishing opt-out opportunities for recipients; creating s. 409.978, F.S.; requiring the agency to be responsible for administering the long-term care managed care program;

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providing implementation dates for the long-term care managed care program; providing duties of the Department of Elderly Affairs relating to assisting the agency in implementing the program; creating s. 409.979, F.S.; providing eligibility requirements for the long-term care managed care program; creating s. 409.98, F.S.; establishing the benefits covered under a managed care plan participating in the long-term care managed care program; creating s. 409.981, F.S.; providing criteria for eligible plans; designating regions for plan implementation throughout the state; providing criteria for the selection of plans to participate in the long-term care managed care program; providing that participation by the Program of All-Inclusive Care for the Elderly is pursuant to an agency contract; creating s. 409.982, F.S.; requiring the agency to establish uniform accounting and reporting methods for plans; providing for mandatory participation in plans by certain service providers; authorizing the exclusion of certain providers from plans for failure to meet quality or performance criteria; requiring plans to monitor participating providers using specified criteria; requiring certain providers to be included in plan networks; providing provider payment specifications for nursing homes and hospices; creating s. 409.983, F.S.; providing for negotiation of rates between the agency and the plans participating in the long-term care managed care program; providing specific criteria for calculating and adjusting plan payments; allowing the

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CARES program to assign plan enrollees to a level of care; providing incentives for adjustments of payment rates; requiring the agency to establish nursing facilityspecific and hospice services payment rates; creating s. 409.984, F.S.; providing that before contracting with another vendor, the agency shall offer to contract with the aging resource centers to provide choice counseling for the long-term care managed care program; providing criteria for automatic assignments of plan enrollees who fail to choose a plan; providing for hospice selection within a specified timeframe; providing for a choice of residential setting under certain circumstances; creating s. 409.9841, F.S.; creating the long-term care managed care technical advisory workgroup; providing duties; providing membership; providing for reimbursement for per diem and travel expenses; providing for repeal by a specified date; creating s. 409.985, F.S.; providing that the agency shall operate the Comprehensive Assessment and Review for Long-Term Care Services program through an interagency agreement with the Department of Elderly Affairs; providing duties of the program; defining the term "nursing facility care"; creating s. 409.986, F.S.; providing authority and agency duties regarding long-term care programs for persons with developmental disabilities; authorizing the agency to delegate specific duties to and collaborate with the Agency for Persons with Disabilities; requiring the agency to make payments for long-term care for persons with developmental disabilities under certain

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conditions; creating s. 409.987, F.S.; providing eligibility requirements for long-term care plans; creating s. 409.988, F.S.; specifying covered benefits for long-term care plans; creating s. 409.989, F.S.; establishing criteria for eligible plans; specifying minimum and maximum number of plans and selection criteria; authorizing participation by the Children's Medical Services Network in long-term care plans under certain conditions; creating s. 409.99, F.S.; providing requirements for managed care plan accountability; specifying limitations on providers in plan networks; providing for evaluation and payment of network providers; requiring managed care plans to establish family advisory committees and offer consumer-directed care services; creating s. 409.991, F.S.; providing for payment of managed care plans; providing duties for the Agency for Persons with Disabilities to assign plan enrollees into a payment-rate level of care; establishing level-of-care criteria; providing payment requirements for intensive behavior residential habilitation providers and intermediate care facilities for the developmentally disabled; creating s. 409.992, F.S.; providing requirements for enrollment and choice counseling; specifying enrollment exceptions for certain Medicaid recipients; providing an effective date.

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Be It Enacted by the Legislature of the State of Florida:

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225	Section 1. Sections 409.961 through 409.992, Florida
226	Statutes, are designated as part IV of chapter 409, Florida
227	Statutes, entitled "Medicaid Managed Care."
228	Section 2. Section 409.961, Florida Statutes, is created
229	to read:
230	409.961 Statutory construction; applicability; rules.—It
231	is the intent of the Legislature that if any conflict exists
232	between the provisions contained in this part and provisions
233	contained in other parts of this chapter, the provisions
234	contained in this part shall control. The provisions of ss.
235	409.961-409.97 apply only to the Medicaid managed medical
236	assistance program, long-term care managed care program, and
237	managed long-term care for persons with developmental
238	disabilities program, as provided in this part. The agency shall
239	adopt any rules necessary to comply with or administer this part
240	and all rules necessary to comply with federal requirements. In
241	addition, the department shall adopt and accept the transfer of
242	any rules necessary to carry out the department's
243	responsibilities for receiving and processing Medicaid
244	applications and determining Medicaid eligibility and for
245	ensuring compliance with and administering this part, as those
246	rules relate to the department's responsibilities, and any other
247	provisions related to the department's responsibility for the
248	determination of Medicaid eligibility.
249	Section 3. Section 409.962, Florida Statutes, is created
250	to read:
251	409.962 Definitions.—As used in this part, except as
252	otherwise specifically provided, the term:

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(1) "Agency" means the Agency for Health Care Administration.

- (2) "Aging network service provider" means a provider that participated in a home and community-based waiver administered by the Department of Elderly Affairs or the community care service system pursuant to s. 430.205, as of October 1, 2013.
- (3) "Comprehensive long-term care plan" means a managed care plan that provides services described in s. 409.973 and also provides the services described in s. 409.98 or s. 409.988.
- (4) "Department" means the Department of Children and Family Services.
- (5) "Developmental disability provider service network" means a provider service network, a controlling interest of which includes one or more entities licensed pursuant to s. 393.067 or s. 400.962 with 18 or more licensed beds and the owner or owners of which have at least 10 years' experience serving persons with developmental disabilities.
- (6) "Direct care management" means care management activities that involve direct interaction with Medicaid recipients.
- (7) "Eligible plan" means a health insurer authorized under chapter 624, an exclusive provider organization authorized under chapter 627, a health maintenance organization authorized under chapter 641, or a provider service network authorized under s. 409.912(4)(d). For purposes of the managed medical assistance program, the term also includes the Children's Medical Services Network authorized under chapter 391. For purposes of the long-term care managed care program, the term

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also includes entities qualified under 42 C.F.R. part 422 as

Medicare Advantage Preferred Provider Organizations, Medicare

Advantage Provider-sponsored Organizations, and Medicare

Advantage Special Needs Plans, and the Program of All-Inclusive

Care for the Elderly.

- (8) "Long-term care plan" means a managed care plan that provides the services described in s. 409.98 for the long-term care managed care program or the services described in s. 409.988 for the long-term care managed care program for persons with developmental disabilities.
- (9) "Long-term care provider service network" means a provider service network a controlling interest of which is owned by one or more licensed nursing homes, assisted living facilities with 17 or more beds, home health agencies, community care for the elderly lead agencies, or hospices.
- (10) "Managed care plan" means an eligible plan under contract with the agency to provide services in the Medicaid program.
- (11) "Medicaid" means the medical assistance program authorized by Title XIX of the Social Security Act, 42 U.S.C. ss. 1396 et seq., and regulations thereunder, as administered in this state by the agency.
- individual who the department or, for Supplemental Security

 Income, the Social Security Administration determines is
 eligible pursuant to federal and state law to receive medical assistance and related services for which the agency may make payments under the Medicaid program. For the purposes of

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determining third-party liability, the term includes an individual formerly determined to be eligible for Medicaid, an individual who has received medical assistance under the Medicaid program, or an individual on whose behalf Medicaid has become obligated.

- (13) "Prepaid plan" means a managed care plan that is licensed or certified as a risk-bearing entity in the state and is paid a prospective per-member, per-month payment by the agency.
- (14) "Provider service network" means an entity certified pursuant to s. 409.912(4)(d) of which a controlling interest is owned by a health care provider, or group of affiliated providers, or a public agency or entity that delivers health services. Health care providers include Florida-licensed health care professionals or licensed health care facilities, federally qualified health care centers, and home health care agencies.
- (15) "Specialty plan" means a managed care plan that serves Medicaid recipients who meet specified criteria based on age, medical condition, or diagnosis.
- Section 4. Section 409.963, Florida Statutes, is created to read:
- Administration is designated as the single state agency
 authorized to manage, operate, and make payments for medical
 assistance and related services under Title XIX of the Social
 Security Act. Subject to any limitations or directions provided
 for in the General Appropriations Act, these payments may be
 made only for services included in the program, only on behalf

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of eligible individuals, and only to qualified providers in accordance with federal requirements for Title XIX of the Social Security Act and the provisions of state law. This program of medical assistance is designated as the "Medicaid program." The department is responsible for Medicaid eligibility determinations, including, but not limited to, policy, rules, and the agreement with the Social Security Administration for Medicaid eligibility determinations for Supplemental Security Income recipients, as well as the actual determination of eligibility. As a condition of Medicaid eligibility, subject to federal approval, the agency and the department shall ensure that each Medicaid recipient consents to the release of her or his medical records to the agency and the Medicaid Fraud Control Unit of the Department of Legal Affairs.

Section 5. Section 409.964, Florida Statutes is created to read:

Medicaid program is established as a statewide, integrated managed care program for all covered services, including longterm care services. The agency shall apply for and implement state plan amendments or waivers of applicable federal laws and regulations necessary to implement the program. Before seeking a waiver, the agency shall provide public notice and the opportunity for public comment and shall include public feedback in the waiver application. The agency shall hold one public meeting in each of the regions described in s. 409.966(2) and the time period for public comment for each region shall end no

sooner than 30 days after the completion of the public meeting in that region.

Section 6. Section 409.965, Florida Statutes, is created to read:

- 409.965 Mandatory enrollment.—All Medicaid recipients
 shall receive covered services through the statewide managed
 care program, except as provided by this part pursuant to an
 approved federal waiver. The following Medicaid recipients are
 exempt from participation in the statewide managed care program:
- (1) Women who are only eligible for family planning services.
- (2) Women who are only eligible for breast and cervical cancer services.
- (3) Persons who are eligible for emergency Medicaid for aliens.
- Section 7. Section 409.966, Florida Statutes, is created to read:
 - 409.966 Eligible plans; selection.-
- (1) ELIGIBLE PLANS.—Services in the Medicaid managed care program shall be provided by eligible plans. A provider service network must be capable of providing all covered services to a mandatory Medicaid managed care enrollee or may limit the provision of services to a specific target population based on the age, chronic disease state, or medical condition of the enrollee to whom the network will provide services. A specialty provider service network must be capable of coordinating care and delivering or arranging for the delivery of all covered services to the target population. A provider service network

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may partner with an insurer licensed under chapter 627 or a health maintenance organization licensed under chapter 641 to meet the requirements of a Medicaid contract.

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- (2) ELIGIBLE PLAN SELECTION.—The agency shall select a limited number of eligible plans to participate in the Medicaid program using invitations to negotiate in accordance with s. 287.057(3)(a). At least 90 days before issuing an invitation to negotiate, the agency shall compile and publish a databook consisting of a comprehensive set of utilization and spending data for the 3 most recent contract years consistent with the rate-setting periods for all Medicaid recipients by region or county. The source of the data in the report shall include both historic fee-for-service claims and validated data from the Medicaid Encounter Data System. The report shall be made available in electronic form and shall delineate utilization use by age, gender, eligibility group, geographic area, and aggregate clinical risk score. Separate and simultaneous procurements shall be conducted in each of the following regions:
- (a) Region I, which shall consist of Bay, Calhoun,

 Escambia, Franklin, Gadsden, Gulf, Holmes, Jackson, Jefferson,

 Leon, Liberty, Madison, Okaloosa, Santa Rosa, Taylor, Wakulla,

 Walton, and Washington Counties.
- (b) Region II, which shall consist of Alachua, Baker,
 Bradford, Citrus, Clay, Columbia, Dixie, Duval, Flagler,
 Gilchrist, Hamilton, Lafayette, Levy, Nassau, Putnam, St. Johns,
 Suwannee, Union, and Volusia Counties.

419		(C)	Regio	n I	III,	which	sha	.11	consis	t of	Herna	ando,
420	Hills	boro	ugh, I	asc	co,	Pinella	as,	and	Polk	Count	cies.	

- (d) Region IV, which shall consist of Brevard, Lake, Marion, Orange, Osceola, Seminole, and Sumter Counties.
- (e) Region V, which shall consist of Charlotte, Collier, DeSoto, Hardee, Highlands, Lee, Manatee, and Sarasota Counties.
- (f) Region VI, which shall consist of Broward, Glades,
 Hendry, Indian River, Martin, Okeechobee, Palm Beach, and St.
 Lucie Counties.
- (g) Region VII, which shall consist of Miami-Dade and Monroe Counties.
 - (3) QUALITY SELECTION CRITERIA.—
- (a) The invitation to negotiate must specify the criteria and the relative weight of the criteria that will be used for determining the acceptability of the reply and guiding the selection of the organizations with which the agency negotiates.

 In addition to criteria established by the agency, the agency shall consider the following factors in the selection of eligible plans:
- 1. Accreditation by the National Committee for Quality Assurance or another nationally recognized accrediting body.
- 2. Experience serving similar populations, including the organization's record in achieving specific quality standards with similar populations.
- 3. Availability and accessibility of primary care and specialty physicians in the provider network.

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4. Establishment of community partnerships with providers that create opportunities for reinvestment in community-based services.

- 5. Organization commitment to quality improvement and documentation of achievements in specific quality improvement projects, including active involvement by organization leadership.
- 6. Provision of additional benefits, particularly dental care and disease management, and other initiatives that improve health outcomes.
- 7. Evidence that a qualified plan has written agreements or signed contracts or has made substantial progress in establishing relationships with providers before the plan submitting a response.
- 8. Comments submitted in writing by any enrolled Medicaid provider relating to a specifically identified plan participating in the procurement in the same region as the submitting provider.
- 9. The business relationship a qualified plan has with any other qualified plan that responds to the invitation to negotiate.

A qualified plan must disclose any business relationship it has with any other qualified plan that responds to the invitation to negotiate. For the purpose of this section, "business relationship" means an ownership or controlling interest, an affiliate or subsidiary relationship, a common parent, or any mutual interest in any limited partnership, limited liability

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partnership, limited liability company, or other entity or business association, including all wholly or partially owned subsidiaries, majority-owned subsidiaries, parent companies, or affiliates of such entities, business associations, or other enterprises, that exists for the purpose of making a profit. Failure to disclose any business relationship shall result in disqualification.

- (b) After negotiations are conducted, the agency shall select the eligible plans that are determined to be responsive and provide the best value to the state. Preference shall be given to plans that demonstrate the following:
- 1. Signed contracts with primary and specialty physicians in sufficient numbers to meet the specific standards established pursuant to s. 409.967(2)(b).
- 2. Well-defined programs for recognizing patient-centered medical homes or accountable care organizations, and providing for increased compensation for recognized medical homes or accountable care organizations, as defined by the plan.
- 3. Greater net economic benefit to Florida compared to other bidders through employment of, or subcontracting with firms that employ, Floridians in order to accomplish the contract requirements. Contracts with such bidders shall specify performance measures to evaluate the plan's employment-based economic impact. Valuation of the net economic benefit may not include employment of or subcontracts with providers.
- (c) To ensure managed care plan participation in Region I, the agency shall award contracts in Region VII to each managed

care plan selected in Region I for such plans which submitted responsive bids in Region VII.

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- (4) ADMINISTRATIVE CHALLENGE.—Any eligible plan that participates in an invitation to negotiate in more than one region and is selected in at least one region may not begin serving Medicaid recipients in any region for which it was selected until all administrative challenges to procurements required by this section to which the eligible plan is a party have been finalized. If the number of plans selected is less than the maximum amount of plans permitted in the region, the agency may contract with other selected plans in the region not participating in the administrative challenge before resolution of the administrative challenge. For purposes of this subsection, an administrative challenge is finalized if an order granting voluntary dismissal with prejudice has been entered by any court established under Article V of the State Constitution or by the Division of Administrative Hearings, a final order has been entered into by the agency and the deadline for appeal has expired, a final order has been entered by the First District Court of Appeal and the time to seek any available review by the Florida Supreme Court has expired, or a final order has been entered by the Florida Supreme Court and a warrant has been issued.
- Section 8. Section 409.967, Florida Statutes, is created to read:
 - 409.967 Managed care plan accountability.-
- 526 (1) The agency shall establish a 5-year contract with each
 527 managed care plan selected through the procurement process

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described in s. 409.966. A plan contract may not be renewed; however, the agency may extend the terms of a plan contract to cover any delays in transition to a new plan.

- (2) The agency shall establish such contract requirements as are necessary for the operation of the statewide managed care program. In addition to any other provisions the agency may deem necessary, the contract shall require:
- (a) Emergency services.—Managed care plans shall pay for services required by ss. 395.1041 and 401.45 and rendered by a noncontracted provider within 30 days after receipt of a complete and correct claim. Plans must give providers of these services a specific explanation for each claim denied for being incomplete or incorrect. Providers may resubmit corrected claims for reconsideration within 30 days after receiving notice from the managed care plans that the claims are incomplete or incorrect. Claims from noncontracted providers shall be accepted by the managed care plan for at least 1 year after the date the services are provided. Reimbursement for services under this paragraph shall be the lesser of:
 - 1. The provider's charges;

- 2. The usual and customary provider charges for similar services in the community where the services were provided;
- 3. The charge mutually agreed to by the entity and the provider within 60 days after submittal of the claim; or
- 4. The rate the agency would have paid on the first day of the contract between the provider and the plan.
- (b) Access.—The agency shall establish specific standards for the number, type, and regional distribution of providers in

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managed care plan networks to ensure access to care. Each plan must maintain a region-wide network of providers in sufficient numbers to meet the access standards for specific medical services for all recipients enrolled in the plan. Consistent with the standards established by the agency, provider networks may include providers located outside the region. Each plan shall establish and maintain an accurate and complete electronic database of contracted providers, including information about licensure or registration, locations and hours of operation, specialty credentials and other certifications, specific performance indicators, and such other information as the agency deems necessary. The database shall be available online to both the agency and the public and shall have the capability to compare the availability of providers to network adequacy standards and to accept and display feedback from each provider's patients. Each plan shall submit quarterly reports to the agency identifying the number of enrollees assigned to each primary care provider.

- (c) Encounter data.—The agency shall maintain and operate a Medicaid Encounter Data System to collect, process, store, and report on covered services provided to all Medicaid recipients enrolled in prepaid plans.
- 1. Each prepaid plan must comply with the agency's reporting requirements for the Medicaid Encounter Data System.

 Prepaid plans must submit encounter data electronically in a format that complies with the Health Insurance Portability and Accountability Act provisions for electronic claims and in accordance with deadlines established by the agency. Prepaid

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plans must certify that the data reported is accurate and complete.

- 2. The agency is responsible for validating the data submitted by the plans. The agency shall develop methods and protocols for ongoing analysis of the encounter data that adjusts for differences in characteristics of prepaid plan enrollees to allow comparison of service utilization among plans and against expected levels of use. The analysis shall be used to identify possible cases of systemic underutilization or denials of claims and inappropriate service utilization such as higher-than-expected emergency department encounters. The analysis shall provide periodic feedback to the plans and enable the agency to establish corrective action plans when necessary. One of the focus areas for the analysis shall be the use of prescription drugs.
- 3. The agency shall make encounter data available to those plans accepting enrollees who are assigned to them from other plans leaving a region.
- (d) Continuous improvement.—The agency shall establish specific performance standards and expected milestones or timelines for improving performance over the term of the contract. By the end of the fourth year of the first contract term, the agency shall issue a request for information to determine whether cost savings could be achieved by contracting for plan oversight and monitoring, including analysis of encounter data, assessment of performance measures, and compliance with other contractual requirements. Each managed care plan shall establish an internal health care quality

improvement system, including enrollee satisfaction and
disenrollment surveys. The quality improvement system shall
include incentives and disincentives for network providers.

- (e) Program integrity.—Each managed care plan shall establish program integrity functions and activities to reduce the incidence of fraud and abuse, including, at a minimum:
- 1. A provider credentialing system and ongoing provider monitoring;
- 2. An effective prepayment and postpayment review process including, but not limited to, data analysis, system editing, and auditing of network providers;
- 3. Procedures for reporting instances of fraud and abuse pursuant to chapter 641;
- 4. Administrative and management arrangements or procedures, including a mandatory compliance plan, designed to prevent fraud and abuse; and
 - 5. Designation of a program integrity compliance officer.
- (f) Grievance resolution.—Each managed care plan shall establish and the agency shall approve an internal process for reviewing and responding to grievances from enrollees consistent with the requirements of s. 641.511. Each plan shall submit quarterly reports on the number, description, and outcome of grievances filed by enrollees. The agency shall maintain a process for provider service networks consistent with s. 408.7056.
- (g) Penalties.—Managed care plans that reduce enrollment levels or leave a region before the end of the contract term shall reimburse the agency for the cost of enrollment changes

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and other transition activities, including the cost of additional choice counseling services. If more than one plan leaves a region at the same time, costs shall be shared by the departing plans proportionate to their enrollments. In addition to the payment of costs, departing plans shall pay a per enrollee penalty not to exceed 1 month's payment. Plans shall provide the agency notice no less than 180 days before withdrawing from a region.

- (h) Prompt payment.—Managed care plans shall comply with ss. 641.315, 641.3155, and 641.513.
- (i) Electronic claims.—Managed care plans shall accept electronic claims in compliance with federal standards.
- (j) Fair payment.—Provider service networks must ensure that no network provider with a controlling interest in the network charges any Medicaid managed care plan more than the amount paid to that provider by the provider service network for the same service.
 - (3) ACHIEVED SAVINGS REBATE.

(a) The agency shall establish and the prepaid plans shall use a uniform method for annually reporting premium revenue, medical and administrative costs, and income or losses, across all Florida Medicaid prepaid plan lines of business in all regions. The reports shall be due to the agency within 270 days after the conclusion of the reporting period and the agency may audit the reports. Achieved savings rebates shall be due within 30 days after the report is submitted. Except as provided in paragraph (b), the achieved savings rebate will be established

by determining pretax income as a percentage of revenues and applying the following income sharing ratios:

- 1. One hundred percent of income up to and including 5 percent of revenue shall be retained by the plan.
- 2. Fifty percent of income above 5 percent and up to 9 percent shall be retained by the plan, with the other 50 percent refunded to the state.
- 3. One hundred percent of income above 9 percent of revenue shall be refunded to the state.
- (b) For any plan that meets or exceeds agency-defined quality measures in the reporting period, the achieved savings rebate shall be established by determining pretax income as a percentage of revenues and applying the following income-sharing ratios:
- 1. One hundred percent of income up to and including 6 percent of revenue shall be retained by the plan.
- 2. Fifty percent of income above 6 percent and up to 10 percent shall be retained by the plan, with the other 50 percent refunded to the state.
- 3. One hundred percent of income above 10 percent of revenue shall be refunded to the state.
- (c) The following expenses may not be included in calculating income to the plan:
 - 1. Payment of achieved savings rebates.
- 2. Any financial incentive payments made to the plan outside of the capitation rate.
- 693 3. Any financial disincentive payments levied by the state or federal governments.

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4. Expenses associated with lobbying activities.

- 5. Administrative, reinsurance, and outstanding claims expenses in excess of actuarially sound maximum amounts set by the agency.
- (d) Prepaid plans that incur a loss in the first contract year may apply the full amount of the loss as an offset to income in the second contract year.
- (e) If, after an audit or other reconciliation, the agency determines that a prepaid plan owes an additional rebate, the plan shall have 30 days after notification to make the payment.

 Upon failure to timely pay the rebate, the agency shall withhold future payments to the plan until the entire amount is recouped.

 If the agency determines that a prepaid plan has made an overpayment, the agency shall return the overpayment within 30 days.
- Section 9. Section 409.968, Florida Statutes, is created to read:
 - 409.968 Managed care plan payments.-
- (1) Prepaid plans shall receive per-member, per-month payments negotiated pursuant to the procurements described in s. 409.966. Payments shall be risk-adjusted rates based on historical utilization and spending data, projected forward, and adjusted to reflect the eligibility category, geographic area, and clinical risk profile of the recipients.
- (2) Provider service networks may be prepaid plans and receive per-member, per-month payments negotiated pursuant to the procurement process described in s. 409.966. Provider service networks that choose not to be prepaid plans shall

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723	receive fee-for-service rates with a shared savings settlement.
724	The fee-for-service option shall be available to a provider
725	service network only for the first 5 years of its operation in a
726	given region. The agency shall annually conduct cost
727	reconciliations to determine the amount of cost savings achieved
728	by fee-for-service provider service networks for the dates of
729	service within the period being reconciled. Only payments for
730	covered services for dates of service within the reconciliation
731	period and paid within 6 months after the last date of service
732	in the reconciliation period shall be included. The agency shall
733	perform the necessary adjustments for the inclusion of claims
734	incurred but not reported within the reconciliation period for
735	claims that could be received and paid by the agency after the
736	6-month claims processing time lag. The agency shall provide the
737	results of the reconciliations to the fee-for-service provider
738	service networks within 45 days after the end of the
739	reconciliation period. The fee-for-service provider service
740	networks shall review and provide written comments or a letter
741	of concurrence to the agency within 45 days after receipt of the
742	reconciliation results. This reconciliation shall be considered
743	<u>final.</u>
744	Section 10. Section 409.969, Florida Statutes, is created
745	to read:
746	409.969 Enrollment; choice counseling; automatic
747	assignment; disenrollment.—
748	(1) ENROLLMENT.—All Medicaid recipients shall be enrolled
749	in a managed care plan unless specifically exempted under this
750	part. Each recipient shall have a choice of plans and may select

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any available plan unless that plan is restricted by contract to a specific population that does not include the recipient.

Medicaid recipients shall have 30 days in which to make a choice of plans. All recipients shall be offered choice counseling services in accordance with this section.

- (2) CHOICE COUNSELING.—The agency shall provide choice counseling for Medicaid recipients. The agency may contract for the provision of choice counseling. Any such contract shall be with a vendor that employs Floridians to accomplish the contract requirements and shall be for a period of 5 years. The agency may renew a contract for an additional 5-year period; however, before renewal of the contract the agency shall hold at least one public meeting in each of the regions covered by the choice counseling vendor. The agency may extend the term of the contract to cover any delays in transition to a new contractor. Printed choice information and choice counseling shall be offered in the native or preferred language of the recipient, consistent with federal requirements. The manner and method of choice counseling shall be modified as necessary to ensure culturally competent, effective communication with people from diverse cultural backgrounds. The agency shall maintain a record of the recipients who receive such services, identifying the scope and method of the services provided. The agency shall make available clear and easily understandable choice information to Medicaid recipients that includes:
- (a) An explanation that each recipient has the right to choose a managed care plan at the time of enrollment in Medicaid and again at regular intervals set by the agency, and that if a

recipient does not choose a plan, the agency will assign the recipient to a plan according to the criteria specified in this section.

- (b) A list and description of the benefits provided in each managed care plan.
 - (c) An explanation of benefit limits.

- (d) A current list of providers participating in the network, including location and contact information.
 - (e) Managed care plan performance data.
- (3) DISENROLLMENT; GRIEVANCES.—After a recipient has enrolled in a managed care plan, the recipient shall have 90 days to voluntarily disenroll and select another plan. After 90 days, no further changes may be made except for good cause. For purposes of this section, the term "good cause" includes, but is not limited to, poor quality of care, lack of access to necessary specialty services, an unreasonable delay or denial of service, or fraudulent enrollment. The agency must make a determination as to whether good cause exists. The agency may require a recipient to use the plan's grievance process before the agency's determination of good cause, except in cases in which immediate risk of permanent damage to the recipient's health is alleged.
- (a) The managed care plan internal grievance process, when used, must be completed in time to permit the recipient to disenroll by the first day of the second month after the month the disenrollment request was made. If the result of the grievance process is approval of an enrollee's request to

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disenroll, the agency is not required to make a determination in the case.

- (b) The agency must make a determination and take final action on a recipient's request so that disenrollment occurs no later than the first day of the second month after the month the request was made. If the agency fails to act within the specified timeframe, the recipient's request to disenroll is deemed to be approved as of the date agency action was required. Recipients who disagree with the agency's finding that good cause does not exist for disenrollment shall be advised of their right to pursue a Medicaid fair hearing to dispute the agency's finding.
- (c) Medicaid recipients enrolled in a managed care plan after the 90-day period shall remain in the plan for the remainder of the 12-month period. After 12 months, the recipient may select another plan. However, nothing shall prevent a Medicaid recipient from changing providers within the plan during that period.
- (d) On the first day of the month after receiving notice from a recipient that the recipient has moved to another region, the agency shall automatically disensoll the recipient from the managed care plan the recipient is currently enrolled in and treat the recipient as if the recipient is a new Medicaid enrollee. At that time, the recipient may choose another plan pursuant to the enrollment process established in this section.
- (e) The agency must monitor plan disenrollment throughout the contract term to identify any discriminatory practices.

Section 11. Section 409.97, Florida Statutes, is created to read:

409.97 State and local Medicaid partnerships.-

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(1) INTERGOVERNMENTAL TRANSFERS.—In addition to the contributions required pursuant to s. 409.915, beginning in the 2014-2015 fiscal year, the agency may accept voluntary transfers of local taxes and other qualified revenue from counties, municipalities, and special taxing districts. Such transfers must be contributed to advance the general goals of the Florida Medicaid program without restriction and must be executed pursuant to a contract between the agency and the local funding source. Contracts executed before October 31 shall result in contributions to Medicaid for that same state fiscal year. Contracts executed between November 1 and June 30 shall result in contributions for the following state fiscal year. Based on the date of the signed contracts, the agency shall allocate to the low-income pool the first contributions received up to the limit established by subsection (2). No more than 40 percent of the low-income pool funding shall come from any single funding source. Contributions in excess of the low-income pool shall be allocated to the disproportionate share programs defined in ss. 409.911(3) and 409.9113 and to hospital rates pursuant to subsection (4). The local funding source shall designate in the contract which Medicaid providers ensure access to care for lowincome and uninsured people within the applicable jurisdiction and are eligible for low-income pool funding. Eligible providers may include both hospitals and primary care providers.

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(2) LOW-INCOME POOL.—The agency shall establish and maintain a low-income pool in a manner authorized by federal waiver. The low-income pool is created to compensate a network of providers designated pursuant to subsection (1). Funding of the low-income pool shall be limited to the maximum amount permitted by federal waiver minus a percentage specified in the General Appropriations Act. The low-income pool must be used to support enhanced access to services by offsetting shortfalls in Medicaid reimbursement, paying for otherwise uncompensated care, and financing coverage for the uninsured. The low-income pool shall be distributed in periodic payments to the Access to Care Partnership throughout the fiscal year. Distribution of lowincome pool funds by the Access to Care Partnership to participating providers may be made through capitated payments, fees for services, or contracts for specific deliverables. The agency shall include the distribution amount for each provider in the contract with the Access to Care Partnership pursuant to subsection (3). Regardless of the method of distribution, providers participating in the Access to Care Partnership shall receive payments such that the aggregate benefit in the jurisdiction of each local funding source, as defined in subsection (1), equals the amount of the contribution plus a factor specified in the General Appropriations Act. (3) ACCESS TO CARE PARTNERSHIP.—The agency shall contract with an administrative services organization that has operating agreements with all health care facilities, programs, and providers supported with local taxes or certified public expenditures and designated pursuant to subsection (1). The

contract shall provide for enhanced access to care for Medicaid, low-income, and uninsured Floridians. The partnership shall be responsible for an ongoing program of activities that provides needed, but uncovered or undercompensated, health services to Medicaid enrollees and persons receiving charity care, as defined in s. 409.911. Accountability for services rendered under this contract must be based on the number of services provided to unduplicated qualified beneficiaries, the total units of service provided to these persons, and the effectiveness of services provided as measured by specific standards of care. The agency shall seek such plan amendments or waivers as may be necessary to authorize the implementation of the low-income pool as the Access to Care Partnership pursuant to this section.

(4) HOSPITAL RATE DISTRIBUTION.—

- (a) The agency is authorized to implement a tiered hospital rate system to enhance Medicaid payments to all hospitals when resources for the tiered rates are available from general revenue and such contributions pursuant to subsection

 (1) as are authorized under the General Appropriations Act.
- 1. Tier 1 hospitals are statutory rural hospitals as defined in s. 395.602, statutory teaching hospitals as defined in s. 408.07(45), and specialty children's hospitals as defined in s. 395.002(28).
- 2. Tier 2 hospitals are community hospitals not included in Tier 1 that provided more than 9 percent of the hospital's total inpatient days to Medicaid patients and charity patients,

as defined in s. 409.911, and are located in the jurisdiction of a local funding source pursuant to subsection (1).

- 3. Tier 3 hospitals include all community hospitals.
- (b) When rates are increased pursuant to this section, the Total Tier Allocation (TTA) shall be distributed as follows:
 - 1. Tier 1 (T1A) = $0.15 \times TTA$.

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- 2. Tier 2 (T2A) = $0.35 \times TTA$.
- 3. Tier 3 (T3A) = $0.50 \times TTA$.
- (c) The tier allocation shall be distributed as a percentage increase to the hospital specific base rate (HSBR) established pursuant to s. 409.905(5)(c). The increase in each tier shall be calculated according to the proportion of tierspecific allocation to the total estimated inpatient spending (TEIS) for all hospitals in each tier:
- 1. Tier 1 percent increase (T1PI) = T1A/Tier 1 total
 estimated inpatient spending (T1TEIS).
- 2. Tier 2 percent increase (T2PI) = T2A /Tier 2 total estimated inpatient spending (T2TEIS).
- 3. Tier 3 percent increase (T3PI) = T3A/ Tier 3 total estimated inpatient spending (T3TEIS).
- (d) The hospital-specific tiered rate (HSTR) shall be calculated as follows:
 - 1. For hospitals in Tier 3: $HSTR = (1 + T3PI) \times HSBR$.
 - 2. For hospitals in Tier 2: HSTR = (1 + T2PI) x HSBR.
 - 3. For hospitals in Tier 1: $HSTR = (1 + T1PI) \times HSBR$.
- 940 Section 12. Section 409.971, Florida Statutes, is created to read:

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942	409.971 Managed medical assistance program.—The agency
943	shall make payments for primary and acute medical assistance and
944	related services using a managed care model. By January 1, 2013,
945	the agency shall begin implementation of the statewide managed
946	medical assistance program, with full implementation in all
947	regions by October 1, 2014.
948	Section 13. Section 409.972, Florida Statutes, is created
949	to read:
950	409.972 Mandatory and voluntary enrollment.—
951	(1) Persons eligible for the program known as "medically
952	needy" pursuant to s. 409.904(2)(a) shall enroll in managed care
953	plans. Medically needy recipients shall meet the share of the
954	cost by paying the plan premium, up to the share of the cost
955	amount, contingent upon federal approval.
956	(2) The following Medicaid-eligible persons are exempt
957	from mandatory managed care enrollment required by s. 409.965,
958	and may voluntarily choose to participate in the managed medical
959	assistance program:
960	(a) Medicaid recipients who have other creditable health
961	care coverage, excluding Medicare.
962	(b) Medicaid recipients residing in residential commitment
963	facilities operated through the Department of Juvenile Justice
964	or mental health treatment facilities as defined by s.
965	<u>394.455(32).</u>
966	(c) Persons eligible for refugee assistance.
967	(d) Medicaid recipients who are residents of a
968	developmental disability center, including Sunland Center in

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Marianna and Tacachale in Gainesville.

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970	(3) Persons eligible for Medicaid but exempt from
971	mandatory participation who do not choose to enroll in managed
972	care shall be served in the Medicaid fee-for-service program as
973	provided in part III of this chapter.
974	Section 14. Section 409.973, Florida Statutes, is created
975	to read:
976	409.973 Benefits.—
977	(1) MINIMUM BENEFITSManaged care plans shall cover, at a
978	minimum, the following services:
979	(a) Advanced registered nurse practitioner services.
980	(b) Ambulatory surgical treatment center services.
981	(c) Birthing center services.
982	(d) Chiropractic services.
983	(e) Dental services.
984	(f) Early periodic screening diagnosis and treatment
985	services for recipients under age 21.
986	(g) Emergency services.
987	(h) Family planning services and supplies.
988	(i) Healthy start services.
989	(j) Hearing services.
990	(k) Home health agency services.
991	(1) Hospice services.
992	(m) Hospital inpatient services.
993	(n) Hospital outpatient services.
994	(o) Laboratory and imaging services.
995	(p) Medical supplies, equipment, prostheses, and orthoses.
996	(q) Mental health services.
997	(r) Nursing care

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998	(s) Optical services and supplies.
999	(t) Optometrist services.
1000	(u) Physical, occupational, respiratory, and speech
1001	therapy services.
1002	(v) Physician services.
1003	(w) Podiatric services.
1004	(x) Prescription drugs.
1005	(y) Renal dialysis services.
1006	(z) Respiratory equipment and supplies.
1007	(aa) Rural health clinic services.
1008	(bb) Substance abuse treatment services.
1009	(cc) Transportation to access covered services.
1010	(2) CUSTOMIZED BENEFITS.—Managed care plans may customize
1011	benefit packages for nonpregnant adults, vary cost-sharing
1012	provisions, and provide coverage for additional services. The
1013	agency shall evaluate the proposed benefit packages to ensure
1014	services are sufficient to meet the needs of the plan's
1015	enrollees and to verify actuarial equivalence.
1016	(3) HEALTHY BEHAVIORS.—Each plan operating in the managed
1017	medical assistance program shall establish a program to
1018	encourage and reward healthy behaviors.
1019	Section 15. Section 409.974, Florida Statutes, is created
1020	to read:
1021	409.974 Eligible plans.—
1022	(1) ELIGIBLE PLAN SELECTION.—The agency shall select
1023	eligible plans through the procurement process described in s.
1024	409.966. The agency shall notice invitations to negotiate no
1025	later than January 1, 2013.

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(a) The agency shall procure three plans for Region I. At least one plan shall be a provider service network, if any provider service network submits a responsive bid.

- (b) The agency shall procure at least three and no more than six plans for Region II. At least one plan shall be a provider service network, if any provider service network submits a responsive bid.
- (c) The agency shall procure at least four plans and no more than eight plans for Region III. At least two plans shall be provider service networks, if any two provider service networks submit responsive bids.
- (d) The agency shall procure at least four plans and no more than seven plans for Region IV. At least two plans shall be provider service networks if any two provider service networks submit responsive bids.
- (e) The agency shall procure three plans for Region V. At least one plan shall be a provider service network, if any provider service network submits a responsive bid.
- (f) The agency shall procure at least four plans and no more than seven plans for Region VI. At least two plans shall be provider service networks, if any two provider service networks submit a responsive bid.
- (g) The agency shall procure at least five plans and no more than nine plans for Region VII. At least two plans shall be provider service networks, if any two provider service network submit responsive bids.

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If no provider service network submits a responsive bid, the agency shall procure no more than one less than the maximum number of eligible plans permitted in that region. Within 12 months after the initial invitation to negotiate, the agency shall attempt to procure a provider service network. The agency shall notice another invitation to negotiate only with provider service networks in such region where no provider service network has been selected.

- (2) QUALITY SELECTION CRITERIA.—In addition to the criteria established in s. 409.966, the agency shall consider evidence that an eligible plan has written agreements or signed contracts or has made substantial progress in establishing relationships with providers before the plan submitting a response. The agency shall evaluate and give special weight to evidence of signed contracts with essential providers as defined by the agency pursuant to s. 409.975(2). The agency shall exercise a preference for plans with a provider network in which over 10 percent of the providers use electronic health records, as defined in s. 408.051. When all other factors are equal, the agency shall consider whether the organization has a contract to provide managed long-term care services in the same region and shall exercise a preference for such plans.
- (3) SPECIALTY PLANS.—Participation by specialty plans shall be subject to the procurement requirements and regional plan number limits of this section. However, a specialty plan whose target population includes no more than 10 percent of the enrollees of that region is not subject to the regional plan number limits of this section.

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(4) CHILDREN'S MEDICAL SERVICES NETWORK.—Participation by the Children's Medical Services Network shall be pursuant to a single, statewide contract with the agency that is not subject to the procurement requirements or regional plan number limits of this section. The Children's Medical Services Network must meet all other plan requirements for the managed medical assistance program.

Section 16. Section 409.975, Florida Statutes, is created to read:

- 409.975 Managed care plan accountability.—In addition to the requirements of s. 409.967, plans and providers participating in the managed medical assistance program shall comply with the requirements of this section.
- (1) PROVIDER NETWORKS.—Managed care plans must develop and maintain provider networks that meet the medical needs of their enrollees in accordance with standards established pursuant to 409.967(2)(b). Except as provided in this section, managed care plans may limit the providers in their networks based on credentials, quality indicators, and price.
- (a) Plans must include all providers in the region that are classified by the agency as essential Medicaid providers, unless the agency approves, in writing, an alternative arrangement for securing the types of services offered by the essential providers. Providers are essential for serving

 Medicaid enrollees if they offer services that are not available from any other provider within a reasonable access standard, or if they provided a substantial share of the total units of a particular service used by Medicaid patients within the region

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during the last 3 years and the combined capacity of other service providers in the region is insufficient to meet the total needs of the Medicaid patients. The agency may not classify physicians and other practitioners as essential providers. The agency, at a minimum, shall determine which providers in the following categories are essential Medicaid providers:

1. Federally qualified health centers.

- 2. Statutory teaching hospitals as defined in s. 408.07(45).
 - 3. Hospitals that are trauma centers as defined in s. 395.4001(14).
 - 4. Hospitals located at least 25 miles from any other hospital with similar services.

Managed care plans that have not contracted with all essential providers in the region as of the first date of recipient enrollment, or with whom an essential provider has terminated its contract, must negotiate in good faith with such essential providers for 1 year or until an agreement is reached, whichever is first. Payments for services rendered by a nonparticipating essential provider shall be made at the applicable Medicaid rate as of the first day of the contract between the agency and the plan. A rate schedule for all essential providers shall be attached to the contract between the agency and the plan. After 1 year, managed care plans that are unable to contract with essential providers shall notify the agency and propose an alternative arrangement for securing the essential services for

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L137	Medicaid enrollees. The arrangement must rely on contracts with
L138	other participating providers, regardless of whether those
L139	providers are located within the same region as the
L140	nonparticipating essential service provider. If the alternative
L141	arrangement is approved by the agency, payments to
L142	nonparticipating essential providers after the date of the
L143	agency's approval shall equal 90 percent of the applicable
L144	Medicaid rate. If the alternative arrangement is not approved by
L145	the agency, payment to nonparticipating essential providers
L146	shall equal 110 percent of the applicable Medicaid rate.
L147	(b) Certain providers are statewide resources and
L148	essential providers for all managed care plans in all regions.
L149	All managed care plans must include these essential providers in
L150	their networks. Statewide essential providers include:
L151	1. Faculty plans of Florida medical schools.
L152	2. Regional perinatal intensive care centers as defined in
L153	s. 383.16(2).
L154	3. Hospitals licensed as specialty children's hospitals as
L155	defined in s. 395.002(28).
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L157	Managed care plans that have not contracted with all statewide
L158	essential providers in all regions as of the first date of
L159	recipient enrollment must continue to negotiate in good faith.
L160	Payments to physicians on the faculty of nonparticipating
L161	Florida medical schools shall be made at the applicable Medicaid
L162	rate. Payments for services rendered by a regional perinatal
L163	intensive care centers shall be made at the applicable Medicaid
L164	rate as of the first day of the contract between the agency and

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the plan. Payments to nonparticipating specialty children's hospitals shall equal the highest rate established by contract between that provider and any other Medicaid managed care plan.

- (c) After 12 months of active participation in a plan's network, the plan may exclude any essential provider from the network for failure to meet quality or performance criteria. If the plan excludes an essential provider from the plan, the plan must provide written notice to all recipients who have chosen that provider for care. The notice shall be provided at least 30 days before the effective date of the exclusion.
- (d) Each managed care plan must offer a network contract to each home medical equipment and supplies provider in the region which meets quality and fraud prevention and detection standards established by the plan and which agrees to accept the lowest price previously negotiated between the plan and another such provider.
- shall contract with a single organization representing medical schools and graduate medical education programs in the state for the purpose of establishing an active and ongoing program to improve clinical outcomes in all managed care plans. Contracted activities must support greater clinical integration for Medicaid enrollees through interdependent and cooperative efforts of all providers participating in managed care plans. The agency shall support these activities with certified public expenditures of general revenue appropriated to the participating medical schools and any earned federal matching funds and shall seek any plan amendments or waivers necessary to

comply with this subsection. To be eligible to participate in the quality network, a medical school must contract with each managed care plan in its region.

- (3) PERFORMANCE MEASUREMENT.—Each managed care plan shall monitor the quality and performance of each participating provider. At the beginning of the contract period, each plan shall notify all its network providers of the metrics used by the plan for evaluating the provider's performance and determining continued participation in the network.
 - (4) MOMCARE NETWORK.-

- (a) The agency shall contract with an administrative services organization representing all Healthy Start Coalitions providing risk appropriate care coordination and other services in accordance with a federal waiver and pursuant to s. 409.906. The contract shall require the network of coalitions to provide choice counseling, education, risk-reduction and case management services, and quality assurance for all enrollees of the waiver. The agency shall evaluate the impact of the MomCare network by monitoring each plan's performance on specific measures to determine the adequacy, timeliness, and quality of services for pregnant women and infants. The agency shall support this contract with certified public expenditures of general revenue appropriated for Healthy Start services and any earned federal matching funds.
- (b) Each managed care plan shall establish specific programs and procedures to improve pregnancy outcomes and infant health, including, but not limited to, coordination with the Healthy Start program, immunization programs, and referral to

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the Special Supplemental Nutrition Program for Women, Infants, and Children, and the Children's Medical Services program for children with special health care needs. Each plan's programs and procedures shall include agreements with each local Healthy Start Coalition in the region to provide risk-appropriate care coordination for pregnant women and infants, consistent with agency policies and the MomCare network.

- (5) TRANSPORTATION.—Nonemergency transportation services shall be provided pursuant to a single, statewide contract between the agency and the Commission for the Transportation Disadvantaged. The agency shall establish performance standards in the contract and shall evaluate the performance of the Commission for the Transportation Disadvantaged.
- (6) SCREENING RATE.—After the end of the second contract year, each managed care plan shall achieve an annual Early and Periodic Screening, Diagnosis, and Treatment Service screening rate of at least 80 percent of those recipients continuously enrolled for at least 8 months.
- (7) PROVIDER PAYMENT.—Managed care plan and hospitals shall negotiate mutually acceptable rates, methods, and terms of payment. For rates, methods, and terms of payment negotiated after the contract between the agency and the plan is executed, plans shall pay hospitals, at a minimum, the rate the agency would have paid on the first day of the contract between the provider and the plan. Such payments to hospitals may not exceed 120 percent of the rate the agency would have paid on the first day of the contract between the provider and the plan, unless

specifically approved by the agency. Payment rates may be updated periodically.

- shall accept any medically needy recipient who selects or is assigned to the plan and provide that recipient with continuous enrollment for 12 months. After the first month of qualifying as a medically needy recipient and enrolling in a plan, and contingent upon federal approval, the enrollee shall pay the plan a portion of the monthly premium equal to the enrollee's share of the cost as determined by the department. The agency shall pay any remaining portion of the monthly premium. Plans are not obligated to pay claims for medically needy patients for services provided before enrollment in the plan. Medically needy patients are responsible for payment of incurred claims that are used to determine eligibility. Plans must provide a grace period of at least 90 days before disenrolling recipients who fail to pay their shares of the premium.
- Section 17. Section 409.976, Florida Statutes, is created to read:
- 409.976 Managed care plan payment.—In addition to the payment provisions of s. 409.968, the agency shall provide payment to plans in the managed medical assistance program pursuant to this section.
- (1) Prepaid payment rates shall be negotiated between the agency and the eligible plans as part of the procurement process described in s. 409.966.
- (2) The agency shall establish payment rates for statewide inpatient psychiatric programs. Payments to managed care plans

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shall be reconciled to reimburse actual payments to statewide inpatient psychiatric programs.

Section 18. Section 409.977, Florida Statutes, is created to read:

409.977 Choice counseling and enrollment.-

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- (1) CHOICE COUNSELING.—In addition to the choice counseling information required by s. 409.969, the agency shall make available clear and easily understandable choice information to Medicaid recipients that includes information about the cost-sharing requirements of each managed care plan.
- (2) AUTOMATIC ENROLLMENT.—The agency shall automatically enroll into a managed care plan those Medicaid recipients who do not voluntarily choose a plan pursuant to s. 409.969. The agency shall automatically enroll recipients in plans that meet or exceed the performance or quality standards established pursuant to s. 409.967 and may not automatically enroll recipients in a plan that is deficient in those performance or quality standards. When a specialty plan is available to accommodate a specific condition or diagnosis of a recipient, the agency shall assign the recipient to that plan. In the first year of the first contract term only, if a recipient was previously enrolled in a plan that is still available in the region, the agency shall automatically enroll the recipient in that plan unless an applicable specialty plan is available. Except as otherwise provided in this part, the agency may not engage in practices that are designed to favor one managed care plan over another. When automatically enrolling recipients in managed care plans,

the agency shall automatically enroll based on the following criteria:

- (a) Whether the plan has sufficient network capacity to meet the needs of the recipients.
- (b) Whether the recipient has previously received services from one of the plan's primary care providers.
- (c) Whether primary care providers in one plan are more geographically accessible to the recipient's residence than those in other plans.
- enable any recipient with access to employer-sponsored health care coverage to opt out of all managed care plans and to use Medicaid financial assistance to pay for the recipient's share of the cost in such employer-sponsored coverage. Contingent upon federal approval, the agency shall also enable recipients with access to other insurance or related products providing access to health care services created pursuant to state law, including any product available under the Florida Health Choices Program, or any health exchange, to opt out. The amount of financial assistance provided for each recipient may not exceed the amount of the Medicaid premium that would have been paid to a managed care plan for that recipient.
- Section 19. Section 409.978, Florida Statutes, is created to read:
 - 409.978 Long-term care managed care program.-
- 1328 (1) Pursuant to s. 409.963, the agency shall administer

 1329 the long-term care managed care program described in ss.

 1330 409.978-409.985, but may delegate specific duties and

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responsibilities for the program to the Department of Elderly

Affairs and other state agencies. By July 1, 2012, the agency

shall begin implementation of the statewide long-term care

managed care program, with full implementation in all regions by

October 1, 2013.

- (2) The agency shall make payments for long-term care, including home and community-based services, using a managed care model. Unless otherwise specified, the provisions of ss. 409.961-409.97 apply to the long-term care managed care program.
- (3) The Department of Elderly Affairs shall assist the agency to develop specifications for use in the invitation to negotiate and the model contract, determine clinical eligibility for enrollment in managed long-term care plans, monitor plan performance and measure quality of service delivery, assist clients and families to address complaints with the plans, facilitate working relationships between plans and providers serving elders and disabled adults, and perform other functions specified in a memorandum of agreement.

Section 20. Section 409.979, Florida Statutes, is created to read:

409.979 Eligibility.-

- (1) Medicaid recipients who meet all of the following criteria are eligible to receive long-term care services and must receive long-term care services by participating in the long-term care managed care program. The recipient must be:
- (a) Sixty-five years of age or older or eligible for Medicaid by reason of a disability.
 - (b) Determined by the Comprehensive Assessment Review and

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1359	Evaluation for Long-Term Care Services (CARES) Program to
1360	require nursing facility care as defined in s. 409.985(3).
1361	(2) Medicaid recipients who, on the date long-term care
1362	managed care plans become available in their region, reside in a
1363	nursing home facility or are enrolled in one of the following
1364	long-term care Medicaid waiver programs are eligible to
1365	participate in the long-term care managed care program for up to
1366	24 months without being reevaluated for their need of nursing
1367	facility care as defined in s. 409.985(3):
1368	(a) The Assisted Living for the Frail Elderly Waiver.
1369	(b) The Aged and Disabled Adult Waiver.
1370	(c) The Adult Day Health Care Waiver.
1371	(d) The Consumer-Directed Care Plus Program as described
1372	<u>in s. 409.221.</u>
1373	(e) The Program of All-inclusive Care for the Elderly.
1374	(f) The long-term care community-based diversion pilot
1375	project as described in s. 430.705.
1376	(g) The Channeling Services Waiver for Frail Elders.
1377	Section 21. Section 409.98, Florida Statutes, is created
1378	to read:
1379	409.98 Benefits.—Long-term care plans shall cover, at a
1380	minimum, the following:
1381	(1) Nursing facility care.
1382	(2) Services provided in assisted living facilities.
1383	(3) Hospice.
1384	(4) Adult day care.
1385	(5) Medical equipment and supplies, including incontinence
1386	supplies

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1387	(6) Personal care.
1388	(7) Home accessibility adaptation.
1389	(8) Behavior management.
1390	(9) Home-delivered meals.
1391	(10) Case management.
1392	(11) Therapies:
1393	(a) Occupational therapy.
1394	(b) Speech therapy.
1395	(c) Respiratory therapy.
1396	(d) Physical therapy.
1397	(12) Intermittent and skilled nursing.
1398	(13) Medication administration.
1399	(14) Medication management.
1400	(15) Nutritional assessment and risk reduction.
1401	(16) Caregiver training.
1402	(17) Respite care.
1403	(18) Transportation.
1404	(19) Personal emergency response system.
1405	Section 22. Section 409.981, Florida Statutes, is created
1406	to read:
1407	409.981 Eligible plans.—
1408	(1) ELIGIBLE PLANSProvider service networks must be
1409	long-term care provider service networks. Other eligible plans
1410	may either be long-term care plans or comprehensive long-term
1411	care plans.
1412	(2) ELIGIBLE PLAN SELECTION.—The agency shall select
1413	eligible plans through the procurement process described in s.

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409.966. The agency shall provide notice of invitations to negotiate no later than July 1, 2012.

- (a) The agency shall procure three plans for Region I. At least one plan shall be a provider service network, if any submit a responsive bid.
- (b) The agency shall procure at least three and no more than six plans for Region II. At least one plan shall be a provider service network, if any submit a responsive bid.
- (c) The agency shall procure at least four plans and no more than eight plans for Region III. At least two plans shall be provider service networks, if any two submit responsive bids.
- (d) The agency shall procure at least four plans and no more than seven plans for Region IV. At least two plans shall be provider service networks, if any two submit responsive bids.
- (e) The agency shall procure three plans for Region V. At least one plan shall be a provider service network, if any submit a responsive bid.
- (f) The agency shall procure at least four plans and no more than seven plans for Region VI. At least two plans shall be provider service networks, if any two submit a responsive bid.
- (g) The agency shall procure at least five plans and no more than 10 plans for Region VII. At least two plans shall be provider service networks, if any two submit responsive bids.

If no provider service network submits a responsive bid, the agency shall procure one fewer eligible plan in each of the regions. Within 12 months after the initial invitation to negotiate, the agency shall attempt to procure an eligible plan

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that is a provider service network. The agency shall notice
another invitation to negotiate only with provider service
networks in a region where no provider service network has been selected.

- (3) QUALITY SELECTION CRITERIA.—In addition to the criteria established in s. 409.966, the agency shall consider the following factors in the selection of eligible plans:
- (a) Evidence of the employment of executive managers with expertise and experience in serving aged and disabled persons who require long-term care.
- (b) Whether a plan has established a network of service providers dispersed throughout the region and in sufficient numbers to meet specific service standards established by the agency for specialty services for persons receiving home and community-based care.
- (c) Whether a plan is proposing to establish a comprehensive long-term care plan and whether the eligible plan has a contract to provide managed medical assistance services in the same region.
- (d) Whether a plan offers consumer-directed care services to enrollees pursuant to s. 409.221.
- (e) Whether a plan is proposing to provide home and community-based services in addition to the minimum benefits required by s. 409.98.
- (4) PROGRAM OF ALL-INCLUSIVE CARE FOR THE ELDERLY.—

 Participation by the Program of All-Inclusive Care for the

 Elderly (PACE) shall be pursuant to a contract with the agency

 and not subject to the procurement requirements or regional plan

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1470	number limits of this section. PACE plans may continue to
1471	provide services to individuals at such levels and enrollment
1472	caps as authorized by the General Appropriations Act.
1473	Section 23. Section 409.982, Florida Statutes, is created
1474	to read:
1475	409.982 Managed care plan accountability.—In addition to
1476	the requirements of s. 409.967, plans and providers
1477	participating in the long-term care managed care program shall
1478	comply with the requirements of this section.
1479	(1) PROVIDER NETWORKS.—Managed care plans may limit the
1480	providers in their networks based on credentials, quality
1481	indicators, and price. For the period between October 1, 2013,
1482	and September 30, 2014, each selected plan must offer a network
1483	contract to all the following providers in the region:
1484	(a) Nursing homes.
1485	(b) Hospices.
1486	(c) Aging network service providers that have previously
1487	participated in home and community-based waivers serving elders
1488	or community-service programs administered by the Department of
1489	Elderly Affairs.
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1491	After 12 months of active participation in a managed care plan's
1492	network, the plan may exclude any of the providers named in this
1493	subsection from the network for failure to meet quality or
1494	performance criteria. If the plan excludes a provider from the
1495	plan, the plan must provide written notice to all recipients who

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have chosen that provider for care. The notice shall be provided

at least 30 days before the effective date of the exclusion. The

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agency shall establish contract provisions governing the transfer of recipients from excluded residential providers.

- (2) SELECT PROVIDER PARTICIPATION.—Except as provided in this subsection, providers may limit the managed care plans they join. Nursing homes and hospices that are enrolled Medicaid providers must participate in all eligible plans selected by the agency in the region in which the provider is located.
- (3) PERFORMANCE MEASUREMENT.—Each managed care plan shall monitor the quality and performance of each participating provider using measures adopted by and collected by the agency and any additional measures mutually agreed upon by the provider and the plan
- 1510 (4) PROVIDER NETWORK STANDARDS.—The agency shall establish

 1511 and each managed care plan must comply with specific standards

 1512 for the number, type, and regional distribution of providers in

 1513 the plan's network, which must include:
 - (a) Adult day care centers.
 - (b) Adult family-care homes.
 - (c) Assisted living facilities.
 - (d) Health care services pools.
- 1518 (e) Home health agencies.
- (f) Homemaker and companion services.
- 1520 (g) Hospices.

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- (h) Community care for the elderly lead agencies.
- 1522 (i) Nurse registries.
- (j) Nursing homes.
- 1524 (5) PROVIDER PAYMENT.—Managed care plans and providers
 1525 shall negotiate mutually acceptable rates, methods, and terms of

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payment. Plans shall pay nursing homes an amount equal to the nursing facility-specific payment rates set by the agency; however, mutually acceptable higher rates may be negotiated for medically complex care. Plans shall pay hospice providers an amount equal to the per diem rate set by the agency. For recipients residing in a nursing facility and receiving hospice services, the plan shall pay the hospice provider the per diem rate set by the agency minus the nursing facility component and shall pay the nursing facility the applicable state rate. Plans shall ensure that electronic nursing home and hospice claims that contain sufficient information for processing are paid within 10 business days after receipt.

Section 24. Section 409.983, Florida Statutes, is created to read:

- 409.983 Managed care plan payment.—In addition to the payment provisions of s. 409.968, the agency shall provide payment to plans in the long-term care managed care program pursuant to this section.
- (1) Prepaid payment rates for long-term care managed care plans shall be negotiated between the agency and the eligible plans as part of the procurement process described in s. 409.966.
- (2) Payment rates for comprehensive long-term care plans covering services described in s. 409.973 shall be blended with rates for long-term care plans for services specified in s. 409.98.
- 1552 (3) Payment rates for plans shall reflect historic
 1553 utilization and spending for covered services projected forward

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and adjusted to reflect the level of care profile for enrollees in each plan. The payment shall be adjusted to provide an incentive for reducing institutional placements and increasing the utilization of home and community-based services.

- (4) The initial assessment of an enrollee's level of care shall be made by the Comprehensive Assessment and Review for Long-Term-Care Services (CARES) program, which shall assign the recipient into one of the following levels of care:
- (a) Level of care 1 consists of recipients residing in or who must be placed in a nursing home.
- (b) Level of care 2 consists of recipients at imminent risk of nursing home placement, as evidenced by the need for the constant availability of routine medical and nursing treatment and care, and require extensive health-related care and services because of mental or physical incapacitation.
- c) Level of care 3 consists of recipients at imminent risk of nursing home placement, as evidenced by the need for the constant availability of routine medical and nursing treatment and care, who have a limited need for health-related care and services and are mildly medically or physically incapacitated.

The agency shall periodically adjust payment rates to account for changes in the level of care profile for each managed care plan based on encounter data.

(5) The agency shall make an incentive adjustment in payment rates to encourage the increased utilization of home and community-based services and a commensurate reduction of institutional placement. The incentive adjustment shall be

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modified in each successive rate period during the first
contract period, as follows:

- (a) A 2 percentage point shift in the first rate-setting period;
- (b) A 2 percentage point shift in the second rate-setting period, as compared to the utilization mix at the end of the first rate-setting period;
- (c) A 3 percentage point shift in the third rate-setting period, and in each subsequent rate-setting period during the first contract period, as compared to the utilization mix at the end of the immediately preceding rate-setting period.

The incentive adjustment shall continue in subsequent contract periods, at a rate of 3 percentage points per year as compared to the utilization mix at the end of the immediately preceding rate-setting period, until no more than 35 percent of the plan's enrollees are placed in institutional settings. The agency shall annually report to the Legislature the actual change in the utilization mix of home and community-based services compared to institutional placements and provide a recommendation for utilization mix requirements for future contracts.

- (6) The agency shall establish nursing-facility-specific payment rates for each licensed nursing home based on facility costs adjusted for inflation and other factors as authorized in the General Appropriations Act. Payments to long-term care managed care plans shall be reconciled to reimburse actual payments to nursing facilities.
 - (7) The agency shall establish hospice payment rates.

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Payments to long-term care managed care plans shall be reconciled to reimburse actual payments to hospices.

Section 25. Section 409.984, Florida Statutes, is created to read:

409.984 Choice counseling; enrollment.-

- (1) CHOICE COUNSELING.—Before contracting with a vendor to provide choice counseling as authorized under s. 409.969, the agency shall offer to contract with aging resource centers established under s. 430.2053 for choice counseling services. If the aging resource center is determined not to be the vendor that provides choice counseling, the agency shall establish a memorandum of understanding with the aging resource center to coordinate staffing and collaborate with the choice counseling vendor. In addition to the requirements of s. 409.969, any contract to provide choice counseling for the long-term care managed care program shall provide that each recipient be given the option of having in-person choice counseling.
- enroll into a long-term care managed care plan those Medicaid recipients who do not voluntarily choose a plan pursuant to s. 409.969. The agency shall automatically enroll recipients in plans that meet or exceed the performance or quality standards established pursuant to s. 409.967 and may not automatically enroll recipients in a plan that is deficient in those performance or quality standards. If a recipient is deemed dually eligible for Medicaid and Medicare services and is currently receiving Medicare services from an entity qualified under 42 C.F.R. part 422 as a Medicare Advantage Preferred

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Provider Organization, Medicare Advantage Provider-sponsored
Organization, or Medicare Advantage Special Needs Plan, the
agency shall automatically enroll the recipient in such plan for
Medicaid services if the plan is currently participating in the
long-term care managed care program. Except as otherwise
provided in this part, the agency may not engage in practices
that are designed to favor one managed care plan over another.
When automatically enrolling recipients in plans, the agency
shall take into account the following criteria:

- (a) Whether the plan has sufficient network capacity to meet the needs of the recipients.
- (b) Whether the recipient has previously received services from one of the plan's home and community-based service providers.
- (c) Whether the home and community-based providers in one plan are more geographically accessible to the recipient's residence than those in other plans.
- (3) HOSPICE SELECTION.—Notwithstanding the provisions of s. 409.969(3)(c), when a recipient is referred for hospice services, the recipient shall have a 30-day period during which the recipient may select to enroll in another managed care plan to access the hospice provider of the recipient's choice.
- (4) CHOICE OF RESIDENTIAL SETTING.—When a recipient is referred for placement in a nursing home or assisted living facility, the plan shall inform the recipient of any facilities within the plan that have specific cultural or religious affiliations and, if requested by the recipient, make a reasonable effort to place the recipient in the facility of the

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1666	recipient's choice.
1667	Section 26. Section 409.9841, Florida Statutes, is created
1668	to read:
1669	409.9841 Long-term care managed care technical advisory
1670	workgroup.—
1671	(1) Before August 1, 2011, the agency shall establish a
1672	technical advisory workgroup to assist in developing:
1673	(a) The method of determining Medicaid eligibility
1674	pursuant to s. 409.985(3).
1675	(b) The requirements for provider payments to nursing
1676	homes under s. 409.982(6).
1677	(c) The method for managing nonpayment of Medicare
1678	coinsurance crossover claims.
1679	(d) Uniform requirements for claims submissions and
1680	payments, including electronic funds transfers and claims
1681	processing.
1682	(e) The process for enrollment of and payment for
1683	individuals pending determination of Medicaid eligibility.
1684	(2) The advisory workgroup shall include, but is not
1685	limited to, representatives of providers and plans who could
1686	potentially participate in long-term care managed care. Members
1687	of the workgroup shall serve without compensation but may be
1688	reimbursed for per diem and travel expenses as provided in s.
1689	<u>112.061.</u>
1690	(3) This section is repealed on June 30, 2013.
1691	Section 27. Section 409.985, Florida Statutes, is created
1692	to read:
1693	409.985 Comprehensive Assessment and Review for Long-Term

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Care Services (CARES) Program.—

- (1) The agency shall operate the Comprehensive Assessment and Review for Long-Term Care Services (CARES) preadmission screening program to ensure that only individuals whose conditions require long-term care services are enrolled in the long-term care managed care program.
- interagency agreement with the Department of Elderly Affairs.

 The agency, in consultation with the Department of Elderly

 Affairs, may contract for any function or activity of the CARES

 program, including any function or activity required by 42

 C.F.R. part 483.20, relating to preadmission screening and review.
- (3) The CARES program shall determine if an individual requires nursing facility care and, if the individual requires such care, assign the individual to a level of care as described in s. 409.983(4). When determining the need for nursing facility care, consideration shall be given to the nature of the services prescribed and which level of nursing or other health care personnel meets the qualifications necessary to provide such services and the availability to and access by the individual of community or alternative resources. For the purposes of the long-term care managed care program, the term "nursing facility care" means the individual:
- (a) Requires nursing home placement as evidenced by the need for medical observation throughout a 24-hour period and care required to be performed on a daily basis by, or under the direct supervision of, a registered nurse or other health care

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professional and requires services that are sufficiently
medically complex to require supervision, assessment, planning,
or intervention by a registered nurse because of a mental or
physical incapacitation by the individual;

- (b) Requires or is at imminent risk of nursing home placement as evidenced by the need for observation throughout a 24-hour period and care and the constant availability of medical and nursing treatment and requires services on a daily or intermittent basis that are to be performed under the supervision of licensed nursing or other health professionals because the individual who is incapacitated mentally or physically; or
- (c) Requires or is at imminent risk of nursing home placement as evidenced by the need for observation throughout a 24-hour period and care and the constant availability of medical and nursing treatment and requires limited services that are to be performed under the supervision of licensed nursing or other health professionals because the individual is mildly incapacitated mentally or physically.
- (4) For individuals whose nursing home stay is initially funded by Medicare and Medicare coverage and is being terminated for lack of progress towards rehabilitation, CARES staff shall consult with the person making the determination of progress toward rehabilitation to ensure that the recipient is not being inappropriately disqualified from Medicare coverage. If, in their professional judgment, CARES staff believe that a Medicare beneficiary is still making progress toward rehabilitation, they may assist the Medicare beneficiary with an appeal of the

disqualification from Medicare coverage. The use of CARES teams to review Medicare denials for coverage under this section is authorized only if it is determined that such reviews qualify for federal matching funds through Medicaid. The agency shall seek or amend federal waivers as necessary to implement this section.

Section 28. Section 409.986, Florida Statutes, is created to read:

409.986 Managed long-term care for persons with developmental disabilities.—

- (1) Pursuant to s. 409.963, the agency is responsible for administering the long-term care managed care program for persons with developmental disabilities described in ss. 409.986-409.992, but may delegate specific duties and responsibilities for the program to the Agency for Persons with Disabilities and other state agencies. By January 1, 2015, the agency shall begin implementation of statewide long-term care managed care for persons with developmental disabilities, with full implementation in all regions by October 1, 2016.
- (2) The agency shall make payments for long-term care for persons with developmental disabilities, including home and community-based services, using a managed care model. Unless otherwise specified, the provisions of ss. 409.961-409.97 apply to the long-term care managed care program for persons with developmental disabilities.
- (3) The Agency for Persons with Disabilities shall assist the agency to develop the specifications for use in the invitations to negotiate and the model contract, determine

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1778 clinical eligibility for enrollment in long-term care plans for 1779 persons with developmental disabilities, assist the agency to 1780 monitor plan performance and measure quality, assist clients and 1781 families to address complaints with the plans, facilitate 1782 working relationships between plans and providers serving 1783 persons with developmental disabilities, and perform other 1784 functions specified in a memorandum of agreement. 1785 Section 29. Section 409.987, Florida Statutes, is created 1786 to read: 1787 409.987 Eligibility.— 1788 (1) Medicaid recipients who meet all of the following 1789 criteria are eligible and shall be enrolled in a comprehensive 1790 long-term care plan or long-term care plan: 1791 Is Medicaid eligible pursuant to s. 409.904. (a) (b) 1792 Is a Florida resident who has a developmental 1793 disability as defined in s. 393.063. 1794 (c) Meets the level of care need, including: 1795 1. The recipient's intelligence quotient is 59 or less; 1796 The recipient's intelligence quotient is 60-69, 1797 inclusive, and the recipient has a secondary condition that 1798 includes cerebral palsy, spina bifida, Prader-Willi syndrome, epilepsy, or autistic disorder or has ambulation, sensory, 1799 1800 chronic health, and behavioral problems; 3. The recipient's intelligence quotient is 60-69, 1801 1802 inclusive, and the recipient has severe functional limitations

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in at least three major life activities, including self-care,

learning, mobility, self-direction, understanding and use of

language, and capacity for independent living; or

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4. The recipient is eligible under a primary disability of autistic disorder, cerebral palsy, spina bifida, or Prader-Willi syndrome. In addition, the condition must result in substantial functional limitations in three or more major life activities, including self-care, learning, mobility, self-direction, understanding and use of language, and capacity for independent living.

- (d) Meets the level of care need to receive services in an intermediate care facility for the developmentally disabled.
- (e) Is enrolled in a home and community-based Medicaid waiver established in chapter 393 or the Consumer Directed Care Plus program for persons with developmental disabilities under the Medicaid state plan, is a Medicaid-funded resident of a private intermediate care facility for the developmentally disabled on the date the managed long-term care plans for persons with disabilities becomes available in the recipient's region, or has been offered enrollment in a comprehensive long-term care plan or a long-term care plan.
- (2) The Agency for Persons with Disabilities shall make offers for enrollment to eligible individuals based on the waitlist prioritization in s. 393.065(5) and subject to availability of funds. Before enrollment offers, the agency shall determine that sufficient funds exist to support additional enrollment into plans.
- (3) Unless specifically exempted, all eligible persons

 must be enrolled in a comprehensive long-term care plan or a

 long-term care plan. Medicaid recipients who are residents of a

 developmental disability center, including Sunland Center in

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1834	Marianna and Tacachale Center in Gainesville, are exempt from
1835	mandatory enrollment but may voluntarily enroll in a long-term
1836	care plan.
1837	Section 30. Section 409.988, Florida Statutes, is created
1838	to read:
1839	409.988 Benefits.—Managed care plans shall cover, at a
1840	minimum, the services in this section. Plans may customize
1841	benefit packages or offer additional benefits to meet the needs
1842	of enrollees in the plan.
1843	(1) Intermediate care for the developmentally disabled.
1844	(2) Services in alternative residential settings,
1845	including, but not limited to:
1846	(a) Group homes licensed under chapter 393 and foster care
1847	homes licensed under chapter 409.
1848	(b) Comprehensive transitional education programs licensed
1849	under chapter 393.
1850	(c) Residential habilitation centers licensed under
1851	chapter 393.
1852	(d) Assisted living facilities licensed under chapter 429
1853	and transitional living facilities licensed under part V of
1854	chapter 400.
1855	(3) Adult day training.
1856	(4) Behavior analysis services.
1857	(5) Companion services.
1858	(6) Consumable medical supplies.
1859	(7) Durable medical equipment and supplies.
1860	(8) Environmental accessibility adaptations.
1861	(9) In-home support services.

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1862	(10) Therapies, including occupational, speech,
1863	respiratory, and physical therapy.
1864	(11) Personal care assistance.
1865	(12) Residential habilitation services.
1866	(13) Intensive behavioral residential habilitation
1867	services.
1868	(14) Behavior focus residential habilitation services.
1869	(15) Residential nursing services.
1870	(16) Respite care.
1871	(17) Support coordination.
1872	(18) Supported employment.
1873	(19) Supported living coaching.
1874	(20) Transportation.
1875	Section 31. Section 409.989, Florida Statutes, is created
1876	to read:
1877	409.989 Eligible plans.—
1878	(1) ELIGIBLE PLANS.—Provider service networks may be
1879	either long-term care plans or comprehensive long-term care
1880	plans. Other plans must be comprehensive long-term care plans
1881	and under contract to provide services pursuant to s. 409.973 or
1882	s. 409.98 in any of the regions that form the combined region as
1883	defined in this section.
1884	(2) PROVIDER SERVICE NETWORKS.—Provider service networks
1885	targeted to serve persons with disabilities must include one or
1886	more owners licensed pursuant to s. 393.067 or s. 400.962 and
1887	with at least 10 years' experience in serving this population.
1888	(3) ELIGIBLE PLAN SELECTION.—The agency shall select
1889	eligible plans through the procurement process described in s.

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409.966. The agency shall notice invitations to negotiate no later than January 1, 2015.

- (a) The agency shall procure at least two plans and no more than three plans for services in combined Regions I and II.

 At least one plan shall be a provider service network, if any submit a responsive bid.
- (b) The agency shall procure at least two plans and no more than three plans for services in combined Regions III and IV. At least one plan shall be a provider service network, if any submit a responsive bid.
- (c) The agency shall procure at least two plans and no more than four plans for services in combined Regions V, VI, and VII. At least one plan shall be a provider service network, if any submit a responsive bid.

If no provider service network submits a responsive bid, the agency shall procure no more than one less than the maximum number of eligible plans permitted in the combined region.

Within 12 months after the initial invitation to negotiate, the agency shall attempt to procure an eligible plan that is a provider service network. The agency shall notice another invitation to negotiate only with provider service networks in such combined region where no provider service network has been selected.

(4) QUALITY SELECTION CRITERIA.—In addition to the criteria established in s. 409.966, the agency shall consider the following factors in the selection of eligible plans:

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(a) Whether the plan has sufficient specialized staffing, including employment of executive managers with expertise and experience in serving persons with developmental disabilities.

- (b) Whether the plan has sufficient network qualifications, including establishment of a network of service providers dispersed throughout the combined region and in sufficient numbers to meet specific accessibility standards established by the agency for specialty services for persons with developmental disabilities.
- (c) Whether the plan has written agreements or signed contracts or has made substantial progress in establishing relationships with providers before the plan submitting a response. The agency shall give preference to plans with evidence of signed contracts with providers listed in s. 409.99(1).
- (5) CHILDREN'S MEDICAL SERVICES NETWORK.—The Children's Medical Services Network may provide either long-term care plans or comprehensive long-term care plans. Participation by the Children's Medical Services Network shall be pursuant to a single, statewide contract with the agency not subject to the procurement requirements or regional plan number limits of this section. The Children's Medical Services Network must meet all other plan requirements.
- Section 32. Section 409.99, Florida Statutes, is created to read:
- 409.99 Managed care plan accountability.—In addition to the requirements of s. 409.967, managed care plans and providers shall comply with the requirements of this section.

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(1) PROVIDER NETWORKS.—Managed care plans may limit the providers in their networks based on credentials, quality indicators, and price. However, in the first contract period after an eligible plan is selected in a region by the agency, the plan must offer a network contract to the following providers in the region:

- (a) Providers with licensed institutional care facilities for the developmentally disabled.
- (b) Providers of alternative residential facilities specified in s. 409.988.

After 12 months of active participation in a managed care plan network, the plan may exclude any of the above-named providers from the network for failure to meet quality or performance criteria. If the plan excludes a provider from the plan, the plan must provide written notice to all recipients who have chosen that provider for care. The notice shall be issued at least 90 days before the effective date of the exclusion.

- (2) SELECT PROVIDER PARTICIPATION.—Except as provided in this subsection, providers may limit the managed care plans they join. Licensed institutional care facilities for the developmentally disabled and licensed residential settings providing Intensive Behavioral Residential Habilitation services with an active Medicaid provider agreement must agree to participate in any eligible plan selected by the agency.
- (3) PERFORMANCE MEASUREMENT.—Each managed care plan shall monitor the quality and performance of each participating provider. At the beginning of the contract period, each plan

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shall notify all its network providers of the metrics used by the plan for evaluating the provider's performance and determining continued participation in the network.

- (4) PROVIDER PAYMENT.—Managed care plans and providers shall negotiate mutually acceptable rates, methods, and terms of payment. Plans shall pay intermediate care facilities for the developmentally disabled and intensive behavior residential habilitation providers an amount equal to the facility-specific payment rate set by the agency.
- (5) CONSUMER AND FAMILY INVOLVEMENT.—Each managed care plan must establish a family advisory committee to participate in program design and oversight.
- (6) CONSUMER-DIRECTED CARE.—Each managed care plan must offer consumer-directed care services to enrollees pursuant to s. 409.221.
- Section 33. Section 409.991, Florida Statutes, is created to read:
- 409.991 Managed care plan payment.—In addition to the payment provisions of s. 409.968, the agency shall provide payment to comprehensive long-term care plans and long-term care plans pursuant to this section.
- (1) Prepaid payment rates shall be negotiated between the agency and the eligible plans as part of the procurement process described in s. 409.966.
- (2) Payment for comprehensive long-term care plans covering services pursuant to s. 409.973 shall be blended with payments for long-term care plans for services specified in s. 409.988.

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(3) Payment rates for plans covering services specified in s. 409.988 shall be based on historical utilization and spending for covered services projected forward and adjusted to reflect the level-of-care profile of each plan's enrollees.

- (4) The Agency for Persons with Disabilities shall conduct the initial assessment of an enrollee's level of care. The evaluation of level of care shall be based on assessment and service utilization information from the most recent version of the Questionnaire for Situational Information and encounter data.
- (5) The agency shall assign enrollees of developmental disabilities long-term care plans into one of five levels of care to account for variations in risk status and service needs among enrollees.
- (a) Level of care 1 consists of individuals receiving services in an intermediate care facility for the developmentally disabled.
- (b) Level of care 2 consists of individuals with intensive medical or adaptive needs and who require essential services to avoid institutionalization or who possess behavioral problems that are exceptional in intensity, duration, or frequency and present a substantial risk of harm to themselves or others.
- (c) Level of care 3 consists of individuals with service needs, including a licensed residential facility and a moderate level of support for standard residential habilitation services or a minimal level of support for behavior focus residential habilitation services, or individuals in supported living who require more than 6 hours a day of in-home support services.

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CODING: Words stricken are deletions; words underlined are additions.

(d) Level of care 4 consists of individuals requiring less than a moderate level of residential habilitation support in a residential placement or individuals in supported living who require 6 hours a day or less of in-home support services.

- (e) Level of care 5 consists of individuals who do not receive in-home support services and need minimal support services while living in independent or supported living situations or in their family home.
- The agency shall periodically adjust aggregate payments to plans based on encounter data to account for variations in risk levels among plans' enrollees.
- residential habilitation rates for providers approved by the agency to provide this service. The agency shall also establish intermediate care facility for the developmentally disabled—specific payment rates for each licensed intermediate care facility. Payments to intermediate care facilities for the developmentally disabled and providers of intensive behavior residential habilitation services shall be reconciled to reimburse the plan's actual payments to the facilities.
- Section 34. Section 409.992, Florida Statutes, is created to read:
- 409.992 Automatic enrollment.—The agency shall automatically enroll into a comprehensive long-term care plan or a long-term care plan those Medicaid recipients who do not voluntarily choose a plan pursuant to s. 409.969. The agency shall automatically enroll recipients in plans that meet or

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exceed the performance or quality standards established pursuant to s. 409.967 and shall not automatically enroll recipients in a plan that is deficient in those performance or quality standards. Except as otherwise provided in this part, the agency shall assign individuals who are deemed dually eligible for Medicaid and Medicare to a plan that provides both Medicaid and Medicare services. The agency may not engage in practices that are designed to favor one managed care plan over another. When automatically enrolling recipients in plans, the agency shall take into account the following criteria:

- (1) Whether the plan has sufficient network capacity to meet the needs of the recipients.
- (2) Whether the recipient has previously received services from one of the plan's home and community-based service providers.
- (3) Whether home and community-based providers in one plan are more geographically accessible to the recipient's residence than those in other plans.
- 2075 Section 35. This act shall take effect July 1, 2011.