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	A bill to be entitled
2	An act relating to the tax refund program for qualified
3	target industry businesses; amending s. 288.106, F.S.;
4	revising definition of the term "target industry
5	business"; revising the eligibility criteria for tax
6	refunds under the program; requiring certain local
7	governing boards to notify the Office of Tourism, Trade,
8	and Economic Development and Enterprise Florida, Inc., of
9	the average private-sector wage calculation to be used for
10	purposes of a business's wage commitment under the tax
11	refund program; providing an effective date.
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13	Be It Enacted by the Legislature of the State of Florida:
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15	Section 1. Paragraph (t) of subsection (2) and paragraph
16	(b) of subsection (4) of section 288.106, Florida Statutes, are
17	amended to read:
18	288.106 Tax refund program for qualified target industry
19	businesses
20	(2) DEFINITIONSAs used in this section:
21	(t) "Target industry business" means a corporate
22	headquarters business or any business that is engaged in one of
23	the target industries identified pursuant to the following
24	criteria developed by the office in consultation with Enterprise
25	Florida, Inc.:
26	1. Future growthIndustry forecasts should indicate
27	strong expectation for future growth in both employment and
28	output, according to the most recent available data. Special
20	Page 1 of 6

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29 consideration should be given to businesses that export goods 30 to, or provide services in, international markets and businesses 31 that replace domestic and international imports of goods or 32 services.

33 2. Stability.—The industry should not be subject to 34 periodic layoffs, whether due to seasonality or sensitivity to 35 volatile economic variables such as weather. The industry should 36 also be relatively resistant to recession, so that the demand 37 for products of this industry is not typically subject to 38 decline during an economic downturn.

39 3. High wage.-The industry should pay relatively high40 wages compared to statewide or area averages.

4. Market and resource independent.—The location of
42 industry businesses should not be dependent on Florida markets
43 or resources as indicated by industry analysis, except for
44 businesses in the renewable energy industry.

5. Industrial base diversification and strengthening.-The 45 industry should contribute toward expanding or diversifying the 46 47 state's or area's economic base, as indicated by analysis of employment and output shares compared to national and regional 48 49 trends. Special consideration should be given to industries that 50 strengthen regional economies by adding value to basic products 51 or building regional industrial clusters as indicated by industry analysis. Special consideration should also be given to 52 the development of strong industrial clusters that include 53 defense and homeland security businesses. 54

556. Economic benefits.—The industry is expected to have56strong positive impacts on or benefits to the state or regional

Page 2 of 6

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hb0879-01-c1

57 economies.

58 <u>7. Enhance trade.—The industry should facilitate the</u> 59 growth and development of domestic and international trade and 60 logistics. Special consideration should be given to industries 61 that strengthen the state's position as a global trade and 62 logistics hub.

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64 The term does not include any business engaged in retail 65 industry activities; any electrical utility company; any 66 phosphate or other solid minerals severance, mining, or 67 processing operation; any oil or gas exploration or production 68 operation; or any business subject to regulation by the Division 69 of Hotels and Restaurants of the Department of Business and 70 Professional Regulation. Any business within NAICS code 5611 or 5614, office administrative services and business support 71 72 services, respectively, may be considered a target industry 73 business only after the local governing body and Enterprise 74 Florida, Inc., make a determination that the community where the 75 business may locate has conditions affecting the fiscal and 76 economic viability of the local community or area, including but 77 not limited to, factors such as low per capita income, high 78 unemployment, high underemployment, and a lack of year-round 79 stable employment opportunities, and such conditions may be 80 improved by the location of such a business to the community. By January 1 of every 3rd year, beginning January 1, 2011, the 81 office, in consultation with Enterprise Florida, Inc., economic 82 development organizations, the State University System, local 83 84 governments, employee and employer organizations, market

Page 3 of 6

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hb0879-01-c1

analysts, and economists, shall review and, as appropriate, revise the list of such target industries and submit the list to the Governor, the President of the Senate, and the Speaker of the House of Representatives.

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(4) APPLICATION AND APPROVAL PROCESS.-

90 (b) To qualify for review by the office, the application 91 of a target industry business must, at a minimum, establish the 92 following to the satisfaction of the office:

93 1.a. The jobs proposed to be created under the 94 application, pursuant to subparagraph (a)4., must pay an 95 estimated annual average wage equaling at least 115 percent of 96 the average private sector wage in the area where the business 97 is to be located or the statewide private sector average wage. 98 The governing board of the local governmental entity providing 99 the local financial support county where the qualified target 100 industry business is to be located shall notify the office and Enterprise Florida, Inc., which calculation of the average 101 102 private sector wage in the area must be used as the basis for 103 the business's wage commitment. In determining the average 104 annual wage, the office shall include only new proposed jobs, 105 and wages for existing jobs shall be excluded from this 106 calculation.

b. The office may waive the average wage requirement at the request of the local governing body recommending the project and Enterprise Florida, Inc. The office may waive the wage requirement for a project located in a brownfield area designated under s. 376.80, in a rural city, in a rural community, in an enterprise zone, or for a manufacturing project

Page 4 of 6

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113 at any location in the state if the jobs proposed to be created 114 pay an estimated annual average wage equaling at least 100 115 percent of the average private sector wage in the area where the 116 business is to be located, only if the merits of the individual 117 project or the specific circumstances in the community in 118 relationship to the project warrant such action. If the local 119 governing body and Enterprise Florida, Inc., make such a recommendation, it must be transmitted in writing, and the 120 121 specific justification for the waiver recommendation must be 122 explained. If the office elects to waive the wage requirement, 123 the waiver must be stated in writing, and the reasons for 124 granting the waiver must be explained.

The target industry business's project must result in 125 2. 126 the creation of at least 10 jobs at the project and, in the case of an expansion of an existing business, must result in a net 127 128 increase in employment of at least 10 percent at the business. 129 At the request of the local governing body recommending the 130 project and Enterprise Florida, Inc., the office may waive this 131 requirement for a business in a rural community or enterprise 132 zone if the merits of the individual project or the specific 133 circumstances in the community in relationship to the project warrant such action. If the local governing body and Enterprise 134 135 Florida, Inc., make such a request, the request must be transmitted in writing, and the specific justification for the 136 request must be explained. If the office elects to grant the 137 request, the grant must be stated in writing, and the reason for 138 139 granting the request must be explained.

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Page 5 of 6
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The business activity or product for the applicant's

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hb0879-01-c1

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141 project must be within an industry identified by the office as a 142 target industry business that contributes to the economic growth 143 of the state and the area in which the business is located, that 144 produces a higher standard of living for residents of this state 145 in the new global economy, or that can be shown to make an 146 equivalent contribution to the area's and state's economic 147 progress.

Section 2. This act shall take effect July 1, 2011.

Page 6 of 6

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