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By the Committees on Governmental Oversight and Accountability; and Banking and Insurance; and Senator Gaetz

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A bill to be entitled An act relating to state contracting; amending s. 11.45, F.S.; revising provisions relating to the distribution of the list of entities failing to comply with transparency requirements; conforming provisions to changes made by the act; amending s. 215.971, F.S.; requiring agreements funded with state or federal financial assistance to include a performance measure for each deliverable, to be reviewed and approved in accordance with rules adopted by the Department of Financial Services, and to have the contracting entity assign a grants manager who is responsible for enforcing performance of the agreement; amending s. 215.985, F.S.; revising provisions relating to the Chief Financial Officer's intergovernmental contract tracking system under the Transparency Florida Act; specifying the entities that are included in the tracking system; requiring that exempt and confidential information be redacted from contracts and procurement documents posted on the system; authorizing the Chief Financial Officer to make available the information posted on the system to the public through a secure website; authorizing the Department of Financial Services to adopt rules; repealing s. 216.0111, F.S., relating to a requirement that state agencies report certain contract information to the Department of Financial Services and transferring that requirement to s. 215.985, F.S.; amending s. 287.032, F.S.; dividing the

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responsibilities of the Department of Management Services under ch. 287, F.S., with the Department of Financial Services; amending s. 287.042, F.S.; limiting the duties of the Department of Management Services to the procurement of commodities and contractual services; directing the department to develop a list of interested vendors; deleting provisions requiring that the department perform duties relating to procurement and contracting policies and procedures; creating s. 287.044, F.S.; assigning duties relating to procurement and contracting policies and procedures to the Department of Financial Services; requiring the department to develop a list of vendors not allowed to do business with the state; amending s. 287.057, F.S.; revising the list of contractual services and commodities that are exempt from competitive solicitation to delete certain services from the exemption; revising provisions prohibiting an agency from dividing a solicitation; conforming provisions to changes made by the act; authorizing an agency or other eligible user to purchase commodities or services through another agency's contract; amending s. 287.058, F.S.; requiring contracts to include a performance measure for each deliverable; authorizing the Chief Financial Officer to review and approve contracts; providing requirements for such reviews; authorizing the Chief Financial Officer to establish dollar thresholds and another criteria for sampling agreements that are to

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be reviewed before execution; providing criteria for the department's review of contract documentation; requiring that the department verify that a competitive process was used and that a contract was appropriately awarded; providing for the review of procurement record for contracts not competitively awarded; specifying the number of days that the department must make its final determination regarding the approval of a contract; authorizing the department and the agency to agree to a longer review period; repealing s. 287.095(3), F.S., relating to certain products produced by inmate labor; creating s. 287.1312, F.S.; requiring certification of contract managers by the Department of Financial Services for contracts of more than a certain amount; requiring the training program for the certification to provide training in certain areas; authorizing the department to adopt rules to administer the program; amending s. 287.133, F.S.; revising the definition of "department" to mean the Department of Financial Services rather than the Department of Management Services with respect to provisions governing public entity crimes and placement on the convicted vendor list; amending ss. 255.25, 287.012, 402.7305, 427.0135, and 946.515, F.S.; conforming cross-references; requiring the Chief Financial Officer to conduct a study of current procurement laws pursuant to such policies; requiring that the Chief Financial Officer submit a report to the Legislature and Governor by a certain date on such 585-03103-12 20121626c2

study; repealing ch. 287, F.S., on a future date; providing appropriations; providing effective dates.

Be It Enacted by the Legislature of the State of Florida:

Section 1. Paragraphs (a) and (i) of subsection (7) of section 11.45, Florida Statutes, are amended to read:

11.45 Definitions; duties; authorities; reports; rules.-

- (7) AUDITOR GENERAL REPORTING REQUIREMENTS.-
- (a) The Auditor General  $\underline{\text{must}}$  shall notify the Legislative Auditing Committee of any local governmental entity, district school board, charter school, or charter technical career center that does not comply with the reporting requirements of  $\underline{\text{s.}}$  215.985 or s. 218.39.
- (i) Beginning in 2012, The Auditor General shall annually transmit by July 15, to the President of the Senate, the Speaker of the House of Representatives, the Legislative Auditing Committee, and the Department of Financial Services, a list of all school districts, charter schools, charter technical career centers, Florida College System institutions, state universities, local governmental entities, and water management districts that have failed to comply with the transparency requirements of s. 215.985 as identified in the audit reports reviewed pursuant to paragraph (b) and those conducted pursuant to subsection (2).

Section 2. Section 215.971, Florida Statutes, is amended to read:

215.971 Agreements funded with federal and state assistance.—

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(1) For an agency agreement that provides state financial assistance to a recipient or subrecipient, as those terms are defined in s. 215.97, or that provides federal financial assistance to a subrecipient, as defined by applicable United States Office of Management and Budget circulars, the agreement must shall include a provision:

- (a) (1) A provision Specifying a scope of work that clearly establishes the tasks that the recipient or subrecipient is required to perform; and
- (b) (2) A provision Dividing the agreement into quantifiable units of deliverables which that must be received and accepted in writing by the agency before payment. Each deliverable must be directly related to the scope of work and must specify a performance measure. As used in this paragraph, the term "performance measure" means the required minimum level of service to be performed and the criteria for evaluating the successful completion of each deliverable.
- (2) Effective October 1, 2012, before execution, agreements to be funded with state or federal financial assistance must be submitted for review and approval in accordance with rules adopted by the Department of Financial Services. The review must ensure that the agreement document contains a clear statement of work, quantifiable and measureable deliverables, performance measures, and financial consequences for nonperformance. An agreement that does not comply with this subsection may be rejected and returned to the submitting agency for revision.
- (3) The Chief Financial Officer may establish dollar thresholds and other criteria for sampling the agreements that are to be reviewed prior to execution. The Chief Financial

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Officer may revise such thresholds and other criteria for an agency or the unit of any agency as he or she deems appropriate.

- (4) The department has 30 days to make a final determination regarding approval of an agreement. The department and the agency entering into the agreement may agree to a longer review period to ensure the thorough consideration of the procurement process and its results.
- (5) For each agreement funded with federal or state assistance, the contracting agency shall designate an employee to function as grant manager who shall be responsible for enforcing performance of the agreement terms and conditions and serve as a liaison with the recipient. A grant manager who is responsible for one or more agreements in excess of the threshold amount provided in s. 287.017 for CATEGORY FIVE must be certified under s. 287.1312. The Chief Financial Officer shall establish and disseminate uniform procedures for payment requests pursuant to s. 17.03(3) to ensure that services are rendered in accordance with the agreement terms before the agency processes an invoice for payment. The procedures must include, but need not be limited to, procedures for monitoring and documenting a recipient's performance, reviewing and documenting all deliverables for which payment is requested by the recipient, and providing written certification by the grant manager of the agency's receipt of goods and services.

Section 3. Subsection (16) of section 215.985, Florida Statutes, is amended to read:

- 215.985 Transparency in government spending.-
- (16) The Chief Financial Officer shall <u>establish and</u> maintain a secure, shared, intergovernmental contract tracking

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175 provide public access to a state contract management system.

- (a) Within 30 calendar days after executing a contract, each state agency as defined in s. 216.011(1), and, effective November 1, 2013, each local governmental entity and independent special district as defined in s. 218.31, each district school board as described in s. 1001.32, the Board of Governors of the State University System as described in s. 1001.70, and each Florida College System institution board of trustees as described in s. 1001.61 must post the following that provides information and documentation relating to that contract on the contract tracking system: contracts procured by governmental entities.
  - 1. The name of the contracting entities;
  - 2. The procurement method;
  - 3. The contract beginning and ending dates;
- 4. The nature or type of the commodities or services purchased;
  - 5. Applicable contract unit prices and deliverables;
  - 6. Total compensation to be paid or received under the contract;
    - 7. All payments made to the contract vendor to date;
- 8. All commodities or services received from the contract vendor to date;
  - 9. Applicable contract performance measures;
  - 10. Contract extensions or renewals, if any;
- 11. The justification for not using competitive solicitation to procure the contract, including citation to any statutory exemption or exception from competitive solicitation, if applicable;

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12. Electronic copies of the contract and procurement documents, including any provision that may have been redacted to conceal exempt or confidential information; and

- 13. Any other information regarding the contract or the procurement which may be required by the Department of Financial Services.
- (a) The data collected in the system must include, but need not be limited to, the contracting agency; the procurement method; the contract beginning and ending dates; the type of commodity or service; the purpose of the commodity or service; the compensation to be paid; compliance information, such as performance metrics for the service or commodity; contract violations; the number of extensions or renewals; and the statutory authority for providing the service.
- (b) Within 30 calendar days after a major modification or amendment change to an existing contract, or the execution of a new contract, agency procurement staff of the affected state governmental entity must shall update the necessary information described in paragraph (a) in the state contract tracking management system. A major modification or amendment change to a contract includes, but is not limited to, a renewal, termination, or extension of the contract, or an amendment to the contract as determined by the Chief Financial Officer.
- (c) Each entity identified in paragraph (a) must redact, as defined in s. 119.011, any exempt or confidential information, including trade secrets as defined in s. 688.002 or s. 812.081, from the contract or procurement documents before posting an electronic copy of such documents on the contract tracking system.

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1. If an entity becomes aware that an electronic copy of a contract or procurement document that it posted has not been properly redacted, the entity must replace the electronic copy of the documents with a redacted copy.

- 2. If a party to a contract, or an authorized representative thereof, discovers that an electronic copy of a contract or procurement document on the system has not been properly redacted, the party or representative may request the entity that posted the document to redact the exempt or confidential information. Upon receipt of a request in compliance with this subparagraph, the entity that posted the document shall redact the exempt or confidential information.
- a. Such request must be in writing and delivered by mail, facsimile, or electronic transmission, or in person to the entity that posted the information. The request must identify the specific document, the page numbers that include the exempt or confidential information, the information that is exempt or confidential, and the relevant statutory exemption. A fee may not be charged for a redaction made pursuant to such request.
- b. If necessary, a party to the contract may petition the circuit court for an order directing compliance with this paragraph.
- 3. The Chief Financial Officer, the Department of Financial Services, or any officer, employee, or contractor thereof, is not responsible for redacting exempt or confidential information from an electronic copy of a contract or procurement document posted by another entity on the system, and is not liable for the failure of the entity to redact the exempt or confidential information. The Department of Financial Services may notify the

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posting entity if it discovers that a document posted on the tracking system contains exempt or confidential information.

- (d) Pursuant to ss. 119.01 and 119.07, the Chief Financial Officer may make information posted on the contract tracking system available for viewing and downloading by the public through a secure website. Unless otherwise provided by law, information retrieved electronically pursuant to this paragraph is not admissible in court as an authenticated document.
- 1. The Chief Financial Officer may regulate and prohibit the posting of records that could facilitate identity theft or fraud, such as signatures; compromise or reveal an agency investigation; reveal the identity of undercover personnel; reveal proprietary confidential business information or trade secrets; reveal an individual's medical information; or reveal any other record or information that the Chief Financial Officer believes may jeopardize the health, safety, or welfare of the public. However, such prohibition does not eliminate the duty of an entity to provide a copy of a public record upon request. The Chief Financial Officer shall use appropriate Internet security measures to ensure that no person has the ability to alter or modify records available on the website.
- 2. Records made available on the website, including electronic copies of contracts or procurement documents, may not reveal information made exempt or confidential by law. Notice of the right of an affected party to request redaction of exempt or confidential information pursuant to paragraph (c) must be conspicuously and clearly displayed on the website. This includes, but is not limited to:
  - a. Criminal intelligence or criminal investigative

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291 information as defined in s. 119.011;

- b. Surveillance techniques or procedures or personnel;
- c. The identity of a confidential informant or confidential source;
- d. The identify of undercover personnel of a criminal justice agency;
  - e. A security system plan; or
  - f. Trade secret as defined in s. 688.002 or s. 812.081.
- (e) The posting of information on the contract tracking system or the provision of contract information on a website for public viewing and downloading does not eliminate the duty of an entity to respond to a public record request for such information or to a subpoena for such information.
- 1. A request for a copy of a contract or procurement document or a certified copy of a contract or procurement document shall be made to the entity that is party to the contract and that maintains the original documents. Such request may not be made to the Chief Financial Officer or the Department of Financial Services or any officer, employee, or contractor thereof unless the Chief Financial Officer or the department is a party to the contract.
- 2. A subpoena for a copy of a contract or procurement document or certified copy of a contract or procurement document must be served on the entity that is a party to the contract and that maintains the original documents. The Chief Financial Officer or the Department of Financial Services or any officer, employee, or contractor thereof may not be served a subpoena for those records unless the Chief Financial Officer or the department is a party to the contract.

585-03103-12 20121626c2 (f) The Department of Financial Services may adopt rules to 320 321 administer this subsection. 322 Section 4. Section 216.0111, Florida Statutes, is repealed. 323 Section 5. Effective October 1, 2013, section 287.032, Florida Statutes, is amended to read: 324 325 287.032 Departmental responsibility purpose of department. 326 Pursuant to the administration of this chapter: 327 (1) It shall be The responsibility purpose of the 328 Department of Management Services is to: (a) (1) To Promote efficiency, economy, and the conservation 329 330 of energy and coordinate to effect coordination in the purchase 331 of commodities and contractual services for the state. (2) To provide uniform commodity and contractual service 332 procurement policies, rules, procedures, and forms for use by 333 334 agencies and eligible users. 335 (b) (3) To Procure and distribute federal surplus tangible 336 personal property allocated to the state by the Federal 337 Government. 338 (2) The responsibility of the Department of Financial 339 Services is to: 340 (a) Provide uniform commodity and contractual service 341 procurement policies, rules, procedures, and forms for use by 342 agencies and eligible users. 343 (b) Monitor agencies with respect to compliance with established policies, rules, and procedures. 344 Section 6. Effective October 1, 2013, section 287.042, 345 346 Florida Statutes, is amended to read: 287.042 Powers, duties, and functions of the Department of 347

Management Services.—The department is responsible for the

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procurement of commodities and contractual services for agencies and has shall have the following powers, duties, and functions:

- (1) (a) To canvass all sources of supply, establish and maintain a vendor list, and contract for the purchase, lease, or acquisition, including purchase by installment sales or lease-purchase contracts which may provide for the payment of interest on unpaid portions of the purchase price, of all commodities and contractual services required by an any agency under this chapter. A Any contract providing for deferred payments and the payment of interest is shall be subject to specific rules adopted by the Department of Financial Services.
- (a) (b) The department shall develop a list of interested vendors to be maintained by classes of commodities and contractual services. The list may not be used to prequalify a vendor or to exclude an interested vendor from bidding. However, a vendor barred by the Chief Financial Officer pursuant to s. 287.044(7) may not be included on the list. The department may remove from the its vendor list any source of supply which fails to fulfill any of its duties specified in a contract with the state. The department It may reinstate any such source of supply if the department when it is satisfied that further instances of default will not occur.
- (b) (c) In order to promote the cost-effective procurement of commodities and contractual services, the department or an agency may enter into contracts that limit the liability of a vendor consistent with s. 672.719.
- (d) The department shall issue commodity numbers for all products of the corporation operating the correctional industry program which meet or exceed department specifications.

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(c) (e) The department shall include the products offered by the corporation operating the correctional industry program on any listing prepared by the department which lists state term contracts executed by the department. The products or services shall be placed on such list in a category based upon specification criteria developed through a joint effort of the department and the corporation and approved by the department.

1.(f) The corporation may submit products and services to the department for testing, analysis, and review relating to the quality and cost comparability. If, after review and testing, the department approves of the products and services, the department shall give written notice thereof to the corporation. The corporation shall pay a reasonable fee charged for the testing of its products by the Department of Agriculture and Consumer Services.

- 2. The department shall issue a commodity number for all products of the corporation which meet or exceed department specifications.
- $\underline{\text{(d)}}$  The department shall include products and services that are offered by a qualified nonprofit agency for the blind or for the other severely handicapped organized pursuant to chapter 413 and that have been determined to be suitable for purchase pursuant to s. 413.035 on  $\underline{\text{a}}$  any department listing of state term contracts. The products and services shall be placed on such list in a category based upon specification criteria developed by the department in consultation with the qualified nonprofit agency.
- $\underline{\text{(e)}}$  (h) The department may collect fees for the use of its electronic information services. The fees may be imposed on an

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individual transaction basis or as a fixed subscription for a designated period of time. At a minimum, the fees shall be determined in an amount sufficient to cover the department's projected costs for of the services, including overhead, in accordance with the policies of the department of Management Services for computing its administrative assessment. All fees collected under this paragraph shall be deposited in the Operating Trust Fund for disbursement as provided by law.

- (2) (a) To establish purchasing agreements and procure state term contracts for commodities and contractual services, pursuant to s. 287.057, under which state agencies shall, and eligible users may, make purchases pursuant to s. 287.056.
- (a) The department may restrict purchases by from some term contracts to state agencies from only for those term contracts if where the inclusion of other governmental entities will have an adverse effect on competition or on to those federal facilities located in this state. In such planning or purchasing, the office of Supplier Diversity may monitor to ensure that opportunities are afforded for contracting with minority business enterprises. The department, for state term contracts, and all agencies, for multiyear contractual services or term contracts, shall explore reasonable and economical means to use utilize certified minority business enterprises. Purchases by any county, municipality, private nonprofit community transportation coordinator designated pursuant to chapter 427, while conducting business related solely to the Commission for the Transportation Disadvantaged, or other local public agency under the provisions in the state purchasing contracts, and purchases, from the corporation operating the

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correctional work programs, of products or services that are subject to paragraph  $\underline{(1)(c)}$   $\underline{(1)(f)}$ , are exempt from the competitive solicitation requirements otherwise applying to their purchases.

- (b) As an alternative to any provision in s. 120.57(3)(c), the department may proceed with the competitive solicitation or contract award process of a term contract if when the secretary of the department or his or her designee sets forth in writing particular facts and circumstances that which demonstrate that the delay incident to staying the solicitation or contract award process would be detrimental to the interests of the state. If, after the award of the a contract resulting from a competitive solicitation in which a timely protest was received and in which the state did not prevail, the contract may be canceled and reawarded.
- (c) Any person who files an action protesting a decision or intended decision pertaining to contracts administered by the department, a water management district, or an agency pursuant to s. 120.57(3)(b) shall post with the department, the water management district, or the agency at the time of filing the formal written protest a bond payable to the department, the water management district, or agency in an amount equal to 1 percent of the estimated contract amount. For protests of decisions or intended decisions pertaining to exceptional purchases, the bond <u>must shall be in an amount</u> equal to 1 percent of the estimated contract amount for the exceptional purchase.
- $\underline{1.}$  The estimated contract amount shall be based upon the contract price submitted by the protestor or, if no contract

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price was submitted, the department, water management district, or agency shall estimate the contract amount based on factors, including, but not limited to, the price of previous or existing contracts for similar commodities or contractual services, the amount appropriated by the Legislature for the contract, or the fair market value of similar commodities or contractual services. The agency shall provide the estimated contract amount to the vendor within 72 hours, excluding Saturdays, Sundays, and state holidays, after the filing of the notice of protest by the vendor. The estimated contract amount is not subject to protest pursuant to s. 120.57(3).

- $\underline{2.}$  The bond shall be conditioned upon the payment of all costs and charges that are adjudged against the protestor in the administrative hearing in which the action is brought and in any subsequent appellate court proceeding.
- 3. In lieu of a bond, the department, the water management district, or agency may, in either case, accept a cashier's check, official bank check, or money order in the amount of the bond.
- 4. If, after completion of the administrative hearing process and any appellate court proceedings, the department, water management district, or agency prevails, it shall recover all costs and charges, which must shall be included in the final order or judgment, excluding attorney attorney's fees. This section shall not apply to protests filed by the Office of Supplier Diversity. Upon payment of such costs and charges by the protestor, the bond, cashier's check, official bank check, or money order shall be returned to the protestor. If, after the completion of the administrative hearing process and any

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appellate court proceedings, the protestor prevails, the protestor <u>may shall</u> recover from the department, water management district, or agency all costs and charges <u>that are which shall be</u> included in the final order or judgment, excluding attorney <u>attorney's</u> fees.

- 5. This paragraph does not apply to protests filed by the office.
- (3) To establish a system of coordinated, uniform procurement policies, procedures, and practices to be used by agencies in acquiring commodities and contractual services, which shall include, but not be limited to:
- (a) Development of a list of interested vendors to be maintained by classes of commodities and contractual services. This list shall not be used to prequalify vendors or to exclude any interested vendor from bidding.
- (b)1. Development of procedures for advertising solicitations. These procedures must provide for electronic posting of solicitations for at least 10 days before the date set for receipt of bids, proposals, or replies, unless the department or other agency determines in writing that a shorter period of time is necessary to avoid harming the interests of the state. The Office of Supplier Diversity may consult with the department regarding the development of solicitation distribution procedures to ensure that maximum distribution is afforded to certified minority business enterprises as defined in s. 288.703.
- 2. Development of procedures for electronic posting. The department shall designate a centralized website on the Internet for the department and other agencies to electronically post

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solicitations, decisions or intended decisions, and other matters relating to procurement.

- (c) Development of procedures for the receipt and opening of bids, proposals, or replies by an agency. Such procedures shall provide the Office of Supplier Diversity an opportunity to monitor and ensure that the contract award is consistent with the requirements of s. 287.09451.
- (d) Development of procedures to be used by an agency in deciding to contract, including, but not limited to, identifying and assessing in writing project needs and requirements, availability of agency employees, budgetary constraints or availability, facility equipment availability, current and projected agency workload capabilities, and the ability of any other state agency to perform the services.
- (e) Development of procedures to be used by an agency in maintaining a contract file for each contract which shall include, but not be limited to, all pertinent information relating to the contract during the preparatory stages; a copy of the solicitation; documentation relating to the solicitation process; opening of bids, proposals, or replies; evaluation and tabulation of bids, proposals, or replies; and determination and notice of award of contract.
- (f) Development of procedures to be used by an agency for issuing solicitations that include requirements to describe commodities, services, scope of work, and deliverables in a manner that promotes competition.
- (g) Development of procedures to be used by an agency when issuing requests for information and requests for quotes.
  - (h) Development of procedures to be used by state agencies

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when procuring information technology commodities and contractual services that ensure compliance with public records requirements and records retention and archiving requirements.

- (4) (a) To prescribe the methods of securing competitive sealed bids, proposals, and replies. Such methods may include, but are not limited to, procedures for identifying vendors; setting qualifications; conducting conferences or written question and answer periods for purposes of responding to vendor questions; evaluating bids, proposals, and replies; ranking and selecting vendors; and conducting negotiations.
- (b) To prescribe procedures for procuring information technology and information technology consultant services that provide for public announcement and qualification, competitive solicitations, contract award, and prohibition against contingent fees. Such procedures are limited to information technology consultant contracts for which the total project costs, or planning or study activities, are estimated to exceed the threshold amount provided in s. 287.017, for CATEGORY TWO.
- $\underline{(3)}$  To prescribe specific commodities and quantities to be purchased locally.
- (6) (a) To govern the purchase by any agency of any commodity or contractual service and to establish standards and specifications for any commodity.
- (4) (b) Except for the purchase of insurance, to the department may delegate to agencies the authority for the procurement of and contracting for commodities or contractual services.
- (7) To establish definitions and classes of commodities and contractual services. Agencies shall follow the definitions and

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classes of commodities and contractual services established by the department in acquiring or purchasing commodities or contractual services. The authority of the department under this section shall not be construed to impair or interfere with the determination by state agencies of their need for, or their use of, services including particular specifications.

- (8) To provide any commodity and contractual service purchasing rules to the Chief Financial Officer and all agencies through an electronic medium or other means. Agencies may not approve any account or request any payment of any account for the purchase of any commodity or the procurement of any contractual service covered by a purchasing or contractual service rule except as authorized therein. The department shall furnish copies of rules adopted by the department to any county, municipality, or other local public agency requesting them.
- (5)(9) To require that every agency furnish information relative to its commodity and contractual services purchases and methods of purchasing commodities and contractual services to the department when so requested.
- (6) (10) To prepare statistical data concerning the method of procurement, terms, usage, and disposition of commodities and contractual services by agencies. All agencies shall furnish such information for this purpose to the office and to the department, as the department or office may call for, but at least no less frequently than annually, on such forms or in such manner as the department may prescribe.
- (11) To establish and maintain programs for the purpose of disseminating information to government, industry, educational institutions, and the general public concerning policies,

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procedures, rules, and forms for the procurement of commodities and contractual services.

- (7) (12) Except as otherwise provided in this section herein, to adopt rules necessary to carry out the purposes of this section, including the authority to delegate to any agency any and all of the responsibility conferred by this section, retaining to the department any and all authority for supervision thereof. Such purchasing of commodities and procurement of contractual services by state agencies <u>must also shall</u> be in strict accordance with the rules and procedures prescribed by the Department of Financial Services.
- (8) (13) If the department determines in writing that it is in the best interest of the state, to award to multiple suppliers contracts for commodities and contractual services established by the department for use by all agencies. Such awards may be on a statewide or regional basis. If regional contracts are established by the department, multiple supplier awards may be based upon multiple awards for regions. Agencies may award contracts to a responsible and responsive vendor on a statewide or regional basis.
- $\underline{(9)}$  (14) To procure and distribute federal surplus tangible personal property allocated to the state by the Federal Government.
- (10) (15) To enter into joint agreements with governmental agencies, as defined in s. 163.3164, for the purpose of pooling funds for the purchase of commodities or information technology that can be used by multiple agencies.
- (a) Each agency that has been appropriated or has existing funds for such purchase, shall, upon contract award by the

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department, transfer their portion of the funds into the department's Operating Trust Fund for payment by the department. The funds shall be transferred by the Executive Office of the Governor pursuant to the agency budget amendment request provisions in chapter 216.

- (b) Agencies that sign the joint agreements are financially obligated for their portion of the agreed-upon funds. If an agency becomes more than 90 days delinquent in paying the funds, the department shall certify to the Chief Financial Officer the amount due, and the Chief Financial Officer shall transfer the amount due to the Operating Trust Fund of the department from any of the agency's available funds. The Chief Financial Officer shall report these transfers and the reasons for the transfers to the Executive Office of the Governor and the legislative appropriations committees.
- (11) (16) To evaluate contracts let by the Federal Government, another state, or a political subdivision for the provision of commodities and contract services, and, if it is determined in writing to be cost-effective and in the best interest of the state, to enter into a written agreement authorizing an agency to make purchases under such contract.
- (12) (17) (a) To enter into contracts pursuant to chapter 957 for the designing, financing, acquiring, leasing, constructing, or operating of private correctional facilities. The department shall enter into such a contract or contracts with one contractor per facility for the designing, acquiring, financing, leasing, constructing, and operating of that facility or may, if specifically authorized by the Legislature, separately contract for each of any such services.

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 $\underline{\text{(a)}}$  The department shall also  $\underline{\text{To}}$  manage and enforce compliance with existing or future contracts entered into pursuant to chapter 957.

- (b) The department may not delegate the responsibilities conferred by this subsection.
- Section 7. Effective October 1, 2013, section 287.044, Florida Statutes, is created to read:
- 287.044 Powers, duties, and functions of the Department of Financial Services.—The Department of Financial Services is responsible for establishing and enforcing procurement and contracting policies and procedures for the Department of Management Services and all agencies. The Department of Financial Services has the following powers, duties, and functions:
- (1) To establish a system of coordinated and uniform procurement policies, procedures, and practices to be used by agencies when acquiring commodities and contractual services, which includes, but is not limited to:
- (a) The development of procedures to be used by an agency for issuing or advertising solicitations which include requirements for the agency to describe commodities, services, scope of work, and deliverables in a manner that promotes competition.
- 1. Such procedures must provide for electronic posting of solicitations at least 10 days before the date set for receipt of bids, proposals, or replies, unless the agency determines in writing that a shorter period of time is necessary to avoid harming the interests of the state.
  - 2. The office may consult with the department regarding the

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development of solicitation distribution procedures to ensure that maximum distribution is afforded to certified minority business enterprises as defined in s. 288.703.

- 3. The department shall designate a centralized website on the Internet for the department and other agencies to electronically post solicitations, decisions or intended decisions, and other matters relating to procurement.
- (b) The development of procedures to be used by an agency when issuing requests for information and requests for quotes.
- (c) The development of procedures to be used by state agencies when procuring information technology commodities and contractual services which ensure compliance with public records requirements and records retention and archiving requirements.
- (d) The development of procedures for the receipt and opening of bids, proposals, or replies by an agency. Such procedures must provide the office an opportunity to monitor and to ensure that the contract award is consistent with the requirements of s. 287.09451.
- (e) The development of procedures to be used by an agency in deciding to contract, including, but not limited to, identifying and assessing in writing project needs and requirements, availability of agency employees, budgetary availability or constraints, availability of facility equipment, current and projected agency workload capabilities, and the ability of another state agency to perform the services.
- (f) The development of procedures for recording and maintaining support documentation for a cost or price analysis to be performed before the award of a contract in excess of the threshold amount provided in s. 287.017 for CATEGORY FOUR. The

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cost or price analysis shall be used to validate the reasonableness of bids, proposals, or replies.

- (g) The development of procedures to be used by state agencies when entering into contracts which ensure standard formats, quantifiable and measurable deliverables, performance measures, and financial consequences for nonperformance.
- (h) The development of procedures to be used by an agency in maintaining a contract file for each contract which includes, but is not limited to, all pertinent information relating to the contract during the preparatory stages; the solicitation process, including a copy of the solicitation; the opening of bids, proposals, or replies; the evaluation and tabulation of bids, proposals, or replies; and the determination and notice of contract award.
- (2) To prescribe the methods of securing competitive sealed bids, proposals, and replies. Such methods may include, but are not limited to, procedures for identifying vendors; setting qualifications; conducting conferences or written question and answer periods for purposes of responding to vendor questions; evaluating bids, proposals, and replies; ranking and selecting vendors; and conducting negotiations.
- (3) To prescribe procedures for procuring information technology and information technology consultant services which provide for public announcement and qualification, competitive solicitations, the contract award, and a prohibition against contingent fees. Such procedures are limited to information technology consultant contracts for which the total project costs, or planning or study activities, are estimated to exceed the threshold amount provided in s. 287.017 for CATEGORY TWO.

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(4) To govern the purchase by an agency of any commodity or contractual service and to establish standards and specifications for a commodity. The Chief Financial Officer shall establish definitions and classes of commodities and contractual services which agencies must adhere to in acquiring or purchasing commodities or contractual services. The department's authority under this section may not impair or interfere with an agency's determination of its need for, or use of, services that include particular specifications.

- other means rules for purchasing commodities and contractual services. Agencies may not approve any account, or request payment of any account, for the purchase of any commodity or the procurement of any contractual service covered by a purchasing or contractual service rule except as authorized by such rule. The department shall furnish copies of rules adopted by the department to any county, municipality, or other local public agency requesting them.
- (6) To establish and maintain programs that disseminate information to governmental entities, industry vendors, educational institutions, and the general public concerning policies, procedures, rules, and forms for the procurement of commodities and contractual services.
- (7) To establish and maintain a list of vendors that are not allowed to do business with the state pursuant to ss. 287.132(4) and 287.133. The department may add to the list vendors that are not compliant with federal or state laws, or that the department determines have uncollected accounts that are owed to the state.

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Section 8. Paragraph (f) of subsection (3) and subsections (9), (14), and (16) of section 287.057, Florida Statutes, are amended, and subsection (24) is added to that section, to read:

287.057 Procurement of commodities or contractual services.—

- (3) When the purchase price of commodities or contractual services exceeds the threshold amount provided in s. 287.017 for CATEGORY TWO, no purchase of commodities or contractual services may be made without receiving competitive sealed bids, competitive sealed proposals, or competitive sealed replies unless:
- (f) The following contractual services and commodities are not subject to the competitive-solicitation requirements of this section:
- 1. Artistic services. For the purposes of this subsection, the term "artistic services" does not include advertising or typesetting. As used in this subparagraph, the term "advertising" means the making of a representation in any form in connection with a trade, business, craft, or profession in order to promote the supply of commodities or services by the person promoting the commodities or contractual services.
- 2. Academic program reviews if the fee for such services does not exceed \$50,000.
  - 3. Lectures by individuals.
- $\underline{\text{1.4.}}$  Legal services, including attorney, paralegal, expert witness, appraisal, or mediator services.
- 2.5.a. Health services involving examination, diagnosis, treatment, prevention, medical consultation, or administration, and,.

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b. beginning January 1, 2011, health services, including, but not limited to, substance abuse and mental health services, involving examination, diagnosis, treatment, prevention, or medical consultation, if when such services are offered to eligible individuals participating in a specific program that qualifies multiple providers and uses a standard payment methodology. Reimbursement of administrative costs for providers of services purchased in this manner are shall also be exempt. For purposes of this subparagraph sub-subparagraph, the term "providers" means health professionals, health facilities, or organizations that deliver or arrange for the delivery of health services.

- 3.6. Services provided to persons with mental or physical disabilities by not-for-profit corporations that which have obtained exemptions under the provisions of s. 501(c)(3) of the United States Internal Revenue Code or if when such services are governed by the provisions of Office of Management and Budget Circular A-122. However, in acquiring such services, the agency must shall consider the vendor's ability of the vendor, past performance, willingness to meet time requirements, and price.
- $\underline{4.7.}$  Medicaid services delivered to an eligible Medicaid recipient, unless the agency is directed otherwise in law.
  - 5.8. Family placement services.
- 6.9. Prevention services related to mental health, including drug abuse prevention programs, child abuse prevention programs, and shelters for runaways, operated by not-for-profit corporations. However, in acquiring such services, the agency must shall consider the vendor's ability of the vendor, past performance, willingness to meet time requirements, and price.

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10. Training and education services provided to injured employees pursuant to s. 440.491(6).

- 7.11. Contracts entered into pursuant to s. 337.11.
- 8.12. Services or commodities provided by governmental agencies.
- (9) An agency  $\underline{may}$  shall not divide the solicitation of commodities or contractual services so as to avoid the requirements of subsections (1)-(3) and reduce the ability of businesses to openly compete.
- (14) For each contractual services contract, the agency shall designate an employee to function as contract manager who shall be responsible for enforcing performance of the contract terms and conditions and serve as a liaison with the contractor. Each contract manager who is responsible for one or more contracts in excess of the threshold amount provided under s. 287.017 for CATEGORY FIVE  $\frac{TWO}{TWO}$  must be certified pursuant to s. 287.1312 attend training conducted by the Chief Financial Officer for accountability in contracts and grant management. The Chief Financial Officer shall establish and disseminate uniform procedures pursuant to s. 17.03(3) to ensure that contractual services have been rendered in accordance with the contract terms before the agency processes the invoice for payment. The procedures must shall include, but need not be limited to, procedures for monitoring and documenting contractor performance, reviewing and documenting all deliverables for which payment is requested by vendors, and providing written certification by contract managers of the agency's receipt of goods and services.
  - (16) For a contract in excess of the threshold amount

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provided in s. 287.017 for CATEGORY FOUR, the agency head shall appoint:

- (a) At least three persons to evaluate proposals and replies who collectively have experience and knowledge in the program areas and service requirements for which commodities or contractual services are sought.
- (b) At least three persons to conduct negotiations during a competitive sealed reply procurement who collectively have experience and knowledge in negotiating contracts, contract procurement, and the program areas and service requirements for which commodities or contractual services are sought. When the value of a contract is in excess of \$1 million in any fiscal year, at least one of the persons conducting negotiations must be certified as a contract negotiator based upon rules adopted by the Department of Financial Services Management Services in order to ensure that certified contract negotiators are knowledgeable about effective negotiation strategies, capable of successfully implementing those strategies, and involved appropriately in the procurement process. At a minimum, the rules must address the qualifications required for certification, the method of certification, and the procedure for involving the certified negotiator. If the value of a contract is in excess of \$10 million in any fiscal year, at least one of the persons conducting negotiations must be a Project Management Professional, as certified by the Project Management Institute.
- (24) An agency or other eligible user may purchase commodities or services through another agency's existing contract rather than through competitive competition if the use

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of such contract is in the best interest of the state.

Section 9. Paragraph (e) of subsection (1) of section 287.058, Florida Statutes, is amended, and subsections (7) through (11) are added to that section, to read:

287.058 Contract document.-

- (1) Every procurement of contractual services in excess of the threshold amount provided in s. 287.017 for CATEGORY TWO, except for the providing of health and mental health services or drugs in the examination, diagnosis, or treatment of sick or injured state employees or the providing of other benefits as required by the provisions of chapter 440, shall be evidenced by a written agreement embodying all provisions and conditions of the procurement of such services, which shall, where applicable, include, but not be limited to, a provision:
- (e) Dividing the contract into quantifiable, measurable, and verifiable units of deliverables which that must be received and accepted in writing by the contract manager before payment. Each deliverable must be directly related to the scope of work and specify a performance measure. As used in this paragraph, the term "performance measure" means the required minimum level of service to be performed and criteria for evaluating the successful completion of each deliverable.

In lieu of a written agreement, the department may authorize the use of a purchase order for classes of contractual services, if the provisions of paragraphs (a)-(i) are included in the purchase order or solicitation. The purchase order must include, but need not be limited to, an adequate description of the services, the contract period, and the method of payment. In

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lieu of printing the provisions of paragraphs (a)-(i) in the contract document or purchase order, agencies may incorporate the requirements of paragraphs (a)-(i) by reference.

- (7) The Chief Financial Officer may review and approve contracts subject to this chapter before the execution of such contracts in accordance with rules adopted by the department. The review must ensure that all contracting laws have been met; that the contract document contains a clear statement of work, quantifiable and measureable deliverables, performance measures, financial consequences for nonperformance, and clear terms and conditions that protect the interests of the state; that documentation is available to support the contract; and that the associated costs of the contract are not unreasonable or inappropriate. A contract that does not comply with this subsection may be rejected and returned to the submitting agency for revision.
- (8) The Chief Financial Officer may establish dollar thresholds and other criteria for sampling the agreements that are to be reviewed prior to execution. The Chief Financial Officer may revise such thresholds and other criteria for an agency or the unit of any agency as he or she deems appropriate.
- (9) The department's review of contract documentation may include, but need not be limited to:
- (a) Evidence of advertising the procurement opportunity, if applicable;
- (b) The bid, proposal, or reply itself, whether an invitation to bid, request for proposals, or invitation to negotiate, as applicable;
  - (c) The preprocurement conference questions and answers;

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(d) Any additional documentation provided to bidders, proposers, or repliers;

- (e) The list of bidders, proposers, or repliers solicited;
- (f) The evaluation instrument and process description
  related to the contract;
  - (g) The bid tabulation or evaluation record;
- (h) Documentation that supports the agency's determination
  of vendor responsibility;
- (i) The successful bid, proposal, or reply in addition to the unsuccessful bids, proposals, or replies;
- (j) Documentation that supports the selection of the contractor;
  - (k) The reasonableness of the price;
- (1) Verification that all statutory and regulatory requirements have been met; and
  - (m) The proposed contract.
- (10) The department shall verify that a competitive process was used, if required by law, and that the contract was appropriately awarded on the basis of lowest price or best value to a responsive and reasonable bidder, proposer, or replier. For contracts not competitively awarded, the procurement record shall be reviewed for restrictive specifications and the agency's justification for the noncompetitive method used in awarding the contract, including justification for the selection of the vendor and the reasonableness of the terms.
- (11) The department has 30 days to make a final determination regarding approval of a contract. The department and the agency entering into the contract may agree to a longer review period to ensure the thorough consideration of the

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987 procurement process and its results.

Section 10. <u>Subsection (3) of section 287.095, Florida</u> Statutes, is repealed.

Section 11. Section 287.1312, Florida Statutes, is created to read:

287.1312 Contract manager certification.-

- (1) The Department of Financial Services shall establish a training certification program for contract and grant managers and negotiators of contracts and grants. A state employee may not manage a contract or grant agreement in excess of the threshold amount provided in s. 287.017 for CATEGORY FIVE without obtaining a valid certification from the Department of Financial Services under this section. The program must include training in the following areas:
  - (a) Procurement and the development of contracts.
- (b) Development and administration of grant agreements involving federal and state financial assistance.
- (c) Responsibilities of a contract manager in the management of state contracts and grant agreements.
  - (d) Federal and state audit and reporting requirements.
- (e) Laws and rules relating to procurement and contract administration.
- (f) Any other subject matter that the Chief Financial
  Officer determines will promote accountability in contract and grant management.
- (2) The program shall provide for periodic recertification, as necessary. The Department of Financial Services shall determine course requirements, maintain information on certifications, and monitor the performance of contract and

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grant managers. As part of such monitoring, the department shall annually publish the results of agency manager audits and error rates related to contract and grant management on its website.

- (3) The Department of Financial Services may revoke a manager's certification for incompetence or conduct inconsistent with the responsibilities of contract or grant management.
- (4) The Department of Financial Services shall adopt rules to administer this section.
- Section 12. Paragraph (d) of subsection (1) of section 287.133, Florida Statutes, is amended to read:
- 287.133 Public entity crime; denial or revocation of the right to transact business with public entities.—
  - (1) As used in this section:
- (d) "Department" means the Department of  $\underline{\text{Financial}}$  Management Services.

Section 13. Paragraph (h) of subsection (3) of section 255.25, Florida Statutes, is amended to read:

255.25 Approval required prior to construction or lease of buildings.—

(3)

- (h) The Department of Management Services may, Pursuant to s. 287.042(2)(a), the department shall procure a term contract for real estate consulting and brokerage services. A state agency may not purchase services from the contract unless the contract has been procured under s. 287.057(1) after March 1, 2007, and contains the following provisions or requirements:
- 1. Awarded brokers  $\frac{\text{must}}{\text{must}}$  maintain an office or presence in the market served. In awarding the contract, preference must be given to brokers  $\frac{\text{who}}{\text{that}}$  are licensed in this state under

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chapter 475 and who that have 3 or more years of experience in the market served. The contract may be made with up to three tenant brokers in order to serve the marketplace in the north, central, and south areas of the state.

- 2. Each contracted tenant broker works shall work under the direction, supervision, and authority of the state agency, subject to the rules governing lease procurements.
- 3. The department <u>provides</u> shall provide training for the awarded tenant brokers concerning the rules governing the procurement of leases.
- 4. Tenant brokers  $\frac{\text{must}}{\text{must}}$  comply with all applicable provisions of s. 475.278.
- 5. Real estate consultants and tenant brokers <u>are shall be</u> compensated by the state agency, subject to the provisions of the term contract, and such compensation is subject to appropriation by the Legislature. A real estate consultant or tenant broker may not receive compensation directly from a lessor for services that are rendered under the term contract. Moneys paid by a lessor to the state agency under a facility leasing arrangement are not subject to the charges imposed under s. 215.20. All terms relating to the compensation of the real estate consultant or tenant broker <u>must shall</u> be specified in the term contract and may not be supplemented or modified by the state agency using the contract.
- 6. The department  $\underline{\text{conducts}}$   $\underline{\text{shall conduct}}$  periodic customersatisfaction surveys.
- 7. Each state agency <u>reports</u> <del>shall report</del> the following information to the department:
  - a. The number of leases that adhere to the goal of the

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workspace-management initiative of 180 square feet per <u>full-time</u> employee <del>FTE</del>.

- b. The quality of space leased and the adequacy of tenantimprovement funds.
- c. The timeliness of lease procurement, measured from the date of the agency's request to the finalization of the lease.
- d. Whether cost-benefit analyses were performed before execution of the lease in order to ensure that the lease is in the best interest of the state.
- e. The lease costs compared to market rates for similar types and classifications of space according to the official classifications of the Building Owners and Managers Association.

Section 14. Subsection (12) of section 287.012, Florida Statutes, is amended to read:

287.012 Definitions.—As used in this part, the term:

(12) "Exceptional purchase" means any purchase of commodities or contractual services excepted by law or rule from the requirements for competitive solicitation, including, but not limited to, purchases from a single source; purchases upon receipt of fewer less than two responsive bids, proposals, or replies; purchases made by an agency, after receiving approval from the department, from a contract procured, pursuant to s. 287.057(1), or by another agency; and purchases made without advertisement in the manner required under by s. 287.044(1)(a) 287.042(3)(b).

Section 15. Paragraph (a) of subsection (2) of section 402.7305, Florida Statutes, is amended to read:

402.7305 Department of Children and Family Services; procurement of contractual services; contract management.—

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(2) PROCUREMENT OF COMMODITIES AND CONTRACTUAL SERVICES.-

(a) Notwithstanding s. 287.057(3)(f)8. 287.057(3)(f)12., if whenever the department intends to contract with a public postsecondary institution to provide a service, the department must allow all public postsecondary institutions in this state which that are accredited by the Southern Association of Colleges and Schools to bid on the contract. Thereafter, notwithstanding any other provision of law to the contract, if a public postsecondary institution intends to subcontract for any service awarded in the contract, the subcontracted service must be procured by competitive procedures.

Section 16. Subsection (3) of section 427.0135, Florida Statutes, is amended to read:

427.0135 Purchasing agencies; duties and responsibilities.— Each purchasing agency, in carrying out the policies and procedures of the commission, shall:

(3) Not procure transportation disadvantaged services without initially negotiating with the commission, as provided in s. 287.057(3)(f)8. 287.057(3)(f)12., or unless otherwise authorized by statute. If the purchasing agency, after consultation with the commission, determines that it cannot reach mutually acceptable contract terms with the commission, the purchasing agency may contract for the same transportation services provided in a more cost-effective manner and of comparable or higher quality and standards. The Medicaid agency shall implement this subsection in a manner consistent with s. 409.908(18) and as otherwise limited or directed by the General Appropriations Act.

Section 17. Subsection (2) of section 946.515, Florida

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1132 Statutes, is amended to read:

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946.515 Use of goods and services produced in correctional work programs.—

- (2) A No similar product or service of comparable price and quality found necessary for use by any state agency may not be purchased from any source other than the corporation if the corporation certifies that the product is manufactured by, or the service is provided by, inmates and the product or service meets the comparable performance specifications and comparable price and quality requirements as specified under s. 287.042(1) (c)  $\frac{287.042(1)}{(f)}$  or as determined by an individual agency as provided in this section. The purchasing authority of any such state agency may make reasonable determinations of need, price, and quality with reference to products or services available from the corporation. In the event of a dispute between the corporation and a any purchasing authority based upon price or quality under this section or s. 287.042(1)(c) 287.042(1)(f), either party may request a hearing with the Department of Management Services and, if not resolved, either party may request a proceeding pursuant to ss. 120.569 and 120.57, which shall be referred to the Division of Administrative Hearings within 60 days after such request, to resolve any dispute under this section. A No party is not entitled to any appeal pursuant to s. 120.68.
  - Section 18. Procurement review and report.—
- 1157 (1) The Chief Financial Officer shall review and 1158 investigate:
  - (a) All current state laws that govern the state procurement of goods, services, and facilities;

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(b) The procurement policies, rules, procedures, and practices followed by the state agencies, boards, commissions, offices, and other instrumentalities of the executive branch of state government;

- (c) The organization and management processes involved in the state procurement of goods, services, and facilities before the award of a state procurement contract, during the solicitation of bids, the evaluation, and the negotiation of a contract, and subsequent to the award of the contract to determine the extent to which these organization and management processes facilitate the legislative policy set forth in this act; and
- (d) Any other areas that the Chief Financial Officer deems relevant to the review and investigation.
- (2) In order to accomplish the procurement review directed by this section, the Chief Financial Officer may:
- (a) Acquire information directly from the head of any state department or agency for the purpose of conducting this review.

  All departments and agencies shall cooperate with the Chief

  Financial Officer and furnish all information requested to the extent permitted by law.
  - (b) Procure the services of experts and consultants.
- (c) Contract with private organizations and nonprofit institutions to carry out studies and prepare reports to facilitate the review.
  - (3) By December 31, 2012, the Chief Financial Officer shall submit to the Governor, the President of the Senate, and the Speaker of the House of Representatives a report of findings and recommendations for changes in statutes, rules, policies,

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procedures, and organization necessary to carry out the policies set forth in this act.

Section 19. The Legislature recognizes the need to reform the purchasing cycle, from the development of a purchasing agreement to the payment for goods or services provided to the state. Therefore, chapter 287, Florida Statutes, is repealed effective July 30, 2014.

Section 20. (1) For the 2012-2013 fiscal year, the sum of \$400,000 in nonrecurring funds is appropriated from the Administrative Trust Fund in the Department of Financial Services to contract for the Chief Financial Officer's review of the state's procurement process.

- (2) For the 2012-2013 fiscal year, the sum of \$375,000 in recurring funds is appropriated from the Administrative Trust Fund in the Department of Financial Services to contract for the Chief Financial Officer's administration of the certified contract manager and negotiator programs.
- (3) For the 2012-2013 fiscal year, the sum of \$4,067,000 in recurring funds from the General Revenue Fund and 36 full-time equivalent positions and associated salary rate of 1,902,588 are appropriated to the Chief Financial Officer for the purpose of implementing the Chief Financial Officer's expanded contract auditing responsibilities under this act. Funds remaining unexpended or unencumbered from this appropriation as of June 30, 2013, shall revert and be reappropriated for the same purpose in the 2013-2014 fiscal year.

Section 21. Except as otherwise expressly provided in this act, this act shall take effect July 1, 2012.