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1	A bill to be entitled
2	An act relating to title insurance; amending s.
3	626.2815, F.S.; specifying continuing education
4	requirements for title insurance agents; authorizing
5	the Department of Financial Services to contract with
6	a private entity for services related to continuing
7	education for title insurance agents; amending s.
8	626.841, F.S.; providing a definition for the term
9	"agent in charge of a title insurance agency";
10	amending s. 626.8417, F.S.; requiring that certain
11	attorney-owned entities that engage in business as a
12	title insurance agency, other than the active practice
13	of law, must be licensed as a title insurance agency
14	with a designated agent in charge; amending s.
15	626.8418, F.S.; deleting specified financial security
16	and bond requirements relating to an applicant for
17	licensure as a title insurance agency; amending s.
18	626.8419, F.S.; increasing the amount of a fidelity
19	bond that a title insurance agency must file with the
20	department and limiting the amount of the deductible
21	applicable to such bond; creating s. 626.8422, F.S.;
22	specifying requirements that apply to title insurance
23	agencies relating to the designation of an agent in
24	charge at specified locations; providing a penalty for
25	failing to designate an agent in charge under certain
26	circumstances; amending s. 626.8437, F.S.; specifying
27	additional grounds to deny, suspend, revoke, or refuse
28	to renew or continue the license or appointment of a
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29 title insurance agent or agency; amending s. 626.8473, 30 F.S.; requiring an attorney serving as a title or real 31 estate settlement agent to deposit and maintain 32 certain funds in a separate trust account and permit the account to be audited by the applicable title 33 34 insurer, unless prohibited by the rules of The Florida 35 Bar; amending s. 627.777, F.S.; providing procedures 36 and requirements relating to the approval or 37 disapproval of title insurance forms by the 38 department; creating s. 627.7815, F.S.; specifying 39 requirements for submission of a document or 40 information to the department in order for a person to 41 claim that the document is a trade secret; requiring 42 each page or portion to be labeled as a trade secret 43 and be separated from non-trade secret material; 44 requiring the submitting party to include an affidavit 45 certifying certain information about the documents claimed to be trade secrets; providing that certain 46 47 data submitted by a title insurance agent or title 48 insurer is presumed to be a trade secret whether or 49 not so designated; amending s. 627.782, F.S.; 50 requiring title insurance agencies and certain 51 insurers to submit specified information to the 52 department to assist in the analysis of title 53 insurance premium rates, title search costs, and the 54 condition of the title insurance industry; creating s. 55 627.7985, F.S.; authorizing the department to adopt 56 specified rules relating to title insurance; providing Page 2 of 14

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57	penalties for willful violation of any such rule;
58	creating s. 689.263, F.S.; specifying requirements
59	that a title insurance agent or agency must meet in
60	order to distribute funds relating to certain real
61	estate sales or purchases; providing an effective
62	date.
63	
64	Be It Enacted by the Legislature of the State of Florida:
65	
66	Section 1. Paragraph (d) of subsection (3) of section
67	626.2815, Florida Statutes, is amended, paragraph (1) is added
68	to that subsection, and subsection (8) is added to that section,
69	to read:
70	626.2815 Continuing education required; application;
71	exceptions; requirements; penalties
72	(3)
73	(d) Any person who holds a license as a customer
74	representative, limited customer representative, title agent,
75	motor vehicle physical damage and mechanical breakdown insurance
76	agent, crop or hail and multiple-peril crop insurance agent, or
77	as an industrial fire insurance or burglary insurance agent and
78	who is not a licensed life or health insurance agent, must shall
79	be required to complete 10 hours of continuing education courses
80	every 2 years.
81	(1) Any person who holds a license as a title insurance
82	agent must complete a minimum of 10 hours of continuing
83	education courses every 2 years in title insurance and escrow
84	management specific to this state and approved by the
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85	department, which shall include at least 3 hours of continuing
86	education on the subject matter of ethics, rules, or compliance
87	with state and federal regulations relating to title insurance
88	and closing services.
89	(8) The department may contract with a private entity for
90	services related to the administration, review, or approval of a
91	continuing education program for title insurance agents. The
92	contract shall be procured as one for a contractual service
93	pursuant to s. 287.057.
94	Section 2. Section 626.841, Florida Statutes, is amended
95	to read:
96	626.841 DefinitionsThe term:
97	(1) "Agent in charge of a title insurance agency" means an
98	attorney or a licensed and appointed title insurance agent who
99	is designated as agent in charge pursuant to s. 626.8422.
100	(2) "Title insurance agency" means an insurance agency
101	under which title insurance agents and other employees determine
102	insurability in accordance with underwriting rules and standards
103	prescribed by the title insurer represented by the agency, and
104	issue and countersign commitments, endorsements, or policies of
105	title insurance, on behalf of the appointing title insurer. The
106	term does not include a title insurer.
107	(3) (1) "Title insurance agent" means a person appointed in
108	writing by a title insurer to issue and countersign commitments
109	or policies of title insurance <u>on</u> in its behalf.
110	Section 3. Paragraph (c) of subsection (4) of section
111	626.8417, Florida Statutes, is amended to read:
112	626.8417 Title insurance agent licensure; exemptions
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113 (4) 114 (C) If one or more an attorney or attorneys own a corporation or other legal entity that which is doing business 115 116 as a title insurance agency other than an entity engaged in the 117 active practice of law, the agency must be licensed and 118 appointed as a title insurance agency with an agent in charge designated for the agency. 119 120 Section 4. Section 626.8418, Florida Statutes, is amended to read: 121 626.8418 Application for title insurance agency license.-122 123 Before Prior to doing business in this state as a title 124 insurance agency, a title insurance agency must meet all of the 125 following requirements: 126 (1) The applicant must file with the department an 127 application for a license as a title insurance agency, on 128 printed forms furnished by the department, that includes all of 129 the following: 130 (1) (a) The name of each majority owner, partner, officer, 131 and director of the agency. 132 (2) (b) The residence address of each person required to be 133 listed under subsection (1) paragraph (a). 134 (3) (c) The name of the agency and its principal business 135 address. 136 (4) (d) The location of each agency office and the name under which each agency office conducts or will conduct 137 business. 138 139 (5) (e) The name of each agent to be in full-time charge of 140 an agency office and specification of which office. Page 5 of 14

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141	<u>(6)</u> Such additional information as the department
142	requires by rule to ascertain the trustworthiness and competence
143	of persons required to be listed on the application and to
144	ascertain that such persons meet the requirements of this code.
145	(2) The applicant must have deposited with the department
146	securities of the type eligible for deposit under s. 625.52 and
147	having at all times a market value of not less than \$35,000. In
148	place of such deposit, the title insurance agency may post a
149	surety bond of like amount payable to the department for the
150	benefit of any appointing insurer damaged by a violation by the
151	title insurance agency of its contract with the appointing
152	insurer. If a properly documented claim is timely filed with the
153	department by a damaged title insurer, the department may remit
154	an appropriate amount of the deposit or the proceeds that are
155	received from the surety in payment of the claim. The required
156	deposit or bond must be made by the title insurance agency, and
157	a title insurer may not provide the deposit or bond directly or
158	indirectly on behalf of the title insurance agency. The deposit
159	or bond must secure the performance by the title insurance
160	agency of its duties and responsibilities under the issuing
161	agency contracts with each title insurer for which it is
162	appointed. The agency may exchange or substitute other
163	securities of like quality and value for securities on deposit,
164	may receive the interest and other income accruing on such
165	securities, and may inspect the deposit at all reasonable times.
166	Such deposit or bond must remain unimpaired as long as the title
167	insurance agency continues in business in this state and until 1
168	year after termination of all title insurance agency
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169 appointments held by the title insurance agency. The title 170 insurance agency is entitled to the return of the deposit or 171 bond together with accrued interest after such year has passed, 172 if no claim has been made against the deposit or bond. If a 173 surety bond is unavailable generally, the department may adopt 174 rules for alternative methods to comply with this subsection. 175 With respect to such alternative methods for compliance, the 176 department must be guided by the past business performance and 177 good reputation and character of the proposed title insurance 178 agency. A surety bond is deemed to be unavailable generally if the prevailing annual premium exceeds 25 percent of the 179 180 principal amount of the bond. Section 5. Paragraph (a) of subsection (1) of section 181 182 626.8419, Florida Statutes, is amended to read: 626.8419 Appointment of title insurance agency.-183 184 (1)The title insurer engaging or employing the title 185 insurance agency must file with the department, on printed forms 186 furnished by the department, an application certifying that the 187 proposed title insurance agency meets all of the following 188 requirements: The agency must have obtained a fidelity bond in an 189 (a) 190 amount, not less than \$250,000, with a deductible not exceeding 191 1 percent of the bond amount $\frac{50,000}{0}$, acceptable to the insurer 192 appointing the agency. If a fidelity bond is unavailable generally, the department must adopt rules for alternative 193 194 methods to comply with this paragraph.

195 Section 6. Section 626.8422, Florida Statutes, is created 196 to read:

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197 626.8422 Agent in charge.-198 (1) Each location within this state of a title insurance 199 agency or branch office of a title insurance agency that is 200 regularly open to the public for closing services, as defined in 201 s. 627.7711, and at which disbursement of escrow funds or policy 202 issuance services are regularly performed must have a separate 203 agent in charge designated by the title insurance agency. The 204 failure of a title insurance agency to designate an agent in 205 charge, on a form prescribed by the department, within 10 206 working days after an agency begins business at a location or 207 makes a change of the agent in charge, is a violation of this 208 chapter, punishable as provided in s. 626.844. 209 (2) The agent in charge shall perform the activities 210 described in subsection (1) at the location where he or she is 211 the designated agent in charge. 212 (3) An agency shall designate an attorney duly admitted to 213 practice law in this state and in good standing with The Florida 214 Bar or a title insurance agent licensed in this state as agent 215 in charge for each location of the agency or insurer as 216 described in subsection (1). In the case of multiple locations 217 where the activities as described in subsection (1) are 218 performed, the agency shall designate a separate agent in charge 219 for each location. 220 Section 7. Subsections (11) and (12) are added to section 221 626.8437, Florida Statutes, to read: 222 626.8437 Grounds for denial, suspension, revocation, or 223 refusal to renew license or appointment.-The department shall 224 deny, suspend, revoke, or refuse to renew or continue the Page 8 of 14

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225	license or appointment of any title insurance agent or agency,
226	and it shall suspend or revoke the eligibility to hold a license
227	or appointment of such person, if it finds that as to the
228	applicant, licensee, appointee, or any principal thereof, any
229	one or more of the following grounds exist:
230	(11) Failure to timely submit data as required by the
231	department.
232	(12) If a licensee, being charged with an insurance or
233	financial-related felony, a crime involving moral turpitude, or
234	a crime punishable by imprisonment of 1 year or more under the
235	law of any state, territory, or country.
236	Section 8. Subsection (8) is added to section 626.8473,
237	Florida Statutes, to read:
238	626.8473 Escrow; trust fund
239	(8) An attorney shall deposit and maintain all funds
240	received in connection with transactions in which the attorney
241	is serving as a title or real estate settlement agent into a
242	separate trust account that is maintained exclusively for funds
243	received in connection with such transactions and permit the
244	account to be audited by its title insurers, unless maintaining
245	funds in the separate account for a particular client would
246	violate applicable rules of The Florida Bar.
247	Section 9. Section 627.777, Florida Statutes, is amended
248	to read:
249	627.777 Approval of forms
250	(1) A title insurer may not issue or agree to issue any
251	form of title insurance commitment, title insurance policy,
252	other contract of title insurance, or related form until it is
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253 filed with and approved by the office. The office may not 254 disapprove a title guarantee or policy form on the ground that 255 it has on it a blank form for an attorney's opinion on the 256 title.

257 If the form filed for approval is a form certified and (2) 258 adopted by the American Land Title Association at the time of 259 filing, the department shall approve or disapprove the form within 180 days after receipt. If the form is not a form 260 261 certified by the American Land Title Association at the time of filing, the department shall approve or disapprove the form 262 263 within 1 year after receipt.

264 (3) When the department approves any form, it shall 265 determine if the current rate in effect applies or if the 266 coverages require the adoption of a rule pursuant to s. 627.782. 267 (4) The department may revoke approval of any form after 268 providing 180 days' notice to the title insurer if the basis for

269 revocation is that the American Land Title Association has 270 decertified a previously approved form.

271 An insurer may not achieve a competitive advantage (5) 272 over any other insurer, agency, or agent as to rates or forms. 273 If a form or rate is approved for an insurer, the department 274 shall expeditiously approve the forms of other insurers who 275 apply for approval if those forms contain identical coverages, 276 rates, or deviations which have been approved under s. 627.783. 277 Section 10. Section 627.7815, Florida Statutes, is created to read: 278 279 627.7815 Trade secret documents.-If any person who is 280

required to submit a document or other information to the

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2012 281 department pursuant to this part or by rule or order of the 282 department claims that such submission contains a trade secret, 283 such person may file with the department a notice of trade 284 secret. Failure to do so constitutes a waiver of any claim by 285 the person that the requested document or information is a trade 286 secret. 287 (1) Each page of such document or specific portion of a 288 document claimed to be a trade secret must be clearly marked 289 "trade secret." 290 (2) All material marked "trade secret" must be separated from all non-trade-secret material, such as being submitted in a 291 292 separate envelope clearly marked "trade secret." 293 (3) When submitting a notice of trade secret to the 294 department, the submitting party must include an affidavit 295 certifying under oath to the truth of the following statements 296 concerning all information and documents that are claimed to be 297 trade secrets: 298 [I consider/My company considers] this information a (a) 299 trade secret that has value and provides an advantage or an 300 opportunity to obtain an advantage over those who do not know or 301 use it. 302 (b) [I have/My company has] taken measures to prevent the 303 disclosure of the information to anyone other than those who 304 have been selected to have access for limited purposes, and [I 305 intend/my company intends] to continue to take such measures. 306 (c) The information is not, and has not been, reasonably 307 obtainable without [my/our] consent by other persons by use of 308 legitimate means.

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309	(d) The information is not publicly available elsewhere.
310	(4) Any data submitted by a title insurance agent or title
311	insurer pursuant to s. 627.782 are presumed to be a trade secret
312	under this section whether or not so designated.
313	Section 11. Subsection (8) of section 627.782, Florida
314	Statutes, is amended to read:
315	627.782 Adoption of rates
316	(8) Each title insurance agency licensed to do business in
317	this state and each insurer engaging in direct, retail, or
318	affiliated business in this state shall maintain and submit
319	information, including revenue, loss, and expense data, as the
320	department determines necessary to assist in the analysis of
321	title insurance premium rates, title search costs, and the
322	condition of the title insurance industry in this state. This
323	information must be transmitted to the department annually by
324	March 31 of the year after the reporting year. The department
325	shall adopt rules to assist in the collection and analysis of
326	the data from the title insurance industry. The commission may,
327	by rule, require licensees under this part to annually submit
328	statistical information, including loss and expense data, as the
329	department determines to be necessary to analyze premium rates,
330	retention rates, and the condition of the title insurance
331	industry.
332	Section 12. Section 627.7985, Florida Statutes, is created
333	to read:
334	627.7985 Rules as to title insurance

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335 (1) In addition to the authority to adopt rules relating 336 to title insurance authorized elsewhere in the Florida Insurance 337 Code, the department may adopt rules that: 338 Define the license and appointment requirements for (a) 339 title insurance agents and agencies. 340 (b) Establish penalty guidelines for enforcing the 341 requirements of the Florida Insurance Code. 342 (c) Describe the fiduciary responsibilities and duties of 343 title insurers, title insurance agents, and title insurance 344 agencies, including, but not limited to, responsibilities and 345 duties related to escrow accounts. 346 (d) Identify the responsibilities, duties, and 347 designations of the agent in charge of the title insurance 348 agency. (e) Enable the collection and analysis of information 349 350 relating to the title insurance business submitted by title 351 insurers, title insurance agents, and title insurance agencies. 352 Set reasonable requirements for the timely recording (f) 353 of documents and the delivery of final title insurance policies. 354 Set reasonable requirements for the timely (q) disbursement of escrow funds unless a written escrow agreement 355 356 specifies a longer holding period. 357 Establish rules for the protection, calculation, and (h) 358 timely remittance of premiums that are owed to title insurers. 359 Prohibit the markup of the cost of any third-party (i) 360 goods and services that do not add value. 361 (2) In addition to any other penalty provided for under 362 the Florida Insurance Code for a violation of a rule, a title



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363 insurer or title insurance agent or agency is subject to 364 suspension or revocation of a certificate of authority or 365 license, as may be applicable, for the willful violation of any 366 rule. 367 Section 13. Section 689.263, Florida Statutes, is created 368 to read: 369 689.263 Sale of residential property; settlement statement 370 requirements.-A title insurance agent or title insurance agency 371 may not disburse funds pursuant to a completed purchase and sale 372 transaction or refinance transaction subject to the Real Estate 373 Settlement Procedures Act of 1974 (RESPA), 12 U.S.C. ss. 2601 et 374 seq., as amended, without requiring a statement of settlement 375 costs meeting the following requirements: 376 (1) The settlement statement must be executed by the 377 buyer, borrower, seller, if any, and settlement agent as defined 378 by RESPA. 379 (2) If a title insurance premium is to be disbursed, the 380 title insurer and the title insurance agent or title insurance 381 agency, if any, must be disclosed. 382 Section 14. This act shall take effect July 1, 2012.

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