

1 A bill to be entitled
2 An act relating to Medicaid eligibility; creating s.
3 409.995, F.S.; providing conditions for the Department
4 of Children and Families to evaluate an applicant's
5 life insurance policy when determining eligibility for
6 Medicaid services; authorizing the Agency for Health
7 Care Administration to use federal or state funds
8 under the Medicaid program to pay life insurance
9 premiums of an applicant or recipient under certain
10 circumstances; providing restrictions on the sale,
11 assignation, or transfer of ownership of a life
12 insurance policy for which the state is named as a
13 beneficiary or which is collaterally assigned to the
14 state; providing for proceeds to be paid to a
15 beneficiary under certain conditions; providing
16 conditions for the owner of a life insurance policy to
17 enter into a viatical settlement contract with a
18 health care services provider for coverage of Medicaid
19 long-term care services; specifying content of the
20 contract; requiring that all marketing materials,
21 actuarial memoranda, and pricing methodologies used by
22 the viatical settlement provider be filed with and
23 approved by the Office of Insurance Regulation;
24 requiring the office to conduct market examinations
25 and financial audits of certain viatical settlement
26 providers; requiring the department to provide notice
27 of life insurance policy options; authorizing the
28 department, the agency, and the office to adopt rules;

29 | authorizing the agency to seek state plan amendments
 30 | and federal waivers; defining the term "value";
 31 | providing an effective date.

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33 | Be It Enacted by the Legislature of the State of Florida:

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35 | Section 1. Section 409.995, Florida Statutes, is created
 36 | to read:

37 | 409.995 Life insurance assets.—

38 | (1) Notwithstanding any provision of law to the contrary,
 39 | the department, in determining an applicant's eligibility for
 40 | Medicaid, is authorized to treat a life insurance policy owned
 41 | by an applicant as follows:

42 | (a) The value of a life insurance policy that is in force
 43 | and owned by an applicant or a recipient who meets the state's
 44 | nursing home level of care shall not be considered as a resource
 45 | or asset in determining the applicant's or recipient's
 46 | eligibility for Medicaid if the applicant or recipient:

47 | 1. Makes an irrevocable election to name the state as a
 48 | beneficiary of the life insurance policy for an amount that is
 49 | not greater than the amount of Medicaid benefits provided to the
 50 | recipient plus any premiums or other costs incurred by the
 51 | agency to the insurer that issued the life insurance policy;

52 | 2. Collaterally assigns the life insurance policy to the
 53 | state under a written agreement submitted to and recorded by the
 54 | issuing company of the life insurance policy; or

55 | 3. Irrevocably assigns the ownership of the policy in
 56 | favor of the state.

57 (b) Medicaid benefits may not be authorized or provided
58 until the designation of the state as an irrevocable beneficiary
59 or the collateral assignment in favor of the state or written
60 acknowledgement of irrevocable assignment by the insurer is
61 completed and accepted by the department as part of the
62 application process.

63 (c) Any designation of the state as an irrevocable
64 beneficiary, any collateral assignment, or an irrevocable
65 assignment in favor of the state is void if the application for
66 Medicaid benefits is not approved.

67 (2) To the extent allowed by federal law, the agency may
68 use federal or state funds under the Medicaid program to pay
69 premiums plus any other costs related to a life insurance policy
70 that is in force and owned by an applicant or a recipient who:

71 (a) Meets the state's nursing home level of care;

72 (b) Has made an irrevocable election to name the state as
73 a beneficiary of the life insurance policy for an amount that is
74 not greater than the amount of Medicaid benefits provided to the
75 recipient and the premiums or expenses paid by the agency to the
76 insurer that issued the life insurance policy; or

77 (c) Collaterally assigned the life insurance policy to the
78 state under a written agreement submitted to and recorded by the
79 issuing company of the life insurance policy.

80 (3) Any life insurance policy that is in force and under
81 which the state is named as an irrevocable beneficiary or that
82 has been collaterally assigned to the state may not be sold,
83 assigned, or have the ownership transferred to any person or
84 entity. This restriction exists as long as the policy names the

85 state as an irrevocable beneficiary or as long as the policy is
86 collaterally assigned to the state.

87 (4) Upon the death of the insured who is the subject of
88 the policy, proceeds that exceed the amount of Medicaid benefits
89 provided to a recipient plus premiums and other costs incurred
90 by the agency shall be paid to a beneficiary named by the
91 applicant or recipient.

92 (5) The owner of a life insurance policy with a face value
93 in excess of \$10,000, may enter into a viatical settlement
94 contract pursuant to part X of chapter 626 in exchange for
95 guaranteed periodic payments to the health care services
96 provider chosen by the viator, which payments shall be used
97 solely to provide Medicaid-covered long-term care services as of
98 the effective date of the contract for the viator, and only when
99 the viatical settlement contract complies with the requirements
100 of part X of chapter 626. The contract must contain the
101 following:

102 (a) The lesser of 5 percent of the face value of the life
103 insurance policy or \$5,000 is reserved as death benefit payable
104 to the viator's estate or beneficiary.

105 (b) The balance of payments required under the contract
106 unpaid at the death of the viator must be paid to the viator's
107 estate or a named beneficiary.

108 (c) A schedule evidencing the total amount payable to the
109 viator, the number of payments, and the amount of each payment
110 required to be paid under the contract.

111 (d) All moneys must be held in an irrevocable state or
112 federally insured account.

113 (e) The contract must provide that the type of long-term
114 care benefits payable under the settlement contract shall be
115 chosen only by the viator or recipient of the benefits. An
116 attempt by any person to require the use of a specific long-term
117 care provider to obtain long-term benefits under a settlement
118 contract is strictly prohibited and constitutes an unfair trade
119 practice under s. 626.9927.

120 (6) For purposes of this section, all marketing materials,
121 including benefit projections, sales brochures, and contracts
122 used by the viatical settlement provider or its brokers and
123 agents, must be filed with and approved by the Office of
124 Insurance Regulation. All pricing and valuation materials,
125 including actuarial memoranda and pricing methodologies, must be
126 filed with and approved by the Office of Insurance Regulation.

127 (7) The Office of Insurance Regulation shall conduct
128 periodic market examinations and financial audits of each
129 viatical settlement provider issuing viatical settlement
130 contracts to provide long-term care benefits to a viator.

131 (8) The Department of Children and Families must provide,
132 as part of the application for enrollment in the Medicaid
133 program, written notice of the life insurance policy options
134 provided in subsections (1) and (2).

135 (9) The Office of Insurance Regulation, the Department of
136 Children and Families, and the Agency for Health Care
137 Administration are authorized to adopt rules to implement this
138 section.

139 (10) The agency is instructed to seek any state plan
140 amendments or federal waivers that may be required to implement

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141 | this section.

142 | (11) As used in this section, the term "value" includes
 143 | the face value of a life insurance policy, the cash value of a
 144 | life insurance policy, and the value received under subsection
 145 | (5).

146 | Section 2. This act shall take effect July 1, 2013.