By Senator Hukill

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A bill to be entitled An act relating to title insurance agents and agencies; reordering and amending s. 626.841, F.S.; revising and adding definitions; amending s. 626.8411, F.S.; revising the list of other code provisions that also apply to title insurance agents or agencies; amending s. 626.8412, F.S.; clarifying that title insurance may be sold only by licensed and appointed agents and agencies; amending s. 626.8413, F.S.; providing additional limitations on the name a title agent or agency may adopt; amending s. 626.8417, F.S.; conforming provisions to changes made by the act; amending s. 626.8418, F.S.; revising the application requirements for a title insurance agency license; requiring the name of any person who directs or participates in the management or control of the agency; requiring proof of name registration with the Division of Corporations; requiring fingerprinting of certain persons involved in the management or control of the agency; deleting certain security requirements and procedures; amending s. 626.8419, F.S.; revising requirements relating to the appointment of a title insurance agency; creating s. 626.8422, F.S.; specifying functions that may be performed by title agents, title agencies, and authorized employees; amending s. 626.8437, F.S.; updating terms relating to grounds for actions against a licensee or appointee; amending s. 626.8443, F.S.; increasing the time period for suspending a license; amending s. 626.8473, F.S.;

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revising provisions relating to escrow to allow a title agency rather than a title agent to act as an escrow agent; authorizing a licensed title agency to engage in simple escrow; revising and providing additional requirements relating to escrow and title accounts and funds; amending ss. 626.0428 and 627.797, F.S.; conforming cross-references; providing an effective date.

Be It Enacted by the Legislature of the State of Florida:

Section 1. Section 626.841, Florida Statutes, is reordered and amended to read:

626.841 Definitions.—As used in this part, the term:

- (1) "Closing or settlement" means the process of transferring an interest in real property or creating a lien on real property and includes the preparation and recordation of documents and the receipt and disbursement of funds relating to such process.
- (2) "Escrow agreement" means the written conditions and instructions agreed to by an attorney, title agent, title agency, or insurer concerning funds held in a fiduciary capacity.
- (3) "Escrow or trust account" means an account maintained with a financial institution to hold funds deposited with a title agent, title agency, or insurer in connection with a real estate closing or settlement.
- (4) "Ledger card" means the document or electronic record that identifies each deposit received and each payment made with

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respect to a real estate closing or settlement or escrow.

- (5) "Settlement statement" is a document that discloses the funds received and disbursed pursuant to a closing or settlement.
- (6) "Simple escrow" means a transaction where a title insurance agent or title insurance agency holds funds under the terms of an escrow agreement not related to a closing or settlement, or the issuance of a title insurance commitment or policy of title insurance.
- (8) (1) "Title insurance agent" or "title agent" means a person authorized or appointed in writing by a title insurer to issue and countersign the title insurer's commitments or policies of title insurance in its behalf.
- (7) (2) "Title insurance agency" or "title agency" means an insurance agency through under which title insurance agents and other individuals employees determine insurability in accordance with underwriting rules and standards prescribed by the title insurer represented by the title agency, and issue and countersign commitments, endorsements, or policies of title insurance, on behalf of the appointing title insurer. The term includes does not include a title insurer issuing title insurance policies directly to the insureds.
- Section 2. Subsection (1) of section 626.8411, Florida Statutes, is amended to read:
- 626.8411 Application of Florida Insurance Code provisions to title insurance agents or agencies.—
- (1) The following provisions of part II applicable to general lines agents or agencies also apply to title insurance agents or agencies:

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(a) Section 626.734, relating to $\underline{\text{the}}$ liability of $\underline{\text{general}}$ lines insurance $\underline{\text{certain}}$ agents.

- (b) Section 626.747, relating to branch agencies.
- (c) Section 626.748, relating to agent's records.
- (d) (e) Section 626.749, relating to place of business in residence.
 - (e) (d) Section 626.753, relating to sharing of commissions.
- (f) (e) Section 626.754, relating to the rights of agents agent following termination of appointment.

Section 3. Section 626.8412, Florida Statutes, is amended to read:

626.8412 License and appointments required.-

- (1) Except as otherwise provided in this part:
- (a) Title insurance may be sold only by a licensed <u>and</u>

 <u>appointed</u> title insurance agent employed by a licensed <u>and</u>

 appointed title insurance agency or employed by a title insurer.
- (b) A title insurance agent may not sell a title insurance policy issued by an insurer for which the agent does not hold a current appointment.
- (2) Except as otherwise provided in this part, a person, other than a title insurance agency or an employee of a title insurance agency, may not perform any of the functions of a title insurance agency without a title insurance agency license.

Section 4. Section 626.8413, Florida Statutes, is amended to read:

- 626.8413 Title insurance agents <u>and agency; certain</u> names prohibited.—
- $\underline{\text{(1)}}$ After October 1, $\underline{\text{2013}}$ $\underline{\text{1985}}$, a title insurance agent $\underline{\text{or}}$ title insurance agency may $\underline{\text{as defined in s. 626.841 shall}}$ not

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adopt a name that which contains the words "title insurance,"

"title company," "title guaranty," or "title guarantee," unless such words are followed by the word "agent" or "agency" in the same size and type as the words preceding them.

(2) This section does not apply to a title insurer acting as an agent for another title insurer if both insurers hold active certificates of authority to transact title insurance business in this state and are acting under the names designated on such certificates.

Section 5. Section 626.8417, Florida Statutes, is amended to read:

626.8417 Title insurance agent licensure; exemptions.-

- (1) A person may not act as a title insurance agent as defined in s. 626.841 until a valid title insurance agent's license has been issued to that person by the department.
- (2) An application for license as a title insurance agent shall be filed with the department on $\frac{1}{2}$ forms furnished by the department.
- (3) The department <u>may shall</u> not grant or issue a license as <u>a</u> title <u>insurance</u> agent to any individual found by it to be untrustworthy or incompetent, who does not meet the qualifications for examination specified in s. 626.8414, or who does not meet the following requirements qualifications:
- (a) Within the 4 years immediately preceding the date of the application for license, the applicant has must have completed a 40-hour classroom course in title insurance, 3 hours of which are shall be on the subject matter of ethics, as approved by the department, and or must have had at least 12 months of experience in responsible title insurance duties,

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under the supervision of a licensed title insurance agent, title insurer, or attorney, while working in the title insurance business as a substantially full-time, bona fide employee of a title insurance agency, title insurance agent, title insurer, or attorney who conducts real estate closing transactions and issues title insurance policies but who is exempt from licensure pursuant to subsection (4) paragraph (4)(a). If an applicant's qualifications are based on upon the periods of employment performing at responsible title insurance duties, the applicant must submit, with the application for license on a form prescribed by the department, an the affidavit of the applicant and of the employer setting forth the period of such employment, that the employment was substantially full time, and giving a brief abstract of the nature of the duties performed by the applicant.

- (b) The applicant $\underline{\text{has}}$ must have passed any examination for licensure required under s. 626.221.
- (4) (a) Title insurers or attorneys duly admitted to practice law in this state and in good standing with The Florida Bar are exempt from the provisions of this chapter with regard to title insurance licensing and appointment requirements.
- $\underline{(5)}$ An insurer may designate a corporate officer of the insurer to occasionally issue and countersign binders, commitments and policies of, title insurance policies, or guarantees of title. The A designated officer is exempt from the provisions of this chapter with regard to title insurance licensing and appointment requirements while the officer is acting within the scope of the designation.
 - (6) (c) If an attorney owns or attorneys own a corporation

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or other legal entity that which is doing business as a title insurance agency, other than an entity engaged in the active practice of law, the agency must be licensed and appointed as a title insurance agent.

Section 6. Section 626.8418, Florida Statutes, is amended to read:

626.8418 Application for title insurance agency license.—

<u>Before Prior to doing business in this state as a title insurance agency, an a title insurance agency must meet all of the following requirements:</u>

(1) The applicant must file with the department an application for a license as a title insurance agency, on printed forms furnished by the department, which that includes all of the following:

(1) (a) The name of each majority owner, partner, officer, and director of the title agency, and any other person who directs or participates in the management or control of the agency whether through the ownership of voting interests, by contract, or otherwise.

- $\underline{\text{(2)}}$ (b) The residence address of each person required to be listed under <u>subsection (1)</u> paragraph (a).
- $\underline{\text{(3)}}$ (c) The name of the $\underline{\text{title}}$ agency and its principal business address.
- $\underline{(4)}$ (d) The location of each $\underline{\text{title}}$ agency office and the name under which each agency office conducts or will conduct business.
- (5) Proof that the title agency name is properly registered and active with the Division of Corporations of the Department of State.

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 $\underline{\text{(6)}}$ (e) The name of each $\underline{\text{title}}$ agent to be in full-time charge of an agency office and specification of which office.

- (7) The fingerprints of each of the following, which must be processed in accordance with s. 624.34:
 - (a) A sole proprietor.
 - (b) Each partner.
 - (c) Each owner of the title agency.
- (d) The president, treasurer, and secretary of the title agency.
- (e) Any other person who directs or participates in the management or control of the title agency, whether through the ownership of voting interests, by contract, or otherwise.
- (8) (f) Such additional information as the department requires by rule to ascertain the trustworthiness and competence of persons required to be listed on the application and to ascertain that such persons meet the requirements of this code.
- (2) The applicant must have deposited with the department securities of the type eligible for deposit under s. 625.52 and having at all times a market value of not less than \$35,000. In place of such deposit, the title insurance agency may post a surety bond of like amount payable to the department for the benefit of any appointing insurer damaged by a violation by the title insurance agency of its contract with the appointing insurer. If a properly documented claim is timely filed with the department by a damaged title insurer, the department may remit an appropriate amount of the deposit or the proceeds that are received from the surety in payment of the claim. The required deposit or bond must be made by the title insurance agency, and a title insurer may not provide the deposit or bond directly or

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8-00325B-13 20131138 indirectly on behalf of the title insurance agency. The deposit or bond must secure the performance by the title insurance agency of its duties and responsibilities under the issuing agency contracts with each title insurer for which it is appointed. The agency may exchange or substitute other securities of like quality and value for securities on deposit, may receive the interest and other income accruing on such securities, and may inspect the deposit at all reasonable times. Such deposit or bond must remain unimpaired as long as the title insurance agency continues in business in this state and until 1 year after termination of all title insurance agency appointments held by the title insurance agency. The title insurance agency is entitled to the return of the deposit or bond together with accrued interest after such year has passed, if no claim has been made against the deposit or bond. If a surety bond is unavailable generally, the department may adopt rules for alternative methods to comply with this subsection. With respect to such alternative methods for compliance, the department must be guided by the past business performance and good reputation and character of the proposed title insurance agency. A surety bond is deemed to be unavailable generally if the prevailing annual premium exceeds 25 percent of the principal amount of the bond. Section 7. Section 626.8419, Florida Statutes, is amended to read:

626.8419 Appointment of title insurance agency.-

(1) The title insurer engaging or employing \underline{a} the title insurance agency must file with the department, on forms furnished by the department, an application certifying that the

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proposed title insurance agency meets all of the following requirements:

- (a) The <u>title</u> agency <u>has must have</u> obtained a fidelity bond in an amount <u>of at least</u>, not less than \$50,000, acceptable to the insurer appointing the agency. If a fidelity bond is unavailable generally, the department <u>shall</u> <u>must</u> adopt rules for alternative methods to comply with this paragraph.
- (b) The <u>title</u> agency must have obtained errors and omissions insurance in an amount acceptable to the insurer appointing the agency. The amount of the coverage <u>must be at least may not be less than</u> \$250,000 per claim and an aggregate limit <u>that has with</u> a deductible no greater than \$10,000. If errors and omissions insurance is unavailable generally, the department <u>shall must</u> adopt rules for alternative methods <u>for complying to comply</u> with this paragraph.
- (c) Notwithstanding s. 626.8418(2), The agency must have obtained a surety bond in an amount not less than \$35,000 made payable to the title insurer or title insurers appointing the agency. The surety bond is must be for the benefit of any appointing title insurer damaged by a violation by the title insurance agency of its contract with the appointing title insurer. If the surety bond is payable to multiple title insurers, the surety bond must provide that each title insurer is to be notified in the event a claim is made upon the surety bond or the bond is terminated.
- (d) The surety bond must remain in effect and unimpaired as long as the agency is appointed by a title insurer. The agency must provide written proof to the appointing title insurer or insurers on an annual basis evidencing that the surety bond is

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291 still in effect and unimpaired.

- (e) A title insurer may not provide the surety bond directly or indirectly on behalf of the agency.
- (2) This section does not exempt title insurance agents from the appointment requirements of part I.

Section 8. Section 626.8422, Florida Statutes, is created to read:

- 626.8422 Functions that may be performed by title agents, title agencies, and authorized employees.—Functions that may be performed by title agents, title agencies, and authorized employees of title agencies include, but are not limited to:
- (1) Preparing a search or causing such searches purporting to be a synopsis of instruments of record or other matters affecting the title to real property or other insurable interest.
- (2) Taking such steps as the title agency deems advisable to inform itself of the status of any title that the title agency, or title insurer for whom the title agency is acting as agent, may be called upon to insure.
- (3) Examining information concerning title to real property or other insurable interest to determine for itself the conditions upon which the title agency, or any title insurer for whom the title agency is acting as agent, will issue a commitment for title insurance or a policy of title insurance.
- (4) Issuing title insurance commitments that describe the conditions that must be fulfilled before the title agency, or title insurer for whom the title agency is acting as agent, will issue a title insurance policy in connection with any proposed real estate transaction or other insurable interest.

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(5) Drawing such documents as may be necessary to fulfill the conditions described in a commitment issued by the title agency or title insurer for whom the title agency is acting as agent.

- (6) Conducting real estate closings or settlements and the refinancing of real properties incident to the fulfillment of conditions described in the title insurance commitments issued by the title agency or title insurer for whom the title agency is acting as agent.
- (7) Acting as an escrow agent in a simple escrow transaction in which no title insurance is involved.

Section 9. Subsections (3), (4), and (9) of section 626.8437, Florida Statutes, are amended to read:

626.8437 Grounds for denial, suspension, revocation, or refusal to renew license or appointment.—The department shall deny, suspend, revoke, or refuse to renew or continue the license or appointment of any title insurance agent or agency, and it shall suspend or revoke the eligibility to hold a license or appointment of such person, if it finds that as to the applicant, licensee, appointee, or any principal thereof, any one or more of the following grounds exist:

- (3) Willful misrepresentation of any title insurance policy, guarantee of title, binder, or commitment, or willful deception with regard to any such policy, guarantee, binder, or commitment, done either in person or by any form of dissemination of information or advertising.
- (4) Demonstrated lack of fitness or trustworthiness to represent a title insurer in the issuance of its commitments $\underline{\text{or}_{\tau}}$ binders, policies of title insurance, or guarantees of title.

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(9) Willful failure to comply with, or willful violation of, any proper order or rule of the department or willful violation of any provision of this <u>part</u> act.

Section 10. Subsection (1) of section 626.8443, Florida Statutes, is amended to read:

626.8443 Duration of suspension or revocation.-

(1) The department shall, in its order suspending a title insurance agent's or agency's license or appointment or in its order suspending the eligibility of a person to hold or apply for such license or appointment, specify the period during which the suspension is to be in effect, which may but such period shall not exceed 2 years 1 year. The license, or appointment, or eligibility shall remain suspended during the period so specified, subject, however, to any rescission or modification of the order by the department, or modification or reversal thereof by the court, before prior to expiration of the suspension period. A license, appointment, or eligibility that which has been suspended may not be reinstated except upon request for such reinstatement, but the department may shall not grant such reinstatement if it finds that the circumstance or circumstances for which the license, appointment, and eligibility was suspended still exist or are likely to recur.

Section 11. Section 626.8473, Florida Statutes, is amended to read:

626.8473 Escrow; trust fund.

(1) A <u>licensed</u> title insurance <u>agency</u> agent may engage in business as an escrow agent as to funds received from others to be subsequently disbursed by the title <u>agency</u> insurance agent in connection with real estate closing transactions involving the

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issuance of title insurance binders, commitments or, policies of title insurance., or guarantees of title, provided that A licensed and appointed title insurance agency engaging in such business must comply agent complies with the requirements of s. 626.8417, including any such requirements added after the initial licensure of the title agency agent.

- (2) A licensed title insurance agency may act as a simple escrow agent holding a simple escrow if:
- (a) An escrow agreement describing the terms and conditions of the escrow is executed by the parties.
- (b) The title agency provides written notice to the parties that the funds and acts of the title agent with respect to simple escrow are not guaranteed or insured by a title insurer.
- (c) All funds relating to simple escrow are held in a separate escrow account that is not subject to s. 626.792 or the bond requirements of s. 626.8419. A title insurer is not responsible for the acts or funds of the title agent with respect to simple escrow.
- (d) Written notice is provided to the parties of any insurance or bonding obtained to protect the parties to the simple escrow and the procedure for filing a claim.
- (e) The identity of the financial institution in which the escrow funds will be held is provided to the parties at the time of or before the delivery of funds to the title agency.
- (3) All funds received by a <u>licensed</u> title insurance <u>agency</u> agent as described in <u>subsections</u> (1) and (2) <u>must subsection</u> (1) shall be <u>escrow or trust funds received in a fiduciary capacity by the title <u>agency insurance agent</u> and <u>shall</u> be the property of the person or persons entitled thereto <u>and not the</u></u>

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407 property of the title agency.

(4)(3) All funds received by a title insurance agency agent to be held in an escrow or trust account must shall be immediately placed in a financial institution that is located within this state and is a member of the Federal Deposit Insurance Corporation or the National Credit Union Share Insurance Fund. These funds shall be invested in an escrow account in accordance with the investment requirements and standards established for deposits and investments of state funds under in s. 17.57, where the funds shall be kept until disbursement thereof is properly authorized. Only authorized employees may be an authorized signer on the escrow account of a title agency.

- (5) All funds received by a licensed and appointed title insurance agent, title agency, or attorney-agent to be held in trust shall be placed in the escrow or trust account of the title agency or attorney-agent. The bank account used for these funds must include the terms "escrow account" or "trust account" in the name of the account and must be clearly printed on the bank statement, deposit slips, and all disbursement checks.
- (6) (4) Funds required to be maintained in <u>an</u> escrow <u>or</u> trust <u>account</u> accounts pursuant to this section <u>are shall</u> not be subject to any debts of the title insurance agent <u>or the title insurance agency and shall be used only in accordance with the terms of the individual, escrow, settlement, or closing instructions under which the funds were accepted. Escrow funds may not be commingled with other funds of the title agency.</u>
- $\underline{(7)}$ The title insurance \underline{agency} \underline{agents} shall maintain \underline{a} \underline{ledger} card for each real estate transaction and separate

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records of all receipts and disbursements of escrow, settlement, or closing funds.

- (8) Escrow funds shall be held in a fiduciary capacity by the licensed and appointed title insurance agency or attorneyagent until the funds are delivered to the proper party identified in the settlement statement, escrow agreement, or other disbursement direction executed by appropriate parties, except as otherwise permitted or required by applicable state or federal law or rule, or until the funds are delivered to the Unclaimed Property Trust Fund as required under chapter 717.
- (9) A title agent, title agency, attorney-agent, or title insurer shall have the right to interplead any escrow funds it is holding if there is a dispute or uncertainty as to the disbursement thereof. The title agent, title agency, attorney-agent, or title insurer is entitled to recover its filing fees, costs, and attorney fees from the escrow funds. If the escrow funds are insufficient, the nonprevailing party is responsible for payment of the shortage.
- (10) (6) In the event that The department may adopt promulgates rules necessary to administer implement the requirements of this section pursuant to s. 624.308, and to establish the department shall consider reasonable standards necessary for the protection of funds held by a licensed title agent or agency in trust, including, but not limited to, standards for accounting of funds, standards for receipt and disbursement of funds, and protection for the person or persons to whom the funds are to be disbursed.
- (11) (7) A title insurance agency agent, or any officer, director, agent, or employee thereof, or any person serving

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associated therewith as an independent contractor for bookkeeping or similar purposes, who converts or misappropriates funds received or held in escrow or in trust by such title insurance agent, or any person who knowingly receives or conspires to receive such funds, commits:

- (a) If the funds converted or misappropriated are \$300 or less, a misdemeanor of the first degree, punishable as provided in s. 775.082 or s. 775.083.
- (b) If the funds converted or misappropriated are more than \$300, but less than \$20,000, a felony of the third degree, punishable as provided in s. 775.082, s. 775.083, or s. 775.084.
- (c) If the funds converted or misappropriated are \$20,000 or more, but less than \$100,000, a felony of the second degree, punishable as provided in s. 775.082, s. 775.083, or s. 775.084.
- (d) If the funds converted or misappropriated are \$100,000 or more, a felony of the first degree, punishable as provided in s. 775.082, s. 775.083, or s. 775.084.
- (12) (8) An attorney shall deposit and maintain all funds received in connection with transactions in which the attorney is serving as a title or real estate settlement agent into a separate trust account that is maintained exclusively for funds received in connection with such transactions and permit the account to be audited by its title insurers, unless maintaining funds in the separate account for a particular client violates would violate applicable rules of The Florida Bar.

Section 12. Subsection (3) of section 626.0428, Florida Statutes, is amended to read:

- 626.0428 Agency personnel powers, duties, and limitations.-
- (3) An employee of an agent or agency may not initiate

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contact with any person for the purpose of soliciting insurance unless licensed and appointed as an agent or customer representative. As to title insurance, an employee of an agent or agency may not initiate contact with any individual proposed insured for the purpose of soliciting title insurance unless licensed as a title insurance agent or exempt from such licensure under pursuant to s. 626.8417(4).

Section 13. Subsection (1) of section 627.797, Florida Statutes, is amended to read:

627.797 Exempt agent list.-

(1) An Every insurer shall file with the department a list containing the name and address of each appointed agent who is exempt from licensure under s. 626.8417 and who issues or countersigns binders, commitments or, title insurance policies, or guarantees of title.

Section 14. This act shall take effect July 1, 2013.