HB 481

2013 1 A bill to be entitled 2 An act relating to real estate profession regulation; 3 amending s. 475.01, F.S.; providing definitions 4 applicable to real estate brokers, sales associates, 5 and schools; amending s. 475.011, F.S.; revising 6 exemptions from regulations of the real estate 7 profession; amending s. 475.161, F.S.; requiring 8 landlords and leading agents to be licensed real 9 estate sales associates; providing an effective date. 10 11 Be It Enacted by the Legislature of the State of Florida: 12 13 Section 1. Paragraphs (h) through (m) of subsection (1) of 14 section 475.01, Florida Statutes, are redesignated as paragraphs 15 (j) through (o), respectively, and new paragraphs (h) and (i) are added to that subsection to read: 16 475.01 Definitions.-17 18 (1)As used in this part: "Landlord" means any operator, keeper, lessor, or 19 (h) 20 sublessor of real property to the public for rent, or the 21 landlord's agent or successor-in-interest. The term includes the 22 landlord of any dwelling unit governed by part II of chapter 83. 23 "Leasing agent" means any agent, employee, or (i) 24 independent contractor who is employed to make sales, exchanges, 25 or leases to or with customers in the ordinary course of an 26 owner's business of selling, exchanging, or leasing real 27 property to the public. 28 Section 2. Subsections (5) through (13) of section

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475.011, Florida Statutes, are renumbered as subsections (4) through (12), respectively, and present subsections (2) and (4) are amended to read:

475.011 Exemptions.-This part does not apply to:

33 Any individual, corporation, partnership, trust, joint (2)34 venture, or other entity which sells, exchanges, or leases its 35 own real property; however, this exemption shall not be 36 available if and to the extent that an agent, employee, or 37 independent contractor paid a commission or other compensation 38 strictly on a transactional basis is employed to make sales, 39 exchanges, or leases to or with customers in the ordinary course 40 of an owner's business of selling, exchanging, or leasing real 41 property to the public.

42 (4) Any salaried employee of an owner, or of a registered 43 broker for an owner, of an apartment community who works in an 44 onsite rental office of the apartment community in a leasing 45 capacity.

46 Section 3. Section 475.161, Florida Statutes, is amended 47 to read:

48 475.161 Licensing of broker associates and sales
49 associates; landlords and leasing agents.-

50 <u>(1)</u> The commission shall license a broker associate or 51 sales associate as an individual or, upon the licensee providing 52 the commission with authorization from the Department of State, 53 as a professional corporation, limited liability company, or 54 professional limited liability company. A license shall be 55 issued in the licensee's legal name only and, when appropriate, 56 shall include the entity designation. This section shall not

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