Bill No. HB 635 (2013)

Amendment No. 4

| 1  |  |
|----|--|
|    | COMMITTEE/SUBCOMMITTEE ACTION                                    |
|    | ADOPTED(Y/N)   |
|    | ADOPTED AS AMENDED (Y/N)   |
|    | ADOPTED W/O OBJECTION (Y/N)                                      |
|    | FAILED TO ADOPT (Y/N)  |
|    | WITHDRAWN (Y/N)  |
|    | OTHER  |
|    |  |
| 1  | Committee/Subcommittee hearing bill: Insurance & Banking         |
| 2  | Subcommittee   |
| 3  | Representative Edwards offered the following:                    |
| 4  |  |
| 5  | Amendment (with title amendment)                                 |
| 6  | Between lines 341 and 342, insert:                               |
| 7  | Section 5. Subsection (4) is added to section 626.0428,          |
| 8  | Florida Statutes, to read:                                       |
| 9  | 626.0428 Agency personnel powers, duties, and                    |
| 10 | limitations  |
| 11 | (4)(a) Each branch place of business established by an           |
| 12 | agent or agency, firm, corporation, or association shall be in   |
| 13 | the active full-time charge of a licensed general lines agent or |
| 14 | life or health agent who is appointed to represent one or more   |
| 15 | insurers. Any agent or agency, firm, corporation, or association |
| 16 | which has established one or more branch places of business      |
| 17 | shall be required to have at least one licensed general lines    |
| 18 | agent or life or health agent who is appointed to represent one  |
|    |  |
|    | 333171 - Amendment HB 635 Group No 2_3_4_5_14 Agency lic Branch  |
| C  | ofc.docx<br>Published On: 3/5/2013 7:29:42 PM                    |
|    | Page 1 of 12   |

Bill No. HB 635 (2013)

Amendment No. 4 19 or more insurers at each location of the agency including its 20 headquarters location. 21 (b) Notwithstanding paragraph (a), the licensed agent in 22 charge of an insurance agency may also be the agent in charge of 23 additional branch office locations of the agency if insurance 24 activities requiring licensure as an insurance agent do not occur at any location when the agent is not physically present 25 26 and unlicensed employees at the location do not engage in any 27 insurance activities requiring licensure as an insurance agent 28 or customer representative. 29 (c) An insurance agency and each branch place of business 30 of an insurance agency shall designate an agent in charge and file the name and license number of the agent in charge and the 31 32 physical address of the insurance agency location with the department at its designated web site. The designation of the 33 34 agent in charge may be changed at the option of the agency, and 35 any change shall be effective upon notification to the 36 department. Notice to the department must be provided within 30 37 days after such change. 38 (d) For the purposes of this section, an "agent in charge" 39 is the licensed and appointed agent who is responsible for the hiring and supervision of all individuals within an insurance 40 41 agency location whether or not such individuals deal with the 42 general public in the solicitation or negotiation of insurance contracts or the collection or accounting of moneys. 43 (e) An insurance agency location may not conduct the 44 45 business of insurance unless an agent in charge is designated at all times. Failure to designate and notify the department of the 46 833171 - Amendment HB 635 Group No 2 3 4 5 14 Agency lic Branch ofc.docx Published On: 3/5/2013 7:29:42 PM Page 2 of 12

Bill No. HB 635 (2013)

|   | Amendment No. 4  |  |
|---|--|--|
| 47  | designation of an agent in charge within 30 days after a change  |  |
| 48  | of agent in charge constitutes grounds for the department to     |  |
| 49  | issue an immediate final order requiring the agency location to  |  |
| 50  | cease operations until such time as an agent in charge is        |  |
| 51  | properly designated.   |  |
| 52  | Section 6. Subsection (7) of section 626.112, Florida            |  |
| 53  | Statutes, is amended to read:                                    |  |
| 54  | 626.112 License and appointment required; agents, customer       |  |
| 55  | representatives, adjusters, insurance agencies, service          |  |
| 56  | representatives, managing general agents                         |  |
| 57  | (7)(a) Effective October 1, 2006, No individual, firm,           |  |
| 58  | partnership, corporation, association, or any other entity shall |  |
| 59  | act in its own name or under a trade name, directly or           |  |
| 60  | indirectly, as an insurance agency, unless it complies with s.   |  |
| 61  | 626.172 with respect to possessing an insurance agency license   |  |
| 62  | for each place of business at which it engages in any activity   |  |
| 63  | which may be performed only by a licensed insurance agent.       |  |
| 64  | However, an insurance agency that is owned and operated by a     |  |
| 65  | single licensed agent conducting business in his or her          |  |
| 66  | individual name and not employing or otherwise using the         |  |
| 67  | services of or appointing other licensees shall be exempt from   |  |
| 68  | the agency licensing requirements of this subsection. A branch   |  |
| 69  | place of business that is established by a licensed agency is    |  |
| 70  | considered a branch agency and is not required to be licensed so |  |
| 71  | long as it transacts business under the same name and federal    |  |
| 72  | tax identification number as the licensed agency, has designated |  |
| 73  | a licensed agent in charge of the location as required by s.     |  |
| 74  | 626.0428, and the address and telephone number of the location   |  |
| 833171 - Amendment HB 635 Group No 2_3_4_5_14 Agency lic Branch |  |  |
|   | fc.docx<br>Published On: 3/5/2013 7:29:42 PM                     |  |
|   |  |  |

Page 3 of 12

Bill No. HB 635 (2013)

|     | Diri NO. IID 000 (2010)   |
|-----|---|
| 75  | Amendment No. 4<br>have been submitted to the department for inclusion in the |
| 76  | licensing record of the licensed agency within 30 days after                  |
| 77  | insurance transactions began at the location Each agency engaged              |
| 78  | in business in this state before January 1, 2003, which is                    |
| 79  | wholly owned by insurance agents currently licensed and                       |
| 80  | appointed under this chapter, each incorporated agency whose                  |
| 81  | voting shares are traded on a securities exchange, each agency                |
| 82  | designated and subject to supervision and inspection as a branch              |
| 83  | office under the rules of the National Association of Securities              |
| 84  | Dealers, and each agency whose primary function is offering                   |
| 85  | insurance as a service or member benefit to members of a                      |
| 86  | nonprofit corporation may file an application for registration                |
| 87  | in lieu of licensure in accordance with s. 626.172(3). Each                   |
| 88  | agency engaged in business before October 1, 2006, shall file an              |
| 89  | application for licensure or registration on or before October                |
| 90  | <del>1, 2006</del> .  |
| 91  | (b) <del>1.</del> If an agency is required to be licensed but fails to        |
| 92  | file an application for licensure in accordance with this                     |
| 93  | section, the department shall impose on the agency an                         |
| 94  | administrative penalty in an amount of up to \$10,000.                        |
| 95  | 2. If an agency is eligible for registration but fails to                     |
| 96  | file an application for registration or an application for                    |
| 97  | licensure in accordance with this section, the department shall               |
| 98  | impose on the agency an administrative penalty in an amount of                |
| 99  | <del>up to \$5,000.</del>   |
| 100 | (c) (b) Effective October 1, 2013, the department must                        |
| 101 | automatically convert the registration of an approved a                       |
| 102 | registered insurance agency <u>to</u> shall, as a condition precedent         |
|     | 333171 - Amendment HB 635 Group No 2_3_4_5_14 Agency lic Branch               |
| C   | Published On: 3/5/2013 7:29:42 PM   |
|     | Page 4 of 12  |

Bill No. HB 635 (2013)

- Amendment No. 4 103 to continuing business, obtain an insurance agency license if 104 the department finds that, with respect to any majority owner, 105 partner, manager, director, officer, or other person who manages 106 or controls the agency, any person has:
- 107 1. Been found guilty of, or has pleaded guilty or nolo 108 contendere to, a felony in this state or any other state 109 relating to the business of insurance or to an insurance agency, 110 without regard to whether a judgment of conviction has been 111 entered by the court having jurisdiction of the cases.
- 2. Employed any individual in a managerial capacity or in 112 a capacity dealing with the public who is under an order of 113 revocation or suspension issued by the department. An insurance 114 agency may request, on forms prescribed by the department, 115 116 verification of any person's license status. If a request is 117 mailed within 5 working days after an employee is hired, and the employee's license is currently suspended or revoked, the agency 118 119 shall not be required to obtain a license, if the unlicensed 120 person's employment is immediately terminated.
- 121 3. Operated the agency or permitted the agency to be
  122 operated in violation of s. 626.747.
- 123 4. With such frequency as to have made the operation of 124 the agency hazardous to the insurance-buying public or other 125 persons:
- a. Solicited or handled controlled business. This
   subparagraph shall not prohibit the licensing of any lending or
   financing institution or creditor, with respect to insurance
   only, under credit life or disability insurance policies of
  - 833171 Amendment HB 635 Group No 2\_3\_4\_5\_14 Agency lic Branch ofc.docx Published On: 3/5/2013 7:29:42 PM

Page 5 of 12

Bill No. HB 635 (2013)

Amendment No. 4 130 borrowers from the institutions, which policies are subject to 131 part IX of chapter 627. 132 b. Misappropriated, converted, or unlawfully withheld moneys belonging to insurers, insureds, beneficiaries, or others 133 134 and received in the conduct of business under the license. c. Unlawfully rebated, attempted to unlawfully rebate, or 135 136 unlawfully divided or offered to divide commissions with 137 another. 138 d. Misrepresented any insurance policy or annuity contract, or used deception with regard to any policy or 139 contract, done either in person or by any form of dissemination 140 141 of information or advertising. 142 e. Violated any provision of this code or any other law 143 applicable to the business of insurance in the course of dealing 144 under the license. f. Violated any lawful order or rule of the department. 145 146 g. Failed or refused, upon demand, to pay over to any 147 insurer he or she represents or has represented any money coming into his or her hands belonging to the insurer. 148 149 h. Violated the provision against twisting as defined in 150 s. 626.9541(1)(1). i. In the conduct of business, engaged in unfair methods 151 152 of competition or in unfair or deceptive acts or practices, as 153 prohibited under part IX of this chapter. 154 j. Willfully overinsured any property insurance risk. k. Engaged in fraudulent or dishonest practices in the 155 156 conduct of business arising out of activities related to 157 insurance or the insurance agency. 833171 - Amendment HB 635 Group No 2 3 4 5 14 Agency lic Branch ofc.docx Published On: 3/5/2013 7:29:42 PM Page 6 of 12

Bill No. HB 635 (2013)

Amendment No. 4 158 1. Demonstrated lack of fitness or trustworthiness to 159 engage in the business of insurance arising out of activities related to insurance or the insurance agency. 160 161 m. Authorized or knowingly allowed individuals to transact 162 insurance who were not then licensed as required by this code. 163 5. Knowingly employed any person who within the preceding 164 3 years has had his or her relationship with an agency 165 terminated in accordance with paragraph (d). 166 6. Willfully circumvented the requirements or prohibitions 167 of this code. Section 7. Subsections (2), (3), and (4) of section 168 169 626.172, Florida Statutes, are amended to read: 626.172 Application for insurance agency license.-170 (2) 171 An application for an insurance agency license must 172 shall be signed by the owner or owners of the agency. If the 173 agency is incorporated, the application must shall be signed by 174 the president and secretary of the corporation. The application 175 for an insurance agency license must shall include: 176 (a) The name of each majority owner, partner, officer, and director of the insurance agency. 177 178 (b) The residence address of each person required to be 179 listed in the application under paragraph (a). 180 (C) The name of the insurance agency, and its principal business street address and a valid email address. 181 The physical address location of each branch agency, 182 (d) including the name, email address, telephone number and the date 183 the branch location began transacting insurance office and the 184 833171 - Amendment HB 635 Group No 2 3 4 5 14 Agency lic Branch ofc.docx Published On: 3/5/2013 7:29:42 PM

Page 7 of 12

Bill No. HB 635 (2013)

Amendment No. 4 185 name under which each agency office conducts or will conduct 186 business. (e) 187 The name of each agent to be in full-time charge of an agency office and specification of which office, including 188 189 branch locations. 190 (f) The fingerprints of each of the following: 191 1. A sole proprietor; 192 2. Each partner; Each owner of an unincorporated agency; 193 3. 194 Each owner who directs or participates in the 4. management or control of an incorporated agency whose shares are 195 not traded on a securities exchange; 196 The president, senior vice presidents, treasurer, 197 5. 198 secretary, and directors of the agency; and 6. Any other person who directs or participates in the 199 200 management or control of the agency, whether through the 201 ownership of voting securities, by contract, or otherwise. 202 203 Fingerprints must be taken by a law enforcement agency or other 204 entity approved by the department and must be accompanied by the 205 fingerprint processing fee specified in s. 624.501. Fingerprints 206 must shall be processed in accordance with s. 624.34. However, 207 fingerprints need not be filed for any individual who is 208 currently licensed and appointed under this chapter. This paragraph does not apply to corporations whose voting shares are 209 traded on a securities exchange. 210 Such additional information as the department requires 211 (a) by rule to ascertain the trustworthiness and competence of 212 833171 - Amendment HB 635 Group No 2 3 4 5 14 Agency lic Branch

ofc.docx Published On: 3/5/2013 7:29:42 PM

Page 8 of 12

Bill No. HB 635 (2013)

Amendment No. 4

213 persons required to be listed on the application and to 214 ascertain that such persons meet the requirements of this code. 215 However, the department may not require that credit or character 216 reports be submitted for persons required to be listed on the 217 application.

(h) Beginning October 1, 2005, The department must shall
accept the uniform application for nonresident agency licensure.
The department may adopt by rule revised versions of the uniform
application.

222 (3) The department shall issue a registration as an insurance agency to any agency that files a written application 223 224 with the department and qualifies for registration. The 225 application for registration shall require the agency to provide 226 the same information required for an agency licensed under 227 subsection (2), the agent identification number for each owner 228 who is a licensed agent, proof that the agency qualifies for 229 registration as provided in s. 626.112(7), and any other 230 additional information that the department determines is 231 necessary in order to demonstrate that the agency qualifies for registration. The application must be signed by the owner or 232 233 owners of the agency. If the agency is incorporated, the 234 application must be signed by the president and the secretary of 235 the corporation. An agent who owns the agency need not file 236 fingerprints with the department if the agent obtained a license under this chapter and the license is currently valid. 237 (a) If an application for registration is denied, the 238 agency must file an application for licensure no later than 30 239 240 days after the date of the denial of registration. 833171 - Amendment HB 635 Group No 2 3 4 5 14 Agency lic Branch ofc.docx

Published On: 3/5/2013 7:29:42 PM

Page 9 of 12

Bill No. HB 635 (2013)

Amendment No. 4 241 (b) A registered insurance agency must file an application 242 for licensure no later than 30 days after the date that any 243 person who is not a licensed and appointed agent in this state 244 acquires any ownership interest in the agency. If an agency 245 fails to file an application for licensure in compliance with 246 this paragraph, the department shall impose an administrative 247 penalty in an amount of up to \$5,000 on the agency. (c) Sections 626.6115 and 626.6215 do not apply to 248 249 agencies registered under this subsection. 250 (3) (4) The department must shall issue a license or 251 registration to each agency upon approval of the application, 252 and each agency location must shall display the license or 253 registration prominently in a manner that makes it clearly 254 visible to any customer or potential customer who enters the 255 agency. Section 8. Section 626.382, Florida Statutes, is amended 256 257 to read: 258 626.382 Continuation, expiration of license; insurance 259 agencies.-The license of any insurance agency shall be issued for a period of 3 years and shall continue in force until 260 261 canceled, suspended, revoked, or otherwise terminated. A license 262 may be renewed by submitting a renewal request to the department 263 on a form adopted by department rule. 264 Between lines 462 and 463, insert: 265 Section. 7 Section 626.747, Florida Statutes, is repealed. 266 267 268 833171 - Amendment HB 635 Group No 2 3 4 5 14 Agency lic Branch ofc.docx Published On: 3/5/2013 7:29:42 PM

Page 10 of 12

Bill No. HB 635 (2013)

Amendment No. 4

269

270

271

272

273

TITLE AMENDMENT

Remove line 20 and insert:

authority; amending s. 626.0428, F.S.; requiring a branch place 274 275 of business to have an agent in charge and a general lines agent 276 appointed to represent one or more insurers; authorizing an agent to be in charge of more than one branch office under 277 278 certain circumstances; providing requirements relating to the 279 designation of an agent in charge; prohibiting an insurance 280 agency from conducting insurance business at a location without a designated agent in charge; providing grounds for the 281 282 Department of Financial Services to order operations to cease at 283 certain insurance agency locations until an agent in charge is 284 properly designated; amending s. 626.112, F.S.; providing 285 licensure exemptions that allow specified individuals or 286 entities to conduct insurance business at specified locations 287 under certain circumstances; revising licensure requirements and 288 penalties with respect to registered insurance agencies; providing that the registration of an approved registered 289 290 insurance agency automatically converts to an insurance agency 291 license on a specified date; amending s. 626.172, F.S.; revising 292 requirements relating to applications for insurance agency licenses; deleting provisions relating to registration as an 293 294 insurance agency to conform to changes made by the act; amending 295 s. 626.382, F.S.; providing that an insurance agency license

833171 - Amendment HB 635 Group No 2\_3\_4\_5\_14 Agency lic Branch ofc.docx Published On: 3/5/2013 7:29:42 PM

Page 11 of 12

```
Bill No. HB 635 (2013)
     Amendment No. 4
296
     continues in force until canceled, suspended, revoked, or
297
     terminated; amending s. 626.321, F.S.; providing that a
298
299
          Remove line 28 and insert:
     entities involved in the insurance industry; repealing s.
300
301
     626.747 F.S., relating to branch agencies, agents in charge, and
     the payment of additional county tax under certain
302
303
     circumstances; amending
304
   833171 - Amendment HB 635 Group No 2 3 4 5 14 Agency lic Branch
   ofc.docx
```

Published On: 3/5/2013 7:29:42 PM

Page 12 of 12