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A bill to be entitled

2 An act relating to targeted economic development; 3 amending s. 288.9625, F.S.; expanding the purpose of 4 the Institute for the Commercialization of Public 5 Research to include the commercialization of products 6 developed by an innovation business; authorizing the 7 institute to create corporate subsidiaries; providing 8 conditions under which the institute may develop or 9 accrue certain interests in companies or products; 10 specifying conditions under which the institute may 11 deliver and charge for services; expanding the 12 institute's reporting requirements to include 13 information on assistance given to an innovation business; creating s. 288.96255, F.S.; requiring that 14 15 the institute create the Florida Technology Seed 16 Capital Fund; providing for the purpose of the fund; 17 requiring professional managers to manage the fund; 18 providing for an investor advisory board to advise and guide the managers and to make funding 19 20 recommendations; providing for certain administrative costs of the fund; requiring the institute to 21 22 administer the fund and providing criteria for its 23 administration; providing for responsibilities of the 24 institute; providing for an annual evaluation of the 25 activities and results of funding; providing an 26 effective date. 27

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Be It Enacted by the Legislature of the State of Florida:

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29 Section 1. Subsections (2), (9), (10), and paragraph (a) 30 31 of subsection (11) of section 288.9625, Florida Statutes, are 32 amended to read: 33 288.9625 Institute for the Commercialization of Public 34 Research.-There is established at a public university or 35 research center in this state the Institute for the Commercialization of Public Research. 36 37 The purpose of the institute is to assist in the (2) commercialization of products developed by the research and 38 39 development activities of an innovation business, as defined in 40 s. 288.1089; a publicly supported college, university, or 41 research institute; or any other publicly supported organization 42 in this universities and colleges, research institutes, and 43 publicly supported organizations within the state. The institute 44 shall operate to fulfill its purpose and in the best interests of the state. The institute: 45 Is Shall be a corporation primarily acting as an 46 (a) instrumentality of the state pursuant to s. 768.28(2), for the 47 48 purposes of sovereign immunity; 49 Is not an agency within the meaning of s. 20.03(11); (b) 50 (C) Is subject to the open records and meetings 51 requirements of s. 24, Art. I of the State Constitution, chapter 52 119, and s. 286.011; 53 (d) Is not subject to the provisions of chapter 287; 54 (e) Shall be governed by the code of ethics for public 55 officers and employees as set forth in part III of chapter 112; 56 (f) May Is not authorized to create corporate

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57 subsidiaries;

58 (g) Shall support existing commercialization efforts at 59 state universities; and

(h) <u>May Shall</u> not supplant, replace, or direct existing
 technology transfer operations or other commercialization
 programs, including incubators and accelerators.

(9) The institute <u>may shall</u> not develop or accrue any
ownership, royalty, patent, or other such rights over or
interest in companies or products in the institute <u>except in</u>
<u>connection with financing provided directly to client companies</u>
and shall maintain the <u>confidentiality</u> secrecy of proprietary
information.

69 (10) The institute may shall not charge for services 70 provided rendered to state universities and affiliated 71 organizations, community colleges, or state agencies; however, 72 the institute may deliver and charge for services to private 73 companies and affiliated organizations if providing a service 74 does not interfere with the core mission of the institute. The 75 institute may not use its capital in support of private 76 companies or affiliated organizations whose products were not 77 developed by research and development activities of a publicly 78 supported college, university, or research institute, or any 79 other organization.

80 (11) By December 1 of each year, the institute shall issue
81 an annual report concerning its activities to the Governor, the
82 President of the Senate, and the Speaker of the House of
83 Representatives. The report shall include the following:

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(a)

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Information on any assistance and activities provided

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85 by the institute to an innovation business, as defined in s. 288.1089; a publicly supported college, university, or research 86 87 institute; or any other publicly supported organization assist 88 publicly supported universities, colleges, research institutes, 89 and other publicly supported organizations in the state. 90 Section 2. Section 288.96255, Florida Statutes, is 91 created to read: 288.96255 Florida Technology Seed Capital Fund; creation; 92 93 duties.-94 (1) The Institute for the Commercialization of Public 95 Research shall create the Florida Technology Seed Capital Fund 96 as a corporate subsidiary. The purpose of the fund is to foster 97 greater private-sector investment funding, to encourage seedstage investments in start-up companies, and to advise companies 98 99 about how to restructure existing management, operation, or production to attract advantageous business opportunities. The 100 101 proceeds of a sale of the equity held by the fund shall be 102 returned to the fund for reinvestment. 103 The institute shall administer the Florida Technology (2) 104 Seed Capital Fund. 105 The institute shall employ professionals who have both (3) 106 technical and business expertise to manage fund activity. The institute shall establish an investor advisory board comprised 107 108 of venture capital professionals and early-stage investors from 109 this and other states who shall advise and guide the fund 110 management and make funding recommendations. Administrative 111 costs paid out of the fund shall be determined by the investor 112 advisory board.

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113 (4) The institute shall use a thorough and detailed 114 process that is modeled after the best practices of the 115 investment industry to evaluate a proposal. In order to approve a company for investment, the institute must consider if: 116 117 (a) The company has a strong intellectual property 118 position, a capable management team, readily identifiable paths to market or commercialization, significant job-growth 119 120 potential, the ability to provide other sources of capital to 121 leverage the state's investment, and the potential to attract 122 additional funding; 123 The company has been identified by a publicly funded (b) 124 research institution; 125 The start-up company is a target industry business as (C) 126 defined in s. 288.106(2); 127 (d) The company has been identified by an approved 128 private-sector lead investor who has demonstrated due diligence 129 typical of start-up investments in evaluating the potential of 130 the company; and 131 (e) The advisory board and fund manager have reviewed the 132 company's proposal and recommended it. 133 (5) (a) Seed funds may be invested if the institute 134 approves a company and the initial seed-stage investment. The 135 initial seed-stage investment must be at least \$50,000, but no 136 more than \$300,000. The initial seed-stage investment requires a 137 one-to-one, private-sector match of investment. 138 (b) Additional seed funds may be invested in a company if 139 approved by the institute. The cumulative total of investment in a single company may not exceed \$500,000. Any additional 140

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| 141 | investment amount requires a two-to-one, private-sector match of |
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| 142 | investment. |
| 143 | (6) The institute may: |
| 144 | (a) Provide a company with value-added support services in |
| 145 | the areas of business plan development and strategy, the |
| 146 | preparation of investor presentations, and other critical areas |
| 147 | identified by the institute to increase its chances for long- |
| 148 | term viability and success. |
| 149 | (b) Encourage appropriate investment funds to become |
| 150 | preapproved to match investment funds; |
| 151 | (c) Market the attractiveness of the state as an early- |
| 152 | stage investment location; and |
| 153 | (d) Collaborate with state economic-development |
| 154 | organizations, national associations of seed and angel funds, |
| 155 | and other innovation-based associations to create an enhanced |
| 156 | state entrepreneurial ecosystem. |
| 157 | (7) The institute shall annually evaluate the activities |
| 158 | and results of the funding, taking into consideration that seed |
| 159 | investment horizons span from 3 to 7 years. |
| 160 | Section 3. This act shall take effect July 1, 2013. |
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