1 A bill to be entitled 2 An act relating to charities; providing legislative 3 findings and declarations; amending s. 212.08, F.S.; 4 revising an exemption from the sales and use tax to 5 exclude from eligibility charitable organizations 6 subject to a final disqualification order issued by 7 the Department of Agriculture and Consumer Services; amending s. 212.084, F.S.; requiring the Department of 8 9 Revenue to revoke a sales tax exemption certificate 10 of, or refuse to grant a sales tax exemption 11 certificate to, certain charitable organizations; 12 providing for appeal; amending s. 496.403, F.S.; 13 exempting blood establishments from the Solicitation of Contributions Act; amending s. 496.404, F.S.; 14 15 revising definitions; amending s. 496.405, F.S.; 16 revising requirements and procedures for the filing of 17 registration statements of charitable organizations and sponsors; specifying the information that each 18 chapter, branch, or affiliate of a parent organization 19 20 must include in, and attach to, a consolidated 21 financial statement; revising the period within which 22 the Department of Agriculture and Consumer Services 23 must review certain initial registration statements 24 and annual renewal statements; providing for the 25 automatic suspension of a charitable organization or 26 sponsor's registration for failure to disclose Page 1 of 60

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27	specified information; prohibiting officers,
28	directors, trustees, or employees of a charitable
29	organization or sponsor from allowing certain persons
30	to solicit contributions on behalf of the charitable
31	organization or sponsor; authorizing the department to
32	deny or revoke the registration of a charitable
33	organization or sponsor under certain circumstances;
34	requiring a charitable organization or sponsor that
35	has ended solicitation activities in this state to
36	notify the department in writing; creating s.
37	496.4055, F.S.; defining the term "conflict of
38	interest transaction"; requiring the board of
39	directors of a charitable organization or sponsor, or
40	an authorized committee thereof, to adopt a policy
41	regarding conflict of interest transactions; amending
42	s. 496.407, F.S.; requiring the financial statements
43	of certain charitable organizations or sponsors to be
44	audited or reviewed; providing requirements and
45	standards for such audit or review; authorizing
46	charitable organizations and sponsors to redact
47	specified information from certain Internal Revenue
48	Service Forms submitted in lieu of a financial
49	statement; requiring such forms submitted by certain
50	charitable organizations or sponsors to be prepared by
51	a certified public accountant; authorizing the
52	department to provide an extension for filing a
I	Page 2 of 60

53 financial statement; authorizing the department to 54 require an audit or review for a financial statement 55 submitted by a charitable organization or sponsor 56 under certain circumstances; creating s. 496.4071, 57 F.S.; requiring certain charitable organizations or 58 sponsors to report specified supplemental financial 59 information to the department by a certain date; 60 creating s. 496.4072, F.S.; requiring certain 61 charitable organizations or sponsors that solicit 62 contributions for a specific disaster relief effort to 63 submit quarterly financial statements to the 64 department; providing requirements and procedures for 65 the filing of such quarterly statements; exempting certain charitable organizations and sponsors from 66 67 filing such quarterly statements; amending s. 496.409, F.S.; authorizing a professional fundraising 68 69 consultant to enter into a contract or agreement only 70 with certain charitable organizations or sponsors; 71 revising the procedures and requirements for reviewing 72 professional fundraising consultant registration 73 statements and renewal applications; prohibiting 74 certain officers, trustees, directors, or employees of 75 professional fundraising consultants from allowing 76 certain persons to solicit contributions on behalf of 77 the professional fundraising consultant; authorizing 78 the department to deny or revoke the registration of a Page 3 of 60

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79 professional fundraising consultant under certain 80 circumstances; amending s. 496.410, F.S.; revising the 81 information that must be included in a professional 82 solicitor application for registration or renewal of 83 registration; revising procedures and requirements for reviewing professional solicitor registration 84 85 statements and renewal applications; revising the 86 information that must be included in a solicitation notice filed by a professional solicitor; authorizing 87 88 a professional solicitor to enter into a contract or 89 agreement only with certain charitable organizations 90 or sponsors; prohibiting certain officers, trustees, 91 directors, or employees of a professional solicitor from soliciting for compensation or allowing certain 92 93 persons to solicit for compensation on behalf of the professional solicitor; authorizing the department to 94 95 deny or revoke the registration of a professional solicitor under certain circumstances; creating s. 96 97 496.4101, F.S.; requiring each officer, director, trustee, or owner of a professional solicitor and 98 99 certain employees of a professional solicitor to 100 obtain a solicitor license from the department; defining the term "personal financial information"; 101 102 providing application requirements and procedures; 103 requiring applicants to submit a complete set of 104 fingerprints and pay a fee for fingerprint processing Page 4 of 60

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105 and retention; requiring a solicitor license to be 106 renewed annually; providing an initial application and 107 renewal fee for a solicitor license; requiring 108 material changes in applications or renewal 109 applications to be reported to the department within a 110 specified period; providing a fee for reporting 111 material changes; providing violations; requiring the 112 department to adopt rules to allow applicants to 113 engage in solicitation activities on a temporary 114 basis; authorizing the department to deny or revoke a solicitor license under certain circumstances; 115 116 requiring certain administrative proceedings to be 117 conducted in accordance with chapter 120, F.S.; 118 amending s. 496.411, F.S.; revising disclosure 119 requirements for charitable organizations and 120 sponsors; amending s. 496.412, F.S.; revising 121 disclosure requirements for professional solicitors; 122 creating s. 496.4121, F.S.; defining the term 123 "collection receptacle"; requiring collection 124 receptacles to display permanent signs or labels; 125 providing requirements for such signs or labels; 126 requiring a charitable organization or sponsor using a 127 collection receptacle to provide certain information 128 to a donor upon request; amending s. 496.415, F.S.; 129 prohibiting the submission of false, misleading, or 130 inaccurate information in a document in connection Page 5 of 60

131 with a solicitation or sales promotion; prohibiting 132 the failure to remit specified funds to a charitable 133 organization or sponsor; amending s. 496.419, F.S.; 134 increasing administrative fine amounts the department 135 is authorized to impose for specified violations of 136 the Solicitation of Contributions Act; creating s. 137 496.4191, F.S.; requiring the department to 138 immediately suspend a registration or processing of an 139 application for registration if the registrant, 140 applicant, or any officer or director thereof is 141 charged with certain criminal offenses; creating s. 142 496.430, F.S.; authorizing the department to issue an 143 order to disgualify a charitable organization or 144 sponsor from receiving a sales tax exemption 145 certificate under certain circumstances; authorizing a 146 charitable organization or sponsor to appeal a 147 disqualification order within a specified period; 148 providing that a disqualification order remains 149 effective for a specified period; authorizing a 150 charitable organization or sponsor to apply to the 151 Department of Revenue for a sales tax exemption 152 certificate after expiration of a final 153 disqualification order; requiring the Department of 154 Agriculture and Consumer Services to provide a final 155 disqualification order to the Department of Revenue 156 within a specified period; requiring the Department of Page 6 of 60

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157	Revenue to revoke a sales tax exemption certificate
158	of, or refuse to grant a sales tax exemption
159	certificate to, charitable organizations or sponsors
160	subject to a final disqualification order; prohibiting
161	a charitable organization or sponsor from appealing or
162	challenging the revocation or denial of a sales tax
163	exemption certificate under certain circumstances;
164	amending s. 741.0305, F.S.; conforming a cross-
165	reference; providing severability; providing an
166	appropriation and authorizing positions; providing an
167	effective date.
168	
169	Be It Enacted by the Legislature of the State of Florida:
170	
171	Section 1. Legislative findings and declarations
172	(1) The Legislature finds that Floridians are generous and
173	that such generosity provides charitable or nonprofit
174	organizations with the resources they need to have a positive
175	impact on the communities they serve.
176	(2) The Legislature supports the opportunity for
177	charitable or nonprofit organizations to raise funds to carry
178	out their charitable or nonprofit missions.
179	(3) The Legislature respects the diversity of activities
180	conducted by religious groups and therefore, through this act,
181	intends that the definition of a "religious institution" apply
182	to bona fide religious groups.
-	

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183 (4) The Legislature finds that the provisions of this act
 184 strengthening chapter 496, Florida Statutes, will prevent the
 185 misuse of Floridians' charitable contributions by deterring
 186 fraudulent and deceptive organizations from soliciting
 187 contributions in this state.
 188 (5) The Legislature finds that there is a compelling state

189 <u>interest in revising chapter 496, Florida Statutes, to help</u> 190 <u>Floridians make more informed decisions regarding which</u> 191 <u>organizations merit their support.</u>

192Section 2. Paragraph (p) of subsection (7) of section193212.08, Florida Statutes, is amended to read:

194 212.08 Sales, rental, use, consumption, distribution, and 195 storage tax; specified exemptions.—The sale at retail, the 196 rental, the use, the consumption, the distribution, and the 197 storage to be used or consumed in this state of the following 198 are hereby specifically exempt from the tax imposed by this 199 chapter.

200 (7) MISCELLANEOUS EXEMPTIONS.-Exemptions provided to any 201 entity by this chapter do not inure to any transaction that is 202 otherwise taxable under this chapter when payment is made by a 203 representative or employee of the entity by any means, 204 including, but not limited to, cash, check, or credit card, even 205 when that representative or employee is subsequently reimbursed 206 by the entity. In addition, exemptions provided to any entity by 207 this subsection do not inure to any transaction that is 208 otherwise taxable under this chapter unless the entity has Page 8 of 60

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209 obtained a sales tax exemption certificate from the department 210 or the entity obtains or provides other documentation as 211 required by the department. Eligible purchases or leases made with such a certificate must be in strict compliance with this 212 213 subsection and departmental rules, and any person who makes an 214 exempt purchase with a certificate that is not in strict 215 compliance with this subsection and the rules is liable for and 216 shall pay the tax. The department may adopt rules to administer 217 this subsection.

Section 501(c)(3) organizations.-Also exempt from the 218 (p) 219 tax imposed by this chapter are sales or leases to organizations determined by the Internal Revenue Service to be currently 220 exempt from federal income tax pursuant to s. 501(c)(3) of the 221 222 Internal Revenue Code of 1986, as amended, if when such leases 223 or purchases are used in carrying on their customary nonprofit 224 activities, unless such organizations are subject to a final 225 disqualification order issued by the Department of Agriculture 226 and Consumer Services pursuant to s. 496.430.

227 Section 3. Subsection (3) of section 212.084, Florida 228 Statutes, is amended, and subsection (7) is added to that 229 section, to read:

230 212.084 Review of exemption certificates; reissuance;
 231 specified expiration date; temporary exemption certificates.-

(3) After review is completed and it has been determined
that an institution, organization, or individual is actively
engaged in a bona fide exempt endeavor <u>and is not subject to a</u>
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235	final disqualification order issued by the Department of
236	Agriculture and Consumer Services pursuant to s. 496.430, the
237	department shall reissue an exemption certificate to the entity.
238	However, each certificate so reissued is valid for 5 consecutive
239	years, at which time the review and reissuance procedure
240	provided by this section <u>applies</u> apply again. If the department
241	determines that an entity no longer qualifies for an exemption,
242	it shall revoke the tax exemption certificate of the entity.
243	(7) The department shall revoke a sales tax exemption
244	certificate granted to, or refuse to grant a sales tax exemption
245	certificate to, an institution, organization, or individual who
246	is the subject of a final disqualification order issued by the
247	Department of Agriculture and Consumer Services pursuant to s.
248	496.430. A revocation or denial under this subsection is subject
249	to challenge under chapter 120 only as to whether a
250	disqualification order is in effect. An institution,
251	organization, or individual who appeals the disqualification
252	order must do so pursuant to s. 496.430(2).
253	Section 4. Section 496.403, Florida Statutes, is amended
254	to read:
255	496.403 ApplicationSections 496.401-496.424 do not apply
256	to bona fide religious institutions, educational institutions,
257	and state agencies or other government entities or persons or
258	organizations who solicit or act as professional fundraising
259	consultants solely on their behalf <u>of those entities, or to</u>
260	blood establishments as defined in s. 381.06014(1)(a). Sections
ľ	Page 10 of 60

496.401-496.424 do not apply to political contributions solicited in accordance with the election laws of this state. Section 5. Section 496.404, Florida Statutes, is amended to read:

265 496.404 Definitions.—As used in ss. 496.401-496.424, the 266 term:

267 "Charitable organization" means a any person who is or (1)268 holds herself or himself out to be established for any 269 benevolent, educational, philanthropic, humane, scientific, artistic, patriotic, social welfare or advocacy, public health, 270 environmental conservation, civic, or other eleemosynary 271 272 purpose, or a any person who in any manner employs a charitable 273 appeal as the basis for any solicitation or an appeal that 274 suggests that there is a charitable purpose to any solicitation. 275 The term It includes a chapter, branch, area office, or similar 276 affiliate soliciting contributions within the state for a 277 charitable organization that which has its principal place of 278 business outside the state.

(2) "Charitable purpose" means <u>a</u> any benevolent,
philanthropic, patriotic, educational, humane, scientific,
artistic, public health, social welfare or advocacy,
environmental conservation, civic, or other eleemosynary
objective.

(3) "Charitable sales promotion" means an advertising or sales campaign conducted by a commercial co-venturer which represents that the purchase or use of goods or services offered Page 11 of 60

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by the commercial co-venturer <u>benefits</u> are to benefit a charitable organization. The provision of advertising services to a charitable organization does not, in itself, constitute a charitable sales promotion.

(4) "Commercial co-venturer" means <u>a</u> any person who, for profit, regularly and primarily is engaged in trade or commerce other than in connection with solicitation of contributions and who conducts a charitable sales promotion or a sponsor sales promotion.

296 "Contribution" means the promise, pledge, or grant of (5) 297 any money or property, financial assistance, or any other thing 298 of value in response to a solicitation. The term "Contribution" 299 includes, in the case of a charitable organization or sponsor 300 offering goods and services to the public, the difference 301 between the direct cost of the goods and services to the 302 charitable organization or sponsor and the price at which the 303 charitable organization or sponsor or a any person acting on 304 behalf of the charitable organization or sponsor resells those 305 goods or services to the public. The term "Contribution" does 306 not include:

307 <u>(a)</u> Bona fide fees, dues, or assessments paid by members 308 <u>if</u>, provided that membership is not conferred solely as 309 consideration for making a contribution in response to a 310 solicitation;-

311 (b) "Contribution" also does not include Funds obtained by 312 a charitable organization or sponsor pursuant to government Page 12 of 60

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313	grants or contracts <u>;</u>
314	(c) Funds , or obtained as an allocation from a United Way
315	organization that is duly registered with the department $\underline{;}$ or
316	(d) Funds received from an organization duly registered
317	with the department that is exempt from federal income taxation
318	under s. 501(a) of the Internal Revenue Code and described in s.
319	501(c) of the Internal Revenue Code that is duly registered with
320	the department.
321	(6) "Crisis" means an event that garners widespread
322	national or global media coverage due to an actual or perceived
323	threat of harm to an individual, a group, or a community.
324	(7) (6) "Department" means the Department of Agriculture
325	and Consumer Services.
326	(8) "Disaster" means a natural, technological, or civil
327	event, including, but not limited to, an explosion, chemical
328	spill, earthquake, tsunami, landslide, volcanic activity,
329	avalanche, wildfire, tornado, hurricane, drought, or flood,
330	which affects one or more countries and causes damage of
331	sufficient severity and magnitude to result in:
332	(a) An official declaration of a state of emergency; or
333	(b) An official request for international assistance.
334	<u>(9)</u> "Division" means the Division of Consumer Services
335	of the Department of Agriculture and Consumer Services.
336	(10) (8) "Educational institutions" means those
337	institutions and organizations described in s. 212.08(7)(cc)8.a.
338	The term includes private nonprofit organizations, the purpose
I	Page 13 of 60

339 of which is to raise funds for schools teaching grades 340 kindergarten through grade 12, colleges, and universities, including a any nonprofit newspaper of free or paid circulation 341 primarily on university or college campuses which holds a 342 current exemption from federal income tax under s. 501(c)(3) of 343 344 the Internal Revenue Code, an any educational television network 345 or system established pursuant to s. 1001.25 or s. 1001.26, and 346 a any nonprofit television or radio station that is a part of 347 such network or system and that holds a current exemption from federal income tax under s. 501(c)(3) of the Internal Revenue 348 349 Code. The term also includes a nonprofit educational cable 350 consortium that holds a current exemption from federal income 351 tax under s. 501(c)(3) of the Internal Revenue Code, the whose 352 primary purpose of which is the delivery of educational and 353 instructional cable television programming and the whose members 354 of which are composed exclusively of educational organizations 355 that hold a valid consumer certificate of exemption and that are 356 either an educational institution as defined in this subsection 357 or qualified as a nonprofit organization pursuant to s. 358 501(c)(3) of the Internal Revenue Code.

359 <u>(11)(9)</u> "Emergency service employee" means <u>an</u> any employee 360 who is a firefighter, as defined in s. 633.102, or ambulance 361 driver, emergency medical technician, or paramedic, as defined 362 in s. 401.23.

363 <u>(12) (10)</u> "Federated fundraising organization" means a 364 federation of independent charitable organizations <u>that</u> which Page 14 of 60

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have voluntarily joined together, including, but not limited to, a united way or community chest, for purposes of raising and distributing contributions for and among themselves and where membership does not confer operating authority and control of the individual organization upon the federated group organization.

371 (13) (11) "Fundraising costs" means those costs incurred in 372 inducing others to make contributions to a charitable 373 organization or sponsor for which the contributors will receive 374 no direct economic benefit. Fundraising costs include, but are not limited to, salaries, rent, acquiring and obtaining mailing 375 376 lists, printing, mailing, and all direct and indirect costs of 377 soliciting, as well as the cost of unsolicited merchandise sent 378 to encourage contributions.

379 (14) (12) "Law enforcement officer" means <u>a</u> any person who 380 is elected, appointed, or employed by <u>a</u> any municipality or the 381 state or <u>a</u> any political subdivision thereof and:

(a) Who is vested with authority to bear arms and make
arrests and whose primary responsibility is the prevention and
detection of crime or the enforcement of the criminal, traffic,
or highway laws of the state; or

(b) Whose responsibility includes supervision, protection,
 care, custody, or control of inmates within a correctional
 institution.

389			(15)	"Mana	agement	and	gener	cal	costs	" me	eans	all	. such	costs
390	of	a	charit	table	organiz	zatio	on or	spo	onsor	whic	ch ai	re n	iot	

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391 <u>identifiable with a single program or fundraising activity but</u> 392 <u>which are indispensable to the conduct of such programs and</u>

393 activities and the charitable organization or sponsor's 394 existence.

395 <u>(16) (13)</u> "Membership" means the relationship of a person 396 to an organization <u>which that</u> entitles her or him to the 397 privileges, professional standing, honors, or other direct 398 benefit of the organization in addition to the right to vote, 399 elect officers, and hold office in the organization.

400 <u>(17) (14)</u> "Owner" means <u>a</u> any person who has a direct or 401 indirect interest in <u>a</u> any professional fundraising consultant 402 or professional solicitor.

403 <u>(18) (15)</u> "Parent organization" means that part of a 404 charitable organization or sponsor which coordinates, 405 supervises, or exercises control over policy, fundraising, and 406 expenditures or assists or advises one or more of the 407 organization's chapters, branches, or affiliates in this state.

408 (19) (16) "Person" means <u>an</u> any individual, organization,
409 trust, foundation, group, association, entity, partnership,
410 corporation, <u>or</u> society, or any combination <u>thereof</u> of them.

411 (20) (17) "Professional fundraising consultant" means <u>a</u> any 412 person who is retained by a charitable organization or sponsor 413 for a fixed fee or rate under a written agreement to plan, 414 manage, conduct, carry on, advise, consult, or prepare material 415 for a solicitation of contributions in this state, but who does 416 not solicit contributions or employ, procure, or engage any Page 16 of 60

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417 compensated person to solicit contributions and who does not at 418 any time have custody or control of contributions. A bona fide 419 volunteer or bona fide employee or salaried officer of a 420 charitable organization or sponsor maintaining a permanent 421 establishment in this state is not a professional fundraising 422 consultant. An attorney, investment counselor, or banker who 423 advises an individual, corporation, or association to make a 424 charitable contribution is not a professional fundraising 425 consultant as the result of such advice.

(21) (18) "Professional solicitor" means a any person who, 426 427 for compensation, performs for a charitable organization or 428 sponsor a any service in connection with which contributions are 429 or will be solicited in, or from a location in, this state by 430 the compensated person or by a any person it employs, procures, 431 or otherwise engages, directly or indirectly, to solicit 432 contributions, or a person who plans, conducts, manages, carries 433 on, advises, consults, whether directly or indirectly, in 434 connection with the solicitation of contributions for or on 435 behalf of a charitable organization or sponsor $_{\mathcal{T}}$ but who does not 436 qualify as a professional fundraising consultant. A bona fide 437 volunteer or bona fide employee or salaried officer of a 438 charitable organization or sponsor maintaining a permanent 439 establishment in this state is not a professional solicitor. An 440 attorney, investment counselor, or banker who advises an 441 individual, corporation, or association to make a charitable 442 contribution is not a professional solicitor as the result of

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443 such advice.

444 (22) "Program service costs" means all expenses incurred
 445 primarily to accomplish the charitable organization or sponsor's
 446 stated purposes. The term does not include fundraising costs.

447 (23) (19) "Religious institution" means a any church, 448 ecclesiastical or denominational organization, or established 449 physical place for worship in this state at which nonprofit 450 religious services and activities are regularly conducted and 451 carried on τ and includes those bona fide religious groups that 452 which do not maintain specific places of worship. The term 453 "Religious institution" also includes a any separate group or 454 corporation that which forms an integral part of a religious 455 institution that which is exempt from federal income tax under 456 the provisions of s. 501(c)(3) of the Internal Revenue Code_{τ} and 457 that which is not primarily supported by funds solicited outside 458 its own membership or congregation.

459 (24) (20) "Solicitation" means a request, directly or 460 indirectly, for money, property, financial assistance, or any 461 other thing of value on the plea or representation that such 462 money, property, financial assistance, or other thing of value 463 or a portion of it will be used for a charitable or sponsor 464 purpose or will benefit a charitable organization or sponsor. The term "Solicitation" includes, but is not limited to, the 465 466 following methods of requesting or securing the promise, pledge, 467 or grant of money, property, financial assistance, or any other 468 thing of value:

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469 (a) Making any oral or written request; 470 Making any announcement to the press, on radio or (b) 471 television, by telephone or telegraph, or by any other 472 communication device concerning an appeal or campaign by or for 473 any charitable organization or sponsor or for any charitable or 474 sponsor purpose; 475 Distributing, circulating, posting, or publishing any (C) 476 handbill, written advertisement, or other publication that 477 directly or by implication seeks to obtain any contribution; or 478 Selling or offering or attempting to sell any (d) advertisement, advertising space, book, card, coupon, chance, 479 480 device, magazine, membership, merchandise, subscription, 481 sponsorship, flower, admission, ticket, food, or other service 482 or tangible good, item, or thing of value, or any right of any 483 description in connection with which any appeal is made for any 484 charitable organization or sponsor or charitable or sponsor 485 purpose, or when the name of any charitable organization or 486 sponsor is used or referred to in any such appeal as an 487 inducement or reason for making the sale or when, in connection 488 with the sale or offer or attempt to sell, any statement is made 489 that all or part of the proceeds from the sale will be used for 490 any charitable or sponsor purpose or will benefit any charitable 491 organization or sponsor. 492 493 A solicitation is considered as having taken place regardless of 494 whether or not the person making the solicitation receives any Page 19 of 60

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495 contribution. A solicitation does not occur when a person 496 applies for a grant or an award to the government or to an 497 organization that is exempt from federal income taxation under 498 s. 501(a) of the Internal Revenue Code and described in s. 499 501(c) of the Internal Revenue Code and is duly registered with 500 the department.

501 (25) (21) "Sponsor" means a group or person who which is or 502 holds herself or himself itself out to be soliciting 503 contributions by the use of a any name that which implies that 504 the group or person is in any way affiliated with or organized for the benefit of emergency service employees or law 505 506 enforcement officers and the group or person which is not a 507 charitable organization. The term includes a chapter, branch, or 508 affiliate that which has its principal place of business outside 509 the state \overline{r} if such chapter, branch, or affiliate solicits or 510 holds itself out to be soliciting contributions in this state.

511 <u>(26)(22)</u> "Sponsor purpose" means <u>a</u> any program or endeavor 512 performed to benefit emergency service employees or law 513 enforcement officers.

514 <u>(27)(23)</u> "Sponsor sales promotion" means an advertising or 515 sales campaign conducted by a commercial co-venturer who 516 represents that the purchase or use of goods or services offered 517 by the commercial co-venturer will be used for a sponsor purpose 518 or donated to a sponsor. The provision of advertising services 519 to a sponsor does not, in itself, constitute a sponsor sales 520 promotion.

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521 Section 6. Subsection (1), paragraphs (a) and (g) of 522 subsection (2), subsection (3), paragraph (b) of subsection (4), 523 and subsections (7) and (8) of section 496.405, Florida 524 Statutes, are amended, and subsections (9) and (10) are added to 525 that section, to read:

526 496.405 Registration statements by charitable 527 organizations and sponsors.—

528 (1) (a) A charitable organization or sponsor, unless 529 exempted pursuant to s. 496.406, which intends to solicit contributions in or from this state by any means or have funds 530 531 solicited on its behalf by any other person, charitable organization, sponsor, commercial co-venturer, or professional 532 533 solicitor, or that participates in a charitable sales promotion 534 or sponsor sales promotion, must, before prior to engaging in 535 any of these activities, file an initial registration statement, 536 and a renewal statement annually thereafter, with the 537 department.

538 (a) (b) Except as provided in paragraph (b), any changes in 539 the information submitted on the initial registration statement 540 or the last renewal statement must be updated annually on a 541 renewal statement provided by the department on or before the 542 date that marks 1 year after the date the department approved 543 the initial registration statement as provided in this section. 544 The department shall annually provide a renewal statement to 545 each registrant by mail or by electronic mail at least 30 days 546 before the renewal date.

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547 (b) Any changes to the information submitted to the
548 department pursuant to paragraph (2) (d) on the initial
549 registration statement or the last renewal statement must be
550 reported to the department on a form prescribed by the
551 department within 10 days after the change occurs.

552 A charitable organization or sponsor that is required (C) 553 to file an initial registration statement or annual renewal 554 statement may not, before prior to approval of its statement by 555 the department in accordance with subsection (7), solicit 556 contributions or have contributions solicited on its behalf by any other person, charitable organization, sponsor, commercial 557 558 co-venturer, or professional solicitor, or participate in a 559 charitable sales promotion or sponsor sales promotion.

560 (d) For good cause shown, the department may extend the 561 time for the filing of an annual renewal statement or financial 562 report for a period not to exceed 60 days, during which time the 563 previous registration remains in effect.

564 <u>(d) (e) In no event shall</u> The registration of a charitable 565 organization or sponsor <u>may not</u> continue in effect <u>and shall</u> 566 <u>expire without further action of the department:</u>

567 <u>1.</u> After the date the <u>charitable</u> organization <u>or sponsor</u>
568 should have filed, but failed to file, its <u>renewal statement</u>
569 financial report in accordance with this section.

570 <u>2. For failure to provide a financial statement within any</u> 571 <u>extension period provided under</u> and s. 496.407. The organization 572 may not file a renewal statement until it has filed the required Page 22 of 60

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573 financial report with the department.

(2) The initial registration statement must be submitted on a form prescribed by the department, signed by an authorized official of the charitable organization or sponsor who shall certify that the registration statement is true and correct, and include the following information or material:

(a) A copy of the financial <u>statement</u> report or Internal
Revenue Service Form 990 and all attached schedules or Internal
Revenue Service Form 990-EZ and Schedule O required under s.
496.407 for the immediately preceding fiscal year. A newly
organized charitable organization or sponsor with no financial
history must file a budget for the current fiscal year.

(g) The following information must be filed with the initial registration statement and must be updated when any change occurs in the information that was previously filed with the initial registration statement:

589 The principal street address and telephone number of 1. 590 the charitable organization or sponsor and the street address 591 and telephone numbers of any offices in this state or, if the 592 charitable organization or sponsor does not maintain an office 593 in this state, the name, street address, and telephone number of 594 the person who that has custody of its financial records. The parent organization that files a consolidated registration 595 596 statement on behalf of its chapters, branches, or affiliates 597 must additionally provide the street addresses and telephone 598 numbers of all such locations in this state.

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599 2. The names and street addresses of the officers, 600 directors, trustees, and the principal salaried executive 601 personnel.

602 3. The date when the charitable <u>organization</u>
 603 organization's or sponsor's fiscal year ends.

604

4. A list or description of the major program activities.

5. The names, street addresses, and telephone numbers of the individuals or officers who have final responsibility for the custody of the contributions and who will be responsible for the final distribution of the contributions.

Each chapter, branch, or affiliate of a parent 609 (3) organization that is required to register under this section 610 611 must either file a separate registration statement and financial 612 statement report or must report the required information to its 613 parent organization, which shall then file, on a form prescribed 614 by the department, a consolidated registration statement for the 615 parent organization and its Florida chapters, branches, and 616 affiliates. A consolidated registration statement filed by a 617 parent organization must include or be accompanied by financial 618 statements reports as specified in s. 496.407 for the parent 619 organization and each of its Florida chapters, branches, and affiliates that solicited or received contributions during the 620 preceding fiscal year. However, if all contributions received by 621 622 chapters, branches, or affiliates are remitted directly into a 623 depository account that which feeds directly into the parent 624 organization's centralized accounting system from which all

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625	disbursements are made, the parent organization may submit one
626	consolidated financial <u>statement</u> report on a form prescribed by
627	the department. The consolidated financial statement must comply
628	with s. 496.407 and must reflect the activities of each chapter,
629	branch, or affiliate of the parent organization, including all
630	contributions received in the name of each chapter, branch, or
631	affiliate; all payments made to each chapter, branch, or
632	affiliate; and all administrative fees assessed to each chapter,
633	branch, or affiliate. A copy of Internal Revenue Service Form
634	990 and all attached schedules filed for the preceding fiscal
635	year, or a copy of Internal Revenue Service Form 990-EZ and
636	Schedule O for the preceding fiscal year, for the parent
637	organization and each Florida chapter, branch, or affiliate that
638	is required to file such forms must be attached to the
639	consolidated financial statement.

(4)

640

(b) A charitable organization or sponsor <u>that</u> which fails
to file a registration statement by the due date may be assessed
an additional fee for such late filing. The late filing fee <u>is</u>
shall be \$25 for each month or part of a month after the date on
which the annual renewal statement <u>was</u> and financial report were
due to be filed with the department.

(7) (a) The department must examine each initial
registration statement or annual renewal statement and the
supporting documents filed by a charitable organization or
sponsor and shall determine whether the registration

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651 requirements are satisfied. Within 15 business working days 652 after its receipt of a statement, the department must examine 653 the statement, notify the applicant of any apparent errors or 654 omissions, and request any additional information the department 655 is allowed by law to require. Failure to correct an error or 656 omission or to supply additional information is not grounds for 657 denial of the initial registration or annual renewal statement 658 unless the department has notified the applicant within the 15-659 business-day 15-working-day period. The department must approve or deny each statement, or must notify the applicant that the 660 activity for which she or he seeks registration is exempt from 661 662 the registration requirement, within 15 business working days 663 after receipt of the initial registration or annual renewal 664 statement or the requested additional information or correction of errors or omissions. A Any statement that is not approved or 665 666 denied within 15 business working days after receipt of the requested additional information or correction of errors or 667 668 omissions is approved. Within 7 business working days after 669 receipt of a notification that the registration requirements are 670 not satisfied, the charitable organization or sponsor may 671 request a hearing. The hearing must be held within 7 business 672 working days after receipt of the request, and any recommended order, if one is issued, must be rendered within 3 business 673 674 working days after of the hearing. The final order must then be 675 issued within 2 business working days after the recommended 676 order. If a recommended order is not issued, the final order Page 26 of 60

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677 must be issued within 5 business working days after the hearing. 678 The proceedings must be conducted in accordance with chapter 120, except that the time limits and provisions set forth in 679 680 this paragraph subsection prevail to the extent of any conflict. 681 (b) If a charitable organization or sponsor discloses 682 information specified in subparagraphs (2)(d)2.-7. in the 683 initial registration statement or annual renewal statement, the 684 time limits set forth in paragraph (a) are waived, and the 685 department shall process such initial registration statement or annual renewal statement in accordance with the time limits set 686 687 forth in chapter 120. The registration of a charitable 688 organization or sponsor shall be automatically suspended for 689 failure to disclose any information specified in subparagraphs 690 (2) (d) 2.-7. until such time as the required information is 691 submitted to the department. 692 A No charitable organization or sponsor, or an (8)693 officer, director, trustee, or employee thereof, may not shall 694 knowingly allow an officer, director, trustee, or employee of 695 the charitable organization or sponsor any of its officers, 696 directors, trustees, or employees to solicit contributions on 697 behalf of such charitable organization or sponsor if such officer, director, trustee, or employee has, in any state, 698 regardless of adjudication, been convicted of, been or found 699 700 quilty of, or pled quilty or nolo contendere to, or has been 701 incarcerated within the last 10 years as a result of having 702 previously been convicted of, been or found quilty of, or pled Page 27 of 60

703 quilty or nolo contendere to, a any felony within the last 10 years or a any crime within the last 10 years involving fraud, 704 theft, larceny, embezzlement, fraudulent conversion, 705 706 misappropriation of property, or a any crime arising from the 707 conduct of a solicitation for a charitable organization or 708 sponsor, or has been enjoined in any state from violating a any 709 law relating to a charitable solicitation. The prohibitions in 710 this subsection also apply to a misdemeanor in another state which constitutes a disqualifying felony in this state. 711 712 (9) The department may deny or revoke the registration of 713 a charitable organization or sponsor if the charitable 714 organization or sponsor, or an officer, director, or trustee 715 thereof, has had the right to solicit contributions revoked in 716 any state or has been ordered by a court or governmental agency 717 to cease soliciting contributions within any state. 718 (10) A charitable organization or sponsor registered under 719 this section which ends solicitation activities or participation 720 in charitable sales promotions in this state shall immediately 721 notify the department in writing of the date such activities 722 ceased. 723 Section 7. Section 496.4055, Florida Statutes, is created 724 to read: 725 496.4055 Charitable organization or sponsor board duties.-726 (1) As used in this section, the term "conflict of 727 interest transaction" means a transaction between a charitable 728 organization or sponsor and another party in which a director, Page 28 of 60

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729	officer, or trustee of the charitable organization or sponsor
730	has a direct or indirect financial interest. The term includes,
731	but is not limited to, the sale, lease, or exchange of property
732	to or from the charitable organization or sponsor; the lending
733	of moneys to or borrowing of moneys from the charitable
734	organization or sponsor; and the payment of compensation for
735	services provided to or from the charitable organization or
736	sponsor.
737	(2) The board of directors, or an authorized committee
738	thereof, of a charitable organization or sponsor required to
739	register with the department under s. 496.405 shall adopt a
740	policy regarding conflict of interest transactions. The policy
741	shall require annual certification of compliance with the policy
742	by all directors, officers, and trustees of the charitable
743	organization. A copy of the annual certification shall be
744	submitted to the department with the annual registration
745	statement required by s. 496.405.
746	Section 8. Section 496.407, Florida Statutes, is amended
747	to read:
748	496.407 Financial <u>statement</u> report
749	(1) A charitable organization or sponsor that is required
750	to initially register or annually renew registration must file
751	an annual financial <u>statement</u> report for the immediately
752	preceding fiscal year <u>on</u> upon a form prescribed by the
753	department.
754	(a) The statement report must include the following:
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755	<u>1.(a)</u> A balance sheet.
756	2.(b) A statement of support, revenue and expenses, and
757	any change in the fund balance.
758	3.(c) The names and addresses of the charitable
759	organizations or sponsors, professional fundraising consultant,
760	professional solicitors, and commercial co-venturers used, if
761	any, and the amounts received <u>therefrom</u> from each of them, if
762	any.
763	4.(d) A statement of functional expenses that must
764	include, but <u>is</u> not be limited to, expenses in the following
765	categories:
766	<u>a.</u> 1. Program <u>service costs</u> .
767	<u>b.</u> 2. Management and general <u>costs</u> .
768	<u>c.</u> 3. Fundraising <u>costs</u> .
769	(b) The financial statement must be audited or reviewed as
770	follows:
771	1. For a charitable organization or sponsor that receives
772	less than \$500,000 in annual contributions, a compilation,
773	audit, or review of the financial statement is optional.
774	2. For a charitable organization or sponsor that receives
775	at least \$500,000 but less than \$1 million in annual
776	contributions, the financial statement shall be reviewed or
777	audited by an independent certified public accountant.
778	3. For a charitable organization or sponsor that receives
779	\$1 million or more in annual contributions, the financial
780	statement shall be audited by an independent certified public
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781	accountant.
782	(c) Audits and reviews shall be prepared in accordance
783	with the following standards:
784	1. An audit shall be prepared by an independent certified
785	public accountant in accordance with generally accepted auditing
786	standards, including the Statements on Auditing Standards.
787	2. A review shall be prepared by an independent certified
788	public accountant in accordance with the Statements on Standards
789	for Accounting and Review Services.
790	(d) An audited or reviewed financial statement must be
791	accompanied by a report signed and prepared by the independent
792	certified public accountant performing such audit or review.
793	(2) <u>(a)</u> In lieu of the financial <u>statement</u> report described
794	in subsection (1), a charitable organization or sponsor may
795	submit a copy of its Internal Revenue Service Form 990 and all
796	attached schedules filed for the preceding fiscal year $_{m{ au}}$ or a
797	copy of its Internal Revenue Service Form 990-EZ and Schedule O
798	filed for the preceding fiscal year. <u>A charitable organization</u>
799	or sponsor that submits such forms or schedules may redact
800	information that is not subject to public inspection pursuant to
801	26 U.S.C. s. 6104(d)(3) before submission.
802	(b) Forms and schedules described in paragraph (a)
803	submitted by a charitable organization or sponsor that receives
804	\$500,000 or more in annual contributions must be prepared by a
805	certified public accountant or another professional who prepares
806	such forms or schedules in the ordinary course of his or her
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807	business.
808	(3) Upon a showing of good cause by a charitable
809	organization or sponsor, the department may extend the time for
810	the filing of a financial statement required under this section
811	by up to 180 days, during which time the previous registration
812	shall remain active. The registration shall be automatically
813	suspended for failure to file the financial statement within the
814	extension period.
815	(4) The department may require that an audit or review be
816	conducted for any financial statement submitted by a charitable
817	organization or sponsor if the department finds any
818	discrepancies, which may include, but are not limited to,
819	irregular or inconsistent information, in the charitable
820	organization's or sponsor's financial statement. A charitable
821	organization or sponsor may elect to also include a financial
822	report that has been audited by an independent certified public
823	accountant or an audit with opinion by an independent certified
824	public accountant. In the event that a charitable organization
825	or sponsor elects to file an audited financial report, this
826	optional filing must be noted in the department's annual report
827	submitted pursuant to s. 496.423.
828	Section 9. Section 496.4071, Florida Statutes, is created
829	to read:
830	496.4071 Supplemental financial disclosure
831	(1) If, for the immediately preceding fiscal year, a
832	charitable organization or sponsor had more than \$1 million in
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833	total revenue and spent less than 25 percent of the organization
834	or sponsor's total annual functional expenses on program service
835	costs, in addition to any financial statement required under s.
836	496.407, the charitable organization or sponsor shall file the
837	following supplemental financial information on a form
838	prescribed by the department:
839	(a) The dollar amount and the percentage of total revenue
840	and charitable contributions allocated to funding each of the
841	following administrative functions:
842	1. Total salaries of all persons employed by the
843	charitable organization or sponsor.
844	2. Fundraising, including the names of any professional
845	solicitors, amounts paid to professional solicitors, and
846	contributions received from professional solicitors' campaigns.
847	3. Travel expenses.
848	4. Overhead and other expenses related to managing and
849	administering the charitable organization or sponsor.
850	(b) The names of and specific sums earned by or paid to
851	all employees or consultants who earned or were paid more than
852	\$100,000 during the immediately preceding fiscal year.
853	(c) The names of and specific sums paid to all service
854	providers who were paid more than \$100,000 during the
855	immediately preceding fiscal year and a brief description of the
856	services provided.
857	(d) The dollar amount and percentage of total revenue and
858	charitable contributions allocated to programs.
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859	(e) The details of any economic or business transaction
860	between the charitable organization or sponsor and an officer,
861	trustee, or director of the charitable organization or sponsor;
862	the immediate family of an officer, trustee, or director of the
863	charitable organization or sponsor; an entity controlled by an
864	officer, trustee, or director of the charitable organization or
865	sponsor; an entity controlled by the immediate family of an
866	officer, trustee, or director of the charitable organization or
867	sponsor; an entity that employed or engaged for consultation an
868	officer, trustee, or director of the charitable organization or
869	sponsor; and an entity that employed or engaged for consultation
870	the immediate family of an officer, trustee, or director of the
871	charitable organization or sponsor. As used in this paragraph,
872	the term "immediate family" means a parent, spouse, child,
873	sibling, grandparent, grandchild, brother-in-law, sister-in-law,
874	son-in-law, daughter-in-law, mother-in-law, or father-in-law.
875	(f) Any additional clarifying information.
876	(2) The supplemental financial information required under
877	subsection (1) must be filed with the department by the
878	charitable organization or sponsor within 30 days after
879	receiving a request for such information from the department.
880	Section 10. Section 496.4072, Florida Statutes, is created
881	to read:
882	496.4072 Financial statements for specific disaster relief
883	solicitations
884	(1) A charitable organization or sponsor that solicits
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885	contributions in this state for a charitable purpose related to
886	a specific disaster or crisis and receives at least \$50,000 in
887	contributions in response to such solicitation shall file
888	quarterly disaster relief financial statements with the
889	department on a form prescribed by the department. The quarterly
890	statements must detail the contributions secured as a result of
891	the solicitation and the manner in which such contributions were
892	expended.
893	(2) The first quarterly statement shall be filed on the
894	last day of the 3rd month following the accrual of at least
895	\$50,000 in contributions after the commencement of solicitations
896	for the specific disaster or crisis. The charitable organization
897	or sponsor shall continue to file quarterly statements with the
898	department until the quarter after all contributions raised in
899	response to the solicitation are expended.
900	(3) The department shall post notice on its website of
901	each disaster or crisis subject to the reporting requirements of
902	this section within 10 days after the disaster or crisis.
903	(4) A charitable organization or sponsor that has been
904	registered with the department for at least 4 consecutive years
905	immediately before soliciting contributions for a charitable
906	purpose related to a specific disaster or crisis is exempt from
907	the reporting requirements of this section.
908	Section 11. Subsections (4), (6), and (9) of section
909	496.409, Florida Statutes, are amended, and subsection (10) is
910	added to that section, to read:
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911 496.409 Registration and duties of professional 912 fundraising consultant.-

913 A professional fundraising consultant may enter into a (4) 914 contract or agreement with a charitable organization or sponsor 915 only if the charitable organization or sponsor has complied with 916 all applicable provisions of this chapter. A Every contract or 917 agreement between a professional fundraising consultant and a 918 charitable organization or sponsor must be in writing, signed by 919 two authorized officials of the charitable organization or sponsor, and filed by the professional fundraising consultant 920 with the department at least 5 days before prior to the 921 922 performance of any material service by the professional 923 fundraising consultant. Solicitation under the contract or 924 agreement may not begin before the filing of the contract or 925 agreement.

926 (6) (a) The department shall examine each registration 927 statement and all supporting documents filed by a professional 928 fundraising consultant and determine whether the registration 929 requirements are satisfied. If the department determines that 930 the registration requirements are not satisfied, the department 931 must notify the professional fundraising consultant within 15 932 business working days after its receipt of the registration 933 statement; otherwise the registration statement is approved. 934 Within 7 business working days after receipt of a notification 935 that the registration requirements are not satisfied, the 936 applicant may request a hearing. The hearing must be held within Page 36 of 60

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937 7 business working days after receipt of the request, and any 938 recommended order, if one is issued, must be rendered within 3 939 business working days after the hearing. The final order must 940 then be issued within 2 business working days after the 941 recommended order. If a there is no recommended order is not 942 issued, the final order must be issued within 5 business working 943 days after the hearing. The proceedings must be conducted in 944 accordance with chapter 120, except that the time limits and 945 provisions set forth in this paragraph subsection prevail to the extent of any conflict. 946

947 (b) If a professional fundraising consultant discloses 948 information specified in paragraphs (2)(e)-(g) in the initial 949 application for registration or renewal application, the time 950 limits set forth in paragraph (a) are waived, and the department 951 shall process the initial application for registration or the 952 renewal application in accordance with the time limits set forth 953 in chapter 120. The registration of a professional consultant 954 shall be automatically suspended for failure to disclose any 955 information specified in paragraphs (2)(e)-(g) until such time 956 as the required information is submitted to the department.

957 (9) <u>A No person may not act as a professional fundraising</u>
958 consultant, and <u>a no professional fundraising consultant, or an</u>
959 <u>officer, director, trustee, or employee thereof, may not shall</u>
960 knowingly employ <u>an any</u> officer, trustee, director, or employee,
961 if such person has, <u>in any state</u>, regardless of adjudication,
962 been convicted of, <u>been or</u> found guilty of, or pled guilty or
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nolo contendere to, or has been incarcerated within the last 10 963 964 years as a result of having previously been convicted of, been 965 or found quilty of, or pled quilty or nolo contendere to, a any 966 crime within the last 10 years involving fraud, theft, larceny, 967 embezzlement, fraudulent conversion, or misappropriation of 968 property, or a any crime arising from the conduct of a 969 solicitation for a charitable organization or sponsor, or has 970 been enjoined in any state from violating a any law relating to 971 a charitable solicitation.

972 (10) The department may deny or revoke the registration of 973 <u>a professional fundraising consultant if the professional</u> 974 <u>fundraising consultant, or any of its officers, directors, or</u> 975 <u>trustees, has had the right to solicit contributions revoked in</u> 976 <u>any state or has been ordered by a court or governmental agency</u> 977 to cease soliciting contributions within any state.

978 Section 12. Paragraph (i) of subsection (2) and 979 subsections (3), (5), (7), (14), and (15) of section 496.410, 980 Florida Statutes, are amended, paragraphs (j), (k), and (l) are 981 added to subsection (2) of that section, paragraphs (i) through 982 (n) are added to subsection (6) of that section, and a new 983 subsection (15) is added to that section, to read:

984 496.410 Registration and duties of professional 985 solicitors.-

986 (2) Applications for registration or renewal of
987 registration must be submitted on a form prescribed by rule of
988 the department, signed by an authorized official of the

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989	professional solicitor who shall certify that the report is true
990	and correct, and must include the following information:
991	(i) The names, dates of birth, and identifying numbers on
992	or associated with valid government-issued identification cards
993	of all persons in charge of <u>or engaged in</u> any solicitation
994	activity, except those individuals required to obtain an
995	individual license pursuant to s. 496.4101.
996	(j) A list of all telephone numbers the applicant will use
997	to solicit contributions as well as the actual physical address
998	associated with each telephone number and any fictitious names
999	associated with such address.
1000	(k) A copy of any script, outline, or presentation used by
1001	the applicant to solicit contributions or, if such solicitation
1002	aids are not used, written confirmation thereof.
1003	(1) A copy of sales information or literature provided to
1004	a donor or potential donor by the applicant in connection with a
1005	solicitation.
1006	(3) The application for registration must be accompanied
1007	by a fee of \$300. A professional solicitor that is a partnership
1008	or corporation may register for and pay a single fee on behalf
1009	of all of its partners, members, officers, directors, agents,
1010	and employees. In that case, The names and street addresses of
1011	all the officers, employees, and agents of the professional
1012	solicitor and all other persons with whom the professional
1013	solicitor has contracted to work under its direction, including
1014	solicitors, must be listed in the application or furnished to
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1015 the department within 5 days after the date of employment or 1016 contractual arrangement. Each registration is valid for 1 year 1017 <u>and</u>. The registration may be renewed for an additional 1-year 1018 period upon application to the department and payment of the 1019 registration fee.

1020 (5) (a) The department must examine each registration 1021 statement and supporting documents filed by a professional 1022 solicitor. If the department determines that the registration 1023 requirements are not satisfied, the department must notify the professional solicitor within 15 business working days after its 1024 1025 receipt of the registration statement; otherwise the 1026 registration statement is approved. Within 7 business working 1027 days after receipt of a notification that the registration 1028 requirements are not satisfied, the applicant may request a 1029 hearing. The hearing must be held within 7 business working days 1030 after receipt of the request, and any recommended order, if one is issued, must be rendered within 3 business working days after 1031 1032 the hearing. The final order must then be issued within 2 1033 business working days after the recommended order. If a there is 1034 no recommended order is not issued, the final order must be 1035 issued within 5 business working days after the hearing. The 1036 proceedings must be conducted in accordance with chapter 120, 1037 except that the time limits and provisions set forth in this 1038 paragraph subsection prevail to the extent of any conflict. 1039 (b) If a professional solicitor discloses information specified in paragraphs (2)(f)-(h) in the initial application 1040 Page 40 of 60

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1041	for registration or the renewal application, the time limits set
1042	forth in paragraph (a) are waived, and the department shall
1043	process the initial application for registration or renewal
1044	application in accordance with the time limits set forth in
1045	chapter 120. The registration of a professional solicitor shall
1046	be automatically suspended for failure to disclose any
1047	information specified in paragraphs (2)(f)-(h) until such time
1048	as the required information is submitted to the department.
1049	(6) No less than 15 days before commencing any
1050	solicitation campaign or event, the professional solicitor must
1051	file with the department a solicitation notice on a form
1052	prescribed by the department. The notice must be signed and
1053	sworn to by the contracting officer of the professional
1054	solicitor and must include:
1055	(i) A statement of the guaranteed minimum percentage of
1056	the gross receipts from contributions which will be remitted to
1057	the charitable organization or sponsor, if any, or, if the
1058	solicitation involves the sale of goods, services, or tickets to
1059	a fundraising event, the percentage of the purchase price which
1060	will be remitted to the charitable organization or sponsor, if
1061	any.
1062	(j) The percentage of a contribution which may be deducted
1063	as a charitable contribution under federal income tax laws.
1064	(k) A statement as to whether an owner, director, officer,
1065	trustee, or employee of the professional solicitor is related as
1066	a parent, spouse, child, sibling, grandparent, grandchild,
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1067 brother-in-law, sister-in-law, son-in-law, daughter-in-law, 1068 mother-in-law, or father-in-law to: 1069 Another officer, director, owner, trustee, or employee 1. 1070 of the professional solicitor. 1071 2. An officer, director, owner, trustee, or employee of a 1072 charitable organization or sponsor under contract with the 1073 professional solicitor. 1074 3. A supplier or vendor providing goods or services to a 1075 charitable organization or sponsor under contract with the 1076 professional solicitor. 1077 The beginning and ending dates of the solicitation (1) 1078 campaign. 1079 (m) A copy of any script, outline, or presentation used by 1080 the professional solicitor to solicit contributions for the 1081 solicitation campaign or, if such solicitation aids are not 1082 used, written confirmation thereof. 1083 (n) A copy of sales information or literature provided to 1084 a donor or potential donor by the professional solicitor in 1085 connection with the solicitation campaign. 1086 (7)A professional solicitor may enter into a contract or 1087 agreement with a charitable organization or sponsor only if the charitable organization or sponsor has complied with all 1088 1089 applicable provisions of this chapter. A Each contract or 1090 agreement between a professional solicitor and a charitable 1091 organization or sponsor for each solicitation campaign must be 1092 in writing, signed by two authorized officials of the charitable Page 42 of 60

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1093 organization or sponsor, one of whom must be a member of the 1094 organization's governing body and one of whom must be the 1095 authorized contracting officer for the professional solicitor, 1096 and contain all of the following provisions:

1097 (a) A statement of the charitable or sponsor purpose and1098 program for which the solicitation campaign is being conducted.

(b) A statement of the respective obligations of the professional solicitor and the charitable organization or sponsor.

A statement of the guaranteed minimum percentage of 1102 (C) 1103 the gross receipts from contributions which will be remitted to 1104 the charitable organization or sponsor, if any, or, if the 1105 solicitation involves the sale of goods, services, or tickets to 1106 a fundraising event, the percentage of the purchase price which 1107 will be remitted to the charitable organization or sponsor, if 1108 any. Any stated percentage shall exclude any amount which the 1109 charitable organization or sponsor is to pay as fundraising 1110 costs.

1111 (d) A statement of the percentage of the gross revenue which the professional solicitor will be compensated. If the 1112 1113 compensation of the professional solicitor is not contingent 1114 upon the number of contributions or the amount of revenue 1115 received, his or her compensation shall be expressed as a 1116 reasonable estimate of the percentage of the gross revenue, and 1117 the contract must clearly disclose the assumptions upon which 1118 the estimate is based. The stated assumptions must be based upon

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1119 all of the relevant facts known to the professional solicitor 1120 regarding the solicitation to be conducted by the professional 1121 solicitor.

(e) The effective and termination dates of the contract. 1122 1123 (14)A No person may not act as a professional solicitor, 1124 and a no professional solicitor, or an officer, director, 1125 trustee, or employee thereof, may not shall, to solicit for 1126 compensation, knowingly employ an any officer, trustee, 1127 director, or employee, or a any person with a controlling interest therein, who has, in any state, regardless of 1128 1129 adjudication, been convicted of, been or found guilty of, or 1130 pled guilty or nolo contendere to, or has been incarcerated 1131 within the last 10 years as a result of having previously been 1132 convicted of, been or found quilty of, or pled quilty or nolo 1133 contendere to, a felony within the last 10 years involving 1134 fraud, theft, larceny, embezzlement, fraudulent conversion, or 1135 misappropriation of property, or a any crime arising from the 1136 conduct of a solicitation for a charitable organization or 1137 sponsor, or has been enjoined in any state from violating a any law relating to a charitable solicitation. The prohibitions in 1138 1139 this subsection also apply to a misdemeanor in another state 1140 which constitutes a disqualifying felony in this state. 1141 The department may deny or revoke the registration of (15)

1142 <u>a professional solicitor if the professional solicitor, or any</u> 1143 <u>of its officers, directors, trustees, or agents, has had the</u> 1144 <u>right to solicit contributions revoked in any state or has been</u> Page 44 of 60

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1145	ordered by a court or governmental agency to cease soliciting
1146	contributions within any state.
1147	(16) (15) All registration fees must be paid to the
1148	department and deposited into the General Inspection Trust Fund.
1149	Section 13. Section 496.4101, Florida Statutes, is created
1150	to read:
1151	496.4101 Licensure of professional solicitors and certain
1152	employees thereof
1153	(1) Each officer, director, trustee, or owner of a
1154	professional solicitor and any employee of a professional
1155	solicitor conducting telephonic solicitations during which a
1156	donor's or potential donor's personal financial information is
1157	requested or provided must, before engaging in solicitation
1158	activities, obtain a solicitor license from the department. As
1159	used in this subsection, the term "personal financial
1160	information" includes, but is not limited to, social security
1161	numbers, credit card numbers, banking information, and credit
1162	reports.
1163	(2) Persons required to obtain a solicitor license under
1164	subsection (1) shall submit to the department, in such form as
1165	the department prescribes, an application for a solicitor
1166	license. The application must include the following information:
1167	(a) The true name, date of birth, unique identification
1168	number of a driver license or other valid form of
1169	identification, and home address of the applicant.
1170	(b) Whether the applicant, in any state, regardless of
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1171 adjudication, has previously been convicted of, been found 1172 quilty of, or pled quilty or nolo contendere to, or has been 1173 incarcerated within the last 10 years as a result of having 1174 previously been convicted of, been found guilty of, or pled 1175 quilty or nolo contendere to, a crime within the last 10 years 1176 involving fraud, theft, larceny, embezzlement, fraudulent 1177 conversion, or misappropriation of property, or a crime arising 1178 from the conduct of a solicitation for a charitable organization 1179 or sponsor, or has been enjoined in any state from violating a 1180 law relating to a charitable solicitation. 1181 Whether the applicant, in any state, is involved in (C) 1182 pending litigation or has had entered against her or him an 1183 injunction, a temporary restraining order, or a final judgment 1184 or order, including a stipulated judgment or order, an assurance 1185 of voluntary compliance, a cease and desist order, or any 1186 similar document, in any civil or administrative action 1187 involving fraud, theft, larceny, embezzlement, fraudulent 1188 conversion, or misappropriation of property, or has been 1189 enjoined from violating any law relating to a charitable 1190 solicitation. 1191 (3) (a) An applicant shall submit a complete set of his or her fingerprints to an agency, entity, or vendor authorized by 1192 1193 s. 943.053(13). The fingerprints shall be forwarded to the 1194 Department of Law Enforcement for state processing, and the 1195 Department of Law Enforcement shall forward them to the Federal 1196 Bureau of Investigation for national processing. Page 46 of 60

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1197 (b) Fees for state and federal fingerprint processing and 1198 fingerprint retention fees shall be borne by the applicant. The 1199 state cost for fingerprint processing is that authorized in s. 1200 943.053(3)(b) for records provided to persons or entities other 1201 than those specified as exceptions therein. 1202 All fingerprints submitted to the Department of Law (C) 1203 Enforcement as required under this subsection shall be retained 1204 by the Department of Law Enforcement as provided under s. 1205 943.05(2)(g) and (h) and enrolled in the Federal Bureau of 1206 Investigation's national retained print arrest notification 1207 program. Fingerprints shall not be enrolled in the national 1208 retained print arrest notification program until the Department 1209 of Law Enforcement begins participation with the Federal Bureau 1210 of Investigation. Arrest fingerprints will be searched against 1211 the retained prints by the Department of Law Enforcement and the 1212 Federal Bureau of Investigation. 1213 (d) For any renewal of the applicant's license, the 1214 department shall request the Department of Law Enforcement to 1215 forward the retained fingerprints of the applicant to the 1216 Federal Bureau of Investigation unless the applicant is enrolled 1217 in the national retained print arrest notification program described in paragraph (c). The fee for the national criminal 1218 1219 history check shall be paid as part of the renewal fee to the 1220 department and forwarded by the department to Department of Law 1221 Enforcement. If the applicant's fingerprints are retained in the 1222 national retained print arrest notification program, the Page 47 of 60

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1223	applicant shall pay the state and national retention fee to the
1224	department, which shall forward the fee to the Department of Law
1225	Enforcement.
1226	(e) The department shall notify the Department of Law
1227	Enforcement regarding any person whose fingerprints have been
1228	retained but who is no longer licensed under this chapter.
1229	(f) The department shall screen background results to
1230	determine whether an applicant meets licensure requirements.
1231	(4) A solicitor license must be renewed annually by the
1232	submission of a renewal application. A solicitor license that is
1233	not renewed expires without further action by the department.
1234	(5) An applicant for a solicitor license shall remit a
1235	license fee of \$100 to the department at the time the initial
1236	application is filed with the department and an annual renewal
1237	fee of \$100 thereafter. All fees collected, less the cost of
1238	administration, shall be deposited into the General Inspection
1239	Trust Fund.
1240	(6) Any material change to the information submitted to
1241	the department in the initial application or renewal application
1242	for a solicitor license shall be reported to the department by
1243	the applicant or licensee within 10 days after the change
1244	occurs. The applicant or licensee shall also remit a fee in the
1245	amount of \$10 for processing the change to the initial or
1246	renewal application.
1247	(7) It is a violation of this chapter:
1248	(a) For an applicant to provide inaccurate or incomplete
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1249	information to the department in the initial or renewal
1250	application for a solicitor license.
1251	(b) For a person specified in subsection (1) to fail to
1252	maintain a solicitor license as required by this section.
1253	(c) For a professional solicitor to allow, require,
1254	permit, or authorize an employee without an active solicitor
1255	license issued under this section to conduct telephonic
1256	solicitations.
1257	(8) The department shall adopt rules that allow applicants
1258	to engage in solicitation activities on a temporary basis until
1259	such time as a solicitor license is granted or denied.
1260	(9) The department may deny or revoke a solicitor license
1261	if the applicant or licensee has had the right to solicit
1262	contributions revoked in any state, has been ordered by a court
1263	or governmental agency to cease soliciting contributions within
1264	any state, or is subject to any disqualification specified in s.
1265	496.410(14).
1266	(10) Any administrative proceeding that could result in
1267	entry of an order under this section shall be conducted in
1268	accordance with chapter 120.
1269	Section 14. Subsections (2), (3), and (6) of section
1270	496.411, Florida Statutes, are amended to read:
1271	496.411 Disclosure requirements and duties of charitable
1272	organizations and sponsors
1273	(2) A charitable organization or sponsor soliciting in
1274	this state must include all of the following disclosures at the
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1275 point of solicitation:

(a) The name of the charitable organization or sponsor and
state of the principal place of business of the charitable
organization or sponsor.;

1279 (b) A description of the purpose or purposes for which the 1280 solicitation is being made. \div

1281 (c) Upon request, the name and either the address or 1282 telephone number of a representative to whom inquiries <u>may</u> could 1283 be addressed.;

(d) Upon request, the amount of the contribution which may be deducted as a charitable contribution under federal income tax laws<u>.</u>;

1287 Upon request, the source from which a written (e) 1288 financial statement may be obtained. Such financial statement 1289 must be for the immediate preceding past fiscal year and must be 1290 consistent with the annual financial statement report filed under s. 496.407. The written financial statement must be 1291 1292 provided within 14 days after the request and must state the 1293 purpose for which funds are raised, the total amount of all 1294 contributions raised, the total costs and expenses incurred in 1295 raising contributions, the total amount of contributions 1296 dedicated to the stated purpose or disbursed for the stated 1297 purpose, and whether the services of another person or 1298 organization have been contracted to conduct solicitation 1299 activities.

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(3) Every charitable organization or sponsor <u>that</u> which is **Page 50 of 60**

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1301 required to register under s. 496.405 or is exempt under s. 1302 496.406(1)(d) shall must conspicuously display in capital 1303 letters the following statement on every printed solicitation, 1304 written confirmation, receipt, or reminder of a contribution: 1305 1306 "A COPY OF THE OFFICIAL REGISTRATION AND FINANCIAL 1307 INFORMATION MAY BE OBTAINED FROM THE DIVISION OF 1308 CONSUMER SERVICES BY CALLING TOLL-FREE WITHIN THE 1309 STATE. REGISTRATION DOES NOT IMPLY ENDORSEMENT, 1310 APPROVAL, OR RECOMMENDATION BY THE STATE." 1311 1312 The statement must include a toll-free number and website for 1313 the division which that can be used to obtain the registration information. If When the solicitation consists of more than one 1314 1315 piece, the statement must be displayed prominently in the solicitation materials. If the solicitation occurs on a website, 1316 1317 the statement must be conspicuously displayed on any webpage 1318 that identifies a mailing address where contributions are to be 1319 sent, identifies a telephone number to call to process contributions, or provides for online processing of 1320 1321 contributions. 1322 (6) Each charitable organization or sponsor that is 1323 required to register under s. 496.405 shall conspicuously 1324 display the organization organization's or sponsor's 1325 registration number issued by the department under this chapter 1326 on every printed solicitation, written confirmation, receipt, or Page 51 of 60

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1327 reminder of a contribution. If the solicitation consists of more 1328 than a single item, the statement shall be displayed prominently 1329 in the solicitation materials.

1330 Section 15. Subsection (1) of section 496.412, Florida
1331 Statutes, is amended to read:

1332 496.412 Disclosure requirements and duties of professional 1333 solicitors.-

(1) A professional solicitor must comply with and be responsible for complying or causing compliance with the following disclosures:

(a) <u>Before</u> Prior to orally requesting a contribution, or
 contemporaneously with a written request for a contribution, a
 professional solicitor must clearly disclose:

The name of the professional solicitor as on file with
 the department.

1342 2. If the individual acting on behalf of the professional 1343 solicitor identifies himself or herself by name, the 1344 individual's legal name.

3. The name and state of the principal place of business of the charitable organization or sponsor and a description of how the contributions raised by the solicitation will be used for a charitable or sponsor purpose; or, if there is no charitable organization or sponsor, a description as to how the contributions raised by the solicitation will be used for a charitable or sponsor purpose.

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(b) In the case of a solicitation campaign conducted Page 52 of 60

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1353 orally, whether by telephone or otherwise, any written 1354 confirmation, receipt, or reminder sent to any person who has 1355 contributed or has pledged to contribute τ shall include a clear 1356 disclosure of the information required by paragraph (a).

(c) In addition to the information required by paragraph (a), any written confirmation, receipt, or reminder of contribution made pursuant to an oral solicitation and any written solicitation shall conspicuously state in capital letters:

1363 "A COPY OF THE OFFICIAL REGISTRATION AND FINANCIAL
1364 INFORMATION MAY BE OBTAINED FROM THE DIVISION OF
1365 CONSUMER SERVICES BY CALLING TOLL-FREE WITHIN THE
1366 STATE. REGISTRATION DOES NOT IMPLY ENDORSEMENT,
1367 APPROVAL, OR RECOMMENDATION BY THE STATE."

1369 The statement must include a toll-free number and website for 1370 the division which that can be used to obtain the registration 1371 information. If When the solicitation consists of more than one piece, the statement must be displayed prominently in the 1372 1373 solicitation materials. If the solicitation occurs on a website, 1374 the statement must be conspicuously displayed on any webpage 1375 that identifies a mailing address where contributions are to be 1376 sent, identifies a telephone number to call to process 1377 contributions, or provides for online processing of 1378 contributions.

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1379 (d) If requested by the person being solicited, the 1380 professional solicitor shall inform that person in writing, 1381 within 14 days after of the request, of the fixed percentage of 1382 the gross revenue or the reasonable estimate of the percentage 1383 of the gross revenue that the charitable organization or sponsor 1384 will receive as a benefit from the solicitation campaign or 1385 shall immediately notify the person being solicited that the 1386 information is available on the department's website or by 1387 calling the division's toll-free number. 1388 (e) If requested by the person being solicited, the 1389 professional solicitor shall inform that person in writing, 1390 within 14 days after of the request, of the percentage of the 1391 contribution which may be deducted as a charitable contribution 1392 under federal income tax laws or shall immediately notify the 1393 person being solicited that the information is available on the 1394 department's website or by calling the division's toll-free 1395 number. 1396 Section 16. Section 496.4121, Florida Statutes, is created 1397 to read: 1398 Collection receptacles used for donations.-496.4121 1399 (1) As used in this section, the term "collection 1400 receptacle" means a receptacle used to collect donated clothing, 1401 household items, or other goods for resale. 1402 (2) A collection receptacle must display a permanent sign 1403 or label on each side which contains the following information printed in letters that are at least 3 inches in height and no 1404 Page 54 of 60

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1405	less than one-half inch in width, in a color that contrasts with
1406	the color of the collection receptacle:
1407	(a) For a collection receptacle used by a person required
1408	to register under this chapter, the name, business address,
1409	telephone number, and registration number of the charitable
1410	organization or sponsor for whom the solicitation is made.
1411	(b) For a collection receptacle placed or maintained in
1412	public view by a person not required to register under this
1413	chapter or by a person not claiming an exemption pursuant to s.
1414	496.406, the name, telephone number, and physical address of the
1415	business conducting the solicitation and the statement: "This is
1416	not a charity. Donations made here support a for-profit business
1417	and are not tax deductible."
1418	(3) Upon request, a charitable organization or sponsor
1419	using a collection receptacle must provide the donor with
1420	documentation of its tax-exempt status and the registration
1421	issued under this chapter.
1422	Section 17. Subsection (2) of section 496.415, Florida
1423	Statutes, is amended, and subsection (18) is added to that
1424	section, to read:
1425	496.415 Prohibited actsIt is unlawful for any person in
1426	connection with the planning, conduct, or execution of any
1427	solicitation or charitable or sponsor sales promotion to:
1428	(2) Knowingly Submit false, misleading, or inaccurate
1429	information in a document that is filed with the department,
1430	provided to the public, or offered in response to a request or
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1431	investigation by the department, the Department of Legal
1432	Affairs, or the state attorney.
1433	(18) Fail to remit to a charitable organization or sponsor
1434	the disclosed guaranteed minimum percentage of gross receipts
1435	from contributions as required under s. 496.410(7)(c) or, if the
1436	solicitation involved the sale of goods, services, or tickets to
1437	a fundraising event, the percentage of the purchase price as
1438	agreed in the contract or agreement as required under this
1439	chapter.
1440	Section 18. Subsection (5) of section 496.419, Florida
1441	Statutes, is amended to read:
1442	496.419 Powers of the department
1443	(5) Upon a finding as set forth in subsection (4), the
1444	department may enter an order doing one or more of the
1445	following:
1446	(a) Issuing a notice of noncompliance pursuant to s.
1447	120.695;
1448	(b) Issuing a cease and desist order that directs that the
1449	person cease and desist specified fundraising activities;
1450	(c) Refusing to register or canceling or suspending a
1451	registration;
1452	(d) Placing the registrant on probation for a period of
1453	time, subject to such conditions as the department may specify;
1454	(e) Canceling an exemption granted under s. 496.406; and
1455	(f) Except as provided in paragraph (g), imposing an
1456	administrative fine not to exceed <u>\$5,000</u> \$1,000 for each act or
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1482	to read:
1481	Section 20. Section 496.430, Florida Statutes, is created
1480	removal or resignation of that officer or director.
1479	organization or sponsor until final disposition of the case or
1478	arising from the conduct of a solicitation for a charitable
1477	fraudulent conversion or misappropriation of property or a crime
1476	a crime involving fraud, theft, larceny, embezzlement, or
1475	director of the registrant or applicant is formally charged with
1474	registration if the registrant, applicant, or an officer or
1473	registration or the processing of an application for a
1472	of Law Enforcement, the department shall immediately suspend a
1471	enforcement agency, a court, a state attorney, or the Department
1470	notification and subsequent written verification by a law
1469	496.4191 Additional penalty; immediate suspensionUpon
1468	to read:
1467	Section 19. Section 496.4191, Florida Statutes, is created
1466	deception.
1465	for a violation of this chapter that involves fraud or
1464	(g) Imposing an administrative fine not to exceed \$10,000
1463	and is not to be interpreted as a daily penalty <u>; and</u>
1462	496.406(2). The penalty shall be the entire amount per violation
1461	to register under s. 496.405 or file for an exemption under s.
1460	subsection <u>may</u> shall not exceed \$500 per violation <u>for failure</u>
1459	501(c)(3) organization, the penalty imposed pursuant to this
1458	496.424 or s. 496.426 or a rule or order. With respect to a s.
1457	omission <u>that</u> which constitutes a violation of ss. 496.401-

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1483	496.430 Disqualification for certain tax exemptions
1484	(1) In addition to the penalties provided for in s.
1485	496.419(5), the department may issue an order to disqualify a
1486	charitable organization or sponsor from receiving any sales tax
1487	exemption certificate issued by the Department of Revenue if the
1488	department finds a violation of s. 496.419(4).
1489	(2) A charitable organization or sponsor may appeal a
1490	disqualification order by requesting a hearing within 21 days
1491	after notification from the department that it has issued a
1492	disqualification order under this section. The hearing must be
1493	conducted in accordance with chapter 120.
1494	(3) A disqualification order issued by the department
1495	pursuant to this section is effective for 1 year after such
1496	order becomes final. After the expiration of a final
1497	disqualification order, a charitable organization or sponsor may
1498	apply to the Department of Revenue for a sales tax exemption
1499	certificate.
1500	(4) The department shall provide a disqualification order
1501	to the Department of Revenue within 30 days after such order
1502	becomes final. A final disqualification order is conclusive as
1503	to the charitable organization or sponsor's entitlement to a
1504	sales tax exemption. The Department of Revenue shall revoke a
1505	sales tax exemption certificate granted to, or refuse to grant a
1506	sales tax exemption certificate to, a charitable organization or
1507	sponsor subject to a final disqualification order within 30 days
1508	after receiving such disqualification order. A charitable
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1509	organization or sponsor may not appeal or challenge the
1510	revocation or denial of a sales tax exemption certificate by the
1511	Department of Revenue if such revocation or denial is based upon
1512	a final disqualification order issued pursuant to this section.
1513	Section 21. Paragraph (a) of subsection (3) of section
1514	741.0305, Florida Statutes, is amended to read:
1515	741.0305 Marriage fee reduction for completion of
1516	premarital preparation course
1517	(3)(a) All individuals electing to participate in a
1518	premarital preparation course shall choose from the following
1519	list of qualified instructors:
1520	1. A psychologist licensed under chapter 490.
1521	2. A clinical social worker licensed under chapter 491.
1522	3. A marriage and family therapist licensed under chapter
1523	491.
1524	4. A mental health counselor licensed under chapter 491.
1525	5. An official representative of a religious institution
1526	which is recognized under s. <u>496.404(23)</u>
1527	representative has relevant training.
1528	6. Any other provider designated by a judicial circuit,
1529	including, but not limited to, school counselors who are
1530	certified to offer such courses. Each judicial circuit may
1531	establish a roster of area course providers, including those who
1532	offer the course on a sliding fee scale or for free.
1533	Section 22. If any provision of this act or its
1534	application to any person or circumstance is held invalid, the
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1535	invalidity does not affect other provisions or applications of
1536	the act which can be given effect without the invalid provision
1537	or application, and to this end the provisions of this act are
1538	severable.
1539	Section 23. For the 2014-2015 fiscal year, the sums of
1540	<u>\$235,352 in recurring funds and \$239,357 in nonrecurring funds</u>
1541	from the General Inspection Trust Fund are appropriated to the
1542	Department of Agriculture and Consumer Services, and 4 full-time
1543	equivalent positions with associated salary rate of 143,264 are
1544	authorized, for the purpose of implementing this act.
1545	Section 24. This act shall take effect July 1, 2014.

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