By Senator Braynon

1

2

3

4

5

6

7

8

9

11

12

13

1415

16

17

18

19

20

2122

23

24

25

2627

28

29

36-00362-14 2014636

A bill to be entitled

An act relating to public utility suppliers; creating s. 350.118, F.S.; providing a statement of purpose; providing definitions; requiring certain public utilities, defined as regulated companies, to submit a plan for increasing procurement from businesses controlled and operated by women, minorities, and service-disabled veterans; specifying requirements for such plans; requiring the Florida Public Service Commission to establish quidelines to assist regulated companies in establishing such plans; encouraging unregulated corporations to voluntarily adopt such plans; requiring the commission to develop an outreach program and regulated companies to implement such program; providing that a regulated company may take certain measures to facilitate the participation of businesses controlled and operated by women, minorities, or service-disabled veterans; requiring each regulated company to submit an annual report to the commission regarding the implementation of its plan; requiring the commission to annually submit a summary report to the Legislature; requiring the commission to make recommendations; providing penalties for any person or corporation that falsely represents a business as being controlled or operated by women, minorities, or service-disabled veterans; authorizing the commission to adopt rules; providing an effective date.

36-00362-14 2014636

WHEREAS, the opportunity for full participation in this state's free-enterprise system by businesses controlled and operated by women, minorities, and service-disabled veterans is essential if this state is to attain economic equality for such businesses, and

WHEREAS, some public agencies and regulated utilities have established short-range and long-range goals for contracting with businesses controlled and operated by women, minorities, and service-disabled veterans and are awarding 30 percent or more of their contracts to these types of business enterprises, and

WHEREAS, businesses controlled and operated by women, minorities, and service-disabled veterans traditionally have received less than a proportionate share of public utility procurement contracts, especially in the categories of renewable energy, wireless telecommunications, broadband, and smart grid projects, and

WHEREAS, it is in the state's interest to expeditiously improve the economic climate for businesses controlled and operated by women, minorities, and service-disabled veterans, and

WHEREAS, the position of such businesses can be substantially improved by establishing long-range goals for the procurement of contracts for technology, equipment, supplies, services, materials, and construction work, especially in the categories of renewable energy, wireless telecommunications, broadband, and smart grid projects between regulated companies and businesses controlled and operated by women, minorities, and service-disabled veterans, and

36-00362-14 2014636

WHEREAS, this initiative benefits regulated companies and the consumers of this state by expanding the number of suppliers, thereby encouraging competition and promoting economic efficiency in the process, and

WHEREAS, the long-term economic viability of this state substantially depends upon the ability of public utilities to involve businesses controlled and operated by women, minorities, and service-disabled veterans in the procurement process, especially in the categories of renewable energy, wireless telecommunications, broadband, and smart grid projects, NOW, THEREFORE,

70 71

69

59

60

61

62

63

64

65

66

67 68

Be It Enacted by the Legislature of the State of Florida:

72 73

Section 1. Section 350.118, Florida Statutes, is created to read:

7576

74

350.118 Expanding diversity among public utility suppliers.—

77 78 (1) INTENT.—The purpose of this section is to:

79 80 (a) Encourage greater economic opportunity for businesses controlled and operated by women, minorities, and servicedisabled veterans.

8182

(b) Promote competition among suppliers of public utilities in order to enhance efficiency in the procurement of contracts from regulated companies.

8485

8687

83

(c) Expand programs for the procurement of contracts for technology, equipment, supplies, services, materials, and construction work between regulated companies and businesses controlled and operated by women, minorities, and service-

36-00362-14 2014636

disabled veterans.

88

89

90 91

92

93

94

95

96

9798

99

100

101102

103

104

105

106

107

108

109

110111

112113

114

115

116

- (2) DEFINITIONS.—As used in this section, the term:
- (a) "Commission" means the Florida Public Service Commission.
- (b) "Disabled-veteran business enterprise" means an independently owned and operated business that:
 - 1. Employs 200 or fewer permanent full-time employees;
- 2. Together with its affiliates has a net worth of \$5 million or less, or, if a sole proprietorship, has a net worth of \$5 million or less, including both personal and business investments;
 - 3. Is organized to engage in commercial transactions;
 - 4. Is domiciled in this state;
- 5. Is at least 51 percent owned by one or more permanent state residents who have a service-connected disability as determined by the United States Department of Veterans Affairs or who have been terminated from military service by reason of disability by the United States Department of Defense; and
- 6. Is controlled and operated by one or more servicedisabled veterans or, for a service-disabled veteran having a permanent or total disability, by the spouse or permanent caregiver of the veteran.
- (c) "Minority business enterprise" means a business enterprise that is at least 51 percent owned by a minority group or groups. In the case of a publicly owned business, at least 51 percent of the stock must be owned by one or more minority groups. The management and daily business operations of the minority business enterprise must be controlled by one or more minority individuals. The term "minority" includes black

36-00362-14 2014636

Americans, Hispanic Americans, Native Americans, and Asian-Pacific Americans.

- (d) "Regulated company" means a public utility, as defined in s. 366.02, or any person holding a valid and current certificate from the commission under chapter 351, chapter 364, chapter 365, or chapter 367 which has gross annual revenues exceeding \$25 million.
- (e) "Woman business enterprise" means a business enterprise that is at least 51 percent owned by a woman or women. In the case of a publicly owned business, at least 51 percent of the stock must be owned by one or more women. The management and daily business operations of the woman business enterprise must be controlled by one or more women.
- (3) PLAN.—A regulated company must annually submit a detailed and verifiable plan for increasing the procurement of contracts from woman, minority, and disabled-veteran business enterprises.
- (a) Each plan must include short-term and long-term goals, timetables, and methods for encouraging both prime contractors and grantees to engage woman, minority, and disabled-veteran business enterprises in subcontracts, including, but not limited to, renewable energy and smart grid projects. A plan may not include quotas.
- (b) The commission shall establish guidelines that a regulated company shall use in establishing a plan pursuant to this subsection.
- (c) An electrical, gas, water and wastewater, wireless, or telephone corporation that is not required to submit a plan pursuant to this subsection and cable television corporations

36-00362-14 2014636

and direct broadcast satellite providers are encouraged to voluntarily adopt a plan for increasing procurement from woman, minority, and disabled-veteran business enterprises.

- (4) OUTREACH PROGRAM.—The commission shall develop and require each regulated company to implement an outreach program to inform and encourage woman, minority, and disabled-veteran business enterprises to apply for procurement contracts under this section.
 - (5) REGULATED COMPANIES.—
- (a) In order to promote the inclusion and participation of businesses controlled and operated by women, minorities, and service-disabled veterans in the procurement of contracts, a regulated company may consider implementing the following measures in each phase of contracting:
- 1. Progressive payments to woman, minority, or disabled-veteran business enterprises.
- 2. An amendment of performance bond requirements to ensure that such requirements do not prohibit such businesses from participating.
- 3. Providing assistance to such businesses by securing contract payments with letters of credit, negotiable securities, or other financing arrangements or measures.
- (b) This subsection does not restrict a regulated company's ability to require a bond.
 - (6) REPORTS.-
- (a) Each regulated company shall submit an annual report to the commission regarding the implementation of its plan created pursuant to subsection (3) in a form and on a date determined by the commission.

36-00362-14 2014636

(b) On September 1 of each year, the commission shall provide the President of the Senate and the Speaker of the House of Representatives with a summary report detailing the progress of activities undertaken pursuant to this section by each regulated company.

- 1. The summary report must include comparative information on procurement contracts made between regulated companies and woman, minority, and disabled-veteran business enterprises and those made with at least a majority of other enterprises in the state, to the extent that such information is readily available.
- 2. The commission shall make recommendations regarding the implementation of this subsection and any proposed legislative recommendations it deems necessary or desirable to further this policy. With regard to disabled-veteran business enterprises, the commission shall ensure that the programs and legislation recommended are consistent with those of a veteran business enterprise certified under s. 295.187.
- 3. The commission shall make the summary report available on its website.
- (7) PENALTIES.—Any person, including a corporation through its directors, officers, or agents, which falsely represents a business as a woman, minority, or disabled-veteran business enterprise in the procurement of, or in the attempt to procure, contracts from a regulated company commits a misdemeanor of the first degree, punishable as provided in s. 775.082 or s. 775.083. In the case of a corporation, the fine or imprisonment, or both, shall be imposed on each director, officer, or agent responsible for the false representation.
 - (8) RULES.—The commission may adopt rules for determining

36-00362-14

2014636___

204 and verifying the eligibility of woman, minority, and disabled-205 veteran business enterprises for procurement contracts. 206 Section 2. This act shall take effect July 1, 2014.