1 A bill to be entitled 2 An act relating to alcoholic beverages; amending s. 3 402.82, F.S.; conforming provisions; prohibiting 4 electronic benefits transfer cards from being used or 5 accepted to purchase an alcoholic beverage; amending 6 s. 561.221, F.S.; providing requirements for a 7 licensed manufacturer of malt beverages to sell such 8 beverages directly to consumers; providing operation 9 requirements for a taproom; prohibiting a manufacturer 10 from holding a vendor's license at specified premises; 11 providing requirements for a licensed manufacturer to 12 obtain a vendor's license; specifying circumstances 13 under which a manufacturer may sell alcoholic 14 beverages under its vendor's license; requiring a 15 manufacturer to complete certain reports; providing applicability; providing requirements for a brewpub to 16 be licensed as a manufacturer or vendor; providing 17 requirements for a brewpub to sell alcoholic beverages 18 19 to consumers; amending s. 561.42, F.S.; deleting a 20 prohibition against certain entities conducting 21 tastings; revising requirements for promotional 2.2 displays and advertising; amending s. 561.5101, F.S.; conforming a cross-reference; amending s. 561.57, 23 F.S.; revising restrictions on the vehicle required 24 25 for use by a vendor who transports alcoholic 26 beverages; modifying provisions related to vehicle Page 1 of 56

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27 permits for vendors; requiring a vendor or authorized 28 person who transports alcoholic beverages to possess a 29 specified invoice or sales ticket; amending s. 562.07, 30 F.S.; conforming provisions; amending s. 562.13, F.S.; 31 providing exceptions and requirements for a minor 32 employed by a specified vendor to sell alcoholic 33 beverages; amending s. 562.34, F.S.; providing that 34 possessing and transporting a growler is lawful; 35 amending s. 563.022, F.S.; revising the definition of the term "franchise agreement"; defining the term 36 "primary manufacturer"; requiring a franchise 37 38 agreement to include specified terms and provisions; providing standards by which manufacturers may not 39 40 renew franchise agreements; prohibiting a primary manufacturer from discontinuing or failing to renew a 41 42 franchise agreement without meeting certain requirements; revising requirements for the burden of 43 proof during an action related to certain 44 45 terminations, cancellations, nonrenewals, or 46 discontinuances of franchise agreements; providing 47 notice requirements for certain terminations, cancellations, nonrenewals, or discontinuances of a 48 49 franchise agreement; authorizing limited self-50 distribution for specified manufacturers; providing 51 requirements for such self-distribution; requiring a 52 manufacturer to pay compensation after cancellation or

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53 termination of an agreement; deleting the remedy of 54 declaratory judgment for an action brought under s. 55 563.022; revising provisions related to the repurchase 56 of inventory upon termination of an agreement; 57 amending s. 563.06, F.S.; defining the term "growler"; providing requirements for growlers; creating s. 58 59 563.09, F.S.; authorizing a licensed manufacturer, 60 distributor, or importer of malt beverages to conduct a malt beverage tasting; providing requirements and 61 limitations; amending s. 565.03, F.S.; revising the 62 definition of the term "distillery"; deleting 63 64 restrictions on the sale of individual containers to 65 consumers in a face-to-face transaction; repealing s. 565.04, F.S., relating to restrictions on the sale by 66 certain licensed alcoholic beverage vendors of 67 merchandise other than specifically authorized types 68 of merchandise and restrictions on direct access to 69 70 such a vendor's place of business; providing 71 construction and severability; providing an effective 72 date. 73 74 Be It Enacted by the Legislature of the State of Florida: 75 76 Section 1. Paragraph (a) of subsection (4) of section 77 402.82, Florida Statutes, is amended to read: 78 402.82 Electronic benefits transfer program.-Page 3 of 56

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79 (4) Use or acceptance of an electronic benefits transfer card is prohibited at the following locations or for the 80 81 following activities: 82 (a) The purchase of an alcoholic beverage as defined in s. 83 561.01 and sold pursuant to the Beverage Law An establishment 84 licensed under the Beverage Law to sell distilled spirits as a 85 vendor and restricted as to the types of products that can be sold under ss. 565.04 and 565.045 or a bottle club as defined in 86 s. 561.01. 87 Section 2. Subsections (2) and (3) of section 561.221, 88 89 Florida Statutes, are amended to read: 90 561.221 Retail exceptions to manufacturing licenses; brewing exceptions to vendor licenses Licensing of manufacturers 91 and distributors as vendors and of vendors as manufacturers; 92 93 conditions and limitations.-94 A manufacturer of malt beverages that is licensed and (2) 95 engaged in the manufacture of malt beverages in this state may 96 sell directly to consumers in face-to-face transactions, which, 97 notwithstanding s. 561.57(1), requires the physical presence of 98 the consumer to make payment for and take receipt of the 99 beverages on the licensed manufacturing premises, as follows: 100 (a) At a taproom, a manufacturer may sell malt beverages 101 brewed by the manufacturer to consumers for on-premises or off-102 premises consumption without obtaining a vendor's license. A 103 manufacturer of malt beverages shall comply with the following 104 requirements related to a taproom:

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105 1. The taproom must be a room or rooms located on the 106 licensed manufacturing premises consisting of a single complex 107 that includes a brewery. Such premises may be divided by no more than one public street or highway. The taproom shall be included 108 109 on the sketch or diagram defining the licensed premises 110 submitted with the manufacturer's license application pursuant 111 to s. 561.01(11). All sketch or diagram revisions by the 112 manufacturer must be approved by the division, verifying that 113 the taproom operated by the licensed manufacturer is owned or 114 leased by the manufacturer and is located on the licensed 115 manufacturing premises. 116 2. At least 70 percent by volume of the malt beverages 117 sold or given to consumers per calendar year in the taproom must 118 be brewed on the licensed manufacturing premises. No more than 119 30 percent by volume of the malt beverages sold or given per 120 calendar year to consumers in the taproom may be brewed by the 121 manufacturer at other manufacturing premises and shipped to the 122 licensed manufacturing premises pursuant to s. 563.022(14)(d). 123 Malt beverages may be sold to consumers in the taproom 3. 124 for off-premises consumption in authorized containers pursuant 125 to s. 563.06(7). 126 4. A manufacturer of malt beverages is responsible for 127 paying applicable excise taxes to the division and submitting 128 applicable reports pursuant to ss. 561.50 and 561.55 with 129 respect to the amount of malt beverages sold or given to 130 consumers in the taproom each month.

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131	5. This paragraph does not preclude a licensed
132	manufacturer of malt beverages that operates a taproom from
133	holding a permanent public food service establishment license
134	under chapter 509 at the taproom.
135	6. A manufacturer may not hold a vendor's license at a
136	licensed manufacturing premises that operates a taproom pursuant
137	to this paragraph.
138	(b) In lieu of a taproom, on or after July 1, 2015, the
139	division may is authorized to issue vendor's licenses to a
140	manufacturer of malt beverages at no more than two licensed
141	manufacturing premises for which the manufacturer has an
142	interest, directly or indirectly, in the license if the
143	manufacturer meets the following requirements:
144	1. A licensed manufacturer may obtain one vendor's license
145	at no more than two of the licensed manufacturing premises for
146	which the manufacturer has an interest, directly or indirectly,
147	in the license. Any additional licensed manufacturing premises,
148	for which the manufacturer has an interest, directly or
149	indirectly, in the license, may operate a taproom without a
150	vendor's license pursuant to paragraph (a).
151	2. The vendor's license must be located on the licensed
152	manufacturing premises consisting of a single complex that
153	includes a brewery. Such premises may be divided by no more than
154	one public street or highway. The licensed vendor premises shall
155	be included on the sketch or diagram defining the licensed
156	premises submitted with the manufacturer's license application

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157	pursuant to s. 561.01(11). All sketch or diagram revisions by
158	the manufacturer must be approved by the division, verifying
159	that the vendor premises operated by the licensed manufacturer
160	is owned or leased by the manufacturer and is located on the
161	licensed manufacturing premises.
162	3. The manufacturer may sell alcoholic beverages under its
163	vendor's license as follows:
164	a. Malt beverages manufactured on the licensed
165	manufacturing premises or at another licensed manufacturing
166	premises for which the manufacturer has an interest, directly or
167	indirectly, in the license for:
168	(I) On-premises consumption.
169	(II) Off-premises consumption in authorized containers
170	pursuant to s. 563.06(6).
171	(III) Off-premises consumption in growlers pursuant to s.
172	563.06(7).
173	b. Malt beverages manufactured exclusively by other
174	manufacturers for:
175	(I) On-premises consumption.
176	(II) Off-premises consumption in authorized containers
177	pursuant to s. 563.06(6).
178	(III) Off-premises consumption in growlers pursuant to s.
179	563.06(7).
180	c. Any wine or liquor for on-premises or off-premises
181	consumption as authorized under its vendor's license.
182	4. A manufacturer of malt beverages pursuant to this
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183	paragraph is responsible for paying applicable excise taxes to
184	the division and submitting applicable reports pursuant to ss.
185	561.50 and 561.55 with respect to the amount of malt beverages
186	manufactured and sold pursuant to its vendor's license or given
187	to consumers.
188	5. This paragraph does not preclude a licensed
189	manufacturer of malt beverages with a vendor's license from
190	holding a permanent public food service establishment license
191	under chapter 509 on the licensed manufacturing premises.
192	6. An entity that applies for a manufacturer's and
193	vendor's license at more than two licensed manufacturing
194	premises pursuant to this paragraph before March 15, 2015, or
195	that is issued a manufacturer's and vendor's license at more
196	than two licensed manufacturing premises pursuant to this
197	paragraph before July 1, 2015, may maintain the licenses
198	previously obtained or received based on such application, but
199	may not obtain or apply for an additional vendor's license.
200	However, except as to the allowance for manufacturers holding a
201	vendor's license at more than two licensed manufacturing
202	premises before July 1, 2015, a vendor's license held by a
203	manufacturer of malt beverages pursuant to this paragraph,
204	regardless of when first obtained, is subject to subparagraphs
205	<u>15.</u>
206	7. An entity with direct or indirect interests in vendor
207	licenses issued to not more than two licensed manufacturing
208	premises under this paragraph may not be related, directly or
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209	indirectly, to any other entity with direct or indirect interest
210	in other vendor licenses issued to other separate manufacturing
211	premises. This subparagraph prohibits the creation of a chain of
212	more than two vendor licensed manufacturing premises under
213	common control of entities with direct or indirect interests in
214	such vendor licensed manufacturing premises. This subparagraph
215	does not prohibit the purchase or ownership of stock in a
216	publicly traded corporation where the licensee does not have and
217	does not obtain a controlling interest in the corporation. An
218	entity lawfully operating more than two licensed manufacturing
219	premises with vendor licenses pursuant to subparagraph 6. may
220	exceed the limit of two licenses with the actual number of
221	manufacturing premises with vendor licenses operated by the
222	entity, even if such manufacturer is also licensed as a
223	distributor, for the sale of alcoholic beverages on property
224	consisting of a single complex, which property shall include a
225	brewery and such other structures which promote the brewery and
226	the tourist industry of the state. However, such property may be
227	divided by no more than one public street or highway.
228	(3) The division may issue a manufacturer's license and a
229	vendor's license to a brewpub. To operate as a brewpub, the
230	following requirements must be met:
231	(a) Notwithstanding other provisions of the Beverage Law,
232	any vendor licensed in this state may be licensed as a
233	manufacturer of malt beverages upon a finding by the division
234	that:

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235	1. The <u>brewpub must</u> vendor will be engaged in brewing malt
236	beverages at the licensed brewpub premises a single location and
237	in an amount <u>that does</u> which will not exceed 10,000 kegs per
238	<u>calendar</u> year. For purposes of this <u>paragraph</u> subsection , the
239	term "keg" means 15.5 gallons.
240	(b) A brewpub may sell the following alcoholic beverages
241	in a face-to-face transaction with a consumer:
242	1. Malt beverages manufactured on the licensed brewpub
243	premises for:
244	a. On-premises consumption.
245	b. Off premises consumption in growlers, pursuant to s.
246	<u>563.06(7).</u>
247	2. Malt beverages manufactured by other manufacturers for:
248	a. On-premises consumption.
249	b. Off premises consumption in growlers if the brewpub
250	holds a valid quota license pursuant to s. 563.06(7).
251	3. Wine or liquor for on-premises consumption as
252	authorized under its vendor's license.
253	(c) A brewpub may not ship malt beverages to or between
254	licensed brewpub premises owned by the licensed entity. A
255	brewpub is not a manufacturer for the purposes of s.
256	<u>563.022(14)(d).</u>
257	(d) A brewpub may not distribute malt beverages.
258	(e) A brewpub must hold a permanent public food service
259	establishment license under chapter 509.
260	2. The malt beverages so brewed will be sold to consumers
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261 for consumption on the vendor's licensed premises or on 262 contiguous licensed premises owned by the vendor.

263 (f) (b) As a manufacturer, a brewpub is Any vendor which is 264 also licensed as a manufacturer of malt beverages pursuant to 265 this subsection shall be responsible for payment of applicable 266 excise taxes to the division and applicable reports pursuant to 267 ss. 561.50 and 561.55 with respect to the amount of malt beverages beverage manufactured each month and shall pay 268 269 applicable excise taxes thereon to the division by the 10th day 270 of each month for the previous month.

271 <u>(g) (c)</u> <u>A</u> It shall be unlawful for any licensed distributor 272 of malt beverages or any officer, agent, or other representative 273 thereof <u>may not</u> to discourage or prohibit <u>a brewpub</u> any vendor 274 licensed as a manufacturer under this subsection from offering 275 malt beverages brewed for consumption on the licensed premises 276 of the brewpub vendor.

277 (h) (d) <u>A</u> It shall be unlawful for any manufacturer of malt 278 beverages or any officer, agent, or other representative thereof 279 <u>may not to</u> take any action to discourage or prohibit <u>a</u> any 280 distributor of the manufacturer's product from distributing such 281 product to a <u>brewpub</u> licensed vendor which is also licensed as a 282 manufacturer of malt beverages pursuant to this subsection.

283 Section 3. Subsection (14) of section 561.42, Florida 284 Statutes, is amended to read:

285 561.42 Tied house evil; financial aid and assistance to 286 vendor by manufacturer, distributor, importer, primary American

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287 source of supply, brand owner or registrant, or any broker, 288 sales agent, or sales person thereof, prohibited; procedure for 289 enforcement; exception.-

(14) The division shall adopt reasonable rules governing 290 291 promotional displays and advertising, which rules shall not 292 conflict with or be more stringent than the federal regulations 293 pertaining to such promotional displays and advertising 294 furnished to vendors by distributors, manufacturers, importers, 295 primary American sources of supply, or brand owners or 296 registrants, or any broker, sales agent, or sales person 297 thereof; however:

298 (a) If a manufacturer, distributor, importer, brand owner, 299 or brand registrant of malt beverage, or any broker, sales agent, or sales person thereof, provides a vendor with 300 301 expendable retailer advertising specialties such as trays, 302 coasters, mats, menu cards, napkins, cups, glasses, 303 thermometers, and the like, such items may shall be sold only at 304 a price not less than the actual cost to the industry member who 305 initially purchased them, without limitation in total dollar 306 value of such items sold to a vendor.

307 (b) Without limitation in total dollar value of such items
308 provided to a vendor, a manufacturer, distributor, importer,
309 brand owner, or brand registrant of malt beverage, or any
310 broker, sales agent, or sales person thereof, may rent, loan
311 without charge for an indefinite duration, or sell durable
312 retailer advertising specialties such as clocks, pool table

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313 lights, and the like, which bear advertising matter.

If a manufacturer, distributor, importer, brand owner, 314 (C) 315 or brand registrant of malt beverage, or any broker, sales 316 agent $_{\tau}$ or sales person thereof, provides a vendor with consumer 317 advertising specialties such as ashtrays, T-shirts, bottle 318 openers, shopping bags, and the like, such items may shall be 319 sold only at a price not less than the actual cost to the 320 industry member who initially purchased them, and but may be 321 sold without limitation in total value of such items sold to a 322 vendor.

(d) A manufacturer, distributor, importer, brand owner, or brand registrant of malt beverage, or any broker, sales agent, or sales person thereof, may provide consumer advertising specialties described in paragraph (c) to consumers on any vendor's licensed premises.

328 (e) Manufacturers, distributors, importers, brand owners, 329 or brand registrants of beer, and any broker, sales agent, or 330 sales person thereof, shall not conduct any sampling activities 331 that include tasting of their product at a vendor's premises 332 licensed for off-premises sales only.

333 <u>(e) (f) A manufacturer Manufacturers, distributor</u> 334 distributors, importer importers, brand owner owners, or brand 335 registrant registrants of malt beverages beer, and any broker, 336 sales agent, or sales person thereof or contracted third-party, 337 may shall not engage in cooperative advertising with a vendor 338 and may not name a vendor in any advertising for a malt beverage

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9 tasting authorized under s. 563.09 vendors.

340 (f) (q) A distributor Distributors of malt beverages beer 341 may sell to a vendor vendors draft equipment and tapping 342 accessories at a price not less than the cost to the industry member who initially purchased them, except there is no required 343 344 charge, and the a distributor may exchange any parts that which 345 are not compatible with a competitor's system and are necessary to dispense the distributor's brands. A distributor of malt 346 347 beverages beer may furnish to a vendor at no charge replacement 348 parts of nominal intrinsic value, including, but not limited to, 349 washers, gaskets, tail pieces, hoses, hose connections, clamps, 350 plungers, and tap markers.

351 Section 4. Subsection (1) of section 561.5101, Florida 352 Statutes, is amended to read:

353 561.5101 Come-to-rest requirement; exceptions; penalties.-354 For purposes of inspection and tax-revenue control, (1) 355 all malt beverages, except those manufactured and sold by the 356 same licensee, pursuant to s. 561.221(2) or (3) s. 561.221(3), 357 must come to rest at the licensed premises of an alcoholic 358 beverage wholesaler in this state before being sold to a vendor 359 by the wholesaler. The prohibition contained in this subsection 360 does not apply to the shipment of malt beverages commonly known 361 as private labels. The prohibition contained in this subsection 362 shall not prevent a manufacturer from shipping malt beverages 363 for storage at a bonded warehouse facility, provided that such 364 malt beverages are distributed as provided in this subsection or

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365 to an out-of-state entity.

366 Section 5. Subsections (3) and (4) of section 561.57, 367 Florida Statutes, are amended to read:

368

561.57 Deliveries by licensees.-

369 (3) A licensed vendor may transport alcoholic beverage 370 purchases from a distributor's place of business to the vendor's 371 licensed premises or off-premises storage. A vendor may 372 transport alcoholic beverage purchases in a vehicle, if the 373 vehicle used to transport the alcoholic beverages is owned or 374 leased by the vendor or any without a permit. A person who has 375 been disclosed on a license application filed by the vendor may 376 use a vehicle not owned or leased by the vendor to transport 377 alcoholic beverages and approved by the division and if a valid 378 vehicle permit has been issued for such vehicle. A vehicle owned 379 or leased by a person disclosed on a license application filed 380 by the vendor and approved by the division under this section 381 subsection must be operated by such person when transporting 382 alcoholic beverage purchases from a distributor's place of 383 business to the vendor's licensed premises or off-premises 384 storage.

(4) A vehicle permit may be obtained <u>for a vehicle not</u> owned or leased by the vendor by a licensed vendor or any person authorized in subsection (3) upon application and payment of a fee of \$5 per vehicle to the division. The signature of the person authorized in subsection (3) must be included on the vehicle permit application. Such permit remains valid and does

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391 not expire unless the vendor or any person authorized in subsection (3) disposes of his or her vehicle, or the vendor's 392 393 alcoholic beverage license is transferred, canceled, not 394 renewed, or is revoked by the division, whichever occurs first. 395 The division shall cancel a vehicle permit issued to a vendor 396 upon request from the vendor. The division shall cancel a 397 vehicle permit issued to any person authorized in subsection (3) 398 upon request from that person or the vendor. By acceptance of a 399 vehicle permit, the vendor or any person authorized in 400 subsection (3), who intends to use a vehicle not owned or leased by the vendor, agrees that such vehicle is always subject to 401 402 inspection and search without a search warrant, for the purpose 403 of ascertaining that all provisions of the alcoholic beverage 404 laws are complied with, by authorized employees of the division 405 and also by sheriffs, deputy sheriffs, and police officers 406 during business hours or other times that the vehicle is being 407 used to transport or deliver alcoholic beverages. A vehicle 408 permit issued under this subsection and invoices or sales 409 tickets for alcoholic beverages purchased and transported must 410 be carried in the vehicle used by the vendor or any person 411 authorized in subsection (3) when the vendor's alcoholic 412 beverages are being transported or delivered. A vendor or a 413 person who is authorized by a vendor to transport or deliver 414 alcoholic beverages under this section must possess an invoice 415 or sales ticket when possessing such beverages in a vehicle and 416 transporting the alcoholic beverages.

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417 Section 6. Section 562.07, Florida Statutes, is amended to 418 read: 419 562.07 Illegal transportation of beverages.-It is unlawful 420 for alcoholic beverages to be transported in quantities of more 421 than 12 bottles except as follows: 422 By common carriers; (1) 423 (2) In the owned or leased vehicles of licensed vendors or 424 any persons authorized in s. 561.57(3) transporting alcoholic 425 beverage purchases from the distributor's place of business to 426 the vendor's licensed place of business or off-premises storage 427 and to which said vehicles are carrying a permit and invoices or 428 sales tickets for alcoholic beverages purchased and transported 429 as provided for in the alcoholic beverage law; 430 (2) (2) (3) By individuals who possess such beverages not for 431 resale within the state; 432 (3) (4) By licensed manufacturers, distributors, or vendors 433 transporting delivering alcoholic beverages under s. 561.57 away 434 from their place of business in vehicles which are owned or 435 leased by such licensees; and 436 (4) (5) By a vendor, distributor, pool buying agent, or 437 salesperson of wine and spirits as outlined in s. 561.57(5). 438 Section 7. Paragraph (c) of subsection (2) of section 439 562.13, Florida Statutes, is amended to read: 562.13 Employment of minors or certain other persons by 440 441 certain vendors prohibited; exceptions.-442 This section shall not apply to: (2) Page 17 of 56

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443 Persons under the age of 18 years who are employed in (C) 444 drugstores, grocery stores, department stores, florists, 445 specialty gift shops, or automobile service stations licensed 446 under ss. 563.02(1)(a) and 564.02(1)(a). This exception also includes a vendor licensed under s. 565.02(1)(a) whose gross 447 448 monthly sales of alcoholic beverages do not exceed 30 percent of 449 its total gross sales of products and services. A person 18 450 years of age or older must personally supervise the sale of a 451 distilled spirits beverage product by verifying the age of the 452 purchaser to be 21 years of age or older and approving the sale 453 which have obtained licenses to sell beer or beer and wine, when 454 such sales are made for consumption off the premises. 455 456 However, a minor to whom this subsection otherwise applies may 457 not be employed if the employment, whether as a professional entertainer or otherwise, involves nudity, as defined in s. 458 459 847.001, on the part of the minor and such nudity is intended as a form of adult entertainment. 460 461 Section 8. Subsections (1) and (3) of section 562.34, 462 Florida Statutes, are amended to read: 463 562.34 Containers; seizure and forfeiture.-464 A It shall be unlawful for any person may not to have (1)465 in her or his possession, custody, or control any cans, jugs, 466 jars, bottles, vessels, or any other type of containers which 467 are being used, are intended to be used, or are known by the 468 possessor to have been used to bottle or package alcoholic Page 18 of 56

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469 beverages; however, this subsection does provision shall not 470 apply to a any person properly licensed to bottle or package 471 such alcoholic beverages, a or to any person intending to 472 dispose of such containers to a person, firm, or corporation 473 properly licensed to bottle or package such alcoholic beverages, 474 or a person who has in her or his possession, custody, or 475 control one or more growlers as defined in s. 563.06(7). 476 (3) A It shall be unlawful for any person may not to 477 transport any cans, jugs, jars, bottles, vessels, or any other 478 type of containers intended to be used to bottle or package 479 alcoholic beverages; however, this subsection does section shall 480 not apply to a any firm or corporation holding a license to 481 manufacture or distribute such alcoholic beverages; a and shall 482 not apply to any person transporting such containers to a any 483 person, firm, or corporation holding a license to manufacture or 484 distribute such alcoholic beverages; or a person transporting 485 one or more growlers as defined in s. 563.06(7). 486 Section 9. Section 563.022, Florida Statutes, is amended 487 to read: 488 563.022 Relations between beer distributors and 489 manufacturers.-LEGISLATIVE FINDINGS AND INTENT.-490 (1)491 Regulation of business relations between beer (a) 492 distributors and manufacturers is necessary and appropriate in 493 the public interest. 494 This section is enacted pursuant to authority of the (b) Page 19 of 56

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495 state under the provisions of the Twenty-First Amendment to the 496 United States Constitution to promote the public's interest in 497 fair, efficient, and competitive distribution of malt beverage 498 products by regulation and encouragement of manufacturers and 499 distributors to conduct their business relations toward these 500 ends by:

501 1. Assuring that the beer distributor is free to manage 502 its business enterprise, including the distributor's right to 503 independently establish its selling prices;

2. Assuring the manufacturer and the public of service from a distributor who will devote reasonable efforts and resources to sales and distribution of the manufacturer's products, which distributor has been granted the right to sell and distribute and to maintain a satisfactory sales level; and

509 3. Establishing and maintaining an orderly system of 510 distribution of beer to the public.

(c) This section shall govern all relations between manufacturers and their distributors to the full extent consistent with the constitutions and laws of this state and the United States.

(d) In order to promote the intention and policies announced herein, the provisions of this section shall be liberally construed.

518 (2) DEFINITIONS.—In construing this section, unless the 519 context otherwise requires, the word, phrase, or term:

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(a)

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"Designated member" means the spouse, child,

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521 grandchild, parent, brother, or sister of a deceased individual 522 who owned an interest in a distributor, who is entitled to 523 inherit the deceased individual's ownership interest in the distributor under the terms of the deceased individual's will or 524 525 other testamentary device, or who is entitled to inherit such 526 ownership interest under the laws of intestate succession of 527 this state. With respect to an incapacitated individual owning 528 an ownership interest in a distributor, the term means the 529 person appointed by a court as the conservator of such 530 individual's property. The term also includes the appointed and 531 qualified personal representative and the testamentary trustee 532 of a deceased individual owning an ownership interest in a 533 distributor.

(b) "Distributor" or "wholesaler" means any person, firm,
association, corporation, or company which is a distributor
licensed to sell and distribute beer at wholesale to persons who
are licensed to sell beer.

(c) "Franchise <u>agreement" or "agreement</u>" means a <u>written</u> contract or agreement, <u>either expressed or implied</u>, <u>whether oral</u> or written, for a definite <u>or indefinite</u> period of time in which a manufacturer grants to a beer distributor the right to purchase, resell, and distribute <u>a specified</u> any brand or brands offered by the manufacturer.

(d) "Franchisee" means a beer distributor to whom afranchise is offered or granted.

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(e) "Franchisor" means a beer manufacturer who grants a

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547 franchise to a beer distributor. 548 (f) "Fraud" includes actual fraud or constructive fraud as 549 normally defined, in addition to the following: 550 1. A misrepresentation in any manner, whether

551 intentionally false or arising from gross negligence, of a 552 material fact.

553 2. A promise or representation not made honestly and in 554 good faith.

555

556

3. An intentional failure to disclose a material fact.

4. Any artifice employed to deceive another.

(g) "Good faith" means honesty in fact in the conduct or transaction concerned as defined and interpreted under s. 671.201(20).

(h) "Manufacturer" means any person who manufactures or
imports beer for distribution to distributors licensed in
Florida.

563 (i) "Person" means a natural person, corporation, association, partnership, trust, or other business entity and, 564 565 in case of a business entity, shall include any other entity in 566 which it has a majority interest or it effectively controls, as 567 well as the individual officers, directors, and other persons in active control of the activities of each such entity. The term 568 569 also includes heirs, assigns, personal representatives, and 570 guardians.

571 <u>(j)</u> "Primary manufacturer" means a manufacturer that 572 provides more than 50 percent by volume of the malt beverages

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573 purchased by and delivered to a distributor per calendar year. (k) (i) "Reasonable qualifications" means the standard of 574 575 the reasonable criteria established and consistently used by the 576 respective manufacturer for Florida distributors that entered 577 into, continued, or renewed an agreement with the manufacturer 578 during a period of 24 months prior to the proposed transfer of 579 the distributor's business, or for Florida distributors that 580 have changed managers or designated managers during a period of 581 24 months prior to the proposed change in manager or successor 582 manager of the distributor's business. 583 (1) (k) "Retaliatory action" includes, but is not limited 584 to, the refusal of a primary manufacturer to continue an 585 agreement or a material reduction in the quality of service or 586 quantity of products available to a distributor under an 587 agreement which refusal or reduction is not made in good faith. 588 (m) (m) (1) "Sale" includes the issuance, transfer, agreement 589 for transfer, exchange, pledge, hypothecation, or mortgage in 590 any manner or form, whether by transfer in trust or otherwise, 591 of beer or of any franchise related thereto for a consideration 592 and any option, subscription, or other contract, or 593 solicitation, looking to a sale, or offer or attempt to sell in 594 any form, whether in oral or written form, for a consideration. 595 (n) (m) "Transfer of a distributor's business" means the 596 voluntary sale, assignment, or other transfer of the business or 597 control of the business of the distributor, including the sale 598 or other transfer of stock or assets by merger, consolidation, Page 23 of 56

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599 or dissolution.

600 (3) FRANCHISE REQUIREMENTS.-Each franchise agreement 601 entered into between a manufacturer and distributor shall: 602 (a) Be negotiated and executed in good faith by both 603 parties such that obligations and considerations are met during 604 the term of the agreement. The agreement shall provide that the distributor and manufacturer agree with respect to all aspects 605 606 of the agreement, that both parties will act in good faith 607 during the course of the agreement, and that the distributor 608 agrees to not unfairly allocate its resources and efforts to a 609 competitor brand. 610 (b) Include all territorial assignments. 611 (c) Have a term of no more than 5 years if the manufacturer is not the primary manufacturer for the 612 613 distributor. An agreement entered into before July 1, 2015, that 614 has no definite term shall expire on June 30, 2020. 615 Be substantially similar with regard to terms and (d) 616 conditions to all other franchise agreements between the 617 manufacturer and its other distributors. (e) Include provisions for the recovery of actual damages 618 619 by the distributor pursuant to subsection (18), if the 620 manufacturer terminates or cancels the agreement before 621 expiration of the term of the agreement without good cause as 622 defined in subsections (8) and (11). Damages shall not be 623 awarded for failure to renew an agreement upon completion of the 624 term of the previous agreement if the manufacturer is not a

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625 primary manufacturer.

626 (f) Explicitly state that the manufacturer's trademarks 627 are the manufacturer's exclusive property and shall be used in 628 accordance with the manufacturer's standards and under the 629 manufacturer's direction, and that the use of such a trademark 630 by the distributor provides no rights beyond those expressly 631 provided in the agreement.

(g) Permit modification of the agreement at any time
 during the term of the agreement if both the manufacturer and
 distributor agree, provide such modification in writing, and
 sign the modified agreement.

636 (4) (3) APPLICATION. -<u>A</u> Any person who engages directly or 637 indirectly in purposeful <u>franchise</u> agreements or contracts in 638 connection with the sale of beer to beer distributors within 639 this state shall be subject to the provisions of this section 640 and shall be subject to the jurisdiction of the courts of this 641 state for violations of this section in accordance with the 642 provisions of the laws of this state.

643 (5) (4) UNLAWFUL ACTS AND PRACTICES.-Unfair methods of 644 competition and unfair or deceptive acts or practices in the 645 conduct of the manufacturing, importing, distribution, sale, 646 wholesaling, and franchising of beer, as defined in subsection (6) (5), are declared to be unlawful. Any person who violates 647 648 any provision of this section shall not be subject to the 649 criminal penalties set forth in the Beverage Law on account of 650 such violation.

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651 652 (a) public.

(6) (5) UNFAIR AND PROHIBITED ACTS.-

It shall be deemed a violation of subsection (5) (4)653 for any manufacturer or distributor to engage in any action which is in bad faith or unconscionable and which causes damage 654 655 in terms of law or equity to any of the parties or to the 656

It shall be deemed a violation of subsection (5) (4)657 (b) 658 for a manufacturer or officer, agent, or other representative 659 thereof:

660 1. To coerce or compel, or attempt to coerce or compel, 661 any beer distributor to order or accept delivery of any beer or 662 any other commodity or commodities which such beer distributor 663 has not voluntarily ordered.

664 2. To refuse to deliver in reasonable quantities and 665 within a reasonable time after receipt of the distributor's 666 order to any distributor having a franchise or contractual 667 agreement for the distribution and sale of beer sold by such 668 manufacturer, beer covered by such franchise agreement or 669 contract. However, the failure to deliver any such beer shall 670 not be considered a violation of this section if such failure is due to prudent and reasonable restriction on extension of credit 671 672 by the manufacturer to the distributor, an act of God, work 673 stoppage or delay due to a strike or labor difficulty, a bona 674 fide shortage of materials, freight embargo, or other cause over 675 which the manufacturer, or any agent thereof, shall have no 676 control whatsoever.

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677 To coerce or compel, or attempt to coerce or compel, a 3. beer distributor to enter into any agreement, whether written or 678 679 oral, supplementary to an existing franchise with such manufacturer or officer, agent, or other representative thereof, 680 681 or to do any other act prejudicial to such distributor, by 682 threatening to cancel any franchise or any contractual agreement 683 existing between such manufacturer and such distributor. 684 However, notice in good faith to a beer distributor of such 685 distributor's violation or breach of any terms or provisions of 686 such franchise or contractual agreement shall not constitute a 687 violation of this section if such notice is in writing, is 688 mailed by registered or certified mail to such distributor at 689 his or her current business address, and contains the specific 690 facts as to the distributor's violation or breach of such 691 franchise or contractual agreement.

4. To terminate <u>or</u>, cancel, fail to renew, or refuse to
continue the franchise or selling agreement of any such
distributor without good cause as defined in subsections <u>(8)</u> (7)
and <u>(11)</u> (10). The nonrenewal of a franchise or selling
agreement without good cause shall constitute an unfair
termination or cancellation regardless of the specified time
period of such franchise or selling agreement.

699 <u>5. If the manufacturer is a primary manufacturer for the</u>
 700 <u>distributor, to fail to renew, or refuse to continue the</u>
 701 <u>franchise agreement of any such distributor, without good cause</u>
 702 <u>as defined in subsections (8) and (11). Such nonrenewal of a</u>

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703 <u>franchise agreement constitutes an unfair termination or</u> 704 <u>cancellation for any time period specified in such franchise</u> 705 <u>agreement. If the manufacturer is not a primary manufacturer for</u> 706 <u>the distributor, the manufacturer is not required to renew or</u> 707 <u>continue the franchise agreement following the term of the</u> 708 franchise agreement.

709 <u>6.5.</u> To willfully discriminate, either directly or 710 indirectly, in price offered to franchisees where the effect of 711 such discrimination is likely to substantially lessen 712 competition.

713 7.6. To prevent or attempt to prevent, by agreement 714 contract or otherwise, any beer distributor from changing the 715 capital structure of his or her distributorship or the means by or through which he or she finances the operation of his or her 716 717 distributorship, provided that the distributor at all times 718 meets capital standards which are reasonable in light of 719 generally accepted capital standards within the manufacturer's 720 beer distribution system. Nothing in this subparagraph 721 diminishes the right of a manufacturer to prohibit public 722 ownership of its franchises.

723 <u>8.7.</u> To prevent or attempt to prevent, by <u>agreement</u>
724 contract or otherwise, any beer distributor or any officer,
725 member partner, or stockholder of any beer distributor from
726 selling or transferring any part of the interest of any of them
727 to any other person or persons or party or parties. However, no
728 distributor, officer, partner, or stockholder shall have the

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729 right to sell, transfer, or assign the franchise or power of 730 management or control thereunder without the written consent of 731 the manufacturer, distributor, or wholesaler, except that such 732 consent shall not be unreasonably withheld.

733 No manufacturer shall unreasonably withhold or delay a. 734 its approval of any assignment, sale, or transfer of the stock 735 of a distributor or of all or any portion of a distributor's 736 assets, a distributor's voting stock, the voting stock of any parent corporation, or the beneficial ownership or control of 737 738 any other entity owning or controlling a distributor, including 739 the distributor's rights and obligations under the terms of an 740 agreement, whenever the person or persons to be substituted meet 741 reasonable qualifications. Upon the death of one of the partners 742 of a partnership operating the business of a distributor, no 743 manufacturer shall deny the surviving partner or partners of 744 such partnership the right to become a successor-in-interest to 745 the agreement between the manufacturer and such partnership, 746 provided that the survivor has been active in the management of 747 the partnership and is otherwise capable of carrying on the 748 business of the partnership, and provided further that such 749 right is consistent with the rights and desires of the heirs or 750 devises of the deceased partner.

b. Notwithstanding the provisions of subparagraph a., upon the death of a distributor, no manufacturer shall deny approval for any transfer of ownership to a designated member of the family of an owner of a distributor; provided, however, that any

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subsequent transfer of such ownership by such designated membershall thereafter be subject to the provisions of subparagraph a.

757 <u>9.8.</u> To obtain money, goods, services, anything of value,
758 or any other benefit from any person in exchange for having
759 coerced or compelled a beer distributor to do business with such
760 other person.

761 <u>10.9.</u> To require a beer distributor to assent to a
762 release, assignment, novation, waiver, or estoppel which would
763 relieve any person from liability imposed by this section.

764 <u>11.10.</u> To restrict or inhibit, directly or indirectly, the 765 right of free association among manufacturers or distributors of 766 beer for any lawful purpose.

767 <u>12.11.</u> To fix or maintain the price at which a distributor
 768 may resell beer.

769 <u>13.12.</u> To coerce or attempt to coerce any distributor to 770 accept delivery of any beer or other commodity ordered by a 771 distributor if the order was properly canceled by the 772 distributor.

773 <u>14.13.</u> To change a distributor's quota of a brand or
774 brands if the change is not made in good faith.

775 <u>15.14.</u> To require a distributor, by any means, to 776 participate in or contribute to any local or national 777 advertising fund controlled directly or indirectly by a 778 manufacturer.

779 <u>16.15.</u> To take any retaliatory action against a
780 distributor that files a complaint regarding an alleged

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781 violation by the manufacturer of state or federal law or an 782 administrative rule.

783 17.16. To require or prohibit, without good cause provided 784 in writing, any change in the manager or successor manager of 785 any distributor who has been approved by the manufacturer as of 786 June 4, 1987. Should a distributor change an approved manager or 787 successor manager, a manufacturer shall not require or prohibit 788 the change unless the person fails to meet the reasonable 789 written standards for Florida distributors of the manufacturer 790 which standards have been provided to the distributor.

791 (7) (6) MANUFACTURER'S GOOD FAITH DISTRIBUTOR'S
 792 RESIGNATION, CANCELLATION, TERMINATION, FAILURE TO RENEW, OR
 793 REFUSAL TO CONTINUE.—

794 <u>(a)</u> Notwithstanding any agreement and except as otherwise 795 provided for in this section, A manufacturer shall not cause a 796 distributor to resign from an agreement, or cancel or, 797 terminate, fail to renew, or refuse to continue under an 798 agreement unless the manufacturer has complied with all of the 799 following:

800 <u>1.(a)</u> Has Satisfied the applicable notice requirements of 801 subsection (10); (9).

802 2.(b) Has Acted in good faith; and.

803 $\underline{3.(c)}$ Has Good cause for the cancellation \underline{or}_{τ} termination, 804 nonrenewal, discontinuance, or forced resignation.

805 (b) If a manufacturer is a primary manufacturer for the 806 distributor, the manufacturer shall not discontinue or fail to

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807 renew an agreement with the distributor unless the manufacturer 808 has: 1. Satisfied the applicable notice requirements of 809 810 subsection (10); 811 2. Acted in good faith; and 812 3. Good cause for the discontinuance or nonrenewal. 813 (8) (7) GOOD CAUSE.-Notwithstanding any agreement, good 814 cause shall exist for the purposes of a termination, cancellation, nonrenewal, or discontinuance under subsection (7) 815 816 paragraph (6)(c) when all of the following occur: 817 There is a failure by the distributor to comply with a (a) 818 provision of the agreement which is both reasonable and of 819 material significance to the business relationship between the 820 distributor and the manufacturer. The manufacturer first acquired knowledge of the 821 (b) 822 failure described in paragraph (a) not more than 18 months 823 before the date notification was given pursuant to subsection 824 (10) + (6)825 (C) The distributor was given written notice by the 826 manufacturer of failure to comply with the agreement. The distributor was afforded a reasonable opportunity 827 (d) 828 to assert good faith efforts to comply with the agreement within 829 the time limits provided for in paragraph (e). 830 The distributor has been afforded 15 $\frac{30}{30}$ days in which (e) 831 to submit a plan of corrective action to comply with the 832 agreement and an additional 30 90 days to cure such Page 32 of 56

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833 noncompliance in accordance with the plan or to sell his or her 834 distributorship consistent with the provisions of this section.

835 (9) (8) BURDEN OF PROOF.-For each good faith termination 836 or τ cancellation by a manufacturer, or nonrenewal τ or 837 discontinuance by a primary manufacturer of the distributor, the 838 manufacturer shall provide prima facie evidence have the burden 839 of showing that it has acted in good faith, that the notice 840 requirements under this section have been complied with, and 841 that there was good cause for the termination, cancellation, 842 nonrenewal, or discontinuance. After the manufacturer provides 843 such prima facie evidence, the burden of proof is shifted to the 844 distributor to prove that the manufacturer has not met statutory 845 and contractual requirements.

846 (10) (9) NOTICE.-Notwithstanding any agreement and except 847 as otherwise provided in this section, for each good faith 848 termination or cancellation by a manufacturer, or nonrenewal or 849 discontinuance by a primary manufacturer of the distributor, the 850 manufacturer shall furnish written notice of the termination, 851 cancellation, nonrenewal, or discontinuance of an agreement to 852 the distributor at least 30 not less than 90 days before the 853 effective date of the termination, cancellation, nonrenewal, or 854 discontinuance; in no event shall the contractual term of any 855 such franchise or selling agreement expire without the written 856 consent of the beer distributor involved before prior to the 857 expiration of at least 30 90 days after following such written 858 notice. The notice shall be by certified mail and shall contain

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859 all of the following:

860 (a) A statement of intention to terminate, cancel, not861 renew, or discontinue the agreement.

(b) A statement of the reason for the termination,cancellation, nonrenewal, or discontinuance.

864 (c) The date on which the termination, cancellation,865 nonrenewal, or discontinuance takes effect.

866 <u>(11) (10)</u> CONDITIONS AND NOTICE REQUIRED.—Notwithstanding 867 subsections <u>(7)</u> (6) and <u>(10)</u> (9), a manufacturer may terminate, 868 cancel, fail to renew, or discontinue an agreement for good 869 cause <u>immediately without notice</u> after not less than 15 days' 870 written notice given in the manner and containing the 871 information required by subsection (9), if any of the following 872 occur:

(a) Insolvency of the distributor, the filing of any
petition by or against the distributor under any bankruptcy or
receivership law, or the dissolution or liquidation of the
wholesaler which materially affects the distributor's ability to
remain in business.

(b) <u>Suspension or revocation of the distributor's license</u>
by the division or by the Federal Bureau of Alcohol, Tobacco and
Firearms whereby the distributor cannot distribute beer for more
than 60 days.

(c) The distributor, or a partner or an individual who
owns 10 percent or more of the partnership or stock of a
corporate distributor, has been convicted of a felony under the

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885 United States Code or the laws of any state which reasonably may adversely affect the good will or interest of the distributor or 886 887 manufacturer. However, an existing stockholder or stockholders, 888 partner or partners, a designated member or members, or the 889 distributor itself, if incorporated, shall have, subject to the 890 provisions of this section, the right to purchase the 891 partnership interest or the stock of the offending partner or 892 stockholder, and if the sale is completed within 15 days of the 893 conviction of the offending partner or stockholder, the right of 894 termination, cancellation, nonrenewal, or discontinuance of the 895 distributorship agreement shall not apply.

(d) There was fraudulent conduct on the part of the
distributor relating to a material matter in dealings with the
manufacturer or its products.

(e) The principal of the distributor intentionally and willfully sells the manufacturer's products to a retailer or retailers located outside a distributor's territory, but only if the manufacturer has assigned exclusive territories to its distributors in Florida.

904 (f) The distributor fails to pay for the manufacturer's 905 products ordered and delivered in accordance with terms 906 established with the manufacturer and has continued to fail to 907 make payment within 15 business days after receipt of notice of 908 the delinquency and demand for immediate payment.

909 (g) The distributor sells, transfers, or assigns the 910 franchise or control thereunder without the written consent of

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911 the manufacturer.

(12) (11) DISCONTINUANCE OF PRODUCTION OR DISTRIBUTION.-912 913 Notwithstanding subsections (7), (10), and (11) (6), (9), and 914 (10), a manufacturer may terminate, cancel, not renew, or 915 discontinue an agreement upon not less than 30 days' prior 916 written notice if the supplier discontinues production or 917 discontinues distribution throughout this state of all the brands sold by the manufacturer to the distributor. Nothing in 918 919 this section shall prohibit a manufacturer, upon not less than 920 30 days' notice, to completely discontinue the distribution 921 throughout this state of any particular brand or package of 922 beer. This subsection does not prohibit a manufacturer from 923 conducting test marketing of a new brand of beer or from 924 conducting the test marketing of a brand of beer which is not 925 currently being sold in this state, provided that the 926 manufacturer has notified the division in writing of its plans 927 to test market. The notice shall describe the market area in which the test shall be conducted, the name or names of the 928 929 distributor or distributors who will be selling the beer, the 930 name or names of the brand of beer being tested, and the period 931 of time during which the testing will take place. A market 932 testing period shall not exceed 18 months.

933 <u>(13)(12)</u> REASONABLE EFFORT REQUIRED.—The distributor shall 934 devote such efforts and resources, as required in the agreement 935 between the distributor and the manufacturer, to sales and 936 distribution of all the manufacturer's products which the

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937 distributor has been granted the right and has agreed to sell 938 and distribute so long as such requirements are reasonable. In 939 the absence of such an agreement, the distributor shall devote 940 reasonable efforts and resources.

941 <u>(14)</u> (13) WAIVER PROHIBITED.—A distributor shall not waive 942 any of the rights granted in any provision of this section. 943 Nothing in this section shall be construed to limit or prohibit 944 good faith dispute settlements voluntarily entered into by the 945 parties.

(15) (14) MANUFACTURER; PROHIBITED INTERESTS.-

946 947

(a) This subsection applies to:

948 1. A manufacturer;

949 2. Any officer, director, agent, or employee of a950 manufacturer; or

951 3. An affiliate of any manufacturer, regardless of whether 952 the affiliation is corporate or by management, direction, or 953 control.

(b) Except as provided in paragraph (c), no entity or person specified in paragraph (a) may have an interest in the license, business, assets, or corporate stock of a licensed distributor nor shall such entity sell directly to any vendor in this state other than to vendors who are licensed pursuant to s. 561.221(2).

960 (c) Any entity described in paragraph (a) may financially
961 assist a proposed distributor in acquiring ownership of the
962 distributorship through participation in a limited partnership

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963 arrangement in which the entity described in paragraph (a) is a limited partner and the proposed distributor seeking to acquire 964 965 ownership of the distributorship is the general partner. Such 966 limited partnership arrangements may exist for no longer than 8 years from their creation and shall not be extended or renewed 967 by means of a transfer of full ownership to an entity described 968 969 in paragraph (a) followed by the creation of a new limited 970 partnership or by any other means. In any such arrangement for 971 financial assistance, the federal basic permit and distributor's 972 license issued by the division shall be issued in the name of 973 the distributor and not in the name of an entity described in 974 paragraph (a). If, after the creation of a limited partnership 975 pursuant to this paragraph, an entity described in paragraph (a) acquires title to the distributorship which was the subject of 976 977 the limited partnership, the entity described in paragraph (a) shall divest itself of the distributorship within 180 days, and 978 979 the distributorship shall be ineligible for limited partnership 980 financing for 20 years thereafter. No entity described in 981 paragraph (a) shall enter into a limited partnership arrangement 982 with a licensed distributor whose distributorship existed and 983 was operated prior to the creation of such limited partnership 984 arrangement.

985 (d) Nothing in the Beverage Law shall be construed to 986 prohibit a manufacturer from shipping products to or between <u>the</u> 987 <u>licensed premises of</u> its breweries without a distributor's 988 license. <u>A manufacturer that holds a valid manufacturer's</u>

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989	license may deliver, directly to any licensed vendor, up to
990	2,000 total kegs per calendar year of malt beverages
991	manufactured by the manufacturer and to which it owns the brand
992	rights, subject to the following requirements:
993	1. Vehicles used to deliver malt beverages to a licensed
994	vendor must be owned or leased by the manufacturer.
995	2. A manufacturer of malt beverages that is permitted
996	limited self-distribution pursuant to this paragraph is
997	responsible for payment of applicable excise taxes to the
998	division and applicable reports pursuant to ss. 561.50 and
999	561.55 with respect to the amount of malt beverages manufactured
1000	and sold to vendors. The reports shall clearly distinguish
1001	between malt beverages self-distributed by the manufacturer and
1002	malt beverages sold directly to consumers by the manufacturer
1003	pursuant to s. 561.221(2).
1004	3. A manufacturer of malt beverages that is permitted
1005	limited self-distribution pursuant to this paragraph may not
1006	provide malt beverages to a vendor that is within the exclusive
1007	sales territory of a distributor with whom the manufacturer is
1008	under contract.
1009	4. A manufacturer of malt beverages that is permitted
1010	limited self-distribution pursuant to this paragraph may only
1011	distribute malt beverages brewed by the licensed manufacturer
1012	which have not been shipped between manufacturing premises owned
1013	by the manufacturer packaged in kegs or barrels containing 1
1014	gallon or more to be sold or offered for sale by vendors at
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1015 retail.

Notwithstanding the provisions of paragraph (b), any 1016 (e) 1017 entity named in paragraph (a) may have an interest in the 1018 license, business, assets, or corporate stock of a licensed 1019 distributor for a maximum of 180 consecutive days as the result 1020 of a judgment of foreclosure against the distributor or for 180 1021 consecutive days after acquiring title pursuant to the written request of the licensed distributor. Under either of these 1022 1023 circumstances, manufacturer ownership of an interest in the 1024 license, business, assets, or corporate stock of a licensed 1025 distributor shall only be for 180 days and only for the purpose 1026 of facilitating an orderly transfer of the distributorship to an 1027 owner not affiliated with a manufacturer.

(f) Notwithstanding the provisions of paragraph (b), any entity named in paragraph (a) may have a security interest in the inventory or property of its licensed distributors to secure payment for said inventory or other loans for other purposes.

1032 (16) (15) AGREEMENTS SUBJECT TO SECTION.—The provisions of 1033 this section shall apply to all written or oral agreements 1034 between a manufacturer and beer distributor in existence on <u>July</u> 1035 <u>1, 2015</u> June 4, 1987, as well as agreements entered into or 1036 renewed after <u>July 1, 2015</u> June 4, 1987.

1037 <u>(17)(16)</u> AGREEMENTS BINDING ON SUCCESSOR.—A successor to a 1038 manufacturer that continues in business as a manufacturer shall 1039 be bound by all terms and conditions of each agreement of the 1040 manufacturer in effect on the date of succession.

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1041	(18) (17) REASONABLE COMPENSATION FOR TERMINATION OR
1042	CANCELLATION WITHOUT GOOD CAUSEUpon termination or
1043	cancellation of the agreement without good cause:
1044	(a) Any manufacturer which, without good cause, cancels
1045	<u>or</u> terminates, or fails to renew any agreement, or lawfully
1046	denies approval of, or unreasonably withholds consent to, any
1047	assignment, transfer, or sale of a distributor's business assets
1048	or voting stock or other equity securities, shall pay
1049	compensation for actual damages to such distributor with whom it
1050	has an agreement, and other injured parties. A primary
1051	manufacturer that fails to renew an agreement pursuant to
1052	subparagraph (6)(b)5. shall pay compensation for actual damages
1053	to a distributor with whom it has such agreement, and other
1054	injured parties. Actual damages shall reflect damages suffered
1055	by the distributor or injured party, including: a written
1056	contract
1057	1. Lost profits anticipated from prior sales.
1058	2. Incidental and consequential damages.
1059	3. Costs expended and not previously recovered during the
1060	duration of the agreement before cancellation or termination.
1061	reasonable compensation for the diminished value of the
1062	distributor's business or of any ancillary business or both
1063	which has been negatively affected by the act of the
1064	manufacturer. "Ancillary business" means a business owned by a
1065	wholesaler, a controlling stockholder of a wholesaler, or a
1066	controlling partner of a wholesaler, the assets of which are
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1067 primarily used in transporting, storing, or marketing the brand or brands of malt beverage of the supplier with whom the 1068 1069 wholesaler has an agreement; or a business owned by a 1070 wholesaler, a controlling stockholder of a wholesaler, or a 1071 controlling partner of a wholesaler which recycles returnable 1072 beverage containers; or any other business owned by a 1073 wholesaler, a controlling stockholder of a wholesaler, or a 1074 controlling partner of a wholesaler, which business is primarily 1075 operated to benefit the wholesaler's ability to handle the brand 1076 or brands of malt beverage of the supplier with whom the 1077 wholesaler has an agreement. "Controlling stockholder" or 1078 "controlling partner" shall mean a person with an ownership 1079 interest in the wholesaler of 50 percent or more. The value of 1080 the distributor's business or ancillary business shall include, 1081 but not be limited to, its goodwill.

1082 In the event the manufacturer and the beer distributor (b) 1083 are unable to mutually agree on the reasonable compensation to 1084 be paid for the actual damages value of the distributor's 1085 business, as defined herein, the matter may, by agreement of the parties, be submitted to a neutral arbitrator to be selected by 1086 1087 the parties and the claim settled in accordance with the rules 1088 provided by the American Arbitration Association. Arbitration 1089 costs shall be paid one-half by the distributor and one-half by 1090 the manufacturer. The award of the arbitrator shall be final and 1091 binding on the parties.

1092 (19)(18) REMEDIES.-

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(a) During the <u>30</u> 90-day period provided in subsection
(10) (9) or during the 15-day period provided in subsection
(10), either party, in appropriate circumstances, may bring
action in the appropriate circuit court of this state to shorten
the notice period so provided or to extend it pending a final
determination of such proceedings on the merits.

(b) In any action brought under this section, the court shall have authority to grant temporary, preliminary, and final injunctive relief. If the court grants injunctive relief, bond shall not be required to be posted.

(c) In addition to temporary, preliminary, or final injunctive relief, any person who shall be aggrieved or injured in his or her business or property by reason of anything forbidden in this section may bring an action therefor in the appropriate circuit court of this state and, if successful shall recover the damages sustained and the costs of such action, including a reasonable attorney's fee.

1110 (d) Without regard and in addition to any other remedy or 1111 relief to which a person is entitled, anyone aggrieved by a 1112 violation of this section may bring an action to obtain a 1113 declaratory judgment that an act, action, or practice violates 1114 this section and to enjoin a manufacturer or distributor who has 1115 violated, is violating, or is otherwise likely to violate this 1116 section.

1117 <u>(d) (e)</u> When such action is one of common or general 1118 interest to many persons or when the parties are numerous and it

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1119 is impracticable to bring them all before the court, one or more 1120 persons may bring a class action for the benefit of the whole, 1121 including actions for injunctive relief.

1122 (e) (f) In an action for money damages, only if a judge or 1123 jury finds that the defendant acted maliciously, the judge or 1124 jury may award punitive damages as permitted by Florida law.

1125 <u>(f)(g)</u> The remedies provided in this subsection shall be 1126 in addition to any other civil remedies provided by law or in 1127 equity. Nothing contained in this subsection shall give rise to 1128 or foreclose any claim which would otherwise exist against the 1129 manufacturer or distributor by any proposed purchaser of the 1130 distributor's business.

1131 (20) (19) CONTRACTS AND THE VALIDITY THEREOF.—No 1132 manufacturer shall effect any sale to a distributor in Florida 1133 except pursuant to a written <u>agreement</u> contract between the 1134 manufacturer and the distributor which <u>agreement</u> contract is 1135 consistent with the provisions of this section.

1136

(21) (20) REPURCHASE OF INVENTORY UPON TERMINATION.

1137 Whenever any beer distributor enters into a franchise (a) 1138 agreement with a manufacturer wherein the distributor agrees to 1139 maintain an inventory of beer and the franchise is subsequently 1140 terminated in accordance with this section and any circuit court injunction requested by the distributor has been denied or 1141 dissolved, the manufacturer shall repurchase the inventory as 1142 provided in this section. If the distributor has any outstanding 1143 1144 debts to the manufacturer, then the repurchase amount may be

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credited to the distributor's account.

1146 (b) The manufacturer shall repurchase that inventory 1147 previously purchased from him or her and held by the distributor 1148 on the date of termination of the agreement contract. The 1149 manufacturer shall pay fair market value for the inventory being 1150 repurchased and 100 percent of the actual distributor cost, 1151 including freight and reasonable storage and handling costs, of 1152 all unsold beer. For the purposes of this paragraph, the term "fair market value" means the amount a willing manufacturer, 1153 1154 under no compulsion to sell, would be willing to accept, and a willing distributor, under no compulsion to purchase, would be 1155 1156 willing to pay for the malt beverages.

1157 Upon payment within a reasonable time of the (C) 1158 repurchase amount to the distributor, the title and right of 1159 possession to the repurchased inventory shall be transferred to 1160 the manufacturer.

1161 (d) The provisions of this section shall not require the 1162 repurchase from a distributor of:

1163 1. Any inventory which the distributor desires to keep, 1164 provided the distributor has a contractual right to do so.

1165 2. Any inventory which was ordered by the distributor on 1166 or after the date of receipt of the notification of termination 1167 of the franchise or contractual agreement.

Any inventory which was acquired by the distributor 1168 3. 1169 from any source other than the manufacturer.

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Any inventory which the distributor failed to sell by 4.

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the "best by" date.

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1172 If any manufacturer shall fail or refuse to repurchase (e) 1173 any inventory covered under the provisions of this section 1174 within 60 days after termination of an agreement a distributor's 1175 contract, he or she shall be civilly liable for 100 percent of 1176 the current wholesale price of the inventory plus any freight 1177 charges paid by the distributor, the distributor's reasonable 1178 attorney's fees, court costs, and interest on the current 1179 wholesale price computed at the legal interest rate provided in 1180 s. 687.01 from the 61st day after termination. 1181 (22) (21) INDEMNIFICATION. - A manufacturer shall fully 1182 indemnify and hold harmless its distributor against any losses, including, but not limited to, court costs and reasonable 1183 attorney's fees or damages arising out of complaints, claims, or 1184 1185 lawsuits, including, but not limited to, strict liability, 1186 negligence, misrepresentation, or express or implied warranty 1187 where the complaint, claim, or lawsuit relates to the 1188 manufacture or packaging of beer or other functions by the 1189 manufacturer which are beyond the control of the distributor. The distributor must mail written notice to the manufacturer on 1190 1191 a prompt and timely basis after receipt of notice of a 1192 complaint, claim, or lawsuit in order for the manufacturer to be 1193 liable under this subsection with respect to such complaint, 1194 claim, or lawsuit. 1195 Section 10. Subsections (1) and (6) of section 563.06, 1196 Florida Statutes, are amended, present subsection (7) is

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1197 renumbered as subsection (8) and amended, and a new subsection
1198 (7) is added to that section, to read:

1199 563.06 Malt beverages; imprint on individual container; 1200 size of containers; growlers; exemptions.-

1201 (1)On and after October 1, 1959, All taxable malt 1202 beverages packaged in individual containers possessed by any 1203 person in the state for the purpose of sale or resale in the 1204 state, except operators of railroads, sleeping cars, steamships, 1205 buses, and airplanes engaged in interstate commerce and licensed 1206 under this section, shall have imprinted thereon in clearly 1207 legible fashion by any permanent method the word "Florida" or 1208 "FL" and no other state name or abbreviation of any state name in not less than 8-point type. The word "Florida" or "FL" shall 1209 appear first or last, if imprinted in conjunction with any 1210 1211 manufacturer's code. A facsimile of the imprinting and its 1212 location as it will appear on the individual container shall be 1213 submitted to the division for approval.

With the exception of growlers as defined in 1214 (6)1215 subsection (7), all malt beverages packaged in individual 1216 containers sold or offered for sale by vendors at retail in this 1217 state shall be in individual containers containing no more than 1218 32 ounces of such malt beverages; provided, however, that 1219 nothing contained in this section shall affect malt beverages 1220 packaged in bulk, or in kegs, or in barrels or in any individual container containing 1 gallon or more of such malt beverage 1221 1222 regardless of individual container type.

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(7) (a) As used in the Beverage Law, the term "growler"

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means a container that holds 32, 64, or 128 ounces in volume that was originally manufactured to hold malt beverages. (b) A growler may be filled or refilled with: 1. A malt beverage manufactured by a manufacturer that holds a valid manufacturer's license and operates a taproom pursuant to s. 561.221(2)(a), if the manufacturer filling the growler is the same manufacturer that brewed the malt beverage and is filling the growler in the taproom. 2. A malt beverage manufactured by a manufacturer that holds a valid manufacturer's license and a valid vendor's license pursuant to s. 561.221(2)(b) or (3), if the manufacturer filling the growler is the same manufacturer that brewed the malt beverage and is filling the growler pursuant to its vendor's license. 3. A malt beverage manufactured by a manufacturer, if the manufacturer filling the growler holds a valid manufacturer's license pursuant to s. 561.221(2)(b) or (3) and a valid quota license at that location pursuant to ss. 561.20(1) and 565.02(1)(a) - (f). 4. A malt beverage manufactured by a manufacturer and sold by a vendor if: The vendor filling the growler holds a valid quota a.

1246 license at that location pursuant to ss. 561.20(1) and

1247 <u>565.02(1)(a)-(f); or</u>

1248 b. The vendor filling the growler holds a vendor license

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1249 under s. 563.02(1)(a)-(f) or s. 564.02(1)(a)-(f), obtains at 1250 least 80 percent of its annual gross revenue from the sale of 1251 malt beverages or wine or both, and does not also hold a 1252 manufacturer's license. Such a vendor is required to maintain 1253 records that demonstrate compliance with this provision for 3 1254 calendar years. 1255 (c) A growler must have an unbroken seal or be incapable 1256 of being immediately consumed. 1257 (d) A growler must be clearly labeled as containing an 1258 alcoholic beverage and provide the name of the manufacturer, the 1259 brand, the volume, the percentage of alcohol by volume, and the required label information for alcoholic beverages under 27 1260 1261 C.F.R. s. 16.21. If a growler being refilled has an existing 1262 label or other identifying mark from a manufacturer or brand, 1263 that label shall be covered sufficiently to indicate the 1264 manufacturer and brand of the malt beverage placed in the 1265 growler. 1266 (e) A growler must be clean before being filled. 1267 A licensee authorized to fill growlers may not use (f) growlers for purposes of distribution or sale outside of the 1268 1269 licensed manufacturing premises or licensed vendor premises. 1270 (8) (7) A Any person, firm, or corporation or an agent, 1271 officer, or employee thereof who violates, its agents, officers 1272 or employees, violating any of the provisions of this section 1273 commits, shall be guilty of a misdemeanor of the first degree, 1274 punishable as provided in s. 775.082 or s. 775.083, + and the

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1275	license, if any, shall be subject to revocation or suspension by
1276	the division.
1277	Section 11. Section 563.09, Florida Statutes, is created
1278	to read:
1279	563.09 Malt beverage tastings by distributors and
1280	manufacturers
1281	(1) A manufacturer, distributor, or importer of malt
1282	beverages, or any contracted third-party agent thereof, may
1283	conduct sampling activities that include the tasting of malt
1284	beverage products on:
1285	(a) The licensed premises of a vendor authorized to sell
1286	alcoholic beverages by the drink for consumption on premises; or
1287	(b) The licensed premises of a vendor authorized to sell
1288	alcoholic beverages only in sealed containers for consumption
1289	off premises if:
1290	1. The licensed premises is at an establishment with at
1291	least 10,000 square feet of interior floor space exclusive of
1292	storage space not open to the general public; or
1293	2. The licensed premises is a package store licensed under
1294	s. 565.02(1)(a).
1295	(2) A malt beverage tasting conducted under this section
1296	must be limited to and directed toward the general public of the
1297	age of legal consumption.
1298	(3) For a malt beverage tasting conducted under this
1299	section on the licensed premises of a vendor authorized to sell
1300	alcoholic beverages for consumption on premises, each serving of

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1301 a malt beverage to be tasted must be provided to the consumer by the drink in a tasting cup, glass, or other open container and 1302 1303 may not be provided by the package in an unopened can or bottle 1304 or in any other sealed container. 1305 (4) For a malt beverage tasting conducted under this 1306 section on the licensed premises of a vendor authorized to sell 1307 alcoholic beverages only in sealed containers for consumption 1308 off premises, the tasting must be conducted in the interior of 1309 the building constituting the vendor's licensed premises and 1310 each serving of a malt beverage to be tasted must be provided to 1311 the consumer in a tasting cup having a capacity of 3.5 ounces or 1312 less. 1313 (5) A manufacturer, distributor, or importer, or any 1314 contracted third-party agent thereof, may not pay a vendor, and 1315 a vendor may not accept, a fee or compensation of any kind, 1316 including the provision of a malt beverage at no cost or at a 1317 reduced cost, to authorize the conduct of a malt beverage 1318 tasting under this section. 1319 (6) (a) A manufacturer, distributor, or importer, or any 1320 contracted third-party agent thereof, conducting a malt beverage 1321 tasting under this section, must provide all of the beverages to 1322 be tasted, the total volume of which per tasting may not exceed 1323 576 ounces; must have paid all excise taxes on those beverages 1324 which are required of the manufacturer or distributor; and must 1325 return to the manufacturer's or distributor's inventory all of 1326 the malt beverages provided for the tasting that remain

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1327 unconsumed after the tasting. More than one tasting may be held 1328 on the licensed premises each day, but only one manufacturer, 1329 distributor, importer, or contracted third-party agent thereof, 1330 may conduct a tasting on the premises at any one time. 1331 Any samples of malt beverages provided to a vendor by (b) 1332 a manufacturer, distributor, or importer, or any contracted 1333 third-party agent thereof, in conjunction with or at the time of 1334 a tasting conducted under this section on the licensed premises 1335 of such vendor are subject to the volume limit for such premises 1336 set forth under paragraph (a). 1337 This subsection does not preclude a manufacturer, (C) 1338 distributor, or importer, or any contracted third-party agent 1339 thereof, from buying the malt beverages that it provides for the 1340 tasting from a vendor at no more than the retail price, but all 1341 of the malt beverages so purchased and provided for the tasting 1342 which remain unconsumed after the tasting must be removed from 1343 the premises of the tasting and properly disposed of. A manufacturer, distributor, or importer of malt 1344 (7) 1345 beverages that contracts with a third-party agent to conduct a 1346 malt beverage tasting under this section on its behalf is 1347 responsible for any violation of this section by such agent. 1348 This section does not preclude a vendor from (8) 1349 conducting a malt beverage tasting on its licensed premises 1350 using malt beverages from its own inventory. 1351 (9) This section is supplemental to and does not supersede 1352 any special act or ordinance.

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1353 The division may, pursuant to ss. 561.08 and 561.11, (10)1354 adopt rules to implement, administer, and enforce this section. 1355 Section 12. Subsections (1) and (2) of section 565.03, 1356 Florida Statutes, are amended to read: 565.03 License fees; manufacturers, distributors, brokers, 1357 1358 sales agents, and importers of alcoholic beverages; vendor 1359 licenses and fees; craft distilleries.-1360 As used in this section, the term: (1)(a) "Craft distillery" means a licensed distillery that 1361 1362 produces 75,000 or fewer gallons per calendar year of distilled 1363 spirits on its premises and has notified the division in writing 1364 of its decision to qualify as a craft distillery. 1365 "Distillery" means a manufacturer that distills ethyl (b) alcohol or ethanol to create of distilled spirits. 1366 1367 (2) (a) A distillery authorized to do business under the 1368 Beverage Law shall pay an annual state license tax for each 1369 plant or branch operating in the state, as follows: 1370 If engaged in the business of manufacturing distilled 1. 1371 spirits, a state license tax of \$4,000. 1372 If engaged in the business of rectifying and blending 2. 1373 spirituous liquors and nothing else, a state license tax of \$4,000. 1374 1375 Persons licensed under this section who are in the (b) business of distilling spirituous liquors may also engage in the 1376 1377 business of rectifying and blending spirituous liquors without 1378 the payment of an additional license tax.

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1379 (C) A craft distillery licensed under this section may sell to consumers, at its souvenir gift shop, spirits distilled 1380 1381 on its premises in this state in factory-sealed containers that 1382 are filled at the distillery for off-premises consumption. Such 1383 sales are authorized only on private property contiguous to the 1384 licensed distillery premises in this state and included on the 1385 sketch or diagram defining the licensed premises submitted with the distillery's license application. All sketch or diagram 1386 revisions by the distillery shall require the division's 1387 1388 approval verifying that the souvenir gift shop location operated 1389 by the licensed distillery is owned or leased by the distillery 1390 and on property contiguous to the distillery's production 1391 building in this state. A craft distillery or licensed 1392 distillery may not sell any factory-sealed individual containers 1393 of spirits except in face-to-face sales transactions with 1394 consumers who are making a purchase of two or fewer individual 1395 containers, that comply with the container limits in s. 565.10, 1396 per calendar year for the consumer's personal use and not for 1397 resale and who are present at the distillery's licensed premises 1398 in this state.

1399 1. A craft distillery must report to the division within 5 1400 days after it reaches the production limitations provided in 1401 paragraph (1)(a). Any retail sales to consumers at the craft 1402 distillery's licensed premises are prohibited beginning the day 1403 after it reaches the production limitation.

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2. A craft distillery may only ship, arrange to ship, or

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deliver any of its distilled spirits to consumers within the state in a face-to-face transaction at the distillery property. However, a craft distiller licensed under this section may ship, arrange to ship, or deliver such spirits to manufacturers of distilled spirits, wholesale distributors of distilled spirits, state or federal bonded warehouses, and exporters.

1411 3. Except as provided in subparagraph 4., it is unlawful to transfer a distillery license for a distillery that produces 1412 75,000 or fewer gallons per calendar year of distilled spirits 1413 1414 on its premises or any ownership interest in such license to an 1415 individual or entity that has a direct or indirect ownership 1416 interest in any distillery licensed in this state; another state, territory, or country; or by the United States government 1417 1418 to manufacture, blend, or rectify distilled spirits for beverage 1419 purposes.

1420 4. A craft distillery shall not have its ownership
1421 affiliated with another distillery, unless such distillery
1422 produces 75,000 or fewer gallons per calendar year of distilled
1423 spirits on its premises.

1424Section 13.Section 565.04, Florida Statutes, is repealed.1425Section 14.If any provision of s. 561.221(2), Florida1426Statutes, as amended by this act, is held invalid, or if the1427application of that subsection to any person or circumstance is1428held invalid, the invalidity does not affect other provisions or1429applications of this act which can be given effect without the1430invalid provision or application, and to this end s. 561.221(2),

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	Section	15.	This	act	shall	take	effect	July	1,	2015.
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