25 26	relating to knowledge, experience, and instruction for applicants for a license as a general lines or personal lines agent; amending s. 626.7351, F.S.;
25	
	relating to knowledge, experience, and instruction for
24	
23	amending s. 626.732, F.S.; revising requirements
22	conforming provisions to changes made by the act;
21	agents and other licensees; amending s. 626.311, F.S.;
20	certain prelicensure education courses for insurance
19	amending s. 626.2817, F.S.; revising requirements of
18	of license examinations for agents and adjusters;
17	state; amending s. 626.241, F.S.; revising the scope
16	applicants that hold a comparable license in another
15	for applicants qualifying for license transfer and
14	and health agents; revising examination requirements
13	examinations for personal lines agents, life agents,
12	requirements and qualifications for exemption from
11	agent, or all-lines adjuster; creating examination
10	license as a general lines agent, personal lines
9	revising examination requirements for applicants for a
8	agency's place of business; amending s. 626.221, F.S.;
7	requirements of certain agents in charge of an
6	amending s. 626.0428, F.S.; revising licensure
5	certain restrictions regarding health insurance;
4	the definition of "general lines agent," to remove
3	Agency Services; amending s. 626.015, F.S.; revising
2	An act relating to the Division of Insurance Agent and
1	A bill to be entitled

Page 1 of 29

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27 revising qualifications for a customer 28 representative's license; amending s. 626.748, F.S.; 29 requiring agents to maintain certain records for a 30 specified time period after policy expiration; 31 amending ss. 626.7851 and 626.8311, F.S.; revising 32 requirements relating to the knowledge, experience, or 33 instruction for life agents and health agents, respectively; amending s. 626.9541, F.S.; providing 34 35 that certain provisions relating to illegal dealings in premiums are applicable notwithstanding any other 36 provision of law; amending s. 627.4553, F.S.; 37 38 requiring an insurance agent to provide and retain certain information upon surrender of an annuity or 39 life insurance policy under certain circumstances; 40 defining the term "surrender"; amending s. 631.341, 41 42 F.S.; authorizing certain notices of insolvency to be delivered to policyholders by certain methods; 43 44 providing an effective date. 45 46 Be It Enacted by the Legislature of the State of Florida: 47 48 Paragraph (d) of subsection (5) of section Section 1. 626.015, Florida Statutes, is amended to read: 49 Definitions.-As used in this part: 50 626.015 51 "General lines agent" means an agent transacting any (5) 52 one or more of the following kinds of insurance: Page 2 of 29

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53 Health insurance, when transacted by an insurer (d) also 54 represented by the same agent as to property or casualty or 55 surety insurance. Section 2. Paragraph (a) of subsection (4) of section 56 57 626.0428, Florida Statutes, is amended to read: 58 626.0428 Agency personnel powers, duties, and 59 limitations.-(4) (a) Each place of business established by an agent or 60 agency, firm, corporation, or association must be in the active 61 62 full-time charge of a licensed and appointed agent holding the 63 required agent licenses to transact at least two of the lines of insurance being handled at the location. If only one line of 64 65 insurance is handled at the location, the agent in charge must 66 hold the required agent license to transact that line of 67 insurance. 68 Section 3. Paragraphs (k) and (l) of subsection (2) of 69 section 626.221, Florida Statutes, are redesignated as paragraphs (n) and (o), respectively, and amended, subsection 70 71 (1) and paragraphs (g) through (l) of subsection (2) are 72 amended, and new paragraphs (k), (l), and (m) are added to 73 subsection (2) of that section, to read: 74 626.221 Examination requirement; exemptions.-75 The department shall not issue any license as agent<sub>au</sub> (1)76 customer representative, or adjuster to any individual who has 77 not qualified for, taken, and passed to the satisfaction of the 78 department a written examination of the scope prescribed in s.

Page 3 of 29

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79 626.241.

80 (2) However, an examination is not necessary for any of 81 the following:

(g) An applicant for a license as a life or health agent
who has received the designation of chartered life underwriter
(CLU) from the American College of <u>Financial Services</u> <del>Life</del>
Underwriters and has been engaged in the insurance business
within the past 4 years, except that the applicant may be
examined on pertinent provisions of this code.

88 An applicant for license as a general lines agent, (h) 89 personal lines agent, or all-lines <del>customer representative, or</del> 90 adjuster who has received the designation of chartered property and casualty underwriter (CPCU) from the American Institute for 91 Chartered Property Casualty and Liability Underwriters and has 92 93 been engaged in the insurance business within the past 4 years, 94 except that the applicant may be examined on pertinent 95 provisions of this code.

An applicant for license as a general lines agent or 96 (i) 97 an all-lines adjuster who has received a degree in insurance 98 from an accredited institution of higher learning approved by 99 the department, except that the applicant may be examined on 100 pertinent provisions of this code. Qualifying degrees must 101 indicate a minimum of 18 credit hours of insurance instruction, 102 including specific instruction in the areas of property, 103 casualty, health, and commercial insurance customer 104 representative who has earned the designation of Accredited

Page 4 of 29

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105	Advisor in Insurance (AAI) from the Insurance Institute of
106	America, the designation of Certified Insurance Counselor (CIC)
107	from the Society of Certified Insurance Service Counselors, the
108	designation of Accredited Customer Service Representative (ACSR)
109	from the Independent Insurance Agents of America, the
110	designation of Certified Professional Service Representative
111	(CPSR) from the National Foundation for Certified Professional
112	Service Representatives, the designation of Certified Insurance
113	Service Representative (CISR) from the Society of Certified
114	Insurance Service Representatives, or the designation of
115	Certified Insurance Representative (CIR) from the National
116	Association of Christian Catastrophe Insurance Adjusters. Also,
117	an applicant for license as a customer representative who has
118	earned an associate degree or bachelor's degree from an
119	accredited college or university and has completed at least 9
120	academic hours of property and casualty insurance curriculum, or
121	the equivalent, or has carned the designation of Certified
122	Customer Service Representative (CCSR) from the Florida
123	Association of Insurance Agents, or the designation of
124	Registered Customer Service Representative (RCSR) from a
125	regionally accredited postsecondary institution in this state,
126	or the designation of Professional Customer Service
127	Representative (PCSR) from the Professional Career Institute,
128	whose curriculum has been approved by the department and which
129	includes comprehensive analysis of basic property and casualty
130	lines of insurance and testing at least equal to that of
	Dage 5 of 20

Page 5 of 29

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131 standard department testing for the customer representative 132 license. The department shall adopt rules establishing standards 133 for the approval of curriculum.

134 (j) An applicant for license as an a resident or 135 nonresident all-lines adjuster who has the designation of 136 Accredited Claims Adjuster (ACA) from a regionally accredited 137 postsecondary institution in this state, Associate in Claims 138 (AIC) from the Insurance Institute of America, Professional 139 Claims Adjuster (PCA) from the Professional Career Institute, 140 Professional Property Insurance Adjuster (PPIA) from the 141 HurriClaim Training Academy, Certified Adjuster (CA) from ALL 142 LINES Training, or Certified Claims Adjuster (CCA) from AE21 incorporated the Association of Property and Casualty Claims 143 Professionals whose curriculum has been approved by the 144 145 department and which includes comprehensive analysis of basic 146 property and casualty lines of insurance and testing at least 147 equal to that of standard department testing for the all-lines 148 adjuster license. The department shall adopt rules establishing 149 standards for the approval of curriculum.

(k) An applicant for license as a personal lines agent who
 has received a degree from an accredited institution of higher
 learning approved by the department, except that the applicant
 may be examined on pertinent provisions of this code. Qualifying
 degrees must indicate a minimum of 9 credit hours of insurance
 instruction, including specific instruction in the areas of
 property, casualty, and inland marine insurance.

# Page 6 of 29

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157	(1) An applicant for license as a life agent who has
158	received a degree from an accredited institution of higher
159	learning approved by the department, except that the applicant
160	may be examined on pertinent provisions of this code. Qualifying
161	degrees must indicate a minimum of 9 credit hours of insurance
162	instruction, including specific instruction in the areas of life
163	insurance, annuities, and variable insurance products.
164	(m) An applicant for license as a health agent who has
165	received a degree from an accredited institution of higher
166	learning approved by the department, except that the applicant
167	may be examined on pertinent provisions of this code. Qualifying
168	degrees must indicate a minimum of 9 credit hours of insurance
169	instruction, including specific instruction in the area of
170	health insurance products.
171	<u>(n)<del>(</del>k)</u> An applicant qualifying for a license transfer
172	under s. 626.292 <del>if the applicant:</del>
173	1. Has successfully completed the prelicensing examination
174	requirements in the applicant's previous home state which are
175	substantially equivalent to the examination requirements in this
176	state, as determined by the department;
177	2. Has received the designation of chartered property and
178	casualty underwriter (CPCU) from the American Institute for
179	Property and Liability Underwriters and been engaged in the
180	insurance business within the past 4 years if applying to
181	transfer a general lines agent license; or
182	3. Has received the designation of chartered life
	Page 7 of 29

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183	underwriter (CLU) from the American College of Life Underwriters
184	and been engaged in the insurance business within the past 4
185	years if applying to transfer a life or health agent license.
186	(o) <del>(l)</del> An applicant for a license as a nonresident agent
187	if the applicant <u>holds a comparable license in another state</u>
188	with similar examination requirements as this state $\div$
189	1. Has successfully completed prelicensing examination
190	requirements in the applicant's home state which are
191	substantially equivalent to the examination requirements in this
192	state, as determined by the department, as a requirement for
193	obtaining a resident license in his or her home state;
194	2. Held a general lines agent license, life agent license,
195	or health agent license before a written examination was
196	required;
197	3. Has received the designation of chartered property and
198	casualty underwriter (CPCU) from the American Institute for
199	Property and Liability Underwriters and has been engaged in the
200	insurance business within the past 4 years, if an applicant for
201	a nonresident license as a general lines agent; or
202	4. Has received the designation of chartered life
203	underwriter (CLU) from the American College of Life Underwriters
204	and been in the insurance business within the past 4 years, if
205	an applicant for a nonresident license as a life agent or health
206	agent.
207	Section 4. Subsections (1), (2), (3), and (8) of section
208	626.241, Florida Statutes, are amended to read:
I	Page 8 of 29

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209

626.241 Scope of examination.-

Each examination for a license as an agent, customer 210 (1)211 representative, or adjuster shall be of such scope as is deemed by the department to be reasonably necessary to test the 212 213 applicant's ability and competence and knowledge of the kinds of insurance and transactions to be handled under the license 214 215 applied for, of the duties and responsibilities of such a 216 licensee, and of the pertinent provisions of the laws of this 217 state.

218 (2) Examinations given applicants for license as a general 219 lines agent or customer representative shall cover all property, 220 casualty, and surety insurances, except as provided in 221 subsection (5) relative to limited licenses.

Examinations given applicants for a life agent's 222 (3) 223 license shall cover life insurance, annuities, and variable 224 contracts annuities.

225 (8) An examination for licensure as a personal lines agent 226 shall consist of 100 questions and shall be limited in scope to 227 the kinds of business transacted under such license.

228 Section 5. Section 626.2817, Florida Statutes, is amended 229 to read:

626.2817 Regulation of course providers, instructors, and 230 231 school officials, and monitor groups involved in prelicensure 232 education for insurance agents and other licensees.-

233 Any course provider, instructor, or school official $_{\tau}$ (1)234 or monitor group must be approved by and registered with the

# Page 9 of 29

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235 department before offering prelicensure education courses for 236 insurance agents and other licensees.

237 (2) The department shall adopt rules establishing 238 standards for the approval, registration, discipline, or removal 239 from registration of course providers, instructors, and school 240 officials, and monitor groups. The standards must be designed to 241 ensure that such persons have the knowledge, competence, and 242 integrity to fulfill the educational objectives of the prelicensure requirements of this chapter and chapter 648 and to 243 244 assure that insurance agents and licensees are competent to 245 engage in the activities authorized under the license.

(3) <u>A course provider shall not grant completion credit to</u>
 any student who has not completed at least 75 percent of the
 required course hours of a department approved prelicensure
 course.

(4) The department shall adopt rules to establish a
process for determining compliance with the prelicensure
requirements of this chapter and chapter 648. The department
shall adopt rules prescribing the forms necessary to administer
the prelicensure requirements.

255 Section 6. Subsection (1) of section 626.311, Florida 256 Statutes, is amended to read:

257

626.311 Scope of license.-

(1) Except as to personal lines agents and limited
licenses, a general lines agent or customer representative shall
qualify for all property, marine, casualty, and surety lines

Page 10 of 29

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261 except bail bonds which require a separate license under chapter 262 648. The license of a general lines agent may also covers cover 263 health insurance if health insurance is included in the agent's 264 appointment by an insurer as to which the licensee is also 265 appointed as agent for property or casualty or surety insurance. 266 The license of a customer representative shall provide, in 267 substance, that it covers all of such classes of insurance that 268 his or her appointing general lines agent or agency is currently 269 so authorized to transact under the general lines agent's 270 license and appointments. No such license shall be issued 271 limited to particular classes of insurance except for bail bonds 272 which require a separate license under chapter 648 or for 273 personal lines agents. Personal lines agents are limited to 274 transacting business related to property and casualty insurance sold to individuals and families for noncommercial purposes. 275

276 Section 7. Subsections (1) through (5) of section 626.732, 277 Florida Statutes, are amended to read:

278 626.732 Requirement as to knowledge, experience, or 279 instruction.-

(1) Except as provided in subsection (4), an applicant for a license as a general lines agent, except for a chartered property and casualty underwriter (CPCU), may not be qualified or licensed unless, within the 4 years immediately preceding the date the application for license is filed with the department, the applicant has:

286

(a) Taught or successfully completed 200 hours of

Page 11 of 29

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287 <u>coursework in property, casualty, surety, health, and marine</u> 288 <u>insurance approved by the department</u> <del>classroom courses in</del> 289 <del>insurance</del>, 3 hours of which must be on the subject matter of 290 ethics<del>, at a school, college, or extension division thereof,</del> 291 <del>approved by the department</del>;

292 (b) Completed a correspondence course in insurance, 3 293 hours of which must be on the subject matter of ethics, which is 294 regularly offered by accredited institutions of higher learning 295 in this state or extensions thereof and approved by the 296 department, and have at least 6 months of responsible insurance 297 duties as a substantially full-time bona fide employee in all 298 lines of property and casualty insurance set forth in the 299 definition of general lines agent under s. 626.015;

300 <u>(b)(c)</u> Completed at least 1 year in responsible insurance 301 duties as a substantially full-time bona fide employee in all 302 lines of property and casualty insurance as set forth in the 303 definition of a general lines agent under s. 626.015, but 304 without the education requirement described in paragraph (a) <del>or</del> 305 <del>paragraph (b);</del> or

306 <u>(c) (d)</u> Completed at least 1 year of responsible insurance 307 duties as a licensed and appointed customer representative, 308 <u>service representative, or personal lines agent</u> or limited 309 <del>customer representative in commercial or personal lines of</del> 310 <del>property and casualty insurance</del> and 40 hours of <u>coursework</u> 311 <del>classroom courses</del> approved by the department covering the areas 312 of property, casualty, surety, health, and marine insurance; or

# Page 12 of 29

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313 (e) Completed at least 1 year of responsible insurance 314 duties as a licensed and appointed service representative in 315 commercial or personal lines of property and casualty insurance 316 and 80 hours of classroom courses approved by the department 317 covering the areas of property, casualty, surety, health, and 318 marine insurance.

(2) Except as provided under subsection (4), an applicant for a license as a personal lines agent, except for a chartered property and casualty underwriter (CPCU), may not be qualified or licensed unless, within the 4 years immediately preceding the date the application for license is filed with the department, the applicant has:

(a) Taught or successfully completed <u>60 hours of</u>
<u>coursework in property, casualty, and inland marine insurance</u>
<u>approved by the department classroom courses in insurance</u>, 3
hours of which must be on the subject matter of ethics<del>, at a</del>
school, college, or extension division thereof, approved by the
department. To qualify for licensure, the applicant must
complete a total of 52 hours of classroom courses in insurance;

(b) Completed a correspondence course in insurance, 3 hours of which must be on the subject matter of ethics, which is regularly offered by accredited institutions of higher learning in this state or extensions thereof and approved by the department, and completed at least 3 months of responsible insurance duties as a substantially full-time employee in the area of property and casualty insurance sold to individuals and

Page 13 of 29

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339	families for noncommercial purposes;
340	<u>(b)</u> Completed at least 6 months of responsible
341	insurance duties as a substantially full-time employee in the
342	area of property and casualty insurance sold to individuals and
343	families for noncommercial purposes, but without the education
344	requirement described in paragraph (a) <del>or paragraph (b)</del> ;
345	<u>(c)</u> Completed at least 6 months of responsible
346	insurance duties as a licensed and appointed customer
347	representative <u>,</u> <del>or</del> limited customer representative <u>, or service</u>
348	representative in property and casualty insurance sold to
349	individuals and families for noncommercial purposes and 20 hours
350	of classroom courses approved by the department which are
351	related to property and casualty insurance sold to individuals
352	and families for noncommercial purposes;
353	(e) Completed at least 6 months of responsible insurance
354	duties as a licensed and appointed service representative in
355	property and casualty insurance sold to individuals and families
356	for noncommercial purposes and 40 hours of classroom courses
357	approved by the department related to property and casualty
358	insurance sold to individuals and families for noncommercial
359	purposes; or
360	(f) Completed at least 3 years of responsible duties as a
361	licensed and appointed customer representative in property and
362	casualty insurance sold to individuals and families for
363	noncommercial purposes.
364	(3) If an applicant's qualifications as required under
ļ	Page 14 of 29

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365 subsection (1) or subsection (2) are based in part upon periods of employment in responsible insurance duties, the applicant 366 367 shall submit with the license application, on a form prescribed 368 by the department, an attestation affidavit of his or her 369 employment employer setting forth the period of such employment, 370 that the employment was substantially full-time, and giving a 371 brief abstract of the nature of the duties performed by the 372 applicant.

373 (4) An individual who was or became qualified to sit for 374 an agent's, customer representative's, or adjuster's examination 375 at or during the time he or she was employed by the department 376 or office and who, while so employed, was employed in 377 responsible insurance duties as a full-time bona fide employee 378 may take an examination if application for such examination is 379 made within 4 years <del>90 days</del> after the date of termination of 380 employment with the department or office.

381 Classroom and correspondence Courses under subsections (5)382 (1) and (2) must include instruction on the subject matter of 383 unauthorized entities engaging in the business of insurance. The 384 scope of the topic of unauthorized entities must include the 385 Florida Nonprofit Multiple-Employer Welfare Arrangement Act and 386 the Employee Retirement Income Security Act, 29 U.S.C. <u>ss. 1001</u> 387 et seq., as it relates to the provision of health insurance by 388 employers and the regulation thereof.

389 Section 8. Subsections (3) and (7) of section 626.7351, 390 Florida Statutes, are amended to read:

Page 15 of 29

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391 626.7351 Qualifications for customer representative's 392 license.—The department shall not grant or issue a license as 393 customer representative to any individual found by it to be 394 untrustworthy or incompetent, or who does not meet each of the 395 following qualifications:

396 Within 4 the 2 years next preceding the date that the (3) 397 application for license was filed with the department, the 398 applicant has earned the designation of Accredited Advisor in 399 Insurance (AAI), Associate in General Insurance (AINS), or 400 Accredited Customer Service Representative (ACSR) from the 401 Insurance Institute of America; the designation of Certified 402 Insurance Counselor (CIC) from the Society of Certified 403 Insurance Service Counselors; the designation of Certified 404 Professional Service Representative (CPSR) from the National 405 Foundation for CPSR; the designation of Certified Insurance 406 Service Representative (CISR) from the Society of Certified 407 Insurance Service Representatives; the designation of Certified 408 Insurance Representative (CIR) from All-Lines Training; the 409 designation of Professional Customer Service Representative 410 (PCSR) from the Professional Career Institute; the designation 411 of Registered Customer Service Representative (RCSR) from a 412 regionally accredited postsecondary institution in the state 413 whose curriculum is approved by the department and includes 414 comprehensive analysis of basic property and casualty lines of 415 insurance and testing which demonstrates mastery of the subject; 416 or a degree from an accredited institution of higher learning

Page 16 of 29

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417	approved by the department when the degree includes a minimum of
418	9 credit hours of insurance instruction, including specific
419	instruction in the areas of property, casualty, and inland
420	marine insurance. The department shall adopt rules establishing
421	standards for the approval of curriculum completed a course in
422	insurance, 3 hours of which shall be on the subject matter of
423	ethics, approved by the department or has had at least 6 months'
424	experience in responsible insurance duties as a substantially
425	full-time employee. Courses must include instruction on the
426	subject matter of unauthorized entities engaging in the business
427	of insurance. The scope of the topic of unauthorized entities
428	shall include the Florida Nonprofit Multiple-Employer Welfare
429	Arrangement Act and the Employee Retirement Income Security Act,
430	29 U.S.C. ss. 1001 et seq., as such acts relate to the provision
431	of health insurance by employers and the regulation of such
432	insurance.
433	(7) The applicant has passed any required examination for
434	license required under s. 626.221.
435	Section 9. Section 626.748, Florida Statutes, is amended
436	to read:
437	626.748 Agent's recordsEvery agent transacting any
438	insurance policy must maintain in his or her office, or have
439	readily accessible by electronic or photographic means, <u>for a</u>
440	period of at least 5 years after policy expiration, such records
441	of policies transacted by him or her as to enable the
442	policyholders and department to obtain all necessary
ļ	Page 17 of 29

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information, including daily reports, applications, change
endorsements, or documents signed or initialed by the insured
concerning such policies.

446 Section 10. Section 626.7851, Florida Statutes, is amended 447 to read:

448 626.7851 Requirement as to knowledge, experience, or 449 instruction.—<u>An</u> No applicant for a license as a life agent, 450 except for a chartered life underwriter (CLU), shall <u>not</u> be 451 qualified or licensed unless within the 4 years immediately 452 preceding the date the application for a license is filed with 453 the department he or she has:

454 (1)Successfully completed 40 hours of coursework 455 classroom courses in life insurance, annuities, and variable 456 contracts approved by the department, 3 hours of which shall be on the subject matter of ethics, satisfactory to the department 457 458 at a school or college, or extension division thereof, or other 459 authorized course of study, approved by the department. Courses 460 must include instruction on the subject matter of unauthorized 461 entities engaging in the business of insurance, to include the 462 Florida Nonprofit Multiple-Employer Welfare Arrangement Act and 463 the Employee Retirement Income Security Act, 29 U.S.C. ss. 1001 464 et seq., as it relates to the provision of life insurance by 465 employers to their employees and the regulation thereof; 466 (2)Successfully completed a minimum of 60 hours of

467 <u>coursework in multiple areas of insurance, which included life</u> 468 <u>insurance, annuities, and variable contracts, approved by the</u>

Page 18 of 29

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469 department, 3 hours of which shall be on the subject matter of 470 ethics. Courses must include instruction on the subject matter 471 of unauthorized entities engaging in the business of insurance; 472 (3) Earned or maintained an active designation as Chartered Financial Consultant (ChFC) from the American College 473 474 of Financial Services; or Fellow, Life Management Institute 475 (FLMI) from the Life Management Institute Successfully completed 476 a correspondence course in insurance, 3 hours of which shall be 477 on the subject matter of ethics, satisfactory to the department 478 and regularly offered by accredited institutions of higher 479 learning in this state or by independent programs of study, 480 approved by the department. Courses must include instruction on 481 the subject matter of unauthorized entities engaging in the 482 business of insurance, to include the Florida Nonprofit 483 Multiple-Employer Welfare Arrangement Act and the Employee Retirement Income Security Act, 29 U.S.C. ss. 1001 et seq., as 484 485 it relates to the provision of life insurance by employers to 486 their employees and the regulation thereof;

487 (4) (3) Held an active license in life, or life and health,
 488 insurance in another state. This provision may not be used
 489 utilized unless the other state grants reciprocal treatment to
 490 licensees formerly licensed in the state Florida; or

491 <u>(5)</u>(4) Been employed by the department or office for at 492 least 1 year, full time in life <del>or life and health</del> insurance 493 regulatory matters and who was not terminated for cause, and 494 application for examination is made within <u>4 years</u> <del>90 days</del> after

Page 19 of 29

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495 the date of termination of his or her employment with the 496 department or office.

497 Section 11. Section 626.8311, Florida Statutes, is amended498 to read:

499 626.8311 Requirement as to knowledge, experience, or 500 instruction.—<u>An</u> No applicant for a license as a health agent, 501 except for a chartered life underwriter (CLU), shall <u>not</u> be 502 qualified or licensed unless within the 4 years immediately 503 preceding the date the application for license is filed with the 504 department he or she has:

505 Successfully completed 40 hours of coursework (1)506 classroom courses in health insurance, approved by the 507 department, 3 hours of which shall be on the subject matter of ethics, satisfactory to the department at a school or college, 508 or extension division thereof, or other authorized course of 509 510 study, approved by the department. Courses must include 511 instruction on the subject matter of unauthorized entities 512 engaging in the business of insurance, to include the Florida 513 Nonprofit Multiple-Employer Welfare Arrangement Act and the 514 Employee Retirement Income Security Act, 29 U.S.C. ss. 1001 et 515 seq., as it relates to the provision of health insurance by 516 employers to their employees and the regulation thereof;

517 (2) <u>Successfully completed a minimum of 60 hours of</u> 518 <u>coursework in multiple areas of insurance, which included health</u> 519 <u>insurance, approved by the department, 3 hours of which shall be</u> 520 <u>on the subject matter of ethics. Courses must include</u>

Page 20 of 29

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521 instruction on the subject matter of unauthorized entities 522 engaging in the business of insurance; 523 Earned or maintained an active designation as a (3) Registered Health Underwriter (RHU), Chartered Healthcare 524 525 Consultant (ChHC), or Registered Employee Benefits Consultant 526 (REBC) from the American College of Financial Services; 527 Certified Employee Benefit Specialist (CEBS) from the Wharton 528 School of the University of Pennsylvania; or Health Insurance 529 Associate (HIA) from America's Health Insurance Plans 530 Successfully completed a correspondence course in insurance, 3 531 hours of which shall be on the subject matter of ethics, 532 satisfactory to the department and regularly offered by 533 accredited institutions of higher learning in this state or by 534 independent programs of study, approved by the department. 535 Courses must include instruction on the subject matter of 536 unauthorized entities engaging in the business of insurance, to 537 include the Florida Nonprofit Multiple-Employer Welfare 538 Arrangement Act and the Employee Retirement Income Security Act, 539 29 U.S.C. ss. 1001 et seq., as it relates to the provision of 540 health insurance by employers to their employees and the 541 regulation thereof; 542 (4) (3) Held an active license in health, or life and

health, insurance in another state. This provision may not be utilized unless the other state grants reciprocal treatment to licensees formerly licensed in Florida; or

546

(5) (4) Been employed by the department or office for at

# Page 21 of 29

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547 least 1 year, full time in health insurance regulatory matters 548 and who was not terminated for cause, and application for 549 examination is made within <u>4 years</u> <del>90 days</del> after the date of 550 termination of his or her employment with the department or 551 office.

552 Section 12. Paragraph (o) of subsection (1) of section 553 626.9541, Florida Statutes, is amended to read:

554 626.9541 Unfair methods of competition and unfair or 555 deceptive acts or practices defined.—

(1) UNFAIR METHODS OF COMPETITION AND UNFAIR OR DECEPTIVE
ACTS.-The following are defined as unfair methods of competition
and unfair or deceptive acts or practices:

(o) Illegal dealings in premiums; excess or reducedcharges for insurance.-

1. Knowingly collecting any sum as a premium or charge for insurance, which is not then provided, or is not in due course to be provided, subject to acceptance of the risk by the insurer, by an insurance policy issued by an insurer as permitted by this code.

2. Knowingly collecting as a premium or charge for insurance any sum in excess of or less than the premium or charge applicable to such insurance, in accordance with the applicable classifications and rates as filed with and approved by the office, and as specified in the policy; or, in cases when classifications, premiums, or rates are not required by this code to be so filed and approved, premiums and charges collected

### Page 22 of 29

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573 from a Florida resident in excess of or less than those specified in the policy and as fixed by the insurer. 574 575 Notwithstanding any other provision of law, this provision shall 576 not be deemed to prohibit the charging and collection, by 577 surplus lines agents licensed under part VIII of this chapter, 578 of the amount of applicable state and federal taxes, or fees as 579 authorized by s. 626.916(4), in addition to the premium required 580 by the insurer or the charging and collection, by licensed 581 agents, of the exact amount of any discount or other such fee 582 charged by a credit card facility in connection with the use of 583 a credit card, as authorized by subparagraph (q)3., in addition 584 to the premium required by the insurer. This subparagraph shall 585 not be construed to prohibit collection of a premium for a universal life or a variable or indeterminate value insurance 586 587 policy made in accordance with the terms of the contract.

588 Imposing or requesting an additional premium for a 3.a. 589 policy of motor vehicle liability, personal injury protection, 590 medical payment, or collision insurance or any combination 591 thereof or refusing to renew the policy solely because the 592 insured was involved in a motor vehicle accident unless the 593 insurer's file contains information from which the insurer in 594 good faith determines that the insured was substantially at 595 fault in the accident.

596 b. An insurer which imposes and collects such a surcharge 597 or which refuses to renew such policy shall, in conjunction with 598 the notice of premium due or notice of nonrenewal, notify the

### Page 23 of 29

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599 named insured that he or she is entitled to reimbursement of 600 such amount or renewal of the policy under the conditions listed 601 below and will subsequently reimburse him or her or renew the 602 policy, if the named insured demonstrates that the operator 603 involved in the accident was:

604

Lawfully parked;

(II) Reimbursed by, or on behalf of, a person responsiblefor the accident or has a judgment against such person;

(III) Struck in the rear by another vehicle headed in the
same direction and was not convicted of a moving traffic
violation in connection with the accident;

610 (IV) Hit by a "hit-and-run" driver, if the accident was 611 reported to the proper authorities within 24 hours after 612 discovering the accident;

(V) Not convicted of a moving traffic violation in connection with the accident, but the operator of the other automobile involved in such accident was convicted of a moving traffic violation;

617 (VI) Finally adjudicated not to be liable by a court of 618 competent jurisdiction;

619 (VII) In receipt of a traffic citation which was dismissed620 or nolle prossed; or

621 (VIII) Not at fault as evidenced by a written statement 622 from the insured establishing facts demonstrating lack of fault 623 which are not rebutted by information in the insurer's file from 624 which the insurer in good faith determines that the insured was

# Page 24 of 29

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625 substantially at fault.

In addition to the other provisions of this 626 с. 627 subparagraph, an insurer may not fail to renew a policy if the insured has had only one accident in which he or she was at 628 629 fault within the current 3-year period. However, an insurer may 630 nonrenew a policy for reasons other than accidents in accordance 631 with s. 627.728. This subparagraph does not prohibit nonrenewal of a policy under which the insured has had three or more 632 accidents, regardless of fault, during the most recent 3-year 633 634 period.

4. Imposing or requesting an additional premium for, or
refusing to renew, a policy for motor vehicle insurance solely
because the insured committed a noncriminal traffic infraction
as described in s. 318.14 unless the infraction is:

a. A second infraction committed within an 18-month
period, or a third or subsequent infraction committed within a
36-month period.

b. A violation of s. 316.183, when such violation is a
result of exceeding the lawful speed limit by more than 15 miles
per hour.

5. Upon the request of the insured, the insurer and licensed agent shall supply to the insured the complete proof of fault or other criteria which justifies the additional charge or cancellation.

649 6. No insurer shall impose or request an additional650 premium for motor vehicle insurance, cancel or refuse to issue a

# Page 25 of 29

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651 policy, or refuse to renew a policy because the insured or the 652 applicant is a handicapped or physically disabled person, so 653 long as such handicap or physical disability does not 654 substantially impair such person's mechanically assisted driving 655 ability.

656 7. No insurer may cancel or otherwise terminate any 657 insurance contract or coverage, or require execution of a 658 consent to rate endorsement, during the stated policy term for 659 the purpose of offering to issue, or issuing, a similar or 660 identical contract or coverage to the same insured with the same 661 exposure at a higher premium rate or continuing an existing 662 contract or coverage with the same exposure at an increased 663 premium.

8. No insurer may issue a nonrenewal notice on any insurance contract or coverage, or require execution of a consent to rate endorsement, for the purpose of offering to issue, or issuing, a similar or identical contract or coverage to the same insured at a higher premium rate or continuing an existing contract or coverage at an increased premium without meeting any applicable notice requirements.

9. No insurer shall, with respect to premiums charged for
motor vehicle insurance, unfairly discriminate solely on the
basis of age, sex, marital status, or scholastic achievement.

10. Imposing or requesting an additional premium for motor
vehicle comprehensive or uninsured motorist coverage solely
because the insured was involved in a motor vehicle accident or

### Page 26 of 29

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677 was convicted of a moving traffic violation.

678 11. No insurer shall cancel or issue a nonrenewal notice 679 on any insurance policy or contract without complying with any 680 applicable cancellation or nonrenewal provision required under 681 the Florida Insurance Code.

682 12. No insurer shall impose or request an additional 683 premium, cancel a policy, or issue a nonrenewal notice on any 684 insurance policy or contract because of any traffic infraction 685 when adjudication has been withheld and no points have been 686 assessed pursuant to s. 318.14(9) and (10). However, this 687 subparagraph does not apply to traffic infractions involving 688 accidents in which the insurer has incurred a loss due to the 689 fault of the insured.

690 Section 13. Section 627.4553, Florida Statutes, is amended 691 to read:

627.4553 Recommendations to surrender.-

693 If an insurance agent recommends the surrender of an (1) 694 annuity or life insurance policy containing a cash value and 695 does not recommend that the proceeds from the surrender be used 696 to fund or purchase another annuity or life insurance policy, 697 before execution of the surrender, the insurance agent, or 698 insurance company if no agent is involved, shall provide written 699 , on a form that satisfies the requirements of the rule adopted 700 by the department, information relating to the annuity or policy 701 to be surrendered. Such information shall include, but is not 702 limited to, the amount of any estimated surrender charge, the

### Page 27 of 29

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703 loss of any minimum interest rate guarantees, the possibility 704 amount of any tax consequences resulting from the transaction, 705 the amount of any forfeited death benefit, and a description of 706 the value of any other investment performance guarantees being 707 forfeited as a result of the transaction. The agent shall 708 maintain a copy of the information and the date that the 709 information was provided to the owner. This section also applies 710 to a person performing insurance agent activities pursuant to an 711 exemption from licensure under this part.

712 For purposes of this section, the term "surrender" (2) 713 means the voluntary surrender, by the owner's request, of the annuity or life insurance policy before its maturity date, in 714 715 exchange for the policy's current cash surrender value which 716 results in a surrender or termination of the policy or contract. 717 The term excludes any involuntary termination that is otherwise 718 required by the terms of the policy contract and excludes all 719 transactions other than a surrender, such as maturity, policy 720 loan, lapse for nonpayment of premium, or withdrawal of policy 721 or contract values, annuitization, or exercise of reduced-paid-722 up or extended-term nonforfeiture options.

Section 14. Subsection (2) of section 631.341, FloridaStatutes, is amended to read:

631.341 Notice of insolvency to policyholders by insurer,
general agent, or agent.-

(2) Unless, within 15 days subsequent to the date of suchnotice, all agents referred to in subsection (1) have either

# Page 28 of 29

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729 replaced or reinsured in a solvent authorized insurer the 730 insurance coverages placed by or through such agent in the 731 delinquent insurer, such agents shall then, by registered or 732 certified mail, or by e-mail with delivery receipt required, 733 send to the last known address of any policyholder a written 734 notice of the insolvency of the delinquent insurer.

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Section 15. This act shall take effect July 1, 2015.

Page 29 of 29

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