By Senator Flores

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A bill to be entitled

An act relating to renting or leasing motor vehicles; amending s. 322.38, F.S.; providing that an owner or its affiliate must comply with certain conditions relating to insurance when renting or leasing a motor vehicle to a nonresident; requiring the owner or its affiliate to ensure that such renter or lessee is covered by insurance; authorizing the owner or its affiliate to provide coverage under certain circumstances; providing minimum liability coverage limits; providing a limit on coverage duration; specifying an owner's liability for noncompliance; amending s. 626.321, F.S.; extending the length of a lease or rental agreement for which motor vehicle rental insurance may be issued; revising a requirement relating to a written notice provided to a lessee; providing an effective date.

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Be It Enacted by the Legislature of the State of Florida:

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Section 1. Section 322.38, Florida Statutes, is amended to read:

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322.38 Renting motor vehicle to another; insurance requirements for renting or leasing to a nonresident.—

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(1) No person shall rent a motor vehicle to any other person unless the latter person is then duly licensed, or if a nonresident he or she shall be licensed under the laws of the state or country of his or her residence, except a nonresident whose home state or country does not require that an operator be licensed.

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(2) No person shall rent a motor vehicle to another until he or she has inspected the driver license of the person to whom

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the vehicle is to be rented, and compared and verified the signature thereon with the signature of such person written in his or her presence.

- (3) Every person renting a motor vehicle to another shall keep a record of the registration number of the motor vehicle so rented, the name and address of the person to whom the vehicle is rented, the number of the license of said latter person, and the date and place when and where the said license was issued. Such record shall be open to inspection by any police officer, or officer or employee of the department.
- (4) An owner or an affiliate of the owner engaged in the trade or business of renting or leasing motor vehicles may not rent or lease a motor vehicle to a nonresident unless all of the following apply:
- (a) The owner or its affiliate has verified that the nonresident or any permissive user of the motor vehicle is covered by liability insurance for damages resulting from negligence in the use of the motor vehicle. The owner or its affiliate may provide such coverage to the nonresident and may charge for such coverage if the amount of such charge is separately set forth in an agreement. The owner or its affiliate has a continuing duty to ensure that the nonresident is covered by insurance consistent with this subsection.
- (b) The insurance required in paragraph (a) must have minimum liability coverage limits of \$100,000 per person and \$300,000 per incident for bodily injury, and \$50,000 for property damage.
- (c) Notwithstanding s. 627.7275(2)(b), the insurance may only provide coverage for a motor vehicle that is rented or

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leased by the nonresident for only up to 1 year.

(5) An owner's or its affiliate's failure to comply with the requirements in subsection (4) constitutes negligent entrustment of the motor vehicle and subjects the owner to liability for damages up to \$100,000 per person and \$300,000 per incident for bodily injury, and up to \$50,000 for property damage caused by negligence of the nonresident or permissive user in the use of the motor vehicle. This subsection does not affect the liability of the owner or an affiliate of the owner for any other negligence.

Section 2. Paragraph (d) of subsection (1) of section 626.321, Florida Statutes, is amended to read:

626.321 Limited licenses.-

- (1) The department shall issue to a qualified applicant a license as agent authorized to transact a limited class of business in any of the following categories of limited lines insurance:
 - (d) Motor vehicle rental insurance.-
- 1. License covering only insurance of the risks set forth in this paragraph when offered, sold, or solicited with and incidental to the rental or lease of a motor vehicle and which applies only to the motor vehicle that is the subject of the lease or rental agreement and the occupants of the motor vehicle:
- a. Excess motor vehicle liability insurance providing coverage in excess of the standard liability limits provided by the lessor in the lessor's lease to a person renting or leasing a motor vehicle from the licensee's employer for liability arising in connection with the negligent operation of the leased

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or rented motor vehicle.

b. Insurance covering the liability of the lessee to the lessor for damage to the leased or rented motor vehicle.

- c. Insurance covering the loss of or damage to baggage, personal effects, or travel documents of a person renting or leasing a motor vehicle.
- d. Insurance covering accidental personal injury or death of the lessee and any passenger who is riding or driving with the covered lessee in the leased or rented motor vehicle.
- 2. Insurance under a motor vehicle rental insurance license may be issued only if the lease or rental agreement is for <u>less</u> no more than <u>1 year 60 days</u>, the lessee is not provided coverage for more than <u>364 60</u> consecutive days per lease period, and the lessee is given written notice that his or her personal insurance policy providing coverage on an owned motor vehicle may provide coverage of such risks and that the purchase of the insurance is not required in connection with the lease or rental of a motor vehicle <u>unless insurance is required under s.</u>

 324.021(9)(b). If the lease is extended beyond <u>364 60</u> days, the coverage may be extended <u>once one time only</u> for a period not to exceed an additional <u>364 60</u> days. Insurance may be provided to the lessee as an additional insured on a policy issued to the licensee's employer.
- 3. The license may be issued only to the full-time salaried employee of a licensed general lines agent or to a business entity that offers motor vehicles for rent or lease if insurance sales activities authorized by the license are in connection with and incidental to the rental or lease of a motor vehicle.
 - a. A license issued to a business entity that offers motor

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vehicles for rent or lease encompasses each office, branch office, employee, authorized representative located at a designated branch, or place of business making use of the entity's business name in order to offer, solicit, and sell insurance pursuant to this paragraph.

- b. The application for licensure must list the name, address, and phone number for each office, branch office, or place of business that is to be covered by the license. The licensee shall notify the department of the name, address, and phone number of any new location that is to be covered by the license before the new office, branch office, or place of business engages in the sale of insurance pursuant to this paragraph. The licensee must notify the department within 30 days after closing or terminating an office, branch office, or place of business. Upon receipt of the notice, the department shall delete the office, branch office, or place of business from the license.
- c. A licensed and appointed entity is directly responsible and accountable for all acts of the licensee's employees.
- 139 Section 3. This act shall take effect July 1, 2016.