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By the Committee on Banking and Insurance; and Senator Farmer

597-03371-17 20171218c1

A bill to be entitled An act relating to property repair; providing a directive to the Division of Law Revision and Information to create part XVII of ch. 468, F.S., entitled "Water Damage Restoration"; creating s. 468.94, F.S.; creating within the Department of Business and Professional Regulation the water damage restoration services licensing program; providing legislative intent; creating s. 468.941, F.S.; providing exemptions from regulation under the part; creating s. 468.9411, F.S.; defining terms; creating s. 468.9412, F.S.; authorizing the department to establish specified fees; specifying requirements and limitations for such fees; creating s. 468.9413, F.S.; providing examination requirements for applicants for professional water damage restorer licensure; providing requirements for practicing as a professional water damage restorer; requiring the department to review and approve courses of study; defining the term "good moral character"; specifying conditions under which the department may refuse to certify an applicant for lack of good moral character; providing requirements for the department when refusing to certify on such grounds; authorizing the department to adopt rules; providing applicant fingerprinting and background check requirements; creating s. 468.9414, F.S.; requiring the department to license qualified applicants who meet specified requirements; authorizing the department to refuse to

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597-03371-17 20171218c1

certify applicants under certain circumstances; creating s. 468.9415, F.S.; providing requirements for license renewals; authorizing the department to adopt rules; creating s. 468.9416, F.S.; providing requirements for continuing education; authorizing the department to prescribe by rule certain additional requirements; creating s. 468.9417, F.S.; providing procedures for placing licenses in inactive status; requiring the department to adopt rules; creating s. 468.9418, F.S.; providing construction relating to certification of partnerships and corporations; creating s. 468.9419, F.S.; specifying prohibited acts; providing criminal penalties; providing applicability; creating s. 468.942, F.S.; specifying grounds for disciplinary actions; authorizing specified disciplinary actions by the department; creating s. 468.9421, F.S.; requiring professional water damage restorers to maintain specified insurance coverage; creating s. 468.9422, F.S.; requiring contracts to perform water damage restoration to be in a document or electronic record and signed or authenticated by the parties; creating s. 468.9423, F.S.; providing procedures and requirements for grandfathering specified persons for licensure; specifying persons who may not qualify for such licensure; creating s. 468.9424, F.S.; requiring the department to adopt rules; amending s. 627.062, F.S.; specifying that certain fees and costs may not be included in a property insurer's rate base or used to

597-03371-17 20171218c1

justify a rate or rate change; amending s. 627.422, F.S.; prohibiting certain property insurance policies from prohibiting the post-loss assignment of benefits; providing that an assignment agreement is not valid unless it meets specified requirements; providing requirements and limitations for assignees of postloss benefits; requiring insurers to provide specified contact information on their websites and in policies; requiring assignees to deliver an executed assignment agreement to insurers within a specified timeframe; requiring insureds or assignees to provide a certain prelitigation notice and invoice to insurers within a specified timeframe; providing construction; requiring the Office of Insurance Regulation to require each insurer to report at certain intervals specified data relating to claims paid pursuant to assignment agreements; requiring insurers to report certain information to opposing counsel, and requiring the opposing counsel to verify or certify the information, before it is reported to the office; providing applicability; amending s. 627.7011, F.S.; prohibiting specified acts of insurers relating to homeowners' insurance policies under certain circumstances; providing an effective date.

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Be It Enacted by the Legislature of the State of Florida:

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Section 1. The Division of Law Revision and Information is directed to create part XVII of chapter 468, Florida Statutes,

597-03371-17 20171218c1

consisting of ss. 468.94-468.9424, Florida Statutes, to be entitled "Water Damage Restoration."

Section 2. Section 468.94, Florida Statutes, is created to read:

- 468.94 Water damage restoration services licensing program; legislative purpose.—
- (1) There is created within the department the water damage restoration services licensing program.
- (2) The Legislature finds it necessary in the interest of the public safety and welfare to prevent damage to real and personal property, to avert economic injury to the residents of this state, and to regulate persons and companies that hold themselves out to the public as qualified to perform water damage restoration services.
- Section 3. Section 468.941, Florida Statutes, is created to read:
- 468.941 Exemptions.—The following persons are not required to comply with any provisions of this part relating to water damage restoration:
- (1) A residential property owner who performs water damage restoration on his or her own property;
- (2) A person who performs water damage restoration on property owned or leased by the person, the person's employer, or an entity affiliated with the person's employer through common ownership, or on property operated or managed by the person's employer or an entity affiliated with the person's employer through common ownership. This exemption does not apply if the person, employer, or affiliated entity engages in the business of performing water damage restoration for the public;

597-03371-17 20171218c1

(3) An employee of a professional water damage restorer while directly supervised by the professional water damage restorer;

- within the scope of the respective licenses required under part XV of this chapter, chapter 471, part I or part II of chapter 481, chapter 482, or chapter 489; that are acting on behalf of an insurer under part VI of chapter 626; or that are persons in the manufactured housing industry who are licensed under chapter 320, except when any such persons or business organizations hold themselves out for hire to the public as a "certified water damage restorer," "registered water damage restorer," "licensed water damage restorer," "water damage restorer," "professional water damage restorer," or any combination thereof, stating or implying licensure under this part; and
- (5) An authorized employee of the United States, this state, or any municipality, county, or other political subdivision, or public or private school, and who is conducting water damage restoration within the scope of that employment, as long as the employee does not hold himself or herself out for hire to the general public or otherwise engage in water damage restoration.

Section 4. Section 468.9411, Florida Statutes, is created to read:

- 468.9411 Definitions.—As used in this part, the term:
- (1) "Department" means the Department of Business and Professional Regulation.
- (2) "Professional water damage restorer" means any person who performs water damage restoration.

597-03371-17 20171218c1

(3) "Water damage restoration" means water removal, demolition, dehumidification, or other treatment related to water damage or water-contaminated matter larger than 10 square feet.

Section 5. Section 468.9412, Florida Statutes, is created to read:

468.9412 Fees.-

- (1) The department may establish fees to be paid for application, examination, reexamination, licensing and renewal, inactive status application and reactivation of inactive licenses, and application for providers of continuing education. The department may also establish a delinquency fee. Fees must be based on department estimates of the revenue required to administer this part. All fees must be remitted with the application, examination, reexamination, licensing and renewal, inactive status application and reactivation of inactive licenses, and application for providers of continuing education.
- (2) The application fee may not exceed \$125 and is nonrefundable. The examination fee may not exceed \$125 plus the actual per applicant cost to the department to purchase the examination, if the department chooses to purchase the examination. The examination fee must be in an amount that covers the cost of obtaining and administering the examination and must be refunded if the applicant is found ineligible to sit for the examination.
 - (3) The fee for an initial license may not exceed \$200.
- (4) The fee for an initial certificate of authorization may not exceed \$200.
 - (5) The fee for a biennial license renewal may not exceed

597-03371-17 20171218c1

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- (6) The fee for licensure by endorsement may not exceed \$200.
- (7) The fee for application for inactive status may not exceed \$100.
- (8) The fee for reactivation of an inactive license may not exceed \$200.
- (9) The fee for applications from providers of continuing education may not exceed \$500.

Section 6. Section 468.9413, Florida Statutes, is created to read:

468.9413 Examinations.—

- (1) A person desiring to be licensed as a professional water damage restorer must apply to the department after satisfying the examination requirements of this part.
- (2) An applicant may practice in this state as a professional water damage restorer if he or she passes the required examination, is of good moral character, and has successfully completed the Water Damage Restoration Technician course and the Advanced Structural Drying course approved by the Institute of Inspection, Cleaning and Restoration Certification or similar courses approved by the department.
- (3) The department shall review and approve courses of study in water damage restoration.
- (4) (a) As used in this section, the term "good moral character" means a personal history of honesty, fairness, and respect for the rights of others and for the laws of this state and nation.
 - (b) The department may refuse to certify an applicant who

597-03371-17 20171218c1

fails to satisfy the requirement for good moral character only
if:

- 1. There is a substantial connection between the lack of good moral character of the applicant and the professional responsibilities of a licensed professional water damage restorer; and
- 2. The finding by the department of lack of good moral character is supported by clear and convincing evidence.
- (c) When an applicant is found to be unqualified for a license because of a lack of good moral character, the department must furnish the applicant with a statement containing the findings of the department, a complete record of the evidence upon which the determination was based, and a notice of the rights of the applicant to a hearing and appeal.
- (5) The department may adopt rules pursuant to ss. 120.536(1) and 120.54 to administer this section.
- (6) An applicant for a license shall submit, together with the application, a complete set of electronic fingerprints to the department. The department shall submit the fingerprints to the Department of Law Enforcement for state processing, and the Department of Law Enforcement shall forward them to the Federal Bureau of Investigation for national processing, to determine whether the applicant has a criminal history record. The department shall review the background check results to determine if the applicant meets licensure requirements. The applicant is responsible for the costs associated with processing the fingerprints. The authorized agencies or vendors shall collect such fees and pay the processing costs due the Department of Law Enforcement.

597-03371-17 20171218c1

Section 7. Section 468.9414, Florida Statutes, is created to read:

468.9414 Licensure.-

- (1) The department shall license any applicant who the department certifies is qualified to practice professional water damage restoration.
- (2) The department shall certify for licensure any applicant who satisfies the requirements of s. 468.9413, who has passed the licensing examination, and who has met the education requirements of s. 468.9413. The department may refuse to certify any applicant who has violated any of the provisions of this part.
- (3) The department shall certify as qualified for a license by endorsement an applicant who is of good moral character, who has the insurance coverage required under s. 468.9421, and who:
- (a) Is qualified to take the examination as set forth in s. 468.9413 and has passed a certification examination offered by a nationally recognized organization that certifies persons in the specialty of water damage restoration. The certification examination offered must be approved by the department as substantially equivalent to the requirements of this part and s. 455.217; or
- (b) Holds a valid license to practice water damage restoration issued by another state or territory of the United States if the criteria for issuance of the license were substantially the same as the licensure criteria established by this part as determined by the department.
- (4) The department may not issue a license by endorsement to any applicant who is under investigation in another state for

597-03371-17 20171218c1 262 any act that would constitute a violation of this part or 263 chapter 455 until such time as the investigation is complete and disciplinary proceedings have been terminated. 264 265 Section 8. Section 468.9415, Florida Statutes, is created 266 to read: 267 468.9415 Renewal of license.-268 (1) The department shall renew a license upon receipt of 269 the renewal application and fee and upon certification by the 270 department that the licensee has satisfactorily completed the 271 continuing education requirements of s. 468.9416. 2.72 (2) The department shall adopt rules establishing a 273 procedure for the biennial renewal of licenses. 274 Section 9. Section 468.9416, Florida Statutes, is created 275 to read: 276 468.9416 Continuing education. 277 (1) The department may not renew a license until the 278 licensee submits satisfactory proof that during the 2-year 279 period before his or her application for renewal, the licensee 280 completed at least 14 hours of continuing education. Criteria 281 and course content must be approved by the department by rule. 282 (2) The department may prescribe by rule additional 283 continuing professional education hours, not to exceed 25 284 percent of the total hours required, for a licensee's failure to 285 complete the hours required for renewal by the end of the 286 renewal period. 287 Section 10. Section 468.9417, Florida Statutes, is created 288 to read:

(1) A licensee may request that his or her license be

468.9417 Inactive license.-

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597-03371-17 20171218c1

placed in an inactive status by making application to the department.

- (2) A license that becomes inactive may be reactivated upon application to the department. The department may prescribe by rule continuing education requirements as a condition of reactivating a license. The rules may not require more than one renewal cycle of continuing education to reactivate a license.
- (3) The department shall adopt rules relating to licenses that have become inactive and for the renewal of inactive licenses. The department shall prescribe by rule a fee not to exceed \$200 for the reactivation of an inactive license and a fee not to exceed \$200 for the renewal of an inactive license.

Section 11. Section 468.9418, Florida Statutes, is created to read:

A68.9418 Certification of partnerships and corporations.—
The practice of or the offer to practice water damage
restoration by licensees through a corporation or partnership
offering water damage restoration to the public, or by a
corporation or partnership offering such services to the public
through licensees under this part as agents, employees,
officers, or partners, is permitted subject to the provisions of
this part. This section may not be construed to allow a
corporation to hold a license to practice water damage
restoration. A corporation or partnership may not be relieved of
responsibility for the conduct or acts of its agents, employees,
officers, or partners by reason of its compliance with this
section, nor may any individual practicing water damage
restoration be relieved of responsibility for professional
services performed by reason of his or her employment or

s. 775.084.

597-03371-17 20171218c1 320 relationship with a corporation or partnership. 321 Section 12. Section 468.9419, Florida Statutes, is created 322 to read: 323 468.9419 Prohibitions; penalties.-324 (1) A person may not: 325 (a) Effective January 1, 2018, perform or offer to perform 326 any water damage restoration unless the person is licensed as a 327 professional water damage restorer under this part. 328 (b) Effective January 1, 2018, perform or offer to perform 329 any water damage restoration unless the person has complied with 330 the provisions of this part. 331 (c) Use the name or title "certified water damage 332 restorer," "registered water damage restorer," "licensed water damage restorer," "water damage restorer," "professional water 333 damage restorer," or any combination thereof unless the person 334 335 has complied with the provisions of this part. 336 (d) Remediate for a fee any property in which the 337 professional water damage restorer or the professional water 338 damage restorer's company has any financial or transfer 339 interest. 340 (2) Any person who violates any provision of this section 341 commits: 342 (a) A misdemeanor of the second degree for a first violation, punishable as provided in s. 775.082 or s. 775.083. 343 344 (b) A misdemeanor of the first degree for a second 345 violation, punishable as provided in s. 775.082 or s. 775.083. 346 (c) A felony of the third degree for a third or subsequent 347 violation, punishable as provided in s. 775.082, s. 775.083, or

597-03371-17 20171218c1

(3) This section does not apply to unlicensed activity that occurs before January 1, 2018.

Section 13. Section 468.942, Florida Statutes, is created to read:

468.942 Disciplinary proceedings.—

- (1) The following acts constitute grounds for which the disciplinary actions in subsection (2) may be taken:
- (a) Violation of any provision of this part or s. 455.227(1).
- (b) Attempting to procure a license to practice water damage restoration by bribery or fraudulent misrepresentations.
- (c) Having a license to practice water damage restoration revoked, suspended, or otherwise acted against, including the denial of licensure, by the licensing authority of another state, territory, or country.
- (d) Being convicted or found guilty of, or entering a plea of nolo contendere to, regardless of adjudication, a crime in any jurisdiction that directly relates to the practice of water damage restoration or the ability to practice water damage restoration.
- (e) Making or filing a report or record that the licensee knows to be false, willfully failing to file a report or record required by state or federal law, willfully impeding or obstructing such filing, or inducing another person to impede or obstruct such filing. Such reports or records may include only those that are signed in the capacity of a professional water damage restorer.
- (f) Advertising goods or services in a manner that is fraudulent, false, deceptive, or misleading in form or content.

597-03371-17 20171218c1

(g) Engaging in fraud or deceit, or negligence, incompetency, or misconduct, in the practice of water damage restoration.

- (h) Failing to perform any statutory or legal obligation placed upon a professional water damage restorer; violating any provision of this chapter, a rule of the department, or a lawful order of the department previously entered in a disciplinary hearing; or failing to comply with a lawfully issued subpoena of the department.
- (i) Practicing on a revoked, suspended, inactive, or delinquent license.
- (j) Failing to meet any standard of practice adopted by rule of the department.
- (2) When the department finds any professional water damage restorer committed any of the grounds set forth in subsection (1), it may enter an order imposing one or more of the following penalties:
 - (a) Denial of an application for licensure.
 - (b) Revocation or suspension of a license.
- (c) Imposition of an administrative fine not to exceed \$5,000 for each count or separate offense.
 - (d) Issuance of a reprimand.
- (e) Placement of the professional water damage restorer on probation for a period of time and subject to such conditions as the department may specify.
- (f) Restriction of the professional water damage restorer's authorized scope of practice.
- (3) In addition to any other sanction imposed under this part, in any final order that imposes sanctions, the department

597-03371-17 20171218c1

may assess costs related to the investigation and prosecution of the case.

Section 14. Section 468.9421, Florida Statutes, is created to read:

468.9421 Required insurance.—A professional water damage restorer shall maintain general liability and errors and omissions insurance coverage of at least \$1 million.

Section 15. Section 468.9422, Florida Statutes, is created to read:

468.9422 Contracts.—A contract to perform water damage restoration must be in a document or electronic record, signed or otherwise authenticated by the parties.

Section 16. Section 468.9423, Florida Statutes, is created to read:

468.9423 Grandfather clause.-

- (1) A person who performs water damage restoration as defined in this part may qualify for licensure by the department as a professional water damage restorer if the person submits his or her application to the department by September 1, 2017, whether postmarked or delivered by that date, and if the person, at the time of application, has at least 3 years of experience as a professional water damage restorer. To establish the 3 years of experience, an applicant must submit at least 40 water damage restoration invoices prepared by the applicant.
- (2) The department may investigate the validity of a water damage restoration invoice submitted under subsection (1) and, if the applicant submits a false assessment or invoice, may take disciplinary action against the applicant under s. 468.942(1)(e) or (g).

597-03371-17 20171218c1

(3) An applicant may not qualify for licensure under this section if he or she has had a professional water damage restorer license or a license in any related field revoked at any time or suspended within the previous 5 years or has been assessed a fine that exceeds \$500 within the previous 5 years. For purposes of this subsection, a license in a related field includes, but is not limited to, licensure in real estate, construction, home inspection, building code administration or inspection, or indoor air quality.

(4) An applicant for licensure under this section must comply with the good moral character and insurance requirements of this part. An applicant may not qualify for licensure under this section if the department finds that the applicant lacks good moral character pursuant to s. 468.9413(4) as a result of the applicant's criminal history record.

Section 17. Section 468.9424, Florida Statutes, is created to read:

468.9424 Rulemaking authority.—The department shall adopt rules to administer this part.

Section 18. Subsection (11) is added to section 627.062, Florida Statutes, to read:

627.062 Rate standards.-

(11) Attorney fees and costs paid by a property insurer pursuant to s. 627.428 may not be included in the property insurer's rate base and may not be used to justify a rate or rate change.

Section 19. Section 627.422, Florida Statutes, is amended to read:

627.422 Assignment of policies or post-loss benefits.—A

597-03371-17 20171218c1

policy may be assignable, or not assignable, as provided by its terms.

- (1) LIFE OR HEALTH INSURANCE POLICIES.—Subject to its terms relating to assignability, any life or health insurance policy under the terms of which the beneficiary may be changed upon the sole request of the policyowner may be assigned either by pledge or transfer of title, by an assignment executed by the policyowner alone and delivered to the insurer, whether or not the pledgee or assignee is the insurer. Any such assignment shall entitle the insurer to deal with the assignee as the owner or pledgee of the policy in accordance with the terms of the assignment, until the insurer has received at its home office written notice of termination of the assignment or pledge or written notice by or on behalf of some other person claiming some interest in the policy in conflict with the assignment.
- (2) POST-LOSS BENEFITS UNDER CERTAIN PROPERTY INSURANCE
 POLICIES.—A personal lines residential property insurance
 policy, a commercial residential property insurance policy, or a
 commercial property insurance policy may not prohibit the postloss assignment of benefits. This subsection does not affect the
 assignment of benefits in other insurance policies.
- (a) An agreement to assign post-loss benefits under this subsection is not valid unless the agreement:
- 1. Is in writing between the policyholder and assignee and is delivered to the insurer as provided in paragraph (c);
- 2. Is limited to claims for work performed or to be performed by the assignee for damages claimed to be covered;
- 3. Allows the policyholder to unilaterally rescind the assignment of post-loss benefits within 5 days after the

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597-03371-17 20171218c1 execution of the assignment by an insured; provided, however,

that the policyholder or insurer may be responsible for payment

496 for work already performed during such period; and

4. Contains an accurate and up-to-date statement of the scope of work to be performed.

- (b) An assignee of post-loss benefits under this subsection:
- 1. Must provide the policyholder with accurate and up-to-date revised statements of the scope of work to be performed as supplemental or additional repairs are required, and must provide to the policyholder and insurer a final invoice and bill for service rendered within 7 business days after the date of submission of the final invoice or bill;
- 2. Must guarantee to the policyholder that the work performed conforms to current and accepted industry standards;
- 3. May not charge the policyholder more than the applicable deductible contained in the policy unless the policyholder opts for additional work at the policyholder's own expense;
- 4. May not charge the policyholder directly, except for additional work not covered under the policy, including:
- $\underline{\text{a. Work performed that is rightfully denied as not covered;}}$ and
 - b. Betterments or additional work not part of the loss.
- 5. May not pay referral fees totaling more than \$750 in connection with the assignment; and
 - 6. For water damage claims:
- a. Must be licensed in good standing under part XVII of chapter 468 to perform any work requiring such a license.
 - b. Must verify that any vendor it contracts with to perform

597-03371-17 20171218c1

work meets the license requirements of sub-subparagraph a.

- (c) An insurer shall provide on its website and in the policy its contact information for receiving the agreement that meets the requirements of paragraph (a) and which must include at least a dedicated facsimile number. After executing the assignment agreement, the assignee must deliver the agreement to the insurer within the later of:
- 1. If a state of emergency was declared under s. 252.36 for a hurricane or other natural disaster and the property covered under the policy was damaged as a result of the hurricane or natural disaster, 7 days after the state of emergency is terminated; or
 - 2. Seven business days after execution of the agreement.
- (d) Notwithstanding s. 627.70131, upon receiving the agreement in paragraph (a), the insurer must make any initial inspections of the covered property within the later of:
- 1. If a state of emergency was declared under s. 252.36 for a hurricane or other natural disaster and the property covered under the policy was damaged as a result of the hurricane or natural disaster, 7 days after the state of emergency is terminated; or
 - 2. Seven business days after receiving the agreement.
- (e) No later than 7 days before an insured or assignee initiates litigation against an insurer relating to a denied or limited claim, the insured or assignee must provide the insurer with notice of intent to initiate such litigation. The notice of intent must include a copy of the final invoice required under subparagraph (b)1. This paragraph does not increase the time periods prescribed in s. 627.70131.

597-03371-17 20171218c1

(3) ANNUAL REPORT.—The office shall require each insurer to report by January 1, 2019, and each year thereafter, data on each claim paid in the prior calendar year pursuant to an assignment agreement. Such data must include, but are not limited to:

- (a) The number of days between the first notice of loss and the initial inspection.
 - (b) Loss severity.
 - (c) Allocated loss adjustment expense.
 - (d) For litigated claims:
- 1. Any amount paid before litigation, the amount in dispute, the amount of any proposal for settlement, and the settlement or judgment amount;
 - 2. The amount of fees paid to the claimant's attorney; and
- 3. The amount and structure, whether fixed, hourly, or contingency, of fees paid to the insurer's attorney.

All information the insurer reports under this paragraph must first be reported to the opposing counsel on the litigated claim for verification or certification. The opposing counsel on the litigated claim shall report to the office its agreement or disagreement with the accuracy of the figures reported.

- (e) For nonlitigated claims, the difference between the insurer's initial offer and the amount paid on the claim.
- (f) The time from first notice of loss until the claim was closed.
- (g) For claims involving water damage, whether the adjuster possessed licensure consistent with the requirements in subparagraph (2)(b)6.

597-03371-17 20171218c1

Section 20. The amendments made by this act to s. 627.422, Florida Statutes, apply to assignment agreements entered on or after January 1, 2018.

Section 21. Paragraph (a) of subsection (3) of section 627.7011, Florida Statutes, is amended to read:

- 627.7011 Homeowners' policies; offer of replacement cost coverage and law and ordinance coverage.—
- (3) In the event of a loss for which a dwelling or personal property is insured on the basis of replacement costs:
 - (a) For a dwelling:
- 1. The insurer must initially pay at least the actual cash value of the insured loss, less any applicable deductible. The insurer shall pay any remaining amounts necessary to perform such repairs as work is performed and expenses are incurred. If a total loss of a dwelling occurs, the insurer shall pay the replacement cost coverage without reservation or holdback of any depreciation in value, pursuant to s. 627.702.
- 2. The insurer may not require that a particular vendor make repairs to such dwelling.
- 3. The insurer may not, unless expressly requested by the insured, recommend or suggest a particular vendor for repairs to be made to such dwelling.
 - Section 22. This act shall take effect January 1, 2018.