

	LEGISLATIVE ACTION	
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The Committee on Appropriations (Montford) recommended the following:

Senate Substitute for Amendment (561354) (with title amendment)

Delete everything after the enacting clause and insert:

Section 1. Paragraph (x) is added to subsection (3) of section 11.45, Florida Statutes, to read:

- 11.45 Definitions; duties; authorities; reports; rules.-
- (3) AUTHORITY FOR AUDITS AND OTHER ENGAGEMENTS.—The Auditor General may, pursuant to his or her own authority, or at the

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direction of the Legislative Auditing Committee, conduct audits or other engagements as determined appropriate by the Auditor General of:

- (x) The Florida Tourism Industry Marketing Corporation. Section 2. (1) The Florida Tourism Industry Marketing Corporation may enter into an agreement with the Department of Economic Opportunity to continue any existing program, activity, duty, or function necessary for the operation of the corporation.
- (2) Any funds held in trust which were donated to or earned by the Florida Tourism Industry Marketing Corporation may be used by the corporation for the original purposes for which the funds were received.
- (3) It is the intent of the Legislature that the changes made by this act be accomplished with minimal disruption of services provided to the public and with minimal disruption to employees of any organization.

Section 3. Section 272.11, Florida Statutes, is amended to read:

272.11 Capitol information center.—The Department of Economic Opportunity Enterprise Florida, Inc., shall establish, maintain, and operate a Capitol information center somewhere within the area of the Capitol Center and employ personnel or enter into contracts to maintain same. The department may contract with VISIT Florida for the management and operation of the Capitol information center.

Section 4. Subsections (1) and (3) of section 288.017, Florida Statutes, are amended to read:

288.017 Cooperative advertising matching grants program.-

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- (1) The department Enterprise Florida, Inc., is authorized to establish a cooperative advertising matching grants program and, pursuant thereto, to make expenditures and enter into contracts with local governments and nonprofit corporations for the purpose of publicizing the tourism advantages of the state. The department, based on recommendations from Enterprise Florida, Inc., shall have final approval of grants awarded through this program. The department Enterprise Florida, Inc., may contract with VISIT Florida its direct-support organization to administer the program.
- (3) The department Enterprise Florida, Inc., shall conduct an annual competitive selection process for the award of grants under the program. In determining its recommendations for the grant awards, the department commission shall consider the demonstrated need of the applicant for advertising assistance, the feasibility and projected benefit of the applicant's proposal, the amount of nonstate funds that will be leveraged, and such other criteria as the department commission deems appropriate. In evaluating grant applications, the department shall consider recommendations from Enterprise Florida, Inc. The department, however, has final approval authority for any grant under this section.

Section 5. Section 288.1226, Florida Statutes, is amended to read:

288.1226 Florida Tourism Industry Marketing Corporation; use of property; board of directors; duties; audit.-

(1) DEFINITIONS.—For the purposes of this section, the term "corporation" means the Florida Tourism Industry Marketing Corporation.

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- (2) ESTABLISHMENT.—The Florida Tourism Industry Marketing Corporation is a direct-support organization of the Department of Economic Opportunity Enterprise Florida, Inc.
- (a) The Florida Tourism Industry Marketing Corporation is a corporation not for profit, as defined in s. 501(c)(6) of the Internal Revenue Code of 1986, as amended, that is incorporated under the provisions of chapter 617 and approved by the Department of State.
- (b) The corporation is organized and operated exclusively to request, receive, hold, invest, and administer property and to manage and make expenditures for the operation of the activities, services, functions, and programs of this state which relate to the statewide, national, and international promotion and marketing of tourism.
- (c)1. The corporation is not an agency for the purposes of chapters 120, 216, and 287; ss. 255.21, 255.25, and 255.254, relating to leasing of buildings; ss. 283.33 and 283.35, relating to bids for printing; s. 215.31; and parts I, II, and IV-VIII of chapter 112. However, the corporation shall comply with the per diem and travel expense provisions of s. 112.061.
- 2. It is not a violation of s. 112.3143(2) or (4) for the officers or members of the board of directors of the corporation to:
- a. Vote on the 4-year marketing plan required under s. 288.923 or vote on any individual component of or amendment to the plan.
- b. Participate in the establishment or calculation of payments related to the private match requirements of subsection (6). The officer or member must file an annual disclosure

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describing the nature of his or her interests or the interests of his or her principals, including corporate parents and subsidiaries of his or her principals, in the private match requirements. This annual disclosure requirement satisfies the disclosure requirement of s. 112.3143(4). This disclosure must be placed on the corporation's website or included in the minutes of each meeting of the corporation's board of directors at which the private match requirements are discussed or voted upon.

- (d) The corporation is subject to the provisions of chapter 119, relating to public meetings, and those provisions of chapter 286 relating to public meetings and records.
- (3) USE OF PROPERTY. The Department of Economic Opportunity Enterprise Florida, Inc.:
- (a) Is authorized to permit the use of property and facilities of the department Enterprise Florida, Inc., by the corporation, subject to the provisions of this section.
- (b) Shall prescribe conditions with which the corporation must comply in order to use property and facilities of the department Enterprise Florida, Inc. Such conditions shall provide for budget and audit review and for oversight by the department Enterprise Florida, Inc.
- (c) May not permit the use of property and facilities of the department Enterprise Florida, Inc., if the corporation does not provide equal employment opportunities to all persons, regardless of race, color, national origin, sex, age, or religion.
- (4) BOARD OF DIRECTORS.—The board of directors of the corporation shall be composed of 31 tourism-industry-related

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members, appointed by the corporation Enterprise Florida, Inc., in conjunction with the department. Board members shall serve without compensation, but are entitled to receive reimbursement for per diem and travel expenses pursuant to s. 112.061. Such expenses must be paid out of funds of the corporation.

- (a) The board shall consist of 16 members, appointed in such a manner as to equitably represent all geographic areas of the state, with no fewer than two members from any of the following regions:
- 1. Region 1, composed of Bay, Calhoun, Escambia, Franklin, Gadsden, Gulf, Holmes, Jackson, Jefferson, Leon, Liberty, Okaloosa, Santa Rosa, Wakulla, Walton, and Washington Counties.
- 2. Region 2, composed of Alachua, Baker, Bradford, Clay, Columbia, Dixie, Duval, Flagler, Gilchrist, Hamilton, Lafayette, Levy, Madison, Marion, Nassau, Putnam, St. Johns, Suwannee, Taylor, and Union Counties.
- 3. Region 3, composed of Brevard, Indian River, Lake, Okeechobee, Orange, Osceola, St. Lucie, Seminole, Sumter, and Volusia Counties.
- 4. Region 4, composed of Citrus, Hernando, Hillsborough, Manatee, Pasco, Pinellas, Polk, and Sarasota Counties.
- 5. Region 5, composed of Charlotte, Collier, DeSoto, Glades, Hardee, Hendry, Highlands, and Lee Counties.
- 6. Region 6, composed of Broward, Martin, Miami-Dade, Monroe, and Palm Beach Counties.
- (b) The 15 additional tourism-industry-related members shall include 1 representative from the statewide rental car industry; 7 representatives from tourist-related statewide associations, including those that represent hotels,

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campgrounds, county destination marketing organizations, museums, restaurants, retail, and attractions; 3 representatives from county destination marketing organizations; 1 representative from the cruise industry; 1 representative from an automobile and travel services membership organization that has at least 2.8 million members in Florida; 1 representative from the airline industry; and 1 representative from the space tourism industry, who will each serve for a term of 2 years.

- (5) POWERS AND DUTIES.—The corporation, in the performance of its duties:
- (a) May make and enter into contracts and assume such other functions as are necessary to carry out the provisions of the 4year marketing plan required by s. 288.923, and the corporation's contract with the department which Enterprise Florida, Inc., which are not inconsistent with this or any other provision of law. A proposed contract with a total cost of \$750,000 or more is subject to the notice and review procedures of s. 216.177. If the chair or vice chair of the Legislative Budget Commission, the President of the Senate, or the Speaker of the House of Representatives timely advises the corporation in writing that such proposed contract is contrary to legislative policy and intent, the corporation may not execute such proposed contract. The corporation may not enter into multiple related contracts to avoid the requirements of this paragraph.
- (b) May develop a program to provide incentives and to attract and recognize those entities which make significant financial and promotional contributions towards the expanded tourism promotion activities of the corporation.

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- (c) May establish a cooperative marketing program with other public and private entities which allows the use of the VISIT Florida logo in tourism promotion campaigns which meet the standards of the department Enterprise Florida, Inc., for which the corporation may charge a reasonable fee.
- (d) May sue and be sued and appear and defend in all actions and proceedings in its corporate name to the same extent as a natural person.
- (e) May adopt, use, and alter a common corporate seal. However, such seal must always contain the words "corporation not for profit."
- (f) Shall elect or appoint such officers and agents as its affairs shall require and allow them reasonable compensation. However, each officer or agent, including the president and chief executive officer of the corporation, may not receive public compensation that exceeds \$120,000 per year.
- (q) Shall hire and establish salaries and personnel and employee benefit programs for such permanent and temporary employees as are necessary to carry out the provisions of the 4year marketing plan and the corporation's contract with the department Enterprise Florida, Inc., which are not inconsistent with this or any other provision of law. However, an employee may not receive public compensation that exceeds \$120,000 per year. Any public payments of performance bonuses or severance pay to employees of the corporation are prohibited unless specifically authorized by law.
- (h) Shall appoint a president and chief executive officer of the corporation, who shall serve subject to confirmation by the Senate provide staff support to the Division of Tourism

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Promotion of Enterprise Florida, Inc. The president and chief executive officer of the Florida Tourism Industry Marketing Corporation shall serve without compensation as the director of the division.

- (i) May adopt, change, amend, and repeal bylaws, not inconsistent with law or its articles of incorporation, for the administration of the provisions of the 4-year marketing plan and the corporation's contract with the department Enterprise Florida, Inc.
- (j) May conduct its affairs, carry on its operations, and have offices and exercise the powers granted by this act in any state, territory, district, or possession of the United States or any foreign country. When Where feasible, appropriate, and recommended by the 4-year marketing plan developed by the Division of Tourism Promotion of Enterprise Florida, Inc., the corporation may collocate the programs of foreign tourism offices in cooperation with any foreign office operated by any agency of this state.
- (k) May appear on its own behalf before boards, commissions, departments, or other agencies of municipal, county, state, or federal government.
- (1) May request or accept any grant, payment, or gift, of funds or property made by this state or by the United States or any department or agency thereof or by any individual, firm, corporation, municipality, county, or organization for any or all of the purposes of the 4-year marketing plan and the corporation's contract with the department which Enterprise Florida, Inc., that are not inconsistent with this or any other provision of law. Such funds shall be deposited in a bank

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account established by the corporation's board of directors. The corporation may expend such funds in accordance with the terms and conditions of any such grant, payment, or gift, in the pursuit of its administration or in support of the programs it administers. The corporation shall separately account for the public funds and the private funds deposited into the corporation's bank account.

- (m) Shall establish a plan for participation in the corporation which will provide additional funding for the administration and duties of the corporation.
- (n) In the performance of its duties, may undertake, or contract for, marketing projects and advertising research projects.
- (o) In addition to any indemnification available under chapter 617, the corporation may indemnify, and purchase and maintain insurance on behalf of, directors, officers, and employees of the corporation against any personal liability or accountability by reason of actions taken while acting within the scope of their authority.
- (p) May not create or establish any other entity, corporation, or direct-support organization.
- (q) May not expend funds, public or private, which directly or indirectly benefit only one company, corporation, or business entity.
 - (6) MATCHING REQUIREMENTS.—
- (a) A one-to-one match is required of private to public contributions to the corporation. Public contributions include all state appropriations to the corporation.
 - (b) For purposes of calculating the required one-to-one

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match, the corporation shall receive matching private contributions in one of four private match categories. The corporation shall maintain documentation of such categorized contributions on file and make such documentation available for inspection upon reasonable notice during its regular business hours. Contribution details shall be included in the quarterly reports required under subsection (8). The private match categories are:

- 1. Direct cash contributions from private sources, which include, but are not limited to, cash derived from strategic alliances, contributions of stocks and bonds, and partnership contributions.
- 2. Fees for services, which include, but are not limited to, event participation, research, and brochure placement and transparencies.
- 3. Cooperative advertising, which is limited to partner expenditures for paid media placement, partner expenditures for collateral material distribution, and the actual market value of contributed productions, air time, and print space.
- 4. In-kind contributions, which is limited to the actual market value of promotional contributions of partner-supplied benefits to target audiences that would otherwise require tourist promotion expenditures by the corporation for air travel, rental car fees, hotel rooms, RV or campsite space rental, on-site guest services, and admission tickets.

Contributions from a governmental entity or from an entity that received more than 50 percent of its revenue in the previous fiscal year from public sources, including revenue derived from

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taxes, fees, or other government revenues, are not considered private contributions for purposes of calculating the required one-to-one match.

(c) If the corporation fails to meet the one-to-one match requirements of this subsection, the corporation shall revert all unmatched public contributions to the State Treasury by June 30 of each fiscal year.

(7) (6) ANNUAL AUDIT.—The corporation shall provide for an annual financial audit in accordance with s. 215.981. The annual audit report shall be submitted to the Auditor General, + the Office of Program Policy Analysis and Government Accountability, ; Enterprise Florida, Inc.; and the department for review. The Office of Program Policy Analysis and Government Accountability, ; Enterprise Florida, Inc.; the department, ; and the Auditor General have the authority to require and receive from the corporation or from its independent auditor any detail or supplemental data relative to the operation of the corporation. The department shall annually certify whether the corporation is operating in a manner and achieving the objectives that are consistent with the policies and goals of the department Enterprise Florida, Inc., and its long-range marketing plan. The identity of a donor or prospective donor to the corporation who desires to remain anonymous and all information identifying such donor or prospective donor are confidential and exempt from the provisions of s. 119.07(1) and s. 24(a), Art. I of the State Constitution. Such anonymity shall be maintained in the auditor's report.

(8) (7) REPORT.—The corporation shall provide a quarterly report to the department Enterprise Florida, Inc., which shall:

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- (a) Measure the current vitality of the visitor industry of this state as compared to the vitality of such industry for the year to date and for comparable quarters of past years. Indicators of vitality shall be determined by the department Enterprise Florida, Inc., and shall include, but not be limited to, estimated visitor count and party size, length of stay, average expenditure per party, and visitor origin and destination.
- (b) Provide detailed, unaudited financial statements of sources and uses of public and private funds.
- (c) Measure progress towards annual goals and objectives set forth in the 4-year marketing plan.
 - (d) Review all pertinent research findings.
- (e) Provide other measures of accountability as requested by the department Enterprise Florida, Inc.

The corporation must take all steps necessary to provide all data that is used to develop the report, including source data, to the Office of Economic and Demographic Research.

(9) (8) PROHIBITIONS; CORPORATE FUNDS; GIFTS.— Notwithstanding per diem and travel expenses authorized pursuant s. 112.061, funds of the corporation may not be expended for food, beverages, lodging, entertainment, or gifts for employees of the corporation, board members of the corporation, or employees of a tourist or economic development entity that receives revenue from a tax imposed pursuant to s. 125.0104, s. 125.0108, or s. 212.0305. An employee or board member of the corporation may not accept or receive food, beverages, lodging, entertainment, or gifts from a tourist or economic development

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entity that receives revenue from a tax imposed pursuant to s. 125.0104, s. 125.0108, or s. 212.0305 PUBLIC RECORDS EXEMPTION. The identity of any person who responds to a marketing project or advertising research project conducted by the corporation in the performance of its duties on behalf of Enterprise Florida, Inc., or trade secrets as defined by s. 812.081 obtained pursuant to such activities, are exempt from s. 119.07(1) and s. 24(a), Art. I of the State Constitution. This subsection is subject to the Open Government Sunset Review Act in accordance with s. 119.15 and shall stand repealed on October 2, 2021, unless reviewed and saved from repeal through reenactment by the Legislature. (10) (9) LODGING EXPENSES.—Lodging expenses for an employee

- of the corporation may not exceed \$150 per day, excluding taxes. However, an employee of the corporation may expend his or her own funds for any lodging expenses in excess of \$150 per day.
 - (11) TRANSPARENCY.-
- (a) The corporation is a governmental entity as defined in s. 215.985 and, therefore, is subject to the Transparency Florida Act.
- (b) A contract entered into between the corporation and any other entity that received more than 50 percent of its revenue in the previous fiscal year from funds derived from a tax imposed pursuant to s. 125.0104, s. 125.0108, or s. 212.0305 must include all of the following information:
 - 1. The purpose of the contract.
- 2. Specific performance standards and responsibilities for each entity.
 - 3. A detailed project or contract budget, if applicable.



388	4. The value of any services provided.
389	5. The salaries of all employees and board members of the
390	entity and the projected travel and entertainment expenses for
391	such employees and board members.
392	(c)1. If a marketing partner received more than 50 percent
393	of its revenue in the previous fiscal year from funds from the
394	corporation or from a tax imposed pursuant to s. 125.0104, s.
395	125.0108, or s. 212.0305, the marketing partner shall annually
396	report all public and private financial data to the corporation.
397	2. The financial data must include:
398	a. The total amount of revenue received from public and
399	private sources.
400	b. The operating budget.
401	c. Employee and board member salary and benefit details
402	from public and private funds.
403	d. An itemized account of all funds spent by a third party
404	on behalf of the corporation or a board member or an employee of
405	the corporation.
406	e. Itemized travel and entertainment expenditures.
407	(d) The following information must be posted on the
408	<pre>corporation's website:</pre>
409	1. A plain language version of each proposed and executed
410	contract with a private entity, municipality, or vendor
411	exceeding \$35,000 for services, supplies, or programs, including
412	marketing, or for the purchase or lease or use of lands,
413	<u>facilities</u> , or properties.
414	2. Any contract entered into between the corporation and
415	any other entity, including a local government, private entity,

or nonprofit entity, which receives public funds or funds from a

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tax imposed pursuant to s. 125.0104, s. 125.0108, or s.

- 418 212.0305. 419 3. The contracts and the required information pursuant to 420 paragraph (b) and the financial data submitted to the 421 corporation pursuant to paragraph (c). 422 4. Video recordings of each board meeting. 423 5. A detailed report of expenditures following each 424 marketing event paid for with the corporation's funds. Such 425 report must be posted within 10 business days after the event. 426 6. An annual itemized accounting of the total amount of 427 funds spent by any third party on behalf of the corporation or 428 any board member or employee of the corporation. 429 7. An annual itemized accounting of the total amount of 430 travel and entertainment expenditures by the corporation. 431 (e) The corporation's website must: 432
 - 1. Allow users to navigate to related sites to view supporting details.
 - 2. Enable a taxpayer to send questions via e-mail to the corporation and make such questions and the corporation's responses publicly viewable.
 - (12) REPEAL.—This section is repealed October 1, 2019, unless reviewed and saved from repeal by the Legislature.
 - Section 6. Section 288.12265, Florida Statutes, is amended to read:
 - 288.12265 Welcome centers.-
 - (1) Responsibility for the welcome centers is assigned to the Department of Economic Opportunity Enterprise Florida, Inc., which shall contract with the Florida Tourism Industry Marketing Corporation to employ all welcome center staff.

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(2) The Department of Economic Opportunity Enterprise Florida, Inc., shall administer and operate the welcome centers. Pursuant to a contract with the Department of Transportation, the Department of Economic Opportunity Enterprise Florida, Inc., shall be responsible for routine repair, replacement, or improvement and the day-to-day management of interior areas occupied by the welcome centers. All other repairs, replacements, or improvements to the welcome centers shall be the responsibility of the Department of Transportation. The Department of Economic Opportunity Enterprise Florida, Inc., may contract with the Florida Tourism Industry Marketing Corporation for the management and operation of the welcome centers.

Section 7. Section 288.124, Florida Statutes, is amended to read:

288.124 Convention grants program.-VISIT Florida Enterprise Florida, Inc., is authorized to establish a convention grants program and, pursuant to that program, to recommend to the department expenditures and contracts with local governments and nonprofit corporations or organizations for the purpose of attracting national conferences and conventions to Florida. Preference shall be given to local governments and nonprofit corporations or organizations seeking to attract minority conventions to Florida. Minority conventions are events that primarily involve minority persons, as defined in s. 288.703, who are residents or nonresidents of the state. VISIT Florida Enterprise Florida, Inc., shall establish guidelines governing the award of grants and the administration of this program. The department has final approval authority for any grants under this section. The total annual allocation of funds for this



475 program shall not exceed \$40,000.

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Section 8. Subsection (5) of section 288.901, Florida Statutes, is amended to read:

288.901 Enterprise Florida, Inc.-

- (5) APPOINTED MEMBERS OF THE BOARD OF DIRECTORS.
- (a) In addition to the Governor or his or her designee, the board of directors shall consist of the following appointed members:
 - 1. The Commissioner of Education or his or her designee.
 - 2. The Chief Financial Officer or his or her designee.
 - 3. The Attorney General or his or her designee.
 - 4. The Commissioner of Agriculture or his or her designee.
- 5. The chairperson of the board of directors of CareerSource Florida, Inc.
 - 6. The Secretary of State or his or her designee.
- 7. Twelve members from the private sector, six of whom shall be appointed by the Governor, three of whom shall be appointed by the President of the Senate, and three of whom shall be appointed by the Speaker of the House of Representatives. Members appointed by the Governor are subject to Senate confirmation.
- (b) In making their appointments, the Governor, the President of the Senate, and the Speaker of the House of Representatives shall ensure that the composition of the board of directors reflects the diversity of Florida's business community and is representative of the economic development goals in subsection (2). The board must include at least one director for each of the following areas of expertise: international business, tourism marketing, the space or

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aerospace industry, managing or financing a minority-owned business, manufacturing, finance and accounting, and sports marketing.

- (c) The Governor, the President of the Senate, and the Speaker of the House of Representatives also shall consider appointees who reflect Florida's racial, ethnic, and gender diversity. Efforts shall be taken to ensure participation from all geographic areas of the state, including representation from urban and rural communities.
- (d) Appointed members shall be appointed to 4-year terms, except that initially, to provide for staggered terms, the Governor, the President of the Senate, and the Speaker of the House of Representatives shall each appoint one member to serve a 2-year term and one member to serve a 3-year term, with the remaining initial appointees serving 4-year terms. All subsequent appointments shall be for 4-year terms.
- (e) Initial appointments must be made by October 1, 2011, and be eligible for confirmation at the earliest available Senate session. Terms end on September 30.
- (f) Any member is eligible for reappointment, except that a member may not serve more than two terms.
- (q) A vacancy on the board of directors shall be filled for the remainder of the unexpired term. Vacancies on the board shall be filled by appointment by the Governor, the President of the Senate, or the Speaker of the House of Representatives, respectively, depending on who appointed the member whose vacancy is to be filled or whose term has expired.
- (h) Appointed members may be removed by the Governor, the President of the Senate, or the Speaker of the House of



533 Representatives, respectively, for cause. Absence from three 534 consecutive meetings results in automatic removal. 535 536 All board members shall serve without compensation, but are 537 entitled to receive reimbursement for per diem and travel 538 expenses pursuant to s. 112.061. Such expenses must be paid out 539 of funds of Enterprise Florida, Inc. Section 9. Subsections (7), (8), and (9) are added to 540 541 section 288.903, Florida Statutes, to read: 542 288.903 Duties of Enterprise Florida, Inc.-Enterprise 543 Florida, Inc., shall have the following duties: 544 (7) Submit all proposed contracts with a total cost of 545 \$750,000 or more in accordance with the notice and review 546 procedures of s. 216.177. If the chair or vice chair of the 547 Legislative Budget Commission, the President of the Senate, or 548 the Speaker of the House of Representatives timely advises Enterprise Florida, Inc., in writing that such proposed contract 549 550 is contrary to legislative policy and intent, Enterprise 551 Florida, Inc., may not execute such proposed contract. 552 Enterprise Florida, Inc., may not enter into multiple related 553 contracts to avoid the requirements of this paragraph. This 554 paragraph does not apply to contracts for the award of a 555 statutorily authorized incentive program. 556 (8) May not create or establish any other entity, 557 corporation, or direct-support organization, unless authorized 558 by law. 559 (9) Comply with the per diem and travel expenses pursuant 560 to s. 112.061. 561 Section 10. Section 288.904, Florida Statutes, is amended



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288.904 Funding for Enterprise Florida, Inc.; performance and return on the public's investment.

- (1) (a) The Legislature may annually appropriate to Enterprise Florida, Inc., a sum of money for its operations, and separate line-item appropriations for each of the divisions listed in s. 288.92.
- (b) The state's operating investment in Enterprise Florida, Inc., and its divisions is the budget contracted by the department to Enterprise Florida, Inc., less any funding that is directed by the Legislature to be subcontracted to a specific recipient entity.
- (c) The board of directors of Enterprise Florida, Inc., shall adopt for each upcoming fiscal year an operating budget for the organization, including its divisions, which specifies the intended uses of the state's operating investment and a plan for securing private sector support.
- (2)(a) The Legislature finds that it is a priority to maximize private sector support in operating Enterprise Florida, Inc., and its divisions, as an endorsement of its value and as an enhancement of its efforts. Thus, the state appropriations must be matched with private sector support equal to at least 100 percent of the state operational funding.
- (b) Private sector support in operating Enterprise Florida, Inc., and its divisions includes:
- 1. Cash given directly to Enterprise Florida, Inc., for its operations, including contributions from at-large members of the board of directors;
 - 2. Cash donations from organizations assisted by the



divisions;

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- 3. Cash jointly raised by Enterprise Florida, Inc., and a private local economic development organization, a group of such organizations, or a statewide private business organization that supports collaborative projects;
- 4. Cash generated by fees charged for products or services of Enterprise Florida, Inc., and its divisions by sponsorship of events, missions, programs, and publications; and
- 5. Copayments, stock, warrants, royalties, or other private resources dedicated to Enterprise Florida, Inc., or its divisions.

Contributions from a governmental entity or from an entity that received more than 50 percent of its revenue in the previous fiscal year from public sources, including revenue derived from taxes, fees, or other government revenues, are not considered private contributions for purposes of calculating the required match.

(3) (a) Specifically for the marketing and advertising activities of the Division of Tourism Marketing or as contracted through the Florida Tourism Industry Corporation, a one-to-one match is required of private to public contributions within 4 calendar years after the implementation date of the marketing plan pursuant to s. 288.923.

(b) For purposes of calculating the required one-to-one match, matching private funds shall be divided into four categories. Documentation for the components of the four private match categories shall be kept on file for inspection as determined necessary. The four private match categories are:

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1. Direct cash contributions, which include, but are not limited to, cash derived from strategic alliances, contributions of stocks and bonds, and partnership contributions.

2. Fees for services, which include, but are not limited to, event participation, research, and brochure placement and transparencies.

3. Cooperative advertising, which is the value based on cost of contributed productions, air time, and print space.

4. In-kind contributions, which include, but are not limited to, the value of strategic alliance services contributed, the value of loaned employees, discounted service fees, items contributed for use in promotions, and radio or television air time or print space for promotions. The value of air time or print space shall be calculated by taking the actual time or space and multiplying by the nonnegotiated unit price for that specific time or space which is known as the media equivalency value. In order to avoid duplication in determining media equivalency value, only the value of the promotion itself shall be included; the value of the items contributed for the promotion may not be included.

(3) (4) Enterprise Florida, Inc., shall fully comply with the performance measures, standards, and sanctions in its contract with the department, under s. 20.60. The department shall ensure, to the maximum extent possible, that the contract performance measures are consistent with performance measures that it is required to develop and track under performance-based program budgeting. The contract shall also include performance measures for the divisions.

(4) The Legislature intends to review the performance of

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Enterprise Florida, Inc., in achieving the performance goals stated in its annual contract with the department to determine whether the public is receiving a positive return on its investment in Enterprise Florida, Inc., and its divisions. It also is the intent of the Legislature that Enterprise Florida, Inc., coordinate its operations with local economic development organizations to maximize the state and local return on investment to create jobs for Floridians.

- (5) (a) For purposes of this section, Enterprise Florida, Inc., is a governmental entity as defined in s. 215.985 and, therefore, is subject to the Transparency Florida Act.
- (b) A contract entered into between Enterprise Florida, Inc., and any other entity, including a local government, private, or nonprofit entity, which receives public funds from the state or from a tax imposed pursuant to s. 125.0104, s. 125.0108, or s. 212.0305 must include all of the following information:
 - 1. The purpose of the contract.
- 2. Specific performance standards and responsibilities for each entity.
 - 3. A detailed project or contract budget, if applicable.
 - 4. The value of any services provided.
- 5. The salaries of all employees and board members of the entity and the projected travel and entertainment expenses for employees and board members.
- (c)1. If a partner entity received more than 50 percent of its revenue in the previous fiscal year from funds from Enterprise Florida, Inc., or from a tax imposed pursuant to s. 125.0104, s. 125.0108, or s. 212.0305, the partner entity shall



678	annually report all public and private financial data to
679	Enterprise Florida, Inc.
680	2. The financial data must include:
681	a. The total amount of revenue received from public and
682	private sources.
683	b. The operating budget.
684	c. Employee and board member salary and benefit details
685	from public and private funds.
686	d. An itemized account of all funds spent by a third party
687	on behalf of Enterprise Florida, Inc., or a board member or an
688	employee of Enterprise Florida, Inc.
689	e. Itemized travel and entertainment expenditures.
690	(d) The following information must be posted on the website
691	of Enterprise Florida, Inc.:
692	1. A plain language version of each proposed and executed
693	contract with a private entity, municipality, or vendor
694	exceeding \$35,000 for services, supplies, or programs, including
695	marketing, or for the purchase or lease or use of lands,
696	facilities, or properties.
697	2. Any contract entered into between Enterprise Florida,
698	Inc., and any other entity, including a local government,
699	private entity, or nonprofit entity, which receives public funds
700	or funds from a tax imposed pursuant to s. 125.0104, s.
701	125.0108, or s. 212.0305.
702	3. The contracts and the required information under
703	paragraph (b) and the financial data submitted to Enterprise
704	Florida, Inc., under paragraph (c).
705	4. Video recordings of each board meeting.

5. A detailed report of expenditures following each

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707 marketing event paid for with Enterprise Florida, Inc., funds. 708 Such report must be posted within 10 business days after the 709 event.

- 6. An annual itemized accounting of the total amount of funds spent by any third party on behalf of Enterprise Florida, Inc., or any board member or employee of Enterprise Florida, Inc.
- 7. An annual itemized accounting of the total amount of travel and entertainment expenditures by Enterprise Florida, Inc.
 - (e) The Enterprise Florida, Inc., website must:
- 1. Allow users to navigate to related sites to view supporting details.
- 2. Enable a taxpayer to send questions via e-mail to Enterprise Florida, Inc., and make such questions and Enterprise Florida, Inc., responses publicly viewable.

Section 11. Section 288.905, Florida Statutes, is amended to read:

- 288.905 President and employees of Enterprise Florida, Inc.-
- (1) The board of directors of Enterprise Florida, Inc., shall appoint a president, who shall serve subject to confirmation by the Senate at the pleasure of the Governor. The president shall also be known as the "secretary of commerce" and shall serve as the Governor's chief negotiator for business recruitment and business expansion.
- (2) The president is the chief administrative and operational officer of the board of directors and of Enterprise Florida, Inc., and shall direct and supervise the administrative

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affairs of the board of directors and any divisions, councils, or boards. The board of directors may delegate to the president those powers and responsibilities it deems appropriate, including hiring and management of all staff, except for the appointment of a president.

- (3) The board of directors shall establish and adjust the president's compensation.
- (4) No employee of Enterprise Florida, Inc., including an officer or agent, the president, and the chief executive officer, may receive public compensation for employment which that exceeds \$120,000 per year the salary paid to the Governor, unless the board of directors and the employee have executed a contract that prescribes specific, measurable performance outcomes for the employee, the satisfaction of which provides the basis for the award of incentive payments that increase the employee's total compensation to a level above the salary paid to the Covernor. Any public payments of performance bonuses or severance pay to employees are prohibited unless specifically authorized by law.
- (5) Lodging expenses for an employee may not exceed \$150 per day, excluding taxes, unless participating in a negotiated group rate discount or providing documentation of at least three comparable alternatives demonstrating the unavoidable higher expense. However, an employee may expend his or her own funds for any lodging expenses in excess of \$150 per day.
- (6) Notwithstanding per diem and travel expenses authorized pursuant s. 112.061, funds of Enterprise Florida, Inc., may not be expended for food, beverages, lodging, entertainment, or gifts for employees of Enterprise Florida, Inc., board members

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of Enterprise Florida, Inc., or employees of a tourist or economic development entity that receives revenue from a tax imposed pursuant to s. 125.0104, s. 125.0108, or s. 212.0305. An employee or board member of Enterprise Florida, Inc., may not accept or receive food, beverages, lodging, entertainment, or gifts from a tourist or economic development entity that receives revenue from a tax imposed pursuant to s. 125.0104, s. 125.0108, or s. 212.0305, or from any private or public vendor. Section 12. Subsection (1) and paragraph (b) of subsection (2) of section 288.92, Florida Statutes, are amended to read: 288.92 Divisions of Enterprise Florida, Inc.-(1) Enterprise Florida, Inc., may create and dissolve divisions as necessary to carry out its mission. Each division shall have distinct responsibilities and complementary missions. At a minimum, Enterprise Florida, Inc., shall have divisions related to the following areas: (a) International Trade and Business Development; (b) Business Retention and Recruitment; (c) Tourism Marketing; (c) (d) Minority Business Development; and (d) (e) Sports Industry Development. (2) (b) 1. The following officers and board members are subject to ss. 112.313(1)-(8), (10), (12), and (15); 112.3135; and 112.3143(2): a. Officers and members of the board of directors of the

divisions of Enterprise Florida, Inc.

b. Officers and members of the board of directors of subsidiaries of Enterprise Florida, Inc.

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- c. Officers and members of the board of directors of corporations created to carry out the missions of Enterprise Florida, Inc.
- d. Officers and members of the board of directors of corporations with which a division is required by law to contract to carry out its missions.
- 2. For purposes of applying ss. 112.313(1) (8), (10), (12), and (15); 112.3135; and 112.3143(2) to activities of the officers and members of the board of directors specified in subparagraph 1., those persons shall be considered public officers or employees and the corporation shall be considered their agency.
- 3. It is not a violation of s. 112.3143(2) or (4) for the officers or members of the board of directors of the Florida Tourism Industry Marketing Corporation to:
- a. Vote on the 4-year marketing plan required under 288.923 or vote on any individual component of or amendment to the plan.

b. Participate in the establishment or calculation of payments related to the private match requirements of s. 288.904(3). The officer or member must file an annual disclosure describing the nature of his or her interests or the interests of his or her principals, including corporate parents and subsidiaries of his or her principal, in the private match requirements. This annual disclosure requirement satisfies the disclosure requirement of s. 112.3143(4). This disclosure must be placed either on the Florida Tourism Industry Marketing Corporation's website or included in the minutes of each meeting of the Florida Tourism Industry Marketing Corporation's board of

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directors at which the private match requirements are discussed or voted upon.

Section 13. Section 288.923, Florida Statutes, is amended to read:

288.923 Division of Tourism marketing; definitions; responsibilities.-

- (1) There is created within Enterprise Florida, Inc., the Division of Tourism Marketing.
 - $\frac{(2)}{(2)}$ As used in this section, the term:
- (a) "Tourism marketing" means any effort exercised to attract domestic and international visitors from outside the state to destinations in this state and to stimulate Florida resident tourism to areas within the state.
- (b) "Tourist" means any person who participates in trade or recreation activities outside the county of his or her permanent residence or who rents or leases transient living quarters or accommodations as described in s. 125.0104(3)(a).
- (c) "County destination marketing organization" means a public or private agency that is funded by local option tourist development tax revenues under s. 125.0104, or local option convention development tax revenues under s. 212.0305, and is officially designated by a county commission to market and promote the area for tourism or convention business or, in any county that has not levied such taxes, a public or private agency that is officially designated by the county commission to market and promote the area for tourism or convention business.
- (d) "Direct-support organization" means the Florida Tourism Industry Marketing Corporation.
 - (2) (3) The Department of Economic Opportunity Enterprise

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Florida, Inc., shall contract with the Florida Tourism Industry Marketing Corporation, a direct-support organization established in s. 288.1226, to execute tourism promotion and marketing services, functions, and programs for the state, including, but not limited to, the activities prescribed by the 4-year marketing plan. The division shall assist to maintain and implement the contract.

- (3) (4) The department's division's responsibilities and duties include, but are not limited to:
- (a) Maintaining and implementing the contract with the Florida Tourism Industry Marketing Corporation.
- (b) Ensuring that the corporation develops Advising the department and Enterprise Florida, Inc., on development of domestic and international tourism marketing campaigns featuring Florida.
- (c) Developing, in collaboration with the corporation, a 4year marketing plan.
- 1. At a minimum, the marketing plan shall discuss the following:
 - a. Continuation of overall tourism growth in this state.
 - b. Expansion to new or under-represented tourist markets.
 - c. Maintenance of traditional and loyal tourist markets.
- d. Coordination of efforts with county destination marketing organizations, other local government marketing groups, privately owned attractions and destinations, and other private sector partners to create a seamless, four-season advertising campaign for the state and its regions.
- e. Development of innovative techniques or promotions to build repeat visitation by targeted segments of the tourist



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- f. Consideration of innovative sources of state funding for tourism marketing.
 - g. Promotion of nature-based tourism and heritage tourism.
- h. Development of a component to address emergency response to natural and manmade disasters from a marketing standpoint.
- 2. The plan shall be annual in construction and ongoing in nature. Any annual revisions of the plan shall carry forward the concepts of the remaining 3-year portion of the plan and consider a continuum portion to preserve the 4-year timeframe of the plan. The plan also shall include recommendations for specific performance standards and measurable outcomes for the division and direct-support organization. The department, in consultation with the board of directors of Enterprise Florida, Inc., shall base the actual performance metrics on these recommendations.
- 3. The 4-year marketing plan shall be developed in collaboration with the Florida Tourism Industry Marketing Corporation. The plan shall be annually reviewed and approved by the department board of directors of Enterprise Florida, Inc.
- (d) Drafting and submitting an annual report required by s. 288.92. The annual report shall set forth for the department division and the direct-support organization:
- 1. Operations and accomplishments during the fiscal year, including the economic benefit of the state's investment and effectiveness of the marketing plan.
- 2. The 4-year marketing plan, including recommendations on methods for implementing and funding the plan.
 - 3. The assets and liabilities of the direct-support



910 organization at the end of its most recent fiscal year. 911 4. A copy of the annual financial and compliance audit 912 conducted under s. 288.1226(7) 288.1226(6). 913 (5) Notwithstanding s. 288.92, the division shall be 914 staffed by the Florida Tourism Industry Marketing Corporation. 915 Such staff shall not be considered to be employees of the 916 division and shall remain employees of the Florida Tourism 917 Industry Marketing Corporation. Section 288.905 does not apply 918 to the Florida Tourism Industry Marketing Corporation. 919 (4) (6) This section is repealed October 1, 2019, unless 920 reviewed and saved from repeal by the Legislature. 921 Section 14. Notwithstanding s. 290.016, Florida Statutes, 922 enterprise zone boundaries in existence before December 31, 923 2015, are preserved for the purpose of allowing local 924 governments to administer local incentive programs within these 925 boundaries through December 31, 2020, except for eligible 926 contiguous multi-phase projects in which at least one 927 certificate of use or occupancy has been issued before December 928 31, 2015 and which project will then vest the remaining project 929 phases until completion, but no later than December 31, 2025. 930 Section 15. This act shall take effect July 1, 2017. 931 932 ======== T I T L E A M E N D M E N T ========= And the title is amended as follows: 933 934 Delete everything before the enacting clause 935 and insert: 936 A bill to be entitled 937 An act relating to economic programs; amending s. 938 11.45, F.S.; authorizing the Auditor General to audit

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the corporation; authorizing the corporation to enter into an agreement with the Department of Economic Opportunity for certain purposes and to use certain funds; providing legislative intent; authorizing the Florida Tourism Industry Marketing Corporation to enter into an agreement with the Department of Economic Opportunity for specified purposes; authorizing the corporation to use certain funds for the original purposes for which the funds were received; providing legislative intent; amending s. 272.11, F.S.; transferring responsibility for the Capitol information center from Enterprise Florida, Inc., to the department; authorizing the department to contract with VISIT Florida for the management and operation of the center; amending s. 288.017, F.S.; authorizing the department, rather than Enterprise Florida, Inc., to establish and operate a cooperative advertising matching grants program; authorizing the department to contract with VISIT Florida to administer such program; requiring the department, rather than Enterprise Florida, Inc., to conduct an annual competitive selection process for the award of program grants; removing a requirement that the department consider certain recommendations from Enterprise Florida, Inc., in evaluating program grant applications; amending s. 288.1226, F.S.; providing that the corporation is a direct-support organization of the department, rather than Enterprise Florida, Inc.; revising the purposes for which the corporation

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is an agency; requiring the corporation to comply with certain per diem and travel expense provisions; providing corporation board members and officers with certain voting authority; requiring such officers and members to file a certain annual disclosure; requiring that such disclosure be placed on the corporation's website; authorizing reimbursement for per diem and travel expenses for corporation board members; requiring such expenses to be paid out of corporation funds; subjecting certain contracts to specified notice and review procedures; prohibiting the execution of certain contracts; limiting the amount of compensation paid to corporation officers, agents, and employees; prohibiting certain performance bonuses and severance pay; requiring the corporation to appoint its president and chief executive officer, subject to Senate confirmation; prohibiting the corporation from creating or establishing certain entities and expending certain funds that benefit only one entity; requiring a one-to-one match of private to public contributions to the corporation; providing private contribution categories to use when calculating such match; prohibiting certain contributions from being considered private contributions for purposes of such match; requiring the reversion of unmatched public contributions to the state treasury by a certain date annually; requiring a quarterly report to the department; requiring the corporation to provide certain data to the Office of Economic and Demographic

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Research; prohibiting the expenditure of corporation funds for certain purposes; prohibiting the acceptance or receipt of certain items or services from certain entities; removing a public records exemption; limiting certain expenses of corporation employees; providing an exception; specifying a procedure for the release of appropriated funds; providing that the corporation is a governmental entity and subject to the Transparency Florida Act; requiring the inclusion of specified information in certain corporation contracts and on the corporation's website; requiring specified functionality of the corporation's website; requiring marketing partners to provide annual reports containing specified financial data to the corporation; conforming provisions to changes made by the act; amending s. 288.12265, F.S.; transferring responsibility for administering and operating welcome centers from Enterprise Florida, Inc., to the department; amending s. 288.124, F.S.; authorizing VISIT Florida, rather than Enterprise Florida, Inc., to establish a convention grants program and quidelines governing the award of program grants and the administration of such program; amending s. 288.901, F.S.; providing that Enterprise Florida, Inc., board members serve without compensation but are entitled to certain per diem and travel expenses; requiring such expenses to be paid from Enterprise Florida, Inc., funds; amending s. 288.903, F.S.; requiring Enterprise Florida, Inc., to submit certain

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proposed contracts for notice and review; prohibiting Enterprise Florida, Inc., from executing a proposed contract under certain circumstances; providing applicability; prohibiting Enterprise Florida, Inc., from creating or establishing any other entity, corporation, or direct-support organization unless authorized by law; requiring Enterprise Florida, Inc., to comply with certain per diem and travel expenses; amending s. 288.904, F.S.; providing that certain contributions from specified entities are not considered private contributions for specified purposes; deleting provisions relating to certain marketing and advertising activities requiring a oneto-one match of private to public contributions within a certain timeframe; providing that Enterprise Florida, Inc., is a governmental entity for specified purposes and is subject to the Transparency Florida Act; providing requirements for certain contracts entered into between Enterprise Florida, Inc., and any other entity; requiring certain partners of Enterprise Florida, Inc., to annually report certain financial date to Enterprise Florida, Inc.; requiring Enterprise Florida, Inc., to post specified information on its website; providing requirements for the website; amending s. 288.905, F.S.; providing that the president of the board of directors of Enterprise Florida, Inc., serves subject to confirmation by the Senate instead of the Governor; prohibiting employees, including an officer, agent, the president, and the

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chief executive officer of Enterprise Florida, Inc., from receiving public compensation for employment over a certain amount; prohibiting certain payments and performance bonuses or severance pay under certain circumstances; limiting certain lodging expenses; prohibiting funds of Enterprise Florida, Inc., from being uses for certain expenses; prohibiting employees and board members of Enterprise Florida, Inc., from accepting or receiving certain gifts from certain entities; amending s. 288.92, F.S.; removing a requirement that Enterprise Florida, Inc., include a division related to tourism marketing; conforming provisions to changes made by the act; amending s. 288.923, F.S.; terminating the Division of Tourism Marketing created within Enterprise Florida, Inc.; transferring duties and authority to contract with the corporation from Enterprise Florida, Inc., to the department; conforming a provision to changes made by the act; preserving certain enterprise zone boundaries for a specified timeframe for specified purposes; providing an effective date.