	COMMITTEE/SUBCOMMITTEE ACTION ADOPTED (Y/N)								
	ADOPTED AS AMENDED (Y/N)								
	ADOPTED W/O OBJECTION (Y/N)								
	FAILED TO ADOPT (Y/N)								
	WITHDRAWN $\underline{\hspace{1cm}}$ (Y/N)								
	OTHER								
1	Committee/Subcommittee hearing bill: Health Innovation								
2	Subcommittee								
3	Representative Pigman offered the following:								
4									
5	Amendment (with title amendment)								
6	Remove lines 185-626 and insert:								
7	plan organization. If a provider contracts with a third-party								
8	entity to administer or provide a platform for a discount plan,								
9									
10	organization.								
11	Section 5. Section 636.208, Florida Statutes, is amended								
12	to read:								
13	636.208 Fees; charges; reimbursement.—								
14	(1) A discount <del>medical</del> plan organization may charge a								
15	periodic charge as well as a reasonable one-time processing fee								
16	for a discount <del>medical</del> plan.								
	<u> </u>								

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(2) (a) If the member cancels his or her membership in the
discount medical plan organization within the first 30 days
after the effective date of enrollment in the plan, the member
shall receive a reimbursement of all periodic charges upon
return of the discount card to the discount medical plan
organization.

- (b) If the member cancels his or her membership in the discount plan organization after the first 30 days, the discount plan organization:
- 1. Must cancel the membership on or before 30 days after receipt of the member's cancellation request.
- 2. May not charge the member any fees after the effective date of the cancellation of the membership.
- 3. Must provide a pro rata reimbursement of periodic charges made for months after cancellation date.
- (c) If the member cancels his or her membership in the discount plan organization consistent with the open enrollment rules established by an employer or association for a plan having an open enrollment period, the member shall receive a prorata reimbursement of all periodic charges upon return of the discount card to the discount plan organization.
- (3) If the discount medical plan organization cancels a membership for any reason other than nonpayment of fees by the member, the discount medical plan organization must shall make a pro rata reimbursement of all periodic charges to the member.

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(4) In addition to the reimbursement of periodic charges for the reasons stated in subsections (2) and (3), a discount medical plan organization shall also reimburse the member for any portion of a one-time processing fee that exceeds \$30 per year.

Section 6. Section 636.212, Florida Statutes, is amended to read:

- marketer must provide disclosures to a prospective member and the prospective member must acknowledge the acceptance of such disclosures before enrolling in a discount plan. A discount plan organization or marketer may make additional disclosures to those described in paragraph (1)(a). The following disclosures must be made in writing to any prospective member and must be on the first page of any advertisements, marketing materials, or brochures relating to a discount medical plan. The disclosures must be printed in not less than 12-point type:
  - (1) (a) A disclosure must include:
  - 1. That the plan is not insurance.
- 2.(2) That the plan provides discounts at certain health care providers for medical services.
- 3.(3) That the plan does not make payments directly to the providers of medical services.
- $\underline{4.(4)}$  That the plan member is obligated to pay for all health care services but will receive a discount from those

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health care providers who have contracted with the discount plan organization.

- 5.(5) The name and address of the licensed discount medical plan organization.
- (b) The first page of any written advertisements, marketing materials, or brochures relating to a discount plan must include the required disclosures in paragraph (a). The first page is the page that first includes the information that describes benefits of the discount plan. The disclosures must be printed in not less than 12-point type.
- (c) Disclosures provided by electronic means must include disclosures required in paragraph (a). The disclosures must be in a font size and color that is readable.
- disclosures in paragraph (a) and the prospective or new member must be provided with written disclosures in accordance with paragraph (b) in the initial written materials provided. If the initial contract is made by telephone, the disclosures required by this section shall be made orally and provided in the initial written materials that describe the benefits under the discount medical plan provided to the prospective or new member.
- Section 7. Section 636.214, Florida Statutes, is amended to read:
  - 636.214 Provider agreements.—

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- (1) All providers offering medical services to members under a discount medical plan must provide such services pursuant to a written agreement. The agreement may be entered into directly by the provider or by a provider network to which the provider belongs.
- (2) A provider agreement between a discount medical plan organization and a provider must provide the following:
- (a) A list of the services and products to be provided at a discount.
- (b) The amount or amounts of the discounts or, alternatively, a fee schedule which reflects the provider's discounted rates.
- (c)  $\underline{A \text{ statement}}$  that the provider will not charge members more than the discounted rates.
- (3) A provider agreement between a discount medical plan organization and a provider network must shall require that the provider network have written agreements with its providers which:
  - (a) Contain the terms described in subsection (2).
- (b) Authorize the provider network to contract with the discount medical plan organization on behalf of the provider.
- (c) Require the network to maintain an up-to-date list of its contracted providers and to provide that list on a monthly basis to the discount medical plan organization.

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(4) The discount medical plan organization shall maintain a copy of each active provider agreement into which it has entered.

Section 8. Section 636.216, Florida Statutes, is amended to read:

- 636.216 Written agreement Charge or Form Filings.-
- (1) All charges to members must be filed with the office and any charge to members greater than \$30 per month or \$360 per year must be approved by the office before the charges can be used. The discount medical plan organization has the burden of proof that the charges bear a reasonable relation to the benefits received by the member.
- (2) There must be a written agreement between the discount medical plan organization and the member specifying the benefits under the discount medical plan and complying with the disclosure requirements of this part.
- (3) All forms used, including the written agreement pursuant to subsection (2), must first be filed with and approved by the office. Every form filed shall be identified by a unique form number placed in the lower left corner of each form.
- (4) A charge or form is considered approved on the 60th day after its date of filing unless it has been previously disapproved by the office. The office shall disapprove any form that does not meet the requirements of this part or that is

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unreasonable, discriminatory, misleading, or unfair. If such filings are disapproved, the office shall notify the discount medical plan organization and shall specify in the notice the reasons for disapproval.

Section 9. Section 636.228, Florida Statutes, is amended to read:

636.228 Marketing of discount medical plans.-

- (1) All advertisements, marketing materials, brochures, and discount cards used by marketers must be approved in writing for such use by the discount medical plan organization.
- an executed written agreement with a marketer <u>before</u> prior to the marketer's marketing, promoting, selling, or distributing the discount <u>medical</u> plan. Such agreement <u>must shall</u> prohibit the marketer from using marketing materials, brochures, and discount cards without the approval in writing by the discount <u>medical</u> plan organization. The discount <u>medical</u> plan organization <u>may delegate functions to its marketers but</u> shall be bound by any acts of its marketers, within the scope of the <u>delegation</u>, <u>which marketers' agency</u>, that do not comply with the provisions of this part.

Section 10. Section 636.230, Florida Statutes, is amended to read:

636.230 Bundling discount medical plans with other products.—A marketer or discount plan organization selling a

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discount plan with medical services and other services may									
commingle those products on a single page of forms,									
advertisements, marketing materials, or brochures When a									
marketer or discount medical plan organization sells a discount									
medical plan together with any other product, the fees for the									
discount medical plan must be provided in writing to the member									
if the fees exceed \$30.									

Section 11. Paragraph (b) of subsection (5) of section 408.9091, Florida Statutes, is amended to read:

408.9091 Cover Florida Health Care Access Program.-

- (5) PLAN PROPOSALS.—The agency and the office shall announce, no later than July 1, 2008, an invitation to negotiate for Cover Florida plan entities to design a Cover Florida plan proposal in which benefits and premiums are specified.
- (b) The agency and the office may announce an invitation to negotiate for the design of Cover Florida Plus products to companies that offer supplemental insurance, discount medical plan organizations licensed under part II of chapter 636, or prepaid health clinics licensed under part II of chapter 641.
- Section 12. Paragraph (d) of subsection (2) and paragraph (d) of subsection (4) of section 408.910, Florida Statutes, are amended to read:
  - 408.910 Florida Health Choices Program. -
  - (2) DEFINITIONS.—As used in this section, the term:

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- (d) "Insurer" means an entity licensed under chapter 624 which offers an individual health insurance policy or a group health insurance policy, a preferred provider organization as defined in s. 627.6471, an exclusive provider organization as defined in s. 627.6472, or a health maintenance organization licensed under part I of chapter 641, or a prepaid limited health service organization or discount medical plan organization licensed under chapter 636.
- (4) ELIGIBILITY AND PARTICIPATION.—Participation in the program is voluntary and shall be available to employers, individuals, vendors, and health insurance agents as specified in this subsection.
- (d) All eligible vendors who choose to participate and the products and services that the vendors are permitted to sell are as follows:
- 1. Insurers licensed under chapter 624 may sell health insurance policies, limited benefit policies, other risk-bearing coverage, and other products or services.
- 2. Health maintenance organizations licensed under part I of chapter 641 may sell health maintenance contracts, limited benefit policies, other risk-bearing products, and other products or services.
- 3. Prepaid limited health service organizations may sell products and services as authorized under part I of chapter 636,

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and discount medical plan organizations may sell products and services as authorized under part II of chapter 636.

- 4. Prepaid health clinic service providers licensed under part II of chapter 641 may sell prepaid service contracts and other arrangements for a specified amount and type of health services or treatments.
- 5. Health care providers, including hospitals and other licensed health facilities, health care clinics, licensed health professionals, pharmacies, and other licensed health care providers, may sell service contracts and arrangements for a specified amount and type of health services or treatments.
- 6. Provider organizations, including service networks, group practices, professional associations, and other incorporated organizations of providers, may sell service contracts and arrangements for a specified amount and type of health services or treatments.
- 7. Corporate entities providing specific health services in accordance with applicable state law may sell service contracts and arrangements for a specified amount and type of health services or treatments.

A vendor described in subparagraphs 3.-7. may not sell products that provide risk-bearing coverage unless that vendor is authorized under a certificate of authority issued by the Office of Insurance Regulation and is authorized to provide coverage in

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the relevant geographic area. Otherwise eligible vendors may be excluded from participating in the program for deceptive or predatory practices, financial insolvency, or failure to comply with the terms of the participation agreement or other standards set by the corporation.

Section 13. Subsection (11) of section 627.64731, Florida Statutes, is amended to read:

627.64731 Leasing, renting, or granting access to a participating provider.—

(11) This section does not apply to a contract between a contracting entity and a discount medical plan organization licensed or exempt under part II of chapter 636.

Section 14. Paragraph (c) of subsection (7) of section 636.003, Florida Statutes, is amended to read:

636.003 Definitions.—As used in this act, the term:

- (7) "Prepaid limited health service organization" means any person, corporation, partnership, or any other entity which, in return for a prepayment, undertakes to provide or arrange for, or provide access to, the provision of a limited health service to enrollees through an exclusive panel of providers. Prepaid limited health service organization does not include:
- (c) Any person who is licensed pursuant to part II as a discount medical plan organization.
- Section 15. Paragraphs (c) and (d) of subsection (1) of section 636.205, Florida Statutes, are amended to read:

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636.205 Issuance of license; denial.-

- (1) Following receipt of an application filed pursuant to s. 636.204, the office shall review the application and notify the applicant of any deficiencies contained therein. The office shall issue a license to an applicant who has filed a completed application pursuant to s. 636.204 upon payment of the fees specified in s. 636.204 and upon the office being satisfied that the following conditions are met:
- (c) The ownership, control, and management of the entity are competent and trustworthy and possess managerial experience that would make the proposed operation beneficial to the subscribers. The office <a href="may shall">may shall</a> not grant or continue to grant authority to transact the business of a discount <a href="medical">medical</a> plan organization in this state at any time during which the office has good reason to believe that the ownership, control, or management of the organization includes any person whose business operations are or have been marked by business practices or conduct that is detrimental to the public, stockholders, investors, or creditors.
- (d) The discount medical plan organization has a complaint procedure that will facilitate the resolution of subscriber grievances and that includes both formal and informal steps available within the organization.
- Section 16. Section 636.206, Florida Statutes, is amended to read:

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636.206 Examinations and investigations.-

- The office may examine or investigate the business and affairs of any discount medical plan organization. The office may order any discount medical plan organization or applicant to produce any records, books, files, advertising and solicitation materials, or other information and may take statements under oath to determine whether the discount medical plan organization or applicant is in violation of the law or is acting contrary to the public interest. The expenses incurred in conducting any examination or investigation must be paid by the discount medical plan organization or applicant. Examinations and investigations must be conducted as provided in chapter 624. For the duration of the agreement with a member and for 5 years thereafter, a discount plan organization must maintain an accurate record of each member, including the membership materials provided to the member, the discount plan issued to the member, and the charges billed and paid by the member, in a form accessible to the office during an examination or investigation.
- (2) Failure by the discount medical plan organization to pay the expenses incurred under subsection (1) is grounds for denial or revocation.

Section 17. Section 636.207, Florida Statutes, is amended to read:

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636.207 Applicability of part.—Except as otherwise
provided in this part, discount $\frac{\text{medical}}{\text{plan}}$ plan organizations are
governed by the provisions of this part and are exempt from the
Florida Insurance Code unless specifically referenced.

Section 18. Section 636.210, Florida Statutes, is amended to read:

636.210 Prohibited activities of a discount medical plan organization.—

- (1) A discount medical plan organization may not:
- (a) Use in its advertisements, marketing material, brochures, and discount cards the term "insurance" except as otherwise provided in this part or as a disclaimer of any relationship between discount medical plan organization benefits and insurance;
- (b) Use in its advertisements, marketing material,
  brochures, and discount cards the terms "health plan,"
  "coverage," "copay," "copayments," "preexisting conditions,"
  "guaranteed issue," "premium," "PPO," "preferred provider
  organization," or other terms in a manner that could reasonably
  mislead a person into believing the discount medical plan was
  health insurance;
- (c) Have restrictions on free access to plan providers, including, but not limited to, waiting periods and notification periods; or
  - (d) Pay providers any fees for medical services.

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(2) A discount medical plan organization may not collect or accept money from a member for payment to a provider for specific medical services furnished or to be furnished to the member unless the organization has an active certificate of authority from the office to act as an administrator.

Section 19. Subsection (1), paragraphs (b), (c), and (d) of subsection (2), and subsection (3) of section 636.218, Florida Statutes, are amended to read:

636.218 Annual reports.-

- (1) Each discount medical plan organization shall must file with the office, within 3 months after the end of each fiscal year, an annual report.
- (2) Such reports must be on forms prescribed by the commission and must include:
- (b) If different from the initial application or the last annual report, a list of the names and residence addresses of all persons responsible for the conduct of the organization's affairs, together with a disclosure of the extent and nature of any contracts or arrangements between such persons and the discount medical plan organization, including any possible conflicts of interest.
- (c) The number of discount medical plan members in the state.

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- (d) Such other information relating to the performance of the discount medical plan organization as is reasonably required by the commission or office.
- (3) Every discount medical plan organization that which fails to file an annual report in the form and within the time required by this section shall forfeit up to \$500 for each day for the first 10 days during which the neglect continues and shall forfeit up to \$1,000 for each day after the first 10 days during which the neglect continues; and, upon notice by the office to that effect, the organization's authority to enroll new members or to do business in this state ceases while such default continues. The office shall deposit all sums collected by the office under this section to the credit of the Insurance Regulatory Trust Fund. The office may not collect more than \$50,000 for each report.

Section 20. Section 636.220, Florida Statutes, is amended to read:

636.220 Minimum capital requirements.-

- (1) Each discount medical plan organization shall must at all times maintain a net worth of at least \$150,000.
- (2) The office may not issue a license unless the discount medical plan organization has a net worth of at least \$150,000.
- Section 21. Section 636.222, Florida Statutes, is amended to read:

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- 636.222 Suspension or revocation of license; suspension of enrollment of new members; terms of suspension.—
- (1) The office may suspend the authority of a discount medical plan organization to enroll new members, revoke any license issued to a discount medical plan organization, or order compliance if the office finds that any of the following conditions exist:
- (a) The organization is not operating in compliance with this part.
- (b) The organization does not have the minimum net worth as required by this part.
- (c) The organization has advertised, merchandised, or attempted to merchandise its services in such a manner as to misrepresent its services or capacity for service or has engaged in deceptive, misleading, or unfair practices with respect to advertising or merchandising.
- (d) The organization is not fulfilling its obligations as a medical discount medical plan organization.
- (e) The continued operation of the organization would be hazardous to its members.
- (2) If the office has cause to believe that grounds for the suspension or revocation of a license exist, the office <u>must shall</u> notify the discount <u>medical</u> plan organization in writing specifically stating the grounds for suspension or revocation

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and shall pursue a hearing on the matter in accordance with the provisions of chapter 120.

- organization is surrendered or revoked, such organization must proceed, immediately following the effective date of the order of revocation, to wind up its affairs transacted under the license. The organization may not engage in any further advertising, solicitation, collecting of fees, or renewal of contracts.
- authority of a discount medical plan organization to enroll new members, specify the period during which the suspension is to be in effect and the conditions, if any, which must be met by the discount medical plan organization before prior to reinstatement of its license to enroll new members. The order of suspension is subject to rescission or modification by further order of the office before prior to the expiration of the suspension period. Reinstatement may not be made unless requested by the discount medical plan organization; however, the office may not grant reinstatement if it finds that the circumstances for which the suspension occurred still exist or are likely to recur.

Section 22. Section 636.223, Florida Statutes, is amended to read:

636.223 Administrative penalty.—In lieu of suspending or revoking a certificate of authority whenever any discount

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medical plan organization has been found to have violated any
provision of this part, the office may:

- (1) Issue and cause to be served upon the organization charged with the violation a copy of such findings and an order requiring such organization to cease and desist from engaging in the act or practice that constitutes the violation.
- (2) Impose a monetary penalty of not less than \$100 for each violation, but not to exceed an aggregate penalty of \$75,000.

Section 23. Section 636.224, Florida Statutes, is amended to read:

636.224 Notice of change of name or address of discount medical plan organization.—Each discount medical plan organization must provide the office at least 30 days' advance notice of any change in the discount medical plan organization's name, address, principal business address, or mailing address.

Section 24. Section 636.226, Florida Statutes, is amended to read:

organization must maintain on an Internet website an up-to-date list of the names and addresses of the providers with which it has contracted, on an Internet website page, the address of which must shall be prominently displayed on all its advertisements, marketing materials, brochures, and discount cards. This section applies to those providers with whom the

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discount medical plan organization has contracted directly, as well as those who are members of a provider network with which the discount medical plan organization has contracted.

Section 25. Section 636.232, Florida Statutes, is amended to read:

636.232 Rules.—The commission may adopt rules to administer this part, including rules for the licensing of discount medical plan organizations; establishing standards for evaluating forms, advertisements, marketing materials, brochures, and discount cards; providing for the collection of data; relating to disclosures to plan members; and defining terms used in this part.

\_\_\_\_\_\_

## TITLE AMENDMENT

Remove lines 6-48 and insert:

provisions to changes made by the act; providing an exception

for providers under certain circumstances; amending s. 636.206,

F.S.; conforming provisions to changes made by the act;

providing record keeping requirements for discount plan

organizations; amending s. 636.208, F.S.; conforming provisions

to changes made by the act; revising a specified condition for a

member to receive a reimbursement of certain charges after

cancelling a membership in a discount plan organization;

amending s. 636.212, F.S.; requiring discount plan organizations

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## COMMITTEE/SUBCOMMITTEE AMENDMENT Bill No. HB 577 (2017)

Amendment No.

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or marketers to provide prospective members with certain disclosures; requiring prospective members to acknowledge the receipt of and the acceptance of such disclosures before enrolling in a discount plan; specifying what a first page is for the purpose of a disclosure requirement on certain materials relating to a discount plan; providing requirements for disclosures made in writing, by electronic means, and by telephone; amending s. 636.214, F.S.; making a technical change; conforming provisions to changes made by the act; amending s. 636.216, F.S.; deleting provisions relating to requirements to file with and obtain approval from the Department of Financial Services of certain charges and forms; conforming a provision to changes made by the act; amending s. 636.228, F.S.; conforming provisions to changes made by the act; authorizing a discount plan organization to delegate functions to its marketers; providing that the discount plan organization is bound to acts of its marketers within the scope of delegation; amending s. 636.230, F.S.; conforming provisions to changes made by the act; authorizing a marketer or discount plan organization to commingle certain products on a single page of certain documents; deleting a requirement for discount medical plan fees to be provided in writing under certain circumstances; amending s. 636.232, F.S.; revising the authority for the Financial Services Commission to adopt rules; amending ss. 408.9091, 408.910, 627.64731, 636.003, 636.205, 636.207, 636.210, 636.218,

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## COMMITTEE/SUBCOMMITTEE AMENDMENT

Bill No. HB 577 (2017)

Amendment No.

508	636.220,	636.222,	636.223,	636.224,	636.226,	636.234,	636.236,
509	636.238,	636.240,					

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