

LEGISLATIVE ACTION

Senate Comm: RCS 02/20/2018 House

The Committee on Commerce and Tourism (Taddeo) recommended the following:

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Senate Amendment (with title amendment)

Delete everything after the enacting clause

and insert:

Section 1. Section 288.1259, Florida Statutes, is created to read:

288.1259 Florida Motion Picture Capital Corporation.-

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(1) DEFINITIONS.—As used in this section, the term:(a) "Account" means the Florida Motion Picture Capital

10 Account.

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11	(b) "Board" means the corporation's board of directors.
12	(c) "Corporation" means the Florida Motion Picture Capital
13	Corporation.
14	(d) "High-wage jobs" are jobs that pay at least 120 percent
15	of the median wage for the arts, design, entertainment, sports,
16	and media occupations category as determined by the most recent
17	State Occupational Employment and Wage Estimates for this state
18	published by the United States Department of Labor's Bureau of
19	Labor Statistics.
20	(e) "In-state expenditures" means the costs of tangible
21	property used in this state and services performed by residents
22	of this state for a scripted production, including preproduction
23	and postproduction, but excluding costs for development,
24	marketing, and distribution.
25	(f) "President" means the chief executive officer of the
26	corporation.
27	(g) "Scripted production" or "production" means a feature
28	film at least 70 minutes in length, whether produced for
29	theatrical, television, or direct-to-video release; a television
30	series created to run multiple seasons having an order for
31	distribution of at least five episodes; or a miniseries, which
32	is produced predominately from a written screenplay or teleplay.
33	The term does not include a commercial, an infomercial, or a
34	political advertisement; a reality show; a game show; an awards
35	show; a music video; an industrial or educational film; a
36	weather or market program; a sporting event or sporting event
37	broadcast; a gala; a production that solicits funds; a home
38	shopping program; a political program; a documentary; a
39	gambling-related production; a concert production; a local,

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40	regional, or Internet-distributed-only news show or current-
41	events show; a sports news or sports recap show; a video game; a
42	pornographic production; or any production deemed obscene under
43	chapter 847.
44	(h) "Television" includes broadcast, cable, and Internet
45	television.
46	(2) CORPORATION The Florida Motion Picture Capital
47	Corporation is created as a nonprofit corporation, to be
48	incorporated under chapter 617 and approved by the Department of
49	State. The corporation shall be organized on a nonstock basis.
50	The purpose of the corporation is to encourage the use of this
51	state as a site for scripted productions by providing financing
52	to such productions. The corporation is subject to the
53	provisions of chapter 119 relating to public records and the
54	provisions of chapter 286 relating to public meetings and
55	records.
56	(3) POWERS AND LIMITATIONS
57	(a) The corporation is authorized to provide financing to
58	scripted productions in this state pursuant to the criteria,
59	bylaws, rules, and policies adopted by the board, which must
60	include the following:
61	1. The corporation shall provide financing to productions
62	that it estimates will generate the greatest economic impact to
63	this state.
64	2. The amount of financing provided to a production must
65	not exceed the amount of the production's in-state expenditures
66	for that production.
67	3. The financing provided to a production must rank and
68	remain pari passu with the highest class of ownership in the

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69	production, such that, in the event of liquidation or
70	bankruptcy, the corporation's investment shares the highest
71	priority with other preferred shareholders.
72	4. Any financing provided under this section must be less
73	than one-half of the cost of the production's total shares or
74	other ownership interest.
75	5. The amount of financing provided to any one production
76	must not exceed 12.5 percent of the sum of the remaining amount
77	of uncommitted funds in the account plus the amounts of all
78	outstanding investments in other productions.
79	6. The corporation may not have any voting rights, creative
80	control, or management authority over a production receiving
81	financing under this section.
82	7. The corporation shall limit the return on its
83	investments by establishing variable limits on returns that
84	account for time value and reduce returns in exchange for a
85	production's early buyout of financing positions. For a
86	production exercising an early buyout, the corporation shall
87	limit its return on investment to the minimum that is
88	actuarially measurable and credible and sufficiently related to
89	actual and expected losses to ensure the corporation's self-
90	sufficiency and preservation of the state appropriations
91	provided for the investment.
92	8. The corporation shall establish an application process
93	and conduct at least two application periods per fiscal year,
94	providing no more than 40 percent of the total funds in the
95	account for the fiscal year to productions in any one
96	application period.
97	(b) The board shall adopt objective criteria for evaluating

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98	applications for financing scripted productions in this state.
99	1. The criteria must require:
100	a. The production to use a bonded third-party collection
101	account management firm to ensure that the corporation receives
102	all funds due from sales proceeds in accordance with a waterfall
103	agreement included in the corporation's investment terms.
104	b. Presales or sales estimates from a sales agency that has
105	sold at least \$50 million in feature films which are based on
106	the cast and script of the production and which reflect a value
107	of at least 1.5 times the exposure of the corporation.
108	c. The production to carry an insurance package from an
109	insurance company rated "A" or higher by A.M. Best Company which
110	must include general liability insurance, workers' compensation,
111	and key cast and director insurance that covers the costs of
112	disruption or replacement downtime in the event of illness or
113	other loss of services from such individuals. If at least 75
114	percent of the production's filming schedule occurs after June 1
115	and before November 30, the production's insurance package must
116	include hurricane coverage.
117	d. The production to provide proof of funds for the
118	remaining budget within 60 days after application approval and
119	place the remaining budget in escrow before the release of
120	corporation funds.
121	e. That the lead producer or production company has
122	completed, sold, and delivered at least five feature films, or
123	the production must provide a completion bond.
124	f. That the production's budget, script, and filming
125	schedule have been evaluated and approved by a production expert
126	selected by the board.
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g. The production budget to include contingency funds in an
amount equal to at least 5 percent of the total budget. Up to 40
percent of the contingency funds may be expended during
production without the approval of the board. The remaining
contingency funds may only be expended with prior approval of
the board.
h. The board to release corporation funds to a production
in the following manner:
(I) Fifty percent of corporation funds shall be released on
the first day of principal photography.
(II) Twenty-five percent of corporation funds shall be
released upon completion of principal photography.
(III) Twenty-five percent of corporation funds shall be
released after final picture lock, as that term is generally
understood in the production industry.
i. The production company to provide the board with the
right to inspect and audit the weekly cost reports and general
ledger of the production throughout preproduction, production,
and postproduction.
2. Preference shall be given to:
a. Productions that will generate the greatest comparative
economic impact for this state. The corporation shall make a
determination of each project's comparative economic impact to
this state by comparing the project budgets submitted during the
application period and determining which projects create the
greatest number of high-wage jobs for state residents and
propose the most significant in-state expenditures as a
percentage of total production expenditures.
b. Productions in which the proposed financing by the

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157shares or other ownership interest.158c. Productions with the quickest deployment, in which the159production's in-state expenditures will begin sconest after the160corporation commits to financing.161d. Productions by companies with a verifiable track record162in producing successful productions.163e. Productions by production companies based in this state164or by producers, writers, or directors who are residents of the165state.166f. Productions expected to significantly increase touristed167to the state by using a screenplay or teleplay based on a168Florida story or including recognizable locations in this state169g. Productions whose development demonstrates the170likelihood of success, including, but not limited to, having171recognized director, actor, or other creative talent attached172h. Productions in which the corporation's financing is174matched from local sources, including, but not limited to,	<u>ne</u> cd ce nis
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175 <u>county or municipal agencies</u> , local film commissions, or othe	<u>-</u>
176 <u>community resources.</u>	
177 (c) The corporation may charge fees, including, but not	
178 limited to, application fees from productions seeking financi	1 <u>g</u>
179 under this section, but such fees may not exceed the reasonab	Le
180 estimated cost of the activity for which the fee is charged,	
181 such as the cost of processing an application.	
182 (4) BOARD OF DIRECTORS; POWERS AND DUTIES	
183 (a)1. The board shall consist of seven members who are	
184 permanent residents of this state. Minority and gender	

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185	representation must be considered when making appointments to
186	the board. The board shall be composed of the following:
187	a. Two members who have experience in investment banking
188	and funds management focused on feature film and television
189	production.
190	b. Three members who have recent experience and are
191	recognized leaders in the production of feature films or
192	television in this state. Such members may include, but are not
193	limited to, producers, directors, production managers or
194	supervisors, or similar persons in positions of production
195	leadership.
196	c. One member who represents businesses that provide
197	supplies for feature film and television production in this
198	state, such as small businesses through which productions buy or
199	rent equipment, house and feed cast and crew, purchase supplies
200	and raw materials, or build production infrastructure.
201	d. One member who represents this state's feature film and
202	television workforce.
203	2. The initial board shall be appointed as follows:
204	a. The Florida Venture Forum and the Florida Chamber of
205	Commerce shall each appoint one member pursuant to sub-
206	subparagraph 1.a.
207	b. The Governor, the President of the Senate, and the
208	Speaker of the House of Representatives shall each appoint one
209	member pursuant to sub-subparagraph 1.b.
210	c. The department shall appoint one member pursuant to sub-
211	subparagraph 1.c.
212	d. The Congress of Motion Picture Associations of Florida
213	shall appoint one member pursuant to sub-subparagraph 1.d.

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214 215 To establish staggered terms, the initial members appointed by the Florida Chamber of Commerce and the Congress of Motion 216 217 Picture Associations of Florida shall be appointed to 1-year 218 terms; the initial members appointed by the President of the 219 Senate and the Speaker of the House of Representatives shall be appointed to 2-year terms; and the initial members appointed by 220 the Governor, the department, and the Florida Venture Forum 221 2.2.2 shall be appointed to 3-year terms. 223 3. Board members shall serve for a term of 3 years and are 224 eligible for reappointment. Vacancies shall be filled by 225 appointment in the same manner as the member whose position is 226 being filled. Vacancies shall be filled within 30 days after the 227 date of the vacancy. A vacancy that occurs before the scheduled 228 expiration of the term of a member shall be filled for the 229 remainder of the unexpired term. 230 (b) Board members are subject to the Code of Ethics for 231 Public Officers and Employees as set forth in part III of 232 chapter 112. A board member must abstain from voting and comply 233 with the disclosure requirements of s. 112.3143 if there appears 234 to be a possible conflict under s. 112.311, s. 112.313, or s. 235 112.3143. This paragraph does not prohibit any principal by whom 236 a board member is retained, as defined in s. 112.3143(1)(a), 237 from applying for or receiving financing under this section. 238 (c) A board member must, with respect to an application for 239 financing which is currently pending before the corporation or 240 which the board member knows or reasonably expects will be 241 submitted to the corporation within 180 days, refrain from commenting on or discussing the application outside of a board 242

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243	meeting with the applicant or any person retained by the
243	applicant.
245	(d) Board members shall serve without compensation but may
246	be reimbursed in accordance with s. 112.061 for all necessary
247	expenses in the performance of their duties, including attending
248	board meetings and conducting board business.
249	(e) The board shall:
250	1. Before the expenditure of funds from the account, adopt
251	bylaws, rules, and policies that are necessary to carry out the
252	corporation's responsibilities under this section.
253	2. Hold regularly scheduled meetings, at least once per
254	application period, in order to carry out the objectives and
255	responsibilities of the board.
256	(5) ACCOUNT
257	(a) The board shall create the account for the purpose of
258	receiving state, federal, county, municipal, and private
259	financial resources, and the returns from productions financed
260	by allocations from those resources, and for the purposes of
261	this section. The account shall be under the exclusive control
262	of the board.
263	(b) Appropriations provided to the corporation for
264	financing productions shall be deposited into the account.
265	(c) The board may deposit the funds of the account with
266	state or federally chartered financial institutions in this
267	state and may invest any funds not allocated to a production
268	during a fiscal year in permissible securities as described in
269	<u>s. 560.210(1).</u>
270	(d) Dividend payments received from the investments made by
271	the corporation shall be redeposited into the account to be used

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272	for the purposes of this section.
273	(e) The corporation shall keep its operating expenses to
274	the minimum amount necessary. Such operating expenses shall be
275	funded by appropriations provided for that purpose and from net
276	returns from financing provided under this section.
277	(f) Any claims against the account shall be paid solely
278	from the account. Under no circumstances shall the credit of the
279	state be pledged other than funds appropriated by law to the
280	account, nor shall the state be liable or obligated in any way
281	for claims on the account or against the corporation.
282	(6) PRESIDENT OF THE CORPORATION
283	(a) The board shall appoint a president. The president must
284	be knowledgeable about private and public financing of feature
285	film and television projects.
286	(b) The president shall serve at the pleasure of the board
287	and shall receive a salary and benefits as fixed by the board.
288	The president's salary and benefits may not exceed the salary
289	and benefits authorized to be paid to the Governor.
290	(c) The president shall administer the programs of the
291	corporation and perform such duties as delegated by the board.
292	(d) The president shall provide support staff to the board
293	as requested.
294	(e) The president shall submit an annual budget to be
295	approved by the board.
296	(7) PUBLIC NOTICE OF FINANCING; ANNUAL REPORT; AUDIT
297	(a) The corporation shall notify the department upon final
298	execution of each contract or agreement by which the corporation
299	provides financing to a production. The corporation shall also
300	publish and maintain a copy of the notice on the corporation's
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301	website while the financing remains outstanding. To provide
302	adequate notice to the businesses and workforce that supply
303	feature film and television production in this state, the notice
304	must include, but need not be limited to, a brief description of
305	the production, the name of the production company, and, to the
306	extent available, the names of the director, cinematographer,
307	production designer, costume designer, and transportation
308	coordinator.
309	(b) The corporation shall submit a report to the department
310	on all corporation activities for the previous fiscal year as a
311	supplement to the department's annual report required under s.
312	20.60. This supplemental report must include:
313	1. A status report on all projects currently being financed
314	through the corporation, the number of projects financed
315	pursuant to this section, the dollar amount of financing
316	provided to such projects, and the names of the recipients; and
317	2. Information as to the economic impact of the projects
318	financed by the corporation.
319	(c) The Auditor General shall annually conduct a financial
320	audit, as defined in s. 11.45, of the corporation and the
321	account.
322	Section 2. Paragraph (b) of subsection (10) of section
323	20.60, Florida Statutes, is amended to read
324	20.60 Department of Economic Opportunity; creation; powers
325	and duties
326	(10) The department, with assistance from Enterprise
327	Florida, Inc., shall, by November 1 of each year, submit an
328	annual report to the Governor, the President of the Senate, and
329	the Speaker of the House of Representatives on the condition of
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330	the business climate and economic development in the state.
331	(b) The report must incorporate annual reports of other
332	programs, including:
333	1. Information provided by the Department of Revenue under
334	s. 290.014.
335	2. Information provided by enterprise zone development
336	agencies under s. 290.0056 and an analysis of the activities and
337	accomplishments of each enterprise zone.
338	3. The Economic Gardening Business Loan Pilot Program
339	established under s. 288.1081 and the Economic Gardening
340	Technical Assistance Pilot Program established under s.
341	288.1082.
342	4. A detailed report of the performance of the Black
343	Business Loan Program and a cumulative summary of quarterly
344	report data required under s. 288.714.
345	5. The Rural Economic Development Initiative established
346	under s. 288.0656.
347	6. The Florida Unique Abilities Partner Program.
348	7. The Florida Motion Picture Capital Corporation
349	established under s. 288.1259.
350	Section 3. This act shall take effect July 1, 2018.
351	
352	========== T I T L E A M E N D M E N T =================================
353	And the title is amended as follows:
354	Delete everything before the enacting clause
355	and insert:
356	A bill to be entitled
357	An act relating to film and television production;
358	creating s. 288.1259, F.S.; defining terms;
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359 establishing the Florida Motion Picture Capital 360 Corporation to encourage the use of this state as a 361 site for scripted productions by providing financing 362 to certain productions; providing powers of and 363 imposing limitations on the corporation; requiring the 364 board of directors to adopt specified criteria for 365 evaluating applications for financing; requiring 366 productions to use a bonded third-party collection 367 account management firm; requiring that certain 368 presales or sales estimates meet a specified minimum 369 value; requiring productions to carry an insurance 370 package meeting certain standards; requiring 371 productions to provide certain proof of funds within a 372 specified period; requiring that the lead producer or 373 production company have a specified sales record or 374 provide a completion bond; requiring that certain 375 items be evaluated and approved by a production expert 376 selected by the board; requiring that the production 377 budget include a certain amount of contingency funds; 378 providing for the release of corporation funds 379 according to a specified schedule; requiring the board 380 to approve the expenditure of certain contingency 381 funds; requiring the board to release corporation 382 funds to a production in a specified manner; requiring 383 the production company to allow the board to inspect 384 and audit certain reports and ledgers within a certain 385 timeframe; requiring the board to give preference to 386 productions that meet specified criteria; authorizing 387 the corporation to charge certain fees; requiring the



388 board to be composed of certain members; providing for 389 the appointment of the board, terms for the board, and 390 guidelines for the board; prohibiting board members 391 from discussing certain pending applications with 392 applicants outside of a board meeting for a specified 393 period; requiring board members to serve without 394 compensation; authorizing the board members to be 395 reimbursed for certain expenses; requiring the board to adopt bylaws, rules, and policies before the 396 397 expenditure of funds; requiring the board to hold 398 regularly scheduled meetings; requiring the board to 399 create the Florida Motion Picture Capital Account and 400 maintain exclusive control of the account; authorizing 401 the board to deposit funds with certain institutions 402 and to invest certain funds in permissible securities; 403 requiring that certain dividend payments be 404 redeposited in the account for a specified purpose; 405 requiring that the corporation's operating expenses be 406 kept to a minimum and funded by appropriations and certain net returns; requiring that a claim against 407 408 the account be solely paid from the account; requiring 409 the board to appoint a president who meets specified 410 criteria; limiting the salary and benefits of the 411 president; providing the powers and duties of the 412 president; requiring the corporation to provide 413 certain notice of financing contracts or agreements to 414 the Department of Economic Opportunity and on the 415 corporation's website for a specified period of time; 416 requiring that the notice include specified

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417 information; requiring the corporation to submit a 418 supplemental report to the department which contains 419 certain information; requiring the Auditor General to 420 conduct an annual financial audit of the corporation 421 and the account; amending s. 20.60, F.S.; conforming a 422 provision to changes made by the act; providing an 423 effective date.