#### 583222

576-03031-18

1

Proposed Committee Substitute by the Committee on Appropriations (Appropriations Subcommittee on General Government)

A bill to be entitled

2 An act relating to continuing care contracts; amending 3 s. 651.011, F.S.; defining and redefining terms; 4 amending s. 651.012, F.S.; conforming a cross-5 reference; deleting an obsolete date; amending s. 6 651.013, F.S.; revising applicability of specified 7 provisions of the Florida Insurance Code to the Office 8 of Insurance Regulation's authority to regulate 9 providers of continuing care and continuing care at-10 home; amending s. 651.019, F.S.; revising notice and 11 filing requirements for providers and facilities with 12 respect to new and additional financing and refinancing; amending s. 651.021, F.S.; conforming 13 14 provisions to changes made by the act; creating s. 651.0215, F.S.; specifying conditions that qualify an 15 applicant for a certificate of authority without first 16 obtaining a provisional certificate of authority; 17 18 specifying requirements for the consolidated 19 application; requiring an applicant to obtain separate 20 certificates of authority for multiple facilities; specifying procedures and requirements for the 21 2.2 office's review of such applications and issuance or 23 denial of certificates of authority; providing 24 requirements for reservation contracts, entrance fees, 25 and reservation deposits; authorizing a provider to 26 secure release of moneys held in escrow under 27 specified circumstances; providing construction

Page 1 of 87

## 583222

576-03031-18

28 relating to the release of escrow funds; amending s. 29 651.022, F.S.; revising the office's authority to make 30 certain inquiries in the review of applications for provisional certificates of authority; specifying 31 32 requirements for application amendments if material 33 changes occur; requiring applicants to submit a 34 specified feasibility study; revising procedures and requirements for the office's review of such 35 36 applications; conforming a provision to changes made 37 by the act; making a technical change; conforming 38 cross-references; amending s. 651.023, F.S.; revising 39 requirements for an application for a certificate of 40 authority; specifying requirements for application amendments if material changes occur; revising 41 procedures and requirements for the office's review of 42 43 such applications; revising minimum unit reservation 44 and minimum deposit requirements; revising conditions under which a provider is entitled to secure release 45 of certain moneys held in escrow; conforming 46 47 provisions to changes made by the act; conforming 48 cross-references; amending s. 651.024, F.S.; providing 49 and revising applicability of certain provisions to a 50 person seeking to assume the role of general partner 51 of a provider or seeking specified ownership, 52 possession, or control of a provider's assets; 53 providing applicability of certain provisions to a 54 person seeking to acquire and become the provider for 55 a facility; providing procedures for filing a 56 disclaimer of control; defining terms; providing

Page 2 of 87

## 583222

576-03031-18

57 standing to the office to petition a circuit court in 58 certain proceedings; creating s. 651.0245, F.S.; 59 prohibiting a person, without the office's prior written approval, from acquiring a facility operating 60 61 under a subsisting certificate of authority and 62 engaging in the business of providing continuing care; 63 providing requirements for an applicant seeking simultaneous acquisition of a facility and issuance of 64 65 a certificate of authority; requiring the Financial 66 Services Commission to adopt by rule certain 67 application requirements; requiring the office to 68 review applications and issue approvals or 69 disapprovals of filings in accordance with specified 70 provisions; defining terms; providing standing to the 71 office to petition a specified circuit court under 72 certain circumstances; providing procedures for filing 73 a disclaimer of control; providing construction; 74 authorizing the commission to adopt, amend, and repeal 75 rules; creating s. 651.0246, F.S.; requiring a 76 provider to obtain written approval from the office 77 before commencing construction or marketing for 78 specified expansions of a certificated facility; 79 providing that a provider is automatically granted 80 approval for certain expansions under specified circumstances; defining the term "existing units"; 81 82 providing applicability; specifying requirements for 83 applying for such approval; requiring the office to consider certain factors in reviewing such 84 85 applications; providing procedures and requirements

Page 3 of 87

## 583222

576-03031-18

86 for the office's review of applications and approval 87 or denial of expansions; specifying requirements for 88 escrowed moneys and for the release of the moneys; 89 defining the term "initial entrance fee"; providing 90 construction; amending s. 651.026, F.S.; revising 91 requirements for annual reports that providers file 92 with the office; revising guidelines for commission rulemaking; requiring the office to publish, within 93 94 specified timeframes, a specified annual report; 95 amending s. 651.0261, F.S.; revising requirements for 96 quarterly statements filed by providers and facilities 97 with the office; authorizing the office to waive 98 certain filing requirements under certain 99 circumstances; authorizing the office to require, 100 under certain circumstances, providers or facilities to file monthly unaudited financial statements and 101 102 certain other information; authorizing the commission to adopt certain rules; amending s. 651.028, F.S.; 103 104 authorizing the office, under certain circumstances, 105 to waive any requirement of ch. 651, F.S., for 106 providers or obligated groups having certain 107 accreditations or credit ratings; amending s. 651.033, F.S.; revising requirements for escrow accounts and 108 109 escrow agreements; revising requirements for, and 110 restrictions on, agents of escrow accounts; revising 111 permissible investments for funds in an escrow 112 account; revising requirements for the withdrawal of 113 escrowed funds under certain circumstances; creating 114 s. 651.034, F.S.; specifying requirements and

Page 4 of 87

## 583222

576-03031-18

115 procedures for the office if a regulatory action level 116 event occurs; authorizing the office to use members of 117 the Continuing Care Advisory Council or retain 118 consultants for specified purposes; requiring affected 119 providers to bear fees, costs, and expenses for such 120 consultants; requiring the office to take certain 121 actions if an impairment occurs; authorizing the 122 office to forego taking action for a certain timeframe 123 under certain circumstances; providing immunity from 124 liability to the commission, the Department of 125 Financial Services, the office, and their employees or 126 agents for certain actions; requiring the office to 127 transmit any notice that may result in regulatory 128 action by certain methods; authorizing the office to 129 exempt a provider from specified requirements under 130 certain circumstances and for a specified timeframe; 131 authorizing the commission to adopt rules; providing construction; amending s. 651.035, F.S.; revising 132 133 provider minimum liquid reserve requirements under 134 specified circumstances; deleting an obsolete date; 135 authorizing providers, under certain circumstances, to 136 withdraw funds held in escrow without the office's 137 approval; providing procedures and requirements to 138 request approval for certain withdrawals; providing 139 procedures and requirements for the office's review of 140 such requests; authorizing the office, under certain 141 circumstances, to order the immediate transfer of 142 funds in the minimum liquid reserve to the custody of 143 the department; providing that certain debt service

Page 5 of 87

## 583222

576-03031-18

144 reserves of a provider are not subject to such 145 transfer provision; requiring facilities to file 146 annual calculations of their minimum liquid reserves 147 with the office and maintain such reserves beginning 148 at specified periods; requiring providers to fund 149 reserve shortfalls within a specified timeframe; 150 providing construction; creating s. 651.043, F.S.; 151 defining the term "management"; providing requirements 152 for a contract for management made after a certain 153 date; specifying procedures and requirements for 154 providers filing notices of change in management with 155 the office; specifying procedures, requirements, and 156 factors for the office's review of such changes and 157 approval or disapproval of the new management; 158 requiring management disapproved by the office to be 159 removed within a specified timeframe; authorizing the 160 office to take certain disciplinary actions under 161 certain circumstances; requiring providers to 162 immediately remove management under certain 163 circumstances; amending s. 651.051, F.S.; revising 164 requirements for the maintenance of a provider's 165 records and assets; amending s. 651.057, F.S.; conforming cross-references; amending s. 651.071, 166 167 F.S.; revising construction as to the priority of 168 continuing care and continuing care at-home contracts 169 in the event of receivership or liquidation 170 proceedings against a provider; amending s. 651.091, 171 F.S.; revising requirements for continuing care 172 facilities and providers relating to the availability,

Page 6 of 87

## 583222

576-03031-18

173 distribution, and posting of reports and records; 174 amending s. 651.105, F.S.; providing applicability of 175 a provision of the Insurance Code relating to 176 examinations and investigations to the office's 177 authority in examining certain applicants and 178 providers; requiring providers to respond to written 179 correspondence from the office and provide certain 180 information; declaring that the office has standing to 181 petition a circuit court for certain injunctive 182 relief; specifying venue; deleting a requirement for 183 the office to determine if certain disclosures have 184 been made; providing that a provider's or facility's parent, subsidiary, or affiliate is not subject to 185 186 routine examination by the office except under certain 187 circumstances; authorizing the office to examine 188 certain parents, subsidiaries, or affiliates to 189 ascertain the financial condition of a provider under 190 certain circumstances; prohibiting the office, when 191 conducting an examination or inspection, from using 192 certain actuary recommendations for a certain purpose 193 or requesting certain documents under certain 194 circumstances; amending s. 651.106, F.S.; authorizing 195 the office to deny an application for a provisional 196 certificate of authority or a certificate of authority 197 on certain grounds; revising and adding grounds for 198 application denial or disciplinary action by the 199 office; creating s. 651.1065, F.S.; prohibiting 200 certain persons of a continuing care retirement 201 community, except with the office's written

Page 7 of 87

## 583222

576-03031-18

202 permission, from actively soliciting, approving the 203 solicitation or acceptance of, or accepting new 204 continuing care contracts if they knew or should have 205 known that the retirement community was impaired or 206 insolvent; providing an exception; requiring the 207 office to approve or disapprove the continued 208 marketing of new contracts within a specified 209 timeframe; providing a criminal penalty; amending s. 210 651.111, F.S.; revising procedures and requirements 211 for the office's review of complaints requesting 212 inspections of records and related financial affairs 213 of a provider; amending s. 651.114, F.S.; providing 214 that certain duties relating to a certain compliance 215 or solvency plan must be performed by the office, or 216 the Continuing Care Advisory Council at the request of 217 the office, rather than solely by the council; 218 providing construction relating to the office's 219 authority to take certain measures; authorizing the 220 office to seek a recommended plan from the advisory 221 council; replacing the office with the department as 222 the entity taking certain actions under ch. 631, F.S.; 223 providing construction; revising circumstances under 224 which the department and office are vested with 225 certain powers and duties in regard to delinquency 226 proceedings; specifying requirements for providers to 227 notify residents and prospective residents of 228 delinquency proceedings; specifying procedures 229 relating to orders to show cause and hearings pursuant 230 to ch. 631, F.S.; revising facilities with respect to

Page 8 of 87

583222

	576-03031-18
231	which the office may not exercise certain remedial
232	rights; creating s. 651.1141, F.S.; authorizing the
233	office to issue an immediate final order for a
234	provider to cease and desist from specified
235	violations; amending s. 651.121, F.S.; revising the
236	composition of the Continuing Care Advisory Council;
237	amending s. 651.125, F.S.; providing a criminal
238	penalty for certain actions performed without a valid
239	provisional certificate of authority; making a
240	technical change; providing an appropriation;
241	providing an effective date.
242	
243	Be It Enacted by the Legislature of the State of Florida:
244	
245	Section 1. Section 651.011, Florida Statutes, is amended to
246	read:
247	651.011 Definitions.—As used in this chapter, the term:
248	(1) "Actuarial opinion" means an opinion issued by an
249	actuary in accordance with Actuarial Standards of Practice No. 3
250	for Continuing Care Retirement Communities, Revised Edition,
251	effective May 1, 2011, or any future amendments or replacements
252	to this standard which may be adopted by the Actuarial Standards
253	Board.
254	(2) "Actuarial study" means an analysis prepared for an
255	individual facility, or consolidated for multiple facilities,
256	for either a certified provider, as of a current valuation date
257	or the most recent fiscal year, or for an applicant, as of a
258	projected future valuation date, which includes an actuary's
259	opinion as to whether such provider or applicant is in

Page 9 of 87

#### 583222

576-03031-18

260 satisfactory actuarial balance in accordance with Actuarial 261 Standards of Practice No. 3 for Continuing Care Retirement 262 Communities, Revised Edition, effective May 1, 2011, or any 263 future amendments or replacements to this standard which may be 264 adopted by the Actuarial Standards Board.

265 (3) "Actuary" means an individual who is qualified to sign an actuarial opinion in accordance with the American Academy of 266 267 Actuaries' qualification standards and who is a member in good 268 standing of the American Academy of Actuaries.

269 (4) (4) (1) "Advertising" means the dissemination of written, 270 visual, or electronic information by a provider, or any person 271 affiliated with or controlled by a provider, to potential 272 residents or their representatives for the purpose of inducing 273 such persons to subscribe to or enter into a contract for 274 continuing care or continuing care at-home.

(5) (2) "Continuing care" or "care" means, pursuant to a 275 276 contract, furnishing shelter and nursing care or personal services to a resident who resides in a facility, whether such 277 278 nursing care or personal services are provided in the facility 279 or in another setting designated in the contract for continuing 280 care, by an individual not related by consanguinity or affinity to the resident, upon payment of an entrance fee. The terms may 281 282 also be referred to as a "life plan."

(6) (3) "Continuing Care Advisory Council" or "advisory 283 284 council" means the council established in s. 651.121.

285 (7) (4) "Continuing care at-home" means, pursuant to a 286 contract other than a contract described in subsection (5)  $\frac{(2)}{(2)}$ , furnishing to a resident who resides outside the facility the 287 288 right to future access to shelter and nursing care or personal

#### 583222

576-03031-18

289 services, whether such services are provided in the facility or 290 in another setting designated in the contract, by an individual 291 not related by consanguinity or affinity to the resident, upon 292 payment of an entrance fee. <u>The term may also be referred to as</u> <u>a "life plan at-home."</u>

294 <u>(8) "Corrective order" means an order issued by the office</u> 295 <u>which specifies corrective actions the office has determined are</u> 296 required.

297 <u>(9) "Days cash on hand" means, for a facility or obligated</u> 298 group, the quotient obtained by dividing the value of paragraph 299 <u>(a) by the value of paragraph (b).</u>

300 <u>(a) The sum of unrestricted cash, unrestricted short-term</u> 301 <u>and long-term investments, provider restricted funds, and the</u> 302 <u>minimum liquid reserve as of the reporting period.</u>

303 (b) Operating expenses less depreciation, amortization, and 304 other noncash expenses and nonoperating losses, divided by 365. 305 Operating expenses, depreciation, amortization, and other 306 noncash expenses and nonoperating losses are each the sum of 307 their respective values over the 12-month period immediately 308 preceding the reporting date.

With prior written approval of the office, a demand note or other parental guarantee may be considered a short-term or longterm investment for the purposes of paragraph (a). However, the total of all demand notes issued by the parent may not, at any time, be more than the sum of unrestricted cash and unrestricted short-term and long-term investments held by the parent. (10) "Debt service coverage ratio" means, for a facility or

317 obligated group, the quotient obtained by dividing the value of

309

Page 11 of 87

#### 583222

576-03031-18

318 paragraph (a) by the value of paragraph (b).

319 (a) The sum of total expenses less interest expense on the 320 facility, depreciation, amortization, and other noncash expenses 321 and nonoperating losses, subtracted from the sum of total 322 revenues and gross entrance fees received less earned entrance 323 fees and refunds paid. Expenses, interest expense on the 324 facility, depreciation, amortization, other noncash expenses and 325 nonoperating losses, revenues, noncash revenues, nonoperating 32.6 gains, gross entrance fees, earned entrance fees, and refunds 327 are each the sum of their respective values over the 12-month 328 period immediately preceding the reporting date.

(b) Total annual principal and interest expense due on the facility or obligated group over the 12-month period immediately preceding the reporting date. For purposes of this paragraph, principal excludes any balloon principal payment amounts, and interest expense due is the sum of the interest over the 12month period immediately preceding the reporting date which is reflected in the provider's audit.

336 <u>(11) (5)</u> "Entrance fee" means an initial or deferred payment 337 of a sum of money or property made as full or partial payment 338 for continuing care or continuing care at-home. An accommodation 339 fee, admission fee, member fee, or other fee of similar form and 340 application are considered to be an entrance fee.

341 <u>(12)(6)</u> "Facility" means a place where continuing care is 342 furnished and may include one or more physical plants on a 343 primary or contiguous site or an immediately accessible site. As 344 used in this subsection, the term "immediately accessible site" 345 means a parcel of real property separated by a reasonable 346 distance from the facility as measured along public

2/12/2018 9:08:50 AM

#### 583222

576-03031-18

363

347 thoroughfares, and the term "primary or contiguous site" means 348 the real property contemplated in the feasibility study required 349 by this chapter.

350 (7) "Generally accepted accounting principles" means those 351 accounting principles and practices adopted by the Financial 352 Accounting Standards Board and the American Institute of 353 Certified Public Accountants, including Statement of Position 354 90-8 with respect to any full year to which the statement 355 applies.

356 (13) "Impaired" means that any of the following have 357 occurred:

358 <u>(a) A provider has failed to maintain its minimum liquid</u> 359 reserve as required in s. 651.035, unless the provider has 360 received prior written approval from the office for a withdrawal 361 pursuant to s. 651.035(6) and is compliant with the approved 362 payment schedule; or

(b) Beginning July 1, 2019:

364 <u>1. For a provider with mortgage financing from a third-</u> 365 <u>party lender or public bond issue, the provider's debt service</u> 366 <u>coverage ratio is less than 1.00:1 and the provider's days cash</u> 367 <u>on hand is less than 90; or</u>

368 <u>2. For a provider without mortgage financing from a third-</u> 369 <u>party lender or public bond issue, the provider's days cash on</u> 370 <u>hand is less than 90.</u>

371 (14) (8) "Insolvency" means the condition in which <u>a</u> the 372 provider is unable to pay its obligations as they come due in 373 the normal course of business.

374 (15)(9) "Licensed" means that <u>a</u> the provider has obtained a 375 certificate of authority from the <u>office</u> department.

# 583222

576-03031-18

376	(16) "Manager" or "management company" means a person who
377	administers the day-to-day business operations of a facility for
378	a provider, subject to the policies, directives, and oversight
379	of the provider.
380	(17) (10) "Nursing care" means those services or acts
381	rendered to a resident by an individual licensed or certified
382	pursuant to chapter 464.
383	(18) "Obligated group" means one or more entities that
384	jointly agree to be bound by a financing structure containing
385	security provisions and covenants applicable to the group. For
386	purposes of this subsection, debt issued under such a financing
387	structure must be a joint and several obligation of each member
388	of the group.
389	(19) "Occupancy" means the total number of occupied
390	independent living, assisted living, and skilled nursing units
391	in a facility divided by the total number of units in that
392	facility, excluding units that are unavailable to market or
393	reserve, as of the most recent annual report.
394	(20) (11) "Personal services" has the same meaning as in s.
395	429.02.
396	(21) (12) "Provider" means the owner or operator, whether a
397	natural person, partnership or other unincorporated association,
398	however organized, trust, or corporation, of an institution,
399	building, residence, or other place, whether operated for profit
400	or not, which owner or operator provides continuing care or
401	continuing care at-home for a fixed or variable fee, or for any
402	other remuneration of any type, whether fixed or variable, for
403	the period of care, payable in a lump sum or lump sum and
404	monthly maintenance charges or in installments. The term does

Page 14 of 87

#### 583222

576-03031-18

Т

405	not apply to an entity that has existed and continuously
406	operated a facility located on at least 63 acres in this state
407	providing residential lodging to members and their spouses for
408	at least 66 years on or before July 1, 1989, and has the
409	residential capacity of 500 persons, is directly or indirectly
410	owned or operated by a nationally recognized fraternal
411	organization, is not open to the public, and accepts only its
412	members and their spouses as residents.
413	(22) <del>(13)</del> "Records" means all documents, correspondence, and
414	the permanent financial, directory, and personnel information
415	and data maintained by a provider pursuant to this chapter <u>,</u>
416	regardless of the physical form, characteristics, or means of
417	transmission.
418	(23) "Regulatory action level event" means that any two of
419	the following have occurred:
420	(a) The provider's debt service coverage ratio is less than
421	the minimum ratio specified in the provider's bond covenants or
422	lending agreement for long-term financing, or, if the provider
423	does not have a debt service coverage ratio required by its
424	lending institution, the provider's debt service coverage ratio

425 is less than 1.20:1 as of the most recent annual report filed 426 with the office. If the provider is a member of an obligated 427 group having cross-collateralized debt and the obligated group 428 has obtained an investment grade credit rating from a nationally 429 recognized credit rating agency, as applicable, from Moody's 430 Investors Service, Standard & Poor's, or Fitch Ratings, the 431 obligated group's debt service coverage ratio will be used as 432 the provider's debt service coverage ratio. 433

(b) The provider's days cash on hand is less than the

Page 15 of 87

#### 583222

576-03031-18

434 minimum number of days cash on hand specified in the provider's 435 bond covenants or lending agreement for long-term financing. If 436 the provider does not have a days cash on hand required by its 437 lending institution, the days cash on hand may not be less than 438 100 as of the most recent annual report filed with the office. 439 If the provider is a member of an obligated group having cross-440 collateralized debt and the obligated group has obtained an 441 investment grade credit rating from a nationally recognized 442 credit rating agency, as applicable, from Moody's Investors 443 Service, Standard & Poor's, or Fitch Ratings, the days cash on 444 hand of the obligated group will be used as the provider's days 445 cash on hand.

446 (c) The occupancy at the provider's facility is less than 447 <u>80 percent, averaged over the 12-month period immediately</u> 448 <u>preceding the reporting date.</u>

(24) (14) "Resident" means a purchaser of, a nominee of, or a subscriber to a continuing care or continuing care at-home contract. Such contract does not give the resident a part ownership of the facility in which the resident is to reside, unless expressly provided in the contract.

454 <u>(25)</u> (15) "Shelter" means an independent living unit, room, 455 apartment, cottage, villa, personal care unit, nursing bed, or 456 other living area within a facility set aside for the exclusive 457 use of one or more identified residents.

458 Section 2. Section 651.012, Florida Statutes, is amended to 459 read:

460 651.012 Exempted facility; written disclosure of
461 exemption.—Any facility exempted under ss. 632.637(1)(e) and
462 651.011(21) 651.011(12) must provide written disclosure of such

#### 583222

576-03031-18

463 exemption to each person admitted to the facility after October 464 1, 1996. This disclosure must be written using language likely 465 to be understood by the person and must briefly explain the 466 exemption.

467 Section 3. Subsection (2) of section 651.013, Florida 468 Statutes, is amended to read:

469

651.013 Chapter exclusive; applicability of other laws.-

(2) In addition to other applicable provisions cited in
this chapter, the office has the authority granted under ss.
624.302 and 624.303, <u>624.307-624.312</u>, 624.318 <u>624.308-624.312</u>,
624.319(1)-(3), 624.320-624.321, 624.324, and 624.34, and
<u>624.422</u> of the Florida Insurance Code to regulate providers of
continuing care and continuing care at-home.

476 Section 4. Section 651.019, Florida Statutes, is amended to 477 read:

478 651.019 New financing, additional financing, or 479 refinancing.-

(1) (a) A provider shall provide notice to the residents'
(a) A provider shall provide notice to the residents'
(a) A provider shall provide notice to the residents'
(a) Council of any new financing or refinancing at least 30 days
(b) before the closing date of the financing or refinancing
(a) transaction. The notice must include a general outline of the
(b) amount and terms of the financing or refinancing and the
(c) intended use of proceeds.

(b) If the facility does not have a residents' council, the facility must make available, in the same manner as other community notices, the information required by paragraph (a) After issuance of a certificate of authority, the provider shall submit to the office a general outline, including intended use of proceeds, with respect to any new financing, additional

Page 17 of 87

#### 583222

576-03031-18

492 financing, or refinancing at least 30 days before the closing
493 date of such financing transaction.

(2) Within 30 days after the closing date of such financing 494 495 or refinancing transaction, The provider shall furnish any 496 information the office may reasonably request in connection with 497 any new financing, additional financing, or refinancing, including, but not limited to, the financing agreements and any 498 499 related documents, escrow or trust agreements, and statistical 500 or financial data. the provider shall also submit to the office 501 copies of executed financing documents and escrow or trust 502 agreements prepared in support of such financing or refinancing transaction, and a copy of all documents required to be 503 504 submitted to the residents' council under paragraph (1)(a) 505 within 30 days after the closing date.

506 Section 5. Section 651.021, Florida Statutes, is amended to 507 read:

508

651.021 Certificate of authority required.-

509 (1) A No person may not engage in the business of providing 510 continuing care, issuing contracts for continuing care or continuing care at-home, or constructing a facility for the 511 512 purpose of providing continuing care in this state without a certificate of authority obtained from the office as provided in 513 514 this chapter. This section subsection does not prohibit the preparation of a construction site or construction of a model 515 516 residence unit for marketing purposes, or both. The office may 517 allow the purchase of an existing building for the purpose of 518 providing continuing care if the office determines that the purchase is not being made to circumvent the prohibitions in 519 520 this section.

# 583222

576-03031-18

521	(2) Written approval must be obtained from the office
522	before commencing construction or marketing for an expansion of
523	a certificated facility equivalent to the addition of at least
524	20 percent of existing units or 20 percent or more in the number
525	of continuing care at-home contracts. This provision does not
526	apply to construction for which a certificate of need from the
527	Agency for Health Care Administration is required.
528	(a) For providers that offer both continuing care and
529	continuing care at-home, the 20 percent is based on the total of
530	both existing units and existing contracts for continuing care
531	at-home. For purposes of this subsection, an expansion includes
532	increases in the number of constructed units or continuing care
533	at-home contracts or a combination of both.
534	(b) The application for such approval shall be on forms
535	adopted by the commission and provided by the office. The
536	application must include the feasibility study required by s.
537	651.022(3) or s. 651.023(1)(b) and such other information as
538	required by s. 651.023. If the expansion is only for continuing
539	care at-home contracts, an actuarial study prepared by an
540	independent actuary in accordance with standards adopted by the
541	American Academy of Actuaries which presents the financial
542	impact of the expansion may be substituted for the feasibility
543	study.
544	(c) In determining whether an expansion should be approved,
545	the office shall use the criteria provided in ss. 651.022(6) and
546	<del>651.023(4).</del>
547	Section 6. Section 651.0215, Florida Statutes, is created
548	to read:
549	651.0215 Consolidated application for provisional

Page 19 of 87

## 583222

576-03031-18

#### 550 <u>certificate of authority and certificate of authority; required</u> 551 restrictions on use of entrance fees.—

552 (1) For an applicant to qualify for a certificate of 553 authority without first obtaining a provisional certificate of 554 authority, the following conditions must be met:

(a) All reservation deposits and entrance fees must be placed in escrow in accordance with s. 651.033. The applicant may not use or pledge any part of an initial entrance fee for the construction or purchase of the facility or as security for long-term financing.

(b) The reservation deposit may not exceed \$5,000 upon a
resident's selection of a unit and must be refundable at any
time before the resident takes occupancy of the selected unit.

563 (c) The resident contract must state that collection of the 564 balance of the entrance fee is to occur after the resident is 565 notified that his or her selected unit is available for 566 occupancy and on or before the occupancy date.

567 (2) The consolidated application must be on a form 568 prescribed by the commission and must contain all of the 569 following information:

570 (a) All of the information required under s 651.022(2). 571 (b) A feasibility study prepared by an independent 572 consultant which contains all of the information required by s. 573 651.022(3) and financial forecasts or projections prepared in 574 accordance with standards adopted by the American Institute of 575 Certified Public Accountants or in accordance with standards for 576 feasibility studies for continuing care retirement communities 577 adopted by the Actuarial Standards Board.

1. The feasibility study must take into account project

578

## 583222

576-03031-18

579 costs, actual marketing results to date and marketing projections, resident fees and charges, competition, resident 580 contract provisions, and other factors that affect the 581 582 feasibility of operating the facility. 583 2. If the feasibility study is prepared by an independent 584 certified public accountant, it must contain an examination 585 report, or a compilation report acceptable to the office, 586 containing a financial forecast or projections for the first 5 587 years of operations which take into account an actuary's 588 mortality and morbidity assumptions as the study relates to turnover, rates, fees, and charges. If the study is prepared by 589 590 an independent consulting actuary, it must contain mortality and 591 morbidity assumptions as it relates to turnover, rates, fees, 592 and charges and an actuary's signed opinion that the project as 593 proposed is feasible and that the study has been prepared in 594 accordance with Actuarial Standards of Practice No. 3 for 595 Continuing Care Retirement Communities, Revised Edition, 596 effective May 1, 2011. 597 (c) Documents evidencing that commitments have been secured 598 for construction financing and long-term financing or that a 599 documented plan acceptable to the office has been adopted by the 600 applicant for long-term financing. 601 (d) Documents evidencing that all conditions of the lender 602 have been satisfied to activate the commitment to disburse 603 funds, other than the obtaining of the certificate of authority, 604 the completion of construction, or the closing of the purchase 605 of realty or buildings for the facility. 606 (e) Documents evidencing that the aggregate amount of 607 entrance fees received by or pledged to the applicant, plus

# 583222

576-03031-18

608	anticipated proceeds from any long-term financing commitment and
609	funds from all other sources in the actual possession of the
610	applicant, equal at least 100 percent of the aggregate cost of
611	constructing or purchasing, equipping, and furnishing the
612	facility plus 100 percent of the anticipated startup losses of
613	the facility.
614	(f) A complete audited financial report of the applicant,
615	prepared by an independent certified public accountant in
616	accordance with generally accepted accounting principles, as of
617	the date the applicant commenced business operations or for the
618	fiscal year that ended immediately preceding the date of
619	application, whichever is later, and complete unaudited
620	quarterly financial statements attested to by the applicant
621	after the date of the last audit.
622	(g) Documents evidencing that the applicant will be able to
623	comply with s. 651.035.
624	(h) Such other reasonable data, financial statements, and
625	pertinent information as the commission or office may require
626	with respect to the applicant or the facility to determine the
627	financial status of the facility and the management capabilities
628	of its managers and owners.
629	(3) If an applicant has or proposes to have more than one
630	facility offering continuing care or continuing care at-home, a
631	separate certificate of authority must be obtained for each
632	facility.
633	(4) Within 45 days after receipt of the information
634	required under subsection (2), the office shall examine the
635	information and notify the applicant in writing, specifically
636	requesting any additional information that the office is

Page 22 of 87

# 583222

576-03031-18

	576-03031-18
637	authorized to require. An application is deemed complete when
638	the office receives all requested information and the applicant
639	corrects any error or omission of which the applicant was timely
640	notified or when the time for such notification has expired.
641	Within 15 days after receipt of all of the requested additional
642	information, the office shall notify the applicant in writing
643	that all of the requested information has been received and that
644	the application is deemed to be complete as of the date of the
645	notice. Failure to notify the applicant in writing within the
646	15-day period constitutes acknowledgment by the office that it
647	has received all requested additional information, and the
648	application is deemed complete for purposes of review on the
649	date the applicant files all of the required additional
650	information.
651	(5) Within 45 days after an application is deemed complete
652	as set forth in subsection (4) and upon completion of the
653	remaining requirements of this section, the office shall
654	complete its review and issue or deny a certificate of authority
655	to the applicant. The period for review by the office may not be
656	tolled if the office requests additional information and the
657	applicant provides the requested information within 5 business
658	days. If a certificate of authority is denied, the office must
659	notify the applicant in writing, citing the specific failures to
660	satisfy this chapter, and the applicant is entitled to an
661	administrative hearing pursuant to chapter 120.
662	(6) The office shall issue a certificate of authority upon
663	determining that the applicant meets all requirements of law and
664	has submitted all of the information required under this
665	section, that all escrow requirements have been satisfied, and
I	

## 583222

576-03031-18

666 that the fees prescribed in s. 651.015(2) have been paid. 667 (7) The issuance of a certificate of authority entitles the 668 applicant to begin construction and collect reservation deposits 669 and entrance fees from prospective residents. The reservation 670 contract must state the cancellation policy and the terms of the 671 continuing care contract to be entered into. All or any part of 672 an entrance fee or reservation deposit collected must be placed 673 in an escrow account or on deposit with the department pursuant 674 to s. 651.033. 675 (8) The provider is entitled to secure release of the 676 moneys held in escrow within 7 days after the office receives an 677 affidavit from the provider, along with appropriate 678 documentation to verify, and notification is provided to the 679 escrow agent by certified mail, that the following conditions 680 have been satisfied: 681 (a) A certificate of occupancy has been issued. 682 (b) Payment in full has been received for at least 70 683 percent of the total units of a phase or of the total of the 684 combined phases constructed. If a provider offering continuing 685 care at-home is applying for a release of escrowed entrance 686 fees, the same minimum requirement must be met for the continuing care and continuing care at-home contracts 687 688 independently of each other. 689 (c) The provider has evidence of sufficient funds to meet 690 the requirements of s. 651.035, which may include funds 691 deposited in the initial entrance fee account. 692 (d) Documents evidencing the intended application of the 693 proceeds upon release and documents evidencing that the entrance 694 fees, when released, will be applied as represented to the

Page 24 of 87

# 583222

576-03031-18

695 <u>office.</u>

696	
697	Notwithstanding chapter 120, a person, other than the provider,
698	the escrow agent, and the office, may not have a substantial
699	interest in any decision by the office regarding the release of
700	escrow funds in any proceeding under chapter 120 or this
701	chapter.
702	(9) The office may not approve any application that
703	includes in the plan of financing any encumbrance of the
704	operating reserves or renewal and replacement reserves required
705	by this chapter.
706	(10) The office may not issue a certificate of authority to
707	a facility that does not have a component that is to be licensed
708	pursuant to part II of chapter 400 or part I of chapter 429, or
709	that does not offer personal services or nursing services
710	through written contractual agreement. A written contractual
711	agreement must be disclosed in the contract for continuing care
712	or continuing care at-home and is subject to s. 651.1151.
713	Section 7. Subsection (2) and present subsections (6) and
714	(8) of section 651.022, Florida Statutes, are amended, present
715	subsections (3) through (8) of that section are redesignated as
716	subsections (4) through (9), respectively, and a new subsection
717	(3) is added to that section, to read:
718	651.022 Provisional certificate of authority; application
719	(2) The application for a provisional certificate of
720	authority <u>must</u> shall be on a form prescribed by the commission
721	and <u>must</u> shall contain the following information:
722	(a) If the applicant or provider is a corporation, a copy
723	of the articles of incorporation and bylaws; if the applicant or
_	

## 583222

576-03031-18

724 provider is a partnership or other unincorporated association, a 725 copy of the partnership agreement, articles of association, or 726 other membership agreement; and, if the applicant or provider is 727 a trust, a copy of the trust agreement or instrument.

728 729

730

(b) The full names, residences, and business addresses of:1. The proprietor, if the applicant or provider is an individual.

2. Every partner or member, if the applicant or provider is
a partnership or other unincorporated association, however
organized, having fewer than 50 partners or members, together
with the business name and address of the partnership or other
organization.

736 3. The principal partners or members, if the applicant or 737 provider is a partnership or other unincorporated association, however organized, having 50 or more partners or members, 738 739 together with the business name and business address of the 740 partnership or other organization. If such unincorporated 741 organization has officers and a board of directors, the full 742 name and business address of each officer and director may be 743 set forth in lieu of the full name and business address of its 744 principal members.

745 4. The corporation and each officer and director thereof,746 if the applicant or provider is a corporation.

5. Every trustee and officer, if the applicant or provideris a trust.

749 6. The manager, whether an individual, corporation,750 partnership, or association.

751 7. Any stockholder holding at least a 10 percent interest 752 in the operations of the facility in which the care is to be

2/12/2018 9:08:50 AM

583222

576-03031-18

753 offered.

754 8. Any person whose name is required to be provided in the application under this paragraph and who owns any interest in or 755 756 receives any remuneration from, directly or indirectly, any 757 professional service firm, association, trust, partnership, or 758 corporation providing goods, leases, or services to the facility for which the application is made, with a real or anticipated 759 760 value of \$10,000 or more, and the name and address of the professional service firm, association, trust, partnership, or 761 762 corporation in which such interest is held. The applicant shall 763 describe such goods, leases, or services and the probable cost 764 to the facility or provider and shall describe why such goods, 765 leases, or services should not be purchased from an independent 766 entity.

767 9. Any person, corporation, partnership, association, or 768 trust owning land or property leased to the facility, along with 769 a copy of the lease agreement.

770 10. Any affiliated parent or subsidiary corporation or 771 partnership.

772 (c)1. Evidence that the applicant is reputable and of 773 responsible character. If the applicant is a firm, association, 774 organization, partnership, business trust, corporation, or 775 company, the form must shall require evidence that the members 776 or shareholders are reputable and of responsible character, and 777 the person in charge of providing care under a certificate of 778 authority are shall likewise be required to produce evidence of 779 being reputable and of responsible character.

780 2. Evidence satisfactory to the office of the ability of 781 the applicant to comply with the provisions of this chapter and

583222

576-03031-18

782 with rules adopted by the commission pursuant to this chapter.
783 3. A statement of whether a person identified in the
784 application for a provisional certificate of authority or the
785 administrator or manager of the facility, if such person has
786 been designated, or any such person living in the same location:

a. Has been convicted of a felony or has pleaded nolo contendere to a felony charge, or has been held liable or has been enjoined in a civil action by final judgment, if the felony or civil action involved fraud, embezzlement, fraudulent conversion, or misappropriation of property.

b. Is subject to a currently effective injunctive or restrictive order or federal or state administrative order relating to business activity or health care as a result of an action brought by a public agency or department, including, without limitation, an action affecting a license under chapter 400 or chapter 429.

The statement <u>must</u> shall set forth the court or agency, the date of conviction or judgment, and the penalty imposed or damages assessed, or the date, nature, and issuer of the order. Before determining whether a provisional certificate of authority is to be issued, the office may make an inquiry to determine the accuracy of the information submitted pursuant to subparagraphs 1., 2., and 3. <del>1. and 2.</del>

(d) The contracts for continuing care and continuing care at-home to be entered into between the provider and residents which meet the minimum requirements of s. 651.055 or s. 651.057 and which include a statement describing the procedures required by law relating to the release of escrowed entrance fees. Such

2/12/2018 9:08:50 AM

#### 583222

576-03031-18

811 statement may be furnished through an addendum.

812 (e) Any advertisement or other written material proposed to813 be used in the solicitation of residents.

814 (f) Such other reasonable data, financial statements, and 815 pertinent information as the commission or office may reasonably 816 require with respect to the provider or the facility, including 817 the most recent audited financial report statements of 818 comparable facilities currently or previously owned, managed, or 819 developed by the applicant or its principal, to assist in 820 determining the financial viability of the project and the 821 management capabilities of its managers and owners.

822 (g) The forms of the residency contracts, reservation 823 contracts, escrow agreements, and wait list contracts, if 824 applicable, which are proposed to be used by the provider in the 825 furnishing of care. The office shall approve contracts and 826 escrow agreements that comply with ss. 651.023(1)(c), 651.033, 827 651.055, and 651.057. Thereafter, no other form of contract or agreement may be used by the provider until it has been 828 829 submitted to the office and approved.

830

831 If any material change occurs in the facts set forth in an 832 application filed with the office pursuant to this subsection, 833 an amendment setting forth such change must be filed with the 8.34 office within 10 business days after the applicant becomes aware 835 of such change, and a copy of the amendment must be sent by 836 registered mail to the principal office of the facility and to 837 the principal office of the controlling company. 838 (3) In addition to the information required in subsection (2), an applicant for a provisional certificate of authority 839

Page 29 of 87

# 583222

576-03031-18

840	must submit a feasibility study with appropriate financial,
841	marketing, and actuarial assumptions for the first 5 years of
842	operations. The feasibility study must include at least the
843	following information:
844	(a) A description of the proposed facility, including the
845	location, size, anticipated completion date, and the proposed
846	construction program.
847	(b) Identification and an evaluation of the primary and, if
848	appropriate, the secondary market areas of the facility and the
849	projected unit sales per month.
850	(c) Projected revenues, including anticipated entrance
851	fees; monthly service fees; nursing care revenues, if
852	applicable; and all other sources of revenue.
853	(d) Projected expenses, including staffing requirements and
854	salaries; cost of property, plant, and equipment, including
855	depreciation expense; interest expense; marketing expense; and
856	other operating expenses.
857	(e) A projected balance sheet of the applicant.
858	(f) Expectations of the financial condition of the project,
859	including the projected cash flow, and an estimate of the funds
860	anticipated to be necessary to cover startup losses.
861	(g) The inflation factor, if any, assumed in the
862	feasibility study for the proposed facility and how and where it
863	is applied.
864	(h) Project costs and the total amount of debt financing
865	required, marketing projections, resident fees and charges, the
866	competition, resident contract provisions, and other factors
867	that affect the feasibility of the facility.
868	(i) Appropriate population projections, including morbidity

Page 30 of 87

#### 583222

576-03031-18

869 and mortality assumptions.

870 (j) The name of the person who prepared the feasibility study and the experience of such person in preparing similar 871 872 studies or otherwise consulting in the field of continuing care. 873 The preparer of the feasibility study may be the provider or a 874 contracted third party.

875 (k) Any other information that the applicant deems relevant 876 and appropriate to enable the office to make a more informed 877 determination.

878 (7) (6) Within 45 days after the date an application is 879 deemed complete as set forth in paragraph (6)(b)  $\frac{(5)(b)}{(5)}$ , the 880 office shall complete its review and issue a provisional 881 certificate of authority to the applicant based upon its review 882 and a determination that the application meets all requirements of law, that the feasibility study was based on sufficient data 883 884 and reasonable assumptions, and that the applicant will be able 885 to provide continuing care or continuing care at-home as proposed and meet all financial and contractual obligations 886 887 related to its operations, including the financial requirements 888 of this chapter. The period for review by the office may not be 889 tolled if the office requests additional information and the 890 applicant provides the requested information within 5 business 891 days. If the application is denied, the office shall notify the 892 applicant in writing, citing the specific failures to meet the 893 provisions of this chapter. Such denial entitles the applicant 894 to a hearing pursuant to chapter 120.

895 (9) (8) The office may shall not approve any application 896 that which includes in the plan of financing any encumbrance of 897 the operating reserves or renewal and replacement reserves

Page 31 of 87

#### 583222

576-03031-18

898 required by this chapter.

Section 8. Subsections (1) through (4), paragraph (b) of subsection (5), and subsections (6), (8), and (9) of section 651.023, Florida Statutes, are amended to read:

902 903

651.023 Certificate of authority; application.-

903 (1) After issuance of a provisional certificate of 904 authority, the office shall issue to the holder of such 905 provisional certificate a certificate of authority if the holder 906 of the provisional certificate provides the office with the 907 following information:

908 (a) Any material change in status with respect to the
909 information required to be filed under s. 651.022(2) in the
910 application for the provisional certificate.

911 (b) A feasibility study prepared by an independent 912 consultant which contains all of the information required by <u>s.</u> 913 <u>651.022(4)</u> <del>s. 651.022(3)</del> and financial forecasts or projections 914 prepared in accordance with standards adopted by the American 915 Institute of Certified Public Accountants or in accordance with 916 standards for feasibility studies or continuing care retirement 917 communities adopted by the Actuarial Standards Board.

918 1. The study must also contain an independent evaluation 919 and examination opinion, or a comparable opinion acceptable to 920 the office, by the consultant who prepared the study, of the 921 underlying assumptions used as a basis for the forecasts or 922 projections in the study and that the assumptions are reasonable 923 and proper and the project as proposed is feasible.

<u>1.2.</u> The study must take into account project costs, actual
 marketing results to date and marketing projections, resident
 fees and charges, competition, resident contract provisions, and



576-03031-18

927 any other factors which affect the feasibility of operating the 928 facility.

929 2.3. If the study is prepared by an independent certified 930 public accountant, it must contain an examination opinion, or a 931 compilation report acceptable to the office, containing a 932 financial forecast or projections for the first 5  $\frac{3}{2}$  years of 933 operations which take into account an actuary's mortality and 934 morbidity assumptions as the study relates to turnover, rates, 935 fees, and charges and financial projections having a compilation 936 opinion for the next 3 years. If the study is prepared by an 937 independent consulting actuary, it must contain mortality and 938 morbidity assumptions as the study relates to turnover, rates, 939 fees, and charges, data and an actuary's signed opinion that the 940 project as proposed is feasible and that the study has been 941 prepared in accordance with standards adopted by the American 942 Academy of Actuaries.

943 (c) Subject to subsection (4), a provider may submit an application for a certificate of authority and any required 944 945 exhibits upon submission of documents evidencing proof that the 946 project has a minimum of 30 percent of the units reserved for 947 which the provider is charging an entrance fee. This does not apply to an application for a certificate of authority for the 948 949 acquisition of a facility for which a certificate of authority 950 was issued before October 1, 1983, to a provider who 951 subsequently becomes a debtor in a case under the United States 952 Bankruptcy Code, 11 U.S.C. ss. 101 et seq., or to a provider for 953 which the department has been appointed receiver pursuant to 954 part II of chapter 631.

955

(d) <u>Documents evidencing</u> <del>Proof</del> that commitments have been

#### 583222

576-03031-18

956 secured for both construction financing and long-term financing 957 or a documented plan acceptable to the office has been adopted 958 by the applicant for long-term financing.

959 (e) <u>Documents evidencing</u> <del>Proof</del> that all conditions of the 960 lender have been satisfied to activate the commitment to 961 disburse funds other than the obtaining of the certificate of 962 authority, the completion of construction, or the closing of the 963 purchase of realty or buildings for the facility.

964 (f) Documents evidencing Proof that the aggregate amount of 965 entrance fees received by or pledged to the applicant, plus 966 anticipated proceeds from any long-term financing commitment, 967 plus funds from all other sources in the actual possession of 968 the applicant, equal at least 100 percent of the aggregate cost 969 of constructing or purchasing, equipping, and furnishing the 970 facility plus 100 percent of the anticipated startup losses of 971 the facility.

972 (g) A complete audited financial report statements of the 973 applicant, prepared by an independent certified public 974 accountant in accordance with generally accepted accounting 975 principles, as of the date the applicant commenced business 976 operations or for the fiscal year that ended immediately 977 preceding the date of application, whichever is later, and 978 complete unaudited quarterly financial statements attested to by 979 the applicant after the date of the last audit.

980 (h) <u>Documents evidencing</u> <del>Proof</del> that the applicant has
981 complied with the escrow requirements of subsection (5) or
982 subsection (7) and will be able to comply with s. 651.035.

983 (i) Such other reasonable data, financial statements, and 984 pertinent information as the commission or office may require

#### 583222

576-03031-18

988

985 with respect to the applicant or the facility, to determine the 986 financial status of the facility and the management capabilities 987 of its managers and owners.

989 If any material change occurs in the facts set forth in an 990 application filed with the office pursuant to this subsection, 991 an amendment setting forth such change must be filed with the 992 office within 10 business days, and a copy of the amendment must 993 be sent by registered mail to the principal office of the 994 facility and to the principal office of the controlling company.

995 (2) Within 30 days after receipt of the information 996 required under subsection (1), the office shall examine such 997 information and notify the provider in writing, specifically 998 requesting any additional information the office is permitted by 999 law to require. Within 15 days after receipt of all of the 1000 requested additional information, the office shall notify the 1001 provider in writing that all of the requested information has been received, and the application is deemed to be complete as 1002 1003 of the date of the notice. Failure to notify the provider in 1004 writing within the 15-day period constitutes acknowledgment by 1005 the office that it has received all requested additional 1006 information, and the application is deemed complete for purposes 1007 of review on the date of filing all of the required additional 1008 information Within 15 days after receipt of all of the requested 1009 additional information, the office shall notify the provider in 1010 writing that all of the requested information has been received 1011 and the application is deemed to be complete as of the date of the notice. Failure to notify the applicant in writing within 1012 the 15-day period constitutes acknowledgment by the office that 1013

Page 35 of 87

#### 583222

576-03031-18

1014 it has received all requested additional information, and the 1015 application shall be deemed complete for purposes of review on 1016 the date of filing all of the required additional information.

1017 (3) Within 45 days after an application is deemed complete 1018 as set forth in subsection (2), and upon completion of the 1019 remaining requirements of this section, the office shall 1020 complete its review and issue or deny a certificate of authority to the holder of a provisional certificate of authority. If a 1021 1022 certificate of authority is denied, the office must notify the 1023 holder of the provisional certificate in writing, citing the 1024 specific failures to satisfy the provisions of this chapter. The 1025 period for review by the office may not be tolled if the office 1026 requests additional information and the applicant provides the 1027 requested information within 5 business days. If denied, the 1028 holder of the provisional certificate is entitled to an 1029 administrative hearing pursuant to chapter 120.

(4) The office shall issue a certificate of authority upon determining that the applicant meets all requirements of law and has submitted all of the information required by this section, that all escrow requirements have been satisfied, and that the fees prescribed in s. 651.015(2) have been paid.

1035 (a) A Notwithstanding satisfaction of the 30-percent 1036 minimum reservation requirement of paragraph (1)(c), no 1037 certificate of authority may not shall be issued until 1038 documentation evidencing that the project has a minimum of 50 1039 percent of the units reserved for which the provider is charging 1040 an entrance fee, and proof is provided to the office. If a provider offering continuing care at-home is applying for a 1041 1042 certificate of authority or approval of an expansion pursuant to

Page 36 of 87
#### 583222

576-03031-18

1043 s. 651.021(2), the same minimum reservation requirements must be 1044 met for the continuing care and continuing care at-home 1045 contracts, independently of each other.

(b) In order for a unit to be considered reserved under 1046 1047 this section, the provider must collect a minimum deposit of the 1048 lesser of \$40,000 or 10 percent of the then-current entrance fee 1049 for that unit, and may assess a forfeiture penalty of 2 percent of the entrance fee due to termination of the reservation 1050 1051 contract after 30 days for any reason other than the death or 1052 serious illness of the resident, the failure of the provider to 1053 meet its obligations under the reservation contract, or other 1054 circumstances beyond the control of the resident that equitably 1055 entitle the resident to a refund of the resident's deposit. The 1056 reservation contract must state the cancellation policy and the 1057 terms of the continuing care or continuing care at-home contract 1058 to be entered into.

(5) Up to 25 percent of the moneys paid for all or any part of an initial entrance fee may be included or pledged for the construction or purchase of the facility or as security for long-term financing. The term "initial entrance fee" means the total entrance fee charged by the facility to the first occupant of a unit.

(b) For an expansion as provided in <u>s. 651.0246</u> <del>s.</del>
651.021(2), a minimum of 75 percent of the moneys paid for all
or any part of an initial entrance fee collected for continuing
care and 50 percent of the moneys paid for all or any part of an
initial fee collected for continuing care at-home shall be
placed in an escrow account or on deposit with the department as
prescribed in s. 651.033.

Page 37 of 87

#### 583222

576-03031-18

(6) The provider is entitled to secure release of the moneys held in escrow within 7 days after receipt by the office of an affidavit from the provider, along with appropriate copies to verify, and notification to the escrow agent by certified mail, that the following conditions have been satisfied:

1077

(a) A certificate of occupancy has been issued.

(b) Payment in full has been received for at least 70 percent of the total units of a phase or of the total of the combined phases constructed. If a provider offering continuing care at-home is applying for a release of escrowed entrance fees, the same minimum requirement must be met for the continuing care and continuing care at-home contracts, independently of each other.

1085 (c) The consultant who prepared the feasibility study 1086 required by this section or a substitute approved by the office certifies within 12 months before the date of filing for office 1087 1088 approval that there has been no material adverse change in 1089 status with regard to the feasibility study. If a material 1090 adverse change exists at the time of submission, sufficient information acceptable to the office and the feasibility 1091 1092 consultant must be submitted which remedies the adverse condition. 1093

1094 <u>(c) (d)</u> Documents evidencing Proof that commitments have 1095 been secured or a documented plan adopted by the applicant has 1096 been approved by the office for long-term financing.

1097 <u>(d) (e) Documents evidencing Proof</u> that the provider has 1098 sufficient funds to meet the requirements of s. 651.035, which 1099 may include funds deposited in the initial entrance fee account. 1100 (e) <del>(f)</del> Documents evidencing Proof as to the intended

#### 583222

576-03031-18

1101 application of the proceeds upon release and documentation proof 1102 that the entrance fees when released will be applied as 1103 represented to the office.

1104 (f) If any material change occurred in the facts set forth 1105 in the application filed with the office pursuant to subsection 1106 (1), the applicant timely filed the amendment setting forth such change with the office and sent copies of the amendment to the principal office of the facility and to the principal office of the controlling company as required under that subsection.

1111 Notwithstanding chapter 120, no person, other than the provider, 1112 the escrow agent, and the office, may have a substantial 1113 interest in any office decision regarding release of escrow 1114 funds in any proceedings under chapter 120 or this chapter regarding release of escrow funds. 1115

(8) The timeframes provided under s. 651.022(5) and (6) 1116 1117 apply to applications submitted under s. 651.021(2). The office may not issue a certificate of authority to a facility that does 1118 1119 not have a component that is to be licensed pursuant to part II 1120 of chapter 400 or to part I of chapter 429 or that does not 1121 offer personal services or nursing services through written 1122 contractual agreement. A written contractual agreement must be 1123 disclosed in the contract for continuing care or continuing care 1124 at-home and is subject to the provisions of s. 651.1151, 1125 relating to administrative, vendor, and management contracts.

1126 (9) The office may not approve an application that includes 1127 in the plan of financing any encumbrance of the operating 1128 reserves or renewal and replacement reserves required by this chapter. 1129

1107 1108 1109

1110

#### 583222

576-03031-18

1132

1130 Section 9. Section 651.024, Florida Statutes, is amended to 1131 read:

651.024 Acquisition.-

1133 (1) A person who seeks to assume the role of general 1134 partner of a provider or otherwise assume ownership or 1135 possession of, or control over, 10 percent or more of a provider's assets, based on the balance sheet from the most 1136 1137 recent financial audit filed with the office, is issued a 11.38 certificate of authority to operate a continuing care facility 1139 or a provisional certificate of authority shall be subject to 1140 the provisions of s. 628.4615 and is not required to make 1141 filings pursuant to s. 651.022, s. 651.023, or s. 651.0245. (2) A person who seeks to acquire and become the provider 1142 1143 for a facility is subject to s. 651.0245 and is not required to 1144 make filings pursuant to ss. 628.4615, 651.022, and 651.023. 1145 (3) A person may rebut a presumption of control by filing a disclaimer of control with the office on a form prescribed by 1146 1147 the commission. The disclaimer must fully disclose all material 1148 relationships and bases for affiliation between the person and 1149 the provider or facility, as well as the basis for disclaiming 1150 the affiliation. In lieu of such form, a person or acquiring 1151 party may file with the office a copy of a Schedule 13G filed 1152 with the Securities and Exchange Commission pursuant to Rule 13d-1(b) or (c), 17 C.F.R. s. 240.13d-1, under the Securities 1153 1154 Exchange Act of 1934, as amended. After a disclaimer has been 1155 filed, the provider or facility is relieved of any duty to 1156 register or report under this section which may arise out of the provider's or facility's relationship with the person, unless 1157 the office disallows the disclaimer. 1158

Page 40 of 87

# 583222

576-03031-18

(4) As used in this section, the term:
(a) "Controlling company" means any corporation, trust, or
association that directly or indirectly owns 25 percent or more
of the voting securities of one or more facilities that are
stock corporations, or 25 percent or more of the ownership
interest of one or more facilities that are not stock
corporations.
(b) "Natural person" means an individual.
(c) "Person" includes a natural person, corporation,
association, trust, general partnership, limited partnership,
joint venture, firm, proprietorship, or any other entity that
may hold a license or certificate as a facility.
(5) In addition to the facility or the controlling company,
the office has standing to petition a circuit court as described
<u>in s. 628.4615(9).</u>
Section 10. Section 651.0245, Florida Statutes, is created
to read:
651.0245 Application for the simultaneous acquisition of a
facility and issuance of a certificate of authority
(1) Except with the prior written approval of the office, a
person may not, individually or in conjunction with any
affiliated person of such person, directly or indirectly acquire
a facility operating under a subsisting certificate of authority
and engage in the business of providing continuing care.
(2) An applicant seeking simultaneous acquisition of a
facility and issuance of a certificate of authority must:
(a) Comply with the notice requirements of s.
628.4615(2)(a); and
(b) File an application in the form required by the office

Page 41 of 87

# 583222

576-03031-18

1188 and cooperate with the office's review of the applicate 1189 (3) The commission shall adopt by rule application	
(3) The commission shall adopt by rule application	2
	.1
1190 requirements equivalent to those described in ss. 628.4	4615(4)
1191 and (5), 651.022(2)(a)-(g), and 651.023(1)(b). The off	ice shall
1192 review the application and issue an approval or disappo	roval of
1193 the filing in accordance with ss. 628.4615(6)(a) and (c	c), (7)-
1194 (10), and (14); 651.022(9); and 651.023(1)(b).	
1195 (4) As used in this section, the term:	
1196 (a) "Controlling company" means any corporation, t	trust, or
1197 association that directly or indirectly owns 25 percent	t or more
1198 of the voting securities of one or more facilities that	t are
1199 stock corporations, or 25 percent or more of the owners	ship
1200 interest of one or more facilities that are not stock	
1201 <u>corporations.</u>	
1202 (b) "Natural person" means an individual.	
1203 (c) "Person" includes a natural person, corporation	on,
1204 association, trust, general partnership, limited partner	ership,
1205 joint venture, firm, proprietorship, or any other entit	ty that
1206 may hold a license or certificate as a facility.	
1207 (5) In addition to the facility or the controlling	g company,
1208 the office has standing to petition a circuit court as	described
1209 <u>in s. 628.4615(9).</u>	
1210 (6) A person may rebut a presumption of control by	y filing a
1211 disclaimer of control with the office on a form prescri	ibed by
1212 the commission. The disclaimer must fully disclose all	material
1213 relationships and bases for affiliation between the per	rson and
1214 the provider or facility, as well as the basis for disc	claiming
1215 the affiliation. In lieu of such form, a person or acqu	uiring
1216 party may file with the office a copy of a Schedule 130	G filed

Page 42 of 87

# 583222

576-03031-18

1217	with the Securities and Exchange Commission pursuant to Rule
1218	13d-1(b) or (c), 17 C.F.R. s. 240.13d-1, under the Securities
1219	Exchange Act of 1934, as amended. After a disclaimer has been
1220	filed, the provider or facility is relieved of any duty to
1221	register or report under this section which may arise out of the
1222	provider's or facility's relationship with the person, unless
1223	the office disallows the disclaimer.
1224	(7) The commission may adopt, amend, or repeal rules as
1225	necessary to administer this section.
1226	Section 11. Section 651.0246, Florida Statutes, is created
1227	to read:
1228	651.0246 Expansions
1229	(1) (a) A provider must obtain written approval from the
1230	office before commencing construction or marketing for an
1231	expansion of a certificated facility equivalent to the addition
1232	of at least 20 percent of existing units or 20 percent or more
1233	in the number of continuing care at-home contracts. If the
1234	provider has exceeded the current statewide median for days cash
1235	on hand, debt service coverage ratio, and total campus occupancy
1236	for two consecutive annual reporting periods, the provider is
1237	automatically granted approval to expand the total number of
1238	existing units by up to 35 percent upon submitting a letter to
1239	the office indicating the total number of planned units in the
1240	expansion, the proposed sources and uses of funds, and an
1241	attestation that the provider understands and pledges to comply
1242	with all minimum liquid reserve and escrow account requirements.
1243	As used in this section, the term "existing units" means the sum
1244	of the total number of independent living units and assisted
1245	living units identified in the most recent annual report filed
I	

Page 43 of 87

# 583222

576-03031-18

1246	with the office pursuant to s. 651.026. For purposes of this
1247	section, the statewide median for days cash on hand, debt
1248	service coverage ratio, and total campus occupancy is the median
1249	calculated in the most recent annual report submitted by the
1250	office to the Continuing Care Advisory Council pursuant to s.
1251	651.121(8). This section does not apply to construction for
1252	which a certificate of need from the Agency for Health Care
1253	Administration is required.
1254	(b) The application for such approval must be on forms
1255	adopted by the commission and provided by the office. The
1256	application must include the feasibility study required by this
1257	section and such other information as reasonably requested by
1258	the office. If the expansion is only for continuing care at-home
1259	contracts, an actuarial study prepared by an independent actuary
1260	in accordance with standards adopted by the American Academy of
1261	Actuaries which presents the financial impact of the expansion
1262	may be substituted for the feasibility study.
1263	(c) In determining whether an expansion should be approved,
1264	the office shall consider:
1265	1. Whether the application meets all requirements of law;
1266	2. Whether the feasibility study was based on sufficient
1267	data and reasonable assumptions; and
1268	3. Whether the applicant will be able to provide continuing
1269	care or continuing care at-home as proposed and meet all
1270	financial obligations related to its operations, including the
1271	financial requirements of this chapter.
1272	
1273	If the application is denied, the office must notify the
1274	applicant in writing, citing the specific failures to meet the

### 583222

576-03031-18

1288

1289

1290

1295

1275	provisions of this chapter. A denial entitles the applicant to a
1276	hearing pursuant to chapter 120.
1277	(2) A provider applying for expansion of a certificated

1278 facility must submit all of the following:

1279 (a) A feasibility study prepared by an independent
 1280 certified public accountant. The feasibility study must include
 1281 at least the following information:
 1282 1. A description of the facility and proposed expansion.

1282 <u>1. A description of the facility and proposed expansion,</u> 1283 <u>including the location, size, anticipated completion date, and</u> 1284 <u>the proposed construction program.</u>

1285 <u>2. An identification and evaluation of the primary and, if</u> 1286 <u>applicable, secondary market areas of the facility and the</u> 1287 projected unit sales per month.

3. Projected revenues, including anticipated entrance fees; monthly service fees; nursing care rates, if applicable; and all other sources of revenue.

1291 <u>4. Projected expenses, including for staffing requirements</u> 1292 <u>and salaries; the cost of property, plant, and equipment,</u> 1293 <u>including depreciation expense; interest expense; marketing</u> 1294 <u>expense; and other operating expenses.</u>

5. A projected balance sheet of the applicant.

12966. Expectations of the financial condition of the project,1297including the projected cash flow and an estimate of the funds1298anticipated to be necessary to cover startup losses.

12997. The inflation factor, if any, assumed in the study for1300the proposed expansion and how and where it is applied.

1301 <u>8. Project costs, the total amount of debt financing</u>
 1302 required, marketing projections, resident fees and charges, the
 1303 competition, resident contract provisions, and other factors

Page 45 of 87

#### 583222

576-03031-18

1304 that affect the feasibility of the facility. 9. Appropriate population projections, including morbidity 1305 1306 and mortality assumptions. 1307 10. The name of the person who prepared the feasibility 1308 study and his or her experience in preparing similar studies or 1309 otherwise consulting in the field of continuing care. 1310 11. Financial forecasts or projections prepared in 1311 accordance with standards adopted by the American Institute of 1312 Certified Public Accountants or in accordance with standards for 1313 feasibility studies for continuing care retirement communities 1314 adopted by the Actuarial Standards Board. 1315 12. An independent evaluation and examination opinion for 1316 the first 5 years of operations, or a comparable opinion 1317 acceptable to the office, by the consultant who prepared the 1318 study, of the underlying assumptions used as a basis for the 1319 forecasts or projections in the study and that the assumptions 1320 are reasonable and proper and the project as proposed is 1321 feasible. 1322 13. Any other information that the provider deems relevant 1323 and appropriate to provide to enable the office to make a more 1324 informed determination. (b) Such other reasonable data, financial statements, and 1325 1326 pertinent information as the commission or office may require 1327 with respect to the applicant or the facility to determine the 1328 financial status of the facility and the management capabilities 1329 of its managers and owners. 1330 (3) A minimum of 75 percent of the moneys paid for all or 1331 any part of an initial entrance fee or reservation deposit collected for continuing care and 50 percent of the moneys paid 1332

# 583222

576-03031-18

	576-03031-18
1333	for all or any part of an initial fee collected for continuing
1334	care at-home must be placed in an escrow account or on deposit
1335	with the department as prescribed in s. 651.033. Up to 25
1336	percent of the moneys paid for all or any part of an initial
1337	entrance fee or reservation deposit may be included or pledged
1338	for the construction or purchase of the facility or as security
1339	for long-term financing. As used in this section, the term
1340	"initial entrance fee" means the total entrance fee charged by
1341	the facility to the first occupant of a unit.
1342	
1343	Entrance fees and reservation deposits collected for expansions
1344	must be held pursuant to the escrow requirements of s.
1345	<u>651.023(5) and (6).</u>
1346	(4) The provider is entitled to secure release of the
1347	moneys held in escrow within 7 days after receipt by the office
1348	of an affidavit from the provider, along with appropriate copies
1349	to verify, and notification to the escrow agent by certified
1350	mail that the following conditions have been satisfied:
1351	(a) A certificate of occupancy has been issued.
1352	(b) Payment in full has been received for at least 50
1353	percent of the total units of a phase or of the total of the
1354	combined phases constructed. If a provider offering continuing
1355	care at-home is applying for a release of escrowed entrance
1356	fees, the same minimum requirement must be met for the
1357	continuing care and continuing care at-home contracts
1358	independently of each other.
1359	(c) Documents evidencing that commitments have been secured
1360	or that a documented plan adopted by the applicant has been
1361	approved by the office for long-term financing.
I	

# 583222

576-03031-18

1362	(d) Documents evidencing that the provider has sufficient
1363	funds to meet the requirements of s. 651.035, which may include
1364	funds deposited in the initial entrance fee account.
1365	(e) Documents evidencing the intended application of the
1366	proceeds upon release and documentation that the entrance fees,
1367	when released, will be applied as represented to the office.
1368	
1369	Notwithstanding chapter 120, only the provider, the escrow
1370	agent, and the office have a substantial interest in any office
1371	decision regarding release of escrow funds in any proceedings
1372	under chapter 120 or this chapter.
1373	(5)(a) Within 30 days after receipt of an application for
1374	expansion, the office shall examine the application and shall
1375	notify the applicant in writing, specifically setting forth and
1376	specifically requesting any additional information that the
1377	office is authorized to require. Within 15 days after the office
1378	receives all the requested additional information, the office
1379	shall notify the applicant in writing that the requested
1380	information has been received and that the application is deemed
1381	to be complete as of the date of the notice. If the office
1382	chooses not to notify the applicant within the 15-day period,
1383	then the application is deemed complete for purposes of review
1384	on the date the applicant files the additional requested
1385	information. If the application submitted is determined by the
1386	office to be substantially incomplete so as to require
1387	substantial additional information, including biographical
1388	information, the office may return the application to the
1389	applicant with a written notice that the application as received
1390	is substantially incomplete and therefore unacceptable for
I	

Page 48 of 87

#### 583222

576-03031-18

1391 <u>filing without further action required by the office. Any filing</u> 1392 <u>fee received must be refunded to the applicant.</u>

(b) An application is deemed complete upon the office
 receiving all requested information and the applicant correcting
 any error or omission of which the applicant was timely notified
 or when the time for such notification has expired. The office
 shall notify the applicant in writing of the date on which the
 application was deemed complete.

1399 (6) Within 45 days after the date on which an application 1400 is deemed complete as set forth in paragraph (5)(b), the office 1401 shall complete its review and, based upon its review, approve an 1402 expansion by the applicant and issue a determination that the 1403 application meets all requirements of law, that the feasibility 1404 study was based on sufficient data and reasonable assumptions, 1405 and that the applicant will be able to provide continuing care 1406 or continuing care at-home as proposed and meet all financial 1407 and contractual obligations related to its operations, including the financial requirements of this chapter. The period for 1408 1409 review by the office may not be tolled if the office requests 1410 additional information and the applicant provides information 1411 acceptable to the office within 5 business days. If the application is denied, the office must notify the applicant in 1412 1413 writing, citing the specific failures to meet the provisions of 1414 this chapter. The denial entitles the applicant to a hearing 1415 pursuant to chapter 120.

1416 Section 12. Paragraph (c) of subsection (2) and subsection 1417 (3) of section 651.026, Florida Statutes, are amended, 1418 subsection (10) is added to that section, and paragraph (a) of 1419 subsection (2) of that section is republished, to read:

#### 583222

576-03031-18

1420

651.026 Annual reports.-

(2) The annual report shall be in such form as thecommission prescribes and shall contain at least the following:

(a) Any change in status with respect to the informationrequired to be filed under s. 651.022(2).

1425

(c) The following financial information:

1426 1. A detailed listing of the assets maintained in the 1427 liquid reserve as required under s. 651.035 and in accordance 1428 with part II of chapter 625;

1429 2. A schedule giving additional information relating to 1430 property, plant, and equipment having an original cost of at 1431 least \$25,000, so as to show in reasonable detail with respect 1432 to each separate facility original costs, accumulated 1433 depreciation, net book value, appraised value or insurable value 1434 and date thereof, insurance coverage, encumbrances, and net 1435 equity of appraised or insured value over encumbrances. Any 1436 property not used in continuing care must be shown separately 1437 from property used in continuing care;

1438 3. The level of participation in Medicare or Medicaid 1439 programs, or both;

1440 4. A statement of all fees required of residents, 1441 including, but not limited to, a statement of the entrance fee 1442 charged, the monthly service charges, the proposed application 1443 of the proceeds of the entrance fee by the provider, and the 1444 plan by which the amount of the entrance fee is determined if 1445 the entrance fee is not the same in all cases; and

1446 5. Any change or increase in fees if the provider changes 1447 the scope of, or the rates for, care or services, regardless of 1448 whether the change involves the basic rate or only those

	583222
--	--------

576-03031-18

1449 services available at additional costs to the resident.

6. If the provider has more than one certificated facility, or has operations that are not licensed under this chapter, it shall submit a balance sheet, statement of income and expenses, statement of equity or fund balances, and statement of cash flows for each facility licensed under this chapter as supplemental information to the audited financial <u>report</u> statements required under paragraph (b).

1457 <u>7. The management's calculation of the provider's debt</u> 1458 <u>service coverage ratio and days cash on hand for the current</u> 1459 <u>reporting period, and an opinion from an independent certified</u> 1460 <u>public accountant of the management's calculations.</u>

1461 (3) The commission shall adopt by rule <u>additional</u> 1462 <u>meaningful</u> measures of assessing the financial viability of a 1463 provider. The rule may include the following factors:

1464 (a) Debt service coverage ratios. 1465 (b) Current ratios. 1466 (c) Adjusted current ratios. 1467 (d) Cash flows. 1468 (e) Occupancy rates. 1469 (f) Other measures, ratios, or trends. 1470 (q) Other factors as may be appropriate. 1471 (10) Within 90 days after the conclusion of each annual 1472 reporting period, the office shall publish an industry 1473 benchmarking report that contains all of the following: 1474 (a) The median days cash on hand for all providers. 1475 (b) The median debt service coverage ratio for all 1476 providers. 1477 (c) The median occupancy rate for all providers by setting,

Page 51 of 87

#### 583222

576-03031-18

#### 1478 including independent living, assisted living, skilled nursing, and the entire campus. 1479

1480 Section 13. Section 651.0261, Florida Statutes, is amended 1481 to read:

1482 651.0261 Quarterly and monthly statements.-

1483 (1) Within 45 days after the end of each fiscal quarter, each provider shall file a quarterly unaudited financial 1484 statement of the provider or of the facility in the form 1485 1486 prescribed by rule of the commission and a detailed listing of 1487 the assets maintained in the liquid reserve as required under s. 1488 651.035. This requirement may be waived by the office upon 1489 written request from a provider that is accredited or that has 1490 obtained an investment grade credit rating from a United States 1491 credit rating agency as authorized under s. 651.028. The last 1492 quarterly statement for a fiscal year is not required if a 1493 provider does not have pending a regulatory action level event 1494 or corrective action plan.

1495 (2) If the office finds, pursuant to rules of the 1496 commission, that such information is needed to properly monitor 1497 the financial condition of a provider or facility or is 1498 otherwise needed to protect the public interest, the office may 1499 require the provider to file:

1500 (a) Within 25 days after the end of each month, a monthly 1501 unaudited financial statement of the provider or of the facility 1502 in the form prescribed by the commission by rule and a detailed 1503 listing of the assets maintained in the liquid reserve as required under s. 651.035, within 45 days after the end of each 1504 fiscal quarter, a quarterly unaudited financial statement of the 1505 provider or of the facility in the form prescribed by the 1506

Page 52 of 87

# 583222

576-03031-18

1507	commission by rule. The commission may by rule require all or
1508	part of the statements or filings required under this section to
1509	be submitted by electronic means in a computer-readable form
1510	compatible with the electronic data format specified by the
1511	commission.
1512	(b) Such other data, financial statements, and pertinent
1513	information as the commission or office may reasonably require
1514	with respect to the provider or the facility, or its directors,
1515	trustees, members, branches, subsidiaries, or affiliates, to
1516	determine the financial status of the provider or of the
1517	facility and the management capabilities of its managers and
1518	owners.
1519	(3) A filing under subsection (2) may be required if any of
1520	the following apply:
1521	(a) The facility has been operational for less than 2
1522	years.
1523	(b) The provider is:
1524	1. Subject to administrative supervision proceedings;
1525	2. Subject to a corrective action plan resulting from a
1526	regulatory action level event for up to 2 years after the
1527	factors that caused the regulatory action level event have been
1528	corrected; or
1529	3. Subject to delinquency or receivership proceedings.
1530	(c) The provider or facility displays a declining financial
1531	position.
1532	(d) A change of ownership of the provider or facility has
1533	occurred within the previous 2 years.
1534	(e) The facility is deemed to be impaired.
1535	(4) The commission may by rule require all or part of the

Page 53 of 87

#### 583222

576-03031-18

1536 statements or filings required under this section to be 1537 submitted by electronic means in a computer-readable form 1538 compatible with an electronic data format specified by the 1539 commission. 1540 Section 14. Section 651.028, Florida Statutes, is amended 1541 to read: 1542 651.028 Accredited or certain credit-rated facilities.-If a 1543 provider or obligated group is accredited without stipulations 1544 or conditions by a process found by the office to be acceptable 1545 and substantially equivalent to the provisions of this chapter 1546 or has obtained an investment grade credit rating from a 1547 nationally recognized credit rating agency, as applicable, from 1548 Moody's Investors Service, Standard & Poor's, or Fitch Ratings, 1549 the office may, pursuant to rule of the commission, waive any 1550 requirements of this chapter with respect to the provider if the 1551 office finds that such waivers are not inconsistent with the security protections intended by this chapter. 1552 1553 Section 15. Paragraphs (a), (c), and (d) of subsection (1) 1554 and subsections (2) and (3) of section 651.033, Florida 1555 Statutes, are amended, and subsection (6) is added to that 1556 section, to read:

1556

651.033 Escrow accounts.-

(1) When funds are required to be deposited in an escrow account pursuant to s. 651.022, s. 651.023, s. 651.035, or s. 651.055:

(a) The escrow account <u>must shall</u> be established in a
Florida bank, Florida savings and loan association, <del>or</del> Florida
trust company, or a national bank that is chartered and
supervised by the Office of the Comptroller of the Currency

Page 54 of 87

#### 583222

576-03031-18

1565 within the United States Department of the Treasury and that has 1566 either a branch or a license to operate in this state which is 1567 acceptable to the office, or such funds must be deposited on 1568 deposit with the department; and the funds deposited therein 1569 shall be kept and maintained in an account separate and apart 1570 from the provider's business accounts.

(c) Any agreement establishing an escrow account required under the provisions of this chapter <u>is</u> shall be subject to approval by the office. The agreement <u>must</u> shall be in writing and shall contain, in addition to any other provisions required by law, a provision whereby the escrow agent agrees to abide by the duties imposed <u>by paragraphs</u> (b) and (e), (3)(a), (3)(b), and (5)(a) and subsection (6) <del>under this section</del>.

1578 (d) All funds deposited in an escrow account, if invested, 1579 must shall be invested in cash, cash equivalents, mutual funds, equities, or investment grade bonds as set forth in part II of 1580 1581 chapter 625; however, such investment may not diminish the funds 1582 held in escrow below the amount required by this chapter. Funds 1583 deposited in an escrow account are not subject to charges by the 1584 escrow agent except escrow agent fees associated with 1585 administering the accounts, or subject to any liens, judgments, 1586 garnishments, creditor's claims, or other encumbrances against 1587 the provider or facility except as provided in s. 651.035(1).

1588 (2) <u>Notwithstanding s. 651.035(7)</u>, <u>In addition</u>, the escrow agreement shall provide that the escrow agent or another person designated to act in the escrow agent's place and the provider, except as otherwise provided in s. 651.035, shall notify the office in writing at least 10 days before the withdrawal of any portion of any funds required to be escrowed under the

Page 55 of 87

#### 583222

576-03031-18

1594 provisions of s. 651.035. However, in the event of an emergency and upon petition by the provider, the office may waive the 10-1595 1596 day notification period and allow a withdrawal of up to 10 1597 percent of the required minimum liquid reserve. The office shall 1598 have 3 working days to deny the petition for the emergency 10-1599 percent withdrawal. If the office fails to deny the petition 1600 within 3 working days, the petition is shall be deemed to have been granted by the office. For purposes the purpose of this 1601 1602 section, "working day" means each day that is not a Saturday, 1603 Sunday, or legal holiday as defined by Florida law. Also, for 1604 purposes the purpose of this section, the day the petition is 1605 received by the office is shall not be counted as one of the 3 1606 days.

1607 (3) In addition, When entrance fees are required to be 1608 deposited in an escrow account pursuant to s. 651.022, s. 1609 651.023, or s. 651.055:

1610 (a) The provider shall deliver to the resident a written 1611 receipt. The receipt must show the payor's name and address, the 1612 date, the price of the care contract, and the amount of money 1613 paid. A copy of each receipt, together with the funds, must 1614 shall be deposited with the escrow agent or as provided in 1615 paragraph (c). The escrow agent must shall release such funds to 1616 the provider 7 days after the date of receipt of the funds by 1617 the escrow agent if the provider, operating under a certificate 1618 of authority issued by the office, has met the requirements of 1619 s. 651.023(6). However, if the resident rescinds the contract 1620 within the 7-day period, the escrow agent must shall release the escrowed fees to the resident. 1621

1622

(b) At the request of an individual resident of a facility,

#### 583222

576-03031-18

1623 the escrow agent shall issue a statement indicating the status 1624 of the resident's portion of the escrow account.

(c) At the request of an individual resident of a facility, the provider may hold the check for the 7-day period and <u>may</u> shall not deposit it during this time period. If the resident rescinds the contract within the 7-day period, the check <u>must</u> shall be immediately returned to the resident. Upon the expiration of the 7 days, the provider shall deposit the check.

(d) A provider may assess a nonrefundable fee, which is separate from the entrance fee, for processing a prospective resident's application for continuing care or continuing care at-home.

1635 (6) Except as described in paragraph (3) (a), the escrow agent may not release or otherwise allow the transfer of funds without the written approval of the office, unless the withdrawal is from funds in excess of the amounts required by ss. 651.022, 651.023, 651.035, and 651.055.

1640 Section 16. Section 651.034, Florida Statutes, is created 1641 to read:

651.034 Financial and operating requirements for providers.-

1644 <u>(1)(a) If a regulatory action level event occurs, the</u> 1645 office must:

1646 <u>1. Require the provider to prepare and submit a corrective</u>
 1647 <u>action plan or, if applicable, a revised corrective action plan;</u>
 1648 <u>2. Perform an examination pursuant to s. 651.105 or an</u>
 1649 <u>analysis, as the office considers necessary, of the assets,</u>
 1650 <u>liabilities, and operations of the provider, including a review</u>
 1651 of the corrective action plan or the revised corrective action

Page 57 of 87

1642

1643

#### 583222

576-03031-18

1652 plan; and

1653 <u>3. After the examination or analysis, issue a corrective</u>
1654 <u>order specifying any corrective actions that the office</u>
1655 <u>determines are required.</u>

1656 (b) In determining corrective actions, the office shall 1657 consider any factor relevant to the provider based upon the 1658 office's examination or analysis of the assets, liabilities, and 1659 operations of the provider. The provider must submit the 1660 corrective action plan or the revised corrective action plan 1661 within 30 days after the occurrence of the regulatory action 1662 level event. The office shall review and approve or disapprove 1663 the corrective action plan within 15 business days.

(c) The office may use members of the Continuing Care 1664 1665 Advisory Council, individually or as a group, or may retain 1666 actuaries, investment experts, and other consultants to review a provider's corrective action plan or revised corrective action 1667 plan, examine or analyze the assets, liabilities, and operations 1668 1669 of a provider, and formulate the corrective order with respect 1670 to the provider. The fees, costs, and expenses relating to consultants must be borne by the affected provider. 1671

1672 (2) If an impairment occurs, the office must take any action necessary to place the provider under regulatory control, 1673 1674 including any remedy available under chapter 631. An impairment 1675 is sufficient grounds for the department to be appointed as 1676 receiver as provided in chapter 631. Notwithstanding s. 631.011, 1677 impairment of a provider, for purposes of s. 631.051, is defined according to the term "impaired" under s. 651.011. The office 1678 may forego taking action for up to 180 days after the impairment 1679 if the office finds there is a reasonable expectation that the 1680

Page 58 of 87

## 583222

576-03031-18

1681	impairment may be eliminated within the 180-day period.
1682	(3) There is no liability on the part of, and a cause of
1683	action may not arise against, the commission, department, or
1684	office, or their employees or agents, for any action they take
1685	in the performance of their powers and duties under this
1686	section.
1687	(4) The office shall transmit any notice that may result in
1688	regulatory action by registered mail, certified mail, or any
1689	other method of transmission which includes documentation of
1690	receipt by the provider. Notice is effective when the provider
1691	receives it.
1692	(5) This section is supplemental to the other laws of this
1693	state and does not preclude or limit any power or duty of the
1694	department or office under those laws or under the rules adopted
1695	pursuant to those laws.
1696	(6) The office may exempt a provider from subsection (1) or
1697	subsection (2) until stabilized occupancy is reached or until
1698	the time projected to achieve stabilized occupancy as reported
1699	in the last feasibility study required by the office as part of
1700	an application filing under s. 651.023, s. 651.024, s. 651.0245,
1701	or s. 651.0246 has elapsed, but for no longer than 5 years from
1702	the date of issuance of the certificate of occupancy.
1703	(7) The commission may adopt rules to administer this
1704	section, including, but not limited to, rules regarding
1705	corrective action plans, revised corrective action plans,
1706	corrective orders, and procedures to be followed in the event of
1707	a regulatory action level event or an impairment.
1708	Section 17. Paragraphs (a), (b), and (c) of subsection (1)
1709	of section 651.035, Florida Statutes, are amended, and

583222

subsections (7) through (10) are added to that section, to read:

576-03031-18

1710 1711

651.035 Minimum liquid reserve requirements.—

1712 (1) A provider shall maintain in escrow a minimum liquid1713 reserve consisting of the following reserves, as applicable:

1714 (a) Each provider shall maintain in escrow as a debt 1715 service reserve the aggregate amount of all principal and 1716 interest payments due during the fiscal year on any mortgage 1717 loan or other long-term financing of the facility, including 1718 property taxes as recorded in the audited financial report 1719 statements required under s. 651.026. The amount must include 1720 any leasehold payments and all costs related to such payments. 1721 If principal payments are not due during the fiscal year, the 1722 provider must shall maintain in escrow as a minimum liquid 1723 reserve an amount equal to interest payments due during the next 1724 12 months on any mortgage loan or other long-term financing of 1725 the facility, including property taxes. If a provider does not 1726 have a mortgage loan or other financing on the facility, the 1727 provider must deposit monthly in escrow as a minimum liquid 1728 reserve an amount equal to one-twelfth of the annual property 1729 tax liability as indicated in the most recent tax notice 1730 provided pursuant to s. 197.322(3).

1731 (b) A provider that has outstanding indebtedness that 1732 requires a debt service reserve to be held in escrow pursuant to 1733 a trust indenture or mortgage lien on the facility and for which 1734 the debt service reserve may only be used to pay principal and 1735 interest payments on the debt that the debtor is obligated to 1736 pay, and which may include property taxes and insurance, may 1737 include such debt service reserve in computing the minimum 1738 liquid reserve needed to satisfy this subsection if the provider



576-03031-18

1739 furnishes to the office a copy of the agreement under which such 1740 debt service is held, together with a statement of the amount 1741 being held in escrow for the debt service reserve, certified by 1742 the lender or trustee and the provider to be correct. The 1743 trustee shall provide the office with any information concerning 1744 the debt service reserve account upon request of the provider or 1745 the office. Such separate debt service reserves, if any, are not 1746 subject to the transfer provisions set forth in subsection (8).

1747 (c) Each provider shall maintain in escrow an operating 1748 reserve equal to 30 percent of the total operating expenses 1749 projected in the feasibility study required by s. 651.023 for 1750 the first 12 months of operation. Thereafter, each provider 1751 shall maintain in escrow an operating reserve equal to 15 1752 percent of the total operating expenses in the annual report filed pursuant to s. 651.026. If a provider has been in 1753 1754 operation for more than 12 months, the total annual operating 1755 expenses must shall be determined by averaging the total annual operating expenses reported to the office by the number of 1756 1757 annual reports filed with the office within the preceding 3-year 1758 period subject to adjustment if there is a change in the number 1759 of facilities owned. For purposes of this subsection, total 1760 annual operating expenses include all expenses of the facility except: depreciation and amortization; interest and property 1761 1762 taxes included in paragraph (a); extraordinary expenses that are 1763 adequately explained and documented in accordance with generally accepted accounting principles; liability insurance premiums in 1764 1765 excess of those paid in calendar year 1999; and changes in the obligation to provide future services to current residents. For 1766 1767 providers initially licensed during or after calendar year 1999,

Page 61 of 87

#### 583222

576-03031-18

1768 liability insurance must shall be included in the total 1769 operating expenses in an amount not to exceed the premium paid during the first 12 months of facility operation. Beginning 1770 1771 January 1, 1993, The operating reserves required under this 1772 subsection must shall be in an unencumbered account held in 1773 escrow for the benefit of the residents. Such funds may not be 1774 encumbered or subject to any liens or charges by the escrow 1775 agent or judgments, garnishments, or creditors' claims against 1776 the provider or facility. However, if a facility had a lien, 1777 mortgage, trust indenture, or similar debt instrument in place 1778 before January 1, 1993, which encumbered all or any part of the 1779 reserves required by this subsection and such funds were used to 1780 meet the requirements of this subsection, then such arrangement 1781 may be continued, unless a refinancing or acquisition has 1782 occurred, and the provider is shall be in compliance with this 1783 subsection.

1784 <u>(7) (a) A provider may withdraw funds held in escrow without</u> 1785 <u>the approval of the office if the amount held in escrow exceeds</u> 1786 <u>the requirements of this section and if the withdrawal will not</u> 1787 <u>affect compliance with this section.</u>

1788 (b)1. For all other proposed withdrawals, in order to 1789 receive the consent of the office, the provider must file 1790 documentation showing why the withdrawal is necessary for the 1791 continued operation of the facility and such additional 1792 information as the office reasonably requires.

1793 <u>2. The office shall notify the provider when the filing is</u> 1794 <u>deemed complete. If the provider has complied with all prior</u> 1795 <u>requests for information, the filing is deemed complete after 30</u> 1796 <u>days without communication from the office.</u>

Page 62 of 87

# 583222

576-03031-18

1797	3. Within 30 days after the date a file is deemed complete,
1798	the office shall provide the provider with written notice of its
1799	approval or disapproval of the request. The office may
1800	disapprove any request to withdraw such funds if it determines
1801	that the withdrawal is not in the best interest of the
1802	residents.
1803	(8) The office may order the immediate transfer of up to
1804	100 percent of the funds held in the minimum liquid reserve to
1805	the custody of the department pursuant to part III of chapter
1806	625 if the office finds that the provider is impaired or
1807	insolvent. The office may order such a transfer regardless of
1808	whether the office has suspended or revoked, or intends to
1809	suspend or revoke, the certificate of authority of the provider.
1810	(9) Each facility shall file with the office annually,
1811	together with the annual report required by s. 651.026, a
1812	calculation of its minimum liquid reserve, determined in
1813	accordance with this section, on a form prescribed by the
1814	commission. The minimum liquid reserve must be maintained at the
1815	calculated level within 60 days after filing the annual report.
1816	(10) If the balance of the minimum liquid reserve is below
1817	the required amount at the end of any month, the provider must
1818	fund the shortfall in the reserve within 10 business days after
1819	the beginning of the following month. If the balance of the
1820	minimum liquid reserve is not restored to the required amount
1821	within such time, the provider will be deemed out of compliance
1822	with this section.
1823	Section 18. Section 651.043, Florida Statutes, is created
1824	to read:
1825	651.043 Approval of change in management.—

Page 63 of 87

# 583222

576-03031-18

1	
1826	(1) As used in this section, the term "management" means:
1827	(a) A manager or management company; or
1828	(b) A person who exercises or who has the ability to
1829	exercise effective control of the provider or organization, or
1830	who influences or has the ability to influence the transaction
1831	of the business of the provider.
1832	(2) A contract for management entered into after July 1,
1833	2018, must be in writing and include a provision that the
1834	contract will be canceled upon issuance of an order by the
1835	office pursuant to this section without the application of any
1836	cancellation fee or penalty. If a provider contracts with a
1837	management company, a separate written contract is not required
1838	for the individual manager employed by the management company to
1839	oversee a facility.
1840	(3) A provider must notify the office, in writing or
1841	electronically, of any change in management within 10 business
1842	days. For each new management appointment, the provider must
1843	submit the information required by s. 651.022(2) and a copy of
1844	the written management contract, if applicable.
1845	(4) For a provider that is deemed to be impaired or that
1846	has a regulatory action level event pending, the office may
1847	disapprove new management and order the provider to remove the
1848	new management after reviewing the information required in
1849	subsection (3).
1850	(5) For a provider other than that specified in subsection
1851	(4), the office may disapprove new management and order the
1852	provider to remove the new management after receiving the
1853	required information in subsection (3) if the office:
1854	(a) Finds that the new management is incompetent or
I	

Page 64 of 87

#### 583222

576-03031-18

1855 untrustworthy;

1856 (b) Finds that the new management is so lacking in relevant managerial experience as to make the proposed operation 1857 1858 hazardous to the residents or potential residents; 1859 (c) Finds that the new management is so lacking in relevant 1860 experience, ability, and standing as to jeopardize the reasonable promise of successful operation; or 1861 1862 (d) Has good reason to believe that the new management is 1863 affiliated directly or indirectly through ownership, control, or 1864 business relations with any person or persons whose business 1865 operations are or have been marked by manipulation of assets or 1866 accounts or by bad faith, to the detriment of residents, 1867 stockholders, investors, creditors, or the public. 1868 1869 The office shall complete its review as required under subsections (4) and (5) and, if applicable, issue notice of 1870 1871 disapproval of the new management within 15 business days after 1872 the filing is deemed complete. A filing is deemed complete upon 1873 the office's receipt of all requested information and the 1874 provider's correction of any error or omission for which the provider was timely notified. If the office does not issue 1875 1876 notice of disapproval of the new management within 15 business 1877 days after the filing is deemed complete, then the new 1878 management is deemed approved. 1879 (6) Management disapproved by the office must be removed 1880 within 30 days after receipt by the provider of notice of such 1881 disapproval. (7) The office may revoke, suspend, or take other 1882 administrative action against the certificate of authority of 1883

# 583222

576-03031-18

1884	the provider if the provider:
1885	(a) Fails to timely remove management disapproved by the
1886	office;
1887	(b) Fails to timely notify the office of a change in
1888	management;
1889	(c) Appoints new management without a written contract; or
1890	(d) Repeatedly appoints management that was previously
1891	disapproved by the office or that is not approvable pursuant to
1892	subsection (5).
1893	(8) The provider shall remove any management immediately
1894	upon discovery of any of the following conditions, if the
1895	conditions were not disclosed in the notice to the office
1896	required in subsection (3):
1897	(a) That any person who exercises or has the ability to
1898	exercise effective control of the provider, or who influences or
1899	has the ability to influence the transaction of the business of
1900	the provider, has been found guilty of, or has pled guilty or no
1901	contest to, any felony or crime punishable by imprisonment of $1$
1902	year or more under the laws of the United States or any state
1903	thereof or under the laws of any other country which involves
1904	moral turpitude, without regard to whether a judgment or
1905	conviction has been entered by the court having jurisdiction in
1906	such case.
1907	(b) That any person who exercises or has the ability to
1908	exercise effective control of the organization, or who
1909	influences or has the ability to influence the transaction of
1910	the business of the provider, is now or was in the past
1911	affiliated, directly or indirectly, through ownership interest
1912	of 10 percent or more in, or control of, any business,

Page 66 of 87

#### 583222

576-03031-18

1913 <u>corporation, or other entity that has been found guilty of or</u> 1914 <u>has pled guilty or no contest to any felony or crime punishable</u> 1915 <u>by imprisonment for 1 year or more under the laws of the United</u> 1916 States, any state, or any other country, regardless of

1917 adjudication.

1918

1919 The failure to remove such management is grounds for revocation 1920 or suspension of the provider's certificate of authority.

1921 Section 19. Section 651.051, Florida Statutes, is amended 1922 to read:

1923 651.051 Maintenance of assets and records in state.-All 1924 records and assets of a provider must be maintained in this 1925 state, or, if the provider's corporate office is located in 1926 another state, must be electronically stored in a manner that 1927 will ensure that the records are readily accessible to the 1928 office. No records or assets may be removed from this state by a provider unless the office consents to such removal in writing 1929 1930 before such removal. Such consent must shall be based upon the 1931 provider's submitting satisfactory evidence that the removal 1932 will facilitate and make more economical the operations of the 1933 provider and will not diminish the service or protection 1934 thereafter to be given the provider's residents in this state. 1935 Before Prior to such removal, the provider shall give notice to 1936 the president or chair of the facility's residents' council. If 1937 such removal is part of a cash management system which has been 1938 approved by the office, disclosure of the system must shall meet 1939 the notification requirements. The electronic storage of records 1940 on a web-based, secured storage platform by contract with a 1941 third party is acceptable if the records are readily accessible

Page 67 of 87

#### 583222

576-03031-18

1942 to the office.

1943 Section 20. Subsection (2) of section 651.057, Florida 1944 Statutes, is amended to read:

1945

651.057 Continuing care at-home contracts.-

1946 (2) A provider that holds a certificate of authority and1947 wishes to offer continuing care at-home must also:

1948 (a) Submit a business plan to the office with the following 1949 information:

1950 1. A description of the continuing care at-home services 1951 that will be provided, the market to be served, and the fees to 1952 be charged;

1953

2. A copy of the proposed continuing care at-home contract;

1954 3. An actuarial study prepared by an independent actuary in 1955 accordance with the standards adopted by the American Academy of 1956 Actuaries which presents the impact of providing continuing care 1957 at-home on the overall operation of the facility; and

1958 4. A market feasibility study that meets the requirements 1959 of <u>s. 651.022(4)</u> <del>s. 651.022(3)</del> and documents that there is 1960 sufficient interest in continuing care at-home contracts to 1961 support such a program;

(b) Demonstrate to the office that the proposal to offer continuing care at-home contracts to individuals who do not immediately move into the facility will not place the provider in an unsound financial condition;

1966 (c) Comply with the requirements of <u>s. 651.0246(1)</u> <del>s.</del>
1967 <del>651.021(2)</del>, except that an actuarial study may be substituted
1968 for the feasibility study; and

1969 1970 (d) Comply with the requirements of this chapter. Section 21. Subsection (1) of section 651.071, Florida

#### 583222

576-03031-18

1971 Statutes, is amended to read:

1972 651.071 Contracts as preferred claims on liquidation or 1973 receivership.-

(1) In the event of receivership or liquidation proceedings
against a provider, all continuing care and continuing care athome contracts executed by a provider <u>are shall be</u> deemed
<u>preferred claims or policyholder loss</u> preferred claims <u>pursuant</u>
<u>to s. 631.271(1)(b)</u> against all assets owned by the provider;
however, such claims are subordinate to any secured claim.

1980 Section 22. Subsection (2) and present paragraph (g) of 1981 subsection (3) of section 651.091, Florida Statutes, are 1982 amended, present paragraphs (h) and (i) of subsection (3) of 1983 that section are redesignated as paragraphs (g) and (h), 1984 respectively, a new paragraph (i) and paragraphs (j), (k), and (1) are added to that subsection, and paragraph (d) of 1985 subsection (3) and subsection (4) of that section are 1986 1987 republished, to read:

1988 651.091 Availability, distribution, and posting of reports 1989 and records; requirement of full disclosure.-

1990

(2) Every continuing care facility shall:

(a) Display the certificate of authority in a conspicuousplace inside the facility.

(b) Post in a prominent position in the facility which is accessible to all residents and the general public a concise summary of the last examination report issued by the office, with references to the page numbers of the full report noting any deficiencies found by the office, and the actions taken by the provider to rectify such deficiencies, indicating in such summary where the full report may be inspected in the facility.

Page 69 of 87

#### 583222

576-03031-18

(c) Provide notice to the president or chair of the residents' council within 10 business days after issuance of a final examination report or the initiation of any legal or administrative proceeding by the office or the department and include a copy of such document.

2005 <u>(d) (c)</u> Post in a prominent position in the facility which 2006 is accessible to all residents and the general public a summary 2007 of the latest annual statement, indicating in the summary where 2008 the full annual statement may be inspected in the facility. A 2009 listing of any proposed changes in policies, programs, and 2010 services must also be posted.

2011 <u>(e) (d)</u> Distribute a copy of the full annual statement and a 2012 copy of the most recent <u>third-party</u> third party financial audit 2013 filed with the annual report to the president or chair of the 2014 residents' council within 30 days after filing the annual report 2015 with the office, and designate a staff person to provide 2016 explanation thereof.

2017 <u>(f) (e)</u> Deliver the information described in s. 651.085(4) 2018 in writing to the president or chair of the residents' council 2019 and make supporting documentation available upon request Notify 2020 the residents' council of any plans filed with the office to 2021 obtain new financing, additional financing, or refinancing for 2022 the facility and of any applications to the office for any 2023 expansion of the facility.

2024 <u>(g) (f)</u> Deliver to the president or chair of the residents' 2025 council a summary of entrance fees collected and refunds made 2026 during the time period covered in the annual report and the 2027 refund balances due at the end of the report period.

(h) (g) Deliver to the president or chair of the residents'

2028

2000

2001

#### 583222

576-03031-18

2029 council a copy of each quarterly statement within 30 days after 2030 the quarterly statement is filed with the office if the facility 2031 is required to file quarterly.

2032 (i) (h) Upon request, deliver to the president or chair of 2033 the residents' council a copy of any newly approved continuing 2034 care or continuing care at-home contract within 30 days after 2035 approval by the office.

(j) Provide to the president or chair of the residents' 2037 council a copy of any notice filed with the office relating to any change in ownership within 10 business days after such 2038 2039 filing by the provider.

2040 (k) Make the information available to prospective residents 2041 pursuant to paragraph (3)(d) available to current residents and 2042 provide notice of changes to that information to the president 2043 or chair of the residents' council within 3 business days.

(3) Before entering into a contract to furnish continuing 2044 2045 care or continuing care at-home, the provider undertaking to furnish the care, or the agent of the provider, shall make full 2046 2047 disclosure, and provide copies of the disclosure documents to 2048 the prospective resident or his or her legal representative, of 2049 the following information:

2050 (d) In keeping with the intent of this subsection relating 2051 to disclosure, the provider shall make available for review 2052 master plans approved by the provider's governing board and any 2053 plans for expansion or phased development, to the extent that 2054 the availability of such plans does not put at risk real estate, 2055 financing, acquisition, negotiations, or other implementation of 2056 operational plans and thus jeopardize the success of 2057 negotiations, operations, and development.

Page 71 of 87

2036

#### 583222

576-03031-18

2071

2072

2073

2074

2075

2058 (g) The amount and location of any reserve funds required 2059 by this chapter, and the name of the person or entity having a 2060 claim to such funds in the event of a bankruptcy, foreclosure, 2061 or rehabilitation proceeding.

(i) Notice of the issuance of a final examination report or the initiation of any legal or administrative proceeding by the office or the department, including where the report or filing may be inspected in the facility, and that upon request, an electronic copy or specific website address will be provided where the document can be downloaded at no cost.

2068 (j) Notice that the entrance fee is the property of the 2069 provider after the expiration of the 7-day escrow requirement 2070 under s. 651.055(2).

(k) If the provider operates multiple facilities, a disclosure of any distribution of assets or income between facilities that may occur and the manner in which such distributions would be made, or a statement that such distributions will not occur.

2076 (1) Notice of any holding company system or obligated group 2077 of which the provider is a member.

2078 (4) A true and complete copy of the full disclosure 2079 document to be used must be filed with the office before use. A 2080 resident or prospective resident or his or her legal 2081 representative may inspect the full reports referred to in 2082 paragraph (2) (b); the charter or other agreement or instrument 2083 required to be filed with the office pursuant to s. 651.022(2), 2084 together with all amendments thereto; and the bylaws of the corporation or association, if any. Upon request, copies of the 2085 2086 reports and information shall be provided to the individual
## 583222

576-03031-18

2087 requesting them if the individual agrees to pay a reasonable 2088 charge to cover copying costs.

2089 Section 23. Subsections (1) and (5) of section 651.105, 2090 Florida Statutes, are amended, and subsections (7) and (8) are 2091 added to that section, to read:

2092

651.105 Examination and inspections.-

2093 (1) The office may at any time, and shall at least once 2094 every 3 years, examine the business of any applicant for a 2095 certificate of authority and any provider engaged in the 2096 execution of care contracts or engaged in the performance of 2097 obligations under such contracts, in the same manner as is 2098 provided for the examination of insurance companies pursuant to 2099 ss. 624.316 and 624.318 s. 624.316. For a provider as described 2100 defined in s. 651.028, such examinations must shall take place at least once every 5 years. Such examinations must shall be 2101 2102 made by a representative or examiner designated by the office 2103 whose compensation will be fixed by the office pursuant to s. 2104 624.320. Routine examinations may be made by having the 2105 necessary documents submitted to the office; and, for this 2106 purpose, financial documents and records conforming to commonly 2107 accepted accounting principles and practices, as required under s. 651.026, are deemed adequate. The final written report of 2108 2109 each examination must be filed with the office and, when so 2110 filed, constitutes a public record. Any provider being examined 2111 shall, upon request, give reasonable and timely access to all of 2112 its records. The representative or examiner designated by the 2113 office may at any time examine the records and affairs and 2114 inspect the physical property of any provider, whether in 2115 connection with a formal examination or not.

Page 73 of 87

### 583222

576-03031-18

2116 (5) A provider must respond to written correspondence from the office and provide data, financial statements, and pertinent 2117 information as requested by the office or by the office's 2118 2119 investigators, examiners, or inspectors. The office has standing 2120 to petition a circuit court for mandatory injunctive relief to 2121 compel access to and require the provider to produce the 2122 documents, data, records, and other information requested by the 2123 office or its investigators, examiners, or inspectors. The 2124 office may petition the circuit court in the county in which the 2125 facility is situated or the Circuit Court of Leon County to 2126 enforce this section At the time of the routine examination, the 2127 office shall determine if all disclosures required under this 2128 chapter have been made to the president or chair of the 2129 residents' council and the executive officer of the governing 2130 body of the provider. (7) Unless a provider or facility is impaired or subject to 2131 a regulatory action level event, any parent, subsidiary, or 2132 2133 affiliate is not subject to examination by the office as part of 2134 a routine examination. However, if a provider or facility relies 2135 on a contractual or financial relationship with a parent, 2136 subsidiary, or affiliate in order to demonstrate the provider or 2137 facility's financial condition is in compliance with this 2138 chapter, the office may examine any parent, subsidiary, or 2139 affiliate that has a contractual or financial relationship with 2140 the provider or facility to the extent necessary to ascertain 2141 the financial condition of the provider. 2142 (8) If a provider voluntarily contracts with an actuary for an actuarial study or review at regular intervals, the office 2143 2144 may not use any recommendations made by the actuary as a measure

Page 74 of 87

# 583222

576-03031-18

2145 of performance when conducting an examination or inspection. The 2146 office may not request, as part of the examination or 2147 inspection, documents associated with an actuarial study or 2148 review marked "restricted distribution" if the study or review 2149 is not required by this chapter. 2150 Section 24. Section 651.106, Florida Statutes, is amended 2151 to read: 2152 651.106 Grounds for discretionary refusal, suspension, or 2153 revocation of certificate of authority.-The office may deny an 2154 application or  $\tau$  suspend  $\tau$  or revoke the provisional certificate 2155 of authority or the certificate of authority of any applicant or 2156 provider if it finds that any one or more of the following 2157 grounds applicable to the applicant or provider exist: 2158 (1) Failure by the provider to continue to meet the requirements for the authority originally granted. 2159 2160 (2) Failure by the provider to meet one or more of the qualifications for the authority specified by this chapter. 2161 (3) Material misstatement, misrepresentation, or fraud in 2162 2163 obtaining the authority, or in attempting to obtain the same. 2164 (4) Demonstrated lack of fitness or trustworthiness. 2165 (5) Fraudulent or dishonest practices of management in the 2166 conduct of business. 2167 (6) Misappropriation, conversion, or withholding of moneys. 2168 (7) Failure to comply with, or violation of, any proper 2169 order or rule of the office or commission or violation of any 2170 provision of this chapter. 2171 (8) The insolvent or impaired condition of the provider or the provider's being in such condition or using such methods and 2172 2173 practices in the conduct of its business as to render its



576-03031-18

2174 further transactions in this state hazardous or injurious to the 2175 public.

(9) Refusal by the provider to be examined or to produce 2176 2177 its accounts, records, and files for examination, or refusal by 2178 any of its officers to give information with respect to its 2179 affairs or to perform any other legal obligation under this 2180 chapter when required by the office.

2181 (10) Failure by the provider to comply with the 2182 requirements of s. 651.026 or s. 651.033.

2183 (11) Failure by the provider to maintain escrow accounts or 2184 funds as required by this chapter.

2185 (12) Failure by the provider to meet the requirements of this chapter for disclosure of information to residents 2186 2187 concerning the facility, its ownership, its management, its development, or its financial condition or failure to honor its 2188 2189 continuing care or continuing care at-home contracts.

2190 (13) Any cause for which issuance of the license could have 2191 been refused had it then existed and been known to the office.

2192 (14) Having been found guilty of, or having pleaded guilty 2193 or nolo contendere to, a felony in this state or any other 2194 state, without regard to whether a judgment or conviction has 2195 been entered by the court having jurisdiction of such cases.

2196 (15) In the conduct of business under the license, engaging 2197 in unfair methods of competition or in unfair or deceptive acts or practices prohibited under part IX of chapter 626.

2198 2199 2200

(16) A pattern of bankrupt enterprises.

(17) The ownership, control, or management of the 2201 organization includes any person: 2202

(a) Who is not reputable and of responsible character;

Page 76 of 87

# 583222

576-03031-18

2203	(b) Who is so lacking in management expertise as to make
2204	the operation of the provider hazardous to potential and
2205	existing residents;
2206	(c) Who is so lacking in management experience, ability,
2207	and standing as to jeopardize the reasonable promise of
2208	successful operation;
2209	(d) Who is affiliated, directly or indirectly, through
2210	ownership or control, with any person whose business operations
2211	are or have been marked by business practices or conduct that is
2212	detrimental to the public, stockholders, investors, or
2213	creditors; or
2214	(e) Whose business operations are or have been marked by
2215	business practices or conduct that is detrimental to the public,
2216	stockholders, investors, or creditors.
2217	(18) The provider has not filed a notice of change in
2218	management, fails to remove a disapproved manager, or persists
2219	in appointing disapproved managers.
2220	
2221	Revocation of a certificate of authority under this section does
2222	not relieve a provider from the provider's obligation to
2223	residents under the terms and conditions of any continuing care
2224	or continuing care at-home contract between the provider and
2225	residents or the provisions of this chapter. The provider shall
2226	continue to file its annual statement and pay license fees to
2227	the office as required under this chapter as if the certificate
2228	of authority had continued in full force, but the provider shall
2229	not issue any new contracts. The office may seek an action in
2230	the Circuit Court of Leon County to enforce the office's order
2231	and the provisions of this section.

### 583222

576-03031-18

2232 Section 25. Section 651.1065, Florida Statutes, is created 2233 to read:

2234 651.1065 Soliciting or accepting new continuing care 2235 contracts by impaired or insolvent facilities or providers.-2236 (1) Regardless of whether delinquency proceedings as to a 2237 continuing care retirement community have been or are to be 2238 initiated, a proprietor, general partner, member, officer, 2239 director, trustee, or manager of a continuing care retirement 2240 community may not actively solicit, approve the solicitation or 2241 acceptance of, or accept new continuing care contracts in this 2242 state after the proprietor, general partner, member, officer, 2243 director, trustee, or manager knew, or reasonably should have 2244 known, that the continuing care retirement community was 2245 impaired or insolvent, except with the written permission of the 2246 office, unless the facility has declared bankruptcy, in which 2247 case the bankruptcy court or trustee appointed by the court has 2248 jurisdiction over such matters. The office must approve or 2249 disapprove the continued marketing of new contracts within 15 2250 days after receiving a request from a provider. 2251 (2) A proprietor, general partner, member, officer, 2252 director, trustee, or manager who violates this section commits 2253

a felony of the third degree, punishable as provided in s. 2254

775.082, s. 775.083, or s. 775.084.

2255 Section 26. Section 651.111, Florida Statutes, is amended 2256 to read:

2257

651.111 Requests for inspections.-

2258 (1) Any interested party may request an inspection of the records and related financial affairs of a provider providing 2259 2260 care in accordance with the provisions of this chapter by

PROPOSED COMMITTEE SUBSTITUTE

Florida Senate - 2018 Bill No. CS for SB 438

583222

576-03031-18

transmitting to the office notice of an alleged violation of applicable requirements prescribed by statute or by rule, specifying to a reasonable extent the details of the alleged violation, which notice <u>must</u> shall be signed by the complainant.

2265 (2) The substance of the complaint must shall be given to 2266 the provider no earlier than the time of the inspection. Unless 2267 the complainant specifically requests otherwise, neither the 2268 substance of the complaint which is provided to the provider nor 2269 any copy of the complaint, closure statement, or any record 2270 which is published, released, or otherwise made available to the 2271 provider may shall disclose the name of any person mentioned in 2272 the complaint except the name of any duly authorized officer, 2273 employee, or agent of the office conducting the investigation or 2274 inspection pursuant to this chapter.

2275 (3) Upon receipt of a complaint, the office shall make a 2276 preliminary review; and, unless the office determines that the 2277 complaint is without any reasonable basis or the complaint does 2278 not request an inspection, the office shall make an inspection. 2279 The office shall provide the complainant with a written 2280 acknowledgment of the complaint within 15 days after receipt by 2281 the office. Such acknowledgment must include the case number 2282 assigned by the office to the complaint and the name and contact 2283 information of any duly authorized officer, employee, or agent 2284 of the office conducting the investigation or inspection 2285 pursuant to this chapter. The complainant must shall be advised, 2286 within 30 days after the receipt of the complaint by the office, 2287 of the proposed course of action of the office, including an 2288 estimated timeframe for the handling of the complaint. If the 2289 office does not conclude its inspection or investigation within

Page 79 of 87

### 583222

576-03031-18

2290 the office's estimated timeframe, the office must advise the 2291 complainant in writing within 15 days after any revised course 2292 of action, including a revised estimated timeframe for the 2293 handling of the complaint. Within 15 days after the office 2294 completes its inspection or concludes its investigation, the 2295 office shall provide the complainant and the provider a written 2296 closure statement specifying the office's findings and the 2297 results of any inspection or investigation.

(4) <u>A</u> No provider operating under a certificate of authority under this chapter may <u>not</u> discriminate or retaliate in any manner against a resident or an employee of a facility providing care because such resident or employee or any other person has initiated a complaint pursuant to this section.

2303 Section 27. Section 651.114, Florida Statutes, is amended 2304 to read:

2305

651.114 Delinquency proceedings; remedial rights.-

(1) Upon determination by the office that a provider is not in compliance with this chapter, the office may notify the chair of the Continuing Care Advisory Council, who may assist the office in formulating a corrective action plan.

(2) <u>Within 30 days after a request by either the advisory</u>
council or the office, a provider shall make <u>a plan for</u>
<u>obtaining compliance or solvency</u> available to the advisory
council <u>and the office</u>, within 30 days after being requested to
do so by the council, a plan for obtaining compliance or
solvency.

(3) Within 30 days after receipt of a plan for obtaining
 compliance or solvency, the office, or notification, the
 advisory council at the request of the office, shall:

Page 80 of 87

#### 583222

576-03031-18

2319 (a) Consider and evaluate the plan submitted by the 2320 provider. 2321 (b) Discuss the problem and solutions with the provider. 2322 (c) Conduct such other business as is necessary.

2323 (d) Report its findings and recommendations to the office, 2324 which may require additional modification of the plan.

2326 This subsection may not be interpreted so as to delay or prevent 2327 the office from taking any regulatory measures it deems 2328 necessary regarding the provider that submitted the plan.

2329 (4) If the financial condition of a continuing care 2330 facility or provider is impaired or is such that if not modified 2331 or corrected, its continued operation would result in 2332 insolvency, the office may direct the provider to formulate and 2333 file with the office a corrective action plan. If the provider 2334 fails to submit a plan within 30 days after the office's directive, or submits a plan that is insufficient to correct the 2335 2336 condition, the office may specify a plan and direct the provider 2337 to implement the plan. Before specifying a plan, the office may 2338 seek a recommended plan from the advisory council.

2339 (5) (4) After receiving approval of a plan by the office, 2340 the provider shall submit a progress report monthly to the 2341 advisory council or the office, or both, in a manner prescribed 2342 by the office. After 3 months, or at any earlier time deemed 2343 necessary, the council shall evaluate the progress by the 2344 provider and shall advise the office of its findings.

2345 (6) (5) If Should the office finds find that sufficient grounds exist for rehabilitation, liquidation, conservation, 2346 2347 reorganization, seizure, or summary proceedings of an insurer as

2325

### 583222

576-03031-18

2348 set forth in ss. 631.051, 631.061, and 631.071, the <u>department</u> 2349 office may petition for an appropriate court order or may pursue 2350 such other relief as is afforded in part I of chapter 631. 2351 Before invoking its powers under part I of chapter 631, the 2352 <u>department</u> office shall notify the chair of the advisory 2353 council.

2354 (7) Notwithstanding s. 631.011, impairment of a provider, 2355 for purposes of s. 631.051, is defined according to the term 2356 "impaired" in s. 651.011.

(8) (6) In the event an order of conservation, 2357 2358 rehabilitation, liquidation, or conservation, reorganization, 2359 seizure, or summary proceeding has been entered against a 2360 provider, the department and office are vested with all of the 2361 powers and duties they have under the provisions of part I of 2362 chapter 631 in regard to delinquency proceedings of insurance 2363 companies. A provider shall give written notice of the 2364 proceeding to its residents within 3 business days after the 2365 initiation of a delinquency proceeding under chapter 631 and 2366 shall include a notice of the delinquency proceeding in any 2367 written materials provided to prospective residents.

(7) If the financial condition of the continuing care 2368 2369 facility or provider is such that, if not modified or corrected, 2370 its continued operation would result in insolvency, the office 2371 may direct the provider to formulate and file with the office a 2372 corrective action plan. If the provider fails to submit a plan 2373 within 30 days after the office's directive or submits a plan 2374 that is insufficient to correct the condition, the office may specify a plan and direct the provider to implement the plan. 2375 2376 (9) A provider subject to an order to show cause entered

Page 82 of 87

Florida Senate - 2018 Bill No. CS for SB 438

# 583222

576-03031-18

1	576 65651 16
2377	pursuant to chapter 631 must file its written response to the
2378	order, together with any defenses it may have to the
2379	department's allegations, no later than 20 days after service of
2380	the order to show cause, but no less than 15 days before the
2381	date of the hearing set by the order to show cause.
2382	(10) A hearing held pursuant to chapter 631 to determine
2383	whether cause exists for the department to be appointed receiver
2384	must be commenced within 60 days after an order directing a
2385	provider to show cause.
2386	<u>(11)(a)</u> (8)(a) The rights of the office described in this
2387	section are subordinate to the rights of a trustee or lender
2388	pursuant to the terms of a resolution, ordinance, loan
2389	agreement, indenture of trust, mortgage, lease, security
2390	agreement, or other instrument creating or securing bonds or
2391	notes issued to finance a facility, and the office, subject to
2392	<del>the provisions of</del> paragraph (c), <u>may</u> <del>shall</del> not exercise its
2393	remedial rights provided under this section and ss. 651.018,
2394	651.106, 651.108, and 651.116 with respect to a facility that is
2395	not in default of any financial or contractual obligation other
2396	<u>than</u> <del>subject to</del> a lien, mortgage, lease, or other encumbrance or
2397	trust indenture securing bonds or notes issued in connection
2398	with the financing of the facility, if the trustee or lender, by
2399	inclusion or by amendment to the loan documents or by a separate
2400	contract with the office, agrees that the rights of residents
2401	under a continuing care or continuing care at-home contract will
2402	be honored and will not be disturbed by a foreclosure or
2403	conveyance in lieu thereof as long as the resident:
2404	1. Is current in the payment of all monetary obligations
2405	required by the contract;

#### 583222

576-03031-18

2406 2. Is in compliance and continues to comply with all 2407 provisions of the contract; and

2408 3. Has asserted no claim inconsistent with the rights of 2409 the trustee or lender.

2410 (b) This subsection does not require a trustee or lender 2411 to:

1. Continue to engage in the marketing or resale of new continuing care or continuing care at-home contracts;

2414 2. Pay any rebate of entrance fees as may be required by a 2415 resident's continuing care or continuing care at-home contract 2416 as of the date of acquisition of the facility by the trustee or 2417 lender and until expiration of the period described in paragraph 2418 (d);

3. Be responsible for any act or omission of any owner or operator of the facility arising before the acquisition of the facility by the trustee or lender; or

422 4. Provide services to the residents to the extent that the 423 trustee or lender would be required to advance or expend funds 424 that have not been designated or set aside for such purposes.

(c) Should the office determine, at any time during the 2426 suspension of its remedial rights as provided in paragraph (a), 2427 that the trustee or lender is not in compliance with paragraph 2428 (a), or that a lender or trustee has assigned or has agreed to 2429 assign all or a portion of a delinquent or defaulted loan to a 2430 third party without the office's written consent, the office 2431 shall notify the trustee or lender in writing of its 2432 determination, setting forth the reasons giving rise to the 2433 determination and specifying those remedial rights afforded to 2434 the office which the office shall then reinstate.

Page 84 of 87

## 583222

576-03031-18

2435 (d) Upon acquisition of a facility by a trustee or lender 2436 and evidence satisfactory to the office that the requirements of 2437 paragraph (a) have been met, the office shall issue a 90-day 2438 temporary certificate of authority granting the trustee or 2439 lender the authority to engage in the business of providing 2440 continuing care or continuing care at-home and to issue 2441 continuing care or continuing care at-home contracts subject to 2442 the office's right to immediately suspend or revoke the 2443 temporary certificate of authority if the office determines that 2444 any of the grounds described in s. 651.106 apply to the trustee 2445 or lender or that the terms of the contract used as the basis 2446 for the issuance of the temporary certificate of authority by 2447 the office have not been or are not being met by the trustee or 2448 lender since the date of acquisition.

2449 Section 28. Section 651.1141, Florida Statutes, is created 2450 to read:

2451 651.1141 Immediate final orders.-The office may issue an 2452 immediate final order to cease and desist if the office finds that installation of a general partner of a provider or 2453 2454 assumption of ownership or possession or control of 10 percent 2455 or more of a provider's assets in violation of s. 651.024 or s. 2456 651.0245, the removal or commitment of 10 percent or more of the 2457 required minimum liquid reserve funds in violation of s. 2458 651.035, or the assumption of control over a facility's 2459 operations in violation of s. 651.043 has occurred. 2460 Section 29. Paragraphs (d) and (e) of subsection (1) of 2461 section 651.121, Florida Statutes, are amended to read:

651.121 Continuing Care Advisory Council.-

(1) The Continuing Care Advisory Council to the office is

2462

2463

# 583222

576-03031-18

created consisting of 10 members who are residents of this state appointed by the Governor and geographically representative of this state. Three members shall be administrators of facilities that hold valid certificates of authority under this chapter and shall have been actively engaged in the offering of continuing care contracts in this state for 5 years before appointment. The remaining members include:

#### (d) An attorney.

2472 <u>(d) (e) Four Three</u> residents who hold continuing care or 2473 continuing care at-home contracts with a facility certified in 2474 this state.

2475 Section 30. Subsections (1) and (4) of section 651.125, 2476 Florida Statutes, are amended to read:

2477

2471

651.125 Criminal penalties; injunctive relief.-

2478 (1) Any person who maintains, enters into, or, as manager 2479 or officer or in any other administrative capacity, assists in entering into, maintaining, or performing any continuing care or 2480 continuing care at-home contract subject to this chapter without 2481 2482 doing so in pursuance of a valid provisional certificate of 2483 authority or certificate of authority or renewal thereof, as 2484 contemplated by or provided in this chapter, or who otherwise 2485 violates any provision of this chapter or rule adopted in 2486 pursuance of this chapter, commits a felony of the third degree, 2487 punishable as provided in s. 775.082 or s. 775.083. Each 2488 violation of this chapter constitutes a separate offense.

(4) Any action brought by the office against a provider shall not abate by reason of a sale or other transfer of ownership of the facility used to provide care, which provider is a party to the action, except with the express written

PROPOSED COMMITTEE SUBSTITUTE

Florida Senate - 2018 Bill No. CS for SB 438

# 583222

576-03031-18

2493 consent of the <del>director of the</del> office.

2494	Section 31. Effective July 1, 2018, the sum of \$74,141 in
2495	recurring funds from the Insurance Regulatory Trust Fund is
2496	appropriated to the Office of Insurance Regulation, and one
2497	full-time equivalent position with associated salary rate of
2498	45,043 is authorized, for the purpose of administering this act.
2499	Section 32. This act shall take effect July 1, 2018.