1 A bill to be entitled 2 An act relating to the salvage of pleasure vessels; 3 providing a directive to the Division of Law Revision and Information; creating s. 559.9601, F.S.; providing 4 5 a short title; creating s. 559.9602, F.S.; providing 6 scope and applicability; creating s. 559.9603, F.S.; 7 providing definitions; creating s. 559.9604, F.S.; 8 requiring salvors of pleasure vessels to provide a 9 specified written disclosure statement and salvage work estimate; creating s. 559.9605, F.S.; requiring 10 11 such salvors to obtain customer permission before 12 exceeding the written estimate by more than a specified amount; specifying salvor responsibilities 13 14 and rights to certain fees in the event that a 15 customer cancels the order for salvage; creating s. 16 559.9606, F.S.; requiring salvors to post specified 17 signage on their vessels; creating s. 559.9607, F.S.; specifying violations; creating s. 559.9608, F.S.; 18 19 providing remedies; specifying that such remedies are in addition to others provided by law; providing an 20 21 effective date. 22 23 Be It Enacted by the Legislature of the State of Florida: 24

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The Division of Law Revision and Information is

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Section 1.

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26	directed to redesignate s. 559.951, Florida Statutes, as part
27	XIII of chapter 559, Florida Statutes, entitled "Miscellaneous
28	Provisions," and create a new part XII of chapter 559, Florida
29	Statutes, consisting of ss. 559.9601-559.9608, Florida Statutes,
30	to be entitled "Salvage of Pleasure Vessels."
31	Section 2. Section 559.9601, Florida Statutes, is created
32	to read:
33	559.9601 Short title.—Sections 559.9601-559.9608 may be
34	cited as the "Florida Salvage of Pleasure Vessels Act."
35	Section 3. Section 559.9602, Florida Statutes, is created
36	to read:
37	559.9602 Scope and application.—This part shall apply to
38	all salvors operating in Florida, except:
39	(1) Any person who performs salvage work while employed by
40	a municipal, county, state, or federal government when carrying
41	out the functions of that government.
42	(2) Any person who engages solely in salvage work for:
43	(a) Pleasure vessels that are owned, maintained, and
44	operated exclusively by such person and for that person's own
45	use; or
46	(b) For-hire pleasure vessels that are rented for periods
47	of 30 days or less.
48	(3) Any person who owns or operates a marina or shore-
49	based repair facility and is in the business of repairing
50	pleasure vessels, where the salvage work takes place exclusively

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at that person's facility.

- (4) Any person who is in the business of repairing pleasure vessels who performs the repair work at a landside or shoreside location designated by the customer.
- Section 4. Section 559.9603, Florida Statutes, is created to read:
 - 559.9603 Definitions.—As used in this part, the term:
- (1) "Customer" means the person who requests or signs the written salvage estimate or is entitled to receive a written salvage estimate, or any other person whom the person who requests, signs, or is entitled to receive the written salvage estimate designates on the written salvage estimate as a person who may authorize salvage work.
- (2) "Employee" means an individual who is employed fulltime or part-time by a salvor and performs salvage work.
- (3) "Pleasure vessel" means any watercraft no more than 60 feet in length which is used solely for personal pleasure, family use, or the transportation of executives, employees, and guests of the owner.
- (4) "Salvage work" means any assistance, services, repairs, or other efforts rendered by a salvor relating to saving, preserving, or rescuing a pleasure vessel or its passengers and crew which are in marine peril. Salvage work does not include towing a pleasure vessel.
 - (5) "Salvor" means a person in the business of voluntarily

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76	providing assistance, services, repairs, or other efforts
77	relating to saving, preserving, or rescuing a pleasure vessel or
78	the vessel's passengers and crew which are in marine peril, in
79	exchange for compensation.
80	Section 5. Section 559.9604, Florida Statutes, is created
81	to read:
82	559.9604 Written disclosure statement and salvage work
83	estimate.—
84	(1) If the cost of salvage work may exceed \$500 and the
85	customer is present on the vessel, the salvor must present to
86	the customer a written notice conspicuously disclosing in a
87	separate, blocked section only the following statement, in
88	capital letters of at least 12-point type:
89	
90	PLEASE READ CAREFULLY, CHECK ONE OF THE STATEMENTS BELOW, AND
91	SIGN:
92	I UNDERSTAND THAT, UNDER STATE LAW, I AM ENTITLED TO A
93	WRITTEN ESTIMATE IF MY FINAL BILL MAY EXCEED \$500.
94	
95	I REQUEST A WRITTEN ESTIMATE.
96	
97	I DO NOT REQUEST A WRITTEN ESTIMATE AS LONG AS THE
98	SALVAGE CHARGES DO NOT EXCEED \$ THE SALVOR MAY NOT
99	EXCEED THIS AMOUNT WITHOUT MY WRITTEN OR ORAL APPROVAL.
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I DO NOT REQUEST A WRITTEN ESTIMATE.
SIGNED DATE
(2) When a customer requests an estimate for the cost of
salvage work any time before or during the rendering of any
salvage work by a salvor, the salvor shall prepare a written
estimate for the costs of its services, in a form stating the
estimated cost of salvage work, including the cost of any
inspections or diagnostic work. The written salvage estimate
must also include the following items:
(a) The name, address, and telephone number of the
salvor's business.
(b) The name, address, and telephone number of the
customer.
(c) The date and time of the written salvage estimate.
(d) A general description of the pleasure vessel.
(e) A general description of the customer's problem or
request for repair work or service relating to the pleasure
<u>vessel.</u>
(f) A statement as to the basis on which the customer is
being charged, such as a flat rate, an hourly rate, or both.
(g) The estimated cost of the salvage work. If the salvor
does not possess sufficient information concerning the source,
cause, or nature of the marine peril to formulate an estimate

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for the salvage work, the salvor must provide the customer an estimate for the effort required to determine the source, cause, or nature of the marine peril in accordance with this section.

At such time that the salvor has sufficient information to provide an estimate for the cost of the salvage work, the salvor shall provide that estimate according to this section.

- (h) A statement indicating the daily charge for storing the customer's pleasure vessel if it is to be towed or otherwise transported to a different location than where the salvor performs the salvage work.
- (i) A cancellation fee, as determined by the salvor, in the event a customer cancels the order for services in accordance with s. 559.9605(1).
- (3) A copy of the disclosure statement required by subsection (1) and, if requested, the written salvage estimate required by subsection (2) must be given to the customer before salvage work begins. The disclosure statement may be provided on the same form as the written estimate.
- (4) This section may not be construed to require a salvor to give a written estimated price if the salvor does not agree to provide any assistance, service, repairs, or other effort to a potential customer.
- (5) A customer may cancel the salvage work at any time.

 Section 6. Section 559.9605, Florida Statutes, is created to read:

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151	559.9605 Notification of charges in excess of salvage
L52	estimate; unlawful charges.—
L53	(1) If a determination is made by a salvor that the actual
L54	charges for the assistance, service, or repair work will exceed
L55	the written estimate by more than 20 percent, the customer must
L56	be promptly verbally notified of the additional estimated
L57	charge. A customer so notified may, orally or in writing,
L58	authorize, modify, or cancel the order for salvage. Except as
L59	specified in this section, the salvor may only continue work on
L60	the pleasure vessel upon authorization from the customer and
161	work must continue only within the scope the customer
L62	authorized.
L63	(2) If a customer cancels the order for salvage after
L64	being advised that salvage work which she or he has authorized
L65	cannot be accomplished within the previously authorized
166	estimate, the salvor must expeditiously place the pleasure
L67	vessel back into a condition reasonably similar to the condition
168	in which it was received unless:
L69	(a) The customer waives that effort; or
L70	(b) To do so would be unsafe.
L71	
L72	After cancellation of the salvor's service, the salvor may
L73	charge for salvage work provided up to the point of
L74	cancellation, but the salvor's charge may not exceed the
175	cancellation fee agreed to by the salvor pursuant to s.

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176	559.9604(2)(i). The salvor may only charge for any work
177	undertaken on the agreed-upon basis.
178	Section 7. Section 559.9606, Florida Statutes, is created
179	to read:
180	559.9606 Required disclosure; signs; notice to customers.—
181	All vessels used by salvors in connection with performing
182	salvage work shall have signs posted in a manner conspicuous to
183	customers and potential customers and that can be read from
184	customers' and potential customers' pleasure vessels. Those
185	signs must inform customers and potential customers that the
186	salvors are professional salvors that charge for their services
187	and that customers and potential customers have a right to a
188	written estimate for the services offered.
189	Section 8. Section 559.9607, Florida Statutes, is created
190	to read:
191	559.9607 Unlawful acts and practices.—It is a violation of
192	this act for a salvor or its employees to:
193	(1) Provide or charge for services that have not been
194	expressly or implicitly authorized by the customer when the
195	customer is present on the pleasure vessel.
196	(2) Misrepresent that a pleasure vessel being inspected is
197	in a dangerous condition or that the customer's continued use of
198	the pleasure vessel may be hazardous to the customer or cause
199	great damage to, or loss of, the vessel.
200	(3) Fraudulently alter any customer contract, estimate,

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201	invoice, or other document.
202	(4) Fraudulently misuse any customer's credit card.
203	(5) Make or authorize in any manner or by any means
204	whatsoever any written or oral statement which is untrue,
205	deceptive, or misleading, and which is known, or which by the
206	exercise of reasonable care the salvor should know, to be
207	untrue, deceptive, or misleading.
208	(6) Make false statements of a character likely to
209	influence, persuade, or induce a customer to authorize salvage
210	work for a pleasure vessel.
211	(7) Require that any customer waive her or his rights
212	provided in this part as a precondition to performing salvage
213	work.
214	(8) Charge a customer more than 20 percent over the
215	written estimate provided to the customer pursuant to s.
216	559.9604, unless the salvor has obtained authorization to exceed
217	the written estimate in accordance with s. 559.9605(1).
218	(9) Perform any other act that violates this part or that
219	constitutes fraud or misrepresentation.
220	Section 9. Section 559.9608, Florida Statutes, is created
221	to read:
222	559.9608 Remedies.—
223	(1) Any customer injured by a violation of this part may
224	hring an action in the appropriate court for relief. A customer

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who prevails in such an action shall be entitled to damages in

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the amount of three times that charged by the salvor, plus	
actual damages, court costs, and reasonable attorney fees.	The
customer may also bring an action for injunctive relief in	the
circuit court.	

- (2) The remedies provided for in this section shall be in addition to any other remedy provided by law.
- Section 10. This act shall take effect July 1, 2018.

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