

By the Committees on Commerce and Tourism; and Transportation;
and Senators Passidomo, Perry, and Hutson

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1 A bill to be entitled
2 An act relating to motor vehicle dealers; amending s.
3 320.27, F.S.; revising the definitions of the terms
4 "motor vehicle dealer," "franchised motor vehicle
5 dealer," "independent motor vehicle dealer,"
6 "wholesale motor vehicle dealer," and "motor vehicle
7 broker"; prohibiting persons from engaging in business
8 as, serving in the capacity of, or acting as a motor
9 vehicle broker in this state without first obtaining a
10 certain license; adding an exception to the
11 prohibition on persons other than a licensed motor
12 vehicle dealer from advertising for sale or lease any
13 motor vehicle belonging to another party; authorizing
14 owners of motor vehicles titled in their names to
15 advertise and offer motor vehicles for sale on their
16 own behalves provided such vehicles are acquired and
17 sold in good faith and not for the purpose of avoiding
18 specified requirements; prohibiting a licensed motor
19 vehicle dealer from allowing any person other than its
20 bona fide employee to use its motor vehicle dealer
21 license for the purpose of acting in the capacity of
22 or conducting motor vehicle lease transactions as a
23 motor vehicle dealer; providing that any person acting
24 in violation of specified licensing requirements or
25 misrepresenting to any person his or her relationship
26 with any motor vehicle dealer is deemed to have
27 committed an unfair and deceptive trade practice in
28 violation of specified provisions; requiring an
29 application for a license to contain a statement that

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30 the applicant is a motor vehicle broker under certain
31 circumstances; providing that a certain license
32 entitles a licensee to carry on and conduct the
33 business of a motor vehicle broker; providing that
34 each license issued to a motor vehicle broker expires
35 on a specified date of the year of its expiration
36 unless revoked or suspended before that date;
37 requiring, within a specified timeframe, the
38 Department of Highway Safety and Motor Vehicles to
39 deliver or mail to each licensee the necessary renewal
40 forms along with a statement that the licensee is
41 required to complete any applicable continuing
42 education or industry certification requirements;
43 deleting certain continuing education and
44 certification requirements; requiring applications
45 received by the department for renewal of independent
46 motor vehicle dealer licenses to certify that the
47 dealer has completed continuing education prior to
48 filing the renewal forms with the department, subject
49 to certain requirements; providing requirements for
50 continuing education and dealer schools; authorizing
51 such schools to charge a fee for providing continuing
52 education; requiring applications received by the
53 department for renewal of franchised motor vehicle
54 dealer licenses to certify that the dealer has
55 completed certain industry certification prior to
56 filing the renewal forms with the department, subject
57 to certain requirements; providing requirements for
58 industry certification and certain statewide industry

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59 associations of franchised motor vehicle dealers;
60 authorizing an association to charge a fee for
61 providing the industry certification; authorizing
62 industry certification for licensees belonging to a
63 certain dealership group to be accomplished by a
64 certain designated person; requiring a licensee who
65 seeks to satisfy the certification through a
66 dealership group to provide the department with
67 certain evidence at the time of filing the certificate
68 of completion; providing an effective date.

69

70 Be It Enacted by the Legislature of the State of Florida:

71

72 Section 1. Paragraphs (c) and (d) of subsection (1) and
73 subsections (2), (3), and (4) of section 320.27, Florida
74 Statutes, are amended to read:

75 320.27 Motor vehicle dealers.—

76 (1) DEFINITIONS.—The following words, terms, and phrases
77 when used in this section have the meanings respectively
78 ascribed to them in this subsection, except where the context
79 clearly indicates a different meaning:

80 (c) "Motor vehicle dealer" means any person engaged in the
81 business of buying, selling, or leasing ~~dealing in~~ motor
82 vehicles or offering or displaying motor vehicles for sale or
83 lease at wholesale, excluding sales from a manufacturer, factory
84 branch, distributor, or importer licensed pursuant to s. 320.61
85 to a franchised motor vehicle dealer licensed pursuant to this
86 section, or at retail, or who may service and repair motor
87 vehicles pursuant to an agreement as defined in s. 320.60(1).

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88 Any person who buys, sells, or leases ~~deals in~~ three or more
89 motor vehicles in any 12-month period or who offers or displays
90 for sale or lease three or more motor vehicles in any 12-month
91 period is ~~shall be~~ prima facie presumed to be a motor vehicle
92 dealer. Any person who engages in any of the following
93 activities is deemed to be a motor vehicle dealer: possessing,
94 storing, or displaying motor vehicles that such person offers
95 for retail sale or lease; advertising motor vehicles held in
96 inventory which such person offers for retail sale or lease;
97 compensating customers for vehicles at wholesale or retail, also
98 known as trade-ins; negotiating with customers regarding the
99 terms of sale or lease for a motor vehicle; providing test
100 drives of motor vehicles that such person offers for retail sale
101 or lease; delivering or arranging for the delivery of a motor
102 vehicle in conjunction with the retail sale or lease of the
103 motor vehicle by such person engaged in such business. The terms
104 "selling" and "sale" include lease purchase transactions. A
105 motor vehicle dealer may, at retail or wholesale, sell a
106 recreational vehicle as described in s. 320.01(1)(b)1.-6. and
107 8., acquired in exchange for the sale or lease of a motor
108 vehicle, provided such acquisition is incidental to the
109 principal business of being a motor vehicle dealer. However, a
110 motor vehicle dealer may not buy a recreational vehicle for the
111 purpose of resale unless licensed as a recreational vehicle
112 dealer pursuant to s. 320.771. ~~A motor vehicle dealer may apply~~
113 ~~for a certificate of title to a motor vehicle required to be~~
114 ~~registered under s. 320.08(2)(b), (c), and (d), using a~~
115 ~~manufacturer's statement of origin as permitted by s. 319.23(1),~~
116 ~~only if such dealer is authorized by a franchised agreement as~~

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117 ~~defined in s. 320.60(1), to buy, sell, or deal in such vehicle~~
118 ~~and is authorized by such agreement to perform delivery and~~
119 ~~preparation obligations and warranty defect adjustments on the~~
120 ~~motor vehicle; provided this limitation shall not apply to~~
121 ~~recreational vehicles, van conversions, or any other motor~~
122 ~~vehicle manufactured on a truck chassis. The transfer of a motor~~
123 ~~vehicle by a dealer not meeting these qualifications shall be~~
124 ~~titled as a used vehicle. The classifications of motor vehicle~~
125 ~~dealers are defined as follows:~~

126 1. "Franchised motor vehicle dealer" means any person who
127 engages in the business of repairing, servicing, buying,
128 selling, or leasing ~~dealing in~~ motor vehicles pursuant to an
129 agreement as defined in s. 320.60(1). A motor vehicle dealer may
130 apply for a certificate of title to a motor vehicle required to
131 be registered under s. 320.08(2)(b), (c), and (d) or s.
132 320.08(3)(a), (b), or (c), using a manufacturer's statement of
133 origin as permitted by s. 319.23(1), only if such dealer is
134 authorized by a franchise agreement as defined in s. 320.60(1)
135 to buy, sell, or lease such vehicles and to perform delivery and
136 preparation obligations and warranty defect adjustments on the
137 motor vehicle. This limitation does not apply to recreational
138 vehicles, van conversions, or any other motor vehicle
139 manufactured on a truck chassis. A motor vehicle dealer may not
140 transfer a manufacturer's statement of origin for a motor
141 vehicle to any person who intends to sell such motor vehicle in
142 this state unless such person is a licensed motor vehicle dealer
143 authorized by a franchise agreement to buy, sell, or lease such
144 vehicles.

145 2. "Independent motor vehicle dealer" means any person

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146 other than a franchised or wholesale motor vehicle dealer who
147 engages in the business of buying, selling, or leasing ~~dealing~~
148 ~~in~~ motor vehicles, and who may service and repair motor
149 vehicles.

150 3. "Wholesale motor vehicle dealer" means any person who
151 engages exclusively in the business of buying or ~~selling, or~~
152 ~~dealing in~~ motor vehicles at wholesale or with motor vehicle
153 auctions. Such person shall be licensed to do business in this
154 state, shall not sell or auction a vehicle to any person who is
155 not a licensed dealer, and shall not have the privilege of the
156 use of dealer license plates. Any person who buys, sells, or
157 deals in motor vehicles at wholesale or with motor vehicle
158 auctions on behalf of a licensed motor vehicle dealer and as a
159 bona fide employee of such licensed motor vehicle dealer is not
160 required to be licensed as a wholesale motor vehicle dealer. In
161 such cases it shall be prima facie presumed that a bona fide
162 employer-employee relationship exists. A wholesale motor vehicle
163 dealer shall be exempt from the display provisions of this
164 section but shall maintain an office wherein records are kept in
165 order that those records may be inspected.

166 4. "Motor vehicle auction" means any person offering motor
167 vehicles or recreational vehicles for sale to the highest bidder
168 where buyers are licensed motor vehicle dealers. Such person
169 shall not sell a vehicle to anyone other than a licensed motor
170 vehicle dealer.

171 5. "Salvage motor vehicle dealer" means any person who
172 engages in the business of acquiring salvaged or wrecked motor
173 vehicles for the purpose of reselling them and their parts.

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175 Notwithstanding anything in this subsection to the contrary, the
176 term "motor vehicle dealer" does not include persons not engaged
177 in the purchase, ~~or~~ sale, or lease of motor vehicles as a
178 business who are disposing of vehicles acquired for their own
179 use or for use in their business or acquired by foreclosure or
180 by operation of law, provided such vehicles are acquired and
181 sold in good faith and not for the purpose of avoiding the
182 provisions of this law; persons engaged in the business of
183 manufacturing, selling, or offering or displaying for sale or
184 lease at wholesale or retail no more than 25 trailers in a 12-
185 month period; public officers while performing their official
186 duties; receivers; trustees, administrators, executors,
187 guardians, or other persons appointed by, or acting under the
188 judgment or order of, any court; banks, finance companies, or
189 other loan agencies that acquire motor vehicles as an incident
190 to their regular business; motor vehicle brokers; persons whose
191 sole dealing in motor vehicles is owning a publication in which,
192 or hosting a website on which, licensed motor vehicle dealers
193 display vehicles for sale; persons primarily engaged in the
194 business of the short-term rental of motor vehicles, which
195 rental term may not exceed 12 months, who are not involved in
196 the retail sale or lease of motor vehicles; and motor vehicle
197 rental and leasing companies that sell motor vehicles only to
198 motor vehicle dealers licensed under this section. Vehicles
199 owned under circumstances described in this paragraph may be
200 disposed of at retail, wholesale, or auction, unless otherwise
201 restricted. A manufacturer of fire trucks, ambulances, or school
202 buses may sell such vehicles directly to governmental agencies
203 or to persons who contract to perform or provide firefighting,

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204 ambulance, or school transportation services exclusively to
205 governmental agencies without processing such sales through
206 dealers if such fire trucks, ambulances, school buses, or
207 similar vehicles are not presently available through motor
208 vehicle dealers licensed by the department.

209 (d) "Motor vehicle broker" means any person engaged in the
210 business of, or who holds himself or herself out through
211 solicitation, advertisement, or other means as being in the
212 business of, assisting offering to procure or procuring motor
213 vehicles for the general public in purchasing or leasing a motor
214 vehicle from a licensed motor vehicle dealer. A motor vehicle
215 broker may, or who holds himself or herself out through
216 solicitation, advertisement, or otherwise as one who offers to
217 procure or procures motor vehicles for the general public, and
218 who does not store, display, or take ownership of any vehicles
219 for the purpose of selling such vehicles. Any advertisement or
220 solicitation by a motor vehicle broker must include conspicuous
221 notice that the broker is receiving a fee and must clearly state
222 that the broker is not a licensed motor vehicle dealer. A
223 licensed manufacturer, distributor, or importer is not
224 considered a motor vehicle broker.

225 (2) LICENSE REQUIRED.—No person shall engage in business
226 as, serve in the capacity of, or act as a motor vehicle dealer
227 or motor vehicle broker in this state without first obtaining a
228 license therefor in the appropriate classification as provided
229 in this section. With the exception of transactions with motor
230 vehicle auctions, no person other than a licensed motor vehicle
231 dealer may advertise for sale or lease any motor vehicle
232 belonging to another party unless as a direct result of a bona

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233 fide legal proceeding, court order, settlement of an estate, or
234 by contract with a motor vehicle dealer, or by operation of law.
235 However, owners of motor vehicles titled in their names may
236 advertise and offer motor vehicles for sale on their own
237 behalfes, provided such vehicles are acquired and sold in good
238 faith and not for the purpose of avoiding the requirements of
239 this section ~~behalf~~. It shall be unlawful for a licensed motor
240 vehicle dealer to allow any person other than its a bona fide
241 employee to use the motor vehicle dealer license for the purpose
242 of acting in the capacity of or conducting motor vehicle sales
243 or lease transactions as a motor vehicle dealer. Any person
244 acting ~~selling or offering a motor vehicle for sale~~ in violation
245 of the licensing requirements of this subsection, or who
246 misrepresents to any person his or her ~~its~~ relationship with any
247 manufacturer, importer, ~~or~~ distributor, or motor vehicle dealer,
248 in addition to the penalties provided herein, shall be deemed to
249 have committed ~~guilty of~~ an unfair and deceptive trade practice
250 ~~as defined~~ in violation of part II of chapter 501 and shall be
251 subject to the provisions of subsections (8) and (9).

252 (3) APPLICATION AND FEE.—The application for the license
253 shall be in such form as may be prescribed by the department and
254 shall be subject to such rules with respect thereto as may be so
255 prescribed by it. Such application shall be verified by oath or
256 affirmation and shall contain a full statement of the name and
257 birth date of the person or persons applying therefor; the name
258 of the firm or copartnership, with the names and places of
259 residence of all members thereof, if such applicant is a firm or
260 copartnership; the names and places of residence of the
261 principal officers, if the applicant is a body corporate or

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262 other artificial body; the name of the state under whose laws
263 the corporation is organized; the present and former place or
264 places of residence of the applicant; and prior business in
265 which the applicant has been engaged and the location thereof.
266 Such application shall describe the exact location of the place
267 of business and shall state whether the place of business is
268 owned by the applicant and when acquired, or, if leased, a true
269 copy of the lease shall be attached to the application. The
270 applicant shall certify that the location provides an adequately
271 equipped office and is not a residence; that the location
272 affords sufficient unoccupied space upon and within which
273 adequately to store all motor vehicles offered and displayed for
274 sale; and that the location is a suitable place where the
275 applicant can in good faith carry on such business and keep and
276 maintain books, records, and files necessary to conduct such
277 business, which shall be available at all reasonable hours to
278 inspection by the department or any of its inspectors or other
279 employees. The applicant shall certify that the business of a
280 motor vehicle dealer is the principal business which shall be
281 conducted at that location. The application shall contain a
282 statement that the applicant is ~~either~~ franchised by a
283 manufacturer of motor vehicles, in which case the name of each
284 motor vehicle that the applicant is franchised to sell shall be
285 included; is, or an independent (nonfranchised) motor vehicle
286 dealer; or is a motor vehicle broker. The application shall
287 contain other relevant information as may be required by the
288 department, including evidence that the applicant is insured
289 under a garage liability insurance policy or a general liability
290 insurance policy coupled with a business automobile policy,

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291 which shall include, at a minimum, \$25,000 combined single-limit
292 liability coverage including bodily injury and property damage
293 protection and \$10,000 personal injury protection. However, a
294 salvage motor vehicle dealer as defined in subparagraph (1)(c)5.
295 is exempt from the requirements for garage liability insurance
296 and personal injury protection insurance on those vehicles that
297 cannot be legally operated on roads, highways, or streets in
298 this state. Franchise dealers must submit a garage liability
299 insurance policy, and all other dealers must submit a garage
300 liability insurance policy or a general liability insurance
301 policy coupled with a business automobile policy. Such policy
302 shall be for the license period, and evidence of a new or
303 continued policy shall be delivered to the department at the
304 beginning of each license period. Upon making initial
305 application, the applicant shall pay to the department a fee of
306 \$300 in addition to any other fees required by law. Applicants
307 may choose to extend the licensure period for 1 additional year
308 for a total of 2 years. An initial applicant shall pay to the
309 department a fee of \$300 for the first year and \$75 for the
310 second year, in addition to any other fees required by law. An
311 applicant for renewal shall pay to the department \$75 for a 1-
312 year renewal or \$150 for a 2-year renewal, in addition to any
313 other fees required by law. Upon making an application for a
314 change of location, the person shall pay a fee of \$50 in
315 addition to any other fees now required by law. The department
316 shall, in the case of every application for initial licensure,
317 verify whether certain facts set forth in the application are
318 true. Each applicant, general partner in the case of a
319 partnership, or corporate officer and director in the case of a

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320 corporate applicant, must file a set of fingerprints with the
321 department for the purpose of determining any prior criminal
322 record or any outstanding warrants. The department shall submit
323 the fingerprints to the Department of Law Enforcement for state
324 processing and forwarding to the Federal Bureau of Investigation
325 for federal processing. The actual cost of state and federal
326 processing shall be borne by the applicant and is in addition to
327 the fee for licensure. The department may issue a license to an
328 applicant pending the results of the fingerprint investigation,
329 which license is fully revocable if the department subsequently
330 determines that any facts set forth in the application are not
331 true or correctly represented.

332 (4) LICENSE CERTIFICATE.—

333 (a) A license certificate shall be issued by the department
334 in accordance with such application when the application is
335 regular in form and in compliance with the provisions of this
336 section. The license certificate may be in the form of a
337 document or a computerized card as determined by the department.
338 The actual cost of each original, additional, or replacement
339 computerized card shall be borne by the licensee and is in
340 addition to the fee for licensure. Such license, when so issued,
341 entitles the licensee to carry on and conduct the business of a
342 motor vehicle dealer or motor vehicle broker. Each license
343 issued to a franchise motor vehicle dealer or motor vehicle
344 broker expires on December 31 of the year of its expiration
345 unless revoked or suspended before ~~prior to~~ that date. Each
346 license issued to an independent or wholesale dealer or auction
347 expires on April 30 of the year of its expiration unless revoked
348 or suspended prior to that date. At least 60 days before the

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349 license expiration date, the department shall deliver or mail to
350 each licensee the necessary renewal forms along with a statement
351 that the licensee is required to complete any applicable
352 continuing education or industry certification requirements.
353 ~~Each independent dealer shall certify that the dealer (owner,~~
354 ~~partner, officer, or director of the licensee, or a full-time~~
355 ~~employee of the licensee that holds a responsible management-~~
356 ~~level position) has completed 8 hours of continuing education~~
357 ~~prior to filing the renewal forms with the department. Such~~
358 ~~certification shall be filed once every 2 years. The continuing~~
359 ~~education shall include at least 2 hours of legal or legislative~~
360 ~~issues, 1 hour of department issues, and 5 hours of relevant~~
361 ~~motor vehicle industry topics. Continuing education shall be~~
362 ~~provided by dealer schools licensed under paragraph (b) either~~
363 ~~in a classroom setting or by correspondence. Such schools shall~~
364 ~~provide certificates of completion to the department and the~~
365 ~~customer which shall be filed with the license renewal form, and~~
366 ~~such schools may charge a fee for providing continuing~~
367 ~~education.~~ Any licensee who does not file his or her application
368 and fees and any other requisite documents, as required by law,
369 with the department at least 30 days prior to the license
370 expiration date shall cease to engage in business as a motor
371 vehicle dealer on the license expiration date. A renewal filed
372 with the department within 45 days after the expiration date
373 shall be accompanied by a delinquent fee of \$100. Thereafter, a
374 new application is required, accompanied by the initial license
375 fee. A license certificate duly issued by the department may be
376 modified by endorsement to show a change in the name of the
377 licensee, provided, as shown by affidavit of the licensee, the

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378 majority ownership interest of the licensee has not changed or
379 the name of the person appearing as franchisee on the sales and
380 service agreement has not changed. Modification of a license
381 certificate to show any name change as herein provided shall not
382 require initial licensure or reissuance of dealer tags; however,
383 any dealer obtaining a name change shall transact all business
384 in and be properly identified by that name. All documents
385 relative to licensure shall reflect the new name. In the case of
386 a franchise dealer, the name change shall be approved by the
387 manufacturer, distributor, or importer. A licensee applying for
388 a name change endorsement shall pay a fee of \$25 which fee shall
389 apply to the change in the name of a main location and all
390 additional locations licensed under the provisions of subsection
391 (5). Each initial license application received by the department
392 shall be accompanied by verification that, within the preceding
393 6 months, the applicant, or one or more of his or her designated
394 employees, has attended a training and information seminar
395 conducted by a licensed motor vehicle dealer training school.
396 Any applicant for a new franchised motor vehicle dealer license
397 who has held a valid franchised motor vehicle dealer license
398 continuously for the past 2 years and who remains in good
399 standing with the department is exempt from the prelicensing
400 training requirement. Such seminar shall include, but is not
401 limited to, statutory dealer requirements, which requirements
402 include required bookkeeping and recordkeeping procedures,
403 requirements for the collection of sales and use taxes, and such
404 other information that in the opinion of the department will
405 promote good business practices. No seminar may exceed 8 hours
406 in length.

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407 (b) Each initial license application received by the
408 department for licensure under subparagraph (1)(c)2. shall be
409 accompanied by verification that, within the preceding 6 months,
410 the applicant (owner, partner, officer, or director of the
411 applicant, or a full-time employee of the applicant that holds a
412 responsible management-level position) has successfully
413 completed training conducted by a licensed motor vehicle dealer
414 training school. Such training must include training in titling
415 and registration of motor vehicles, laws relating to unfair and
416 deceptive trade practices, laws relating to financing with
417 regard to buy-here, pay-here operations, and such other
418 information that in the opinion of the department will promote
419 good business practices. Successful completion of this training
420 shall be determined by examination administered at the end of
421 the course and attendance of no less than 90 percent of the
422 total hours required by such school. Any applicant who had held
423 a valid motor vehicle dealer's license continuously within the
424 past 2 years and who remains in good standing with the
425 department is exempt from the prelicensing requirements of this
426 section. The department shall have the authority to adopt any
427 rule necessary for establishing the training curriculum; length
428 of training, which shall not exceed 8 hours for required
429 department topics and shall not exceed an additional 24 hours
430 for topics related to other regulatory agencies' instructor
431 qualifications; and any other requirements under this section.
432 The curriculum for other subjects shall be approved by any and
433 all other regulatory agencies having jurisdiction over specific
434 subject matters; however, the overall administration of the
435 licensing of these dealer schools and their instructors shall

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436 remain with the department. Such schools are authorized to
437 charge a fee.

438 (c) Each application received by the department for renewal
439 of a license under subparagraph (1)(c)2. must certify that the
440 dealer (owner, partner, officer, or director of the licensee, or
441 a full-time employee of the licensee that holds a responsible
442 management-level position) has completed 8 hours of continuing
443 education prior to filing the renewal forms with the department.
444 Such certification must be filed once every 2 years. The
445 continuing education must include at least 2 hours of legal or
446 legislative issues, 1 hour of department issues, and 5 hours of
447 relevant motor vehicle industry topics. Continuing education
448 shall be provided by dealer schools licensed under paragraph (b)
449 either in a classroom setting or by correspondence. Such schools
450 shall provide certificates of completion to the department and
451 the customer which shall be filed with the license renewal form,
452 and such schools may charge a fee for providing continuing
453 education.

454 (d) Each application received by the department for renewal
455 of a license under subparagraph (1)(c)1. must certify that the
456 dealer (dealer operator, owner, partner, officer, director, or
457 general manager of the licensee) has completed 4 hours of
458 industry certification on legal and legislative issues each year
459 prior to filing the renewal forms with the department. Industry
460 certification shall be provided by a Florida-based, nonprofit,
461 dealer-owned, statewide industry association of franchised motor
462 vehicle dealers with state and federal compliance credentials
463 approved by the department, and shall be in a classroom setting
464 in convenient locations within the state. Such association shall

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465 provide certificates of completion to the department and the
466 customer which shall be filed with the license renewal form. An
467 application for renewal of a license previously issued for 1
468 year must be accompanied by a certificate establishing
469 completion of 4 hours of industry certification during the prior
470 year. An application for renewal of a license previously issued
471 for 2 years must be accompanied by certificates establishing
472 completion of 8 hours of industry certification, except that
473 renewal of a 2 year license that expires on December 31, 2019,
474 must be accompanied by a certificate establishing completion of
475 4 hours of industry certification. An association may charge a
476 fee for providing the industry certification. In the case of
477 licensees belonging to a dealership group, the required industry
478 certification may be satisfied for all licensees in the
479 dealership group through completion of the industry
480 certification by a single designated owner, officer, director,
481 or manager of the dealership group. For purposes of this
482 section, a dealership group is two or more licensed franchised
483 motor vehicle dealers with common owners having legal or
484 equitable title of at least 80 percent of each dealer in the
485 group. A licensee who seeks to satisfy the required industry
486 certification through a dealership group must provide the
487 department with evidence of the required common ownership at the
488 time of filing the certificate of completion.

489 Section 2. This act shall take effect January 1, 2019.