By the Committee on Commerce and Tourism; and Senators Gruters, Flores, Farmer, Stewart, Rouson, Cruz, Berman, Harrell, Gibson, Bracy, Pizzo, Hooper, and Torres

577-02022-20 2020530c1 1 A bill to be entitled 2 An act relating to the entertainment industry; 3 creating the Film, Television, and Digital Media 4 Targeted Rebate Program within the Department of 5 Economic Opportunity under the supervision of the 6 Commissioner of Film and Entertainment; providing 7 purposes for the program; defining terms; requiring that film, television, and digital media projects 8 9 being produced in this state meet specified criteria 10 for rebate eligibility; authorizing applicants to 11 receive rebates up to a specified amount, including 12 bonuses; requiring an applicant that receives funding 13 to make a good faith effort to use existing providers of infrastructure or equipment in this state and to 14 15 employ residents of this state; requiring the commissioner to set application windows for the 16 17 rebate; providing requirements for the department 18 relating to earmarking and setting aside rebate funds; 19 providing procedures and requirements for applicants 20 applying for the rebate; requiring the commissioner to 21 take specified action within a reasonable period of time; requiring the Florida Film and Entertainment 22 23 Advisory Council to determine a score for each qualified project using specified criteria; requiring 24 25 the commissioner to determine the priority order and scoring system of the specified criteria with 2.6 27 assistance from the council and certain other persons; requiring the council to use certain criteria; 28 29 requiring the commissioner to take certain actions

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30 relating to the certification or rejection of 31 qualified projects in a timely manner; requiring the 32 department to earmark and set aside funding necessary 33 to fund the total maximum that may be awarded to the 34 certified projects, if funds are available; requiring 35 the commissioner to develop a process to verify the 36 actual qualified expenditures and rebate bonus 37 eligibility of a certified project after the project's 38 work in this state is complete; providing requirements 39 for the verification process; requiring that the	
department to earmark and set aside funding necessary to fund the total maximum that may be awarded to the certified projects, if funds are available; requiring the commissioner to develop a process to verify the actual qualified expenditures and rebate bonus eligibility of a certified project after the project's work in this state is complete; providing requirements	
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37 eligibility of a certified project after the project's 38 work in this state is complete; providing requirements	
38 work in this state is complete; providing requirements	
39 for the verification process, requiring that the	
s int the verification process, requiring that the	
40 rebate be issued within a reasonable period of time	
41 upon approval of the final rebate amount by the	
42 department; requiring that certain marketing be	
43 included with a project; requiring certified projects	
44 to allow certain persons to visit the production site	
45 upon request of the commissioner and after providing	
46 the commissioner with reasonable notice; specifying	
47 that the commissioner or his or her affiliate is not	
48 required to visit the production site; requiring the	
49 department to disqualify a project under certain	
50 circumstances; providing for liability and imposing	
51 civil penalties for an applicant that submits	
52 fraudulent information; providing for rulemaking;	
53 requiring the commissioner to provide an annual report	
54 to the Governor and the Legislature on a specified	
55 date; providing that certain appropriated funds are	
56 not subject to reversion; providing for the expiration	
57 of the program; providing an effective date.	
58	

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577-02022-20 2020530c1 59 Be It Enacted by the Legislature of the State of Florida: 60 Section 1. Film, Television, and Digital Media Targeted 61 62 Rebate Program.-63 (1) CREATION AND PURPOSES OF PROGRAM.-The Film, Television, 64 and Digital Media Targeted Rebate Program is created within the 65 Department of Economic Opportunity under the supervision of the 66 Commissioner of Film and Entertainment. 67 (a) The purpose of the program is to boost this state's 68 economic prosperity by: 69 1. Creating high-paying jobs; 70 2. Broadening the film, television, and digital media 71 industry's impact on the state by giving a modest bonus for 72 projects that take place in underutilized areas; 73 3. Enhancing tourism by choosing projects that encourage 74 tourists to visit this state; and 75 4. Encouraging more family-friendly productions to be 76 produced in this state. 77 (b) This purpose shall be accomplished by providing a 78 limited rebate to projects that provide the highest return on 79 investment and economic benefit to the state, as determined 80 after a project has made its expenditures in the state. 81 (2) DEFINITIONS.-As used in this act, unless the context otherwise requires, the term: 82 (a) "Certified project" means a qualified project that has 83 been scored by the council, has been determined by the 84 85 commissioner to meet or exceed the desired economic impact and other criteria of the program, and has rebate funds allocated to 86 87 it based on the project's estimated qualified expenditures.

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577-02022-20 2020530c1 88 (b) "Commissioner" means the Commissioner of Film and 89 Entertainment as described in s. 288.1251(1)(b), Florida 90 Statutes. (c) "Council" means the Florida Film and Entertainment 91 92 Advisory Council. (d) "Department" means the Department of Economic 93 94 Opportunity. (e) "Digital media project" means a commercial video game, 95 96 including an educational video game, which includes at least 30 97 minutes of game play time. The term does not include a project 98 that may be considered obscene, as defined in s. 847.001, 99 Florida Statutes. (f) "Family friendly" means having cross-generational 100 appeal; being appropriate in theme, content, and language for a 101 broad family audience; embodying a responsible resolution of 102 103 issues; not containing any act of drunkenness, illicit drug use, 104 sex, nudity, gratuitous violence, or vulgar or profane language; 105 and not portraying smoking any substance in a positive light. 106 (g) "Film project" means a theatrical, direct-to-video, 107 television, cable, Internet, streaming service, or animated 108 narrative motion picture at least 75 minutes in length. The term 109 does not include a project deemed by the office to have content that is obscene, as defined in s. 847.001, Florida Statutes. 110 111 (h) "Florida resident" means a person who has a valid Florida driver license or Florida identification card issued 112 113 under s. 322.051, Florida Statutes, and has signed an affidavit 114 confirming residency. 115 (i) "Office" means the Office of Film and Entertainment 116 within the department.

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577-02022-20 2020530c1 117 (j) "Principal photography" means, for a film project or 118 television project, the filming of major or significant 119 components of the project which involve lead actors, or, for a 120 digital media project, the period of time during which the work 121 of the majority of the crew is dedicated solely to the project. (k) "Production start date" means: 122 123 1. For film and television projects, the start date of 124 principal photography, as listed in the project's application. 125 2. For digital media projects, the start date of final 126 storyboards or a later date as specified in the project's 127 application. 128 (1)1. "Qualified expenditures" means expenditures made in 129 this state and paid to residents of this state or to businesses 130 registered in this state and made solely for preproduction, production, or postproduction of the qualified project, 131 132 including the following: 133 a. Rented or leased goods or services provided by a vendor 134 or supplier in this state which is registered with the 135 Department of State or the Department of Revenue; which has a 136 physical address in this state other than a post office box; and 137 which employs one or more Florida residents on a full-time basis. The term does not include rebilled goods or services 138 139 provided by an in-state company from out-of-state vendors or 140 suppliers. When services provided by the vendor or supplier include personal services or labor, only personal services or 141 142 labor provided by Florida residents qualifies. 143 b. Payments to Florida residents in the form of salary or 144 wages up to a maximum of \$200,000 per resident, including 145 amounts paid per diem to a worker who is a Florida resident and

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577-02022-20 2020530c1 146 amounts paid through payroll service companies, and benefits 147 such as pension, health, and welfare payments for technical and production crews, directors, producers, and performers. For 148 149 purposes of this sub-subparagraph, payments do not include wages 150 for executives, legal staff, or other corporate staff who are 151 not employed to work solely on the project. 152 c. Rented or leased cars, trucks, and trailers if the 153 vehicles or trailers are registered with the Florida Department 154 of Highway Safety and Motor Vehicles. 155 d. Purchases of catered meals and on-set craft service 156 supplies. 157 e. Rented hotel rooms or other accommodations for cast or 158 crew. 159 2. The term does not include expenditures not expressly identified in subparagraph 1., expenditures made before 160 161 qualification for the program, expenditures made via Internet 162 transactions, expenditures for airfare, or any costs associated with development, marketing, or distribution. 163 164 3. For the purposes of a digital media project, the term 165 includes only those qualified expenditures made within 9 months 166 after the project's first qualified expenditure. 167 (m) "Qualified project" means a film project, television project, or digital media project that meets the application 168 169 requirements and for which a complete application for the 170 program has been submitted to the commissioner and accepted for 171 consideration by the office. The term does not include a weather 172 or market program; a sporting event or a sporting event 173 broadcast; a gala; an awards show; a production that solicits 174 funds; a home shopping program; a political program; a gambling-

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577-02022-20 2020530c1 175 related project or production; a concert production; a news or 176 current events show; a sports or sports recap show; a 177 pornographic production; or any production deemed obscene under 178 chapter 847, Florida Statutes. 179 (n) "Television project" means a television pilot program 180 or a television series that: 181 1. Is a scripted drama, comedy, animation, or reality show; 2. Has a runtime of at least 30 minutes but not more than 182 183 60 minutes; and 184 3. If the television project is a television series, has a 185 minimum of 7 episodes; or, if the television project is a 186 reality program or series, at least 10 episodes. 187 188 The term does not include a project deemed by the office to have content that is obscene, as defined in s. 847.001, Florida 189 190 Statutes. 191 (o) "Underutilized area" means any county in this state other than Broward County, Miami-Dade County, Orange County, or 192 193 Seminole County. 194 (3) REBATE ELIGIBILITY.-195 (a) To be eligible for a rebate, an applicant must be 196 registered to do business in this state and must be producing a 197 project that: 198 1. Has projected qualified expenditures of: a. For a film project, at least \$1.5 million; 199 200 b. For a television project, at least \$500,000 per episode; 201 or 202 c. For a digital media project, at least \$1.5 million; 2. Is projected to employ a crew, including cast and stand-203

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577-02022-20 2020530c1 204 ins, but not including extras, also known as background performers, of which at least 60 percent will be residents of 205 206 this state and at least one member will be a military veteran; 207 3. Is projected to spend at least 70 percent of its total 208 production days in this state; and 209 4. Will not receive a sales tax certificate of exemption 210 pursuant to s. 288.1258, Florida Statutes, for the project. 211 (b) A project may receive a rebate in the amount of up to 212 20 percent of its verified qualified expenditures. A bonus may 213 be earned in the amount of an additional 3 percentage points if 214 75 percent of the project's production in this state will take 215 place in an underutilized area or if its content is deemed 216 family friendly. A certified project may not receive more than 217 one bonus, and the total that may be awarded under any rebate may not exceed 23 percent of its verified qualified expenditures 218 219 or \$2 million, whichever is less. 220 (c) A certified project must make a good faith effort to 221 use existing providers of infrastructure or equipment in this 222 state, when available, including providers of camera gear, grip 223 and lighting equipment, vehicles, and postproduction services, 224 and to employ cast and crew who are residents of this state. 225 (4) APPLICATION WINDOWS.-Applications must be accepted for 226 the program during two application windows each fiscal year. The 227 commissioner shall set a start date for both application 228 windows. However, the first application window may begin before the start of the fiscal year and must end no later than 5 229 business days after July 1, and the second must end no later 230 231 than 5 business days after December 1. (a) The department may not earmark or set aside more than 232

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233	60 percent of any appropriated or rolled-over rebate funds for
234	any given fiscal year for applications submitted during the
235	first application window. Rebate funds not earmarked and set
236	aside for applicants applying during one application window roll
237	over for use in the next application window.
238	(b) If all rebate funds are earmarked and set aside for
239	certified projects, additional applications may not be accepted
240	until more funds become available for the program.
241	(5) APPLICATION PROCESS
242	(a) A company that plans to produce a film, television, or
243	digital project in this state may submit an application to the
244	commissioner during one of the two application windows. Each
245	fiscal year, a project must have a production start date that is
246	within 6 months after July 1 if applying in the first window or
247	within 6 months after January 1 if applying in the second
248	window.
249	(b) An applicant or its parent company may submit an
250	application for no more than five projects in any single fiscal
251	year. However, except in the case of a TV pilot and the
252	television series the pilot is based on being certified within
253	the same fiscal year, only one project per applicant may be
254	certified within a fiscal year.
255	(c) The application must include:
256	1. Proof of funding;
257	2. Project-related employment information, including
258	employment numbers for residents of this state;
259	3. A full line-item budget and a detailed qualified
260	expenditures budget;
261	4. A detailed distribution plan to assist with determining
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262	the potential economic impact of the project in this state;
263	5. The applicant's expected total qualified expenditures
264	for wages paid to residents of this state;
265	6. The applicant's expected total qualified expenditures
266	and nonqualified expenditures in this state;
267	7. For a film project, the latest script, a production
268	schedule, a Day Out of Days report, and a list of the expected
269	shooting locations;
270	8. For a digital media project, a detailed game design
271	document, including a production schedule;
272	9. For a television project that is a pilot, a final
273	script, a production schedule, a Day Out of Days report, and a
274	list of the expected shooting locations;
275	10. For a television project that is a series, the latest
276	scripts for at least two episodes and a production schedule, a
277	Day Out of Days report, and a list of the expected shooting
278	locations for the first episode;
279	11. An affirmation signed by the applicant that the
280	information on the application is correct;
281	12. The applicant's Florida tax identification number.
282	(d) Within a reasonable period of time after the last
283	business day of each application window, the commissioner shall:
284	1. Review all applications submitted during the application
285	window and determine the eligibility of each applicant;
286	2. Determine each applicant's expected qualified
287	expenditures;
288	3. Determine the maximum rebate amount that each eligible
289	applicant may be awarded;
290	4. Determine whether an eligible applicant's project is

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577-02022-20 2020530c1 291 deemed family friendly; 292 5. Determine the percentage of the applicant's production, 293 if any, which is proposed to occur in an underutilized area; 294 6. Determine whether each eligible applicant is a 295 corporation registered in this state; 296 7. Contact each applicant with any questions, as necessary; 297 8. Gather any additional information needed to address the 298 criteria specified under subsection (6); 299 9. Assemble a package containing the details of each 300 eligible applicant's project and deliver it to each council 301 member; and 302 10. Give notice to the council of the date and time when 303 the council must convene to assess each qualified project. The 304 council may meet in person or by conference call. 305 (e) The council shall determine a score for each qualified 306 project using the criteria specified under subsection (6), with 307 the highest scores going to projects determined to provide the 308 best economic impact and return on investment to this state. 309 (6) CRITERIA FOR DETERMINING PROJECT SCORES.-310 (a) The priority order and scoring system of the criteria 311 specified in paragraph (b) must be determined by the 312 commissioner, with assistance from the council and other persons, as determined by the commissioner, before the first 313 314 application window. 315 (b) The council shall use, at a minimum, the following 316 criteria in determining a qualified project's score: 317 1. The amount of the project's overall qualified expenditures. 318 319 2. The amount of the project's Florida-resident wages.

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320	3. The number of full-time-equivalent jobs created by the									
321	project.									
322	4. Whether the project provides pension, health, and									
323	welfare benefits to its workforce in this state.									
324	5. The estimated direct and indirect tourism benefit of the									
325	project, based on the submitted distribution plan.									
326	6. The duration of Florida-resident employment for the									
327	project.									
328	7. What percentage of the project, if any, is being made in									
329	an underutilized area.									
330	8. Whether the project is family friendly.									
331	9. Whether the project has a Florida-resident writer,									
332	producer, or star.									
333	10. Whether a Florida film, television, or digital media									
334	school will assist with the production of the project.									
335	11. Whether the project leadership team has a successful									
336	track record.									
337	12. The number of Florida-resident veterans the project									
338	will hire.									
339	13. The number of Florida film school graduates the project									
340	will hire as cast or crew.									
341	(7) NOTIFICATION OF DECISION									
342	(a) After the council determines a project's score, the									
343	commissioner shall, in a timely manner:									
344	1. Make a final determination on certifying or rejecting									
345	each qualified project, giving consideration to the council's									
346	scoring.									
347	2. Provide a list of certified projects to the department									
348	which includes the associated maximum rebate amounts that the									

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349	respective applicants may receive.
350	3. Notify each certified project of the specified
351	percentage of qualified expenditures for which it is eligible
352	and the maximum rebate amount that it may receive.
353	4. Provide a notice of rejection to each rejected
354	applicant; however, the failure to notify an applicant of its
355	rejection does not deem the applicant's project a certified
356	project.
357	(b) Based on the final determination of the commissioner,
358	the department shall earmark and set aside the amount necessary
359	to fund the total maximum that may be awarded for the certified
360	projects, if funds are available.
361	(8)(a) VERIFICATION PROCESSThe commissioner shall develop
362	a process to verify the actual qualified expenditures and rebate
363	bonus eligibility of a certified project after the project's
364	work in this state is complete. The process must require all of
365	the following:
366	1. Submission to the commissioner of at least all of the
367	following information, electronically or in hard copy, or both,
368	by each certified project:
369	a. Data substantiating each qualified expenditure, which
370	has been audited by an independent certified public accountant
371	licensed in this state, as required under subparagraph 4.;
372	b. Copies of documents verifying residency of persons
373	represented as being residents of this state;
374	c. The final script;
375	d. The most recent production board and shooting schedule;
376	e. The most recent credit list showing where the credits
377	required under subsection (9) will appear;

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378	f. A cast list and a final crew list with contact
379	information;
380	g. For any veterans employed by the project, a copy of at
381	least one of the veterans' DD Form 214, as issued by the United
382	States Department of Defense, or another acceptable form of
383	identification as specified by the Department of Veterans'
384	Affairs; and
385	h. Any other information determined necessary by the
386	commissioner.
387	2. Signing, and submission to the commissioner, by the lead
388	producer or studio executive in charge of the certified project,
389	of an affidavit or written declaration signed under the penalty
390	of perjury as specified in s. 92.525, Florida Statutes, stating
391	that all salaries, wages, and other compensation submitted as
392	qualified expenditures are in compliance with this section.
393	3. The information and affidavit required by subparagraphs
394	1. and 2. must be received by the commissioner within 120 days
395	after the certified project has made its last qualified
396	expenditure, but no later than 1 year after its production start
397	date. Pursuant to the rules adopted by the department, the
398	commissioner may, upon a showing of good cause, grant a one-time
399	extension of this deadline.
400	4. The conducting of a compliance audit, at the certified
401	project's expense, by an independent certified public accountant
402	who is a resident of this state to substantiate the qualified
403	expenditures, and submission of a report of the audit findings,
404	including substantiating data, to the commissioner within a
405	reasonable period of time after the initial receipt of records
406	from the certified project.

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577-02022-20 2020530c1 407 (b) The commissioner shall review the report and data required under paragraph (a) within a reasonable period of time 408 409 after receipt of the report and data and shall report to the 410 department the final verified amount of actual qualified 411 expenditures the certified project made and the amount of the 412 rebate, including any bonus, due to the project. 413 (c) Upon approval by the department of the final rebate 414 amount, which may not exceed the maximum specified in the notice 415 provided under subparagraph (7)(a)3., the rebate must be issued 416 within a reasonable period of time. (9) MARKETING AND TOURISM REQUIREMENT.-417 418 (a) The commissioner shall ensure, as a condition of receiving a rebate under this section, that a certified project 419 420 include marketing promoting this state as a tourist destination or film and entertainment production destination. At a minimum, 421 422 the marketing must include placement in the end credits of a 423 "Filmed in Florida" or "Produced in Florida" logo with size and 424 placement commensurate to other logos included in the end 425 credits or, if no logos are used, the statement "Filmed in 426 Florida" or "Produced in Florida" or a similar statement 427 approved by the commissioner and the logo of the local film 428 office, if applicable. A digital media project must also supply 429 a 5-second or longer animated logo with "Produced in Florida" or other text, including the logo of the local digital media 430 431 office, if applicable, as preapproved by the commissioner, in a 432 manner easily seen by a consumer of the digital media project. 433 The commissioner shall provide the logos for the purposes specified in this paragraph, not including the logo for a local 434 435 office, which must be provided by the applicable office.

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577-02022-20 2020530c1 436 (b) A certified project must allow the commissioner, or an affiliate, and a minimum of two guests to visit the production 437 438 site upon the request of the commissioner. Upon such request, 439 the certified project must give the commissioner reasonable 440 notice of a visit date and time that is acceptable to the 441 production. The commissioner or an affiliate is not required to 442 make a visit to the set. (c) A certified project must provide at least five 443 444 preapproved photos of the production to the commissioner and grant the commissioner free use of the photos in promoting this 445 446 state as a film, television, or digital media production 447 location or tourist destination. (10) DISQUALIFICATION.-The department shall disqualify a 448 449 certified project and may not issue a rebate to the project if 450 the project: 451 (a) Does not begin principal photography in this state 452 within the period beginning 30 days before and ending 90 days 453 after the project's listed production start date. Pursuant to 454 department rule, the commissioner may, upon a showing of good 455 cause, grant a one-time extension of this deadline; 456 (b) Does not abide by the policies, procedures, deadlines, 457 or requirements of the application verification process; 458 (c) Does not notify the commissioner of any change in the 459 production start date before commencing production; 460 (d) Submits fraudulent information; or 461 (e) Uses the state sales tax exemption established under s. 462 288.1258, Florida Statutes. 463 (11) FRAUD.-An applicant that submits fraudulent 464 information under this section is liable for reimbursement of

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465	the reasonable costs and fees associated with the review,
466	processing, investigation, and prosecution of the fraudulent
467	submission. An applicant that obtains a rebate under this
468	section through a claim that is fraudulent shall reimburse the
469	program for the rebate awarded and reasonable costs and fees
470	associated with the review, processing, investigation, and
471	prosecution of the fraudulent claim and shall pay a civil
472	penalty in an amount equal to double the rebate amount and any
473	criminal penalty to which the applicant may be subject.
474	(12) RULES; POLICIES; PROCEDURESThe department may adopt
475	rules and shall develop policies and procedures to administer
476	this section, including, but not limited to, rules specifying
477	requirements for the application and approval process and the
478	determination of qualified expenditures.
479	(13) ANNUAL REPORTEach November 1, the commissioner shall
480	provide an annual report on the program for the previous fiscal
481	year to the Governor, the President of the Senate, and the
482	Speaker of the House of Representatives. The report must
483	identify the return on investment associated with, and economic
484	benefits to this state attributable to, the program.
485	(14) FUNDS NOT SUBJECT TO REVERSIONNotwithstanding s.
486	216.301, Florida Statutes, funds appropriated for this purpose
487	shall not be subject to reversion.
488	(15) EXPIRATIONThe Film, Television, and Digital Media
489	Targeted Rebate Program expires June 30, 2023, at which point
490	all remaining appropriated funds not earmarked and set aside for
491	certified projects must revert to the General Revenue Fund. All
492	remaining appropriated funds must revert to the General Revenue
493	Fund no later than October 31, 2024.

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494	Section	2.	This	act	shall	take	effect	upon	becoming	a	law.

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