| 1  | A bill to be entitled                                  |
|----|--|
| 2  | An act relating to insurance; amending s. 215.555,     |
| 3  | F.S.; revising the definition of the term "covered     |
| 4  | policy" to include a coverage amount requested by      |
| 5  | lenders under specified residential insurance policies |
| 6  | in certain circumstances; amending s. 624.01, F.S.;    |
| 7  | adding ch. 647, F.S., to the list of statutes          |
| 8  | composing the Florida Insurance Code; amending s.      |
| 9  | 626.321, F.S.; revising the list of individuals and    |
| 10 | entities who may apply for licenses to transact a      |
| 11 | limited class of business in specified categories of   |
| 12 | limited lines insurance; revising the requirements for |
| 13 | such licenses; prohibiting persons from engaging in    |
| 14 | certain acts unless licensed or registered; providing  |
| 15 | authorizations and duties of limited lines travel      |
| 16 | insurance producers and travel retailers; requiring    |
| 17 | travel retailer registers; providing applicability of  |
| 18 | penalties; providing fingerprinting requirements and   |
| 19 | licensing and appointment fee requirements; providing  |
| 20 | instruction or training requirements under certain     |
| 21 | circumstances; authorizing travel retailers to receive |
| 22 | compensation under certain circumstances; providing    |
| 23 | that limited lines travel insurance producers are      |
| 24 | responsible for their travel retailers' acts;          |
| 25 | authorizing persons licensed as general lines or       |
|    | Dage 1 of 22   |

Page 1 of 33

CODING: Words stricken are deletions; words underlined are additions.

26 personal lines insurance agents to sell, solicit, and 27 negotiate travel insurance; amending s. 626.931, F.S.; 28 deleting provisions requiring certain surplus lines 29 agents to file affidavits with the Florida Surplus 30 Lines Service Office; amending s. 626.932, F.S.; 31 revising the timeline for the surplus lines agents' 32 tax remittance; amending s. 626.935, F.S.; conforming 33 provisions to changes made by the act; amending s. 627.7295, F.S.; revising the timeframe for insurers' 34 35 cancellation of motor vehicle insurance policies or 36 contracts for nonpayment; amending ss. 634.171, 37 634.317, and 634.419, F.S.; authorizing licensed personal lines or general lines agents to advertise, 38 39 solicit, negotiate, or sell motor vehicle service 40 agreements, home warranties, and service warranties, 41 respectively, without a salesperson or sales 42 representative license; providing a directive to the 43 Division of Law Revision; creating s. 647.01, F.S.; 44 providing purpose; providing applicability; creating s. 647.02, F.S.; providing definitions; creating s. 45 647.03, F.S.; providing definitions; providing 46 47 requirements for certain travel insurance premiums for 48 tax purposes; providing duties of travel insurers; creating s. 647.04, F.S.; authorizing travel 49 50 protection plans to be offered under certain

## Page 2 of 33

CODING: Words stricken are deletions; words underlined are additions.

51 circumstances; creating s. 647.05, F.S.; providing 52 requirements for documents provided to consumers 53 before the purchase of travel insurance; providing 54 requirements for disclosures of preexisting condition 55 exclusions in travel insurance policies and 56 certificates; providing requirements for fulfillment 57 materials and specified information; providing 58 circumstances under which travel protection plan 59 payments may be cancelled for a full refund; providing 60 practices that are not unfair trade practices or 61 violations of law; prohibiting certain practices; 62 providing that persons offering travel insurance to residents of this state are subject to the Unfair 63 64 Insurance Trade Practices Act; providing that 65 specified provisions supersede such act; providing practices that are unfair insurance trade practices; 66 creating s. 647.06, F.S.; prohibiting certain persons 67 68 from representing themselves as travel administrators; 69 exempting travel administrators and their employees 70 from certain licensing requirements; providing 71 insurers' responsibilities relating to travel 72 administrators; creating s. 647.07, F.S.; providing classification and filing of travel insurance for 73 74 purposes of rates and forms; authorizing travel 75 insurance programs to be developed and provided based

Page 3 of 33

CODING: Words stricken are deletions; words underlined are additions.

on specified travel protection plans; creating s. 76 77 647.08, F.S.; requiring the Department of Financial 78 Services to adopt rules; providing an effective date. 79 80 Be It Enacted by the Legislature of the State of Florida: 81 82 Section 1. Paragraph (c) of subsection (2) of section 83 215.555, Florida Statutes, is amended to read: 215.555 Florida Hurricane Catastrophe Fund.-84 85 (2)DEFINITIONS.-As used in this section: "Covered policy" means any insurance policy covering 86 (C) 87 residential property in this state, including, but not limited to, any homeowner, mobile home owner, farm owner, condominium 88 89 association, condominium unit owner, tenant, or apartment 90 building policy, or any other policy covering a residential structure or its contents issued by any authorized insurer, 91 92 including a commercial self-insurance fund holding a certificate of authority issued by the Office of Insurance Regulation under 93 94 s. 624.462, the Citizens Property Insurance Corporation, and any 95 joint underwriting association or similar entity created under 96 law. The term "covered policy" includes any collateral protection insurance policy covering personal residences which 97 protects both the borrower's and the lender's financial 98 interests, in an amount at least equal to the coverage for the 99 100 dwelling in place under the lapsed homeowner's policy, or in an

## Page 4 of 33

CODING: Words stricken are deletions; words underlined are additions.

2020

101 amount at least equal to the coverage amount requested by the 102 lender if the homeowner has been notified in writing of the 103 coverage amount and the homeowner has not requested that the 104 insurer issue the policy in a different amount, if such policy 105 can be accurately reported as required in subsection (5). 106 Additionally, covered policies include policies covering the 107 peril of wind removed from the Florida Residential Property and 108 Casualty Joint Underwriting Association or from the Citizens 109 Property Insurance Corporation, created under s. 627.351(6), or 110 from the Florida Windstorm Underwriting Association, created under s. 627.351(2), by an authorized insurer under the terms 111 112 and conditions of an executed assumption agreement between the authorized insurer and such association or Citizens Property 113 114 Insurance Corporation. Each assumption agreement between the 115 association and such authorized insurer or Citizens Property Insurance Corporation must be approved by the Office of 116 117 Insurance Regulation before the effective date of the assumption, and the Office of Insurance Regulation must provide 118 119 written notification to the board within 15 working days after such approval. "Covered policy" does not include any policy that 120 121 excludes wind coverage or hurricane coverage or any reinsurance 122 agreement and does not include any policy otherwise meeting this definition which is issued by a surplus lines insurer or a 123 124 reinsurer. All commercial residential excess policies and all 125 deductible buy-back policies that, based on sound actuarial

#### Page 5 of 33

principles, require individual ratemaking shall be excluded by rule if the actuarial soundness of the fund is not jeopardized. For this purpose, the term "excess policy" means a policy that provides insurance protection for large commercial property risks and that provides a layer of coverage above a primary layer insured by another insurer.

Section 2. Section 624.01, Florida Statutes, is amended to read:

134 624.01 Short title.-Chapters 624-632, 634, 635, 636, 641,
135 642, <u>647</u>, 648, and 651 constitute the "Florida Insurance Code."
136 Section 3. Paragraph (c) of subsection (1) of section
137 626.321, Florida Statutes, is amended to read:

138

626.321 Limited licenses and registration.-

(1) The department shall issue to a qualified applicant a license as agent authorized to transact a limited class of business in any of the following categories of limited lines insurance:

143 (c) Travel insurance.-License covering only policies and 144 certificates of travel insurance which are subject to review by 145 the office. Policies and certificates of travel insurance may 146 provide coverage for travel insurance, as defined in s. 647.02 risks incidental to travel, planned travel, or accommodations 147 while traveling, including, but not limited to, accidental death 148 149 and dismemberment of a traveler; trip or event cancellation, 150 interruption, or delay; loss of or damage to personal effects or

## Page 6 of 33

CODING: Words stricken are deletions; words underlined are additions.

| 151 | travel documents; damages to travel accommodations; baggage           |
|-----|---|
| 152 | delay; emergency medical travel or evacuation of a traveler; or       |
| 153 | medical, surgical, and hospital expenses related to an illness        |
| 154 | or emergency of a traveler. Such policy or certificate may be         |
| 155 | issued for terms longer than 90 days, but, other than a policy        |
| 156 | or certificate providing coverage for air ambulatory services         |
| 157 | only, each policy or certificate must be limited to coverage for      |
| 158 | travel or use of accommodations of no longer than 90 days. The        |
| 159 | license may be issued only <u>to an individual or business entity</u> |
| 160 | that has filed with the department an application for a license       |
| 161 | in a form and manner prescribed by the department. $\div$             |
| 162 | 1. A limited lines travel insurance producer, as defined              |
| 163 | in s. 647.02, shall be licensed to sell, solicit, or negotiate        |
| 164 | travel insurance through a licensed insurer.                          |
| 165 | 2. A person may not act as a limited lines travel                     |
| 166 | insurance producer or travel retailer unless properly licensed        |
| 167 | or registered, respectively. As used in this paragraph, the term      |
| 168 | "travel retailer" means a business entity that:                       |
| 169 | a. Makes, arranges, or offers planned travel.                         |
| 170 | b. May, under subparagraph 3., offer and disseminate                  |
| 171 | travel insurance as a service to its customers on behalf of and       |
| 172 | under the direction of a limited lines travel insurance               |
| 173 | producer.   |
| 174 | 3. A travel retailer may offer and disseminate travel                 |
| 175 | insurance under a limited lines travel insurance producer             |
|     | Page 7 of 22  |
|     |   |

Page 7 of 33

CODING: Words stricken are deletions; words underlined are additions.

2020

| 176 | business entity license only if all of the following            |
|-----|---|
| 177 | requirements are met:   |
| 178 | a. The limited lines travel insurance producer or travel        |
| 179 | retailer provides to purchasers of travel insurance:            |
| 180 | (I) A description of the material terms or the actual           |
| 181 | material terms of the insurance coverage.                       |
| 182 | (II) A description of the process for filing a claim.           |
| 183 | (III) A description of the review or cancellation process       |
| 184 | for the travel insurance policy.                                |
| 185 | (IV) The identity and contact information of the insurer        |
| 186 | and limited lines travel insurance producer.                    |
| 187 | b. At the time of licensure, the limited lines travel           |
| 188 | insurance producer establishes and maintains a register on the  |
| 189 | department's website and appoints each travel retailer that     |
| 190 | offers travel insurance on behalf of the limited lines travel   |
| 191 | insurance producer. The limited lines travel insurance producer |
| 192 | must maintain and update the register, which must include the   |
| 193 | travel retailer's federal tax identification number and the     |
| 194 | name, address, and contact information of the travel retailer   |
| 195 | and an officer or person who directs or controls the travel     |
| 196 | retailer's operations. The limited lines travel insurance       |
| 197 | producer shall submit the register to the department upon       |
| 198 | reasonable request. The limited lines travel insurance producer |
| 199 | shall also certify that the travel retailer register complies   |
| 200 | with 18 U.S.C s. 1033. The grounds for the suspension and       |
|     |   |

Page 8 of 33

2020

| 201 | revocation and the penalties applicable to resident insurance    |
|-----|--|
| 202 | producers under this section apply to the limited lines travel   |
| 203 | insurance producers and travel retailers.                        |
| 204 | c. The limited lines travel insurance producer has               |
| 205 | designated one of its employees as the designated responsible    |
| 206 | producer. The designated responsible producer, who must be a     |
| 207 | licensed insurance producer, is responsible for the compliance   |
| 208 | with the travel insurance laws and regulations applicable to the |
| 209 | limited lines travel insurance producer and its registrants. The |
| 210 | designated responsible producer and the president, secretary,    |
| 211 | treasurer, and any other officer or person who direct or control |
| 212 | the limited lines travel insurance producer's insurance          |
| 213 | operations must comply with the fingerprinting requirements      |
| 214 | applicable to insurance producers in the resident state of the   |
| 215 | limited lines travel insurance producer.                         |
| 216 | d. The limited lines travel insurance producer has paid          |
| 217 | all applicable licensing and appointment fees as set forth in    |
| 218 | applicable general law.  |
| 219 | e. The limited lines travel insurance producer requires          |
| 220 | each employee and each authorized representative of the travel   |
| 221 | retailer whose duties include offering and disseminating travel  |
| 222 | insurance to receive a program of instruction or training, which |
| 223 | is subject, at the discretion of the department, to review and   |
| 224 | approval. The training material must, at a minimum, contain      |
| 225 | adequate instructions on the types of insurance offered, ethical |
|     |  |
|     | Daga 0 of 22   |

Page 9 of 33

2020

| 226 | sales practices, and required disclosures to prospective         |
|-----|--|
| 227 | purchasers.  |
| 228 |  |
| 229 | As used in this paragraph, the term "offer and disseminate"      |
| 230 | means to provide general information, including a description of |
| 231 | the coverage and price, as well as processing the application    |
| 232 | and collecting premiums.   |
| 233 | 4. A travel retailer offering or disseminating travel            |
| 234 | insurance shall make available to prospective purchasers         |
| 235 | brochures or other written materials that have been approved by  |
| 236 | the travel insurer. Such materials must include information      |
| 237 | that, at a minimum:  |
| 238 | a. Provides the identity and contact information of the          |
| 239 | insurer and the limited lines travel insurance producer.         |
| 240 | b. Explains that the purchase of travel insurance is not         |
| 241 | required in order to purchase any other product or service from  |
| 242 | the travel retailer.   |
| 243 | c. Explains that a travel retailer is authorized to              |
| 244 | provide only general information about the insurance offered by  |
| 245 | the travel retailer, including a description of the coverage and |
| 246 | price, but is not qualified or authorized to answer technical    |
| 247 | questions about the terms and conditions of the insurance        |
| 248 | offered by the travel retailer or to evaluate the adequacy of    |
| 249 | the customer's existing insurance coverage.                      |
| 250 | 5. A travel retailer employee or authorized representative       |
|     |  |

Page 10 of 33

2020

| 251 | who is not licensed as an insurance producer may not:            |
|-----|--|
| 252 | a. Evaluate or interpret the technical terms, benefits,          |
| 253 | and conditions of the offered travel insurance coverage;         |
| 254 | b. Evaluate or provide advice concerning a prospective           |
| 255 | purchaser's existing insurance coverage; or                      |
| 256 | c. Hold himself or herself or the travel retailer out as a       |
| 257 | licensed insurer, licensed producer, or insurance expert.        |
| 258 |  |
| 259 | Notwithstanding any other provision of law, a travel retailer    |
| 260 | whose insurance-related activities, and those of its employees   |
| 261 | and authorized representatives, are limited to offering and      |
| 262 | disseminating travel insurance on behalf of and under the        |
| 263 | direction of a limited lines travel insurance producer meeting   |
| 264 | the conditions in this section may receive related compensation  |
| 265 | upon registration by the limited lines travel insurance producer |
| 266 | as described in paragraph (2)(b).                                |
| 267 | 6. As the insurer's designee, the limited lines travel           |
| 268 | insurance producer is responsible for the acts of the travel     |
| 269 | retailer and shall use reasonable means to ensure compliance by  |
| 270 | the travel retailer with this section.                           |
| 271 | 7. Any person licensed as a general lines or personal            |
| 272 | lines insurance agent may sell, solicit, and negotiate travel    |
| 273 | insurance.   |
| 274 | 1. To a full-time salaried employee of a common carrier or       |
| 275 | a full-time salaried employee or owner of a transportation       |
|     | Page 11 of 33  |

Page 11 of 33

| 276 | ticket agency and may authorize the sale of such ticket policies |
|-----|--|
| 277 | only in connection with the sale of transportation tickets, or   |
| 278 | to the full-time salaried employee of such an agent. Such policy |
| 279 | may not be for more than 48 hours or more than the duration of a |
| 280 | specified one-way trip or round trip.                            |
| 281 | 2. To an entity or individual that is:                           |
| 282 | a. The developer of a timeshare plan that is the subject         |
| 283 | of an approved public offering statement under chapter 721;      |
| 284 | b. An exchange company operating an exchange program             |
| 285 | approved under chapter 721;                                      |
| 286 | c. A managing entity operating a timeshare plan approved         |
| 287 | under chapter 721;   |
| 288 | d. A seller of travel as defined in chapter 559; or              |
| 289 | e. A subsidiary or affiliate of any of the entities              |
| 290 | described in sub-subparagraphs ad.                               |
| 291 | 3. To a full-time salaried employee of a licensed general        |
| 292 | lines agent or a business entity that offers travel planning     |
| 293 | services if insurance sales activities authorized by the license |
| 294 | are in connection with, and incidental to, travel.               |
| 295 | a. A license issued to a business entity that offers             |
| 296 | travel planning services must encompass each office, branch      |
| 297 | office, or place of business making use of the entity's business |
| 298 | name in order to offer, solicit, and sell insurance pursuant to  |
| 299 | this paragraph.  |
| 300 | b. The application for licensure must list the name,             |
|     | Page 12 of 33  |

CODING: Words stricken are deletions; words underlined are additions.

| 301 | address, and phone number for each office, branch office, or     |
|-----|--|
| 302 | place of business that is to be covered by the license. The      |
|     |  |
| 303 | licensee shall notify the department of the name, address, and   |
| 304 | phone number of any new location that is to be covered by the    |
| 305 | license before the new office, branch office, or place of        |
| 306 | business engages in the sale of insurance pursuant to this       |
| 307 | paragraph. The licensee shall notify the department within 30    |
| 308 | days after the closing or terminating of an office, branch       |
| 309 | office, or place of business. Upon receipt of the notice, the    |
| 310 | department shall delete the office, branch office, or place of   |
| 311 | business from the license.                                       |
| 312 | c. A licensed and appointed entity is directly responsible       |
| 313 | and accountable for all acts of the licensee's employees and     |
| 314 | parties with whom the licensee has entered into a contractual    |
| 315 | agreement to offer travel insurance.                             |
| 316 |  |
| 317 | A licensee shall require each individual who offers policies or  |
| 318 | certificates under subparagraph 2. or subparagraph 3. to receive |
| 319 | initial training from a general lines agent or an insurer        |
| 320 | authorized under chapter 624 to transact insurance within this   |
| 321 | state. For an entity applying for a license as a travel          |
| 322 | insurance agent, the fingerprinting requirement of this section  |
| 323 | applies only to the president, secretary, and treasurer and to   |
| 324 | any other officer or person who directs or controls the travel   |
| 325 | insurance operations of the entity.                              |
|     | Dage 12 of 22  |

Page 13 of 33

CODING: Words stricken are deletions; words underlined are additions.

326 Section 4. Section 626.931, Florida Statutes, is amended 327 to read:

328 626.931 Agent affidavit and Insurer reporting 329 requirements.—

330 (1) Each surplus lines agent that has transacted business 331 during a calendar quarter shall on or before the 45th day 332 following the calendar quarter file with the Florida Surplus Lines Service Office an affidavit, on forms as prescribed and 333 furnished by the Florida Surplus Lines Service Office, stating 334 335 that all surplus lines insurance transacted by him or her during 336 such calendar quarter has been submitted to the Florida Surplus 337 Lines Service Office as required.

338 (2) The affidavit of the surplus lines agent shall include 339 efforts made to place coverages with authorized insurers and the 340 results thereof.

341 <u>(1)(3)</u> Each foreign insurer accepting premiums shall, on 342 or before the end of the month following each calendar quarter, 343 file with the Florida Surplus Lines Service Office a verified 344 report of all surplus lines insurance transacted by such insurer 345 for insurance risks located in this state during such calendar 346 quarter.

347 <u>(2)(4)</u> Each alien insurer accepting premiums shall, on or 348 before June 30 of each year, file with the Florida Surplus Lines 349 Service Office a verified report of all surplus lines insurance 350 transacted by such insurer for insurance risks located in this

#### Page 14 of 33

| 351 | state during the preceding calendar year.  |
|-----|--|
| 352 | (3) <del>(5)</del> The department may waive the filing requirements                |
| 353 |  |
|     | described in subsections $(1)$ $(3)$ and $(2)$ $(4)$ .                             |
| 354 | (4) (6) Each insurer's report and supporting information                           |
| 355 | shall be in a computer-readable format as determined by the                        |
| 356 | Florida Surplus Lines Service Office or shall be submitted on                      |
| 357 | forms prescribed by the Florida Surplus Lines Service Office and                   |
| 358 | shall show for each applicable agent:  |
| 359 | (a) A listing of all policies, certificates, cover notes,                          |
| 360 | or other forms of confirmation of insurance coverage or any                        |
| 361 | substitutions thereof or endorsements thereto and the                              |
| 362 | identifying number; and  |
| 363 | (b) Any additional information required by the department                          |
| 364 | or Florida Surplus Lines Service Office.   |
| 365 | Section 5. Paragraph (a) of subsection (2) of section                              |
| 366 | 626.932, Florida Statutes, is amended to read:                                     |
| 367 | 626.932 Surplus lines tax.—  |
| 368 | (2)(a) The surplus lines agent shall make payable to the                           |
| 369 | department the tax related to each calendar quarter's business                     |
| 370 | as reported to the Florida Surplus Lines Service Office, and                       |
| 371 | remit the tax to the Florida Surplus Lines Service Office at the                   |
| 372 | same time as <u>the fee payment required</u> <del>provided for the filing of</del> |
| 373 | the quarterly affidavit, under <u>s. 626.9325</u> <del>s. 626.931</del> . The      |
| 374 | Florida Surplus Lines Service Office shall forward to the                          |
| 375 | department the taxes and any interest collected pursuant to                        |
|     |  |
|     | Page 15 of 33  |

CODING: Words stricken are deletions; words underlined are additions.

| 376 | paragraph (b), within 10 days of receipt.   |
|-----|---|
| 377 | Section 6. Paragraph (d) of subsection (1) of section                                   |
| 378 | 626.935, Florida Statutes, is amended to read:  |
| 379 | 626.935 Suspension, revocation, or refusal of surplus                                   |
| 380 | lines agent's license   |
| 381 | (1) The department shall deny an application for, suspend,                              |
| 382 | revoke, or refuse to renew the appointment of a surplus lines                           |
| 383 | agent and all other licenses and appointments held by the                               |
| 384 | licensee under this code, on any of the following grounds:                              |
| 385 | (d) Failure to make and file his or her affidavit or                                    |
| 386 | reports when due as required by s. 626.931.   |
| 387 | Section 7. Subsection (4) of section 627.7295, Florida                                  |
| 388 | Statutes, is amended to read:   |
| 389 | 627.7295 Motor vehicle insurance contracts  |
| 390 | (4) The insurer may cancel the policy in accordance with                                |
| 391 | this code except that, notwithstanding s. 627.728, an insurer                           |
| 392 | may not cancel a new policy or binder during the first $\underline{30}$ $\overline{60}$ |
| 393 | days immediately following the effective date of the policy or                          |
| 394 | binder for nonpayment of premium unless the reason for the                              |
| 395 | cancellation is the issuance of a check for the premium that is                         |
| 396 | dishonored for any reason or any other type of premium payment                          |
| 397 | that was subsequently determined to be rejected or invalid.                             |
| 398 | Section 8. Section 634.171, Florida Statutes, is amended                                |
| 399 | to read:  |
| 400 | 634.171 Salesperson to be licensed and appointed  |
|     | Page 16 of 33   |

CODING: Words stricken are deletions; words underlined are additions.

2020

401 Salespersons for motor vehicle service agreement companies and 402 insurers shall be licensed, appointed, renewed, continued, 403 reinstated, or terminated as prescribed in chapter 626 for 404 insurance representatives in general. However, they shall be 405 exempt from all other provisions of chapter 626 including 406 fingerprinting, photo identification, education, and examination 407 provisions. License, appointment, and other fees shall be those prescribed in s. 624.501. A licensed and appointed salesperson 408 409 shall be directly responsible and accountable for all acts of 410 her or his employees and other representatives. Each service 411 agreement company or insurer shall, on forms prescribed by the 412 department, within 30 days after termination of the appointment, 413 notify the department of such termination. An No employee or 414 salesperson of a motor vehicle service agreement company or 415 insurer may not directly or indirectly solicit or negotiate 416 insurance contracts, or hold herself or himself out in any 417 manner to be an insurance agent, unless so qualified, licensed, 418 and appointed therefor under the Florida Insurance Code. A 419 licensed personal lines or general lines agent is not required 420 to be licensed as a salesperson to advertise, solicit, 421 negotiate, or sell motor vehicle service agreements. A motor 422 vehicle service agreement company is not required to be licensed 423 as a salesperson to solicit, sell, issue, or otherwise transact 424 the motor vehicle service agreements issued by the motor vehicle 425 service agreement company.

## Page 17 of 33

426 Section 9. Section 634.317, Florida Statutes, is amended 427 to read:

428 634.317 License and appointment required.-A No person may 429 not solicit, negotiate, or effectuate home warranty contracts 430 for remuneration in this state unless such person is licensed 431 and appointed as a sales representative. A licensed and 432 appointed sales representative shall be directly responsible and 433 accountable for all acts of the licensee's employees. A licensed 434 personal lines or general lines agent is not required to be 435 licensed as a sales representative to advertise, solicit, 436 negotiate, or sell home warranties.

437 Section 10. Section 634.419, Florida Statutes, is amended 438 to read:

439 634.419 License and appointment required.-A No person or 440 entity may not shall solicit, negotiate, advertise, or 441 effectuate service warranty contracts in this state unless such 442 person or entity is licensed and appointed as a sales 443 representative. Sales representatives shall be responsible for 444 the actions of persons under their supervision. However, a 445 service warranty association licensed as such under this part 446 shall not be required to be licensed and appointed as a sales 447 representative to solicit, negotiate, advertise, or effectuate its products. A licensed personal lines or general lines agent 448 is not required to be licensed as a sales representative to 449 450 advertise, solicit, negotiate, or sell service warranties.

#### Page 18 of 33

CODING: Words stricken are deletions; words underlined are additions.

2020

| 451 | Section 11. The Division of Law Revision is directed to          |
|-----|--|
| 452 | create chapter 647, Florida Statutes, consisting of ss. 647.01-  |
| 453 | 647.08, Florida Statutes, to be entitled "Travel Insurance."     |
| 454 | Section 12. Section 647.01, Florida Statutes, is created         |
| 455 | to read:   |
| 456 | 647.01 Purpose and scope   |
| 457 | (1) The purpose of this chapter is to promote the public         |
| 458 | welfare by creating a comprehensive legal framework within which |
| 459 | travel insurance may be sold in this state.                      |
| 460 | (2) This chapter applies to:                                     |
| 461 | (a) Travel insurance that covers any resident of this            |
| 462 | state and that is sold, solicited, negotiated, or offered in     |
| 463 | this state.  |
| 464 | (b) Policies and certificates that are delivered or issued       |
| 465 | for delivery in this state.                                      |
| 466 |  |
| 467 | This chapter does not apply to cancellation fee waivers or       |
| 468 | travel assistance services, except as expressly provided in this |
| 469 | chapter.   |
| 470 | (3) All other applicable provisions of the insurance laws        |
| 471 | of this state continue to apply to travel insurance, except that |
| 472 | the specific provisions of this chapter shall supersede any      |
| 473 | general provisions of law that would otherwise be applicable to  |
| 474 | travel insurance.  |
| 475 | Section 13. Section 647.02, Florida Statutes, is created         |
|     | Page 19 of 33  |

476 to read: 477 647.02 Definitions.-As used in this chapter, the term: 478 "Aggregator site" means a website that provides access (1) 479 to information regarding insurance products from more than one insurer, including product and insurer information, for use in 480 481 comparison shopping. (2) "Blanket travel insurance" means a policy of travel 482 483 insurance issued to an eligible group providing coverage to all 484 members of the eligible group without a separate charge to 485 individual members of the eligible group. 486 "Cancellation fee waiver" means a contractual (3) 487 agreement between a supplier of travel services and its customer 488 to waive some or all of the nonrefundable cancellation fee 489 provisions of the supplier's underlying travel contract with or 490 without regard to the reason for the cancellation or form of 491 reimbursement. A cancellation fee waiver is not insurance. 492 "Eligible group," solely for the purposes of travel (4) 493 insurance, means two or more persons who are engaged in a common 494 enterprise or who have an economic, educational, or social 495 affinity or relationship, including, but not limited to, any of 496 the following: 497 (a) An entity engaged in the business of providing travel or travel services, including, but not limited to: 498 499 1. A tour operator, lodging provider, vacation property 500 owner, hotel, resort, travel club, travel agency, property

# Page 20 of 33

CODING: Words stricken are deletions; words underlined are additions.

2020

| 501 | manager, and cultural exchange program.                          |
|-----|--|
| 502 | 2. An operator, owner, or lessor of a means of                   |
| 503 | transportation of passengers, including, but not limited to, a   |
| 504 | common carrier, airline, cruise line, railroad, steamship        |
| 505 | company, and public bus carrier.                                 |
| 506 |  |
| 507 | With regard to any particular travel or type of travel or        |
| 508 | travelers, all members or customers of the group must have a     |
| 509 | common exposure to risk attendant to such travel.                |
| 510 | (b) A university, college, school, or other institution of       |
| 511 | learning, covering students, teachers, employees, or volunteers. |
| 512 | (c) An employer covering any group of employees,                 |
| 513 | volunteers, contractors, board of directors, dependents, or      |
| 514 | guests.  |
| 515 | (d) A sports team or camp, or a sponsor thereof, covering        |
| 516 | participants, members, campers, employees, officials,            |
| 517 | supervisors, or volunteers.                                      |
| 518 | (e) A religious, charitable, recreational, educational, or       |
| 519 | civic organization, or a branch thereof, covering any group of   |
| 520 | members, participants, or volunteers.                            |
| 521 | (f) A financial institution or financial institution             |
| 522 | vendor, or a parent holding company, trustee, or agent of or     |
| 523 | designated by one or more financial institutions or financial    |
| 524 | institution vendors, including account holders, credit card      |
| 525 | holders, debtors, guarantors, or purchasers.                     |
|     |  |

Page 21 of 33

526 An incorporated or unincorporated association, (q) 527 including a labor union, having a common interest and 528 constitution and bylaws, which is organized and maintained in 529 good faith for purposes other than obtaining insurance coverage 530 for its members or participants. 531 (h) A trust or the trustees of a fund that covers its 532 members, employees, or customers and is established, created, or 533 maintained for the benefit of its members, employees, or 534 customers, subject to: 535 1. The department's authorizing the use of a trust. 536 The premium tax provisions in s. 647.03 applicable to 2. 537 incorporated or unincorporated associations that have a common 538 interest and constitution and bylaws and that are organized and 539 maintained in good faith for purposes other than obtaining 540 insurance coverage for their members, employees, or customers. 541 (i) An entertainment production company covering any group 542 of participants, volunteers, audience members, contestants, or 543 workers. 544 (j) A volunteer fire department, ambulance, rescue, 545 police, court, first-aid, civil defense, or other such volunteer 546 group. 547 (k) A preschool, daycare institution for children or 548 adults, or senior citizen club. (1) An automobile or truck rental or leasing company 549 550 covering a group of individuals who may become renters, lessees,

Page 22 of 33

CODING: Words stricken are deletions; words underlined are additions.

| FLORIDA HOUSE OF REPRESENT | ATIVES |
|----------------------------|--------|
|----------------------------|--------|

| 551 | or passengers as defined by their travel status on the rented or |
|-----|--|
| 552 | leased vehicles. The common carrier, the operator, owner, or     |
| 553 | lessor of a means of transportation, or the motor vehicle or     |
| 554 | truck rental or leasing company is the policyholder under a      |
| 555 | policy to which this section applies.                            |
| 556 | (m) Any other group for which the department has made the        |
| 557 | following determinations:  |
| 558 | 1. The group members are engaged in a common enterprise or       |
| 559 | have an economic, educational, or social affinity or             |
| 560 | relationship.  |
| 561 | 2. Issuance of the travel insurance policy is not contrary       |
| 562 | to the public interest.  |
| 563 | (5) "Fulfillment materials" means documentation sent to          |
| 564 | the purchaser of a travel protection plan confirming the         |
| 565 | purchase and providing the travel protection plan's coverage and |
| 566 | assistance details.  |
| 567 | (6) "Group travel insurance" means travel insurance issued       |
| 568 | to an eligible group.  |
| 569 | (7) "Limited lines travel insurance producer" means:             |
| 570 | (a) A licensed or third-party administrator;                     |
| 571 | (b) A licensed insurance producer, including a limited           |
| 572 | lines producer; or   |
| 573 | (c) A travel administrator.                                      |
| 574 | (8) "Travel administrator" means a person who directly or        |
| 575 | indirectly underwrites policies for, collects charges,           |
|     |  |

Page 23 of 33

CODING: Words stricken are deletions; words <u>underlined</u> are additions.

576 collateral, or premiums from, or adjusts or settles claims on, 577 residents of this state, in connection with travel insurance, 578 except that a person is not considered a travel administrator if the person is: 579 580 (a) A person working for a travel administrator to the 581 extent that the person's activities are subject to the 582 supervision and control of the travel administrator; 583 (b) An insurance producer selling insurance or engaged in 584 administrative and claims-related activities within the scope of 585 the producer's license; 586 (c) A travel retailer, as defined s. 626.321(1)(c)2., 587 offering and disseminating travel insurance and registered under 588 the license of a limited lines travel insurance producer in 589 accordance with s. 626.321(1)(c); 590 (d) A person adjusting or settling claims in the normal 591 course of the person's practice or employment as an attorney at 592 law, without collecting charges or premiums in connection with 593 insurance coverage; or 594 (e) A business entity that is affiliated with a licensed 595 insurer while acting as a travel administrator for the direct 596 and assumed insurance business of the affiliated insurer. 597 "Travel assistance services" means noninsurance (9) services for which the consumer is not indemnified based on a 598 599 fortuitous event, and the provision of which does not result in 600 transfer or shifting of risk which would constitute the business

## Page 24 of 33

CODING: Words stricken are deletions; words underlined are additions.

2020

| of insurance. The term includes, but is not limited to, security |
|--|
| advisories, destination information, vaccination and             |
| immunization information services, travel reservation services,  |
| entertainment, activity and event planning, translation          |
| assistance, emergency messaging, international legal and medical |
| referrals, medical case monitoring, coordination of              |
| transportation arrangements, emergency cash transfer assistance, |
| medical prescription replacement assistance, passport and travel |
| document replacement assistance, lost luggage assistance,        |
| concierge services, and any other service that is furnished in   |
| connection with planned travel. Travel assistance services are   |
| not insurance and not related to insurance.                      |
| (10) "Travel insurance" means insurance coverage for             |
| personal risks incidental to planned travel, including:          |
| (a) Interruption or cancellation of trip or event;               |
| (b) Loss of baggage or personal effects;                         |
| (c) Damages to accommodations or rental vehicles;                |
| (d) Sickness, accident, disability, or death occurring           |
| during travel;   |
| (e) Emergency evacuation;  |
| (f) Repatriation of remains; or                                  |
| (g) Any other contractual obligations to indemnify or pay        |
| a specified amount to the traveler upon determinable             |
| contingencies related to travel as determined by the office.     |
|  |
|  |
|  |

# Page 25 of 33

2020

| 626 | The term does not include major medical plans that provide      |
|-----|---|
| 627 | comprehensive medical protection for travelers with trips       |
| 628 | lasting longer than 6 months, including major medical plans for |
| 629 | those working or residing overseas as expatriates, or any other |
| 630 | product that requires a specific insurance producer license.    |
| 631 | (11) "Travel protection plan" means a plan that provides        |
| 632 | one or more of the following: travel insurance, travel          |
| 633 | assistance services, and cancellation fee waivers.              |
| 634 | Section 14. Section 647.03, Florida Statutes, is created        |
| 635 | to read:  |
| 636 | 647.03 Premium tax  |
| 637 | (1) As used in this section, the term:                          |
| 638 | (a) "Primary certificateholder" means an individual who         |
| 639 | purchases travel insurance under a group travel insurance       |
| 640 | policy.   |
| 641 | (b) "Primary policyholder" means an individual who              |
| 642 | purchases individual travel insurance.                          |
| 643 | (2) A travel insurer shall pay the premium tax, as              |
| 644 | required under s. 624.509, on travel insurance premiums paid by |
| 645 | any of the following:   |
| 646 | (a) A primary policyholder who is a resident of this            |
| 647 | state.  |
| 648 | (b) A primary certificateholder who is a resident of this       |
| 649 | state.  |
| 650 | (c) A blanket travel insurance policyholder:                    |
|     |   |
|     | Page 26 of 33   |

651 1. Who is a resident in this state; 652 2. Who has his or her principal place of business in this 653 state; or 654 3. Whose affiliate or subsidiary who has purchased blanket 655 travel insurance for eligible blanket group members has his or 656 her principal place of business in this state. 657 658 The premium tax under this subsection is subject to any 659 apportionment rules that apply to an insurer across multiple taxing jurisdictions or that authorize an insurer to allocate 660 premium on an apportioned basis in a reasonable and equitable 661 662 manner in those jurisdictions. 663 (3) A travel insurer shall: 664 (a) Document the state of residence or principal place of 665 business of the policyholder or certificateholder, or an 666 affiliate or subsidiary thereof, as required under subsection 667 (2). 668 Report as premium only the amount allocable to travel (b) 669 insurance and not any amounts received for travel assistance 670 services or cancellation fee waivers. 671 Section 15. Section 647.04, Florida Statutes, is created 672 to read: 673 647.04 Travel protection plans.-A travel protection plan 674 may be offered for one price for the combined features that the 675 travel protection plan offers in this state if the travel

Page 27 of 33

CODING: Words stricken are deletions; words underlined are additions.

hb0895-02-c2

676 protection plan meets all of the following requirements: 677 The travel protection plan clearly discloses to the (1) 678 consumer, at or before the time of purchase, that it includes 679 travel insurance, travel assistance services, and cancellation 680 fee waivers, as applicable, and provides information and an 681 opportunity, at or before the time of purchase, for the consumer 682 to obtain additional information regarding the features and 683 pricing of each. 684 (2) The fulfillment materials: 685 (a) Describe and delineate the travel insurance, travel 686 assistance services, and cancellation fee waivers in the travel 687 protection plan. (b) Include the travel insurance disclosures required in 688 689 this chapter, the contact information for persons providing 690 travel assistance services, and cancellation fee waivers, as 691 applicable. 692 Section 16. Section 647.05, Florida Statutes, is created 693 to read: 694 647.05 Sales practices.-695 (1) (a) All documents provided to a consumer before the purchase of travel insurance, including, but not limited to, 696 697 sales materials, advertising materials, and marketing materials, 698 must be consistent with the travel insurance policy, including, but not limited to, forms, endorsements, policies, rate filings, 699 700 and certificates of insurance.

# Page 28 of 33

CODING: Words stricken are deletions; words underlined are additions.

701 For travel insurance policies or certificates that (b) 702 contain preexisting condition exclusions, information and an 703 opportunity to learn more about the preexisting condition 704 exclusions must be provided any time before the purchase. 705 Information on the exclusions and the opportunity to learn more 706 about these exclusions must be included in the coverage's 707 fulfillment materials. (C) 708 The fulfillment materials and the information 709 described in s. 626.321(1)(c)3.a. must be provided to a 710 policyholder or certificateholder as soon as practicable after 711 the purchase of a travel protection plan. Unless the insured has 712 started a covered trip or filed a claim under the travel 713 insurance coverage, the policyholder or certificateholder may 714 cancel a policy or certificate for a full refund of the travel 715 protection plan price from the date of purchase of a travel 716 protection plan until at least: 717 1. Fifteen days after the date of delivery of the travel 718 protection plan's fulfillment materials by postal mail; or 719 2. Ten days after the date of delivery of the travel 720 protection plan's fulfillment materials by means other than 721 postal mail. 722 723 For the purposes of this paragraph, the term "delivery" means 724 handing fulfillment materials to the policyholder or 725 certificateholder or sending fulfillment materials by postal

Page 29 of 33

CODING: Words stricken are deletions; words underlined are additions.

726 mail or electronic means to the policyholder or 727 certificateholder. 728 (d) An insurer shall disclose in the policy documentation 729 and fulfillment materials whether the travel insurance is 730 primary or secondary to other applicable coverage. 731 (e) If travel insurance is marketed directly to a consumer 732 through an insurer's website or by others through an aggregator 733 site, it is not an unfair trade practice or other violation of 734 law if the following requirements are met: 735 1. The web page provides an accurate summary or short 736 description of the coverage. 737 2. The consumer has access to the full provisions of the 738 policy through electronic means. 739 (2) A person offering, soliciting, or negotiating travel insurance or travel protection plans on an individual or group 740 741 basis may not do so by using a negative or opt-out option that 742 would require a consumer to take an affirmative action to 743 deselect coverage, such as unchecking a box on an electronic 744 form, when the consumer purchases a trip. 745 (3) If a consumer's destination jurisdiction requires 746 insurance coverage, it is not an unfair trade practice to 747 require that the consumer choose between the following options 748 as a condition of purchasing a trip or travel package: 749 (a) Purchasing the coverage required by the destination 750 jurisdiction through the travel retailer, as defined s.

# Page 30 of 33

CODING: Words stricken are deletions; words underlined are additions.

751 626.321(1)(c)2., or limited lines travel insurance producer 752 supplying the trip or travel package; or 753 Agreeing to obtain and provide proof of coverage that (b) 754 meets the destination jurisdiction's requirements before 755 departure. 756 (4) (a) A person offering travel insurance to residents of 757 this state is subject to part IX of chapter 626, the Unfair 758 Insurance Trade Practices Act, except as otherwise provided in 759 this chapter. If a conflict arises between this chapter and the 760 Unfair Insurance Trade Practices Act regarding the sale and 761 marketing of travel insurance and travel protection plans, the 762 provisions of this chapter shall control. 763 (b) A person commits an unfair insurance trade practice 764 under the Unfair Insurance Trade Practices Act if the person: 765 1. Offers or sells a travel insurance policy that could 766 never result in payment of any claims for any insured under the 767 policy; or 768 Markets blanket travel insurance coverage as free. 2. 769 Section 17. Section 647.06, Florida Statutes, is created 770 to read: 771 647.06 Travel administrators.-772 (1) Notwithstanding any other provision of the Florida 773 Insurance Code, a person may not act or represent himself or 774 herself as a travel administrator in this state unless the 775 person:

# Page 31 of 33

CODING: Words stricken are deletions; words underlined are additions.

| FL | ORI | DА | ΗΟ | USE | ΟF | REP | RES | SENT | ATIVES |
|----|-----|----|----|-----|----|-----|-----|------|--------|
|----|-----|----|----|-----|----|-----|-----|------|--------|

2020

| 776   | (a) Is a licensed and appointed property and casualty   |
|---|---|
| 777   | insurance producer in this state for activities authorized under  |
| 778   | that producer license;  |
| 779   | (b) Is a licensed insurance agency, appointed as a  |
| 780   | managing general agent in this state; or  |
| 781   | (c) Holds a valid third-party administrator license in  |
| 782   | this state.   |
| 783   | (2) A travel administrator and its employees are exempt   |
| 784   | from the licensing requirements of part VI of chapter 626 for   |
| 785   | the travel insurance it administers.  |
| 786   | (3) An insurer is responsible for ensuring that a travel  |
| 787   | administrator administering travel insurance underwritten by the  |
| 788   | insurer:  |
| 789   | (a) Acts in accordance with this chapter.   |
| 790   | (b) Maintains all books and records that are relevant to  |
|   |   |
| 791   | the insurer and makes these books and records available to the  |
| 791<br>792                                    | the insurer and makes these books and records available to the department upon request.   |
|   |   |
| 792   | department upon request.  |
| 792<br>793                                    | department upon request.<br>Section 18. Section 647.07, Florida Statutes, is created  |
| 792<br>793<br>794                             | department upon request.<br>Section 18. Section 647.07, Florida Statutes, is created<br>to read:  |
| 792<br>793<br>794<br>795                      | <pre>department upon request.<br/>Section 18. Section 647.07, Florida Statutes, is created<br/>to read:<br/><u>647.07 Travel insurance policy</u></pre>   |
| 792<br>793<br>794<br>795<br>796               | <pre>department upon request.<br/>Section 18. Section 647.07, Florida Statutes, is created<br/>to read:<br/><u>647.07 Travel insurance policy</u><br/>(1) Notwithstanding any other provision of the Florida</pre>  |
| 792<br>793<br>794<br>795<br>796<br>797        | <pre>department upon request.<br/>Section 18. Section 647.07, Florida Statutes, is created<br/>to read:<br/><u>647.07 Travel insurance policy</u><br/>(1) Notwithstanding any other provision of the Florida<br/>Insurance Code, travel insurance shall be classified and filed</pre>   |
| 792<br>793<br>794<br>795<br>796<br>797<br>798 | <pre>department upon request.<br/>Section 18. Section 647.07, Florida Statutes, is created<br/>to read:<br/><u>647.07 Travel insurance policy</u><br/>(1) Notwithstanding any other provision of the Florida<br/>Insurance Code, travel insurance shall be classified and filed<br/>for purposes of rates and forms under the inland marine line of</pre> |

# Page 32 of 33

2020

| 801 | travel, either exclusively or in conjunction with related        |
|-----|--|
| 802 | coverages of emergency evacuation or repatriation of remains, or |
| 803 | incidental limited property and casualty benefits such as        |
| 804 | baggage or trip cancellation, may be classified and filed for    |
| 805 | purposes of rates and forms under either the accident and health |
| 806 | line of insurance or the inland marine line of insurance.        |
| 807 | (2) Travel insurance may be in the form of an individual,        |
| 808 | group travel insurance, or blanket policy. Group travel          |
| 809 | insurance or blanket policies are classified as commercial       |
| 810 | inland marine insurance under s. 627.021(2)(d). Travel insurance |
| 811 | policies not issued to a commercial entity and primarily used    |
| 812 | for personal, family, or household purposes are considered       |
| 813 | personal inland marine insurance and are not subject to s.       |
| 814 | 627.062. Sections of policies or endorsements for travel         |
| 815 | insurance that are considered personal inland marine consisting  |
| 816 | of travel assistance services or cancellation fee waivers are    |
| 817 | not subject to s. 627.410.                                       |
| 818 | (3) Travel insurance programs may be developed and               |
| 819 | provided based on travel protection plans designed for           |
| 820 | individual or identified marketing or distribution channels.     |
| 821 | Section 19. Section 647.08, Florida Statutes, is created         |
| 822 | to read:   |
| 823 | 647.08 Rulemaking authorityThe department shall adopt            |
| 824 | rules to administer this chapter.                                |
| 825 | Section 20. This act shall take effect July 1, 2020.             |
|     |  |
|     | Page 33 of 33  |