By Senator Wright

14-00844-22 20221346

A bill to be entitled

An act relating to motor vehicles; amending s. 319.23, F.S.; providing that motor vehicle dealers or mobile home dealers should apply for, rather than are required to obtain, certificates of title in the name of purchasers; providing that certain applications relating to transfers of motor vehicles or mobile homes should, rather than must, be filed within a certain timeframe; revising a condition under which the timeframe begins; deleting an authorization for certain penalties; amending s. 320.131, F.S.; conforming a cross-reference; amending s. 320.27, F.S.; revising grounds on which the Department of Highway Safety and Motor Vehicles may deny, suspend, or revoke a motor vehicle dealer license; providing an effective date.

Be It Enacted by the Legislature of the State of Florida:

2.1

Section 1. Paragraph (a) of subsection (6) of section 319.23, Florida Statutes, is amended to read:

319.23 Application for, and issuance of, certificate of title.— $\,$

(6) (a) In the case of the sale of a motor vehicle or mobile home by a licensed dealer to a general purchaser, the certificate of title should must be applied for obtained in the name of the purchaser by the dealer upon application signed by the purchaser, and in each other case the certificate must be obtained by the purchaser. In each case of transfer of a motor

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vehicle or mobile home, the application for a certificate of title, a corrected certificate, or an assignment or reassignment should must be filed within 30 days after the delivery of the motor vehicle and receipt from the lender of satisfaction of the lien or after consummation of the sale of the mobile home to the purchaser. An applicant must pay a fee of \$20, in addition to all other fees and penalties required by law, for failing to file such application within the specified time. In the case of the sale of a motor vehicle by a licensed motor vehicle dealer to a general purchaser who resides in another state or country, the dealer is not required to apply for a certificate of title for the motor vehicle; however, the dealer must transfer ownership and reassign the certificate of title or manufacturer's certificate of origin to the purchaser, and the purchaser must sign an affidavit, as approved by the department, that the purchaser will title and register the motor vehicle in another state or country.

Section 2. Subsection (8) of section 320.131, Florida Statutes, is amended to read:

320.131 Temporary tags.-

(8) The department shall administer an electronic system for licensed motor vehicle dealers to use for issuing temporary tags. If a dealer fails to comply with the department's requirements for issuing temporary tags using the electronic system, the department may deny, suspend, or revoke a license under $\underline{s. 320.27(9)(b)15.} \ \underline{s. 320.27(9)(b)16.} \ \underline{upon proof} \ \underline{that the licensee has failed to comply with the department's requirements. The department may adopt rules to administer this section.$

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Section 3. Paragraph (b) of subsection (9) of section 320.27, Florida Statutes, is amended to read:

320.27 Motor vehicle dealers.-

- (9) DENIAL, SUSPENSION, OR REVOCATION. -
- (b) The department may deny, suspend, or revoke any license issued hereunder or under the provisions of s. 320.77 or s. 320.771 upon proof that a licensee has committed, with sufficient frequency so as to establish a pattern of wrongdoing on the part of a licensee, violations of one or more of the following activities:
- 1. Representation that a demonstrator is a new motor vehicle, or the attempt to sell or the sale of a demonstrator as a new motor vehicle without written notice to the purchaser that the vehicle is a demonstrator. For the purposes of this section, a "demonstrator," a "new motor vehicle," and a "used motor vehicle" shall be defined as under s. 320.60.
- 2. Unjustifiable refusal to comply with a licensee's responsibility under the terms of the new motor vehicle warranty issued by its respective manufacturer, distributor, or importer. However, if such refusal is at the direction of the manufacturer, distributor, or importer, such refusal shall not be a ground under this section.
- 3. Misrepresentation or false, deceptive, or misleading statements with regard to the sale or financing of motor vehicles which any motor vehicle dealer has, or causes to have, advertised, printed, displayed, published, distributed, broadcast, televised, or made in any manner with regard to the sale or financing of motor vehicles.
 - 4. Failure by any motor vehicle dealer to provide a

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customer or purchaser with an odometer disclosure statement and a copy of any bona fide written, executed sales contract or agreement of purchase connected with the purchase of the motor vehicle purchased by the customer or purchaser.

- 5. Failure of any motor vehicle dealer to comply with the terms of any bona fide written, executed agreement, pursuant to the sale of a motor vehicle.
- 6. Failure to apply for transfer of a title as prescribed in s. 319.23(6).
- 7. Use of the dealer license identification number by any person other than the licensed dealer or his or her designee.
- 7.8. Intentional failure to continually meet the requirements of the licensure law.
- 8.9. Representation to a customer or any advertisement to the public representing or suggesting that a motor vehicle is a new motor vehicle if such vehicle lawfully cannot be titled in the name of the customer or other member of the public by the seller using a manufacturer's statement of origin as permitted in s. 319.23(1).
- 9.10. Requirement by any motor vehicle dealer that a customer or purchaser accept equipment on his or her motor vehicle which was not ordered by the customer or purchaser.
- $\underline{10.11.}$ Requirement by any motor vehicle dealer that any customer or purchaser finance a motor vehicle with a specific financial institution or company.
- $\underline{11.12.}$ Requirement by any motor vehicle dealer that the purchaser of a motor vehicle contract with the dealer for physical damage insurance.
 - 12.13. Perpetration of a fraud upon any person as a result

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of dealing in motor vehicles, including, without limitation, the
misrepresentation to any person by the licensee of the
licensee's relationship to any manufacturer, importer, or
distributor.

- 13.14. Violation of any of the provisions of s. 319.35 by any motor vehicle dealer.
- 14.15. Sale by a motor vehicle dealer of a vehicle offered in trade by a customer prior to consummation of the sale, exchange, or transfer of a newly acquired vehicle to the customer, unless the customer provides written authorization for the sale of the trade-in vehicle prior to delivery of the newly acquired vehicle.
- $\underline{15.16.}$ Willful failure to comply with any administrative rule adopted by the department or the provisions of s. 320.131(8).
- 16.17. Violation of chapter 319, this chapter, or ss. 559.901-559.9221, which has to do with dealing in or repairing motor vehicles or mobile homes. Additionally, in the case of used motor vehicles, the willful violation of the federal law and rule in 15 U.S.C. s. 2304, 16 C.F.R. part 455, pertaining to the consumer sales window form.
- 17.18. Failure to maintain evidence of notification to the owner or co-owner of a vehicle regarding registration or titling fees owed as required in s. 320.02(17).
- 18.19. Failure to register a mobile home salesperson with the department as required by this section.
- Section 4. This act shall take effect July 1, 2022.