By Senator Garcia

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A bill to be entitled An act relating to servicers and lenders of residential mortgage loans; amending s. 494.001, F.S.; revising and providing definitions; creating s. 494.00163, F.S.; requiring mortgage lenders and mortgage servicers to comply with specified federal law; requiring that periodic statements for residential mortgage loans follow specified laws; specifying that certain entities are not exempt from such laws; defining the term "small mortgage servicer"; creating s. 494.00225, F.S.; requiring mortgage servicers and mortgage lenders to assume duties and obligations relating to previously approved first lien loan modifications, foreclosure prevention alternatives, and other loan modifications under certain circumstances; creating s. 494.0027, F.S.; defining terms; prohibiting mortgage servicers and mortgage lenders from commencing certain civil actions, recording specified notices, or conducting foreclosure sales unless specified conditions are met; requiring mortgage servicers and mortgage lenders to establish single points of contact and provide to borrowers direct means of communication with the single points of contact upon request; providing requirements and duties for single points of contact and for mortgage servicers and mortgage lenders relating to single points of contact; requiring mortgage servicers and mortgage lenders to send written acknowledgment of application receipt to

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foreclosure prevention alternative applicants in specified manners within a specified timeframe; providing requirements for statements, documents, and information that mortgage servicers and mortgage lenders must send to applicants under various circumstances; providing timelines for mortgage servicers and mortgage lenders to commence civil actions against residential mortgage loan borrowers; providing that mortgage servicers and mortgage lenders are not required to evaluate foreclosure prevention alternative applications under certain circumstances; providing an exception; prohibiting mortgage servicers and mortgage lenders from charging specified fees; creating ss. 627.4055 and 635.0215, F.S.; defining terms; prohibiting insurers and insurance agents from engaging in certain acts relating to lender-placed insurance for residential mortgage loan quaranty; creating s. 702.013, F.S.; defining terms; prohibiting mortgage servicers and mortgage lenders from commencing certain civil actions, recording specified notices, or conducting foreclosure sales unless specified conditions are met; providing an exception; requiring mortgage servicers and mortgage lenders to establish single points of contact and to provide to borrowers direct means of communication with the single points of contact upon request; providing requirements and duties for single points of contact and for mortgage servicers and mortgage lenders relating to single points of contact; requiring

mortgage servicers and mortgage lenders to send written acknowledgment of application receipt to foreclosure prevention alternative applicants in specified manners within a specified timeframe; providing requirements for statements, documents, and information that mortgage servicers and mortgage lenders must send to applicants under various circumstances; providing timelines for mortgage servicers and mortgage lenders to commence civil actions against residential mortgage loan borrowers; providing that mortgage servicers and mortgage lenders are not required to evaluate foreclosure prevention alternative applications under certain circumstances; providing an exception; prohibiting mortgage servicers and mortgage lenders from charging specified fees; amending ss. 494.00115 and 494.0025, F.S.; conforming cross-references; providing an effective date.

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Be It Enacted by the Legislature of the State of Florida:

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Section 1. Present subsections (12) through (26) and (27) through (38) of section 494.001, Florida Statutes, are redesignated as subsections (13) through (27) and subsections (29) through (40), respectively, new subsections (12) and (28) are added to that section, and subsection (1) of that section is amended, to read:

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494.001 Definitions.—As used in this chapter, the term:

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(a) A person obligated to repay a mortgage loan and

(1) "Borrower" means:

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includes, but is not limited to, a coborrower or cosignor; or

- (b) A natural person who is a mortgagor under a residential mortgage loan.
- (12) "Foreclosure prevention alternative" means a modification of a residential mortgage loan term.
- (28) "Mortgage servicer" means a person or entity that directly services, or is contracted as a subservicing agent to a master servicer to service, a residential mortgage loan or manages a residential mortgage loan, which services or management may include, but is not limited to, the following responsibilities:
- (a) Interacting with the borrower; managing the borrower's loan account daily, including, but not limited to, collecting and crediting loan payments that include principals and interests paid, and generating periodic billing and account statements; and managing the borrower's escrow account, if applicable; or
- (b) Enforcing the note and security instrument as the current owner of the promissory note or as the authorized agent of the current owner of the promissory note.
- Section 2. Section 494.00163, Florida Statutes, is created to read:
- 494.00163 Residential mortgage loans; lender-placed insurance; periodic statements.—
- (1) A mortgage lender or mortgage servicer must comply with 12 C.F.R. s. 1024.37.
- 114 (2) Periodic statements for residential mortgage loans in

 115 the state must follow all the provisions set forth in 12 C.F.R.

 116 s. 1026.41.

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(3) A servicer of a reverse mortgage or a small mortgage servicer is not exempt from the requirements of 12 C.F.R. s. 1024.37 and 12 C.F.R. s. 1026.41. As used in this section, the term "small mortgage servicer" means a mortgage servicer that, together with any affiliates, services up to 5,000 residential mortgage loans, all of which have the mortgage servicer or its affiliate as the creditor or assignee.

Section 3. Section 494.00225, Florida Statutes, is created to read:

494.00225 Residential mortgage loan modifications to avoid foreclosure; transfers of duties and obligations of mortgage servicers and mortgage lenders.—If a borrower of a residential mortgage loan has been approved in writing for a first lien loan modification, a foreclosure prevention alternative under s.

494.0027, or other loan modification to avoid foreclosure and if the servicing of the borrower's mortgage loan is transferred or sold, the mortgage servicer or mortgage lender to whom the mortgage loan is transferred or sold shall assume all duties and obligations related to such previously approved first lien loan modification, foreclosure prevention alternative, or other loan modification.

Section 4. Section 494.0027, Florida Statutes, is created to read:

494.0027 Foreclosure prevention alternatives for residential mortgage loans.—

- (1) As used in this section, the term:
- (a) "Complete application" means an application for a foreclosure prevention alternative for which the borrower has provided all documents required by the mortgage servicer or

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mortgage lender within the reasonable timeframe specified by the mortgage servicer or mortgage lender.

- (b) "Single point of contact" means a person who has, or a team of personnel of which each member has, the ability, authority, and responsibility to:
- 1. Communicate the process by which a borrower may apply for an available foreclosure prevention alternative and the deadline for any required submission to be considered for the foreclosure prevention alternative.
- 2. Coordinate receipt of all documents associated with the available foreclosure prevention alternatives and notify the borrower of any missing document necessary to complete an application for a foreclosure prevention alternative.
- 3. Have access to current information and sufficient personnel to timely, accurately, and adequately inform the borrower of the current status of the foreclosure prevention alternative.
- 4. Ensure that the borrower is considered for all foreclosure prevention alternatives offered by, or through, the mortgage servicer or mortgage lender and for which the borrower is or may be eligible.
- $\underline{\text{5. Have access to the person who has the ability and}}$ authority to stop the foreclosure process when necessary.
- (2) (a) A mortgage servicer or mortgage lender may not commence a civil action for the recovery of any debt, or for the enforcement of any right, under a residential mortgage loan which is not barred by this chapter or chapter 702 or any other provision of law, record a notice of default or a notice of sale, or conduct a foreclosure sale, if a borrower submits an

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application for a foreclosure prevention alternative offered by, or through, the borrower's mortgage servicer or mortgage lender, unless one of the following has occurred:

- 1. The borrower fails to submit all documents or information required to complete the application within the allotted timeframe authorized by the mortgage servicer or mortgage lender, which must be at least 30 calendar days after the date of the initial acknowledgment of receipt of the application sent to the borrower.
- 2. The mortgage servicer or mortgage lender makes a written determination that the borrower is not eligible for a foreclosure prevention alternative, and any appeal period under subsection (5) has expired.
- 3. The borrower does not accept a written offer for a foreclosure prevention alternative within 30 calendar days after the date of the offer.
- 4. The borrower accepts a written offer for a foreclosure prevention alternative, but defaults on or otherwise breaches the borrower's obligations under the foreclosure prevention alternative.
- (b)1. If a borrower requests a foreclosure prevention alternative, the mortgage servicer or mortgage lender shall promptly establish a single point of contact and provide to the borrower one or more direct means of communication with the single point of contact.
- 2. A single point of contact must remain assigned to the borrower's account until the mortgage servicer or mortgage lender determines that all foreclosure prevention alternatives offered by, or through, the mortgage servicer or mortgage lender

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have been exhausted or the borrower's account becomes current.

- 3. The mortgage servicer or mortgage lender shall ensure that a single point of contact refers and transfers the borrower to an appropriate supervisor upon the borrower's request, if the single point of contact has a supervisor.
- 4. If the responsibilities of a single point of contact are performed by a team of personnel, the mortgage servicer or mortgage lender shall ensure that each member of the team is knowledgeable about the borrower's situation and current status in the process of seeking a foreclosure prevention alternative.
- (3) Within 7 business days after receiving an application for a foreclosure prevention alternative or any document in connection with a foreclosure prevention alternative application for a residential mortgage loan, a mortgage servicer or mortgage lender shall send to the borrower, by first-class mail or, if an electronic mail address is provided, by electronic mail, written acknowledgment of the receipt of the application or document.
- (a) Upon receipt of an application for a foreclosure prevention alternative, the mortgage servicer or mortgage lender shall include in the initial acknowledgment of receipt of the application:
- 1. A description of the process for considering the application, including, without limitation, an estimate of when a decision on the application will be made and the length of time the borrower will have to consider an offer for a foreclosure prevention alternative.
- 2. A statement of any deadlines that affect the processing of an application for a foreclosure prevention alternative, including, without limitation, the deadline for submitting any

missing document.

3. A statement of the expiration dates for any documents submitted by the borrower.

- (b) If a borrower submits an application for a foreclosure prevention alternative but does not initially submit all the documents or information required to complete the application, the mortgage servicer or mortgage lender shall include in the initial acknowledgment of receipt of the application:
- 1. A statement of any deficiency in the borrower's application and allow the borrower at least 30 calendar days to submit any missing document or information required to complete the application.
- $\underline{\text{2. All the information required under subparagraphs (a)1.,}}$ 2., and 3.
- (4) If a borrower accepts an offer for a foreclosure prevention alternative for a residential mortgage loan, the mortgage servicer or mortgage lender shall provide the borrower with a copy of the complete agreement of the foreclosure prevention alternative signed by the mortgage lender or an agent or authorized representative of the mortgage lender.
- (5) If a borrower submits a complete application for a foreclosure prevention alternative for a residential mortgage loan and the borrower's application is denied, the mortgage servicer or mortgage lender shall send to the borrower a written statement of:
 - (a) The reason for the denial.
- (b) The length of time the borrower has to request an appeal of the denial, which must be at least 30 calendar days.
 - (c) Instructions regarding how to appeal the denial,

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including, without limitation, how to provide evidence that the denial was in error.

- (6) If a borrower of a residential mortgage loan submits a complete application for a foreclosure prevention alternative and the borrower's application is denied, the mortgage servicer or mortgage lender may not commence a civil action for the recovery of any debt, or for the enforcement of any right, under a residential mortgage loan which is not barred by this chapter or chapter 702 or any other provision of law, record a notice of default or a notice of sale, or conduct a foreclosure sale until the later of:
- (a) Sixty calendar days after the borrower is sent the written statement required by subsection (5); or
 - (b) If the borrower appeals the denial, the later of:
 - 1. Fifteen calendar days after the denial of the appeal; or
- 2. If the appeal is successful, 14 calendar days after a foreclosure prevention alternative offered after the appeal is declined by the borrower; or
- 3. If a foreclosure prevention alternative offered after the appeal is accepted, the date on which the borrower fails to timely submit the first payment or otherwise breaches the terms of the offer.
- (7) A mortgage servicer or mortgage lender is not required to evaluate a foreclosure prevention alternative application from a borrower of a residential mortgage loan who has already been evaluated or afforded a fair opportunity to be evaluated for a foreclosure prevention alternative or who has been evaluated or afforded a fair opportunity to be evaluated consistent with the requirements of this section, unless:

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financial circumstances since the date of the borrower's previous application. (b) The change in paragraph (a) is documented by the borrower and submitted to the mortgage servicer or mortgage lender. (8) A mortgage servicer or mortgage lender may not charge or collect: (a) An application fee, processing fee, or other fee for a foreclosure prevention alternative; or (b) Late fees for periods during which: 1. A foreclosure prevention alternative is under consideration or a denial is being appealed; 2. The borrower is making timely payments under a foreclosure prevention alternative; or 3. A foreclosure prevention alternative is being evaluated or exercised. Section 5. Section 627.4055, Florida Statutes, is created to read: 627.4055 Lender-placed insurance for residential mortgage

(a) There has been a material change in the borrower's

(c) "Mortgage servicer" has the same meaning as in s.

(a) "Affiliate" has the same meaning as in s. 624.10.

residential mortgage loan does not maintain valid or sufficient

insurance upon the mortgaged real property as required by the

mortgage servicer or mortgage lender when a borrower of a

(b) "Lender-placed insurance" means insurance obtained by a

(1) As used in this section, the term:

terms of the mortgage agreement.

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- (d) "Person affiliated" means an affiliate or affiliated person, as those terms are defined in s. 624.10.
 - (2) (a) An insurer or insurance agent may not:
- 1. Issue lender-placed insurance on a mortgaged property 325 if:
 - a. The insurer or insurance agent or an affiliate of the insurer or insurance agent owns, performs the servicing for, or owns the servicing right to, the mortgaged property; or
 - b. The mortgage servicer or mortgage lender has not complied with 12 C.F.R. s. 1024.37.
 - 2. Except for payment to a mortgage lender for any loss resulting from a mortgage default or property foreclosure:
 - a. Compensate any mortgage lender, insurer, investor, or mortgage servicer, including, but not limited to, through payment of commissions, on a lender-placed insurance policy issued by the insurer or insurance agent.
 - b. Make any payment, including, but not limited to, payment of expenses, to any mortgage lender, insurer, investor, or mortgage servicer for the purpose of securing lender-placed insurance business or related outsourced services.
 - c. Share lender-placed insurance premium or risk with the mortgage lender, investor, or mortgage servicer that obtained the lender-placed insurance.
 - d. Offer contingent commissions, profit sharing, or other payments dependent on profitability or loss ratios to any person affiliated with lender-placed insurance.
 - (b) An insurer or insurance agent may not provide free or below-cost outsourced services to a mortgage lender, insurance

37-00545B-22 20221706 349 producer, investor, or mortgage servicer or outsource its own 350 functions to a mortgage lender, insurance producer, investor, or 351 mortgage servicer on an above-cost basis. 352 Section 6. Section 635.0215, Florida Statutes, is created 353 to read: 354 635.0215 Lender-placed insurance for residential mortgage 355 loan quaranty.-356 (1) As used in this section, the term: 357 (a) "Affiliate" has the same meaning as in s. 624.10. 358 (b) "Lender-placed insurance" has the same meaning as in s. 359 627.4055(1). (c) "Mortgage servicer" has the same meaning as in s. 360 361 494.001. (d) "Person affiliated" means an affiliate or affiliated 362 363 person, as those terms are defined in s. 624.10. 364 (2) (a) An insurer or insurance agent may not: 365 1. Issue lender-placed insurance on a mortgaged property 366 if: 367 a. The insurer or insurance agent or an affiliate of the 368 insurer or insurance agent owns, performs the servicing for, or 369 owns the servicing right to, the mortgaged property; or 370 b. The mortgage servicer or mortgage lender has not complied with 12 C.F.R. s. 1024.37. 371 372 2. Except for payment to a mortgage lender for any loss 373 resulting from a mortgage default or property foreclosure: 374 a. Compensate any mortgage lender, insurer, investor, or 375 mortgage servicer, including, but not limited to, through payment of commissions, on a lender-placed insurance policy 376 377 issued by the insurer or insurance agent.

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b. Make any payment, including, but not limited to, payment of expenses, to any mortgage lender, insurer, investor, or mortgage servicer for the purpose of securing lender-placed insurance business or related outsourced services.

- c. Share lender-placed insurance premium or risk with the mortgage lender, investor, or mortgage servicer that obtained the lender-placed insurance.
- d. Offer contingent commissions, profit sharing, or other payments dependent on profitability or loss ratios to any person affiliated with lender-placed insurance.
- (b) An insurer or insurance agent may not provide free or below-cost outsourced services to a mortgage lender, insurance producer, investor, or mortgage servicer or outsource its own functions to a mortgage lender, insurance producer, investor, or mortgage servicer on an above-cost basis.
- Section 7. Section 702.013, Florida Statutes, is created to read:
- 702.013 Foreclosure prevention alternatives for residential mortgage loans.-
 - (1) As used in this section, the term:
- (a) "Complete application" has the same meaning as in s. 399 494.0027(1).
 - (b) "Foreclosure prevention alternative" has the same meaning as in s. 494.001.
 - (c) "Mortgage servicer" has the same meaning as in s. 494.001.
- 404 (d) "Single point of contact" has the same meaning as in s. 405 494.0027(1).
 - (2) (a) A mortgage servicer or mortgage lender may not

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commence a civil action for the recovery of any debt, or for the enforcement of any right, under a residential mortgage loan which is not barred by this chapter or chapter 494 or any other provision of law, record a notice of default or a notice of sale, or conduct a foreclosure sale, if a borrower submits an application for a foreclosure prevention alternative offered by, or through, the borrower's mortgage servicer or mortgage lender, unless one of the following has occurred:

- 1. The borrower fails to submit all documents or information required to complete the application within the allotted timeframe authorized by the mortgage servicer or mortgage lender, which must be at least 30 calendar days after the date of the initial acknowledgment of receipt of the application sent to the borrower.
- 2. The mortgage servicer or mortgage lender makes a written determination that the borrower is not eligible for a foreclosure prevention alternative, and any appeal period under subsection (5) has expired.
- 3. The borrower does not accept a written offer for a foreclosure prevention alternative within 30 calendar days after the date of the offer.
- 4. The borrower accepts a written offer for a foreclosure prevention alternative, but defaults on or otherwise breaches the borrower's obligations under the foreclosure prevention alternative.
- (b) 1. If a borrower requests a foreclosure prevention alternative, the mortgage servicer or mortgage lender shall promptly establish a single point of contact and provide to the borrower one or more direct means of communication with the

single point of contact.

- 2. A single point of contact must remain assigned to the borrower's account until the mortgage servicer or mortgage lender determines that all foreclosure prevention alternatives offered by, or through, the mortgage servicer or mortgage lender have been exhausted or the borrower's account becomes current.
- 3. The mortgage servicer or mortgage lender shall ensure that a single point of contact refers and transfers the borrower to an appropriate supervisor upon the borrower's request, if the single point of contact has a supervisor.
- 4. If the responsibilities of a single point of contact are performed by a team of personnel, the mortgage servicer or mortgage lender shall ensure that each member of the team is knowledgeable about the borrower's situation and current status in the process of seeking a foreclosure prevention alternative.
- (3) Within 7 business days after receiving an application for a foreclosure prevention alternative or any document in connection with a foreclosure prevention alternative application for a residential mortgage loan, a mortgage servicer or mortgage lender shall send to the borrower, by first-class mail or, if an electronic mail address is provided, by electronic mail, written acknowledgment of the receipt of the application or document.
- (a) Upon receipt of an application for a foreclosure prevention alternative, the mortgage servicer or mortgage lender shall include in the initial acknowledgment of receipt of the application:
- 1. A description of the process for considering the application, including, without limitation, an estimate of when a decision on the application will be made and the length of

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time the borrower will have to consider an offer for a foreclosure prevention alternative.

- 2. A statement of any deadlines that affect the processing of an application for a foreclosure prevention alternative, including, without limitation, the deadline for submitting any missing document.
- $\underline{\text{3. A statement of the expiration dates for any documents}}$ submitted by the borrower.
- (b) If a borrower submits an application for a foreclosure prevention alternative but does not initially submit all the documents or information required to complete the application, the mortgage servicer or mortgage lender shall include in the initial acknowledgment of receipt of the application:
- 1. A statement of any deficiency in the borrower's application and allow the borrower at least 30 calendar days to submit any document or information required to complete the application.
- 2. All the information required under subparagraphs (a)1.,
 2., and 3.
- (4) If a borrower accepts an offer for a foreclosure prevention alternative for a residential mortgage loan, the mortgage servicer or mortgage lender shall provide the borrower with a copy of the complete agreement of the foreclosure prevention alternative signed by the mortgage lender or an agent or authorized representative of the mortgage lender.
- (5) If a borrower submits a complete application for a foreclosure prevention alternative for a residential mortgage loan and the borrower's application is denied, the mortgage servicer or mortgage lender shall send to the borrower a written

statement of:

- (a) The reason for the denial.
- (b) The length of time the borrower has to request an appeal of the denial, which must be at least 30 calendar days.
- (c) Instructions regarding how to appeal the denial, including, without limitation, how to provide evidence that the denial was in error.
- (6) If a borrower of a residential mortgage loan submits a complete application for a foreclosure prevention alternative and the borrower's application is denied, the mortgage servicer or mortgage lender may not commence a civil action for the recovery of any debt, or for the enforcement of any right, under a residential mortgage loan which is not barred by this chapter or chapter 494 or any other provision of law, record a notice of default or a notice of sale, or conduct a foreclosure sale until the later of:
- (a) Sixty calendar days after the borrower is sent the written statement required by subsection (5); or
 - (b) If the borrower appeals the denial, the later of:
 - 1. Fifteen calendar days after the denial of the appeal; or
- 2. If the appeal is successful, 14 calendar days after a foreclosure prevention alternative offered after the appeal is declined by the borrower; or
- 3. If a foreclosure prevention alternative offered after the appeal is accepted, the date on which the borrower fails to timely submit the first payment or otherwise breaches the terms of the offer.
- (7) A mortgage servicer or mortgage lender is not required to evaluate a foreclosure prevention alternative application

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37-00545B-22 20221706 523 from a borrower of a residential mortgage loan who has already 524 been evaluated or afforded a fair opportunity to be evaluated 525 for a foreclosure prevention alternative or who has been 526 evaluated or afforded a fair opportunity to be evaluated 527 consistent with the requirements of this section, unless: 528 (a) There has been a material change in the borrower's 529 financial circumstances since the date of the borrower's 530 previous application. 531 (b) The change in paragraph (a) is documented by the 532 borrower and submitted to the mortgage servicer or mortgage 533 lender. 534 (8) A mortgage servicer or mortgage lender may not charge 535 or collect: (a) Application fees, processing fees, or other fees for a 536 537 foreclosure prevention alternative; or 538 (b) Late fees for periods during which: 539 1. A foreclosure prevention alternative is under 540 consideration or a denial is being appealed; 2. The borrower is making timely payments under a 541 542 foreclosure prevention alternative; or 543 3. A foreclosure prevention alternative is being evaluated 544 or exercised. Section 8. Paragraphs (a), (b), and (c) of subsection (5) 545 546 of section 494.00115, Florida Statutes, are amended to read: 494.00115 Exemptions.-547 (5) As used in this section, the term "hold himself or 548 549 herself out to the public as being in the mortgage lending

(a) Representing to the public, through advertising or

business" includes any of the following:

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other means of communicating or providing information, including the use of business cards, stationery, brochures, signs, rate lists, or promotional items, by any method, that such individual can or will perform the activities described in $\underline{s.494.001(24)}$.

- (b) Soliciting in a manner that would lead the intended audience to reasonably believe that such individual is in the business of performing the activities described in \underline{s} . 494.001(25) \underline{s} . 494.001(24).
- (c) Maintaining a commercial business establishment at which, or premises from which, such individual regularly performs the activities described in $\underline{s.\ 494.001(25)}\ \underline{s.}$ 494.001(24) or regularly meets with current or prospective mortgage borrowers.

Section 9. Paragraph (d) of subsection (4) of section 494.0025, Florida Statutes, is amended to read:

494.0025 Prohibited practices.—It is unlawful for any person:

- (4) In any practice or transaction or course of business relating to the sale, purchase, negotiation, promotion, advertisement, or hypothecation of mortgage loan transactions, directly or indirectly:
- (d) To misrepresent a residential mortgage loan, as described in $\underline{s.\ 494.001(26)(a)}$ $\underline{s.\ 494.001(25)(a)}$, as a business purpose loan.

Section 10. This act shall take effect July 1, 2022.