1 A bill to be entitled 2 An act relating to advertisements for legal services; 3 creating s. 501.0111, F.S.; providing definitions; 4 prohibiting the use of certain phrases, logos, and 5 terms in advertisements for legal services; requiring 6 advertisements for legal services relating to injuries 7 from medications or medical devices to include 8 specified statements and information; providing 9 requirements for such statements; providing exceptions; prohibiting protected health information 10 11 from being sold, transferred, disclosed, used, or 12 obtained for certain purposes without certain written 13 authorization; providing that certain violations are deceptive and unfair trade practices and violators are 14 15 subject to specified penalties and remedies; providing 16 applicability and construction; providing an effective 17 date. 18 19 Be It Enacted by the Legislature of the State of Florida: 20 21 Section 1. Section 501.0111, Florida Statutes, is created to read: 22 23 501.0111 Advertisements for legal services; deceptive and 24 unfair trade practices.-25 (1) As used in this section, the term:

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CODING: Words stricken are deletions; words underlined are additions.

(a) "Advertisement for legal services" means a	
solicitation for legal services through a media entity,	
including solicitation through a media entity by a person wi	th
the intent to transfer data obtained from the consumer to an	
attorney for legal services.	

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- (b) "Media entity" means a radio broadcast station, television broadcast station, cable television company, newspaper company, periodical company, billboard company, advertisement agency, media platform, or bona fide news or public interest website operator.
- (c) "Protected health information" has the same meaning as in 45 C.F.R. s. 160.103.
- (d) "Solicit" means offering to provide legal services by print, video, audio recording, or electronic communication or by personal, telephone, or real-time electronic contact.
- (2) An advertisement for legal services may not do any of the following:
- (a) Present the advertisement as a medical alert, health alert, drug alert, public service announcement, or substantially similar phrase that suggests to a reasonable person the advertisement is offering professional, medical, or state or federal government agency advice about any medication or medical device rather than legal services.
- (b) Display the logo of a state or federal government agency in a manner that suggests to a reasonable person the

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advertisement is presented by a state or federal government agency or by an entity approved by or affiliated with a state or federal government agency.

- (c) Use the term "recall" when referring to a product that has not been recalled pursuant to applicable state or federal law.
- (3) An advertisement for legal services soliciting a client who may allege injury from a medication or medical device approved by the United States Food and Drug Administration must include all of the following:
- (a) The following statements at the beginning of the advertisement:
 - 1. This is a paid advertisement for legal services.
- 2. Consult your physician before making decisions regarding prescribed medication or medical treatment.
- (b) A statement that the medication or medical device is approved by the United States Food and Drug Administration, unless the medication or medical device has been recalled pursuant to applicable state or federal law.
 - (c) The identity of the sponsor of the advertisement.
- (d)1. The identity of the attorney or law firm primarily responsible for providing legal services to a person who engages the attorney or law firm in response to the advertisement; or
- 2. The process for referencing the case of a person who responds to the advertisement to an attorney or law firm if the

sponsor of the advertisement is not legally authorized to provide legal services.

- (4)(a) The statements required to appear in an
 advertisement for legal services under subsection (3) must be
 made in written and verbal formats, except as follows:
- 1. If the statements appear in an advertisement for legal services that is in print format only, including a newspaper or other periodical advertisement, the statements must be made in writing.
- 2. If the statements appear in an advertisement for legal services that is in audible format only, including a radio advertisement, the statements must be made verbally.
- (b) A written statement required to appear in an advertisement for legal services pursuant to this subsection must be presented clearly, conspicuously, and for a sufficient length of time for a reasonable viewer to see and read the statement. A court may determine that a written statement in an advertisement is in compliance with this paragraph if the statement is presented in the same font size and style as a printed reference to the telephone number or website of the entity to contact for the legal services solicited in the advertisement.
- (c) A verbal statement required to appear in an advertisement for legal services pursuant to this subsection must be audible, intelligible, and presented with equal

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prominence as the other parts of the advertisement for a reasonable listener to hear the statement. A court may determine that a verbal statement is in compliance with this paragraph if the statement is presented at approximately the same volume and uses approximately the same number of words per minute as the longest duration of voiceover in the advertisement other than the voiceover for information required under subsection (3).

- (5) A person may not sell, transfer, or disclose protected health information to another person or use or obtain such information for the purpose of soliciting a person for legal services without written authorization from the person who is the subject of the information.
- (6) A violation of this section is a deceptive and unfair trade practice and constitutes a violation of the Florida

 Deceptive and Unfair Trade Practices Act. A person who violates this section commits a deceptive and unfair trade practice and is subject to the penalties and enforcement of remedies under part II of this chapter.
 - (7) This section does not apply to:

- (a) The use or disclosure of protected health information to the legal representative of a person in the course of any judicial or administrative proceeding or as otherwise permitted or required by state or federal law.
- (b) A media entity that produces or publishes any advertisement found to be in violation of this section.

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126	(8) The distribution, transmission, or display of any
127	advertisement, including an advertisement for legal services, by
128	a media entity is not a violation of this section.
129	Section 2. This act shall take effect July 1, 2023.

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