

	LEGISLATIVE ACTION	
Senate	•	House
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Senator Rodriguez moved the following:

## Senate Amendment (with title amendment)

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Delete lines 241 - 973

4 and insert:

> qualifying improvements on residential property financed through the program.

(h) "Qualifying improvement program" means a program established by a local government, alone or in partnership with other local governments or a program administrator, to finance qualifying improvements on residential or commercial real property.



12 (i) (b) "Qualifying improvements": improvement" 13 1. For residential property, includes any: a.1. Energy conservation and efficiency improvement, which 14 15 is a measure to reduce consumption through conservation or a more efficient use of electricity, natural gas, propane, or 16 17 other forms of energy on the property, including, but not limited to, air sealing; installation of insulation; 18 19 installation of energy-efficient heating, cooling, or 2.0 ventilation systems; building modifications to increase the use 21 of daylight; replacement of windows; installation of energy 22 controls or energy recovery systems; installation of electric 23 vehicle charging equipment; and installation of efficient 24 lighting equipment. 25 b.2. Renewable energy improvement, which is the 26 installation of any system in which the electrical, mechanical, 27 or thermal energy is produced from a method that uses one or 28 more of the following fuels or energy sources: hydrogen, solar 29 energy, geothermal energy, bioenergy, and wind energy. c.3. Wind resistance improvement, which includes, but is 30 31 not limited to: 32 (I) a. Improving the strength of the roof deck attachment; 33 (II) b. Creating a secondary water barrier to prevent water 34 intrusion; 35 (III) c. Installing wind-resistant shingles; 36 (IV) d. Installing gable-end bracing; 37 (V) e. Reinforcing roof-to-wall connections; 38 (VI) f. Installing storm shutters; or 39 (VII) g. Installing opening protections. d. Wastewater improvement, which includes, but is not 40



41	<pre>limited to:</pre>		
42	(I) Removing, replacing, or improving an onsite sewage		
43	treatment and disposal system with a secondary or advanced		
44	onsite sewage treatment and disposal system or technology;		
45	(II) Replacing or converting an onsite sewage treatment and		
46	disposal system to a central sewerage system or distributed		
47	sewerage system, including, but not limited to, installing a		
48	sewer lateral and anything necessary to connect the onsite		
49	sewage treatment and disposal system or the building's plumbing		
50	to a central sewerage system or distributed sewerage system; or		
51	(III) Any removal, repairs, or modifications made to an		
52	onsite sewage treatment and disposal system, including any		
53	repair, modification, or replacement of a system required under		
54	a local ordinance enacted pursuant to ss. 381.0065 and		
55	381.00651.		
56	e. Flood and water damage mitigation and resiliency		
57	improvement, which includes, but is not limited to, projects and		
58	installation for:		
59	(I) Raising a structure above the base flood elevation to		
60	reduce flood damage;		
61	(II) A flood diversion apparatus or seawall improvement,		
62	which includes seawall repairs and seawall replacements;		
63	(III) Flood-damage-resistant building materials;		
64	(IV) Electrical, mechanical, plumbing, or other system		
65	improvements that reduce flood damage; or		
66	(V) Other improvements that qualify for reductions in flood		
67	insurance premiums.		
68	2. For commercial property, includes any:		
69	a. Energy conservation and efficiency improvement, which is		

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a measure to reduce consumption through conservation or a more efficient use of electricity, natural gas, propane, or other forms of energy on the property, including, but not limited to, air sealing; installation of insulation; installation of energyefficient heating, cooling, or ventilation systems; building modifications to increase the use of daylight; replacement of windows; installation of energy controls or energy recovery systems; installation of electric vehicle charging equipment; installation of efficient lighting equipment; or any other improvements necessary to achieve a sustainable building rating or compliance with a national model green building code. b. Renewable energy improvement, which is the installation of any system in which the electrical, mechanical, or thermal energy is produced from a method that uses one or more of the following fuels or energy sources: hydrogen, solar energy, geothermal energy, bioenergy, or wind energy. c. Resiliency improvement, which includes, but is not limited to: (I) Improving the strength of the roof deck attachment; (II) Creating a secondary water barrier to prevent water intrusion; (III) Installing wind-resistant shingles; (IV) Installing gable-end bracing; (V) Reinforcing roof-to-wall connections; (VI) Installing storm shutters; (VII) Installing opening protections; (VIII) Creating or improving stormwater and flood resiliency, including shoreline improvements; or

(IX) Making any other improvements necessary to achieve a

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sustainable building rating or compliance with a national model resiliency standard and any improvements to a structure to achieve wind or flood insurance rate reductions, including building elevation.

- (j) "Residential property" means a residential real property composed of four or fewer dwelling units which has been or will be improved by a qualifying improvement.
- (3) A local government may levy non-ad valorem assessments to fund qualifying improvements.
- (4) Subject to a municipal or county <del>local government</del> ordinance or resolution authorizing a local government, as defined in subsection (2), to offer a qualifying improvement program for residential property or a qualifying improvement program for commercial property in that municipality or county, a residential or commercial property owner located in that municipality or county may apply to the appropriate qualifying improvement program <del>local government</del> for funding to finance a qualifying improvement and enter into a financing agreement with the local government. Costs incurred by the local government for such purpose may be collected as a non-ad valorem assessment. A non-ad valorem assessment must shall be collected pursuant to s. 197.3632 and, notwithstanding s. 197.3632(8)(a), is shall not be subject to discount for early payment. However, the notice and adoption requirements of s. 197.3632(4) do not apply if this section is used and complied with, and the intent resolution, publication of notice, and mailed notices to the property appraiser, tax collector, and Department of Revenue required by s. 197.3632(3)(a) may be provided on or before August 15 in conjunction with any non-ad valorem assessment authorized by

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this section, if the property appraiser, tax collector, and local government agree.

- (5) Pursuant to this section or as otherwise provided by law or pursuant to a local government's home rule power, a local government may enter into a partnership with one or more local governments for the purpose of providing and financing qualifying improvements.
- (6) A qualifying improvement program may be administered by a for-profit entity or a not-for-profit organization on behalf of and at the discretion of the local government. The local government must include in any contract with the program administrator the right to perform annual reviews of the program administrator to confirm compliance with qualifying improvement programs for residential properties. In the event the local government determines a substantial violation by a program administrator, the local government must provide the program administrator with notice of the violation and place the program administrator in a probationary program.
- (7) A local government may incur debt for the purpose of providing financing for qualifying such improvements, which debt is payable from revenues received from the improved property, or any other available revenue source authorized by law.
- (8) (a) A local government may enter into a financing agreement to finance or refinance a qualifying improvement only with the record owner of the affected property. For government commercial property, the financing agreement must be executed by the nongovernmental lessee with the written consent of the governmental lessor. Evidence of such consent must be provided to the local government. The financing agreement with the

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nongovernmental lessee must provide that the nongovernmental lessee is the only party obligated to pay the assessment.

(b) Any financing agreement entered into pursuant to this section or a summary memorandum of such agreement must shall be submitted for recording recorded in the public records of the county within which the property is located by the sponsoring unit of local government within 10  $\frac{5}{2}$  days after execution of the agreement. The recorded agreement provides shall provide constructive notice that the non-ad valorem assessment to be levied on the property constitutes a lien of equal dignity to county taxes and assessments from the date of recordation. A notice of lien for the full amount of the financing may be recorded in the public records of the county where the property is located. Such lien is not enforceable in a manner that results in the acceleration of the remaining nondelinquent unpaid balance under the assessment financing agreement.

- (9)(a) Before entering into A financing agreement for a residential property may not be approved unless, the local government, or the program administrator acting on its behalf, has determined, based on a review of public records derived from a commercially accepted source, the statements and records of the property owner, or the property owner's credit reports, determine shall reasonably that all of the following conditions have been met:
- 1. All property taxes and any other assessments levied on the same bill as property taxes are current paid and have not been delinquent for the preceding 3 years or the property owner's period of ownership, whichever is less.; that
  - 2. There are no involuntary liens, including, but not

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limited to, construction liens on the property.; that

- 3. There are no notices of default or other evidence of property-based debt delinquency which have been recorded during the preceding 3 years or the property owner's period of ownership, whichever is less.; and that
- 4. The property owner is current on all mortgage debt on the property.
- 5. The property owner has agreed in writing to receive the disclosure statements required by paragraph (11)(c).
- 6. The property is within the geographic boundaries of the applicable qualifying improvement program.
  - 7. The term of the financing agreement does not exceed:
- a. For a single qualifying improvement, the estimated useful life of the qualifying improvement.
  - b. For multiple qualifying improvements, the lesser of:
  - (I) Thirty years; or
- (II) The greater of either the weighted average estimated useful life of all qualifying improvements being financed or the estimated useful life of the qualifying improvements to which the greatest portion of funds is disbursed. The local government or program administrator, as applicable, shall determine the useful life of a qualifying improvement using established thirdparty standards, including certification criteria from government agencies or nationally recognized standards and testing organizations.
- 8. The property owner is not currently the subject to bankruptcy proceedings.
- 9. The property is not subject to an existing home equity conversion mortgage or a reverse mortgage product.

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- 10. The property is not a residential property gifted to a homeowner for free by a nonprofit entity as may be disclosed by the property owner. The failure of a property owner to disclose the gift does not invalidate a financing agreement or any obligation thereunder.
- 11. For qualifying improvements for solar energy, the property owner has obtained estimates from at least two unaffiliated, competitive entities, one of which is a qualifying improvement contractor, for the qualifying improvement to be financed. This requirement may be waived by the property owner through a separately signed written disclosure.
- 12. The local government or program administrator, as applicable, has asked if the property owner has obtained or sought to obtain additional qualifying improvements on the same property which have not yet been recorded. The failure of a property owner to disclose such information does not invalidate a financing agreement or any obligation thereunder, even if the total financed amount of the qualifying improvement exceeds the amount that would otherwise be authorized under paragraph (15) (a). The existence of a prior qualifying improvement non-ad valorem assessment or a prior financing agreement is not evidence that the financing agreement under consideration is affordable or meets other program requirements.
- (b) A financing agreement for a commercial property may not be approved unless the local government, or the program administrator acting on its behalf, has determined, based on a review of public records derived from a commercially accepted source and the statements and records of the property owner, that all of the following conditions have been met:

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- 244 1. All property taxes and any other assessments levied on 245 the same bill as property taxes are current.
  - 2. There are no involuntary liens greater than \$10,000, including, but not limited to, construction liens, on the property.
  - 3. No notices of default or other evidence of propertybased debt delinquency have been recorded and not released during the preceding 3 years or the property owner's period of ownership, whichever is less.
  - 4. The property owner is current on all mortgage debt on the property.
  - (10) In addition to obtaining the information in paragraph (9) (a), and before a local government or program administrator, as applicable, approves the financing of a qualifying improvement on residential property, the local government or program administrator must use information contained in the property owner's application, commercially accepted third-party records, or an automated verification system to determine whether the property owner has the ability to pay the annual non-ad valorem assessment for the qualifying improvement. The local government or program administrator, as applicable, must review the property owner's household income. To do so, the program administrator shall, at a minimum, use the underwriting requirements in subsection (9), confirm that the property owner is not in bankruptcy, and determine that the total estimated annual payment amount for all financing agreements funded under this section on the property does not exceed 10 percent of the property owner's annual household income. In reviewing the property owner's ability to pay, the local government or program



273 administrator, as applicable, when determining the household 274 income: 275 (a) May include the income of any non-property owners who 276 reside on the property; 277 (b) May not consider the equity in the property which will 278 secure the non-ad valorem assessment; and 279 (c) May confirm income by use of any of the following: 280 1. Information or income models gathered from and prepared 2.81 by reputable third parties which provide commercially acceptable 282 evidence of the property owner's household income. 283 2. Federal and state tax returns. 284 3. Statements prepared by a certified public accountant. 285 4. Bank statements. 286 5. Credit reports. 287 6. Retirement accounts. 288 7. Social security statements. 289 8. Trust documents. 290 9. Any other reputable sources of financial information. 291 292 The local government or program administrator may consider 293 statements by the property owner regarding the property owner's 294 income, but income may not be confirmed solely by a property 295 owner's statements. 296 (d) In the event that a court or tribunal determines, by 297 clear and convincing evidence, that the program administrator's 298 determination of the property owner's ability to pay was not 299 objectively reasonable based on the information provided by the 300 property owner, the yearly assessment payment must be reduced by

an amount that is within the property owner's ability to pay.

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This paragraph does not require or authorize the administrator to reduce the amount owed on the assessment.

- (e) The failure of a property owner to disclose information specified in subsection (9) does not invalidate a financing agreement or any obligation thereunder, even if the total estimated annual payment amount exceeds the amount that would otherwise be authorized under this subsection.
- (f) In determining the property owner's ability to pay, when either annual household income is not applicable to a commercial property specified in subsection (25) or the ownership of residential property is vested in a corporate entity or form, if the estimated amount of financing is below \$750,000, the local government or program administrator, as applicable, must use generally accepted underwriting criteria for businesses to determine the ability to pay the estimated annual assessment amount.
- (11) Each local government or program administrator that offers a qualifying improvement program for residential properties shall:
- (a) Develop a written disclosure form, which may be presented in electronic format, which must be provided to a residential property owner before he or she executes the financing agreement and which contains the key terms of the agreement, including:
  - 1. A description of the qualifying improvement;
- 2. The estimated total financed amount, including the itemized cost of the qualifying improvement, ancillary work, program fees, and prepaid interest, if any;
  - 3. The annual non-ad valorem assessment process and



<pre>estimated yearly payment schedule;</pre>		
4. The estimated amount of the	annual non-ad valorem	
assessment;		
5. The term of the total financ	ed amount;	
6. The interest rate for the fi	nanced amount;	
7. The estimated annual percent	age rate;	
8. The total estimated annual c	osts that the residential	
property owner will be required to pay under the assessment		
contract, including program fees;		
9. The total estimated average	monthly equivalent amount of	
funds that the residential property owner would have to save in		
order to pay the annual costs of the non-ad valorem assessment,		
including program fees; and		
10. The estimated due date of the residential property		
owner's first property tax payment that includes the non-ad		
valorem assessment.		
(b) When a change order or prop	osed change order on a	
project significantly increases the	cost of the original project	
or significantly expands the scope o	f the original project,	
notify the property owner, confirm t	he change with the property	
owner, and provide an updated writte	n disclosure form required	
by paragraph (a) to the property own	er.	
(c) Include the following state	ments verbatim and in the	
following order in the written discl	osure form, each of which	
must be individually agreed to in wr	iting by the property owner:	
1. I UNDERSTAND THAT IF I SELL	OR REFINANCE THE PROPERTY, I	
MAY BE REQUIRED TO PAY OFF THE OUTST	ANDING FINANCED AMOUNT AS A	
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CONDITION OF THE SALE OR THE REFINANCE OF THE PROPERTY. This

statement must be in at least 24-point boldfaced type.

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- 360 2. I understand that the annual non-ad valorem assessment will be paid when property taxes are paid and will result in a 361 362 lien being placed on my property.
  - 3. I understand that the annual non-ad valorem assessment will be added to my property tax bill and that if I pay my property taxes through my mortgage payment using an escrow account, I must notify my mortgage lender.
  - 4. I understand that if I fail to pay the annual non-ad valorem assessment, I may incur penalties and fees and the local government could issue a tax certificate that might result in the loss of my property.
  - 5. I understand that any potential utility or insurance savings are not guaranteed and will not reduce the annual non-ad valorem assessment or total assessment amount.
  - 6. I understand that I have 5 days to cancel the financing agreement. The 5-day right expires at midnight on the 5th business day after I sign the agreement.
  - 7. I understand that the local government, program administrator, or qualifying improvement contractor does not provide tax advice and that I should seek professional tax advice if I have questions regarding tax credits, tax deductibility, or other tax impacts of the qualifying improvement or the assessment contract.
  - 8. I understand that I cannot be assessed a penalty if I prepay the outstanding financed amount.
  - (d) Provide a printed or electronic cancellation form to the residential property owner no later than the date that the property owner signs the financing agreement, which allows the property owner to cancel the contract within the 5-day period



specified in subparagraph (c) 6.

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- (e) Before a notice to proceed is issued, conduct, with at least one residential property owner or an individual who is not affiliated or associated with the local government, program administrator, or qualifying improvement contractor and who is legally authorized to act on behalf of the property owner, an oral, recorded telephone call, during which the local government or program administrator must use plain language. The local government or program administrator, as applicable, shall ask the residential property owner or authorized representative if he or she would like to communicate primarily in a language other than English. A local government or program administrator, as applicable, may not leave a voicemail for the residential property owner or authorized representative to satisfy this requirement. A local government or program administrator, as applicable, as part of this telephone call, must review with the residential property owner or authorized representative all of the following:
- 1. That at least one residential property owner has access to a copy of the financing agreement and financing estimates and disclosures.
  - 2. The qualifying improvement that is being financed.
- 3. The total estimated annual costs that the residential property owner will have to pay under the financing agreement, including program fees.
- 4. The total estimated average monthly equivalent amount of funds that the residential property owner would have to save in order to pay the annual costs of the non-ad valorem assessment, including program fees.

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- 5. The estimated due date of the residential property owner's first property tax payment that includes the non-ad valorem assessment.
  - 6. The term of the financing agreement.
- 7. That payments for the financing agreement will cause the residential property owner's annual tax bill to increase and that payments will be made through an additional annual non-ad valorem assessment on the property and will be paid either directly to the county tax collector's office as part of the total annual secured property tax bill or may be paid through the residential property owner's mortgage escrow account.
- 8. That the qualifying residential property owner has disclosed whether the property has received or is seeking additional non-ad valorem assessments and has disclosed all other assessments or special taxes that are or are projected to be placed on the property.
- 9. That the property will be subject to a lien during the term of the financing agreement and that the obligations under the agreement may be required to be paid in full before the residential property owner sells or refinances the property.
- 10. That any potential utility or insurance savings are not guaranteed and will not reduce the annual non-ad valorem assessment or total assessment amount.
- 11. That the local government, program administrator, or qualifying improvement contractor does not provide tax advice and that the residential property owner should seek professional tax advice if he or she has questions regarding tax credits, tax deductibility, or other tax impacts of the qualifying improvement or the financing agreement.

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- (12) (a) A residential property owner may cancel a financing agreement within 5 business days after signing the financing agreement without being assessed a financial penalty by the local government or program administrator, as applicable.
- (b) A contract to sell or install a qualifying improvement that is related to an application for financing in a qualifying improvement program for a residential property is unenforceable, and a qualifying improvement contractor may not begin work under such a contract, if the property owner applied for, accepted, and canceled a qualifying improvement financing agreement within the 5-business-day right-to-cancel period set forth in paragraph (a).
- (c) If a qualifying improvement contractor has initiated work on a residential property under a contract deemed unenforceable under this subsection, the qualifying improvement contractor:
- 1. May not receive compensation for that work under the financing agreement.
- 2. Must restore the property to its original condition at no cost to the property owner.
- 3. Must immediately return any money, property, and other consideration given by the property owner. If the property owner provided any property and the qualifying improvement contractor does not or cannot return it, the qualifying improvement contractor must immediately return the fair market value of the property or its value as designated in the contract, whichever is greater.
- (d) If the qualifying improvement contractor has delivered chattel or fixtures to the residential property pursuant to a

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contract deemed unenforceable under this subsection, the qualifying improvement contractor has 90 days after the date on which the contract was executed to retrieve the chattel or fixtures, provided that:

- 1. The qualifying improvement contractor has fulfilled the requirements of subparagraphs (c) 2. and 3.
- 2. The chattel and fixtures can be removed at the qualifying improvement contractor's expense without damaging the property owner's property.
- (e) If a qualifying improvement contractor fails to comply with this subsection, the residential property owner may retain any chattel or fixtures provided pursuant to a contract deemed unenforceable under this subsection.
- (f) A contract which is otherwise unenforceable under this subsection remains enforceable if the residential property owner waives his or her right to cancel the contract or cancels the financing agreement under paragraph (a) but allows the qualifying improvement contractor to proceed with the installation of the qualifying improvement.
- (13) To constitute an improvement to a building or facility, a qualifying improvement must shall be affixed to a building or facility that is part of the property and shall constitute an improvement to the building or facility or a fixture attached to the building or facility.
- (a) A financing an agreement between a local government and a residential qualifying property owner may not cover windresistance improvements in buildings or facilities under new construction or construction for which a certificate of occupancy or similar evidence of substantial completion of new

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construction or improvement has not been issued.

- (b) A financing agreement may be executed for qualifying improvements in the construction of a commercial property before a certificate of occupancy or similar evidence of substantial completion of new construction or improvement is issued. Progress payments, or payments made before completion, are allowed for commercial properties, provided that the property owner subsequently provides, upon request for a final progress payment disbursement, written verification to the local government confirming that the qualifying improvements are completed and operating as intended. A financing agreement with a commercial property owner may cover resiliency improvements in buildings or facilities under new construction or construction for which a certificate of occupancy or similar evidence of substantial completion of new construction or improvement has not been issued.
- (14) (11) Any work requiring a license under any applicable law to make a qualifying improvement must shall be performed by a contractor properly certified or registered pursuant to part I or part II of chapter 489.
- $(15) \frac{(12)}{(12)}$  (a) Without the consent of the holders or loan servicers of any mortgage encumbering or otherwise secured by the residential property: 7
- 1. The total amount of any non-ad valorem assessment for a residential property under this section may not exceed 20 percent of the fair market just value of the property as determined by the county property appraiser.
- 2. The combined mortgage-related debt and total amount of any non-ad valorem assessments funded under this section for



residential property may not exceed 97 percent of the fair market value of the residential property.

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The failure of a property owner to disclose information set forth in paragraph (9)(a) does not invalidate a financing agreement or any obligation thereunder, even if the total financed amount of the qualifying improvements exceeds the amount that would otherwise be authorized under this paragraph. For purposes of this paragraph, fair market value may be determined using third party valuations based on reputable methodologies.

- (b) Before entering into a financing agreement with the owner of a commercial property, except those commercial properties specified in subsection (25), the local government or program administrator, as applicable, must be in receipt of the written consent of the current holders or loan servicers of any mortgage that encumbers or is otherwise secured by the property or that will otherwise be secured by the property at the time the financing agreement is executed by the local government or program administrator Notwithstanding paragraph (a), a non-ad valorem assessment for a qualifying improvement defined in subparagraph (2) (b) 1. or subparagraph (2) (b) 2. that is supported by an energy audit is not subject to the limits in this subsection if the audit demonstrates that the annual energy savings from the qualified improvement equals or exceeds the annual repayment amount of the non-ad valorem assessment.
- (16) (13) At least 30 days before entering into a financing agreement, the property owner shall provide to the holders or loan servicers of any existing mortgages encumbering or



otherwise secured by the property a written notice of the owner's intent to enter into a financing agreement together with the maximum principal amount to be financed and the maximum annual assessment necessary to repay that amount. A verified copy or other proof of such notice must shall be provided to the local government or program administrator, as applicable. A provision in any agreement between a mortgagee or other lienholder and a property owner, or otherwise now or hereafter binding upon a property owner, which allows for acceleration of payment of the mortgage, note, or lien or other unilateral modification solely as a result of entering into a financing agreement as provided for in this section is not enforceable. This subsection does not limit the authority of the holder or loan servicer to increase the required monthly escrow by an amount necessary to annually pay the annual qualifying improvement assessment.

(17) <del>(14)</del> At or before the time a seller <del>purchaser</del> executes a contract for the sale and purchase of any property for which a non-ad valorem assessment has been levied under this section and has an unpaid balance due, the seller must shall give the prospective purchaser a written disclosure statement in either of the following forms form, which must shall be set forth in the contract or in a separate writing.

## (a) For a residential property:

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QUALIFYING IMPROVEMENTS FOR ENERGY EFFICIENCY, RENEWABLE ENERGY, ADVANCED TECHNOLOGIES FOR WASTEWATER REMOVAL, OR WIND RESISTANCE.—The property being purchased is located within the jurisdiction of a



local government that has placed an assessment on the property pursuant to s. 163.08, Florida Statutes. The assessment is for a qualifying improvement to the property relating to energy efficiency, renewable energy, advanced technologies for wastewater removal, or wind resistance, and is not based on the value of property. You are encouraged to contact the county property appraiser's office to learn more about this and other assessments that may be provided by law.

(b) For a commercial property:

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QUALIFYING IMPROVEMENTS FOR ENERGY EFFICIENCY, RENEWABLE ENERGY, OR RESILIENCY.—The property being purchased is located within the jurisdiction of a local government that has placed an assessment on the property pursuant to s. 163.08, Florida Statutes. The assessment is for a qualifying improvement to the property relating to energy efficiency, renewable energy, or resiliency, and is not based on the value of property. You are encouraged to contact the county property appraiser's office to learn more about this and other assessments that may be provided by law.

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- (18) A financing agreement authorized under this section on residential property may not include any of the following:
- (a) A negative amortization schedule. Capitalized interest included in the original balance of the financing agreement does not constitute negative amortization.
  - (b) A balloon payment.



621 (c) Prepayment fees, other than nominal administrative 622 costs. 623 (19) For residential property, a local government or 624 program administrator: 625 (a) May not enroll a qualifying improvement contractor who 626 contracts with residential property owners to install qualifying 627 improvements unless: 628 1. The local government or program administrator, as 629 applicable, determines that the qualifying improvement 630 contractor maintains in good standing an appropriate license 631 from the state, if applicable, as well as any other permits, 632 licenses, or registrations required for engaging in its business 633 in the jurisdiction in which it operates and maintains all 634 state-required bond and insurance coverage. 635 2. The local government or program administrator, as 636 applicable, obtains the qualifying improvement contractor's 637 written agreement that the qualifying improvement contractor will comply with all applicable laws, including applicable 638 639 advertising and marketing laws and regulations and the 640 requirements of this section. 641 (b) Must maintain a process to enroll new qualifying 642 improvement contractors which includes review of the following 643 for each contractor: 644 1. Relevant work or project history. 645 2. Financial and reputational background checks. 646 3. The contractor's status on the Better Business Bureau 647 platform or other online platform that tracks contractor 648 reviews.

(c) Must establish and maintain a process for monitoring



qualifying improvement contractors with regard to performance and compliance with program policies and must implement policies for suspending, reinstating, and terminating qualifying improvement contractors based on violations of program policies or unscrupulous behavior.

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> A program administrator, either directly or through an affiliate, may not be enrolled as a qualifying improvement contractor.

- (20) (a) Before disbursing final funds to a qualifying improvement contractor for a qualifying improvement on residential property, the local government or program administrator, as applicable, must confirm that the applicable work or service has been completed or that the final permit for the qualifying improvement has been closed with all permit requirements satisfied.
- (b) A local government or program administrator, as applicable, may not disclose the maximum financing amount for which a residential property owner is eligible to a qualifying improvement contractor or to a third party engaged in soliciting financing agreements financed pursuant to this section.
- (21) When communicating with residential property owners, a local government, program administrator or qualifying improvement contractor must comply with the following marketing and communication guidelines and may not:
  - (a) Suggest or imply:
- 1. That a non-ad valorem assessment authorized under this section is a government assistance program;
  - 2. That qualifying improvements are free or provided at no

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cost, or that the financing related to a non-ad valorem assessment authorized under this section is free or provided at no cost; or

- 3. That the financing of a qualifying improvement using the program authorized pursuant to this section does not require the property owner to repay the financial obligation.
- (b) Make any representation as to the tax deductibility of a non-ad valorem assessment on residential property. A local government, program administrator, or qualifying improvement contractor, or a third party engaged in marketing on behalf of such entities, may encourage a property owner to seek the advice of a tax professional regarding tax matters related to assessments.
- (22) (a) A qualifying improvement contractor may not advertise the availability of financing agreements for, or solicit residential property owners on behalf of, the local government or program administrator unless:
- 1. The qualifying improvement contractor maintains the appropriate registration or certification from the Construction Industry Licensing Board or any other permit, license, or registration required to conduct business in the jurisdiction in which it operates, and provides proof of having the required bond and insurance coverage amounts.
- 2. The local government or program administrator, as applicable, obtains the qualifying improvement contractor's written agreement that the qualifying improvement contractor will comply with applicable laws and rules and qualifying improvement program policies and procedures, including those on advertising and marketing.

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- (b) A local government or program administrator may not provide any payment, fee, or kickback to a qualifying improvement contractor for referring financing business relating to a specific financing agreement on a residential property. However, a local government or program administrator may provide information or services to a qualifying improvement contractor to facilitate the installation of a qualifying improvement for a property owner.
- (c) A local government or program administrator may reimburse a qualifying improvement contractor or third party for its expenses in advertising and marketing campaigns and materials.
- (d) A local government or program administrator may not provide to a qualifying improvement contractor any information that discloses the amount of funds for which a property owner is eligible for qualifying improvements or the amount of equity in a property.
- (e) For residential properties, a qualifying improvement contractor may not provide a different price for a qualifying improvement financed under this section than the price that the qualifying improvement contractor would otherwise provide if the qualifying improvement was not being financed through an assessment financing agreement.
- (f) A local government or program administrator may not provide any direct cash payment or other thing of material value to a residential property owner explicitly conditioned upon the property owner entering into a financing agreement. However, a local government or program administrator may offer programs or promotions that provide reduced fees or interest rates if the

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reduced fees or interest rates are reflected in the financing agreements and are not provided to the property owners as cash consideration.

- (g) A local government or program administrator must conduct regular reviews of qualifying improvement contractors to confirm ongoing compliance with all requirements of this subsection. In the event that the local government or program administrator determines a substantial violation by a qualifying improvement contractor, the local government or program administrator must provide the contractor with notice of the violation and place the contractor on a probationary program.
- (23) Each local government and program administrator must develop and implement policies and procedures for responding to, tracking, and resolving questions and complaints about its qualifying improvement program for residential properties.
- (24) Each local government that has authorized a qualifying improvement program for residential properties shall post on its website an annual report for the period ending December 31 each year containing the following information:
  - (a) The number of qualifying improvements funded.
- (b) The aggregate, average, and median dollar amounts of annual non-ad valorem assessments and the total number of non-ad valorem assessments that funded qualifying improvements.
- (c) The percentage, number, and dollar value of non-ad valorem assessments that funded qualifying improvements, aggregated by the following category types: energy efficiency, renewable energy, wind resistance, residential property wastewater, commercial property resiliency, and other commercial property qualifying improvements.



- (d) The number of defaulted non-ad valorem assessments, including the total number and defaulted amount, the number and dates of missed payments, the total number of parcels defaulted and the years in default, and the percentage of defaults by total assessments. (e) A summary of all reported complaints received by the
- local government and its program administrators related to authorized qualifying improvements programs, including the resolution of each complaint.
  - (f) The estimated number of jobs created.
- (g) The number and percentage of homeowners 60 years of age or older participating in a qualifying improvement program.

This report must be posted no later than April 1 of the year following the calendar year covered by the report.

(25) Each local government or program administrator that offers a qualifying improvement program for residential properties may finance qualifying improvements on commercial property if the estimated amount of financing on the commercial property does not exceed \$750,000, subject to the requirements in paragraph (10)(f).

======= T I T L E A M E N D M E N T =========

And the title is amended as follows:

Delete lines 5 - 133

791 and insert:

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definitions; authorizing a residential or commercial property owner to apply to the appropriate qualifying improvement program for funding to finance an

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improvement and to enter into a financing agreement with the local government under certain circumstances; providing that a non-ad valorem assessment on certain commercial property is subject to a certain fee; requiring the local government to include certain rights in any contract with the program administrator; requiring the local government to provide the program administrator a notice of violation and place the program administrator in a probationary program under certain circumstances; authorizing a local government to incur debt for the purpose of providing financing for qualifying improvements; specifying requirements of a financing agreement for government commercial property; authorizing a local government to enter into a financing agreement to finance or refinance a qualifying improvement; providing that, for government commercial property, the financing agreement must meet specified conditions; revising and specifying public recording requirements for assessment financing agreements and notices of lien; providing that a financing agreement for a residential property may not be approved unless certain conditions are met; providing that a financing agreement for a commercial property may not be approved unless certain conditions are met; authorizing certain determinations, considerations, and confirmations by the local government or program administrator, as applicable, regarding the owner's ability to pay; authorizing the local government or program administrator to consider

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certain statements by the property owner regarding his or her income, but requiring additional confirmation; authorizing a reduction in the annual assessment payment under certain circumstances; providing construction; requiring the local government or program administrator to use generally accepted underwriting criteria under certain circumstances; specifying certain requirements for a local government or program administrator that offers a qualifying improvement program for residential properties; authorizing a residential property owner, under certain circumstances and within a certain timeframe, to cancel a financing agreement without financial penalty; providing that certain contracts are unenforceable and prohibiting a qualifying improvement contractor from initiating work under such contracts; specifying certain requirements if a qualifying improvement contractor initiates work on a residential property under an unenforceable agreement; providing a procedure that must be followed if a qualifying improvement contractor has delivered chattel or fixtures to a residential property pursuant to an unenforceable contract; providing that a residential property owner may retain such chattel or fixtures in a certain circumstance; providing that an unenforceable contract is enforceable under certain circumstances; providing that a financing agreement may be executed for qualifying improvements in the construction of a commercial property before a

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certificate of occupancy or similar evidence of substantial completion of new construction or improvement is issued; authorizing specified payments for commercial properties under certain circumstances; providing that a financing agreement with a commercial property owner may cover resiliency improvements in certain buildings or facilities; prohibiting windresistance improvements in certain buildings or facilities between a local government and a residential property owner; authorizing execution of an assessment financing agreement before a certificate of occupancy or certain evidence is issued; authorizing progress payments before completion of a qualifying improvement on a commercial property if the property owner provides certain information; authorizing an assessment financing agreement to cover certain qualifying improvements; requiring certain work to be performed by properly certified or registered contractors; revising the calculation of non-ad valorem assessment limits; providing construction; requiring the local government or program administrator to be in receipt of the written consent of the holders or loan servicers of certain mortgages at a specified time; requiring the property owner to provide written notice within a specified timeframe to the holders or loan servicers of any existing mortgages; revising the seller's disclosure statement for residential and commercial properties offered for sale; prohibiting certain items in a

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financing agreement for residential property; prohibiting a local government or program administrator from enrolling a qualifying improvement contractor that contracts with residential property owners to install qualifying improvements; providing exceptions; prohibiting a program administrator from being enrolled as a qualifying improvement contractor; requiring the local government or program administrator to confirm certain information before disbursing funds financed under a residential program to a qualifying improvement contractor; prohibiting a local government or program administrator from disclosing maximum financing amounts to certain persons; requiring that, in communicating with residential property owners, the local government or program administrator comply with certain marketing and communications guidelines and prohibiting such entities from certain communication; prohibiting a qualifying improvement contractor from advertising the availability of assessment financing agreements or soliciting residential property owners; providing exceptions; prohibiting a local government or program administrator from providing certain payments, fees, or kickbacks; requiring a local government or program administrator to conduct certain reviews of qualifying improvement contractors; requiring the local government or program administrator to provide such contractors with a certain notice and place such contractors in a probationary program under certain

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circumstances; authorizing a local government or program administrator to provide information or services to a qualifying improvement contractor to facilitate certain installations; authorizing a local government or program administrator to reimburse a qualifying improvement contractor or third party for certain expenses; prohibiting a local government or program administrator from providing certain information to a qualifying improvement contractor; prohibiting a qualifying improvement contractor from providing certain prices for a qualifying improvement; prohibiting a local government or program administrator from providing cash payment or anything of material value to a residential property owner explicitly on certain conditions; authorizing a local government or program administrator to offer certain programs or promotions; requiring each local government and program administrator to develop and implement certain policies and procedures; requiring a local government that has authorized a qualifying improvement program for residential properties to post on its website a certain report; specifying the requirements for such report; authorizing each local government or program administrator to finance qualifying improvements on commercial properties under certain circumstances; providing