By Senator Torres

25-01488-24 20241452

A bill to be entitled

An act relating to compensation for advising or assisting in veterans' benefits; creating s. 295.225, F.S.; providing a short title; providing definitions; prohibiting a person from receiving compensation for advising or assisting an individual with regard to a veterans' benefits matter except as authorized by law; providing requirements for advertising services related thereto; requiring a person who provides such services to an individual in return for compensation to enter into a written agreement with and provide a certain disclosure to such individual; providing disclosure requirements; requiring the person who provides such services to retain a copy of the disclosure for a certain period; prohibiting a person from guaranteeing an individual's receipt of benefits, receiving excessive or unreasonable compensation, or receiving compensation for referring an individual to another person; prohibiting a person from receiving compensation for services provided before the date on which a notice of disagreement is filed; providing that a violation is a deceptive and unfair trade practice; providing an effective date.

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Be It Enacted by the Legislature of the State of Florida:

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Section 1. Section 295.225, Florida Statutes, is created to read:

295.225 Advising or assisting in veterans' benefits

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matters; receipt of compensation.-

(1) This act may be cited as the "Governing Unaccredited Representatives Defrauding (GUARD) VA Benefits Act."

- (2) As used in this section, the term:
- (a) "Compensation" means payment of any money, thing of value, or financial benefit.
- (b) "Person" means an individual, corporation, business trust, estate, trust, partnership, limited liability company, association, joint venture, public corporation, government, governmental subdivision, agency, or instrumentality, or any other legal or commercial entity.
- (c) "Veterans' benefits matter" means the preparation, presentation, or prosecution of any claim affecting any person who has filed or expressed an intent to file a claim for any benefit, program, service, commodity, function, or status the entitlement to which is determined under the laws and regulations administered by the Department of Veterans' Affairs or the United States Department of Veterans Affairs pertaining to veterans, their dependents, their survivors, and any other individual eligible for such benefits.
- (3) A person may not receive compensation for advising or assisting an individual with regard to a veterans' benefits matter except as authorized by federal law and this section.
- (4) A person who advertises services in advising or assisting an individual with regard to a veterans' benefits matter in return for compensation must provide the following disclosure in such advertisement:

"This business is not sponsored by or affiliated with

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the United States Department of Veterans Affairs, the
Florida Department of Veterans' Affairs, or any other
federally chartered veterans' service organization.
Other organizations, including, but not limited to,
the Florida Department of Veterans' Affairs, your
county or city veteran service office, and other
federally chartered veterans' service organizations,
may be able to provide you with these services free of
charge. Products or services offered by this business
are not necessarily endorsed by any of these
organizations. You may qualify for other veterans'
benefits beyond the services that this business
offers."

If such advertisement is written, including in an electronic format, the disclosure must appear in a readily visible location on the advertisement. If such advertisement is oral, the spoken statement of the disclosure must be clear and intelligible.

(5) (a) A person who provides services in advising or assisting an individual with regard to a veterans' benefits matter in return for compensation must, before providing such services:

1. Enter into a written agreement with such individual which provides the terms of the individual's payment of fees for the services provided, which adheres to all criteria specified in 38 C.F.R. s. 14.636, and which is signed by both parties.

2. Provide the following disclosure to the individual, both orally and in writing:

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"This business is not sponsored by or affiliated with the United States Department of Veterans Affairs, the Florida Department of Veterans' Affairs, or any other federally chartered veterans' service organization.

Other organizations, including, but not limited to, the Florida Department of Veterans' Affairs, your county or city veteran service office, and other federally chartered veterans' service organizations, may be able to provide you with this service free of charge. Products or services offered by this business are not necessarily endorsed by any of these organizations. You may qualify for other veterans' benefits beyond the benefits for which you are receiving services here."

The written disclosure must appear in at least 12-point font and must appear in a readily noticeable and identifiable location in the written agreement required under subparagraph 1. The individual must verbally acknowledge understanding of the oral disclosure and must sign the document in which the written disclosure appears in order to represent understanding of the disclosure. The person providing services must retain a copy of the written disclosure while providing such services to the individual and for at least 1 year after the date on which the service relationship terminates.

(b) A person may not:

1. Guarantee, either directly or by implication, that an individual is certain to receive specific veterans' benefits or that an individual is certain to receive a specific level,

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percentage, or amount of veterans' benefits.

- 2. Receive excessive or unreasonable fees as compensation for advising or assisting an individual with regard to a veterans' benefits matter. The provisions of 38 C.F.R. s. 14.636 shall govern determinations of whether a fee is excessive or unreasonable.
- 3. Receive compensation for referring an individual to another person to advise or assist the individual with regard to a veterans' benefits matter.
- (6) If an individual to whom a person provides services under this section in return for compensation files a notice of disagreement pursuant to Title 38 C.F.R., the person who provided such services may not receive compensation for any services provided to such individual before the date on which the notice is filed.
- (7) A violation of this section is a deceptive and unfair trade practice and constitutes a violation of the Florida

 Deceptive and Unfair Trade Practices Act under part II of chapter 501.
 - Section 2. This act shall take effect upon becoming a law.